STATE OF MINNESOTA Office of the State Auditor



Rebecca Otto State Auditor

Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2013

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The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 150 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

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Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2013



December 23, 2014

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Background and Purpose

This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.¹ In 2013, 205 Minnesota cities operated 237 municipal liquor stores, with 111 cities operating both on-sale and off-sale liquor establishments and 94 cities restricting their municipally-owned establishments to off-sale liquor stores.^{2,3} While the majority of municipally-owned liquor stores are located in Greater Minnesota, 19 cities within the Seven-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 5 and 6 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenue to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers, enabling them to evaluate the financial condition of these operations.

¹Minn. Stat. § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of its subsequent change in population.

²"On- and off-sale" operations are referred to as "on-sale" operations in this report.

³Seven cities discontinued liquor operations in 2011, 2012, and 2013, but are included in this report because there was still activity reported in 2013. The Cities of Biscay, Lake Benton, and Rushford ceased liquor operations in 2011 and 2012, while the Cities of Canton, Kellogg, Wilmont, and Winton ceased liquor operations in 2013. The City of Olivia ended its on-sale operation in 2012, but continued its off-sale operation in 2013.

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Executive Summary

- The combined net profit of all municipal liquor operations totaled \$26.8 million in 2013. This represents a decrease of \$500,522, or 1.8 percent, from the amount generated in 2012. Among on-sale operations, net profits totaled \$3.5 million in 2013, which was a decrease of \$227,653, or 6.1 percent, from 2012. Total net profits for off-sale operations totaled \$23.3 million in 2013, which was a decrease of \$272,869, or 1.2 percent, from 2012 (pg. 7).
- Over the past five years, net profits have increased 22.5 percent. Among off-sale stores, there was an 18.6 percent increase in net profits, while on-sale stores showed an increase of 56.6 percent (pg. 7).
- In addition to municipal liquor operations that posted declining net profits between 2012 and 2013, 33 Minnesota cities reported net losses for 2013, compared to 25 cities in 2012. All 33 cities with losses are located in Greater Minnesota (pg. 8).
- During 2013, Minnesota's municipal liquor operations reported an 18th consecutive year of record sales, totaling \$332.8 million. Total sales generated in 2013 increased by \$3.2 million, or 1.0 percent, over 2012. Among individual liquor operations that were in business for all of 2013, total sales ranged from \$125,051 in Round Lake to \$15.4 million in Lakeville (pg. 8).
- Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 205 Minnesota cities (9.3 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 37.0 percent of the total sales and 36.5 percent of the net profits of municipal liquor operations. Sales by all Metro Area operations averaged \$3.2 million in 2013, compared to average sales of \$1.1 million for all Greater Minnesota municipal liquor operations⁴ (pg. 10).
- During 2013, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$18.6 million. This represents a decrease of 19.2 percent from the total net transfers made in 2012. Net transfers totaled \$7.0 million among Metro Area establishments, compared to \$11.6 million for Greater Minnesota establishments (pg. 13).
- While this report is based on 2013 data, an examination of losses for the years 2011, 2012, and 2013 shows that the 21 cities in Table 3 on page 14 should have held public hearings on or after November 17, 2014.⁵ Of the 21 cities required to hold a hearing in 2013, 16 were on the previous year's list (pg. 14).

⁴The average was calculated by dividing the total sales for each area by the number of liquor stores in each area. ⁵Minn. Stat. § 340A.602. See the Office of the State Auditor's Statement of Position, "Municipal Liquor Store Hearings."

Recommendations

One purpose of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make a review of operations more meaningful.

City officials should compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

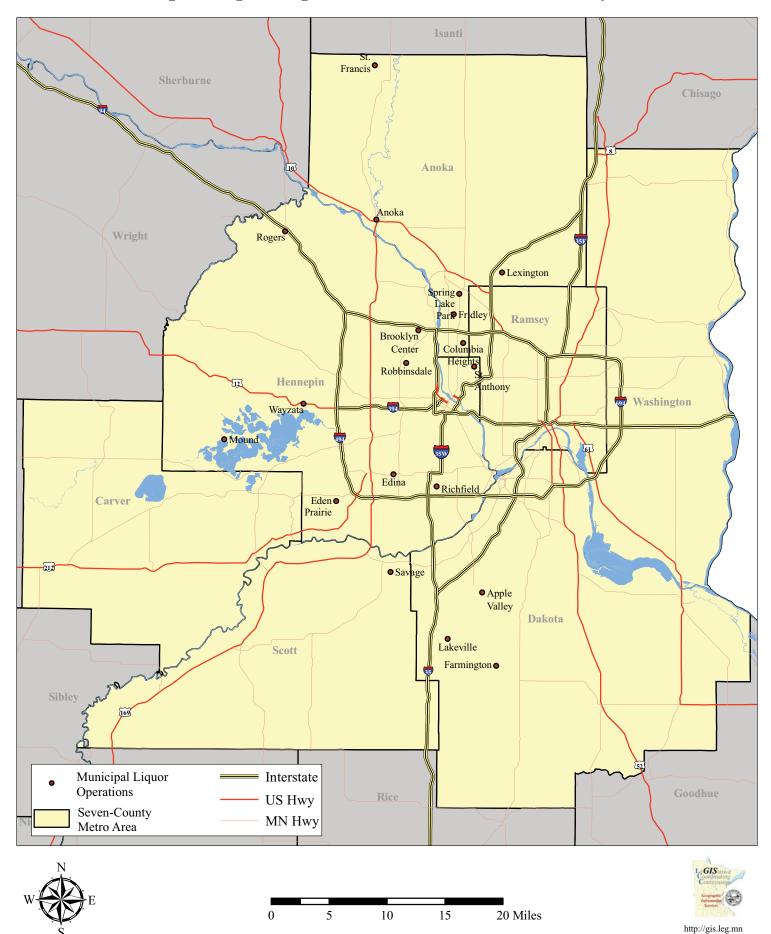
- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors could exist such as lack of compliance with markup policies, pricing discounts such as special reduced pricing, theft, poor inventory control, or damage of inventory.⁶
- Gross Profits as a Percent of Total Sales. This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are much higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, city officials should look at stores with low operating expenses for ideas on how they might operate more efficiently.
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable. If the percentage is much higher, city officials should examine why their costs are higher.

⁶It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor's Statement of Position, "Internal Controls for Municipal Liquor Stores."

2013 Municipal Liquor Operations in Greater Minnesota



2013 Municipal Liquor Operations in the Seven-County Metro Area



Analysis of Minnesota Municipal Liquor Store Operations

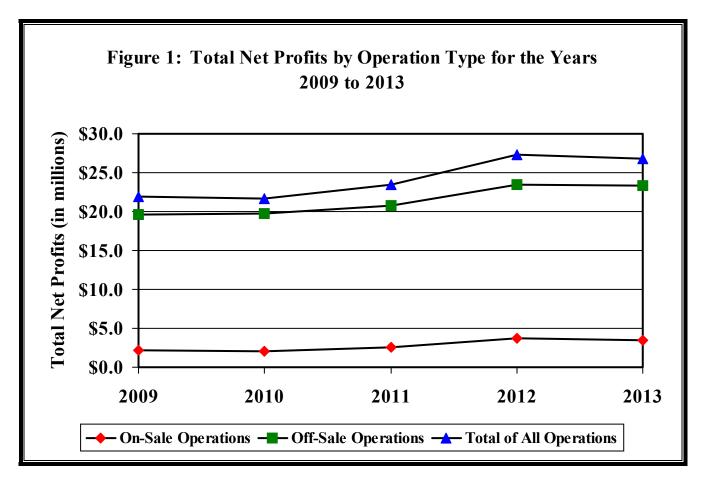
Net Profits of Municipal Liquor Store Operations

Overall

The combined net profit of all municipal liquor operations totaled \$26.8 million in 2013. This represents a decrease of \$500,522, or 1.8 percent, from the amount generated in 2012. Among on-sale operations, net profits totaled \$3.5 million in 2013, which was a decrease of \$227,653, or 6.1 percent, from 2012. Total net profits for off-sale operations totaled \$23.3 million in 2013, which was a decrease of \$272,869, or 1.2 percent, from 2012.

Over the past five years, net profits have increased 22.5 percent. Among off-sale stores, there was an 18.6 percent increase in net profits, while on-sale stores showed an increase of 56.6 percent.

Figure 1 below shows the five-year trend of net profits.



Variances Among Individual Operations

Net profits and losses for municipal liquor stores operating as of December 31, 2013, ranged from a loss of \$44,395 in Fairfax to a profit of \$1.5 million in Lakeville. Overall, of the municipal liquor operations that reported in both 2012 and 2013, 88 cities showed year-to-year increases in their net profits, while 117 showed decreases. Of the 117 cities with declines in net profits between 2012 and 2013, 105 were in Greater Minnesota, and 12 were in the Metro Area.

Operations Losing Money

In addition to municipal liquor operations that posted declining net profits between 2012 and 2013, 33 Minnesota cities reported net losses for 2013, compared to 25 cities in 2012. All 33 cities with losses are located in Greater Minnesota. Table 1 below lists the cities whose liquor operations posted net losses in 2013.

Table 1 Municipal Liquor Store Operations with Net Losses in 2013											
Name of City	Net Loss	Name of City	Net Loss								
Fairfax	(\$44,395)	Silver Bay	(9,803)								
Hanley Falls	(36,517)	Beaver Bay	(8,868)								
Rushford*	(27,291)	Olivia	(8,860)								
Wells	(26,772)	Millerville	(8,731)								
Howard Lake	(26,195)	Hadley	(7,281)								
Audubon	(24,650)	Lake Benton*	(5,894)								
Waverly	(21,866)	Hackensack	(5,519)								
Waldorf	(21,304)	Danvers	(4,605)								
Parkers Prairie	(18,585)	Erhard	(4,070)								
Saint Hilaire	(17,469)	Clontarf	(4,048)								
Walnut Grove	(14,587)	West Concord	(3,384)								
Round Lake	(13,902)	Lewisville	(3,335)								
Winton*	(13,587)	Elmore	(2,945)								
Vesta	(13,577)	Clarissa	(2,343)								
Littlefork	(12,729)	Williams	(2,069)								
Kellogg*	(11,906)	Butterfield	(353)								
South Haven	(11,481)										

*Discontinued operations in 2011, 2012, or 2013, but reported activities in 2013 showing a net loss. The City of Rushford ceased liquor operations in 2011; the City of Lake Benton ceased liquor operations in 2012; and the Cities of Kellogg and Winton ceased operations in 2013.

Total Sales at Municipal Liquor Operations

During 2013, Minnesota's municipal liquor operations reported an 18th consecutive year of record sales, totaling \$332.8 million. Total sales generated in 2013 increased by \$3.2 million, or 1.0 percent, over 2012. Among individual liquor operations that were in business for all of 2013, total sales ranged from \$125,051 in Round Lake to \$15.4 million in Lakeville.⁷

⁷The Cities of Biscay, Canton, Kellogg, Lake Benton, Rushford, and Wilmont had lower sales than Round Lake but were excluded from this analysis because they closed their liquor stores in 2011, 2012, or 2013, and either had zero sales or sales were very limited in 2013.

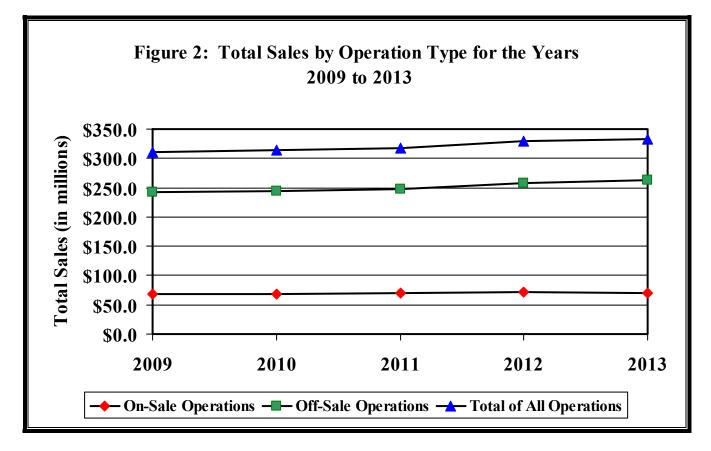


Figure 2 below shows that, while off-sale operations total sales have had a slight increase every year, total sales among on-sale operations have remained relatively flat.

Operating Expenses of Municipal Liquor Operations

During 2013, Minnesota's municipal liquor operations reported operating expenses totaling \$68.6 million. This represents an increase of \$1.4 million, or 2.0 percent, over the amount reported in 2012. Off-sale liquor operations had operating expenses totaling \$44.3 million in 2013. This represents an increase of \$1.8 million, or 4.3 percent, over 2012. Operating expenses for on-sale liquor operations totaled \$24.3 million in 2013. This represents a decrease of \$440,590, or 1.8 percent, over 2012.

Among individual liquor operations that were in business for all of 2013, expenses ranged from a high of \$2.3 million in Edina to a low of \$31,815 in Elmore.⁸ In general, the level of sales largely dictates the level of expenses. However, even among operations of similar size, there is a wide range of operating expenses.

⁸The Cities of Biscay, Canton, Lake Benton, Rushford, Wilmont, and Winton had lower operating expenses than Elmore but were excluded from this analysis because they closed their liquor stores in 2011, 2012, or 2013, and either had zero operating expenses or had very limited operating expenses in 2013.

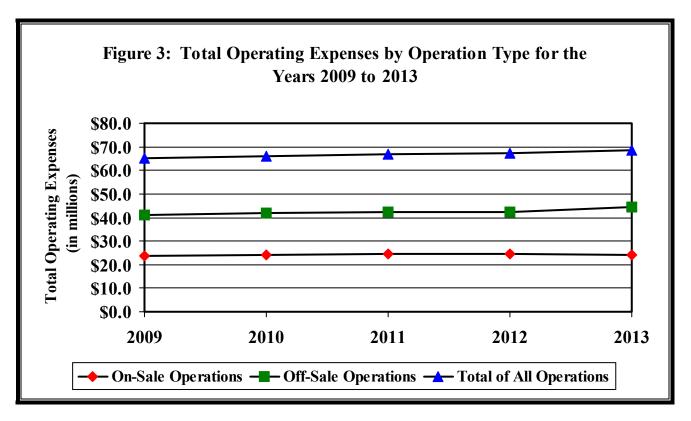


Figure 3 below shows that operating expenses have been relatively stable between 2009 and 2013.

Comparison Between Municipal Liquor Operations in Greater Minnesota and the Metro Area

Sales

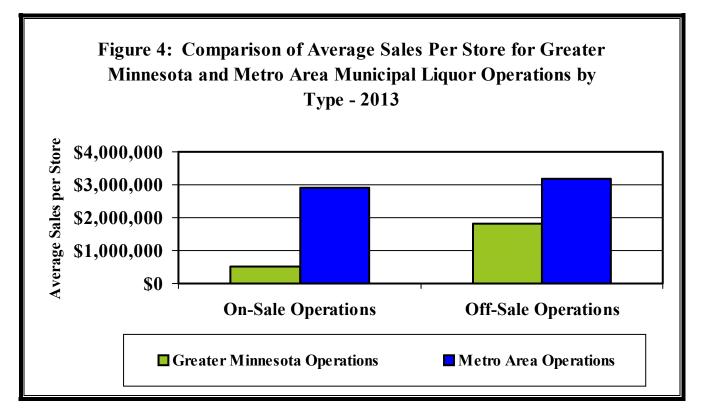
Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 205 Minnesota cities (9.3 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 37.0 percent of the total sales and 36.5 percent of the net profits of municipal liquor operations. Sales by all Metro Area operations averaged \$3.2 million in 2013, compared to average sales of \$1.1 million for all Greater Minnesota municipal liquor operations.⁹

On-Sale and Off-Sale Sales Comparison

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations remain clear. Off-sale operations in the Metro Area average sales of \$3.2 million, compared to \$1.8 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 36 to 3. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 116 to 82. As with the off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were more than five times greater in the Metro Area than in Greater Minnesota, \$2.9 million to \$526,294, respectively.

⁹The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

Figure 4 below shows the contrast in the level of sales between liquor operations in Greater Minnesota and the Metro Area by establishment type.



Net Profit

In 2013, the average net profit of Metro Area municipal liquor operations was \$250,669, compared to \$85,915 for municipal liquor operations in Greater Minnesota. All Metro Area liquor operations reported a net profit in 2013, ranging from \$51,420 in Spring Lake Park to \$1.5 million in Lakeville. Net profit and losses among Greater Minnesota municipal liquor operations ranged from a loss of \$44,395 in Fairfax to a profit of \$962,818 in Elk River.

On-Sale and Off-Sale Net Profit Comparison

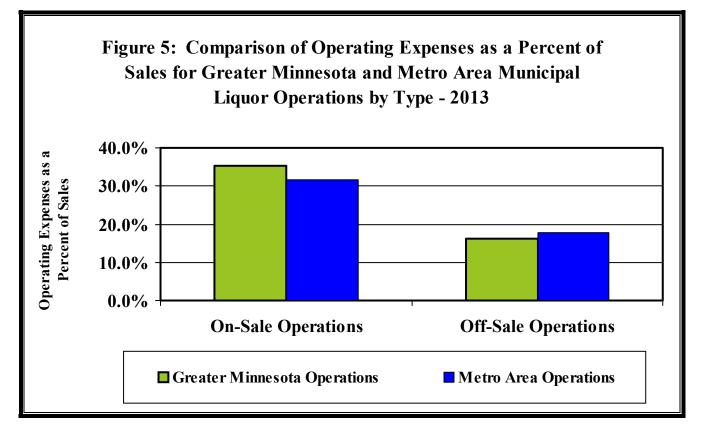
The average net profit of off-sale operations in the Metro Area was \$247,765, compared to \$175,036 for those in Greater Minnesota.¹⁰ The large difference in net profit appears to be primarily the result of the higher sales volume at Metro Area stores compared to those in Greater Minnesota because operating expenses as a percent of sales is actually higher among Metro Area stores (17.9 percent) than Greater Minnesota (16.1 percent).

Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was \$285,522, compared to \$22,917 in Greater Minnesota.¹¹ The wide variance in net profit was primarily the result of two factors: higher sales volume at Metro Area operations and the accompanying efficiencies in regards to purchasing power, staffing, and fixed asset costs in larger operations.

¹⁰The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

¹¹The Metro Area on-sale average is based on only 3 stores compared to 116 stores in Greater Minnesota.

Figure 5 below compares operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.



Operating Expenses as a Percent of Sales

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 28.3 percent in Round Lake to a low of 11.1 percent in Detroit Lakes. The average operating expenses as a percent of sales for off-sale operations in 2013 was 16.8 percent, compared to 16.5 percent in 2012.¹²

Among on-sale operations that were in business for all of 2013, operating expenses as a percent of sales ranged from a high of 59.5 percent in Hadley to a low of 12.7 percent in Walker. The average among on-sale operations was 34.8 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

¹²The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales.

Table 2 below shows the range of operating expenses for stores with similar levels of total sales.¹³

Table 2Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2013												
Off-Sale Municipal Liquor Stores with Total Sales Between	Number of Cities	Range in Total Operating Expenses										
\$1 to \$300,000	5	\$31,815 to \$75,264										
\$300,001 to \$500,000	10	\$53,460 to \$127,824										
\$500,001 to \$1,000,000	7	\$116,143 to \$223,758										
\$1,000,001 to \$2,000,000	29	\$148,224 to \$351,096										
\$2,000,001 to \$3,000,000	12	\$336,573 to \$535,791										
\$3,000,001 to \$5,000,000	17	\$408,648 to \$929,525										
Greater than \$5,000,000	14	\$601,344 to \$2,299,650										

Net Transfers of Municipal Liquor Store Operations

Transfers

Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2013, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$18.6 million. This represents a decrease of 19.2 percent from the total net transfers made in 2012. Net transfers totaled \$7.0 million among Metro Area establishments, compared to \$11.6 million for Greater Minnesota establishments. The difference in the overall dollar value of net transfers is a result of there being more municipal liquor operations in Greater Minnesota than in the Metro Area.

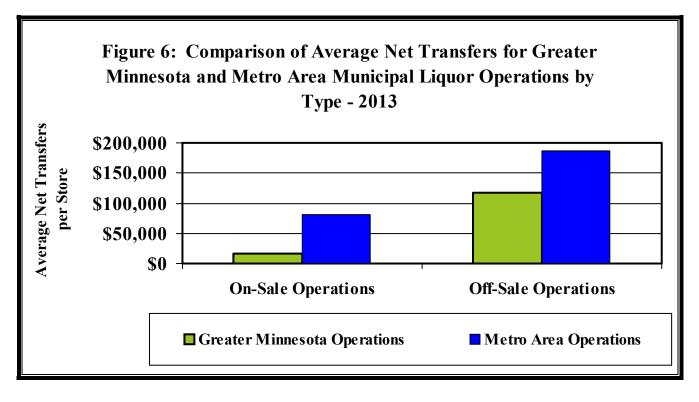
On-Sale and Off-Sale Transfers Comparison

The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, however, the average net transfer for off-sale stores in the Metro Area was more than in Greater Minnesota (\$187,336 to \$117,526, respectively). The average net transfer per on-sale establishment was almost five times greater among operations in the Metro Area than in Greater Minnesota (\$81,613 to \$16,811).¹⁴

¹³A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not as useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. It would be inappropriate to draw comparisons between the total operating expenses of on-sale and off-sale establishments in different cities. Such comparisons could be flawed due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a small off-sale operation.

¹⁴The Metro Area on-sale average is based on only 3 stores compared to 116 stores in Greater Minnesota.

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.



Oversight Responsibilities

City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2013 data, an examination of losses for the years 2011, 2012, and 2013 shows that the 21 cities in Table 3 below should have held public hearings on or after November 17, 2014.¹⁵ Of the 21 cities required to hold a hearing in 2014, 16 were on the previous year's list. The cities of Kellogg, Lake Benton, Rushford, Willmont, and Winton would have been required to hold a hearing, but discontinued operations prior to the required hearing date.

Table 3												
Cities Required to Hold Hearings in 2014												
Audubon	Clarissa	Clontarf	Ellendale	Hadley	Hanley Falls							
Howard Lake	Lewisville	Mapleton	Okabena	Olivia	Parkers Prairie							
Round Lake	Rush City	Saint Hilaire	Silver Bay	Vesta	Waldorf							
Waverly	Wells	Williams										

¹⁵Minn. Stat. § 340A.602. See the Office of the State Auditor's Statement of Position, "Municipal Liquor Store Hearings."

Declining Number of Liquor Operations

Due, in part, to the lack of profitability, insurance costs, and other concerns, the number of cities operating municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years.¹⁶



¹⁶The Cities of Bertha and Herman closed and liquidated all assets in 2012. Seven cities discontinued liquor operations in 2011, 2012, and 2013, but are included in this report because there was still activity reported in 2013. The City of Rushford ceased liquor operations in 2011; the Cities of Biscay and Lake Benton ceased liquor operations in 2012; and the Cities of Canton, Kellogg, Wilmont, and Winton ceased liquor operations in 2013. Some or all of these cities will be shown as closed in next year's report.

Table 4Comparison of 2012 and 2013 Liquor Store Operations

On-Sale and Off-Sale Stores

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	2012	2013*				
Number of Cities	114	111				
			Percent	of Sales		Percent
	Amount	Amount	2012	2013*	Variance	Change
Sales	\$71,608,934	\$69,774,342	100.0%	100.0%	(\$1,834,592)	-2.6%
Cost of Sales	43,267,676	42,091,579	60.4%	60.3%	(1,176,097)	-2.7%
Gross Profit	28,341,258	27,682,763	39.6%	39.7%	(658,495)	-2.3%
Operating Expenses	24,726,222	24,285,632	34.5%	34.8%	(440,590)	-1.8%
Income from Operations	3,615,036	3,397,131	5.0%	4.9%	(217,905)	-6.0%
Nonoperating Revenues	686,954	637,701	1.0%	0.9%	(49,253)	-7.2%
Nonoperating Expenses	559,448	519,943	0.8%	0.7%	(39,505)	-7.1%
Net Income Before Transfers	3,742,542	3,514,889	5.2%	5.0%	(227,653)	-6.1%
Net Transfers (Transfers Out - Transfers In)	2,433,024	2,194,941			(238,083)	-9.8%

Off-Sale Only Stores

On Sale Only Stores						
	2012	2013*				
Number of Cities	93	94				
			Percent	of Sales		Percent
	Amount	Amount	2012	2013*	Variance	Change
Sales	\$258,033,273	\$263,056,532	100.0%	100.0%	\$5,023,259	1.9%
Cost of Sales	191,477,738	194,677,849	74.2%	74.0%	3,200,111	1.7%
Gross Profit	66,555,535	68,378,683	25.8%	26.0%	1,823,148	2.7%
Operating Expenses	42,502,300	44,312,330	16.5%	16.8%	1,810,030	4.3%
Income from Operations	24,053,235	24,066,353	9.3%	9.1%	13,118	0.1%
Nonoperating Revenues	901,862	569,428	0.3%	0.2%	(332,434)	-36.9%
Nonoperating Expenses	1,409,758	1,363,311	0.5%	0.5%	(46,447)	-3.3%
Net Income Before Transfers	23,545,339	23,272,470	9.1%	8.8%	(272,869)	-1.2%
Net Transfers (Transfers Out - Transfers In)	20,546,982	16,381,225			(4,165,757)	-20.3%

Total City Liquor Stores

	2012	2013*				
Number of Cities	207	205				
			Percent	of Sales		Percent
	Amount	Amount	2012	2013*	Variance	Change
Sales	\$329,642,207	\$332,830,874	100.0%	100.0%	\$3,188,667	1.0%
Cost of Sales	234,745,414	236,769,428	71.2%	71.1%	2,024,014	0.9%
Gross Profit	94,896,793	96,061,446	28.8%	28.9%	1,164,653	1.2%
Operating Expenses	67,228,522	68,597,962	20.4%	20.6%	1,369,440	2.0%
Income from Operations	27,668,271	27,463,484	8.4%	8.3%	(204,787)	-0.7%
Nonoperating Revenues	1,588,816	1,207,129	0.5%	0.4%	(381,687)	-24.0%
Nonoperating Expenses	1,969,206	1,883,254	0.6%	0.6%	(85,952)	-4.4%
Net Income Before Transfers	27,287,881	26,787,359	8.3%	8.0%	(500,522)	-1.8%
Net Transfers (Transfers Out - Transfers In)	22,980,006	18,576,166			(4,403,840)	-19.2%

*The Cities of Bertha and Herman closed and liquidated the assets of their on-sale and off-sale liquor stores in 2012, resulting in two less cities reporting in 2013. The City of Olivia switched from an on-sale and off-sale operation to an off-sale only operation in 2013.

Appendix 1

2013 Liquor Store Tables

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						Gross Profit						Net Profit/(Loss)		
		Foot-			Cost		Percent	Ope	rating	Nonoper	ating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Ada	On- & Off-Sale		1,670	\$534,368	\$320,093	\$214,275	40.1%	\$185,937	\$28,338	\$	\$	\$28,338	5.3%	\$8,301
Aua Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	23.6%	148,224	\$28,538 88,532	21,446	ə	\$28,558 109,978	11.0%	52,000
	On- & Off-Sale		438	400,794	226,484	230,750	43.5%		88,552 38,360	21,446		38,389	9.6%	1,750
Akeley	Off-Sale Only		438 13,045	,	,	,	43.5%	135,950 748,151	259,260	29 976	10,930	· · ·		,
Alexandria				4,451,582	3,444,171	1,007,411						249,306	5.6%	169,218
Anoka	Off-Sale Only		17,283	4,067,548	3,145,574	921,974	22.7%	712,071	209,903	(10,887)		199,016	4.9%	300,000
Apple Valley	Off-Sale Only		50,326	9,380,818	6,695,446	2,685,372	28.6%	1,595,221	1,090,151	(53,245)	116,436	920,470	9.8%	525,000
Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	27.7%	116,143	22,953	772		23,725	4.7%	
Audubon	On- & Off-Sale		536	489,951	286,285	203,666	41.6%	220,014	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
Avoca	On- & Off-Sale		142	260,973	128,248	132,725	50.9%	109,848	22,877	3,293	463	25,707	9.9%	19,200
Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	24.5%	224,531	46,724	2,836	32,505	17,055	1.5%	
Balaton	On- & Off-Sale		635	407,016	263,838	143,178	35.2%	146,036	(2,858)	3,005		147	0.0%	10,000
Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	24.3%	85,768	9,222	2,243		11,465	2.9%	6,000
Barnum	On- & Off-Sale		612	466,349	235,552	230,797	49.5%	218,515	12,282	24,334		36,616	7.9%	7,000
Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	29.9%	244,277	102,569	2,610		105,179	9.1%	140,000
Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	36.0%	407,140	122,463	971		123,434	8.4%	125,000
Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	40.9%	174,252	(10,833)	1,965		(8,868)	-2.2%	
Bemidji	Off-Sale Only		13,646	5,340,120	3,800,335	1,539,785	28.8%	720,329	819,456	11,978		831,434	15.6%	400,758
Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	34.5%	306,468	86,776	21,314		108,090	9.5%	60,000
Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	47.7%	152,316	8,679	618		9,297	2.8%	9,600
Big Lake	Off-Sale Only		10,402	3,544,136	2,556,872	987,264	27.9%	544,894	442,370	5,505	51,238	396,637	11.2%	260,000
Biscay	On- & Off-Sale	[0][32]	107											24,282
Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	37.5%	251,709	67,110	6,419		73,529	8.6%	20,000
Blue Earth	Off-Sale Only		3,322	1,479,806	1,096,199	383,607	25.9%	270,468	113,139	1,124	3,769	110,494	7.5%	7,725
Boyd	On- & Off-Sale		166	373,205	185,032	188,173	50.4%	157,391	30,782	15,329	1,748	44,363	11.9%	
Braham	Off-Sale Only		1,817	1,266,625	965,930	300,695	23.7%	260,885	39,810	88,611	82,630	45,791	3.6%	30,000
Brandon	On- & Off-Sale	[0]	494	488,628	285,079	203,549	41.7%	174,728	28,821	1,169		29,990	6.1%	10,000
Brooklyn Center	Off-Sale Only		30,426	6,063,231	4,341,225	1,722,006	28.4%	1,332,748	389,258	5,380		394,638	6.5%	200,000
Browerville	On- & Off-Sale		784	460,887	253,315	207,572	45.0%	201,626	5,946	6,731		12,677	2.8%	9,000
Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	49.4%	81,781	2,950	2,351		5,301	3.1%	
Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	27.8%	758,164	481,728	159,053	37,029	603,752	13.5%	550,000
Buffalo Lake	On- & Off-Sale		702	418,096	229,906	188,190	45.0%	191,092	(2,902)	11,420		8,518	2.0%	
Butterfield	Off-Sale Only		584	236,343	181,578	54,765	23.2%	55,147	(382)	29		(353)	-0.1%	
Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	24.7%	133,808	24,041	431		24,472	3.8%	1,713
Callaway	On- & Off-Sale		236	486,599	258,384	228,215	46.9%	222,111	6,104	2,484		8,588	1.8%	(8,219)
Cambridge	Off-Sale Only		8,273	4,798,693	3,644,689	1,154,004	24.0%	717,358	436,646	5,269		441,915	9.2%	370,000
Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	26.7%	23,738	(3,453)	3,985		532	0.7%	140,639
Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	37.1%	142,828	(7,124)	4,781		(2,343)	-0.6%	5,000
Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	45.7%	169,742	49,300			49,300	10.3%	10,000
Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	51.1%	96,385	8,440	19,475		27,915	13.6%	
Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	46.1%	184,099	(3,942)		106	(4,048)	-1.0%	(10,265)
Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	24.8%	1,490,279	679,174	(2,500)	226,551	450,123	5.1%	132,334
Conger	On- & Off-Sale		19,758	278,857	161,250	2,109,455	42.2%	123,193	(5,586)	5,637		430,123	0.0%	132,334
Cook			570		1,129,122		42.2%	230,462	146,798			152,251	10.1%	
	Off-Sale Only			1,506,382		377,260				5,453				
Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	52.3%	191,201	39,271	9,257		48,528	11.0%	
Dalton	Off-Sale Only		249	338,765	257,783	80,982	23.9%	78,262	2,720	1,505		4,225	1.2%	10,000
Danvers	On- & Off-Sale		95	344,434	188,248	156,186	45.3%	161,662	(5,476)	871		(4,605)	-1.3%	
Darwin	Off-Sale Only		348	473,806	381,997	91,809	19.4%	93,246	(1,437)	2,252		815	0.2%	
Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	22.6%	186,485	45,718	14,043	32,454	27,307	2.7%	
Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	29.6%	127,824	6,275	530		6,805	1.5%	30,000
De Graff	On- & Off-Sale		126	465,960	235,011	230,949	49.6%	195,071	35,878		10,188	25,690	5.5%	600
Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	27.3%	465,521	182,961	2,006		184,967	7.8%	185,000

						Gross P	rofit				-		Net Profit/(Loss)	
		Foot-			Cost		Percent		erating	Nonope	0		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	23.5%	601,344	674,465	3,634	153,689	524,410	9.7%	600,323
Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	41.9%	113,555	(6,873)	11,548		4,675	1.8%	
Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	28.4%	2,293,174	1,221,647	10,688		1,232,335	9.9%	1,100,000
Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	27.3%	2,299,650	1,447,144	20,867		1,468,011	10.7%	1,340,100
Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	22.7%	68,062	12,790			12,790	3.6%	
Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	30.3%	1,000,781	1,049,821	(87,003)		962,818	14.3%	672,289
Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	49.4%	167,486	17,858	42		17,900	4.8%	
Elmore	Off-Sale Only		656	125,330	96,527	28,803	23.0%	31,815	(3,012)	67		(2,945)	-2.3%	
Erhard	Off-Sale Only		144	279,203	210,588	68,615	24.6%	75,264	(6,649)	2.579		(4,070)	-1.5%	
Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	45.7%	288,572	(47,875)	3,480		(44,395)	-8.4%	
Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	27.8%	449,336	494,080	6,164		500,244	14.7%	351,430
Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	25.3%	827,802	315,396			315,396	7.0%	70,000
Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	28.9%	934,300	672,115	3,453	32,550	643,018	11.6%	370,979
Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	53.9%	205,308	21,855			21,855	5.2%	
Finlayson	On- & Off-Sale		311	542,733	299,486	243,247	44.8%	172,221	71,026	10,537		81,563	15.0%	26,225
Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	60.9%	156,533	22,299		11,400	10,899	3.7%	
Foreston	On- & Off-Sale		526	317,906	151,217	166,689	52.4%	162,630	4,059	7,342	1,528	9,873	3.1%	
Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	35.2%	208,220	11,420	101		11,521	1.8%	
Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	25.2%	926,238	160,344	77,571		237,915	5.5%	(250,000)
Gilman	On- & Off-Sale	[0]	238	336,267	154,900	181,367	53.9%	176,232	5,135	14,913		20,048	6.0%	
Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	25.1%	171,338	181,409	92		181,501	12.9%	145,000
Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	22.9%	194,678	90,080	1,533		91,613	7.4%	40,000
Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	52.4%	184,090	11,532			11,532	3.1%	1,000
Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	33.1%	317,471	301,164	3,559		304,723	16.3%	200,000
Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	26.6%	191,669	103,495	16,541	14,807	105,229	9.5%	81,493
Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	31.3%	303,516	20,109	75	25,703	(5,519)	-0.5%	
Hadley	On- & Off-Sale		54	242,299	111,114	131,185	54.1%	144,270	(13,085)	6,212	408	(7,281)	-3.0%	
Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	38.6%	122,523	(41,702)	5,185		(36,517)	-17.4%	(7,100)
Hanska	On- & Off-Sale		388	302,016	175,116	126,900	42.0%	122,073	4,827	6,392	431	10,788	3.6%	38,000
Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	25.4%	180,948	58,487	59	27,282	31,264	3.3%	5,000
Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	45.6%	139,017	32,333	106	2,971	29,468	7.8%	
Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	29.6%	554,326	178,637	1,608	37,763	142,482	5.7%	106,750
Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	56.6%	195,299	27,897	32		27,929	7.1%	26,974
Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	44.1%	162,730	(4,243)	11,969		7,726	2.2%	2,649
Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	26.1%	247,858	(30,964)	11,672	6,903	(26,195)	-3.2%	
Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	23.3%	698,635	555,065	5,449	35,969	524,545	9.7%	435,000
Isanti	Off-Sale Only		5,385	2,312,602	1,708,940	603,662	26.1%	344,778	258,884	1,707	14,341	246,250	10.6%	150,000
Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	35.7%	311,592	40,958	33,990		74,948	7.6%	150,000
Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	40.5%	169,552	4,258	26	260	4,024	0.9%	
Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	22.2%	223,542	33,815	691		34,506	3.0%	41,000
Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	22.2%	208,536	68,156	651		68,807	5.5%	8,360
Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	45.1%	148,020	43,473	1,635		45,108	10.6%	20,000
Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	28.5%	50,452	(22,507)	10,601		(11,906)	-12.1%	
Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	32.4%	213,721	1,650	20,323	2,870	19,103	2.9%	
Kiester	Off-Sale Only		488	188,747	136,102	52,645	27.9%	50,277	2,368	35,764	29,415	8,717	4.6%	
Lake Benton	On- & Off-Sale	[32]	677	1,213		1,213	100.0%	7,107	(5,894)			(5,894)	-485.9%	48,500
Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	43.8%	286,733	10,650			10,650	1.6%	
Lakefield	Off-Sale Only		1,711	440,320	323,700	116,620	26.5%	82,806	33,814	2,351		36,165	8.2%	1,300
Lakeville	Off-Sale Only		57,789	15,381,124	11,432,525	3,948,599	25.7%	2,280,899	1,667,700	3,762	202,294	1,469,168	9.6%	1,749,982
Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	47.7%	119,673	33,080	193		33,273	10.4%	22,000
Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	37.4%	255,009	64,617	53	5,916	58,754	6.9%	25,000
Le conter			2,515	000,740	551,120	517,520	57.170	200,007	01,017	55	5,710	50,754	0.770	23,000

						Gross P	rofit					Net Profit	/(Loss)	
		Foot-			Cost		Percent	Ope	rating	Nonope	rating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	42.7%	87,541	(10,864)	7,529		(3,335)	-1.9%	
Lexington	Off-Sale Only		2,061	3,078,883	2,442,145	636,738	42.7%	515,801	120,937	(9,752)	20,988	90,197	-1.9%	50,000
Lindstrom	On- & Off-Sale		4,436	2,194,857	1,530,027	664,830	30.3%	557,323	120,937	23,413	1,702	129,218	2.9%	180,930
Litchfield	Off-Sale Only		6,723	2,194,857	1,607,104	513,209	24.2%	337,323	168,242	4,386	1,702	172,628	3.9% 8.1%	59,000
Littlefork	On- & Off-Sale		646	406,381	245,960	160,421	39.5%	176,621	(16,200)	3,471		(12,729)	-3.1%	(2,385)
Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	24.6%	170,021	147,953	7,542		155,495	-5.1%	
Longville	On- & Off-Sale		157	1,472,560	941,277	531,775	36.1%	449,188	82,095	449	6,453	76,091	5.2%	101,505
Longville	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	25.1%	295,062	44,727	13	0,435	44,740	3.2%	34,000
Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	25.7%	293,082	63,014		2,345	60,669	5.5%	45,000
Madelia	2		,	, ,	316,872	,		,	,	1,884	2,545	,		,
	Off-Sale Only		2,320	425,806		108,934	25.6%	53,460	55,474			57,358 28,234	13.5%	30,000
Madison	Off-Sale Only		1,518 1,220	438,543	324,576 674,007	113,967	26.0%	87,248	26,719	1,515	 22,907	28,234 96,950	6.4% 9.1%	50,000
Mahnomen	On- & Off-Sale		,	1,061,383	,	387,376	36.5%	306,206	81,170	38,687				(200,000)
Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	24.4%	283,531	49,603	6,860	5,606	50,857	3.7%	(200,000)
Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	41.7%	214,276	6,694	10,313		17,007	3.2%	275 000
Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	25.5%	442,308	553,308	1,610		554,918	14.2%	375,000
Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	43.0%	145,445	11,619	10,158		21,777	6.0%	25,755
Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	47.2%	178,162	4,012	17,444		21,456	5.6%	5,000
Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	40.6%	229,397	69,488	4,453	132	73,809	10.0%	50,000
Mentor	On- & Off-Sale		151	481,654	272,128	209,526	43.5%	183,195	26,331	920		27,251	5.7%	41,356
Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	25.7%	336,573	181,609	4,396	22,069	163,936	8.1%	52,230
Millerville	On- & Off-Sale		107	309,841	175,772	134,069	43.3%	144,176	(10,107)	1,376		(8,731)	-2.8%	
Miltona	On- & Off-Sale		431	604,594	334,804	269,790	44.6%	232,666	37,124	5,146		42,270	7.0%	
Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	26.2%	456,935	103,709	2,367		106,076	5.0%	100,000
Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	25.9%	689,949	629,014	(8,283)		620,731	12.2%	650,000
Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	33.9%	326,249	49,198		48,184	1,014	0.1%	2,895
Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	27.1%	499,905	259,128	7,457		266,585	9.5%	270,000
Morris	Off-Sale Only		5,382	1,935,131	1,470,712	464,419	24.0%	289,953	174,466	4,602		179,068	9.3%	254,890
Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	25.6%	535,791	203,189	89		203,278	7.0%	63,515
Nevis	On- & Off-Sale		401	601,240	347,964	253,276	42.1%	214,296	38,980	3,288		42,268	7.0%	35,000
New York Mills	On- & Off-Sale		1,199	675,389	432,730	242,659	35.9%	175,028	67,631	5,427		73,058	10.8%	60,000
Nisswa	On- & Off-Sale		2,009	3,108,170	2,140,952	967,218	31.1%	696,958	270,260		12,172	258,088	8.3%	200,000
North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	27.0%	415,885	208,722	78	23,526	185,274	8.0%	135,000
Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	25.6%	564,293	223,487	(10,976)		212,511	6.9%	131,280
Northome	On- & Off-Sale		197	333,961	198,130	135,831	40.7%	112,274	23,557	7		23,564	7.1%	40,000
Ogema	On- & Off-Sale		190	355,955	198,005	157,950	44.4%	97,217	60,733	2,531	1,322	61,942	17.4%	40,000
Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	45.1%	176,789	8,488	99		8,587	2.1%	5,000
Okabena	On- & Off-Sale		187	283,377	164,353	119,024	42.0%	115,852	3,172			3,172	1.1%	
Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	24.3%	223,758	(21,908)	13,048		(8,860)	-1.1%	
Orr	On- & Off-Sale		274	547,746	333,688	214,058	39.1%	176,817	37,241		2,343	34,898	6.4%	29,300
Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	42.6%	283,896	38,196	14,092		52,288	6.9%	
Palisade	On- & Off-Sale		167	348,251	208,709	139,542	40.1%	141,248	(1,706)	18,378		16,672	4.8%	
Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	25.0%	476,726	342,660	1,608		344,268	10.5%	85,232
Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	35.1%	218,699	6,334	(108)	24,811	(18,585)	-2.9%	
Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	21.9%	198,468	64,440	3,076		67,516	5.6%	42,500
Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	28.4%	184,995	160,751	60	19,919	140,892	11.6%	32,784
Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	26.1%	361,325	406,894	8,092	45,709	369,277	12.6%	190,750
Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	26.9%	319,947	140,614	4,310		144,924	8.5%	125,000
Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	28.1%	210,165	205,271	3,097		208,368	14.1%	200,376
Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	39.5%	219,134	35,048	8,133		43,181	6.7%	
Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	24.7%	617,953	171,563	620	19,302	152,881	4.8%	2,500
Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	27.4%	184,109	53,098	95		53,193	6.1%	3,300

Name of CyPool Sur.Pool Sur.Porton <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>Gross P</th> <th>rofit</th> <th colspan="2">T Operating</th> <th></th> <th></th> <th>Net Profit</th> <th>t/(Loss)</th> <th></th>							Gross P	rofit	T Operating				Net Profit	t/(Loss)	
Rendull One & Off-Sale			Foot-			Cost		Percent	Ope	rating	Nonope	rating		Percent	Net
Renker One & Or Sale Cray $$ $21,32$ $11,345$ $199,710$ $222,32$ $21,279$ 873 $$ $21,325$ 616 $30,000$ Rencer Or Sale Cray 334 $1348,900$ $254,325$ $123,410$ $112,457$ $124,410$ $124,511$ $125,525$ $$ $72,582$ $103,554$ $103,555$ 10	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Renker One & Or Sale Cray $$ $21,32$ $11,345$ $199,710$ $222,32$ $21,279$ 873 $$ $21,325$ 616 $30,000$ Rencer Or Sale Cray 334 $1348,900$ $254,325$ $123,410$ $112,457$ $124,410$ $124,511$ $125,525$ $$ $72,582$ $103,554$ $103,555$ 10	Dandall	On & Off Sala		642	559 649	250 275	100 272	25 704	105 221	4 142	8 678		12 770	2 204	10,000
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Richfield Off-Sale Only		~		,	, ,	, ,	,								,
Robinschei Off-Sale Only 14,445 3,044,851 22,20145 77,459 122,857 92,30 12,772 118,364 3,99 000000 Rosen Off-Sale Oaly 2,643 1,800,685 1,109,976 52,007 710,158 70,7236 (10,002) 287,023 15,39 20,000 Raik Ciry Off-Sale Oaly 3,033 1,105,759 43,899 22,102 18,06 35,364 (12,102) 12,103 13,105 20,000 22,392 12,105 41,135 41,19 60,003 3,772 13,58 20,000 3,775 14,58 40,001 40,030 3,772 14,58 60,013 3,772 14,58 60,013 3,772 14,58 14,013 3,772 14,58 14,013 3,772 14,58 40,200 14,013 14,013 3,013 11,102 20,013 11,119					,	,	,		,						
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Sauk Rapids Off Sale Only 132,007 2.364/701 1.824.044 540.657 22.9% 408.982 131,725 782 132,507 5.6% 75,000 Savage Off-Sale Only 28.003 44350.27 322.2989 1.212.038 27.3% 290.045 2.82.513 2.021 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.002 0.4% 2.003 0.4% 3.005 2.051 3.48 0.05 0.751 1.002 0.9.001 3.001 3.001 3.001 3.001 3.001 3.001 3.001 3.001 3.001 <td< td=""><td></td><td></td><td></td><td></td><td>,</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>					,										
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Sherbarn One & Off-Sale 11.09 797.013 501.684 2293 71.1% 268,815 265,514 36 26,550 3.3% 55000 Silver Lake One & Off-Sale 821 554,275 275,710 224,855 47.4% 227,688 20,877 160 8.374 1.4% Sleept Eye Off-Sale 10.0 246,728 122,664 20.7% 125,088 2.506 5.778 8.374 1.4% 1.0.03 1.0.83 0.3% (1.9,00) 5.778 1.0.83 0.3% (1.9,00) 5.778 1.0.83 0.3% (1.9,00) 5.778 1.0.83 0.3% (1.9,00) 5.778 1.0.83 0.3% (1.9,00) 5.778 1.0.83 0.3% (1.9,00) 5.778 4.638 1.0.83 0.3% (1.9,00) 5.778 4.638 1.0.83 3.3,79	U	2		,			, ,		· · ·			,			
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Wolf Lake On- & Off-Sale 60 385,087 185,060 200,027 51.9% 183,713 16,314 831 2,205 14,940 3.9% 16,300			[16]		,	,					-				
	Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	51.9%	183,713	16,314	831	2,205	14,940	3.9%	16,300

						Gross P	rofit		Net Profi					
		Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	26.0%	408,648	438,186	5,330	3,413	440,103	13.5%	200,000
Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	26.0%	\$44,312,330	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,225
On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	39.7%	\$24,285,632	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,941
All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	28.9%	\$68,597,962	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166
All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	28.9%	\$68,597,962	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.

* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

							Gross P	rofit					Net Profi	t/(Loss)	
			Foot-			Cost		Percent		erating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
1	Lakeville	Off-Sale Only		57,789	\$15,381,124	\$11,432,525	\$3,948,599	25.7%	\$2,280,899	\$1,667,700	\$3,762	\$202,294	\$1,469,168	9.6%	\$1,749,982
2	Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	27.3%	2,299,650	1,447,144	20,867		1,468,011	10.7%	1,340,100
3	Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	28.4%	2,293,174	1,221,647	10,688		1,232,335	9.9%	1,100,000
4	Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	25.6%	1,974,898	871,996	17,274	10,468	878,802	7.9%	708,700
5	Apple Valley	Off-Sale Only		50,326	9,380,818	6,695,446	2,685,372	28.6%	1,595,221	1,090,151	(53,245)	116,436	920,470	9.8%	525,000
6	Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	24.8%	1,490,279	679,174	(2,500)	226,551	450,123	5.1%	132,334
7	Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	23.5%	1,198,064	428,334	62,062		490,396	7.1%	439,000
8	Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	30.3%	1,000,781	1,049,821	(87,003)		962,818	14.3%	672,289
9	Brooklyn Center	Off-Sale Only		30,426	6,063,231	4,341,225	1,722,006	28.4%	1,332,748	389,258	5,380		394,638	6.5%	200,000
10	Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	28.9%	934,300	672,115	3,453	32,550	643,018	11.6%	370,979
11	Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	23.5%	601,344	674,465	3,634	153,689	524,410	9.7%	600,323
12	Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	23.3%	698,635	555,065	5,449	35,969	524,545	9.7%	435,000
13	Bemidji	Off-Sale Only		13,646	5,340,120	3,800,335	1,539,785	28.8%	720,329	819,456	11,978		831,434	15.6%	400,758
14	Wayzata	On- & Off-Sale		4,136	5,313,196	2,619,208	2,693,988	50.7%	2,055,247	638,741	19,373	160,655	497,459	9.4%	30,000
15	Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	25.9%	689,949	629,014	(8,283)		620,731	12.2%	650,000
16	Cambridge	Off-Sale Only		8,273	4,798,693	3,644,689	1,154,004	24.0%	717,358	436,646	5,269		441,915	9.2%	370,000
17	Thief River Falls	Off-Sale Only		8,668	4,562,505	3,470,342	1,092,163	23.9%	612,275	479,888	4,002		483,890	10.6%	368,277
18	Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	25.3%	827,802	315,396			315,396	7.0%	70,000
19	Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	27.8%	758,164	481,728	159,053	37,029	603,752	13.5%	550,000
20	Alexandria	Off-Sale Only		13,045	4,451,582	3,444,171	1,007,411	22.6%	748,151	259,260	976	10,930	249,306	5.6%	169,218
21	Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	27.3%	929,525	282,513		52,621	229,892	5.2%	5,450
22	Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	25.2%	926,238	160,344	77,571		237,915	5.5%	(250,000)
23	Anoka	Off-Sale Only		17,283	4,067,548	3,145,574	921,974	22.7%	712,071	209,903	(10,887)		199,016	4.9%	300,000
24	Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	25.5%	442,308	553,308	1,610		554,918	14.2%	375,000
25	Big Lake	Off-Sale Only		10,402	3,544,136	2,556,872	987,264	27.9%	544,894	442,370	5,505	51,238	396,637	11.2%	260,000
26	Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	32.0%	710,638	379,286	(690)	19,488	359,108	10.5%	214,838
27	Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	27.8%	449,336	494,080	6,164		500,244	14.7%	351,430
28	Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	25.0%	476,726	342,660	1,608		344,268	10.5%	85,232
29	Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	26.0%	408,648	438,186	5,330	3,413	440,103	13.5%	200,000
30	Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	24.7%	617,953	171,563	620	19,302	152,881	4.8%	2,500
31	Nisswa	On- & Off-Sale		2,009	3,108,170	2,140,952	967,218	31.1%	696,958	270,260		12,172	258,088	8.3%	200,000
32	Lexington	Off-Sale Only		2.061	3,078,883	2,442,145	636,738	20.7%	515,801	120,937	(9,752)	20,988	90,197	2.9%	50,000
33	Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	25.6%	564,293	223,487	(10,976)		212,511	6.9%	131,280
34	Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	25.1%	641,549	122,887	9,249	13,772	118,364	3.9%	100,000
35	Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	26.1%	361,325	406,894	8,092	45,709	369,277	12.6%	190,750
36	Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	25.6%	535,791	203,189	89		203,278	7.0%	63,515
37	Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	27.1%	499,905	259,128	7,457		266,585	9.5%	270,000
38	Stacy	On- & Off-Sale		1,459	2,751,348	1,815,385	935,963	34.0%	723,382	212,581	34,327	77,421	169,487	6.2%	10,000
39	Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	29.6%	554,326	178,637	1,608	37,763	142,482	5.7%	106,750
40	Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	27.3%	465,521	182,961	2,006		184,967	7.8%	185,000
41	Sauk Rapids	Off-Sale Only		13,210	2,364,701	1,824,044	540,657	22.9%	408,932	131,725	782		132,507	5.6%	75,000
42	Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	23.8%	515,038	42,874	8,546		51,420	2.2%	150,000
43	North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	27.0%	415,885	208,722	78	23,526	185,274	8.0%	135,000
44	Isanti	Off-Sale Only		5,385	2,312,602	1,708,940	603,662	26.1%	344,778	258,884	1,707	14,341	246,250	10.6%	150,000
45	Lindstrom	On- & Off-Sale		4,436	2,194,857	1,530,027	664,830	30.3%	557,323	107,507	23,413	1,702	129,218	5.9%	180,930
46	Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	26.2%	456,935	103,709	2,367		106,076	5.0%	100,000
47	Litchfield	Off-Sale Only		6,723	2,120,313	1,607,104	513,209	24.2%	344,967	168,242	4,386		172,628	8.1%	59,000
48	Saint Francis	Off-Sale Only		7.240	2,058,003	1,522,305	535,698	26.0%	377,162	158,536	11.582		170,118	8.3%	60,000
49	Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	25.7%	336,573	181,609	4,396	22.069	163,936	8.1%	52,230
50	Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	25.5%	351,096	158,115	3,539	12,843	148,811	7.5%	85,000
	Morris	Off-Sale Only		5,382	1,935,131	1,470,712	464,419	24.0%	289,953	174,466	4,602		179,068	9.3%	254,890
51		Sil Sule Only		5,502	1,755,151	1, 170, 712		21.070	207,755	174,100	1,002		17,000	1.570	201,070

							Gross Profit						Net Profi	t/(Loss)	
			Foot-			Cost		Percent	1	erating	Nonope	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
52	Two Harbors	Off-Sale Only		3,729	1,892,222	1,453,421	438,801	23.2%	327,447	111,354	4,360		115,714	6.1%	11,700
53	Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	33.1%	317,471	301,164	3,559		304,723	16.3%	200,000
54	Wadena	Off-Sale Only		4,098	1,866,905	1,433,404	433,501	23.2%	278,221	155,280	16		155,296	8.3%	327,232
55	Roseau	Off-Sale Only		2,643	1,860,685	1,319,976	540,709	29.1%	254,691	286,018	1,005		287,023	15.4%	200,000
56	Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	26.9%	319,947	140,614	4,310		144,924	8.5%	125,000
57	Windom	Off-Sale Only		4,630	1,659,134	1,145,844	513,290	30.9%	273,098	240,192	(544)		239,648	14.4%	70,000
58	Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	25.0%	230,462	146,798	5,453		152,251	10.1%	
59	Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	28.1%	210,165	205,271	3,097		208,368	14.1%	200,376
60	Blue Earth	Off-Sale Only		3.322	1,479,806	1,096,199	383,607	25.9%	270,468	113,139	1,124	3.769	110,494	7.5%	7,725
61	Longville	On- & Off-Sale		157	1,472,560	941,277	531,283	36.1%	449,188	82,095	449	6,453	76,091	5.2%	
62	Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	36.0%	407,140	122,463	971		123,434	8.4%	125,000
63	Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	25.1%	171,338	181,409	92		181,501	12.9%	145,000
64	Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	27.7%	197,240	183,411			183,411	13.3%	85,000
65	Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	24.4%	283,531	49,603	6,860	5,606	50,857	3.7%	(200,000)
66	Lonsdale	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	25.1%	295,062	44,727	13		44,740	3.3%	34,000
67	Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	24.6%	183,820	147,953	7,542		155,495	11.6%	101,505
68	Braham	Off-Sale Only		1,817	1,266,625	965,930	300,695	23.7%	260,885	39,810	88,611	82,630	45,791	3.6%	30,000
69	Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	22.2%	208,536	68,156	651		68,807	5.5%	8,360
70	Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	22.9%	194,678	90,080	1,533		91,613	7.4%	40,000
71	Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	28.4%	184,995	160,751	60	19,919	140,892	11.6%	32,784
72	Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	21.9%	198,468	64,440	3,076		67,516	5.6%	42,500
73	Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	25.7%	240,295	63,014		2,345	60,669	5.1%	45,000
74	Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	22.2%	223,542	33,815	691	2,545	34,506	3.0%	41,000
75	Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	29.9%	244,277	102,569	2,610		105,179	9.1%	140,000
76	Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	34.5%	306,468	86,776	21,314		108,090	9.5%	60,000
77	Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	24.5%	224,531	46,724	2,836	32,505	17,055	1.5%	
78	Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	26.6%	191,669	103,495	16,541	14,807	105,229	9.5%	81,493
79	Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	33.9%	326,249	49,198		48,184	1,014	0.1%	2,895
80	Rush City	Off-Sale Only		3.039	1,105,759	843,899	261,860	23.7%	221,675	40,185	478		40,663	3.7%	20,000
81	Mahnomen	On- & Off-Sale		1,220	1,061,383	674,007	387,376	36.5%	306,206	81,170	38,687	22,907	96,950	9.1%	
82	Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	31.3%	303,516	20,109	75	25,703	(5,519)	-0.5%	
83	Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	22.6%	186,485	45,718	14,043	32,454	27,307	2.7%	
84	Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	23.6%	148,224	88,532	21,446		109,978	11.0%	52,000
85	Saint James	Off-Sale Only		4,619	997,344	674,976	322,368	32.3%	181,869	140,499	4,435		144,934	14.5%	60,000
86	Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	35.7%	311,592	40,958	33,990		74,948	7.6%	150,000
87	Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	25.4%	180,948	58,487	59	27,282	31,264	3.3%	5,000
88	Walker	On- & Off-Sale		937	935,308	703,555	214,251	22.9%	119,250	95,001	322		95,323	10.2%	246,000
89	Silver Bay	On- & Off-Sale		1,866	905,576	564,371	341,205	37.7%	341,578	(373)	1,572	11,002	(9,803)	-1.1%	
90	Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	27.4%	184,109	53,098	95		53,193	6.1%	3,300
91	Tracy	On- & Off-Sale		2,143	865,497	511,173	354,324	40.9%	363,267	(8,943)	13,135	433	3,759	0.4%	10,000
92	Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	29.7%	272,280	(18,114)		3,752	(21,866)	-2.6%	
92	Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	37.4%	255,009	64,617	53	5,916	58,754	6.9%	25,000
93	Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	37.5%	251,709	67,110	6,419	5,910	73,529	8.6%	20,000
95	Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	26.1%	247,858	(30,964)	11,672	6,903	(26,195)	-3.2%	
93	Olivia	Off-Sale Only		2,002	829,194	627,344	210,894 201,850	20.1%	247,838	(21,908)	13,048	0,905	(20,193)	-5.2%	
90	Wells	On- & Off-Sale		2,430	799,314	553,121	246,193	30.8%	223,758	(35,790)	9,018		(26,772)	-3.3%	
97	Sherburn	On- & Off-Sale		1,109	799,314	501,684	246,193	30.8%	268,815	26,514	9,018		26,550	-5.5%	5,000
98	Osakis	On- & Off-Sale		1,109	756,068	433,976	322,092	42.6%	283,896	38,196	14,092		20,330 52,288	5.5% 6.9%	
100	Menahga	On- & Off-Sale		1,732	735,568	436,683	298,885	42.6%	285,896	69,488	4,453	132	73,809	10.0%	50,000
100	Lake Park	On- & Off-Sale		797	678,691	381,308	298,883	40.8%	229,397	10,650	4,435		10,650	10.0%	
	New York Mills	On- & Off-Sale		1,199	675,389	432,730	297,383	43.8%	280,733	67,631	5,427		73,058	1.6%	60,000
102	NEW TOLK WILLS	on- a on-sale		1,199	075,569	452,750	242,039	33.7%	175,028	07,031	5,427		15,058	10.0%	00,000

							Gross Profit						Net Profi	t/(Loss)	
			Foot-			Cost		Percent	1	erating	Nonope			Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
103	Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	32.4%	213,721	1,650	20,323	2,870	19,103	2.9%	
104	Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	39.5%	219,134	35,048	8,133		43,181	6.7%	
105	Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	35.1%	218,699	6,334	(108)	24,811	(18,585)	-2.9%	
106	Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	24.7%	133,808	24,041	431		24,472	3.8%	1,713
107	Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	35.2%	208,220	11,420	101		11,521	1.8%	
108	Sleepy Eye	Off-Sale Only		3,554	616,174	488,490	127,684	20.7%	125,088	2,596	5,778		8,374	1.4%	15,000
109	Miltona	On- & Off-Sale		431	604,594	334,804	269,790	44.6%	232,666	37,124	5,146		42,270	7.0%	
110	Nevis	On- & Off-Sale		401	601,240	347,964	253,276	42.1%	214,296	38,980	3,288		42,268	7.0%	35,000
111	Randall	On- & Off-Sale		642	558,648	359,275	199,373	35.7%	195,231	4,142	8,628		12,770	2.3%	10,000
112	Twin Valley	On- & Off-Sale		808	549,861	297,313	252,548	45.9%	214,482	38,066	2,654		40,720	7.4%	(414)
113	Remer	On- & Off-Sale		374	548,890	295,451	253,439	46.2%	195,857	57,582			57,582	10.5%	8,317
114	Orr	On- & Off-Sale		274	547,746	333,688	214,058	39.1%	176,817	37,241		2,343	34,898	6.4%	29,300
115	Finlayson	On- & Off-Sale		311	542,733	299,486	243,247	44.8%	172,221	71,026	10,537		81,563	15.0%	26,225
116	Ada	On- & Off-Sale		1,670	534,368	320,093	214,275	40.1%	185,937	28,338			28,338	5.3%	8,301
117	Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	41.7%	214,276	6,694	10,313		17,007	3.2%	
118	Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	45.7%	288,572	(47,875)	3,480		(44,395)	-8.4%	
119	Silver Lake	On- & Off-Sale		821	524,275	275,710	248,565	47.4%	227,688	20,877	160		21,037	4.0%	
120	Sacred Heart	On- & Off-Sale		530	509,653	295,931	213,722	41.9%	210,741	2,981	15,266	675	17,572	3.4%	
121	Sebeka	On- & Off-Sale		709	505,326	292,221	213,105	42.2%	210,964	2,141	61		2,202	0.4%	
122	Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	27.7%	116,143	22,953	772		23,725	4.7%	
123	Audubon	On- & Off-Sale		536	489,951	286,285	203,666	41.6%	220,014	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
124	Brandon	On- & Off-Sale	[0]	494	488,628	285,079	203,549	41.7%	174,728	28,821	1,169		29,990	6.1%	10,000
125	Callaway	On- & Off-Sale		236	486,599	258,384	228,215	46.9%	222,111	6,104	2,484		8,588	1.8%	(8,219)
126	Mentor	On- & Off-Sale		151	481,654	272,128	209,526	43.5%	183,195	26,331	920		27,251	5.7%	41,356
120	Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	45.7%	169,742	49,300			49,300	10.3%	10,000
128	Darwin	Off-Sale Only		348	473,806	381,997	91,809	19.4%	93,246	(1,437)	2,252		815	0.2%	
129	Walnut Grove	On- & Off-Sale		859	470,414	245,380	225,034	47.8%	234,658	(9,624)	1,046	6,009	(14,587)	-3.1%	3,000
130	Vergas	Off-Sale Only		342	468,770	340,140	128,630	27.4%	120,146	8,484	3,526	3,480	8,530	1.8%	25,000
131	Underwood	Off-Sale Only		339	467,568	365,504	102,064	21.8%	73,473	28,591	994		29,585	6.3%	10,000
132	Barnum	On- & Off-Sale		612	466,349	235,552	230,797	49.5%	218,515	12,282	24,334		36,616	7.9%	7,000
133	De Graff	On- & Off-Sale		126	465,960	235,011	230,949	49.6%	195,071	35,878		10,188	25,690	5.5%	600
134	Browerville	On- & Off-Sale		784	460,887	253,315	207,572	45.0%	201,626	5,946	6,731		12,677	2.8%	9,000
135	Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	29.6%	127,824	6,275	530		6,805	1.5%	30,000
136	Lakefield	Off-Sale Only		1,711	440,320	323,700	116,620	26.5%	82,806	33,814	2,351		36,165	8.2%	1,300
137	Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	52.3%	191,201	39,271	9,257		48,528	11.0%	
138	Madison	Off-Sale Only		1,518	438,543	324,576	113,967	26.0%	87,248	26,719	1,515		28,234	6.4%	50,000
139	Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	40.5%	169,552	4,258	26	260	4,024	0.9%	
140	Madelia	Off-Sale Only		2,320	425,806	316,872	108,934	25.6%	53,460	55,474	1,884		57,358	13.5%	30,000
141	Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	45.1%	148,020	43,473	1,635		45,108	10.6%	20,000
142	Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	53.9%	205,308	21,855			21,855	5.2%	
143	Buffalo Lake	On- & Off-Sale		702	418,096	229,906	188,190	45.0%	191,092	(2,902)	11,420		8,518	2.0%	
144	Ranier	On- & Off-Sale		607	415,438	167,627	247,811	59.7%	223,532	24,279	873		25,152	6.1%	30,000
145	Saint Hilaire	On- & Off-Sale		285	412,280	254,778	157,502	38.2%	181,027	(23,525)	6,056		(17,469)	-4.2%	
145	Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	45.1%	176,789	8,488	99		8,587	2.1%	5,000
140	Balaton	On- & Off-Sale		635	407,016	263,835	143,178	35.2%	146,036	(2,858)	3,005		147	0.0%	10,000
147	Littlefork	On- & Off-Sale		646	406,381	245,960	160,421	39.5%	176,621	(16,200)	3,005		(12,729)	-3.1%	(2,385)
143	Akeley	On- & Off-Sale		438	400,381	245,900	174,310	43.5%	135,950	38,360	29		38,389	9.6%	1,750
149	Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	40.9%	174,252	(10,833)	1,965		(8,868)	-2.2%	
150	Hitterdal	On- & Off-Sale		207	399,973	171,331	223,196	56.6%	195,299	27,897	32		27,929	-2.2%	26,974
151	Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	24.3%	85,768	9,222	2,243		11,465	2.9%	6,000
152		On- & Off-Sale		155	390,406	210,249	180,157	46.1%	184,099	(3,942)		106	(4,048)	-1.0%	(10,265)
155	Ciolitari	on- a on-sale		155	590,400	210,249	100,137	40.170	104,099	(3,942)		100	(4,040)	-1.070	(10,203)

							Gross P	Gross Profit					Net Profit	t/(Loss)	
			Foot-			Cost		Percent	Оре	erating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
154	Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	47.2%	178,162	4,012	17,444		21,456	5.6%	5,000
155	Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	51.9%	183,713	16,314	831	2,205	14,940	3.9%	16,300
155	Ulen	On- & Off-Sale		552	382,242	180,676	200,027	52.7%	165,179	36,387	561	2,203	36,948	9.7%	
150	Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	45.6%	139,017	32,333	106	2,971	29,468	7.8%	
158	Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	49.4%	167,486	17,858	42		17,900	4.8%	
150	Boyd	On- & Off-Sale		166	373,205	185,032	188,173	50.4%	157,391	30,782	15,329	1,748	44,363	11.9%	
160	Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	52.4%	184,090	11,532			11,532	3.1%	1,000
161	Spring Grove	On- & Off-Sale		1,314	366,777	235,393	131,384	35.8%	134,959	(3,575)	4,658		1,083	0.3%	(1,900)
162	Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	37.1%	142,828	(7,124)	4,781		(2,343)	-0.6%	5,000
163	Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	43.0%	145,445	11,619	10,158		21,777	6.0%	25,755
164	Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	44.1%	162,730	(4,243)	11,969		7,726	2.2%	2,649
165	West Concord	On- & Off-Sale		790	357,776	200,974	156,802	43.8%	164,310	(7,508)	4,124		(3,384)	-0.9%	
166	Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	22.7%	68,062	12,790			12,790	3.6%	
167	Ogema	On- & Off-Sale		190	355,955	198,005	157,950	44.4%	97,217	60,733	2,531	1,322	61,942	17.4%	40,000
168	Palisade	On- & Off-Sale		167	348,251	208,709	139,542	40.1%	141,248	(1,706)	18,378		16,672	4.8%	
169	Danvers	On- & Off-Sale		95	344,434	188,248	156,186	45.3%	161,662	(5,476)	871		(4,605)	-1.3%	
170	Dalton	Off-Sale Only		249	338,765	257,783	80,982	23.9%	78,262	2,720	1,505		4,225	1.2%	10,000
170	Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	47.7%	152,316	8,679	618		9,297	2.8%	9,600
171	Gilman	On- & Off-Sale	[0]	235	336,267	154,900	181,367	53.9%	176,232	5,135	14,913		20,048	6.0%	
172	Northome	On- & Off-Sale		197	333,961	198,130	135,831	40.7%	112,274	23,557	7		23,564	7.1%	40,000
173	Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	47.7%	119,673	33,080	193		33,273	10.4%	22,000
174	Foreston	On- & Off-Sale		526	317,906	151,217	166,689	52.4%	162,630	4,059	7,342	1.528	9,873	3.1%	
175	Millerville	On- & Off-Sale		107	309,841	175,772	134,069	43.3%	144,176	(10,107)	1,376	1,528	(8,731)	-2.8%	
170	Hanska	On- & Off-Sale		388	302,016	175,116	126,900	42.0%	122,073	4,827	6,392	431	10,788	3.6%	38,000
178	Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	60.9%	156,533	22,299		11,400	10,788	3.7%	
170	Russell	On- & Off-Sale		330	291,214	146,265	144,949	49.8%	106,696	38,253	1,048		39,301	13.5%	
180	Okabena	On- & Off-Sale		187	283,377	164,353	119,024	42.0%	115,852	3,172			3,172	1.1%	
181	Williams	On- & Off-Sale		186	283,107	152,800	130,307	46.0%	132,376	(2,069)			(2,069)	-0.7%	
181	Erhard	Off-Sale Only		144	279,203	210,588	68,615	24.6%	75,264	(6,649)	2,579		(4,070)	-1.5%	
183	Conger	On- & Off-Sale		146	278,857	161,250	117,607	42.2%	123,193	(5,586)	5,637		51	0.0%	13,760
184	Avoca	On- & Off-Sale		140	260,973	128,248	132,725	50.9%	109,848	22,877	3,293	463	25,707	9.9%	19,200
185	Verndale	On- & Off-Sale		599	255,346	137,352	117,994	46.2%	109,848	9,168	859	+05	10,027	3.9%	
185	Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	41.9%	113,555	(6,873)	11,548		4,675	1.8%	
187	South Haven	On- & Off-Sale		190	246,728	124,462	122,266	49.6%	135,881	(13,615)	2,134		(11,481)	-4.7%	
188	Hadley	On- & Off-Sale		54	242,299	111,114	131,185	54.1%	144,270	(13,085)	6,212	408	(7,281)	-3.0%	
189	Butterfield	Off-Sale Only		584	236,343	181,578	54,765	23.2%	55,147	(382)	29		(7,281)	-0.1%	
190	Vesta	On- & Off-Sale		311	230,972	141,541	89,431	38.7%	103,008	(13,577)			(13,577)	-5.9%	
190	Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	38.6%	122,523	(41,702)	5,185		(36,517)	-17.4%	(7,100)
191	Cleveland	On- & Off-Sale		725	209,559	120,136	104,825	51.1%	96,385	8,440	19,475		27,915	13.6%	(7,100)
192	Waldorf	On- & Off-Sale		224	204,350	128,706	75,644	37.0%	101,067	(25,423)	4,119		(21,304)	-10.4%	
193	Kiester	Off-Sale Only		488	188,747	136,102	52,645	27.9%	50,277	2,368	35,764	29,415	8,717	4.6%	
194	Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	42.7%	87,541	(10,864)	7,529	29,415	(3,335)	-1.9%	
195	Browns Valley	On- & Off-Sale		590	179,515	86,697	84,731	42.7%	81,781	2,950	2,351		5,301	-1.9%	
190	Winton	On- & Off-Sale	[16]	170	145,720	159,288	(13,568)	-9.3%		(13,568)	2,331	23	(13,587)	-9.3%	(20,500)
197	Elmore	Off-Sale Only		656	145,720	96,527	28,803	-9.3%	31,815	(13,568) (3,012)	4 67		(13,587) (2,945)	-9.3%	(20,500)
198	Round Lake	Off-Sale Only		377	125,051	101,849	28,805	18.6%	35,364	(12,162)	1,621	3,361	(13,902)	-2.5%	
200		On- & Off-Sale	[16]	442	98,197	70,252	25,202	28.5%	50,452	(12,102) (22,507)	1,621	5,501	(13,902) (11,906)	-11.1%	
200	Kellogg Canton	On- & Off-Sale		442 345		70,252 55,684	27,945	28.5%			3,985		(11,906)	-12.1%	140,639
201 202	Wilmont		[16]	345 340	75,969 1,329	55,684	20,285	26.7%	23,738 19,974	(3,453)	,		532 8,980		,
202		On- & Off-Sale	[21][22]	677	1,329		1,329	100.0%	7,107	(18,645)	27,625			675.7%	48,500
	Lake Benton	On- & Off-Sale	[32]		,		,		,	(5,894)			(5,894)	-485.9%	,
204	Biscay	On- & Off-Sale	[0][32]	107											24,282

							Gross Pi	ofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
205	Rushford	On- & Off-Sale	[32]	1,757					27,219	(27,219)		72	(27,291)		
	Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	26.0%	\$44,312,330	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,225
	On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	39.7%	\$24,285,632	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,941
	All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	28.9%	\$68,597,962	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.

* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 7Comparison of City Liquor Store Operations - 2013Ranked by Net Profit/(Loss) as a Percent of Sales

								Gross Profit						Net Profit	/(Loss)	
I Wilmont One & Off-Size [2][2] 340 S1,229 Sum S1,229 (000, 5) S1,227 (011, 7)				Foot-									erating			
2 Ogene One & Off-Sale 190 355045 198,005 157290 4448 97,217 60,713 2,531 1,232 61,942 17,445 40,000 4 Family Orf-Sale Ouly	Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
2 Ogena One & Olf-Sale	1	Wilmont	On- & Off-Sale	[21][22]	340	\$1,329	\$	\$1,329	100.0%	\$19,974	(\$18,645)	\$27,625	\$	\$8,980	675.7%	\$
3 Genind Murnis Off-Sake Only	2															
5 Roscia Off-Sale Conjy	3	Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	33.1%	317,471	301,164	3,559		304,723	16.3%	200,000
6 Fullsyon One-& Off Sale 311 542:73 229:46 212:21 71.026 10.373 81.63 15.0% 262:23 7 Fairment Off Sale Oay	4		•		13,646											
P. Famionit Off-Sake Only 10/04 3.292.290 2.448.793 913.416 2.73% 18.148 14.036 9.04.036 9.04.03 9.04.043 14.04.7% 53.148 9 Windom Off-Sake Ohy 2.03.04 1.04.01.14 1.143.844 513.200 30.03% 1.00.0176 1.01.04.14 1.44.7% 63.00.00 10 BLR Key Off-Sake Ohy 2.03.05 6.04.00 2.90.048 1.44.4% 70.02.00 11 Dependent Off-Sake Ohy 2.03.81 1.149.433 1.00.00.07 1.01.56 1.01.56 1.01.57 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.02.00.07 2.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56 1.01.56	5	Roseau	Off-Sale Only		2,643	1,860,685	1,319,976	540,709	29.1%	254,691	286,018	1,005		287,023	15.4%	200,000
8 Saint James Off Saic Only 4.619 979.743 674.976 322.308 22.378 22.089 22.010 22.010	6	Finlayson	On- & Off-Sale		311	542,733	299,486	243,247	44.8%	172,221	71,026	10,537		81,563	15.0%	26,225
9 Windom OR:Sale Cuby 24,630 1,465,844 513,200 30.9% 272,088 240,192 (544) 239,648 14.4% 70000 10 BLR kiver OT/Sale Cuby 137,29 330,5687 2,906,813 955,16 2575,58 442,308 551,308 1,610 554,918 14,38 755,000 12 Pipeton OT/Sale Cuby 2,23 234,9461 1064,38 154,34 241,84 343,443 19,475 27,915 15,36 13 Burdin OT/Sale Cuby 15,329 241,4706 346,434 92,98 106,666 333,18 3,313 340,113 135% 200,000 14 Workington OT/Sale Cuby 1,374,522 299,871 330,651 2,756 14,440 92 183,411 183,411 13,58 50,000 183,411 13,58 50,000	7	Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	27.8%	449,336	494,080	6,164		500,244	14.7%	351,430
In Els River Off-Sale Cuby	8	Saint James	Off-Sale Only		4,619	997,344	674,976	322,368	32.3%	181,869	140,499	4,435		144,934	14.5%	60,000
Int Marchall OP:Sale Only 13.729 3.003,667 2.008,081 1.014 553,088 1.010 553,088 1.010 553,088 1.010 553,088 1.010 208,388 1.028 375,000 14 Buffolo Oft-Sale Only 13.00 2.01,452 1.028,982 2.78,87 7.81,464 4.81,728 159,055 370,029 303,372 1.35% 550,000 15 Ressell Or. & Oft-Sale Only 1.30 2.01,124 1.44,628 1.44,988 100,666 33,232 1.138 3.233 1.138 3.233 1.138 3.233 1.138 3.233 1.138 3.233 1.138 3.233 1.138 3.233 1.138 3.233 1.138 3.233 1.238 3.233 1.238 3.233 3.233 1.238,563 2.218,503 2.218,503 2.218,503 2.218,503 2.218,503 2.218,503 2.218,503 2.218,503	9	Windom	Off-Sale Only		4,630	1,659,134	1,145,844	513,290	30.9%	273,098	240,192	(544)		239,648	14.4%	70,000
12 2 Psychoad On:Sale Only 4.248 1.408.43 1.001,36 101,325 51.16 302,327 30,977 223,036 1.41% 200,376 14 Burfalo Off.Sale Only 1.51812 4.457,401 3.217,259 1.239,827 728% 728% 158.016 4.41,75 3.300 1.35% 16 Worthington Off.Sale Only 1.239,42 2.00% 444.541 4.53,163 3.413 44.1103 1.35% 50,000 17 Malahia Off.Sale Only 2.314 1.348,392 2.56% 405,648 4.53,164 5.330 3.413 44.1103 1.35% 30,000 18 Malana Off.Sale Only 5.57% 1.353 1.345% 1.300,001 1.35% 1.300,001 1.357,01 1.327% 1.318,933 1.346,93 1.368,92 1.47% 1.26% 1.99,99 1.448,92 1.26% 1.300,001 1.300,013	10	Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	30.3%	1,000,781	1,049,821	(87,003)		962,818	14.3%	672,289
14 Burbalo One-& G0F-Sale 725 204,961 100,136 104,825 51,1% 96,385 8,440 19,475 27,915 13,5% 14 Burbalo One-& G0F-Sale 330 291,214 146,265 144,294 99,8% 166,666 382,53 1,048 93,901 13,5% 13,5% 130 291,214 146,265 144,294 498,84 438,186 53,30 3,314 440,013 13,5% 183,411	11	Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	25.5%	442,308	553,308	1,610		554,918	14.2%	375,000
I Herfalo Off-Sale Only	12	Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	28.1%	210,165	205,271	3,097		208,368	14.1%	200,376
Instruction One & Off-Sale Conjy 3300 291,214 146.205 146.205 106.006 38,253 1.048 33,011 33,010 13,3% 16 Wormhogon Off-Sale Conjy 2,200 425,806 316,872 108,944 25,666 55,374 15,841 57,358 13,394 30,000 18 Warod Off-Sale Conjy 17,11 137,452 93,871 30,061 27,771 17,774 197,240 18,411 13,398 85,000 20 Perham Off-Sale Conjy 12,995 2,555,666,11 37,67,648 13,8398 2,594 68,999 62,914 (8,823) 620,731 12,295 65,556,609 39,222,174 2,549 15,239 15,129 1,12,295 5,556,609 39,222,144 15,349 1,160,715 16,913 1,04,615 2,849 14,00,715 5,435 1,108 1,06,415 2,294,913 0,74,23,742 1,342,73 </td <td>13</td> <td>Cleveland</td> <td>On- & Off-Sale</td> <td></td> <td>725</td> <td>204,961</td> <td>100,136</td> <td>104,825</td> <td>51.1%</td> <td>96,385</td> <td>8,440</td> <td>19,475</td> <td></td> <td>27,915</td> <td>13.6%</td> <td></td>	13	Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	51.1%	96,385	8,440	19,475		27,915	13.6%	
In Worthington Off Sale Only 12,974 3.261,540 2.2414,706 846,844 2.00% 448,186 5.330 3.413 440,033 13.3% 200,000 17 Madelin Off Sale Only 1.771 1.174,522 993,871 380,612 2.7% 197,240 183,411 183,411 1.3.% 85,000 19 Glenco Off Sale Only 1.375,520 322,747 25.1% 171,318 181,409 92 183,411 1.3.% 45,000 21 Moricello Off Sale Only 1.306,552 210,746 78,812 0.4% 183,93 23.9% 689,049 69,014 (82,83) 44,505 11.0% 2.0% 690,040 162,812 1.444,803 11.0% 32,747 2.3.4% 184,913 18,731 1.43,818 162,751 6.60 184,921 145,914 44,353 1.0,90,423 1.444,104 33,771 2.44,8134 31,733 <td>14</td> <td>Buffalo</td> <td>Off-Sale Only</td> <td></td> <td>15,812</td> <td>4,457,401</td> <td>3,217,509</td> <td>1,239,892</td> <td>27.8%</td> <td>758,164</td> <td>481,728</td> <td>159,053</td> <td>37,029</td> <td>603,752</td> <td>13.5%</td> <td>550,000</td>	14	Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	27.8%	758,164	481,728	159,053	37,029	603,752	13.5%	550,000
17 Madelia Off-Sale Only	15	Russell	On- & Off-Sale		330	291,214	146,265	144,949	49.8%	106,696	38,253	1,048		39,301	13.5%	
Is Warroad Off-Sale Only	16	Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	26.0%	408,648	438,186	5,330	3,413	440,103	13.5%	200,000
19 Glencoe Off-Sale Only	17	Madelia	Off-Sale Only		2,320	425,806	316,872	108,934	25.6%	53,460	55,474	1,884		57,358	13.5%	30,000
20PerhamOff-Sale Only	18	Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	27.7%	197,240	183,411			183,411	13.3%	85,000
21 Monticello Off-Sale Only 12.98 5.086.66.11 3.767.648 13.18.963 25.9% 689.949 629.014 (8.283) 620.731 12.2% 650.000 22 Boyd Onr & Off-Sale Only 2.496 1.216.207 870.461 28.4% 184.9495 160.751 60 19.919 140.892 11.6% 372.974 24 Ferges Falls Off-Sale Only 3.432 1.346.188 1.014.415 28.9% 188.820 147.953 7.542 155.995 11.6% 201.905 25 Long Prainie Off-Sale Only 3.441.16 207.655.677 29.75 544.894 147.953 7.542 19.978 11.6% 201.905 26 Ritkin Onf-Sale Only 2.30 426.69 3.596 175.028 676.61 5.477 14.85.22 2.146 19.978 11.0% 60.000 3.477 3.34 246.69 3.596 175.028 676.61 5.477 73.058 10.8%	19	Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	25.1%	171,338	181,409	92		181,501	12.9%	145,000
22 Boyd On: & Off-Sale 166 173,205 188,173 50.4% 157,391 30,782 15,229 1,748 44,363 11.9% 23 Pergus Fails Off-Sale Only 13,225 5,558,69 3,952,254 28.9% 934,300 672,115 3,453 322,50 643,018 11.6% 370,979 25 Long Prairie Off-Sale Only 13,422 1344,188 104,415 331,773 24.6% 183,830 147,953 7,542 155,6957 11,2% 200,000 25 Long Prairie Off-Sale Only 21,30 100,02,02 765,844 25,756 23.6% 143,224 84,532 11,4% 5,000 20 21,446 48,588 11,0% 5,200 21,446 48,583 11,0% 5,200 10,471,44 24,86,552 21,440 7,3088 10,000 30 11,0% 5,200 10,471,14 24,662,11 10,10% 1,240,000 31 1,341,010 32,212,101 10,89,778 14,341,412 <td>20</td> <td>Perham</td> <td>Off-Sale Only</td> <td></td> <td>3,095</td> <td>2,938,965</td> <td>2,170,746</td> <td>768,219</td> <td>26.1%</td> <td>361,325</td> <td>406,894</td> <td>8,092</td> <td>45,709</td> <td>369,277</td> <td>12.6%</td> <td>190,750</td>	20	Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	26.1%	361,325	406,894	8,092	45,709	369,277	12.6%	190,750
23 Petican Rapids Off-Sale Only 24, 96 124, 26 78, 20 11, 6% 370, 979 25 Long Parinic Off-Sale Only 13, 295 558, 669 3952, 254 1, 606, 415 28, 9% 943, 400 67, 215 3, 453 322, 550 11, 6% 370, 979 25 Long Parinic Off-Sale Only 134, 42 13, 66, 185 27, 9% 544, 804 442, 370 5, 505 51, 238 396, 637 11, 6% 260, 000 27 Crouwell Orf-8, 60 (Fisale 23, 9 440, 301 29, 822 22, 07, 50 23, 6% 144, 224 88, 532 21, 446 19, 978 11, 6% 60, 000 28 New York Mils Orf-8, ale Only 24, 573 242, 659 35, 9% 15, 741 28, 884 1, 707 14, 341 246, 250 10, 6% 50, 000 30 Edina Off-Sale Only 5, 387 347, 342 13, 687 15, 7479, 884 <t< td=""><td>21</td><td>Monticello</td><td>Off-Sale Only</td><td></td><td>12,993</td><td>5,086,611</td><td>3,767,648</td><td>1,318,963</td><td>25.9%</td><td>689,949</td><td>629,014</td><td>(8,283)</td><td></td><td>620,731</td><td>12.2%</td><td>650,000</td></t<>	21	Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	25.9%	689,949	629,014	(8,283)		620,731	12.2%	650,000
24 Fergus Fails Off-Sale Only 13,392 5,558,669 3.952,254 1,064,15 23,973 24,600 163,400 11,6% 101,505 26 Big Lake Off-Sale Only 10,402 3,541,136 2,550,722 987,264 27,9% 5,101 39,271 92,571 92,371 92,673 5,505 51,238 396,637 11,2% 200,000 27 Crownell Off-Sale Only 2,130 1,002,620 298,829 236,756 23,6% 148,224 88,532 2,146 1,099,78 1,0% 5,200 28 New York Mills Orf-Sale Only 1,999 675,389 422,759 23,96,60 1,447,144 20,867 1,468,011 0,7% 1,461,010 1,77 1,434 24,629 1,07% 1,343 1,463,11 1,07% 1,343 1,465,011 0,7% 1,461,010 1,77% 1,434 24,629 1,666 1,620,141 1,660,110,7% 1,461,010	22	Boyd	On- & Off-Sale		166	373,205	185,032	188,173	50.4%	157,391	30,782	15,329	1,748	44,363	11.9%	
25 Long Praine Off-Sale Only 155,495 11.6% 100,005 26 Big Lake Off-Sale Only 104,02 3.544,136 2.556,872 987,224 27.9% 544,894 442,370 55.05 51,238 396,677 11.2% 200,005 27 Cromwell On-& & Off-Sale Only 2.13 1.002,020 765,848 2.26,75 23.6% 1442,224 88.532 21,446 73.058 10.8% 60,000 28 Aitkin Off-Sale Only 9.440,713 2.76,763 3.746,794 27.3% 2.299,650 1.447,144 20.867 1.468,011 10.7% 1.430,100 31 Isanti Off-Sale Only 2.67 424,253 2.327,00 19.147,14 20.867 445,108 10.0% 20.000 33 Thick River Faile Off-Sale Only 8.668 4.562,505 3.470,342 1.29,575 47.98 4.002	23	Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	28.4%	184,995	160,751	60	19,919	140,892	11.6%	32,784
26Big LakeOff-Sale Only 10.402 $3.544,136$ $2.5568,272$ $997,224$ 27.9% $544,894$ $442,370$ 5.505 51.238 $396,637$ 11.2% $200,000$ 27CromwellOn-& & Off-Sale Only 2.13 410.301 $209,829$ $230,472$ 52.3% $191,201$ $39,271$ $9,257$ $48,598$ 11.0% $52,0000$ 28AitkinOff-Sale Only $1,199$ $675,389$ $432,770$ $224,659$ 35.9% $175,028$ $67,631$ 5.427 $73,058$ $10.00,60001$ 30EdinaOff-Sale Only $49,216$ $13.711,575$ $9.964,763$ $37,46,794$ 27.3% $22.996,50$ $1.447,144$ $20,867$ 14.841 $246,250$ 10.0% $13.00,60001$ 31IsantiOff-Sale Only 8.238 $23.12,602$ 17.9840 $663,662$ 26.1% $344,778$ 12.58 84 1.707 14.341 $246,250$ 10.0% 20.0000 33Thief River FallsOff-Sale Only 8.668 $4.562,505$ $3.770,242$ $10.92,163$ 23.9% $612,275$ $479,888$ 4.002 $483,890$ 10.6% $214,833$ 35RemerOn-& Off-Sale Only $3.441,33$ $3.281,862$ $2.24,4176$ $81,936$ $379,286$ (690) $19,488$ $359,108$ 10.5% 8.3171 36Park RapidsOff-Sale Only	24	Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	28.9%	934,300	672,115	3,453	32,550	643,018	11.6%	370,979
27CromwellOn-& Off-Sale239440.301298.2923.047252.3%191.20139.2719.25748,52811.0%52.00028AixinOff-Sale Only1.199675.3894236.7523.6%148,22488,53221.44610.997811.0%52.00030EdinaOff-Sale Only49.21613.711,5579.964.7633.746.79427.3%2.299.6501.447,14420.8671.462.20110.0%1.501.00031IsantiOrf-Sale Only5.382.312.6021.708.940603.66226.1%3.447.7128.8841.70714.34124.625010.0%1.501.00033Thier River FailsOrf-Sale Only5.382.312.6021.708.940603.66226.1%3.447.731.63545.10810.0%5.00033Thier River FailsOrf-Sale Only5.864.562.5053.470.3421.092.16323.9%612.275479.8884.00245.80810.6%56.827734RogersOn-& & Off-Sale11.9813.411.0392.23.11.151.098.92432.0%70.633379.286(600)19.488359.10810.5%8.31735Park RapidsOff-Sale Only3.8433.233.8022.24.47681.93862.0%1.09.16333.08019333.27310.4%2.2000 <t< td=""><td>25</td><td>Long Prairie</td><td>Off-Sale Only</td><td></td><td>3,432</td><td>1,346,188</td><td>1,014,415</td><td>331,773</td><td>24.6%</td><td>183,820</td><td>147,953</td><td>7,542</td><td></td><td>155,495</td><td>11.6%</td><td>101,505</td></t<>	25	Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	24.6%	183,820	147,953	7,542		155,495	11.6%	101,505
28 Airkin Off-Sale Only 2,130 1,002,620 765,864 236,756 23.6% 148,224 88,532 21,466 10,9978 11.0% 52,000 29 New York Mills On- & Off-Sale Only 49,216 13,711.557 9,964,763 3,746,794 27,3% 2,299,650 1,447,144 20,867 1,466,811 10,7% 1,440,100 31 Isanti Off-Sale Only 5,385 2,312,602 17,708,940 603,662 2,61% 344,778 258,884 1,707 1,443,41 24,6250 10,6% 150,000 32 Kelliher On-& Koff-Sale 267 424,253 322,700 191,493 45,1% 148,4778 258,884 1,707 14,434 28,870 10,6% 350,000 368,277 34 Rogers On-& Off-Sale 11,98 3,411,93 2,321,15 10,98,273 37,582 37,582 10,5% 83,512 35 Remer On-& Off-Sale 3,43 320,293 <	26	Big Lake	Off-Sale Only		10,402	3,544,136	2,556,872	987,264	27.9%	544,894	442,370	5,505	51,238	396,637	11.2%	260,000
29New York MillsOn-& Off-Sale1.199 675.289 432.730 242.689 35.9% 175.028 67.631 5.427 73.058 10.8% 60.000 30EdinaOff-Sale Only 49.216 $13.711.557$ $99.64.763$ $3.746.794$ 27.3% $2.299.650$ $1.447.144$ 20.867 $1.468.011$ 10.7% $1.340.100$ 31IsantiOff-Sale Only 267 424.253 232.760 191.493 45.1% 148.020 43.473 1.635 45.108 10.0% 20.000 33Thief River FallsOff-Sale Only 8.668 $4.56.2,505$ $3.470.342$ $1.092.163$ 23.9% 612.275 479.888 40.002 45.108 10.6% 20.6% 20.838 35RemerOn-& Off-Sale 11.981 $3.411.039$ $2.321.115$ $1.089.924$ 32.0% 710.638 379.286 (690) 19.488 359.108 10.5% 85.237 36Park RapidsOff-Sale 334 328.362 $2.464.476$ 819.386 2.5% 476.726 342.660 1.60% $$ 342.68 10.5% 85.232 37LancasterOn-& Off-Sale 53.23 107.540 152.733 47.7% 119.673 33.080 19.3 33.273 10.3% 38ClearbrookOn-& Off-Sale	27	Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	52.3%	191,201	39,271	9,257		48,528	11.0%	
30 Edina Off-Sale Only 49.216 13.711.557 9.964.763 3.746.794 2.73% 2.229,650 1.447.144 20.867 1.468.011 10.7% 1.340,100 31 Isanti Off-Sale Only 5.385 2.312,602 1.708,940 603.662 2.61% 344.778 258.884 1.707 14.341 246.250 10.6% 20.000 32 Kelliher Ont-& Off-Sale Only 8.668 4.562.505 3.470.342 1.092.163 2.39% 612.275 479.888 4.002 483.890 10.6% 20.000 34 Rogers On-& & Off-Sale 374 548.890 2.91,15 1.089.924 32.0% 710.638 379.286 (600) 19.488 359,108 10.5% 82.327 37 Lancaster On-& & Off-Sale 3.43 3.232.82 2.464.476 819.386 2.50% 476.726 332.60 19.3 49.300 1.3% 44.268 10.5% 82.322 37 Lancaster On-& & Off-Sale <td< td=""><td>28</td><td>Aitkin</td><td>Off-Sale Only</td><td></td><td>2,130</td><td>1,002,620</td><td>765,864</td><td>236,756</td><td>23.6%</td><td>148,224</td><td>88,532</td><td>21,446</td><td></td><td>109,978</td><td>11.0%</td><td>52,000</td></td<>	28	Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	23.6%	148,224	88,532	21,446		109,978	11.0%	52,000
31IsantiOff-SaleOff-Sale 5.385 2.312.6021.708.940 603.662 2.61% 344.78 258.884 1.707 14.341 246.250 10.6% 150.000 33Thief River FallsOff-Sale Only \cdots 267 424.252 322.760 191.493 45.1% 148.020 43.473 1.635 \cdots 45.108 10.6% 20.000 33Thief River FallsOff-Sale Only \cdots 8668 $4.562.505$ 347.0342 $10.029.163$ 22.9% 612.275 479.888 4002 \cdots 483.890 10.6% 20.000 34RogersOn-& Off-Sale \cdots 11.981 3411.039 $2,321.115$ $10.089.244$ 32.0% 710.638 379.286 (600) 19.488 359.168 10.5% 214.838 35RemerOn-& Off-Sale \cdots $344.3320.293$ 167.540 152.753 47.7% 119.673 33.080 193 \cdots 344.268 10.5% 85.232 37LancasterOn-& Off-Sale \cdots 343 $32.283.862$ $2.464.476$ 819.386 25.0% 476.726 342.660 1.608 \cdots 344.268 10.5% 85.232 37LancasterOn-& Off-Sale \cdots 343 $32.283.862$ $2.464.476$ 819.386 25.0% 476.726 342.660 1.608 \cdots 344.268 10.5% 85.232 38ClearbrookOn-& Off-Sale \cdots 937 935.308 721.057	29	New York Mills	On- & Off-Sale		1,199	675,389	432,730	242,659	35.9%	175,028	67,631	5,427		73,058	10.8%	60,000
32KelliherOn- & Off-Sale267 $424,253$ $232,760$ $191,493$ 45.1% $148,020$ $43,473$ 1.635 $45,108$ 10.6% $20,000$ 33Thick River FallsOff-Sale Only $8,668$ $4,562,10,392$ $2,321,115$ $10.89,221$ 23.9% $612,275$ $479,888$ 4002 $483,890$ 10.6% $368,277$ 34RogersOn- & Off-Sale 374 $548,890$ $295,451$ $253,439$ 46.2% $195,857$ $57,582$ $$ $57,582$ 10.5% 8.317 36Park RapidsOff-Sale Only 343 $328,282$ $2,464,476$ $819,386$ $250,\%$ $476,726$ $342,660$ 1608 $332,273$ 10.4% $22,000$ 38ClearbrockOn- & Off-Sale 525 $479,231$ $260,189$ $219,422$ 45.7% $119,673$ $33,080$ 193 $332,73$ 10.4% $22,000$ 39WalkerOn- & Off-Sale 570 $152,673$ 47.7% $119,673$ $33,080$ 19.2 $49,300$ 10.3% 10.000 40CookOff-Sale Only 570 $152,673$ $172,105$ $25,0\%$ $230,462$ $146,78$ $5,433$ 1122 $27,50$ $23,462$ $146,78$ $5,423$ 10.2% $246,000$ 42Leden ParinteOff-Sale Only 570 $152,678$ $192,500$ 32	30	Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	27.3%	2,299,650	1,447,144	20,867		1,468,011	10.7%	1,340,100
33 Thief River Falls Off-Sale Only 8,668 4,562,505 3,470,342 1,092,163 23.9% 612,275 479,888 4,002 483,890 10.6% 368,277 34 Rogers On- & Off-Sale 11,981 3,411,039 2,321,115 1,089,924 32,0% 710,638 379,286 (690) 19,488 359,108 10.6% 328,277 36 Park Rapids Off-Sale Only 3,843 3,283,860 226,44,76 819,386 25.0% 476,726 342,660 1,608 344,268 10.5% 85,232 37 Lancaster On- & Off-Sale 343 320,293 167,540 152,753 47.7% 119,673 33,080 193 43,300 0.03% 10,000 38 Clearbrook On- & Off-Sale 937 95,308 721,057 214,251 2.9% 119,250 95,001 322 49,300 10.3% 10,000 46,000 40 Cook Off-Sale Only 1,330 735,568 <td>31</td> <td>Isanti</td> <td>Off-Sale Only</td> <td></td> <td>5,385</td> <td>2,312,602</td> <td>1,708,940</td> <td>603,662</td> <td>26.1%</td> <td>344,778</td> <td>258,884</td> <td>1,707</td> <td>14,341</td> <td>246,250</td> <td>10.6%</td> <td>150,000</td>	31	Isanti	Off-Sale Only		5,385	2,312,602	1,708,940	603,662	26.1%	344,778	258,884	1,707	14,341	246,250	10.6%	150,000
34RogersOn & Off-Sale11,981 $3,411,039$ $2,321,115$ $1,089,924$ 32.0% $710,638$ $379,286$ (690) $19,488$ $359,108$ 10.5% $214,838$ 35RemerOn & Off-Sale 374 $548,900$ $295,451$ $253,439$ 46.2% $195,857$ $57,520$ $57,528$ 10.5% $8,317$ 36Park RapidsOff-Sale Only 3343 $3223,326$ $2464,476$ $819,386$ $22,05\%$ $476,726$ $332,060$ 1.608 $5144,226$ 10.5% $85,232$ 37LancasterOn & Off-Sale 343 $320,293$ $167,540$ $152,753$ 47.7% $119,673$ $33,080$ 193 $3344,203$ 10.4% $22,000$ 39WalkerOn & Off-Sale 937 $935,308$ $721,057$ $212,29\%$ $119,250$ $95,001$ 322 $49,300$ 10.0% $426,000$ 40CookOff-Sale Only 570 $1,506,382$ $1,129,122$ $377,260$ $25,0\%$ $230,462$ $146,798$ $5,453$ 1.32 $73,809$ 10.0% $50,000$ 42Eden PrairieOff-Sale Only $62,729$ $12,396,148$ $22,877$ $3,293$ 463 $25,707$ $9,9\%$ $19,200$ 43AyoeaOn & Off-Sale $14,29,209,312$ $10,96,5372$ $28,6\%$ $1,95,221$ $10,96,154$ $25,453$ $16,453$ <td>32</td> <td>Kelliher</td> <td>On- & Off-Sale</td> <td></td> <td>267</td> <td>424,253</td> <td>232,760</td> <td>191,493</td> <td>45.1%</td> <td>148,020</td> <td>43,473</td> <td>1,635</td> <td></td> <td>45,108</td> <td>10.6%</td> <td>20,000</td>	32	Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	45.1%	148,020	43,473	1,635		45,108	10.6%	20,000
35RemerOn-& Off-Sale 374 548,890295,451253,43946.2%195,85757,58257,58210.5%8,31736Park RapidsOff-Sale Only3,843320,293167,540152,753477,76142,6601,608344,26810.5%85,23237LancasterOn-& Off-Sale343320,293167,540152,753477,76119,67333,080193332,20310.0%82,23238ClearbrookOn-& Off-Sale525479,231260,189219,04245.7%169,74249,30049,30010.3%10,00039WalkerOn-& Off-Sale937935,308721,057214,25122.9%119,25095,00132295,32310,2%246,00040CookOff-Sale Only1,330735,568436,683298,88540.6%229,39769,4884,45313273,80910.0%50,00042Eden PrairieOff-Sale Only62,72912,396,1468,881,3253,514,82128,4%2,293,1741,221,64710,6881,232,3359.9%1,100,00043AvocaOn-& Off-Sale Only1425,398,4464,130,7161,253,70023,3%698,635555,0655,44935,699524,5459,7%435,00044Apple Vall	33	Thief River Falls	Off-Sale Only		8,668	4,562,505	3,470,342	1,092,163	23.9%	612,275	479,888	4,002		483,890	10.6%	368,277
36 Park Rapids Off-Sale Only 3,843 3,283,862 2,464,476 819,386 25.0% 476,726 342,660 1,608 344,268 10.5% 85,232 37 Lancaster On-& Off-Sale 343 320,293 167,540 152,753 47.7% 119,673 33,080 193 33,273 10.4% 22,000 38 Clearbrook On-& Off-Sale 525 479,231 260,189 219,042 45.7% 169,742 49,300 49,300 10.3% 10,000 39 Walker On-& Off-Sale 971 95,308 71,057 214,251 22,9% 119,20 95,001 322 95,323 10.2% 246,000 40 Cook Off-Sale Only 570 1,506,382 1,129,122 377,260 25.0% 230,462 146,798 5,453 132 73,809 10.0% 50,000 44 Avoca On-& O	34	Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	32.0%	710,638	379,286	(690)	19,488	359,108	10.5%	214,838
37 Lancaster On- & Off-Sale 343 320,293 167,540 152,753 47.7% 119,673 33,080 193 33,273 10.4% 22,000 38 Clearbrook On- & Off-Sale 525 479,231 260,189 219,042 45.7% 169,742 49,300 49,300 10.3% 10,000 39 Walker On- & Off-Sale 937 935,308 721,057 214,251 22,9% 119,250 95,001 322 49,300 10.3% 10,000 40 Cook Off-Sale Only 937 1,506,382 1,129,122 377,260 25.0% 230,462 146,798 5,453 152,251 10.1% 41 Menahga On- & Off-Sale 1,330 735,568 436,683 298,885 40.6% 229,397 69,488 44,53 132 73,809 10.0% 50,000 42 Eden Prairie Off-Sale Only 122 260,973 128,248 132,772 50	35	Remer	On- & Off-Sale		374	548,890	295,451	253,439	46.2%	195,857	57,582			57,582	10.5%	8,317
38 Clearbrook On- & Off-Sale 525 479,231 260,189 219,042 45.7% 169,742 49,300 49,300 10.3% 10,000 39 Walker On- & Off-Sale 937 935,308 721,057 214,251 22.9% 119,250 95,001 322 95,323 10.2% 246,000 40 Cook Off-Sale Only 570 1,506,382 1,129,122 377,260 25.0% 230,462 146,798 5,453 152,251 10.1% 41 Menahga On- & Off-Sale Only 62,729 12,396,146 8,881,325 3,514,821 28.4% 2,293,97 69,488 4,453 132 73.809 10,000 43 Avoca On- & Off-Sale Only 62,729 12,396,146 8,881,325 3,514,821 28.4% 1,92,971 1,221,647 10,688 1,232,335 9.9% 1,100,000 43 Avoca On- & Off-Sale Only 50,326 9,380,818 6,695,4	36	Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	25.0%	476,726	342,660	1,608		344,268	10.5%	85,232
39WalkerOn- & Off-Sale937935,308721,057214,25122.9%119,25095,01132295,32310.2%246,00040CookOff-Sale Only5701,506,3821,129,122377,26025.0%230,462146,7985,453152,25110.1%41MenahgaOn- & Off-Sale1,330735,568436,683298,88540.6%229,39769,4884,45313273,80910.0%50,00042Eden PrairieOff-Sale Only62,72912,396,1468,881,3253,514,82128.4%2,293,1741,221,64710,6881,232,3359.9%1,100,00043AvocaOn- & Off-Sale142260,973128,248132,72550.9%109,84822,6373,29346325,7079.9%19,20044Apple ValleyOff-Sale Only14,1585,384,4164,130,7161,253,70023,3%698,635555,0655,44935,969524,5459.7%435,00046Detroit LakesOff-Sale Only8,8515,419,1204,143,3111,275,80923,5%601,344674,4653,634153,689524,4109.7%600,32347UlenOn- & Off-Sale552382,242180,676201,56652.7%165,17936,38756136,9489.7% <t< td=""><td>37</td><td>Lancaster</td><td>On- & Off-Sale</td><td></td><td>343</td><td>320,293</td><td>167,540</td><td>152,753</td><td>47.7%</td><td>119,673</td><td>33,080</td><td>193</td><td></td><td>33,273</td><td>10.4%</td><td>22,000</td></t<>	37	Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	47.7%	119,673	33,080	193		33,273	10.4%	22,000
40 Cook Off-Sale Only 570 1,506,382 1,129,122 377,260 25.0% 230,462 146,798 5,453 152,251 10.1% 41 Menahga On- & Off-Sale 1,330 735,568 436,683 298,885 40.6% 229,397 69,488 4,453 132 73,809 10.0% 50,000 42 Eden Prairie Off-Sale Only 62,729 12,396,146 8,881,325 3,514,821 28,4% 2,293,174 1,221,647 10,688 1,232,335 9,9% 1,100,000 43 Avoca On- & Off-Sale Only 142 260,973 128,248 132,725 50.9% 109,848 22,877 3,293 463 25,707 9.9% 19,200 44 Apple Valley Off-Sale Only 14,158 5,384,416 4,130,716 1,253,700 23.3% 698,635 555,065 5,449 35,969 524,545 9.7% 435,000 45 Hutchinson Off-Sale Only 8,851 5,419,1	38	Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	45.7%	169,742	49,300			49,300	10.3%	10,000
41MenahgaOn- & Off-Sale1,330735,568436,683298,88540.6%229,39769,4884,45313273,80910.0%50,00042Eden PrairieOff-Sale Only62,72912,396,1468,881,3253,514,82128.4%2,293,1741,221,64710,6881,232,3359.9%1,100,00043AvocaOn- & Off-Sale142260,973128,248132,72550.9%109,84822,8773,29346325,7079.9%19,20044Apple ValleyOff-Sale Only50,3269,380,8186,695,4462,685,37228.6%1,595,2211,090,151(53,245)116,436920,4709.8%525,00045HutchinsonOff-Sale Only14,1585,384,4164,130,7161,253,70023.3%698,635555,0655,44935,969524,5459.7%435,00046Detroit LakesOff-Sale Only8,8515,419,1204,143,3111,275,80923.5%601,344674,4653,634153,689524,4109.7%600,32347UlenOn- & Off-Sale552382,242180,676201,56652.7%165,17936,38756136,9489.7%48AkeleyOn- & Off-Sale438400,794226,484174,31043,55938,3602938,3899.6%1,750 <tr< td=""><td>39</td><td>Walker</td><td>On- & Off-Sale</td><td></td><td>937</td><td>935,308</td><td>721,057</td><td>214,251</td><td>22.9%</td><td>119,250</td><td>95,001</td><td>322</td><td></td><td>95,323</td><td>10.2%</td><td>246,000</td></tr<>	39	Walker	On- & Off-Sale		937	935,308	721,057	214,251	22.9%	119,250	95,001	322		95,323	10.2%	246,000
42 Eden Prairie Off-Sale Only 62,729 12,396,146 8,881,325 3,514,821 28.4% 2,293,174 1,221,647 10,688 1,232,335 9.9% 1,100,000 43 Avoca On- & Off-Sale 142 260,973 128,248 132,725 50.9% 109,848 22,877 3,293 463 25,707 9.9% 19,200 44 Apple Valley Off-Sale Only 50,326 9,380,818 6,695,446 2,685,372 28.6% 1,595,221 1,090,151 (53,245) 116,436 920,470 9.8% 525,000 45 Hutchinson Off-Sale Only 14,158 5,384,416 4,130,716 1,253,700 23.3% 698,635 555,065 5,449 35,969 524,545 9.7% 435,000 46 Detroit Lakes Off-Sale Only 8,851 5,419,120 4,143,311 1,275,809 23.5% 601,344 674,465 3,634 153,689 524,410 9.7% 600,323 47 Ulen On- & Off-Sale <t< td=""><td>40</td><td>Cook</td><td>Off-Sale Only</td><td></td><td>570</td><td>1,506,382</td><td>1,129,122</td><td>377,260</td><td>25.0%</td><td>230,462</td><td>146,798</td><td>5,453</td><td></td><td>152,251</td><td>10.1%</td><td></td></t<>	40	Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	25.0%	230,462	146,798	5,453		152,251	10.1%	
43 Avoca On- & Off-Sale 142 260,973 128,248 132,725 50.9% 109,848 22,877 3,293 463 25,707 9.9% 19,200 44 Apple Valley Off-Sale Only 50,326 9,380,818 6,695,446 2,685,372 28.6% 1,595,221 1,090,151 (53,245) 116,436 920,470 9.8% 525,000 45 Hutchinson Off-Sale Only 14,158 5,384,416 4,130,716 1,253,700 23.3% 698,635 555,065 5,449 35,969 524,545 9.7% 435,000 46 Detroit Lakes Off-Sale Only 8,851 5,419,120 4,143,311 1,275,809 23.5% 601,344 674,465 3,634 153,689 524,410 9.7% 600,323 47 Ulen On- & Off-Sale 552 382,242 180,676 201,566 52.7% 165,179 36,387 561 36,948 9.7% 48 Akeley On- & Off-Sale Only 513,81,12	41	Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	40.6%	229,397	69,488	4,453	132	73,809	10.0%	50,000
44 Apple Valley Off-Sale Only 50,326 9,380,818 6,695,446 2,685,372 28.6% 1,595,221 1,090,151 (53,245) 116,436 920,470 9.8% 525,000 45 Hutchinson Off-Sale Only 14,158 5,384,416 4,130,716 1,253,700 23.3% 698,635 555,065 5,449 35,969 524,545 9.7% 435,000 46 Detroit Lakes Off-Sale Only 8,851 5,419,120 4,143,311 1,275,809 23.5% 601,344 674,465 3,634 153,689 524,410 9.7% 600,323 47 Ulen On- & Off-Sale 552 382,242 180,676 201,566 52.7% 165,179 36,387 561 36,948 9.7% 48 Akeley On- & Off-Sale Only 57,789 15,381,124 11,432,525 3,948,599 25.7% 135,950 38,360 29 38,389 9.6% 1,749,920 49 Lakeville Off-Sale Only 57,789 </td <td>42</td> <td>Eden Prairie</td> <td>Off-Sale Only</td> <td></td> <td>62,729</td> <td>12,396,146</td> <td>8,881,325</td> <td>3,514,821</td> <td>28.4%</td> <td>2,293,174</td> <td>1,221,647</td> <td>10,688</td> <td></td> <td>1,232,335</td> <td>9.9%</td> <td>1,100,000</td>	42	Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	28.4%	2,293,174	1,221,647	10,688		1,232,335	9.9%	1,100,000
45 Hutchinson Off-Sale Only 14,158 5,384,416 4,130,716 1,253,700 23.3% 698,635 555,065 5,449 35,969 524,545 9.7% 435,000 46 Detroit Lakes Off-Sale Only 8,851 5,419,120 4,143,311 1,275,809 23.5% 601,344 674,465 3,634 153,689 524,410 9.7% 600,323 47 Ulen On- & Off-Sale 552 382,242 180,676 201,566 52.7% 165,179 36,387 561 36,948 9.7% 48 Akeley On- & Off-Sale 438 400,794 226,484 174,310 435,950 38,360 29 38,389 9.6% 1,749,950 49 Lakeville Off-Sale Only 57,789 15,381,124 11,432,525 3,948,599 2,57% 2,280,899 1,667,700 3,762 202,294 1,469,168 9.6% 1,749,982	43	Avoca	On- & Off-Sale		142	260,973	128,248	132,725	50.9%	109,848	22,877	3,293	463	25,707	9.9%	19,200
46 Detroit Lakes Off-Sale Only 8,851 5,419,120 4,143,311 1,275,809 23.5% 601,344 674,465 3,634 153,689 524,410 9.7% 600,323 47 Ulen On- & Off-Sale 552 382,242 180,676 201,566 52.7% 165,179 36,387 561 36,948 9.7% 48 Akeley On- & Off-Sale 438 400,794 226,484 174,310 43.5% 135,950 38,360 29 38,389 9.6% 1,750 49 Lakeville Off-Sale Only 57,789 15,381,124 11,432,525 3,948,599 25.7% 2,280,899 1,667,700 3,762 202,294 1,469,168 9.6% 1,749,982 50 Mora Off-Sale Only 3,528 2,801,512 2,042,479 759,033 27.1% 499,905 259,128 7,457 266,585 9.5% 270,000 51 Granite Falls Off-Sale Only 2,832 1,108,283	44	Apple Valley	Off-Sale Only		50,326	9,380,818	6,695,446	2,685,372	28.6%	1,595,221	1,090,151	(53,245)	116,436	920,470	9.8%	525,000
47 Ulen On- & Off-Sale 552 382,242 180,676 201,566 52.7% 165,179 36,387 561 36,948 9.7% 48 Akeley On- & Off-Sale 438 400,794 226,484 174,310 43.5% 135,950 38,360 29 38,389 9.6% 1,750 49 Lakeville Off-Sale Only 57,789 15,381,124 11,432,525 3,948,599 25.7% 2,280,899 1,667,700 3,762 202,294 1,469,168 9.6% 1,749,982 50 Mora Off-Sale Only 3,528 2,801,512 2,042,479 759,033 27.1% 499,905 259,128 7,457 266,585 9.5% 270,000 51 Granite Falls Off-Sale Only 2,832 1,108,283 813,119 295,164 26.6% 191,669 103,495 16,541 14,807 105,229 9.5% 81,493 <td>45</td> <td>Hutchinson</td> <td>Off-Sale Only</td> <td></td> <td>14,158</td> <td>5,384,416</td> <td>4,130,716</td> <td>1,253,700</td> <td>23.3%</td> <td>698,635</td> <td>555,065</td> <td>5,449</td> <td>35,969</td> <td>524,545</td> <td>9.7%</td> <td>435,000</td>	45	Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	23.3%	698,635	555,065	5,449	35,969	524,545	9.7%	435,000
48 Akeley On- & Off-Sale 438 400,794 226,484 174,310 43.5% 135,950 38,360 29 38,389 9.6% 1,750 49 Lakeville Off-Sale Only 57,789 15,381,124 11,432,525 3,948,599 25.7% 2,280,899 1,667,700 3,762 202,294 1,469,168 9.6% 1,749,982 50 Mora Off-Sale Only 3,528 2,801,512 2,042,479 759,033 27.1% 499,905 259,128 7,457 266,585 9.5% 270,000 51 Granite Falls Off-Sale Only 2,832 1,108,283 813,119 295,164 26.6% 191,669 103,495 16,541 14,807 105,229 9.5% 81,493	46	Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	23.5%	601,344	674,465	3,634	153,689	524,410	9.7%	600,323
49 Lakeville Off-Sale Only 57,789 15,381,124 11,432,525 3,948,599 25.7% 2,280,899 1,667,700 3,762 202,294 1,469,168 9.6% 1,749,982 50 Mora Off-Sale Only 3,528 2,801,512 2,042,479 759,033 27.1% 499,905 259,128 7,457 266,585 9.5% 270,000 51 Granite Falls Off-Sale Only 2,832 1,108,283 813,119 295,164 26.6% 191,669 103,495 16,541 14,807 105,229 9.5% 81,493	47	Ulen	On- & Off-Sale		552	382,242	180,676	201,566	52.7%	165,179	36,387	561		36,948	9.7%	
50 Mora Off-Sale Only 3,528 2,801,512 2,042,479 759,033 27.1% 499,905 259,128 7,457 266,585 9.5% 270,000 51 Granite Falls Off-Sale Only 2,832 1,108,283 813,119 295,164 26.6% 191,669 103,495 16,541 14,807 105,229 9.5% 81,493	48	Akeley	On- & Off-Sale		438	400,794	226,484	174,310	43.5%	135,950	38,360	29		38,389	9.6%	1,750
51 Granite Falls Off-Sale Only 2,832 1,108,283 813,119 295,164 26.6% 191,669 103,495 16,541 14,807 105,229 9.5% 81,493	49	Lakeville	Off-Sale Only		57,789	15,381,124	11,432,525	3,948,599	25.7%	2,280,899	1,667,700	3,762	202,294	1,469,168	9.6%	1,749,982
	50	Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	27.1%	499,905	259,128	7,457		266,585	9.5%	270,000
52 Benson On-& Off-Sale 3,184 1,140,845 747,601 393,244 34.5% 306,468 86,776 21,314 108,090 9.5% 60,000	51	Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	26.6%	191,669	103,495	16,541	14,807	105,229	9.5%	81,493
	52	Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	34.5%	306,468	86,776	21,314		108,090	9.5%	60,000

Table 7Comparison of City Liquor Store Operations - 2013Ranked by Net Profit/(Loss) as a Percent of Sales

51 Wuyzuin On & Off Sale								Gross Profit						Net Profit	/(Loss)	
51 Wayara On. & Ort Sale 4,156 5,131,168 2,019,238 5,07% 2,055,247 (6)8,741 19,737 190,055 47,459 9,38 50,005 54 Marine Oft Sale Only 5,331 1,031,131 1,470,1712 44,443 2,005 11,464 4,497 170,088 9,38 254,09 54 Marine Oft Sale Only 8,170 33,6446 29,09 16,110 358,457 20,07 99,595 <th></th> <th></th> <th></th> <th>Foot-</th> <th></th> <th></th> <th>Cost</th> <th></th> <th>Percent</th> <th>Ope</th> <th>rating</th> <th>Nonop</th> <th>erating</th> <th></th> <th>Percent</th> <th>Net</th>				Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
54 Morine Off.Sale Only 5.8.221 J.025,131 J.4,70,712 464,419 24.06 71,734,460 4.4,602 179,068 9.7,8 25,250 55 Calibridge Off.Sale 1.223 J.041,833 67,4007 387,376 360,208 311,10 38,636 22.007 64,504 9,75 300,00 311,10 34,646 22.007 64,504 9,75 300,00 312,957 145,014 44,100 173,258 36,66 20,007 71,410,014 44,100 174,529 36,56 312,957 145,014 44,100 1.24,443 8,556 125,000 36,00 40,114 124,104 44,100 145,258 38,56 125,000 38,85 125,000 38,85 32,200 122,220,38 38,114 140,014 44,100 124,524 83,85 20,000 33,314 33,314 12,325 125,256 83,85 20,000 33,314 12,335 12,324,334 14,402,34 83,96 33,314 12,335	Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Mains Off Sale Caby m. 5.822 J.935,511 J.470,712 446,409 J.500,70 J.79,608 9.278 J.79,008 9.278 J.79,008 9.276 J.79,008 9.276 J.79,008 9.276 J.79,008 9.200 J.79,008 9.278 J.79,008 9.200 J.79,008 9.200 J.79,008 9.200 J.79,008 9.200 J.714,200 J.237,238 60,200 J.714,200 J.237,238 60,201 J.299,70 J.714,201 J.237,238 60,201 Z.290 J.64,001 J.244,24 8.356 J.200 J.237,238 60,201 Z.290 J.64,01 J.244,48 A.856 J.2200 J.237,238 60,201 Z.290 J.144,24 8.356 J.200 J.237,201 J.114,100,101 J.242,41 J.237,301 J.2405 J.221 J.151 M.60,002 J.211,201 J.241,214 J.2405 J.211,201 J.241,201 J.221,211 J.241,201 J.221,211 J.241,201 J.221,211 J.241,201 J.221,211 <thj.241,201< th=""> <thj.221,211< th=""> <thj.24< td=""><td>53</td><td>Wavzata</td><td>On- & Off-Sale</td><td></td><td>4.136</td><td>5,313,196</td><td>2.619.208</td><td>2.693.988</td><td>50.7%</td><td>2.055.247</td><td>638.741</td><td>19.373</td><td>160.655</td><td>497,459</td><td>9.4%</td><td>30,000</td></thj.24<></thj.221,211<></thj.241,201<>	53	Wavzata	On- & Off-Sale		4.136	5,313,196	2.619.208	2.693.988	50.7%	2.055.247	638.741	19.373	160.655	497,459	9.4%	30,000
55 Cambridge OIK Sale Canj. 8, 47000 35, 44,808 1,140,014 20,007 37,758 441,015 9,768 91,75 9,755 30,008 81,170 91,75 95,75 95,755 90,008 81,817,00 83,887 22,277 95,255 24,127 102,256 24,107 91,75							, ,						,	,		254,890
56 Muhammin Ow. & Ott Sale 1.200 1.061.38 674.007 387.375 55.594 24.00 38.887 22.907 96.959 94.170 57 Buickluck Ow. & Ott Sale 800 359.112 531.491 313.831 253.783 40.638 22.907 96.751 10.43 34.81 125.00 68 Buickluck Ow. & Ott Sale 30.08 11.712.299 12.337.83 40.638 22.917 97.573 86.66 20.00 61 Waikar Ow. & Ott Sale 12.00 15 155.258 84.56 12.50 62 Nissin Francis Ow. & Ott Sale 2.000 33.016.170 2.109.133 13.019 2.710.118 84.56 13.014 2.151 15.538 84.58 1.000 64 Lakinel Ort Sale Osity 1.211 1.401.32 1.221.001 16.422 4.386 2.151 15.558 84.56	55	Cambridge							24.0%					441,915		370,000
57 Bauk Lake Off-Sale Oay		U			,					,		,		,		
58 Blackdock On. & O(TS, Sile Orly 800 8501/2 531,493 318,819 375,85 251,709 67,110 6,419 75,259 8,66 125,000 60 Banderte On- & O(TS,36) 0.04 40,743,301 422,78 529,013 50,700 407,140 122,443 971 123,548 8,85,72 223,700 16,650 22,78 228,212 155,250 16 155,356 8,857 120,700 16,850 121,711 440,530 323,700 116,620 22,578 324,967 138,412 233,14 2,323 16,620 22,578 334,967 18,169 43,98 172,428 8,16 52,030 65 Lachfield OffSale Oldy 12,177,247 14,7244 151,812 25,78 334,907 145,828 22,098 153,314 22,31 163,348,21 7,78 152,308 14,75,244 154,812 22,78 334,907 172,228 18,576 13,590 </td <td>57</td> <td>Battle Lake</td> <td></td> <td></td> <td>887</td> <td></td> <td></td> <td></td> <td>29.9%</td> <td></td> <td></td> <td>2,610</td> <td></td> <td></td> <td>9.1%</td> <td>140,000</td>	57	Battle Lake			887				29.9%			2,610			9.1%	140,000
60 Bundente One. & Off. Sale 4.108 1.473,44 942,378 259,003 300% 407,140 122,443 971 123,248 8456 12500 66 Wakena Ort. & Off.Sale 2,009 3,108,170 2,140,92 967,218 11,16 666,058 270,260 12,172 258,088 8,346 200,00 61 Kakefueld Off.Sale Only 7,171 441,320 323,700 116,620 952,088 13,414 2,351 33,146 8,248 33,141 2,263 8,410,001 164,212 1,888 33,141 2,350 13,348 2,350 13,348 2,350 13,348 2,350 13,348 33,414 2,350 13,350 33,140 13,350 14,350 33,250 13,350 13,350 14,350 13,350 14,350 13,350 14,350 13,350 14,350 13,350 14,350 13,350 14,350 13,350	58	Blackduck	On- & Off-Sale						37.5%	251,709		6,419		73,529	8.6%	20,000
Image: biology Image:	59	Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	26.9%	319,947	140,614	4,310		144,924	8.5%	125,000
c0 Niswa One & Off-Sale Only 72.00 12.172 258.088 8.3% 200.00 64 Saint Francis Off-Sale Only 17.11 440.320 323.700 116.62.00 26.5% 82.806 33.814 2.351 170.16 8.3% 60.00 64 Lakefield Off-Sale Only 67.34 181.400 2.355 82.806 33.814 2.351 172.628 8.18 59.00 66 Milaci Off-Sale Only 10.14 2.317.67 1.672.00 2.378 33.573 181.600 4.396 22.009 16.5396 8.18 59.00 67 Nimblanch Off-Sale Only 10.4349 2.3553 2.2079 13.518 182.22 4.538 0.00 7.68 7.88 155.00 2.318 1.399.10 184.967 7.88 155.00 2.318 1.391.11 1.391.12 1.3191.12 1.391.12 1.391.12	60	Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	36.0%	407,140	122,463	971		123,434	8.4%	125,000
6 Saine Franceis Off-Sale Only 7.240 2.92,09 337,062 2.95,1 1.582 1.70,118 8.39 60.00 64 Lachfield Off-Sale Only 6,713 2,10,313 1.60,71,104 \$13,804 2.251 51,615 8.296 8.18 \$90,00 66 Milnea Off-Sale Only 2,015,376 1.407,294 1.81,812 2.75,3 345,573 1.81,609 4.256 2.105,476 8.18 \$90,00 67 Northi Branch Off-Sale Only 10,114 2.216,272 1.68,806 624,607 2.96,841 2.56,68 1.97,488 2.83,51 1.22,82 2.43,34 8.56,616 7.98 7.98 7.98 7.98 7.98 7.98 7.98 7.98 7.98 7.98 7.98 7.98 7.99 7.98 7.98 7.98 7.98 7.99 7.98 7.99 7.98 7.99 7.98 7.99 7.99 7.99	61	Wadena	Off-Sale Only		4,098	1,866,905	1,433,404	433,501	23.2%	278,221	155,280	16		155,296	8.3%	327,232
64 Lakerield Off-Sale Only	62	Nisswa	On- & Off-Sale		2,009	3,108,170	2,140,952	967,218	31.1%	696,958	270,260		12,172	258,088	8.3%	200,000
ebs Litchrieid Off-Sale Cuby 6.723 2.120.313 1.607.104 S18.182 22.7% 344.967 168.242 4.386 172.628 8.1% 95900 66 Ninth Branch Off-Sale Cuby 10.184 2.312.672 1.688.065 624.07 27.0% 415.885 208.722 78 23.526 185.274 8.0% 153.00 68 Richfield Off-Sale Cuby 612 4466.349 235.552 23.077 49.5% 127.187.86 77.19 46.67 7.8% 7.9% 708.700 71 Delano Off-Sale Cuby 5.618 2.374.487 1.725.005 648.482 27.3% 465.521 82.506 3.570 3.579 7.78% 18.007 7.8% 18.006 184.967 7.8% 18.006 73 Ruce Fanth Off-Sale Cuby	63	Saint Francis	Off-Sale Only		7,240	2,058,003	1,522,305	535,698	26.0%	377,162	158,536	11,582		170,118	8.3%	60,000
ebs Litchfield Off-Sale Only 6.7.2 2.120.313 1.007,104 913.202 24.2% 344,967 168.242 4.386 172.628 8.1% 93000 66 Minth Branch Off-Sale Only 30.41 11.11.37.04 151.812 25.7% 336.571 181.609 23.522 78 23.524 185.274 8.0% 153.06 68 Richfield Off-Sale Only 612 446.349 23.552 23.077 49.5% 127.458 871.96 1.04.68 878.802 7.9% 708.700 71 Delano Off-Sale Only 5.58 2.374.487 1.72.6005 645.812 1.3% 40.552 128.096 2.0056 748 18.007 758 735.752 33.575 33.575 33.575 33.575 33.590 74.843 74.88 150.001 71 Belano Off-Sale Only 5.38 2.374.487 11.72.5005 54.51.	64	Lakefield	Off-Sale Only		1,711	440,320	323,700	116,620	26.5%	82,806	33,814	2,351		36,165	8.2%	1,300
of North Branch Off-Sale Only 10.184 2.312,672 1.088,065 62.40,797 21.0% 415,885 20.8722 78 23.526 185,274 8.0% 135,000 68 Richfield Off-Sale Only 612 446,549 225,552 22.079 49.5% 218,815 12.282 24.334 36.616 7.9% 7.000 70 Horn Lake 6.01 37.6151 20.448 17.1550 45.5% 157.910 31.390 11.24 37.60 7.9% 7.000 71 Delano Off-Sale Only 5.638 2.374,487 1.725,005 64.842 27.3% 405.521 182.961 2.901 13.139 1.124 3.769 110.494 7.5% 155.00 163.81 1.735 44.55% 22.148 3.590 153.01 44.811 7.75% 850.00 75 Twin Valley On- & Onf-Sale Only 83.98 21.4482 38.066 2.654	65	Litchfield	Off-Sale Only		6,723	2,120,313	1,607,104		24.2%	344,967		4,386		172,628	8.1%	59,000
68 Richfield Off-slac Oafy	66	Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	25.7%	336,573	181,609	4,396	22,069	163,936	8.1%	52,230
69 Barnum On & Off-Sale	67	North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	27.0%	415,885	208,722	78	23,526	185,274	8.0%	135,000
70Heron LakeOne & Off-SaleOne & Off-Sale	68	Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	25.6%	1,974,898	871,996	17,274	10,468	878,802	7.9%	708,700
71 Delano Off-Sale Ouly 5,638 2,237,447 1,726,005 648,482 27,3% 465,521 182,901 2.006 184,967 7.8% 185,001 72 18 On-& Off-Sale Ouly 3,322 1,479,806 1,096,199 333,007 25,9% 270,468 113,139 1,124 3,769 110,494 7,5% 7,722 74 Redwood Falls Off-Sale Ouly 3,218 1,996,102 1,468,691 592,511 25,5% 53,7% 531,096 1,533 11,243 14,811 7,5% 87,002 75 Txini Valley One & 607,5ale 808 549,861 295,331 223,548 4,59% 21,4482 38,066 2,644 40,020 7,4% 40,000 7,772 7,786 11,507 73 12,548 14,849,01 7,584 40,900 1,533 40,356 7,4% 40,000 7,8% 11,202 23,564 7,4% 40,000 7,8% 11,202 23,564 1,153 50,015	69	Barnum	On- & Off-Sale		612	466,349	235,552	230,797	49.5%	218,515	12,282	24,334		36,616	7.9%	7,000
72 Isle On-& Off-Sale [0] 766 987,623 633,07 25% 31,592 44,958 33,990 74,948 7,6% 150,000 74 Redwood Falls Off-Sale Only 5,312 149,861 153,159 151,151 3,539 12,843 148,811 7,5% 750,000 75 Twin Yalley On-& 60ff-Sale Only 2,553 1,241,064 9956,306 22,545 459,861 24,4758 22,9% 194,678 90,080 1,533 91,613 7,4% 400,000 76 Saint Antiony Off-Sale Only 2,07 394,527 171,131 22,1% 5,666 195,299 27,897 7 27,929 7,1% 42,077 79 Northome On-& 60ff-Sale 401 601,494 235,7% 12,1274 23,557 7 23,526 7,0% 63,310 80 Mound Off-Sale Only 401 601,420 337,964 25,578 53,579 31,596 <td< td=""><td>70</td><td>Heron Lake</td><td>On- & Off-Sale</td><td></td><td>691</td><td>376,151</td><td>204,801</td><td>171,350</td><td>45.6%</td><td>139,017</td><td>32,333</td><td>106</td><td>2,971</td><td>29,468</td><td>7.8%</td><td></td></td<>	70	Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	45.6%	139,017	32,333	106	2,971	29,468	7.8%	
73 Blue Earth Off-Sale Only 3.212 $1.499,9006$ $1006,909$ $333,607$ 25.9% $270,468$ $113,139$ 1.124 3.769 $110,494$ 7.5% 7.722 74 Rechwool Falle 808 $549,861$ $297,313$ $252,458$ 45.9% $214,482$ $38,066$ 2.651 $40,720$ 7.4% $(411,75)$ 75 Twin Valley On-& Off-Sale Only 8.516 $6.908,143$ $528,1745$ $1.62,698$ 2.55 $1.98,0164$ $4223,34$ 62.062 $490,396$ 7.4% $490,006$ 78 Mitterdal On-& Coff-Sale 197 $333,361$ $198,130$ $135,31$ $407,79$ 7.9% $7.$	71	Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	27.3%	465,521	182,961	2,006		184,967	7.8%	185,000
74 Redwood Palls Off-Sale On'y 5.218 1.996,02 1.486,811 509,261 25.5% 531,096 158,115 3.539 12,843 148,811 7.5% 850,00 76 Glenwood Off-Sale Only 2.553 1.241,064 956,030 224,788 22.9% 194,678 90,080 1.533 490,309 7.1% 430,000 77 Saint Anthony Off-Sale Only 8.516 6.908,143 522,1745 1.66,398 22.5% 1.980,64 428,334 62,062 490,309 7.1% 439,000 78 Hitterchal On-& & Olf-Sale 197 333,3061 198,813 135,831 40.7% 112,274 23,557 7 23,564 7.1% 400,00 80 Norund Off-Sale Only 9.421 2.887,225 2,148,246 7.389,80 25.6% 53,5719 23,18 8.49 23,504 7.1% 40,00 81 Nervis On-& & Olf-Sale 401 601,249 <	72	Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	35.7%	311,592	40,958	33,990		74,948	7.6%	150,000
75 Twin Valley One & Off-Sale Only 808 549.861 292.313 232.848 45.96 214.482 38.066 2.654 40.720 7.4% (d11) 76 Glenwood Off-Sale Only 2.551 1.241.064 956.306 23.5% 1.198.064 428.334 62.062 490.396 7.1% 430.000 77 Saint Anthony Off-Sale Only 207 394.527 171.31 223.196 56.6% 195.299 27.897 32 27.929 7.1% 400.396 7.1% 400.097 70 Northome On-& & Off-Sale Only 401.601.240 347.964 25.376 42.1% 214.296 38.980 3.288	73	Blue Earth	Off-Sale Only		3,322	1,479,806	1,096,199	383,607	25.9%	270,468	113,139	1,124	3,769	110,494	7.5%	7,725
76GlenwoodOff-Sale Only2.5531.241.064956.306224.75822.9%194.67890.0801.53391.6137.4%40.00077Saint AnthonyOff-Sale Only207394.527171.311.223.19656.66195.29927.89732490.3967.1%426.7779NorthomeOn-& & Off-Sale Only197333.961198.103135.83140.7%112.27423.557723.5767.1%40.00080MoundOff-Sale Only9.4212.887.2622.148.246738.89025.6%535.791203.1888942.2687.0%63.5181NevisOn-& & Off-Sale401601.240334.904229.327642.1%214.296338.9083.28842.2687.0%63.5182MiltonaOn-& & Off-Sale401601.240334.804269.79044.6%232.66637.1245.16642.2707.0%83FarmingtonOff-Sale Only22.0514.521.45433.382.561.143.19823.5%53.8903.18.961.4022315.3967.0%7.00084OaskisOn-& & Off-Sale1.7527.56.068433.97632.49242.6%283.89638.196(1.0976)212.5116.6.9%1.1.2887N	74	Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	25.5%	351,096	158,115	3,539	12,843	148,811	7.5%	85,000
77 Saint Anthony Off-Sale 8.516 6.908,143 5.281,745 1.626,398 22.5% 1.198,064 428,334 62.062 490,396 7.1% 439,007 79 Nitherdal On-& Off-Sale 207 334,527 171,33 223,196 56.6% 195,299 27,897 32 23,566 7.1% 40,000 80 Mound Off-Sale Only 9.421 2,887,226 2,148,246 738,980 25.6% 535,571 203,189 89 42,268 7.0% 635,100 81 Newis On-& Off-Sale 431 604,594 233,761 42,149 33,804 229,790 44.6% 232,666 37,124 5,146 42,268 7.0% 635,150 82 Miltona On-& Off-Sale 431 604,594 433,976 522,092 42,6% 38,196 14,092 52,286 638,196 14,092 52,286 63% 7.1% 63,514 33,378 643,376	75	Twin Valley	On- & Off-Sale		808	549,861	297,313	252,548	45.9%	214,482	38,066	2,654		40,720	7.4%	(414)
78 Hitterdal On- & Off-Sale 207 39.4,227 171,331 223,196 56.6% 195,299 27.897 32 27.929 7.1% 26.070 79 Northome On- & Off-Sale 197 333,961 198,130 135,831 40.7% 112,274 23,557 7 23,564 7.1% 40,000 80 Mound Off-Sale 401 601,240 348,904 225,76 42.1% 2142,266 33,288 42,208 7.0% 63,511 81 Nevis On- & Off-Sale 431 604,594 33,484 209,709 44.6% 232,666 37,124 51.46 42,208 7.0% 7.0%	76	Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	22.9%	194,678	90,080	1,533		91,613	7.4%	40,000
79NorthomeOn - & Off-Sale197 $333,961$ 198,130135,83140.7% $112,274$ $23,557$ 7 $23,664$ 7.1% $40,000$ 80MoundOff-Sale Only9,421 $2,887,226$ $2,148,246$ $738,980$ $25,6\%$ $535,791$ $203,189$ 89 $42,2268$ 7.0% $63,513$ 81NevisOn - & Off-Sale431 $604,594$ $334,804$ $229,790$ $44,6\%$ $232,2666$ $37,124$ $5,146$ $42,270$ 7.0% 83FarmingtonOff-Sale Only $20,1454$ $337,8256$ $1,143,198$ $25,5\%$ $827,020$ $315,396$ $42,270$ 7.0% 84OsakisOn - & Off-Sale $1,752$ $756,068$ $433,976$ $332,092$ $42,6\%$ $233,487$ $(10,976)$ $52,288$ 6.9% 85NorthfieldOff-Sale $20,146$ $3078,247$ $2,290,467$ $787,780$ $25,6\%$ $564,293$ $223,487$ $(10,976)$ $212,511$ 6.9% $131,288$ 86Le CenterOn - & Off-Sale $33,374$ $633,426$ $139,626$ $37,448$ $239,258$ $53,80$ $33,4804$ 6.9% 2.0006 87PlainviewOn - & Off-Sale $33,374$ $633,546$ $113,967$ $2.02,448$ $133,2748$ $38,9258$ $53,80$	77	Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	23.5%	1,198,064	428,334	62,062		490,396	7.1%	439,000
80 Mound Off-Sale Only 9,421 2,887,226 2,148,246 738,980 25.6% 535,791 203,189 89 203,278 7.0% 63,512 81 Nevis On-& Off-Sale 401 601,490 347,964 253,276 42,1% 214,226 38,980 3,288 42,268 7.0% 63,512 82 Miltona On-& Off-Sale 24,051 4,521,454 3,378,256 1,143,198 25,3% 827,802 315,396 315,396 7.0% 7.0% 83 Farmington Onf-Sale 20,146 3,078,247 2,290,467 787,780 25,6% 564,293 22,347 (10,976) 212,511 6.9% 213,288 84 Lc Center On-& Off-Sale 2,513 83,746 534,120 319,625 37,4% 255,009 64,617 53 5,916 58,754 6.9% 220,000 8 Ma	78	Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	56.6%	195,299	27,897	32		27,929	7.1%	26,974
81 Nevis On-& Off-Sale 401 601.240 $347,964$ $253,276$ 42.1% 214.296 $38,980$ 3.288 42.268 7.0% $35,000$ 82 Miltona On-& Off-Sale 42.21454 $334,804$ $269,790$ 44.6% $232,666$ $37,124$ $5,144$ 42.270 7.0% 83 Farmington Off-Sale $1,752$ $756,068$ $433,976$ $322,092$ 42.6% $283,896$ $38,196$ 14.092 $52,288$ 6.9% $$ 85 Northfield Off-Sale $2,513$ $853,746$ $534,120$ $319,626$ 37.4% $225,009$ $64,617$ 53 $5,916$ $88,754$ 6.9% $22,500$ 87 Plainview On-& A Off-Sale $3,337$ $643,542$ $389,360$ $224,496$ $33,320$ 224.4% $13,314$ $35,048$ $81,33$ $42,618$ 6.9% $22,500$ 88 Brooklyn Center Off-Sale Only <td>79</td> <td>Northome</td> <td>On- & Off-Sale</td> <td></td> <td>197</td> <td>333,961</td> <td>198,130</td> <td>135,831</td> <td>40.7%</td> <td>112,274</td> <td>23,557</td> <td>7</td> <td></td> <td>23,564</td> <td>7.1%</td> <td>40,000</td>	79	Northome	On- & Off-Sale		197	333,961	198,130	135,831	40.7%	112,274	23,557	7		23,564	7.1%	40,000
82 Miltona On- & Off-Sale 431 604,594 334,804 269,790 44.6% 232,666 37,124 5,146 42,270 7.0% 83 Farmington Off-Sale Only 22,051 4,521,44 3,378,256 1,143,198 25,3% 827,802 315,396 52,288 6.9% 84 Osakis On- & Off-Sale 2,113 637,824 2,209,477 787,780 25,6% 554,293 223,487 (10,976) 212,511 6.9% 131,280 85 Northfield Off-Sale 2,513 853,4120 319,626 37,4% 250,09 64,617 53 5,916 58,754 6.9% 22,000 87 Plainview On- & Off-Sale 3,337 643,542 389,300 24,182 35,4% 133,2748 389,258 5,330 39,463 6,5% 200,000 90 90 Orr On- & Off-Sale Only 2,43 34,88 6,4% 202,000	80	Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	25.6%	535,791	203,189	89		203,278	7.0%	63,515
83 Farmington Off-Sale Only 22,051 4,521,454 3,378,256 1,143,198 25.3% 827,802 315,396 315,396 7.0% 70,000 84 Osakis On- & Off-Sale Only 1,752 756,008 433,976 322,092 42.6% 283,896 38,196 14,092 52,288 6.9% 85 Northfield Off-Sale Only 2,513 853,746 534,120 319,626 37.4% 255,009 64,617 53 5916 58,754 6.9% 25,000 87 Plainview On- & Off-Sale 3,337 643,542 389,560 224,182 39,5% 219,134 35,048 8,133 43,181 6.7% 88 Brooklyn Center Off-Sale Only 1,518 438,543 324,576 113,967 26.0% 87,248 26,719 1,515 28,234 6.4% 29,300 90 90 Orr On- & Off-Sale Only 1,459 2,751,348 1,81,	81	Nevis	On- & Off-Sale		401	601,240	347,964	253,276	42.1%	214,296	38,980	3,288		42,268	7.0%	35,000
84OsakisOn & Off-Sale $1,722$ 756,068 $433,976$ $332,092$ 42.6% $283,896$ $38,196$ $14,092$ $52,288$ 6.9% 85NorthfieldOff-Sale Only $20,146$ $377,8727$ $2,290,467$ $787,780$ 25.6% $564,293$ $223,487$ $(10,976)$ $21,2511$ 6.9% $131,280$ 86Le CenterOn & Off-Sale $3,337$ $643,542$ $389,360$ $254,182$ $39,5\%$ $219,134$ $35,048$ $8,133$ $43,181$ 6.7% 88Brooklyn CenterOff-Sale Only $15,18$ $438,545$ $1,326,76$ $13,397$ $26,0\%$ $82,58$ $53,00$ $64,617$ 53.80 $39,463$ 6.5% $200,000$ 90OrrOn & Coff-Sale $27,4$ $547,746$ $333,688$ $214,058$ $39,1\%$ $176,817$ $37,241$ $22,343$ $34,898$ 6.4% $29,300$ 90OrrOn & Coff-Sale $27,4$ $547,746$ $335,653$ $102,064$ 21.8% $73,473$ $28,591$ 994 $28,234$ 6.4% $29,300$ 91UnderwoodOff-Sale Only $33,98$ $643,522$ $259,595$ 34.0% $73,473$ $28,821$ $1,169$ $$ $29,906$ 6.1% $10,000$ 92StacyOn & & Off-Sale $3,088$ $886,628$ $228,079$ $237,207$ <td>82</td> <td>Miltona</td> <td>On- & Off-Sale</td> <td></td> <td>431</td> <td></td> <td>334,804</td> <td>269,790</td> <td>44.6%</td> <td>232,666</td> <td>37,124</td> <td>5,146</td> <td></td> <td>42,270</td> <td>7.0%</td> <td></td>	82	Miltona	On- & Off-Sale		431		334,804	269,790	44.6%	232,666	37,124	5,146		42,270	7.0%	
85 Northfield Off-Sale Only 20,146 3,078,247 2,290,467 787,780 25.6% 564,293 223,487 (10,976) 212,511 6.9% 131,280 86 Le Center On-& Off-Sale 3,337 643,542 389,360 254,182 39.5% 219,134 35,048 8,133 394,638 6.5% 200,000 87 Plainview On-& Off-Sale Only 30,426 6.063,231 4,341,225 1,722,006 28.4% 1,332,748 389,258 5,380 394,638 6.5% 200,000 90 Orr On-& Off-Sale Only 1,518 438,543 324,576 113,967 26.0% 87,248 26,719 1,515 28,234 6.4% 50,000 90 Orr On-& Off-Sale Only 23,433 34,898 6.4% 29,300 91 Underwood Off-Sale Only 2,945 5,341 102,064 21.8% 73,473 <td>83</td> <td>Farmington</td> <td>Off-Sale Only</td> <td></td> <td>22,051</td> <td>4,521,454</td> <td>3,378,256</td> <td>1,143,198</td> <td>25.3%</td> <td>827,802</td> <td>315,396</td> <td></td> <td></td> <td>315,396</td> <td>7.0%</td> <td>70,000</td>	83	Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	25.3%	827,802	315,396			315,396	7.0%	70,000
86 Le Center On-& Off-Sale 2,513 853,746 534,120 319,626 37.4% 255,009 64,617 53 5,916 58,754 6.9% 25,000 87 Plainview On-& Off-Sale 3,337 643,542 389,360 254,182 39,5% 219,134 35,048 8,133 43,181 6.7% 88 Brooklyn Center Off-Sale Only 15,18 438,543 324,576 113,967 26.0% 87,248 26,719 1,515 28,234 6.4% 50,000 90 Orr On-& Off-Sale Only 274 547,746 333,688 214,058 39.1% 176,817 37,241 2,343 34,898 6.4% 29,300 91 Underwood Off-Sale Only 14,59 2,51,348 1,815,385 935,963 34.0% 723,82 212,518 34,327 77,421 169,487 6.2% 10,0000	84	Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	42.6%	283,896	38,196	14,092		52,288	6.9%	
87 Plainview On- & Off-Sale 3,337 643,542 389,360 254,182 39.5% 219,134 35,048 8,133 43,181 6.7% 88 Brooklyn Center Off-Sale Only 30,426 6,063,231 4,341,225 1,722,006 28.4% 1,332,748 389,258 5,380 394,638 6.5% 200,000 90 Orr On- & Off-Sale Only 1,518 438,543 324,576 113,967 26.0% 87,248 26,719 1,515 28,234 6.4% 50,000 90 Orr On- & Off-Sale Only 274 547,746 333,688 214,058 39.1% 176,817 37,473 28,591 994 29,585 6.3% 10,000 93 8randon On- & Off-Sale Only 1,459 2,571,348 1,815,385 935,963 34.0% 723,382 212,581 34,227 77,421 169,487 6.2% 10,000 94 94 94 94 92,585 6.3% 10,000 94 96	85	Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	25.6%	564,293	223,487	(10,976)		212,511	6.9%	131,280
88 Brooklyn Center Off-Sale Only 30,426 6,063,231 4,341,225 1,722,006 28.4% 1,332,748 389,258 5,380 394,638 6.5% 200,000 89 Madison Off-Sale Only 1,518 438,543 324,576 113,967 26.0% 87,248 26,719 1,515 28,234 6.4% 50,000 90 Orr On-& Off-Sale Only 274 547,746 333,688 214,058 39,1% 176,817 37,241 2,343 34,898 6.4% 29,000 91 Underwood Off-Sale Only 339 467,568 365,504 102,064 21.8% 73,473 28,591 94 29,585 6.3% 10,000 92 Stacy On-& off-Sale [0] 494 488,628 285,079 203,549 41.7% 174,728 28,821 1,169 29,990 6.1% 10,000 95 100	86	Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	37.4%	255,009	64,617	53	5,916	58,754	6.9%	25,000
89 Madison Off-Sale Only 1,518 438,543 324,576 113,967 26.0% 87,248 26,719 1,515 28,234 6.4% 50,000 90 Orr On-& Off-Sale 274 547,746 333,688 214,058 39,1% 176,817 37,241 2,343 34,898 6.4% 29,300 91 Underwood Off-Sale Only 339 467,568 365,504 102,064 21.8% 73,473 28,591 994 29,585 6.3% 10,000 92 Stacy On-& Off-Sale 1,459 2,751,348 1,815,385 935,963 34.0% 723,382 212,581 34,327 77,421 169,487 6.2% 10,000 93 Brandon On-& Off-Sale Only 3,088 867,122 629,915 237,207 27.4% 184,109 53,098 95 53,193 6.1% 30,000 95 53,193 6.1% 11,700 96 Ranier On-& Off-Sale Only 3,729 1,892,	87	Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	39.5%	219,134	35,048	8,133		43,181	6.7%	
90 Orr On- & Off-Sale 274 547,746 333,688 214,058 39.1% 176,817 37,241 2,343 34,898 6.4% 29,300 91 Underwood Off-Sale Only 339 467,568 365,504 102,064 21.8% 73,473 28,591 994 29,585 6.3% 100,000 92 Stacy On- & Off-Sale 1,459 2,751,348 1,815,385 935,963 34.0% 723,382 212,581 34,327 77,421 169,487 6.2% 100,000 94 93 Brandon On- & Off-Sale [0] 494 488,628 285,079 203,549 41.7% 174,728 28,821 1,169 29,990 6.1% 10,000 94 Poctor Off-Sale Only 3,088 867,122 629,915 237,207 277,4% 184,109 53,098 95 53,193 6.1% 11,700 96 Ranier On- & Off-Sale 607 415,438 167,627 247,811 59.7%			Off-Sale Only									-)				200,000
91 Underwood Off-Sale Only 339 467,568 365,504 102,064 21.8% 73,473 28,591 994 29,585 6.3% 100,00 92 Stacy On- & Off-Sale 1,459 2,751,348 1,815,385 935,963 34.0% 723,382 212,581 34,327 77,421 169,487 6.2% 10,000 93 Brandon On- & Off-Sale [0] 494 488,628 285,079 203,549 41.7% 174,728 28,821 1,169 29,990 6.1% 10,000 94 94 Proctor Off-Sale Only 3,088 867,122 629,915 237,207 27.4% 184,109 53,098 95 53,193 6.1% 3,000 95 95 Two Harbors Off-Sale Only 3,729 1,892,222 1,453,421 438,801 23.2% 327,447 111,354 4,360 15,714 6.1% 11,700 96 Ranier On- & Off-Sale 607 415,438 167,627<			Off-Sale Only				324,576					1,515		,		50,000
92 Stacy On- & Off-Sale 1,459 2,751,348 1,815,385 935,963 34.0% 723,382 212,581 34,327 77,421 169,487 6.2% 10,000 93 Brandon On- & Off-Sale [0] 494 488,628 285,079 203,549 41.7% 174,728 28,821 1,169 29,990 6.1% 10,000 94 Proctor Off-Sale Only 3,088 867,122 629,915 237,207 27.4% 184,109 53,098 95 53,193 6.1% 3,300 95 95 Two Harbors Off-Sale Only 3,729 1,892,222 1,453,421 438,801 23.2% 327,447 111,354 4,360 115,714 6.1% 11,700 96 Ranier On- & Off-Sale 607 415,438 167,627 247,811 59.7% 223,532 24,279 873 25,152 6.1% 30,000 97 Gilman On- & Off-Sale 846 365,538 208,474 157,064 <td< td=""><td></td><td>Orr</td><td>On- & Off-Sale</td><td></td><td></td><td></td><td>333,688</td><td></td><td></td><td></td><td></td><td></td><td>2,343</td><td>,</td><td></td><td>29,300</td></td<>		Orr	On- & Off-Sale				333,688						2,343	,		29,300
93 Brandon On- & Off-Sale [0] 494 488,628 285,079 203,549 41.7% 174,728 28,821 1,169 29,990 6.1% 10,000 94 Proctor Off-Sale Only 3,088 867,122 629,915 237,207 27.4% 184,109 53,098 95 53,193 6.1% 3,300 95 Two Harbors Off-Sale Only 3,729 1,892,222 1,453,421 438,801 23.2% 327,447 111,354 4,360 115,714 6.1% 11,700 96 Ranier On- & Off-Sale 607 415,438 167,627 247,811 59.7% 223,532 24,279 873 25,152 6.1% 30,000 97 Gilman On- & Off-Sale [0] 238 336,267 154,900 181,367 53.9% 176,232 5,135 14,913 20,048 6.0% 98 <		Underwood														10,000
94 Proctor Off-Sale Only 3,088 867,122 629,915 237,207 27.4% 184,109 53,098 95 53,193 6.1% 3,300 95 Two Harbors Off-Sale Only 3,729 1,892,222 1,453,421 438,801 23.2% 327,447 111,354 4,360 115,714 6.1% 11,700 96 Ranier On-& Off-Sale 607 415,438 167,627 247,811 59.7% 223,532 24,279 873 25,152 6.1% 30,000 97 Gilman On-& Off-Sale [0] 238 336,267 154,900 181,367 53,9% 176,232 5,135 14,913 20,048 6.0% 98 Mazeppa On-& Off-Sale 846 365,538 208,474 157,064 43.0% 145,445 11,619 10,158 21,777 6.0% 25,755 99 Lindstrom		•								· · · ·		,	77,421			10,000
95 Two Harbors Off-Sale Only 3,729 1,892,222 1,453,421 438,801 23.2% 327,447 111,354 4,360 115,714 6.1% 11,700 96 Ranier On- & Off-Sale 607 415,438 167,627 247,811 59.7% 223,532 24,279 873 25,152 6.1% 30,000 97 Gilman On- & Off-Sale [0] 238 336,267 154,900 181,367 53.9% 176,232 5,135 14,913 20,048 6.0% 98 Mazeppa On- & Off-Sale 846 365,538 208,474 157,064 43.0% 145,445 11,619 10,158 21,777 6.0% 25,755 99 Lindstrom On- & Off-Sale 4,436 2,194,857 1,530,027 664,830 30.3% 557,323 107,507 2,413 1,702 2,479,333 1,746,370 732,963 29,6%				[0]		,	,				· · · · · · · · · · · · · · · · · · ·	,		,		10,000
96 Ranier On- & Off-Sale 607 415,438 167,627 247,811 59.7% 223,532 24,279 873 25,152 6.1% 30,000 97 Gilman On- & Off-Sale [0] 238 336,267 154,900 181,367 53.9% 176,232 5,135 14,913 20,048 6.0% 98 Mazeppa On- & Off-Sale 846 365,538 208,474 157,064 43.0% 145,445 11,619 10,158 21,777 6.0% 25,755 99 Lindstrom On- & Off-Sale 4,436 2,194,857 1,530,027 664,830 30.3% 557,323 107,507 23,413 1,702 129,218 5.9% 180,930 100 Hinckley On- & Off-Sale 1,792 2,479,333 1,746,370 732,963 29.6% 554,326 178,637 1,608 37,763 142,482 5.7% 106,750 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>3,300</td></t<>																3,300
97 Gilman On- & Off-Sale [0] 238 336,267 154,900 181,367 53.9% 176,232 5,135 14,913 20,048 6.0% 98 Mazeppa On- & Off-Sale 846 365,538 208,474 157,064 43.0% 145,445 11,619 10,158 21,777 6.0% 25,755 99 Lindstrom On- & Off-Sale 4,436 2,194,857 1,530,027 664,830 30.3% 557,323 107,507 23,413 1,702 129,218 5.9% 180,930 100 Hinckley On- & Off-Sale 1,792 2,479,333 1,746,370 732,963 29.6% 554,326 178,637 1,608 37,763 142,482 5.7% 106,750 101 Mentor On- & Off-Sale 151 481,654 272,128 209,526 43.5% 183,195 26,331 920 27,251 5.7% 41,350	95	Two Harbors	Off-Sale Only		· · ·	, ,					,	,		,	6.1%	11,700
98 Mazeppa On- & Off-Sale 846 365,538 208,474 157,064 43.0% 145,445 11,619 10,158 21,777 6.0% 25,755 99 Lindstrom On- & Off-Sale 4,436 2,194,857 1,530,027 664,830 30.3% 557,323 107,507 23,413 1,702 129,218 5.9% 180,930 100 Hinckley On- & Off-Sale 1,792 2,479,333 1,746,370 732,963 29.6% 554,326 178,637 1,608 37,763 142,482 5.7% 106,750 101 Mentor On- & Off-Sale 151 481,654 272,128 209,526 43.5% 183,195 26,331 920 27,251 5.7% 41,350																30,000
99 Lindstrom On- & Off-Sale 4,436 2,194,857 1,530,027 664,830 30.3% 557,323 107,507 23,413 1,702 129,218 5.9% 180,930 100 Hinckley On- & Off-Sale 1,792 2,479,333 1,746,370 732,963 29.6% 554,326 178,637 1,608 37,763 142,482 5.7% 106,750 101 Mentor On- & Off-Sale 151 481,654 272,128 209,526 43.5% 183,195 26,331 920 27,251 5.7% 41,350	97	Gilman	On- & Off-Sale	[0]	238		154,900	181,367	53.9%	176,232	5,135	14,913		20,048	6.0%	
100 Hinckley On- & Off-Sale 1,792 2,479,333 1,746,370 732,963 29.6% 554,326 178,637 1,608 37,763 142,482 5.7% 106,750 101 Mentor On- & Off-Sale 151 481,654 272,128 209,526 43.5% 183,195 26,331 920 27,251 5.7% 41,350																25,755
101 Mentor On- & Off-Sale 151 481,654 272,128 209,526 43.5% 183,195 26,331 920 27,251 5.7% 41,350																180,930
		Hinckley											37,763			106,750
		Mentor	On- & Off-Sale						43.5%					,	5.7%	41,356
	102	Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	21.9%	198,468	64,440	3,076		67,516	5.6%	42,500
		•														75,000
104 Alexandria Off-Sale Only 13,045 4,451,582 3,444,171 1,007,411 22.6% 748,151 259,260 976 10,930 249,306 5.6% 169,218	104	Alexandria	Off-Sale Only		13,045	4,451,582	3,444,171	1,007,411	22.6%	748,151	259,260	976	10,930	249,306	5.6%	169,218

Table 7 Comparison of City Liquor Store Operations - 2013 Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent		erating		erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
105	Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	47.2%	178,162	4,012	17,444		21,456	5.6%	5,000
106	Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	25.2%	926,238	160,344	77,571		237,915	5.5%	(250,000)
107	De Graff	On- & Off-Sale		126	465,960	235,011	230,949	49.6%	195,071	35,878		10,188	25,690	5.5%	600
108	Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	22.2%	208,536		651		68,807	5.5%	8,360
109	Ada	On- & Off-Sale		1,670	534,368	320,093	214,275	40.1%	185,937	28,338			28,338	5.3%	8,301
110	Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	27.3%	929,525	282,513		52,621	229,892	5.2%	5,450
111	Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	53.9%	205,308	21,855			21,855	5.2%	
112	Longville	On- & Off-Sale		157	1,472,560	941,277	531,283	36.1%	449,188	82,095	449	6,453	76,091	5.2%	
113	Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	25.7%	240,295	63,014		2,345	60,669	5.1%	45,000
114	Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	24.8%	1,490,279	679,174	(2,500)	226,551	450,123	5.1%	132,334
115	Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	26.2%	456,935	103,709	2,367		106,076	5.0%	100,000
116	Anoka	Off-Sale Only		17,283	4,067,548	3,145,574	921,974	22.7%	712,071	209,903	(10,887)		199,016	4.9%	300,000
117	Palisade	On- & Off-Sale		167	348,251	208,709	139,542	40.1%	141,248		18,378		16,672	4.8%	
118	Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	24.7%	617,953	171,563	620	19,302	152,881	4.8%	2,500
119	Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	49.4%	167,486	17,858	42		17,900	4.8%	
120	Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	27.7%	116,143	22,953	772		23,725	4.7%	
121	Kiester	Off-Sale Only		488	188,747	136,102	52,645	27.9%	50,277	2,368	35,764	29,415	8,717	4.6%	
122	Silver Lake	On- & Off-Sale		821	524,275	275,710	248,565	47.4%	227,688	20,877	160		21,037	4.0%	
123	Verndale	On- & Off-Sale		599	255,346	137,352	117,994	46.2%	108,826		859		10,027	3.9%	
124	Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	25.1%	641,549	122,887	9.249	13,772	118,364	3.9%	100,000
125	Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	51.9%	183,713	16,314	831	2,205	14,940	3.9%	16,300
126	Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	24.7%	133,808	24,041	431	-,	24,472	3.8%	1,713
127	Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	24.4%	283,531	49,603	6,860	5,606	50,857	3.7%	(200,000)
128	Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	60.9%	156,533	22,299		11,400	10,899	3.7%	()
129	Rush City	Off-Sale Only		3,039	1,105,759	843,899	261,860	23.7%	221,675	40,185	478		40,663	3.7%	20,000
130	Braham	Off-Sale Only		1,817	1,266,625	965,930	300,695	23.7%	260,885	39,810	88,611	82,630	45,791	3.6%	30,000
131	Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	22.7%	68,062				12,790	3.6%	
132	Hanska	On- & Off-Sale		388	302,016	175,116	126,900	42.0%	122,073	4,827	6,392	431	10,788	3.6%	38,000
132	Sacred Heart	On- & Off-Sale		530	509,653	295,931	213,722	41.9%	210,741	2,981	15,266	675	17,572	3.4%	
134	Sherburn	On- & Off-Sale		1,109	797,013	501,684	295,329	37.1%	268,815	26,514	36		26,550	3.3%	5,000
135	Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	25.4%	180,948	58,487	59	27,282	31,264	3.3%	5,000
136	Lonsdale	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	25.1%	295,062	44,727	13		44,740	3.3%	34,000
137	Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	41.7%	214,276		10,313		17,007	3.2%	
138	Foreston	On- & Off-Sale		526	317,906	151,217	166,689	52.4%	162,630	4,059	7,342	1,528	9,873	3.1%	
139	Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	49.4%	81,781	2,950	2,351		5,301	3.1%	
140	Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	52.4%	184,090	11,532			11,532	3.1%	1,000
141	Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	22.2%	223,542	,	691		34,506	3.0%	41,000
142	Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	24.3%	85,768	9,222	2,243		11,465	2.9%	6,000
143	Lexington	Off-Sale Only		2,010	3,078,883	2,442,145	636,738	20.7%	515,801	120,937	(9,752)	20,988	90,197	2.9%	50,000
143	Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	32.4%	213,721	1,650	20,323	2,870	19,103	2.9%	
145	Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	47.7%	152,316	8,679	618		9,297	2.8%	9,600
146	Browerville	On- & Off-Sale		784	460,887	253,315	207,572	45.0%	201,626		6,731		12,677	2.8%	9,000
147	Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	22.6%	186,485	45,718	14,043	32,454	27,307	2.7%	
148	Randall	On- & Off-Sale		642	558,648	359,275	199,373	35.7%	195,231	4,142	8,628		12,770	2.3%	10,000
149	Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	23.8%	515,038	42,874	8,546		51,420	2.2%	150,000
149	Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	44.1%	162,730	(4,243)	11,969		7,726	2.2%	2,649
150	Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	45.1%	176,789	8,488	99		8,587	2.2%	5,000
151	Buffalo Lake	On- & Off-Sale		702	418,096	229,906	185,277	45.0%	191,092		11,420		8,518	2.1%	5,000
152	Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	35.2%	208,220	11,420	101		11,521	1.8%	
153	Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	41.9%	113,555	(6,873)	11,548		4,675	1.8%	
154	Vergas	Off-Sale Only		342	468,770	340,140	128,630	27.4%	120,146	8,484	3,526	3,480	8,530	1.8%	25,000
155		On- & Off-Sale		236	486,599	258,384	228,215	46.9%	222,111	6,104	2,484		8,588	1.8%	(8,219)
150	Callaway	on- a on-sale		230	+00,577	230,304	220,213	+0.770	222,111	0,104	2,404		0,000	1.070	(0,219)

Table 7Comparison of City Liquor Store Operations - 2013Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent	Oper	rating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
157	Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	43.8%	286,733	10,650			10,650	1.6%	
157	Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	24.5%	224,531	46,724	2,836	32,505	17,055	1.5%	
150	Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	29.6%	127,824	6,275	530		6,805	1.5%	30,000
160	Sleepy Eye	Off-Sale Only		3,554	616,174	488,490	127,684	29.0%	125,088	2,596	5,778		8,374	1.5%	15,000
161	Dalton	Off-Sale Only		249	338,765	257,783	80,982	23.9%	78,262	2,720	1,505		4,225	1.2%	10,000
162	Okabena	On- & Off-Sale		187	283,377	164,353	119,024	42.0%	115,852	3,172			3,172	1.2%	
162	Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	40.5%	169,552	4,258	26	260	4,024	0.9%	
164	Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	26.7%	23,738	(3,453)	3,985		4,024	0.9%	140,639
165	Sebeka	On- & Off-Sale		709	505,326	292,221	213,105	42.2%	210,964	2,141	5,985		2,202	0.7%	
					865,497	,			363,267	,		433	3,759	0.4%	10,000
166	Tracy	On- & Off-Sale		2,143	366,777	511,173	354,324	40.9%		(8,943)	13,135				
167	Spring Grove	On- & Off-Sale		1,314	,	235,393	131,384	35.8%	134,959	(3,575)	4,658		1,083	0.3%	(1,900)
168	Darwin	Off-Sale Only		348	473,806	381,997	91,809	19.4%	93,246	(1,437)	2,252		815	0.2%	
169	Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	33.9%	326,249	49,198		48,184	1,014	0.1%	2,895
170	Balaton	On- & Off-Sale		635	407,016	263,838	143,178	35.2%	146,036	(2,858)	3,005		147	0.0%	10,000
171	Conger	On- & Off-Sale		146	278,857	161,250	117,607	42.2%	123,193	(5,586)	5,637		51	0.0%	13,760
172	Butterfield	Off-Sale Only		584	236,343	181,578	54,765	23.2%	55,147	(382)	29		(353)	-0.1%	
173	Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	31.3%	303,516	20,109	75	25,703	(5,519)	-0.5%	
174	Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	37.1%	142,828	(7,124)	4,781		(2,343)	-0.6%	5,000
175	Williams	On- & Off-Sale		186	283,107	152,800	130,307	46.0%	132,376	(2,069)			(2,069)	-0.7%	
176		On- & Off-Sale		790	357,776	200,974	156,802	43.8%	164,310	(7,508)	4,124		(3,384)	-0.9%	
177	Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	46.1%	184,099	(3,942)		106	(4,048)	-1.0%	(10,265)
178	Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	24.3%	223,758	(21,908)	13,048		(8,860)	-1.1%	
179	Silver Bay	On- & Off-Sale		1,866	905,576	564,371	341,205	37.7%	341,578	(373)	1,572	11,002	(9,803)	-1.1%	
180	Danvers	On- & Off-Sale		95	344,434	188,248	156,186	45.3%	161,662	(5,476)	871		(4,605)	-1.3%	
181	Erhard	Off-Sale Only		144	279,203	210,588	68,615	24.6%	75,264	(6,649)	2,579		(4,070)	-1.5%	
182	Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	42.7%	87,541	(10,864)	7,529		(3,335)	-1.9%	
183	Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	40.9%	174,252	(10,833)	1,965		(8,868)	-2.2%	
184	Elmore	Off-Sale Only		656	125,330	96,527	28,803	23.0%	31,815	(3,012)	67		(2,945)	-2.3%	
185	Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	29.7%	272,280	(18,114)		3,752	(21,866)	-2.6%	
186	Millerville	On- & Off-Sale		107	309,841	175,772	134,069	43.3%	144,176	(10,107)	1,376		(8,731)	-2.8%	
187	Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	35.1%	218,699	6,334	(108)	24,811	(18,585)	-2.9%	
188	Hadley	On- & Off-Sale		54	242,299	111,114	131,185	54.1%	144,270	(13,085)	6,212	408	(7,281)	-3.0%	
189	Walnut Grove	On- & Off-Sale		859	470,414	245,380	225,034	47.8%	234,658	(9,624)	1,046	6,009	(14,587)	-3.1%	3,000
190	Littlefork	On- & Off-Sale		646	406,381	245,960	160,421	39.5%	176,621	(16,200)	3,471		(12,729)	-3.1%	(2,385)
191	Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	26.1%	247,858	(30,964)	11,672	6,903	(26,195)	-3.2%	
192	Wells	On- & Off-Sale		2,300	799,314	553,121	246,193	30.8%	281,983	(35,790)	9,018		(26,772)	-3.3%	
193	Saint Hilaire	On- & Off-Sale		285	412,280	254,778	157,502	38.2%	181,027	(23,525)	6,056		(17,469)	-4.2%	
194	South Haven	On- & Off-Sale		190	246,728	124,462	122,266	49.6%	135,881	(13,615)	2,134		(11,481)	-4.7%	
195	Audubon	On- & Off-Sale		536	489,951	286,285	203,666	41.6%	220,014	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
196	Vesta	On- & Off-Sale		311	230,972	141,541	89,431	38.7%	103,008	(13,577)			(13,577)	-5.9%	
197	Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	45.7%	288,572	(47,875)	3,480		(44,395)	-8.4%	
198	Winton	On- & Off-Sale	[16]	170	145,720	159,288	(13,568)	-9.3%	200,072	(13,568)	4	23	(13,587)	-9.3%	(20,500)
199	Waldorf	On- & Off-Sale		224	204,350	128,706	75,644	37.0%	101,067	(25,423)	4,119		(21,304)	-10.4%	
200	Round Lake	Off-Sale Only		377	125,051	101,849	23,202	18.6%	35,364	(12,162)	1,621	3,361	(13,902)	-11.1%	
200	Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	28.5%	50,452	(22,507)	10,601		(11,906)	-12.1%	
201	Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	38.6%	122,523	(41,702)	5,185		(36,517)	-17.4%	(7,100)
202	Lake Benton	On- & Off-Sale	[32]	677	1,213		1,213	100.0%	7,107	(5,894)			(5,894)	-485.9%	48,500
203	Biscay	On- & Off-Sale	[0][32]	107			1,215	100.070	7,107	(3,894)			(3,894)	-+05.970	24,282
204	Rushford	On- & Off-Sale	[0][32]	1,757					27,219	(27,219)		72	(27,291)		
205	Rusinoiu	on- a on-sale	[52]	1,757					21,219	(27,219)		12	(27,291)		

Comparison of City Liquor Store Operations - 2013 Ranked by Net Profit/(Loss) as a Percent of Sales

					Gross Profit									Net Profit/(Loss)		
			Foot-			Cost		Percent	Oper	rating	Nonop	erating		Percent	Net	
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*	
														0.00/		
	Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	26.0%	\$44,312,330	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,225	
	On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	39.7%	\$24,285,632	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,941	
	All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	28.9%	\$68,597,962	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166	

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.

* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 8 Comparison of Metro Area City Liquor Store Operations - 2013

						Gross P	rofit					Net Prof	it/(Loss)	
		Foot-			Cost		Percent	Оре	erating	Nonoper	ating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Anoka	Off-Sale Only		17,283	\$4,067,548	\$3,145,574	\$921,974	22.7%	\$712,071	\$209,903	(\$10,887)	\$	\$199.016	4.9%	\$300,000
Apple Valley	Off-Sale Only		50.326	9,380,818	6.695.446	2.685.372	28.6%	1.595.221	1.090.151	(53,245)	116.436	920,470	9.8%	525,000
Brooklyn Center	Off-Sale Only		30,426	6,063,231	4,341,225	1,722,006	28.4%	1,332,748	389,258	5,380		394,638	6.5%	200,000
Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	24.8%	1,490,279	679,174	(2,500)	226,551	450,123	5.1%	132,334
Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	28.4%	2,293,174	1,221,647	10.688		1,232,335	9.9%	1,100,000
Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	27.3%	2,299,650	1,447,144	20,867		1,468,011	10.7%	1,340,100
Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	25.3%	827,802	315,396			315,396	7.0%	70,000
Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	25.2%	926,238	160,344	77,571		237,915	5.5%	(250,000)
Lakeville	Off-Sale Only		57,789	15,381,124	11,432,525	3,948,599	25.7%	2,280,899	1,667,700	3,762	202,294	1,469,168	9.6%	1,749,982
Lexington	Off-Sale Only		2,061	3,078,883	2,442,145	636,738	20.7%	515,801	120,937	(9,752)	20,988	90,197	2.9%	50,000
Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	25.6%	535,791	203,189	89		203,278	7.0%	63,515
Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	25.6%	1,974,898	871,996	17,274	10,468	878,802	7.9%	708,700
Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	25.1%	641,549	122,887	9,249	13,772	118,364	3.9%	100,000
Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	32.0%	710,638	379,286	(690)	19,488	359,108	10.5%	214,838
Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	23.5%	1,198,064	428,334	62,062		490,396	7.1%	439,000
Saint Francis	Off-Sale Only		7,240	2,058,003	1,522,305	535,698	26.0%	377,162	158,536	11,582		170,118	8.3%	60,000
Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	27.3%	929,525	282,513		52,621	229,892	5.2%	5,450
Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	23.8%	515,038	42,874	8,546		51,420	2.2%	150,000
Wayzata	On- & Off-Sale		4,136	5,313,196	2,619,208	2,693,988	50.7%	2,055,247	638,741	19,373	160,655	497,459	9.4%	30,000
Off-Sale Only			450,209	\$114,467,093	\$84,609,200	\$29,857,893	26.1%	\$20,445,910	\$9,411,983	\$150,686	\$643,130	\$8,919,539	7.8%	\$6,744,081
On- & Off-Sale			16,117	\$8,724,235	\$4,940,323	\$3,783,912	43.4%	\$2,765,885	\$1,018,027	\$18,683	\$180,143	\$856,567	9.8%	\$244,838
All Stores			466,326	\$123,191,328	\$89,549,523	\$33,641,805	27.3%	\$23,211,795	\$10,430,010	\$169,369	\$823,273	\$9,776,106	7.9%	\$6,988,919

Footnotes:

* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 9	
Comparison of Greater Minnesota City Liquor Store Operations - 2013	

						Gross Pi	ofit					Net Profit	(Loss)	
		Foot-			Cost		Percent	Ор	erating		erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Ada	On- & Off-Sale		1,670	\$534,368	\$320,093	\$214,275	40.1%	\$185,937	\$28,338	\$	\$	\$28,338	5.3%	\$8,301
Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	23.6%	148,224	88,532	21,446		109,978	11.0%	52,000
Akeley	On- & Off-Sale		438	400,794	226,484	174,310	43.5%	135,950	38,360	29		38,389	9.6%	1,750
Alexandria	Off-Sale Only		13,045	4,451,582	3,444,171	1,007,411	22.6%	748,151	259,260	976	10,930	249,306	5.6%	169,218
Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	27.7%	116,143	22,953	772		23,725	4.7%	
Audubon	On- & Off-Sale		536	489,951	286,285	203,666	41.6%	220,014	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
Avoca	On- & Off-Sale		142	260,973	128,248	132,725	50.9%	109,848	22,877	3,293	463	25,707	9.9%	19,200
Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	24.5%	224,531	46,724	2,836	32,505	17,055	1.5%	
Balaton	On- & Off-Sale		635	407,016	263,838	143,178	35.2%	146,036	(2,858)	3,005		147	0.0%	10,000
Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	24.3%	85,768	9,222	2,243		11,465	2.9%	6,000
Barnum	On- & Off-Sale		612	466,349	235,552	230,797	49.5%	218,515	12,282	24,334		36,616	7.9%	7,000
Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	29.9%	244,277	102,569	2,610		105,179	9.1%	140,000
Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	36.0%	407,140	122,463	971		123,434	8.4%	125,000
Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	40.9%	174,252	(10,833)	1,965		(8,868)	-2.2%	
Bemidji	Off-Sale Only		13,646	5,340,120	3,800,335	1,539,785	28.8%	720,329	819,456	11,978		831,434	15.6%	400,758
Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	34.5%	306,468	86,776	21,314		108,090	9.5%	60,000
Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	47.7%	152,316	8,679	618		9,297	2.8%	9,600
Big Lake	Off-Sale Only		10,402	3,544,136	2,556,872	987,264	27.9%	544,894	442,370	5,505	51,238	396,637	11.2%	260,000
Biscay	On- & Off-Sale	[0][32]	107											24,282
Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	37.5%	251,709	67,110	6,419		73,529	8.6%	20,000
Blue Earth	Off-Sale Only		3,322	1,479,806	1,096,199	383,607	25.9%	270,468	113,139	1,124	3,769	110,494	7.5%	7,725
Boyd	On- & Off-Sale		166	373,205	185,032	188,173	50.4%	157,391	30,782	15,329	1,748	44,363	11.9%	
Braham	Off-Sale Only		1,817 494	1,266,625 488,628	965,930	300,695 203,549	23.7% 41.7%	260,885	39,810 28,821	88,611	82,630	45,791	3.6%	30,000
Brandon Browerville	On- & Off-Sale On- & Off-Sale	[0]	784	488,628 460,887	285,079 253,315	205,549	41.7%	174,728 201,626	28,821 5,946	1,169 6,731		29,990 12,677	6.1% 2.8%	10,000 9,000
Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	45.0%	81,781	2,950	2,351		5,301	2.8%	9,000
Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	27.8%	758,164	481,728	159,053	37,029	603,752	13.5%	550,000
Buffalo Lake	On- & Off-Sale		702	418,096	229,906	1,239,892	45.0%	191,092	(2,902)	11,420	57,029	8,518	2.0%	
Butterfield	Off-Sale Only		584	236,343	181,578	54,765	23.2%	55,147	(382)	29		(353)	-0.1%	
Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	23.2%	133,808	24,041	431		24,472	3.8%	1,713
Callaway	On- & Off-Sale		2,859	486,599	258,384	228,215	46.9%	222,111	6,104	2,484		8,588	1.8%	(8,219)
Cambridge	Off-Sale Only		8,273	4,798,693	3,644,689	1,154,004	24.0%	717,358	436,646	5,269		441,915	9.2%	370,000
Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	26.7%	23,738	(3,453)	3,985		532	0.7%	140,639
Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	37.1%	142,828	(7,124)	4,781		(2,343)	-0.6%	5,000
Clearbrook	On- & Off-Sale		525	479,231	260,182	219,042	45.7%	169,742	49,300			49,300	10.3%	10,000
Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	51.1%	96,385	8,440	19,475		27,915	13.6%	
Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	46.1%	184,099	(3,942)		106	(4,048)	-1.0%	(10,265)
Conger	On- & Off-Sale		146	278,857	161,250	117,607	42.2%	123,193	(5,586)	5,637		51	0.0%	13,760
Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	25.0%	230,462	146,798	5,453		152,251	10.1%	
Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	52.3%	191,201	39,271	9,257		48,528	11.0%	
Dalton	Off-Sale Only		249	338,765	257,783	80,982	23.9%	78,262	2,720	1,505		4,225	1.2%	10,000
Danvers	On- & Off-Sale		95	344,434	188,248	156,186	45.3%	161,662	(5,476)	871		(4,605)	-1.3%	
Darwin	Off-Sale Only		348	473,806	381,997	91,809	19.4%	93,246	(1,437)	2,252		815	0.2%	
Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	22.6%	186,485	45,718	14,043	32,454	27,307	2.7%	
Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	29.6%	127,824	6,275	530		6,805	1.5%	30,000
De Graff	On- & Off-Sale		126	465,960	235,011	230,949	49.6%	195,071	35,878		10,188	25,690	5.5%	600
Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	27.3%	465,521	182,961	2,006		184,967	7.8%	185,000
Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	23.5%	601,344	674,465	3,634	153,689	524,410	9.7%	600,323
Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	41.9%	113,555	(6,873)	11,548		4,675	1.8%	
Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	22.7%	68,062	12,790			12,790	3.6%	
Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	30.3%	1,000,781	1,049,821	(87,003)		962,818	14.3%	672,289
Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	49.4%	167,486	17,858	42		17,900	4.8%	
Elmore	Off-Sale Only		656	125,330	96,527	28,803	23.0%	31,815	(3,012)	67		(2,945)	-2.3%	
Erhard	Off-Sale Only		144	279,203	210,588	68,615	24.6%	75,264	(6,649)	2,579		(4,070)	-1.5%	
Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	45.7%	288,572	(47,875)	3,480		(44,395)	-8.4%	
Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	27.8%	449,336	494,080	6,164		500,244	14.7%	351,430
Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	28.9%	934,300	672,115	3,453	32,550	643,018	11.6%	370,979
Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	53.9%	205,308	21,855			21,855	5.2%	

Table 9	
Comparison of Greater Minnesota City Liquor Store Operations - 2013	

						Gross Pi	ofit					Net Profit	(Loss)	
		Foot-			Cost		Percent	Ор	erating	Nonop	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Finlauron	On- & Off-Sale		311	542,733	299,486	243,247	44.8%	172,221	71,026	10,537		81,563	15.0%	26,225
Finlayson Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	60.9%	156,533	22,299		11,400	10,899	3.7%	
Foreston	On- & Off-Sale		526	317,906	151,217	166,689	52.4%	162,630	4,059	7,342	1,528	9,873	3.1%	
Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	35.2%	208,220	11,420	101		11,521	1.8%	
Gilman	On- & Off-Sale	[0]	238	336,267	154,900	181,367	53.9%	176,232	5,135	14,913		20,048	6.0%	
Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	25.1%	171,338	181,409	92		181,501	12.9%	145,000
Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	22.9%	194,678	90,080	1,533		91,613	7.4%	40,000
Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	52.4%	184,090	11,532			11,532	3.1%	1,000
Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	33.1%	317,471	301,164	3,559		304,723	16.3%	200,000
Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	26.6%	191,669	103,495	16,541	14,807	105,229	9.5%	81,493
Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	31.3%	303,516	20,109	75	25,703	(5,519)	-0.5%	
Hadley	On- & Off-Sale		54	242,299	111,114	131,185	54.1%	144,270	(13,085)	6,212	408	(7,281)	-3.0%	
Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	38.6%	122,523	(41,702)	5,185		(36,517)	-17.4%	(7,100)
Hanska	On- & Off-Sale		388	302,016	175,116	126,900	42.0%	122,073	4,827	6,392	431	10,788	3.6%	38,000
Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	25.4%	180,948	58,487	59	27,282	31,264	3.3%	5,000
Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	45.6%	139,017	32,333	106	2,971	29,468	7.8%	
Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	29.6%	554,326	178,637	1,608	37,763	142,482	5.7%	106,750
Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	56.6%	195,299	27,897	32		27,929	7.1%	26,974
Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	44.1%	162,730	(4,243)	11,969		7,726	2.2%	2,649
Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	26.1%	247,858	(30,964)	11,672	6,903	(26,195)	-3.2%	
Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	23.3%	698,635	555,065	5,449	35,969	524,545	9.7%	435,000
Isanti	Off-Sale Only		5,385	2,312,602	1,708,940	603,662	26.1%	344,778	258,884	1,707	14,341	246,250	10.6%	150,000
Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	35.7%	311,592	40,958	33,990		74,948	7.6%	150,000
Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	40.5%	169,552	4,258	26	260	4,024	0.9%	
Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	22.2%	223,542	33,815	691		34,506	3.0%	41,000
Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	22.2%	208,536	68,156	651		68,807	5.5%	8,360
Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	45.1%	148,020	43,473	1,635		45,108	10.6%	20,000
Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	28.5%	50,452	(22,507)	10,601		(11,906)	-12.1%	
Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	32.4%	213,721	1,650	20,323	2,870	19,103	2.9%	
Kiester	Off-Sale Only		488	188,747	136,102	52,645	27.9%	50,277	2,368	35,764	29,415	8,717	4.6%	
Lake Benton	On- & Off-Sale	[32]	677	1,213		1,213	100.0%	7,107	(5,894)			(5,894)	-485.9%	48,500
Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	43.8%	286,733	10,650			10,650	1.6%	
Lakefield	Off-Sale Only		1,711	440,320	323,700	116,620	26.5%	82,806	33,814	2,351		36,165	8.2%	1,300
Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	47.7%	119,673	33,080	193		33,273	10.4%	22,000
Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	37.4%	255,009	64,617	53	5,916	58,754	6.9%	25,000
Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	42.7%	87,541	(10,864)	7,529		(3,335)	-1.9%	
Lindstrom	On- & Off-Sale		4,436	2,194,857 2,120,313	1,530,027	664,830 513,209	30.3%	557,323	107,507 168,242	23,413 4,386	1,702	129,218	5.9%	180,930 59,000
Litchfield Littlefork	Off-Sale Only On- & Off-Sale		6,723 646	406,381	1,607,104 245,960	160,421	24.2% 39.5%	344,967 176,621	(16,200)	4,380		172,628 (12,729)	8.1% -3.1%	(2,385)
Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	24.6%	183,820	147,953	5,471 7,542		(12,729) 155,495	-5.1%	101,505
Longville	On- & Off-Sale		157	1,472,560	941,277	531,283	36.1%	449,188	82,095	449	6,453	76,091	5.2%	
Longvine	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	25.1%	295,062	44,727	13		44,740	3.2%	34,000
Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	25.7%	240,295	63,014		2,345	60,669	5.1%	45,000
Madelia	Off-Sale Only		2,320	425,806	316,872	108,934	25.6%	53,460	55,474	1,884		57,358	13.5%	30,000
Madison	Off-Sale Only		1,518	438,543	324,576	113,967	26.0%	87,248	26,719	1,515		28,234	6.4%	50,000
Mahnomen	On- & Off-Sale		1,220	1,061,383	674,007	387,376	36.5%	306,206	81,170	38,687	22,907	96,950	9.1%	
Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	24.4%	283,531	49,603	6,860	5,606	50,857	3.7%	(200,000)
Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	41.7%	214,276	6,694	10,313		17,007	3.2%	
Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	25.5%	442,308	553,308	1,610		554,918	14.2%	375,000
Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	43.0%	145,445	11,619	10,158		21,777	6.0%	25,755
Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	47.2%	178,162	4,012	17,444		21,456	5.6%	5,000
Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	40.6%	229,397	69,488	4,453	132	73,809	10.0%	50,000
Mentor	On- & Off-Sale		1,550	481,654	272,128	209,526	43.5%	183,195	26,331	920		27,251	5.7%	41,356
Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	25.7%	336,573	181,609	4,396	22,069	163,936	8.1%	52,230
Millerville	On- & Off-Sale		107	309,841	175,772	134,069	43.3%	144,176	(10,107)	1,376		(8,731)	-2.8%	
Miltona	On- & Off-Sale		431	604,594	334,804	269,790	44.6%	232,666	37,124	5,146		42,270	7.0%	
Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	26.2%	456,935	103,709	2,367		106,076	5.0%	100,000
Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	25.9%	689,949	629,014	(8,283)		620,731	12.2%	650,000
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Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2013

Long Che Desc Cot Portal Allow Portal Novel and Polan Polane Novel and Polan Portal Portal Novel and Polan Portal Porta Porta Porta <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>Gross Pi</th> <th>rofit</th> <th></th> <th></th> <th></th> <th></th> <th>Net Profit</th> <th>(Loss)</th> <th></th>							Gross Pi	rofit					Net Profit	(Loss)	
Anome Tab. Desk & Giff Stark Prob. J. 244 J. JURAD 773.442 773.442 773.442 773.445 773.455 773.445 773.456 773.456 773.456 773.456 773.456 773.456 773.456 773.456 773.			Foot-			Cost			Op		1	erating			
Main Off-Sale Orby	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Main Off-Sake Day	Moose Lake	On- & Off-Sale		2 844	1 106 833	731 386	375 447	33.9%	326 249	49 198		48 184	1 014	0.1%	2 895
Morris Of-Sale Diray 5.32 10/313 10/3															
Nevis 0.e. & Off-Sale 440 01/30 327,94 23.75 42.75 37.08 5.27.08		•		,											,
New Yor Mills On-& 0.75.89 1.19 07.589 12.273 24.09 50.99 17.81 07.631 5.47 73.08 10.98 00.00 Nominal Ont-Sele Org 3.08.77 1.480.007 6.20.18 0.010 0.02.00 12.212 0.010 0.02.00 12.213.07 1.00.007 0.23.00 12.213 0.010 0.000 Nominal Ont-Sele Org 0.02.00 3.03.00 10.03.00 0.05.00 12.217 0.02.00 10.010 0.02.00 12.217 0.02.00 12.21 0.12.01 0.02.00 12.218 0.12.01 0															
Nonth Render Off-Sale Coly 0.1.14 2.1.2.072 1.2.8.00 32.8.00 32.5.00 32.5.00 35.5.00															
Nachland Off-Sale Only 22.14 6.90 12.251 6.97 13.29 Operanc On & 6.07 Sole 199 33.30 193.10 112.547 41.75 7 22.56 7.15 40.000 Operanc On & 6.07 Sole 199 33.31 29.900 115.831 40.75 12.357 7 12.35 40.000 Operanc On & 6.07 Sole 177 157.37 16.435 11.55 23.97 14.58 2.17 1.71 14.59 2.29 0.71 14.59 2.20 0.81 1.23 3.139 0.16	Nisswa	On- & Off-Sale		2,009			967,218	31.1%				12,172	258,088	8.3%	200,000
Norborn One & 0075, dip	North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	27.0%	415,885	208,722	78	23,526	185,274	8.0%	135,000
Northorne One & OFS-kole 197 333.961 198.180 157500 44.44 17.274 2.2537 7 2.564 7.18 40.000 Oprime On & 60 Fishen	Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	25.6%	564,293	223,487	(10,976)		212,511	6.9%	131,280
Opine One ADD Sade 339 411.1d2 225,853 118,277 45.16 125,789 8.488 9.9 8.737 1.16 Onixa On & ADD Sade 2.109 12.095 1	Northome	On- & Off-Sale		197		198,130	135,831	40.7%		23,557	7		23,564	7.1%	40,000
Oba-Age Oba-Age State	Ogema	On- & Off-Sale		190	355,955	198,005	157,950	44.4%	97,217	60,733	2,531	1,322	61,942	17.4%	40,000
Ohrs. Ohrs. <th< td=""><td>Ogilvie</td><td>On- & Off-Sale</td><td></td><td>359</td><td>411,162</td><td>225,885</td><td>185,277</td><td>45.1%</td><td>176,789</td><td>8,488</td><td>99</td><td></td><td>8,587</td><td>2.1%</td><td>5,000</td></th<>	Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	45.1%	176,789	8,488	99		8,587	2.1%	5,000
One One & Off-Sale 274 547,746 532,888 244,088 39,197 372,247 372,41 24,34 34,898 6,467 323,288 752 757,808 337,970 120,207 42,668 121,248 11,103 1 166,72 43,858 24,104 141,248 11,103 1 166,72 44,868 166,72 44,868 166,72 44,868 166,72 44,868 163,878 1 166,72 44,868 120,308 <th< td=""><td>Okabena</td><td>On- & Off-Sale</td><td></td><td>187</td><td>283,377</td><td>164,353</td><td>119,024</td><td>42.0%</td><td>115,852</td><td>3,172</td><td></td><td></td><td>3,172</td><td>1.1%</td><td></td></th<>	Okabena	On- & Off-Sale		187	283,377	164,353	119,024	42.0%	115,852	3,172			3,172	1.1%	
One & One & One & One Sole 1.752 756.088 433.976 1322.092 42.08 233.996 38.196 14.002 52.288 6.976 Park Reprish One & One Sole Colds 3.843 3.233.862 2.464.476 819.388 25.15 24.269 1.608 8.428 1.005 6.675.484 1.006 1.638 6.675.484 1.005 2.458 1.001 3.838 2.2598 2.158 4.465.99 6.344 1.001 5.56 4.450.99 6.341 1.005.81 2.459.09 7.516 5.66 4.350.97 1.956.97 1.956.97 1.956.97 1.956.97 1.956.97 1.956.97 1.956.97 1.956.97 1.956.97 1.956.97 1.956.97 1.956.97 1.957.97 1.956.97 1.956.97 1.957.97 1.956 2.039 1.902 1.459.97 1.958.97 1.957.97 1.957.97 1.957.97 1.956.97 1.959.97 1.959.97 1.959.97 1.959.97 1.959.97 1.959.97 <t< td=""><td>Olivia</td><td>Off-Sale Only</td><td></td><td>2,450</td><td>829,194</td><td>627,344</td><td>201,850</td><td>24.3%</td><td>223,758</td><td>(21,908)</td><td>13,048</td><td></td><td>(8,860)</td><td>-1.1%</td><td></td></t<>	Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	24.3%	223,758	(21,908)	13,048		(8,860)	-1.1%	
Paikage Os. & Ott Sub 167 348,23 238,709 139,542 40,18 14,1248 (1,700) 18,778 16,72 4.88 Parkagriko Os. Sub Chi Sale 1,015 153,238 22,153,03 23,15 218,669 6,534 (108) 22,811 (108,858) 22,98 6,342 0,015 5,05 42,508 6,343 0,015 0,2,811 (108,92,24) 10,058 22,913,945 22,003 21,91 19,0468 6,4401 5,007 144,924 14,350 22,913,945 21,71,756 74,812,91 24,814 14,914	Orr	On- & Off-Sale		274	547,746	333,688	214,058	39.1%	176,817	37,241		2,343	34,898	6.4%	29,300
Park Reprix Off.Sale Ouly 3.343 3.283.862 2.44.476 819.386 2.576 3.42.660 1.088 2.4.68 1.015 60.522 2.428 3.519 2.1.699 6.3.41 (1.08) 2.4.411 (1.68.532 3.519 2.1.699 1.6.418 6.4.400 5.0.67 6.7.516 5.6.9 4.2.50 Paynexville Off.Sale Ouly 2.0.49 1.2.1.6207 87.0.41 3.5.15 2.1.9.51 3.6.1.35 4.0.5.91	Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	42.6%	283,896	38,196	14,092		52,288	6.9%	
Parkers One-& 601/Sale ···· 1.015 644.322 21.538 22.5035 351% 21.869 6.34 (108) 24.811 (18.585) 2-9% ···· Pericers Off-Sale Only ···· 2.498 (12.10.30) 99.8498 61.225 60.440 91.919 140.892 11.68 32.798 Perham Off-Sale Only ···· 3.005 2.29.89 52.107.148 76.812.00 60.6804 8.002 45.70 369.72 12.6.64 32.707 72.6.64 30.707 72.2.6.6 30.707 72.6.64 30.707 72.6.64 30.707 72.6.64 30.707 72.745 10.163 60.52.71 30.00 72.2.6.64 30.707 72.748 10.753 60.30 19.302 12.52.881 44.85 12.007.70 36.72 30.727 72.748 10.753 60.78 30.000 72.52.82 72.718 30.70 72.748 10.95.109 10.92.00 72.718 30.900 72.718 10.900 72.718 10.900 <td< td=""><td>Palisade</td><td>On- & Off-Sale</td><td></td><td>167</td><td>348,251</td><td>208,709</td><td>139,542</td><td>40.1%</td><td>141,248</td><td>(1,706)</td><td>18,378</td><td></td><td>16,672</td><td>4.8%</td><td></td></td<>	Palisade	On- & Off-Sale		167	348,251	208,709	139,542	40.1%	141,248	(1,706)	18,378		16,672	4.8%	
Psynexvila Off-Sale Only 2.48 1.201.303 998.395 262.098 198.488 61.401 3.076 67.516 5.64 42.208 Perham Off-Sale Only 3.095 2.938.065 2.170.74 68.495 188.4995 160.751 60.715 60.715 60.717 12.64 199.277 12.64 199.277 Pinc Ciry Off-Sale Only 4.288 1.480.451 2.537.85 460.51 2.69.45 30.99.77 1.46.61 43.07 14.92.48 55.20 1.55.00 1.55.01 3.097 14.05.17 2.79.77 1.67.45 3.097 1.52.81 4.58.7 2.28.38 1.49.30.30 3.000 2.28.38 1.49.30.30 3.000 2.28.38 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.20.83 1.	Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	25.0%	476,726	342,660	1,608		344,268	10.5%	85,232
Perkane Augusto Off-Sale Outy 2.98 65 2.170,746 758.210 2.61,83 10.075 406,957 10.082 11.08 22.784 Princ (iv) Off-Sale Outy 3.005 2.170,746 758.210 26.98 319.947 140.014 4.310 144.924 8.5% 192.000 Prainton 0nr & Coff-Sale 3.233 164.3542 380.96 254.182 20.578 210.114 3.508 8.13 144.924 8.5% 171.556 6.11 171.556 6.29 144.924 8.5% 12.757 797.16 2.37 171.556 6.29 3.18 6.758 74.2 8.518 3.578 192.211 4.142 8.628 75.2 6.148 3.99 2.23.53 2.42.78 75.83 1.08.02 11.268 8.000 Remier Onr Sale Outy 57.48 194.53 452.349 422.49 12.641	Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	35.1%	218,699	6,334	(108)	24,811	(18,585)	-2.9%	
Perham Off-Sale Only	Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	21.9%	198,468	64,440	3,076		67,516	5.6%	42,500
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	28.4%	184,995	160,751	60	19,919	140,892	11.6%	32,784
Pipetonic Orf. Sale Only 4.248 1.4494 1.06007 415.63 201.045 2015.211 3.097 203.818 6.4.59 Princeton Off.Sale Only 4.375 613.542 389.360 251.182 39.56 219.19 31.016 8.13 83.88 6.4 3.300 Princeton Off.Sale Only 3.088 867.122 229.915 237.207 27.44 184.106 53.098 53.195 6.19 3.300 Randard One-& Off-Sale Only 667 415.488 150.627 247.811 55.78 125.51 14.53 25.52 6.20 25.601 2.60.18 1.005 25.58 83.000 Renord Onf-Sale Only 27.18 25.461 25.601 2.60.18 1.005 27.528 2.00.00 Rund Lake Onf-Sale Only 303 21.175 22.1675 40.163	Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	26.1%	361,325	406,894	8,092	45,709	369,277	12.6%	190,750
Planeton One & Off-Sale 43,37 643,542 393,30 229,154 350,48 8,133 41,181 6.7% Proctor Off-Sale Only 3.085 867,122 629,915 237,77 74% 184,109 55,088 95 51,193 61,16 3.000 Ranier One & Off-Sale Only 647 415,438 167,627 292,55 351,096 151,15 3.539 12,434 148,810 350,000 Remer One & Off-Sale Only 51,78 199,610 540,709 152,857 57,582 287,623 15,4% 300,000 Remer Onf-Sale Only 24,43 184,860 119,976 540,79 21,825 51,561 101,951 113,976 83,010 32,011 35,000 32,013 14,48 28,023 11,48 28,020 0,75,82 28,020 0,75,82 0,75,82 0,75,82 </td <td>Pine City</td> <td>Off-Sale Only</td> <td></td> <td>3,083</td> <td>1,714,299</td> <td>1,253,738</td> <td>460,561</td> <td>26.9%</td> <td>319,947</td> <td>140,614</td> <td>4,310</td> <td></td> <td>144,924</td> <td>8.5%</td> <td>125,000</td>	Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	26.9%	319,947	140,614	4,310		144,924	8.5%	125,000
Princeton Off-Sale Only 4,726 3,197,013 2,407,497 797,816 2,47% 617,953 71,563 720 153,088 95 153,085 32,030 Randall On-& Off-Sale 642 558,648 359,275 197,37 57,58 195,231 4,142 8,628 12,770 2,378 100,000 Renker On-& Off-Sale Only 642 199,012 145,848 167,627 247,81 87,575 22,472 87,3 12,433 148,811 7,578 20,618 1,005 287,023 281,691 256,018 1,002 1,116 287,023 1,848 20,000 Round Lake 0,758 0,712 3,713 1,557 83,397 221,675 40,185 47,8 287,023 1,848 27,219 22,121 1,016,666 38,253 1,048 12,000 Rackindin 22,121	Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	28.1%	210,165	205,271	3,097		208,368	14.1%	200,376
Proctor Off-Sale Outy 3.088 867,122 629.915 23.797 27.4% 184,109 53.098 9.5 53.193 6.1% 33.300 Randall On-& 60ff-Sale 607 415.438 167.627 227.871 59.7% 123.532 24.279 873 25.152 6.1% 30.000 Remer On-& 60ff-Sale 57.41 196.710 24.868 199.971 57.852 10.5% 8.330 8.69.7 57.852 57.852 10.5% 8.330 8.69.19 57.852 10.5% 8.330 8.69.19 57.852 10.5% 8.330 8.69.19 57.852 10.5% 8.330 8.301 8.301 10.55 57.852 10.5% 8.331 10.5% 8.337 8.301 10.5% 8.337 8.301 10.355 57.582 10.5% 8.331 10.5% 8.337 10.5% 10.5% 8	Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	39.5%	219,134	35,048	8,133		43,181	6.7%	
Randert On-& Off-Sale 642 558,648 359,275 199,373 35.7% 195,231 4,142 8,68 12,70 2,3% 100,000 Reniver On-& Off-Sale Only 5.218 1,996,102 1,486,891 597% 223,532 24,279 873 575.82 6.500 873.82 10.558 853.001 Renerr On-& 60 (FSale Only 2.643 1,860,655 1319,976 524.801 254.601 286.018 1.005 287.023 15.4% 200,000 Rush City Off-Sale Only 3.039 1,105,759 843.899 23.021 85.364 (12,162) 3.261 (13,002) 1.1.1% Rush City 0n-& 60 (FSale Only 72 21.675 40.185 478 72 20.071 2.981 1.03.29 1.1.5% 3.201 1.0.5.5 8.375 1.983 1.0.666 3.223 1.0.48 72 20.000 Rush Gits 0.0 72.219 72.219 1.0.5% 8.376 1.0.5	Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	24.7%	617,953	171,563	620	19,302	152,881	4.8%	2,500
Ranier On-& & Off-Sale 5.18 1.96/102 2.47.81 1.99/78 2.23.32 2.42.79 873 2.51.22 6.18 30.000 Reneword File Off-Sale Only 374 548.800 255.451 255.451 255.451 255.451 255.451 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 256.01 257.02 256.01 256.01 257.02 256.01 256.01 257.02 256.01 256.01 257.02 256.01 256.01 257.02 256.01	Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	27.4%	184,109	53,098	95		53,193	6.1%	3,300
Redword Falls Off-Sale Orby 5.218 1.996.102 1.486.891 209.211 2.55% 351.096 158.115 3.539 12.843 14.811 7.5% 855.05 Remer On & OT-Sale Orby 2.643 1.860.685 1.319.976 525.82 575.82 575.82 575.82 575.82 575.82 53.64 (12.6011 1.015 575.82 272.19 272.19 272.19 272.29 272.29 272.19 272.19 272.19 272.19 272.19 272.19 272.19 272.19 272.19 272.19 272.19 28.104 272.19 272.19 272.19 272	Randall	On- & Off-Sale		642	558,648	359,275	199,373	35.7%	195,231	4,142	8,628		12,770	2.3%	10,000
Remer On- & QUF.Sale	Ranier	On- & Off-Sale		607	415,438	167,627	247,811	59.7%	223,532	24,279	873		25,152	6.1%	30,000
Roseau Off-Sale Only 26,43 1,319.97 540,709 29.1% 254,691 286,018 1,005 287,023 15.4% 000000 Rush City Off-Sale Only 3,039 1,105,759 843,889 261,860 23.7% 221,675 40,185 47.8 40,663 3.7% 20,000 RushCity On-& & Off-Sale 132 1,757 27,219 (27,219) 72 (27,291) 72 (27,291) 72 (27,219) 72 (27,219) 72 (27,291) 72 (27,219) 72 (27,219) 72 (27,219) 72 (27,219) 72 (27,219) 72 (27,219) 72 (27,219) 72 (27,219) 72 (27,219) 72 (27,219) 72 73,43	Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	25.5%	351,096	158,115	3,539	12,843	148,811	7.5%	85,000
Round Lake Off-Sale Only 377 125051 101.849 23.202 18.6% 35.364 (12.1c2) 1.621 3.361 (13.902) 1.1.1% Rush City Off-Sale Only 3.039 1.105,759 843.899 261.860 23.7% 221.675 40.185 478 40.663 3.7% 20.000 Rushford On-& & Off-Sale 330 291.214 146.255 144.944 49.8% 106.696 38.253 1.048 72 (27.29) 23.3% 181.809 106.996 38.253 1.048 39.201 13.5% Same 23.216 23.233 181.809 104.949 4.45% 60.000 Saint James On-& & Off-Sale 13.210 2.364 32.33% 181.809 140.499 4.435 14.95% 60.000 32.56 32.76 32.36 13.722 140.2 14.934 14.5% 60.000 32.56 32.56 22.9% 408.932 131.725	Remer	On- & Off-Sale		374	548,890	295,451	253,439	46.2%	195,857	57,582			57,582	10.5%	8,317
Rushford Orf-Sale Only 3.039 1,105,759 84.389 261,800 23.7% 221,675 40,185 478 40,663 3.7% 20,000 Rushford On-& 0ff-Sale 30 291,214 146,265 144,494 49.8% 106,696 38,253 1,048 39,301 13,5% Saured Haart On-& 0ff-Sale 530 509,653 295,313 121,722 41,9% 10,741 2,981 15,266 675 17,572 34% Sain Hilaire On-& 0ff-Sale Only 4,619 997,344 674,976 522,9% 88,2% 181,869 140,499 4,435 142,934 14,5% 60,000 Sole Sole 0n-& 0ff-Sale Only 132,27 782 132,27 782 132,075 5.6% 60,000 Sole Sole 0n-& 00 Sole Sole 0n-& 00 Sole 132,075 5.6% 75,000 Sole Sole 0n-& 00 Sole Sole 1	Roseau	Off-Sale Only			1,860,685	1,319,976	540,709	29.1%	254,691	286,018	1,005		287,023	15.4%	200,000
Rushford On-& Off-Sale 12 1,77 27.219 (27,219) 72 (27,291) Russell On-& Off-Sale 13.59 Russell On-& Off-Sale 33.0 291.214 146.265 144.949 49.8% 106.696 38.253 1.048 39.301 13.5% Saint Hinding On-& Off-Sale 285 412.280 254.778 157.502 38.2% 181.809 140.499 4.435 144.994 4.2% Saint James On-& Off-Sale 15.10 2.364.701 1.82.404 540.657 22.9% 408.932 131.725 782 132.507 5.6% 75.000 Solebka On-& Off-Sale 10.9 797.013 501.684 295.529 37.1% 242.76 20.877 16.0 21.0964 21.0964 21.002 0.	Round Lake	Off-Sale Only		377	125,051	101,849	23,202	18.6%	35,364	(12,162)	1,621	3,361	(13,902)	-11.1%	
Russell On-& Off-Sale 330 291,214 414,949 49,8% 106,696 38,253 1,048 39,01 13,5% Sacred Heart On-& Off-Sale 280 509,653 295,931 213,722 41,9% 210,741 2,981 15,266 675 17,572 3,4% Saint Hilaire On-& Off-Sale Only 4619 997,344 674,976 322,368 23,3% 181,869 140,499 4,435 144,934 4,5% 60,000 Sabe Rapids Off-Sale Only 1619 997,344 674,976 322,368 23,3% 181,869 140,499 4,435 144,934 4,5% 60,000 Sebeka On-& Off-Sale 1,109 797,013 501,644 20,7% 31,72 31,72 36 26,550 3,3% 5,000 Silver Bay On-& Off-Sale 1,866 905,576 564,371 341,254 20,7% 31,172 136 21,037 4,0% <td>Rush City</td> <td>Off-Sale Only</td> <td></td> <td>3,039</td> <td>1,105,759</td> <td>843,899</td> <td>261,860</td> <td>23.7%</td> <td>221,675</td> <td>40,185</td> <td>478</td> <td></td> <td>40,663</td> <td>3.7%</td> <td>20,000</td>	Rush City	Off-Sale Only		3,039	1,105,759	843,899	261,860	23.7%	221,675	40,185	478		40,663	3.7%	20,000
Sacred HeartOn & Off-Sale530509,653295,931213,72241.9%210,7412.98115,26667517,723.4%	Rushford	On- & Off-Sale	[32]	1,757					27,219	(27,219)		72	(27,291)		
Saint Hilaire Saint JamesOn- & Off-Sale285412.280224,778157,50238.2%181,027(23,525)6,056(17,469)4.2%Saint JamesOff-Sale Only4,619997,344674,976322,36832.3%181,869140.4994,435144,93414.5%60,000SebekaOn- & Off-Sale709505,326292,221213,10542.2%210,9642,141612,0200.4%ShebrumOn- & Off-Sale1,109797,013501,684292,32937.7%341,578(373)1,57211,0020,803-1.1%Silver BayOn- & Off-Sale1,866905,576564,371341,20537.7%341,578(373)1,57211,002(9,803)-1.1%Silver LakeOn- & Off-Sale821524,275275,710248,56547.4%227,6882,8771608,3741.4%15,000South HavenOn- & Off-Sale1,314366,77235,393131,8435,881(13,615)2,1341,1834.7%Spring GroveOn- & Off-Sale1,314366,77235,393131,8435,88113,615)2,1341,090StaryOn- & Off-Sale1,314366,77235,393131,32440,9%13,3554,6581,	Russell	On- & Off-Sale		330	291,214	146,265	144,949	49.8%	106,696	38,253	1,048		39,301	13.5%	
Saint James Off-Sale Only 4,619 997,344 674,976 322,368 32.3% 181,869 140,499 4,435 144,934 14.5% 60,000 Sauk Rapids Orf-Sale Only 13,210 2,364,701 1,824,044 540,657 22,9% 408,932 131,725 782 132,507 5.6% 75,000 Sebeka On-& Off-Sale 1,109 797,013 501,684 295,329 37,1% 2268,815 26,514 36 26,550 3.3% 5,000 Silver Lake On-& Off-Sale 1,866 905,576 564,371 341,205 37,7% 341,578 (373) 1,572 11,002 (9,803) Silver Lake On-& Off-Sale 8,574 616,174 488,490 127,684 20,7% 125,088 2,596 5,778 8,374 1.4% 15,000 South Haven On- & Off-Sale 1,314 366,777 23,59	Sacred Heart	On- & Off-Sale		530		295,931	213,722	41.9%	210,741	2,981	15,266	675	17,572	3.4%	
Sauk Rapids Off-Sale Only 13,210 2,364,701 1,824,044 540,657 22.9% 408,932 131,725 782 132,507 5.6% 75,000 Sebeka On-& Off-Sale 709 505,326 292,221 213,105 42.2% 210,964 2,141 61 2,202 0.4% Sherburn On-& Off-Sale 1,866 905,576 564,371 341,205 37.7% 341,578 (373) 1,572 11,002 (9,803) -1.1% Silver Lake On-& Off-Sale 821 524,275 275,710 248,565 47.4% 227,688 20.877 160 21,037 4.0% Silver Lake On-& Off-Sale 13,14 366,772 235,393 131,384 35.886 135,881 (13,615) 2,134 (11,481) 4.7% Silver Gase 0.0% Gase <th< td=""><td>Saint Hilaire</td><td>On- & Off-Sale</td><td></td><td></td><td></td><td>254,778</td><td></td><td></td><td>181,027</td><td>(23,525)</td><td></td><td></td><td></td><td></td><td></td></th<>	Saint Hilaire	On- & Off-Sale				254,778			181,027	(23,525)					
Sebeka On- & Off-Sale 709 505,262 292,221 213,105 42,2% 210,964 2,141 61 2,202 0,4% Sherburn On- & Off-Sale 1,109 797,013 501,684 295,329 37,1% 268,815 26,514 36 26,550 3,3% 5,000 Silver Bay On- & Off-Sale 1,866 905,576 564,371 341,205 37,7% 341,578 (373) 1,570 21,037 4.0% Silver Bay On- & Off-Sale 13,14 524,275 275,710 248,565 47,4% 227,688 20,877 160 21,037 4.0% South Have On- & Off-Sale 190 246,728 124,662 125,088 2,596 5,778 (11,41) 4.7% Spring Grove On- & Off-Sale 1,314 365,777 235,393 131,384 35,8%	Saint James	Off-Sale Only		4,619		674,976		32.3%	181,869				144,934	14.5%	60,000
Sherburn On- & Off-Sale 1,109 797,013 501,684 295,329 37.1% 268,815 26,514 36 26,550 3.3% 5,000 Silver Bay On- & Off-Sale 1,866 905,576 564,371 341,205 37.7% 341,578 (373) 1,572 11,002 (9,803) -1.1% Silver Lake On- & Off-Sale 8,21 524,275 275,710 248,565 47.4% 227,688 20,877 1.60 21,037 4.0% Silver Lake On- & Off-Sale 1,314 366,777 235,393 131,384 35,8% 134,959 (3,575) 4,658 1,083 0,3% (1,900) Sitacy On- & Off-Sale 1,459 2,751,348 1,815,385 955,963 34.0% 723,382 212,581 34,327 77,421 169,487 6.2% 10,000 Their River Falls Off-Sale 2,143 86,262,	Sauk Rapids	Off-Sale Only					540,657		408,932					5.6%	75,000
Silver BayOn- & Off-Sale1,866905,576564,371341,20537.7%341,578(373)1,57211,002(9,803)-1.1%Silver LakeOn- & Off-Sale821524,275275,710248,56547.4%227,68820,87716021,0374.0%Sleepy EyeOff-Sale Only3,554616,174488,490127,68420.7%125,0882,5965,7788,3741.4%15,000South HavenOn- & Off-Sale190246,728124,462122,26649.6%135,881(13,615)2,134(11,481)4.7%Spring GroveOn- & Off-Sale1,314366,777235,393131,38435.8%134,959(3,575)4,6581,0830.3%(1,900)StacyOn- & Off-Sale1,4592,751,3481,815,385935,96334.0%723,382212,58134,32777,421169,4876.2%10,000TracyOn- & Off-Sale8,6684,562,5053,470,3421,092,16323,9%612,275479,88840,322483,89010.6%368,277TracyOn- & Off-Sale8,6684,562,9053,470,3421,092,16323,9%612,275479,88840,3234,7590,4%10,000Twin ValleyOn- & Off-Sale8,08549,861297,313252,	Sebeka														
Silver Lake On- & Off-Sale 821 524,275 275,710 248,565 47.4% 227,688 20,877 160 21,037 4.0% Sleep Eye Off-Sale Only 3,554 616,174 488,490 127,684 20.7% 125,088 2,596 5,778 8,374 1.4% 15000 South Haven On- & Off-Sale 190 246,728 124,462 122,266 49.6% 135,881 (13,615) 2,134 (11,81) 6,076 30.3% (1,900) Stacy On- & Off-Sale 1,459 2,751,348 1,815,385 935,963 34.0% 723,382 212,581 34,327 77,421 169,487 6.2% 10,000 The River Falls Off-Sale Only 8,668 4,562,505 3,470,342 1,092,163 23.9% 612,275 479,888 4,002 483,890 10.6% 369,277 Tracy On- & Off-Sale 8,068 459,861 297,313 252,548 4	Sherburn	On- & Off-Sale		1,109										3.3%	5,000
Sleepy Eye Off-Sale Only 3,554 616,174 488,490 127,684 20.7% 125,088 2,596 5,778 8,374 1.4% 15,000 South Haven On-& Off-Sale 190 246,728 124,462 122,266 49.6% 135,881 (13,615) 2,134 (11,481) -4.7% Spring Grove On-& Off-Sale 1,314 366,777 235,393 131,384 35.8% 134,959 (3,575) 4,658 1,083 0.3% (19,000) Their River Falls Off-Sale 8,668 4,562,505 3,470,342 1,092,163 23.9% 612,275 479,888 4,002 483,890 10.6% 368,277 Tracy On-& Off-Sale 2,143 865,497 511,173 354,324 40.9% 363,267 (8,943) 13,135 433 3,759 0.4% 10,000 Twin Valley On-& Off-Sale 808 </td <td>Silver Bay</td> <td>On- & Off-Sale</td> <td></td> <td>1,866</td> <td></td> <td>564,371</td> <td></td> <td></td> <td>341,578</td> <td></td> <td></td> <td>11,002</td> <td>(9,803)</td> <td>-1.1%</td> <td></td>	Silver Bay	On- & Off-Sale		1,866		564,371			341,578			11,002	(9,803)	-1.1%	
South HavenOn- & Off-Sale190246,728124,462122,26649.6%135,881(13,615)2,134(11,481)-4.7%Spring GroveOn- & Off-Sale1,314366,777235,393131,38435.8%134,959(3,575)4,6581,0830.3%(1,900)StacyOn- & Off-Sale1,4592,751,3481,815,385935,96334.0%723,382212,58134,32777,421169,4876.2%10,000Thief River FallsOff-Sale2,143865,497511,173354,32440.9%363,267(8,943)13,1354333,7590.4%10,000Twin ValleyOn- & Off-Sale8,08549,861297,313252,54845.9%214,48238,0662,65440,7207.4%(414)Two HarborsOff-Sale Only3,7291,892,2221,453,421438,80123.2%327,447111,544,36015,7146.1%11,700UnderwoodOff-Sale Only339467,568365,504102,06421.8%73,47328,59199429,5856.3%10,000VergasOff-Sale Only342468,770340,140128,63027.4%120,1468,4843,5263,4808,5301.8%25,000VergasOff-Sale Only311230,972141,54189,431 <td></td>															
Spring Grove On- & Off-Sale 1,314 366,777 235,393 131,384 35.8% 134,959 (3,575) 4,658 1,083 0.3% (1,900) Stacy On- & Off-Sale 1,459 2,751,348 1,815,385 935,963 34.0% 723,382 212,581 34,327 77,421 169,487 6.2% 10,000 Thief River Falls Off-Sale Only 8,668 4,562,505 3,470,342 1,092,163 23,9% 612,275 479,888 4,002 483,890 10.6% 368,277 Tracy On- & Off-Sale 2,143 865,497 511,173 354,324 40.9% 363,267 (8,943) 13,135 433 3,759 0.4% 10,000 Twin Valley On- & Off-Sale 808 549,861 297,313 252,548 45.9% 214,482 38,066 2,654 40,720 7.4% (414) Underwood Off-Sale Only <	Sleepy Eye														15,000
Stacy On- & Off-Sale 1,459 2,751,348 1,815,385 935,963 34.0% 723,382 212,581 34,327 77,421 169,487 6.2% 10,000 Thief River Falls Off-Sale Only 8,668 4,562,505 3,470,342 1,092,163 23.9% 612,275 479,888 4,002 483,890 10.6% 368,277 Tracy On- & Off-Sale 2,143 865,497 511,173 354,324 40.9% 363,267 (8,943) 13,135 433 3,759 0.4% 10,000 Twin Valley On- & Off-Sale 808 549,861 297,313 252,548 45.9% 214,482 38,066 2,654 40,700 7.4% (414) Two Harbors Off-Sale Only 372 1,892,222 1,453,421 438,801 23.2% 237,477 111,354 4,360 15,714 6.1% 11,700 Ulen On- & Off-Sale 5	South Haven	On- & Off-Sale		190		124,462	122,266	49.6%	135,881	(13,615)	2,134		(11,481)	-4.7%	
Thief River FailsOff-Sale Only $8,668$ $4,562,505$ $3,470,342$ $1,092,163$ 23.9% $612,275$ $479,888$ $4,002$ $483,890$ 10.6% $368,277$ TracyOn-& Off-Sale $2,143$ $865,497$ $511,173$ $354,324$ 40.9% $363,267$ $(8,943)$ $13,135$ 433 $3,759$ 0.4% $10,000$ Twin ValleyOn-& Off-Sale 808 $549,861$ $297,313$ $252,548$ 45.9% $214,482$ $38,066$ $2,654$ $40,720$ 7.4% (414) Two HarborsOff-Sale Only $3,729$ $1,892,222$ $1,453,421$ $438,801$ 23.2% $327,447$ $111,354$ $4,360$ $15,714$ 6.1% $(1,700)$ UlenOn-& Off-Sale 552 $382,242$ $180,676$ $201,566$ 52.7% $165,179$ $36,387$ 561 $36,948$ 9.7% UnderwoodOff-Sale Only 339 $467,568$ $365,504$ $102,064$ 21.8% $73,473$ $28,591$ 994 $29,585$ 6.3% $10,000$ VergasOff-Sale Only 342 $468,770$ $340,140$ $128,630$ 27.4% $120,146$ $8,484$ $3,526$ $3,480$ $8,530$ 1.8% $25,000$ VergasOff-Sale 599 $25,346$ $137,352$ $117,994$ 46.2% $108,826$ $9,168$ 859 $10,027$ <td>Spring Grove</td> <td>On- & Off-Sale</td> <td></td> <td>1,314</td> <td></td> <td>235,393</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1,083</td> <td>0.3%</td> <td>(1,900)</td>	Spring Grove	On- & Off-Sale		1,314		235,393							1,083	0.3%	(1,900)
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$															
Twin ValleyOn- & Off-Sale808549,861 $297,313$ $252,548$ 45.9% $214,482$ $38,066$ $2,654$ $40,720$ 7.4% (414) Two HarborsOff-Sale Only $3,729$ $1,892,222$ $1,453,421$ $438,801$ 23.2% $327,447$ $111,354$ $4,360$ $115,714$ 6.1% $11,700$ UlenOn- & Off-Sale 552 $382,242$ $180,676$ $201,566$ 52.7% $165,179$ $36,387$ 561 $36,948$ 9.7% UnderwoodOff-Sale Only 339 $467,568$ $365,504$ $102,064$ 21.8% $73,473$ $28,591$ 994 $29,585$ 6.3% $10,000$ VergasOff-Sale Only 342 $468,770$ $340,140$ $128,630$ 27.4% $120,146$ $8,484$ $3,526$ $3,480$ $8,530$ 1.8% $25,000$ VerndaleOn- & Off-Sale 599 $255,346$ $137,352$ $117,994$ 46.2% $108,826$ $9,168$ 859 $10,027$ 3.9% VestaOn- & Off-Sale 311 $230,972$ $14,1541$ $89,431$ 38.7% $103,008$ $(13,577)$ $(13,577)$ -5.9% WadenaOff-Sale Only $4,098$ $1,866,905$ $1,433,404$ $433,501$ 23.2% $278,221$ $155,280$ 16 $155,296$ 8.3% $327,232$ <td></td>															
Two Harbors Off-Sale Only 3,729 1,892,222 1,453,421 438,801 23.2% 327,447 111,354 4,360 115,714 6.1% 11,700 Ulen On- & Off-Sale 552 382,242 180,676 201,566 52.7% 165,179 36,387 561 36,948 9.7% Underwood Off-Sale Only 339 467,568 365,504 102,064 21.8% 73,473 28,591 994 29,585 6.3% 10,000 Vergas Vergas Off-Sale Only 342 468,770 340,140 128,630 27.4% 120,146 8,484 3,526 3,480 8,530 1.8% 25,000 Verndale On- & Off-Sale 599 255,346 137,352 17,994 46.2% 108,826 9,168 859 10,027 3.9% Vesta On- & Off-Sale Only 4,098 1,866,905 1,433,404 433,501 23.2% 278,221 155,280 16	Tracy					511,173			363,267	(8,943)		433		0.4%	
Ulen On- & Off-Sale 552 382,242 180,676 201,566 52.7% 165,179 36,387 561 36,948 9.7% Underwood Off-Sale Only 339 467,568 365,504 102,064 21.8% 73,473 28,591 994 29,585 6.3% 10,000 Vergas Off-Sale Only 342 468,770 340,140 128,630 27.4% 120,146 8,484 3,526 3,480 8,530 1.8% 25,000 Vernale On- & Off-Sale 599 255,346 137,352 117,994 46.2% 108,826 9,168 859 10,027 3.9% Vesta On- & Off-Sale 311 20,0972 141,541 89,431 38.7% 103,008 (13,577) (13,577) -5.9% Wadena Off-Sale Only 4,098 1,866,905 1,433,404 433,															
Underwood Off-Sale Only 339 467,568 365,504 102,064 21.8% 73,473 28,591 994 29,585 6.3% 10,000 Vergas Off-Sale Only 342 468,770 340,140 128,630 27.4% 120,146 8,484 3,526 3,480 8,530 1.8% 25,000 Vergas On- & Off-Sale 599 255,346 137,352 117,994 46.2% 108,826 9,618 859 10,027 3.9% Vesta On- & Off-Sale 311 230,972 141,541 89,431 38.7% 103,008 (13,577) (13,577) 5.9% Wadena Off-Sale Only 4,098 1,866,905 1,433,404 433,501 23.2% 278,221 155,280 16 155,296 8.3% 327,322															
Vergas Off-Sale Only 342 468,70 340,140 128,630 27.4% 120,146 8,484 3,526 3,480 8,530 1.8% 25,000 Verndale On- & Off-Sale 599 255,346 137,352 117,994 46.2% 108,826 9,168 859 10,027 3.9% Vesta On- & Off-Sale 311 230,972 141,541 89,431 38.7% 103,008 (13,577) (13,577) -5.9% Wadena Off-Sale Only 4,098 1,866,905 1,433,404 433,501 23.2% 278,221 155,280 16 155,296 8.3% 327,232															
Verndale On- & Off-Sale 599 255,346 137,352 117,994 46.2% 108,826 9,168 859 10,027 3.9% Vesta On- & Off-Sale 311 230,972 141,541 89,431 38.7% 103,008 (13,577) (13,577) -5.9% Wadena Off-Sale Only 4,098 1,866,905 1,433,404 433,501 23.2% 278,221 155,280 16 155,296 8.3% 327,232		Off-Sale Only												6.3%	
Vesta On- & Off-Sale 311 230,972 141,541 89,431 38.7% 103,008 (13,577) (13,577) -5.9% Wadena Off-Sale Only 4,098 1,866,905 1,433,404 433,501 23.2% 278,221 155,280 16 155,296 8.3% 327,232												3,480			25,000
Wadena Off-Sale Only 4,098 1,866,905 1,433,404 433,501 23.2% 278,221 155,280 16 155,296 8.3% 327,232											859				
Waldorf On- & Off-Sale 224 204,350 128,706 75,644 37.0% 101,067 (25,423) 4,119 (21,304) -10.4%															
	Waldorf	On- & Off-Sale		224	204,350	128,706	75,644	37.0%	101,067	(25,423)	4,119		(21,304)	-10.4%	

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2013

						Gross Pr	ofit					Net Profit/	(Loss)	
		Foot-			Cost		Percent	Оре	erating	Nonope	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Walker	On- & Off-Sale		937	935,308	721,057	214,251	22.9%	119,250	95,001	322		95,323	10.2%	246,000
Walnut Grove	On- & Off-Sale		859	470,414	245,380	225,034	47.8%	234,658	(9,624)	1,046	6,009	(14,587)	-3.1%	3,000
Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	27.7%	197,240	183,411			183,411	13.3%	85,000
Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	29.7%	272,280	(18,114)		3,752	(21,866)	-2.6%	
Wells	On- & Off-Sale		2,300	799,314	553,121	246,193	30.8%	281,983	(35,790)	9,018		(26,772)	-3.3%	
West Concord	On- & Off-Sale		790	357,776	200,974	156,802	43.8%	164,310	(7,508)	4,124		(3,384)	-0.9%	
Williams	On- & Off-Sale		186	283,107	152,800	130,307	46.0%	132,376	(2,069)			(2,069)	-0.7%	
Wilmont	On- & Off-Sale	[21][22]	340	1,329		1,329	100.0%	19,974	(18,645)	27,625		8,980	675.7%	
Windom	Off-Sale Only		4,630	1,659,134	1,145,844	513,290	30.9%	273,098	240,192	(544)		239,648	14.4%	70,000
Winton	On- & Off-Sale	[16]	170	145,720	159,288	(13,568)	-9.3%		(13,568)	4	23	(13,587)	-9.3%	(20,500)
Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	51.9%	183,713	16,314	831	2,205	14,940	3.9%	16,300
Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	26.0%	408,648	438,186	5,330	3,413	440,103	13.5%	200,000
Off-Sale Only			388,044	\$148,589,439	\$110,068,649	\$38,520,790	25.9%	\$23,866,420	\$14,654,370	\$418,742	\$720,181	\$14,352,931	9.7%	\$9,637,144
On- & Off-Sale			86,052	\$61,050,107	\$37,151,256	\$23,898,851	39.1%	\$21,519,747	\$2,379,104	\$619,018	\$339,800	\$2,658,322	4.4%	\$1,950,103
All Stores			474,096	\$209,639,546	\$147,219,905	\$62,419,641	29.8%	\$45,386,167	\$17,033,474	\$1,037,760	\$1,059,981	\$17,011,253	8.1%	\$11,587,247

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.
 * Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

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Footnotes:

Appendix 2

2013 Liquor Store Tables and Maps by Economic Development Region

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Table 10Comparison of Off-Sale City Liquor Store Operations - 2013Average Per Store by Economic Development Region

					Gross P	rofit						
		Number		Cost		Percent	Opera	ting	Nonop	erating	Net Income/	Net
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Transfers*
1 - Northwest	13,082	3	\$2,599,237	\$1,928,063	\$671,174	25.8%	\$354,735	\$316,439	\$1,669	\$	\$318,108	\$217,759
2 - Headwaters	18,905	4	2,433,214	1,775,608	657,607	27.0%	355,397	302,210	4,106	8,126	298,189	121,498
3 - Arrowhead	10,876	5	1,427,439	1,045,707	381,732	26.7%	241,543	140,189	6,983		147,172	53,400
4 - West Central	55,586	17	1,598,020	1,192,420	405,599	25.4%	249,467	156,132	2,110	17,268	140,974	109,114
5 - North Central	7,530	2	1,606,547	1,223,910	382,637	23.8%	231,021	151,617	3,779		155,396	214,369
6E - Southwest Central	30,711	6	1,873,274	1,432,355	440,920	23.5%	286,405	154,515	6,545	11,404	149,656	106,500
6W - Upper Southwest	12,569	5	927,835	679,241	248,594	26.8%	195,964	52,630	4,345	2,961	54,014	52,299
7E - East Central	42,942	9	2,391,628	1,783,615	608,013	25.4%	414,995	193,018	12,547	17,985	187,580	128,303
7W - Central	85,972	10	2,715,312	1,977,122	738,190	27.2%	435,024	303,166	8,200	9,387	301,979	223,479
8 - Southwest	50,963	9	1,689,555	1,247,235	442,319	26.2%	251,925	190,395	1,966	2,440	189,921	113,075
9 - South Central	26,037	8	932,720	679,942	252,778	27.1%	152,183	100,595	6,906	4,148	103,353	58,019
10 - Southeast	32,871	4	1,579,475	1,188,947	390,528	24.7%	300,425	90,103	(2,470)		87,633	43,838
11 - 7-County Metro Area	450,209	36	3,179,641	2,350,256	829,386	26.1%	567,942	261,444	4,186	17,865	247,765	187,336
Average for Off-Sale	838,253	118	\$2,229,293	\$1,649,812	\$579,480	26.0%	\$375,528	\$203,952	\$4,826	\$11,553	\$197,224	\$138,824

* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 11 Comparison of On-Sale City Liquor Store Operations - 2013 Average Per Store by Economic Development Region

					Gross P	rofit						
		Number		Cost		Percent	Opera	ting	Nonop	erating	Net Income/	Net
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Transfers*
1 - Northwest	3,395	6	\$445,240	\$248,202	\$197,038	44.3%	\$178,067	\$18,970	\$1,637	\$	\$20,608	\$12,041
2 - Headwaters	4,925	10	557,280	336,858	220,423	39.6%	176,544	43,879	5,103	2,291	46,691	21,175
3 - Arrowhead	8,040	12	487,830	288,961	198,869	40.8%	186,217	12,652	5,040	5,129	12,563	7,993
4 - West Central	9,556	15	496,252	282,014	214,238	43.2%	192,631	21,607	2,481	2,524	21,564	10,057
5 - North Central	9,669	17	644,103	410,272	233,831	36.3%	195,826	38,005	2,230	3,286	36,949	31,077
6E - Southwest Central	3,366	5	395,654	217,419	178,235	45.0%	183,619	(5,384)	6,065	135	546	4,856
6W - Upper Southwest	4,019	6	487,398	282,477	204,922	42.0%	187,869	17,053	7,117	2,007	22,162	7,206
7E - East Central	9,649	9	1,076,107	711,494	364,613	33.9%	295,363	69,251	12,368	13,157	68,462	53,212
7W - Central	4,524	5	525,513	338,877	186,636	35.5%	198,996	(12,360)	8,138	2,131	(6,354)	530
8 - Southwest	6,925	12	321,607	180,978	140,629	43.7%	138,274	2,356	4,625	879	6,102	7,558
9 - South Central	9,265	8	483,922	300,652	183,271	37.9%	178,394	4,877	7,117	793	11,200	8,500
10 - Southeast	12,719	11	328,412	196,761	131,651	40.1%	131,620	31	7,737	267	7,500	16,659
11 - 7-County Metro Area	16,117	3	2,908,078	1,646,774	1,261,304	43.4%	921,962	339,342	6,228	60,048	285,522	81,613
Average for On-Sale	102,169	119	\$586,339	\$353,711	\$232,628	39.7%	\$204,081	\$28,547	\$5,359	\$4,369	\$29,537	\$18,445

* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 12Comparison of City Liquor Store Operations - 2013Listed by Economic Development Region and City

		F 4			Cent	Course		Operating Expenses		N		Net Profit		Not
Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Nonope Revenues	Expenses	Amount	Percent of Sales	Net Transfers*
1 - Northwest														
Ada	On- & Off-Sale		1,670	\$534,368	\$320,093	\$214,275	\$185,937	34.8%	\$28,338	\$	\$	\$28,338	5.3%	\$8,301
Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	184,090	49.4%	11,532			11,532	3.1%	1,000
Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	119,673	37.4%	33,080	193		33,273	10.4%	22,000
Mentor	On- & Off-Sale		151	481,654	272,128	209,526	183,195	38.0%	26,331	920		27,251	5.7%	41,356
Roseau	Off-Sale Only		2,643	1,860,685	1,319,976	540,709	254,691	13.7%	286,018	1,005		287,023	15.4%	200,000
Saint Hilaire	On- & Off-Sale		285	412,280	254,778	157,502	181,027	43.9%	(23,525)	6,056		(17,469)	-4.2%	
Thief River Falls	Off-Sale Only		8,668	4,562,505	3,470,342	1,092,163	612,275	13.4%	479,888	4,002		483,890	10.6%	368,277
Twin Valley	On- & Off-Sale		808	549,861	297,313	252,548	214,482	39.0%	38,066	2,654		40,720	7.4%	(414)
Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	197,240	14.3%	183,411			183,411	13.3%	85,000
Total for Region			16,477	\$10,469,149	\$7,273,400	\$3,195,749	\$2,132,610	20.4%	\$1,063,139	\$14,830	S	\$1,077,969	10.3%	\$725,520
Percent of Total N	MLS Operations		1.8%	3.1%	3.1%	3.3%	3.1%		3.9%	1.2%		4.0%		3.9%
2 - Headwaters														
2 - Headwaters Akeley	On- & Off-Sale		438	\$400,794	\$226,484	\$174,310	\$135,950	33.9%	\$38,360	\$29	\$	\$38,389	9.6%	\$1,750
Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	224,531	20.2%	46,724	2,836	32,505	17,055	1.5%	\$1,750
Baudette	On- & Off-Sale		1,410	1,108,874	942,878	529,603	407,140	27.6%	122,463	2,830	32,505	123,434	8.4%	125,000
Bemidji	Off-Sale Only		13,646	5,340,120	3,800,335	1,539,785	720,329	13.5%	819,456	11,978		831,434	15.6%	400,758
3	~		,	, ,	, ,		,		,	,		,		,
Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	251,709	29.6%	67,110	6,419		73,529	8.6%	20,000
Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	169,742	35.4%	49,300			49,300	10.3%	10,000
Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	148,020	34.9%	43,473	1,635		45,108	10.6%	20,000
Mahnomen	On- & Off-Sale		1,220	1,061,383	674,007	387,376	306,206	28.8%	81,170	38,687	22,907	96,950	9.1%	
Nevis	On- & Off-Sale		401	601,240	347,964	253,276	214,296	35.6%	38,980	3,288		42,268	7.0%	35,000
Park Rapids Williams	Off-Sale Only On- & Off-Sale		3,843 186	3,283,862 283,107	2,464,476 152,800	819,386 130,307	476,726 132,376	14.5% 46.8%	342,660 (2,069)	1,608		344,268 (2,069)	10.5% -0.7%	85,232
Total for Region			23,830	\$15,305,657	\$10,471,005	\$4,834,652	\$3,187,025	20.8%	\$1,647,627	\$67,451	\$55,412	\$1,659,666	10.8%	\$697,740
Percent of Total N	MLS Operations		2.5%	4.6%	4.4%	5.0%	4.6%		6.0%	5.6%	2.9%	6.2%		3.8%
3 - Arrowhead														
Aitkin	Off-Sale Only		2,130	\$1,002,620	\$765,864	\$236,756	\$148,224	14.8%	\$88,532	\$21,446	\$	\$109,978	11.0%	\$52,000
Barnum	On- & Off-Sale		612	466,349	235,552	230,797	218,515	46.9%	12,282	24,334		36,616	7.9%	7,000
Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	174,252	43.6%	(10,833)	1,965		(8,868)	-2.2%	
Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	152,316	45.1%	8,679	618		9,297	2.8%	9,600
Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	230,462	15.3%	146,798	5,453		152,251	10.1%	
Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	191,201	43.4%	39,271	9,257		48,528	11.0%	
Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	317,471	17.0%	301,164	3,559		304,723	16.3%	200,000
Littlefork	On- & Off-Sale		646	406,381	245,960	160,421	176,621	43.5%	(16,200)	3,471		(12,729)	-3.1%	(2,385)
Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	326,249	29.5%	49,198		48,184	1,014	0.1%	2,895
Northome	On- & Off-Sale		197	333,961	198,130	135,831	112,274	33.6%	23,557	7		23,564	7.1%	40,000
Orr	On- & Off-Sale		274	547,746	333,688	214,058	176,817	32.3%	37,241		2,343	34,898	6.4%	29,300
Palisade	On- & Off-Sale		167	348,251	208,709	139,542	141,248	40.6%	(1,706)	18,378		16,672	4.8%	
Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	184,109	21.2%	53,098	95		53,193	6.1%	3,300
Ranier	On- & Off-Sale		607	415,438	167,627	247,811	223,532	53.8%	24,279	873		25,152	6.1%	30,000
Silver Bay	On- & Off-Sale		1,866	905,576	564,371	341,205	341,578	37.7%	(373)	1,572	11,002	(9,803)	-1.1%	
Two Harbors	Off-Sale Only		3,729	1,892,222	1,453,421	438,801	327,447	17.3%	111,354	4,360		115,714	6.1%	11,700
Winton	On- & Off-Sale	[16]	170	145,720	159,288	(13,568)			(13,568)	4	23	(13,587)	-9.3%	(20,500)
Total for Region			18,916	\$12,991,156	\$8,696,067	\$4,295,089	\$3,442,316	26.5%	\$852,773	\$95,392	\$61,552	\$886,613	6.8%	\$362,910
Percent of Total N	MLS Operations		2.0%	3.9%	3.7%	4.5%	5.0%	20.570	3.1%	7.9%	3.3%	3.3%		2.0%
ion of ional in	- operations		2.0 /0	0.770	0.770	4.570	5.070		0.170	1.270	0.070	0.070		2.370

Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City

								Operating						
		_			-	-		Expenses				Net Profit		
		Foot-		~ •	Cost	Gross	-	as a Percent	Income/	Nonope			Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
4 - West Central														
Alexandria	Off-Sale Only		13,045	\$4,451,582	\$3,444,171	\$1,007,411	\$748,151	16.8%	\$259,260	\$976	\$10,930	\$249,306	5.6%	\$169,218
Audubon	On- & Off-Sale		536	489,951	286,285	203,666	220,014	44.9%	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	85,768	21.9%	9,222	2,243		11,465	2.9%	6,000
Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	244,277	21.0%	102,569	2,610		105,179	9.1%	140,000
Brandon	On- & Off-Sale	[0]	494	488,628	285,079	203,549	174,728	35.8%	28,821	1,169		29,990	6.1%	10,000
Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	81,781	47.7%	2,950	2,351		5,301	3.1%	
Callaway	On- & Off-Sale		236	486,599	258,384	228,215	222,111	45.6%	6,104	2,484		8,588	1.8%	(8,219)
Dalton	Off-Sale Only		249	338,765	257,783	80,982	78,262	23.1%	2,720	1,505		4,225	1.2%	10,000
Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	601,344	11.1%	674,465	3,634	153,689	524,410	9.7%	600,323
Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	68,062	19.1%	12,790			12,790	3.6%	
Erhard	Off-Sale Only		144	279,203	210,588	68,615	75,264	27.0%	(6,649)	2,579		(4,070)	-1.5%	
Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	934,300	16.8%	672,115	3,453	32,550	643,018	11.6%	370,979
Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	208,220	33.3%	11,420	101		11,521	1.8%	
Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	194,678	15.7%	90,080	1,533		91,613	7.4%	40,000
Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	180,948	19.2%	58,487	59	27,282	31,264	3.3%	5,000
Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	195,299	49.5%	27,897	32		27,929	7.1%	26,974
Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	286,733	42.2%	10,650			10,650	1.6%	
Millerville	On- & Off-Sale		107	309,841	175,772	134,069	144,176	46.5%	(10,107)	1,376		(8,731)	-2.8%	
Miltona	On- & Off-Sale		431	604,594	334,804	269,790	232,666	38.5%	37,124	5,146		42,270	7.0%	
Morris	Off-Sale Only		5,382	1,935,131	1,470,712	464,419	289,953	15.0%	174,466	4,602		179,068	9.3%	254,890
New York Mills	On- & Off-Sale		1,199	675,389	432,730	242,659	175,028	25.9%	67,631	5,427		73,058	10.8%	60,000
Ogema	On- & Off-Sale		190	355,955	198,005	157,950	97,217	27.3%	60,733	2,531	1,322	61,942	17.4%	40,000
Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	283,896	37.5%	38,196	14,092		52,288	6.9%	
Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	218,699	34.2%	6,334	(108)	24,811	(18,585)	-2.9%	
Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	184,995	15.2%	160,751	60	19,919	140,892	11.6%	32,784
Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	361,325	12.3%	406,894	8,092	45,709	369,277	12.6%	190,750
Ulen	On- & Off-Sale		552	382,242	180,676	201,566	165,179	43.2%	36,387	561		36,948	9.7%	
Underwood	Off-Sale Only		339	467,568	365,504	102,064	73,473	15.7%	28,591	994		29,585	6.3%	10,000
Vergas	Off-Sale Only		342	468,770	340,140	128,630	120,146	25.6%	8,484	3,526	3,480	8,530	1.8%	25,000
Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	183,713	47.7%	16,314	831	2,205	14,940	3.9%	16,300
Woll Lake	on- a on-saic		00	565,007	105,000	200,027	105,715	47.770	10,514	051	2,205	14,940	5.770	10,500
Total for Region			65,142	\$34,610,110	\$24,501,353	\$10,108,757	\$7,130,406	20.6%	\$2,978,351	\$73,081	\$331,421	\$2,720,011	7.9%	\$2,005,802
Percent of Total M	ALS Operations		6.9%	10.4%	10.3%	10.5%	10.4%		10.8%	6.1%	17.6%	10.2%		10.8%
	•													
5 - North Central														
Browerville	On- & Off-Sale		784	\$460,887	\$253,315	\$207,572	\$201,626	43.7%	\$5,946	\$6,731	\$	\$12,677	2.8%	\$9,000
Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	142,828	39.0%	(7,124)	4,781		(2,343)	-0.6%	5,000
Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	113,555	44.6%	(6,873)	11,548		4,675	1.8%	
Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	205,308	48.7%	21,855			21,855	5.2%	
Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	156,533	53.3%	22,299		11,400	10,899	3.7%	
Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	303,516	29.4%	20,109	75	25,703	(5,519)	-0.5%	
Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	183,820	13.7%	147,953	7,542		155,495	11.6%	101,505
Longville	On- & Off-Sale		157	1,472,560	941,277	531,283	449,188	30.5%	82,095	449	6,453	76,091	5.2%	
Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	229,397	31.2%	69,488	4,453	132	73,809	10.0%	50,000
	On- & Off-Sale		2,009	3,108,170	2,140,952	967,218	696,958	22.4%	270,260		12,172	258,088	8.3%	200,000
U U			642	558,648	359,275	199,373	195,231	34.9%	4,142	8,628		12,770	2.3%	10,000
Nisswa Randall	On- & Off-Sale													
Nisswa Randall					295,451	253,439	195,857	35.7%	57,582			57,582	10.5%	8,317
Nisswa Randall Remer	On- & Off-Sale		374 709	548,890	295,451 292,221	253,439 213,105	195,857 210,964	35.7% 41.7%	57,582 2,141	61		57,582 2,202	10.5% 0.4%	8,317
Nisswa Randall Remer Sebeka	On- & Off-Sale On- & Off-Sale		374 709	548,890 505,326	292,221	213,105	210,964	41.7%	2,141	61		2,202	0.4%	
Nisswa Randall Remer	On- & Off-Sale		374	548,890										

Table 12Comparison of City Liquor Store Operations - 2013Listed by Economic Development Region and City

								Operating Expenses				Net Profit	/(Loss)	
		Foot-			Cost	Gross		as a Percent	Income/	Nonop	erating		Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Total for Region			17,199	\$14,162,839	\$9,422,439	\$4,740,400	\$3,791,078	26.8%	\$949,322	\$45,465	\$55,860	\$938,927	6.6%	\$957,054
Percent of Total	MLS Operations		1.8%	4.3%	4.0%	4.9%	5.5%	20.870	3.5%	3.8%	3.0%	3.5%	0.070	5.2%
	operations		1070		11070		0.070		01070	01070	01070	01070		
6E - Southwest Centr														
Biscay	On- & Off-Sale	[0][32]	107	\$	\$	\$	\$	%	\$	\$	\$	\$	%	\$24,282
Buffalo Lake	On- & Off-Sale		702	418,096	229,906	188,190	191,092	45.7%	(2,902)	11,420		8,518	2.0%	
Darwin	Off-Sale Only		348	473,806	381,997	91,809	93,246	19.7%	(1,437)	2,252		815	0.2%	
Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	186,485	18.2%	45,718	14,043	32,454	27,307	2.7%	
Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	288,572	54.8%	(47,875)	3,480		(44,395)	-8.4%	145 000
Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	171,338	12.2%	181,409	92 5 440		181,501	12.9%	145,000
Hutchinson Litchfield	Off-Sale Only Off-Sale Only		14,158 6,723	5,384,416 2,120,313	4,130,716 1,607,104	1,253,700 513,209	698,635 344,967	13.0% 16.3%	555,065 168,242	5,449 4,386	35,969	524,545 172,628	9.7% 8.1%	435,000 59,000
Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	223,758	27.0%	(21,908)	4,380		(8,860)	-1.1%	
Sacred Heart	On- & Off-Sale		530	509,653	295,931	201,830	225,758	41.3%	2,981	15,048	675	17,572	-1.1%	
Silver Lake	On- & Off-Sale		821	524,275	295,951 275,710	213,722 248,565	210,741	41.5%	2,981	15,200		21,037	4.0%	
SIIVEI LAKE	OII- & OII-Sale		821	524,275	275,710	248,505	227,088	43.470	20,877	100		21,037	4.0%	
Total for Region			34,077	\$13,217,915	\$9,681,223	\$3,536,692	\$2,636,522	19.9%	\$900,170	\$69,596	\$69,098	\$900,668	6.8%	\$663,282
Percent of Total	MLS Operations		3.6%	4.0%	4.1%	3.7%	3.8%		3.3%	5.8%	3.7%	3.4%		3.6%
	illo optitutolis		01070		111/0	01770	0.070		01070	0.070	01770	011/0		
6W - Upper Southwes	st													
Appleton	Off-Sale Only		1,384	\$502,696	\$363,600	\$139,096	\$116,143	23.1%	\$22,953	\$772	\$	\$23,725	4.7%	\$
Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	306,468	26.9%	86,776	21,314		108,090	9.5%	60,000
Boyd	On- & Off-Sale		166	373,205	185,032	188,173	157,391	42.2%	30,782	15,329	1,748	44,363	11.9%	
Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	184,099	47.2%	(3,942)		106	(4,048)	-1.0%	(10,265)
Danvers	On- & Off-Sale		95	344,434	188,248	156,186	161,662	46.9%	(5,476)	871		(4,605)	-1.3%	
Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	127,824	28.2%	6,275	530		6,805	1.5%	30,000
De Graff	On- & Off-Sale		126	465,960	235,011	230,949	195,071	41.9%	35,878		10,188	25,690	5.5%	600
Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	191,669	17.3%	103,495	16,541	14,807	105,229	9.5%	81,493
Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	122,523	58.5%	(41,702)	5,185		(36,517)	-17.4%	(7,100)
Madison	Off-Sale Only		1,518	438,543	324,576	113,967	87,248	19.9%	26,719	1,515		28,234	6.4%	50,000
Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	456,935	21.4%	103,709	2,367		106,076	5.0%	100,000
Total for Region			16,588	\$7,563,566	\$5,091,066	\$2,472,500	\$2,107,033	27.9%	\$365,467	\$64,424	\$26,849	\$403,042	5.3%	\$304,728
Percent of Total	MLS Operations		1.8%	2.3%	2.2%	2.6%	3.1%		1.3%	5.3%	1.4%	1.5%		1.6%
7E - East Central Braham	Off Sala Only		1 017	\$1.266.625	\$065.020	\$200 605	\$260.995	20.60/	\$20,810	¢99 611	¢ 82 620	\$45 701	2 60/	\$20,000
	Off-Sale Only Off-Sale Only		1,817 8,273	\$1,266,625 4,798,693	\$965,930	\$300,695 1,154,004	\$260,885 717,358	20.6% 14.9%	\$39,810 436,646	\$88,611 5,269	\$82,630	\$45,791 441,915	3.6% 9.2%	\$30,000 370,000
Cambridge	On- & Off-Sale		311	4,798,695	3,644,689 299,486	243,247	172,221	31.7%	430,040	10,537		81,563	9.2%	26,225
Finlayson Foreston	On- & Off-Sale		526	342,755	151,217	245,247 166,689	162,630	51.2%	4,059	7,342	1,528	9,873	3.1%	20,223
Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	554,326	22.4%	178,637	1,608	37,763	142,482	5.7%	106,750
Isanti	Off-Sale Only		5,385	2,479,555	1,708,940	603,662	344,778	14.9%	258,884	1,008	14,341	246,250	10.6%	150,000
Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	311,592	31.5%	40,958	33,990		74,948	7.6%	150,000
Lindstrom	On- & Off-Sale		4,436	2,194,857	1,530,027	664,830	557,323	25.4%	107,507	23,413	1,702	129,218	5.9%	180,930
Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	336,573	16.7%	181,609	4,396	22,069	163,936	8.1%	52,230
Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	499,905	17.8%	259,128	7,457		266,585	9.5%	270,000
North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	415,885	18.0%	208,722	7,437	23,526	185,274	8.0%	135,000
Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	176,789	43.0%	8,488	99	23,320	8,587	2.1%	5,000
Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	319,947	18.7%	140,614	4,310		144,924	8.5%	125,000
Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	617,953	19.3%	171,563	620	19,302	152,881	4.8%	2,500
Rush City	Off-Sale Only		3,039	1,105,759	843,899	261,860	221,675	20.0%	40,185	478		40,663	3.7%	20,000
Rush City	On-Sale Only		5,039	1,105,759	0+0,099	201,800	221,075	20.070	40,105	+/0		40,005	5.770	20,000

Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City

								Operating Expenses				Net Profit		
		Foot-			Cost	Gross		as a Percent	Income/	Nonope	<u> </u>		Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Stacy	On- & Off-Sale		1,459	2,751,348	1,815,385	935,963	723,382	26.3%	212,581	34,327	77,421	169,487	6.2%	10,000
Total for Region			52,591	\$31,209,615	\$22,455,976	\$8,753,639	\$6,393,222	20.5%	\$2,360,417	\$224,242	\$280,282	\$2,304,377	7.4%	\$1,633,635
Percent of Total N	ALS Operations		5.6%	9.4%	9.5%	9.1%	9.3%		8.6%	18.6%	14.9%	8.6%		8.8%
			0.070	200.70	2.0070	/11/0			01070	101070	1 11/ / 0	0.070		01070
7W - Central														
Big Lake	Off-Sale Only		10,402	\$3,544,136	\$2,556,872	\$987,264	\$544,894	15.4%	\$442,370	\$5,505	\$51,238	\$396,637	11.2%	\$260,000
Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	758,164	17.0%	481,728	159,053	37,029	603,752	13.5%	550,000
Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	465,521	19.6%	182,961	2,006		184,967	7.8%	185,000
Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	1,000,781	14.8%	1,049,821	(87,003)		962,818	14.3%	672,289
Gilman	On- & Off-Sale	[0]	238	336,267	154,900	181,367	176,232	52.4%	5,135	14,913		20,048	6.0%	
Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	162,730	45.3%	(4,243)	11,969		7,726	2.2%	2,649
Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	247,858	29.8%	(30,964)	11,672	6,903	(26,195)	-3.2%	_,
Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	283,531	20.7%	49,603	6,860	5,606	50,857	3.7%	(200,000)
Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	689,949	13.6%	629,014	(8,283)	5,000	620,731	12.2%	650,000
Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	198,468	16.5%	64,440	3,076		67,516	5.6%	42,500
Sauk Rapids	Off-Sale Only		13,210	2,364,701	1,824,044	540.657	408,932	17.3%	131,725	782		132,507	5.6%	75,000
South Haven	On- & Off-Sale		190	246,728	124,462	122,266	135,881	55.1%	(13,615)	2,134		(11,481)	-4.7%	
Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	272,280	31.9%		2,134	3,752	(21,866)	-4.7%	
waverry	OII- & OII-Sale		1,385	654,445	000,279	254,100	272,280	31.970	(18,114)		3,752	(21,800)	-2.0%	
Total for Region			90,496	\$29,780,687	\$21,465,605	\$8,315,082	\$5,345,221	17.9%	\$2,969,861	\$122,684	\$104,528	\$2,988,017	10.0%	\$2,237,438
Percent of Total N	AI S Operations		9.6%	8.9%	9.1%	8.7%	7.8%		10.8%	10.2%	5.6%	11.2%	10.0 /0	12.0%
I creent of I otal b	TES Operations		7.070	0.770).1 /0	0.770	7.070		10.070	10.2 /0	5.070	11.2 /0		12.070
8 - Southwest														
Avoca	On- & Off-Sale		142	\$260,973	\$128,248	\$132,725	\$109.848	42.1%	\$22,877	\$3,293	\$463	\$25,707	9.9%	\$19,200
Balaton	On- & Off-Sale		635	407,016	263,838	143,178	146,036	35.9%	(2,858)	3,005	φ - 05	147		10,000
Hadley	On- & Off-Sale		54	242,299	111,114	131,185	144,270	59.5%	(13,085)	6,212	408	(7,281)	-3.0%	
Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	139,017	37.0%	32,333	106	2,971	29,468	7.8%	
Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	169,552	39.5%	4,258	26	2,971	4,024	0.9%	
Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	223,542	19.3%	33,815	691	200	34,506	3.0%	41,000
Lake Benton	On- & Off-Sale		677	1,101,048	905,691	1,213			,			(5,894)		41,000
Lakefield		[32]		440,320	323,700	116,620	7,107	585.9% 18.8%	(5,894)	2.351		() /	-485.9% 8.2%	
	Off-Sale Only		1,711 4,710	,	,	,	82,806 240,295	20.4%	33,814	2,551	2,345	36,165 60,669		1,300
Luverne	Off-Sale Only			1,178,689	875,380	303,309			63,014		/	,	5.1%	45,000
Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	442,308	11.3%	553,308	1,610		554,918	14.2%	375,000
Okabena	On- & Off-Sale		187	283,377	164,353	119,024	115,852	40.9%	3,172			3,172	1.1%	
Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	210,165	14.2%	205,271	3,097		208,368	14.1%	200,376
Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	351,096	17.6%	158,115	3,539	12,843	148,811	7.5%	85,000
Round Lake	Off-Sale Only		377	125,051	101,849	23,202	35,364	28.3%	(12,162)	1,621	3,361	(13,902)	-11.1%	
Russell	On- & Off-Sale		330	291,214	146,265	144,949	106,696	36.6%	38,253	1,048		39,301	13.5%	
Tracy	On- & Off-Sale		2,143	865,497	511,173	354,324	363,267	42.0%	(8,943)	13,135	433	3,759	0.4%	10,000
Vesta	On- & Off-Sale		311	230,972	141,541	89,431	103,008	44.6%	(13,577)			(13,577)	-5.9%	
Walnut Grove	On- & Off-Sale		859	470,414	245,380	225,034	234,658	49.9%	(9,624)	1,046	6,009	(14,587)	-3.1%	3,000
Wilmont	On- & Off-Sale	[21][22]	340	1,329		1,329	19,974	1502.9%	(18,645)	27,625		8,980	675.7%	
Windom	Off-Sale Only		4,630	1,659,134	1,145,844	513,290	273,098	16.5%	240,192	(544)		239,648	14.4%	70,000
Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	408,648	12.5%	438,186	5,330	3,413	440,103	13.5%	200,000
Total for Region			57,888	\$19,065,283	\$13,396,856	\$5,668,427	\$3,926,607	20.6%	\$1,741,820	\$73,191	\$32,506	\$1,782,505	9.3%	\$1,108,376
Percent of Total M	ILS Operations		6.2%	5.7%	5.7%	5.9%	5.7%		6.3%	6.1%	1.7%	6.7%		6.0%

Table 12Comparison of City Liquor Store Operations - 2013Listed by Economic Development Region and City

		F. (C- (Gr		Operating Expenses		.		Net Profit/	<u> </u>	N. f
Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Nonop Revenues	Expenses	Amount	Percent of Sales	Net Transfers*
-			·											
9 - South Central Blue Earth	Off-Sale Only		3,322	\$1,479,806	\$1,096,199	\$383.607	\$270,468	18.3%	\$113,139	\$1,124	\$3,769	\$110.494	7.5%	\$7,725
Butterfield	Off-Sale Only		584	236,343	181,578	54,765	55,147	23.3%	(382)	29	\$3,709	(353)	-0.1%	\$7,725
Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	96,385	47.0%	8,440	19,475		27,915	13.6%	
Elmore	Off-Sale Only		656	125,330	96,527	28,803	31,815	25.4%	(3,012)	67		(2,945)	-2.3%	
Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	449,336	13.2%	494,080	6,164		500,244	14.7%	351,430
Hanska	On- & Off-Sale		388	302,016	175,116	126,900	122,073	40.4%	4,827	6,392	431	10,788	3.6%	38,000
Kiester	Off-Sale Only		488	188,747	136,102	52,645	50,277	26.6%	2,368	35,764	29,415	8,717	4.6%	
Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	255,009	29.9%	64,617	53	5,916	58,754	6.9%	25,000
Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	87,541	48.8%	(10,864)	7,529		(3,335)	-1.9%	
Madelia	Off-Sale Only		2,320	425,806	316,872	108,934	53,460	12.6%	55,474	1,884		57,358	13.5%	30,000
Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	214,276	40.4%	6,694	10,313		17,007	3.2%	
Saint James	Off-Sale Only		4,619	997,344	674,976	322,368	181,869	18.2%	140,499	4,435		144,934	14.5%	60,000
Sherburn	On- & Off-Sale		1,109	797,013	501,684	295,329	268,815	33.7%	26,514	36		26,550	3.3%	5,000
Sleepy Eye	Off-Sale Only		3,554	616,174	488,490	127,684	125,088	20.3%	2,596	5,778		8,374	1.4%	15,000
Waldorf	On- & Off-Sale		224	204,350	128,706	75,644	101,067	49.5%	(25,423)	4,119		(21,304)	-10.4%	
Wells	On- & Off-Sale		2,300	799,314	553,121	246,193	281,983	35.3%	(35,790)	9,018		(26,772)	-3.3%	
Total for Region			35,302	\$11,333,137	\$7,844,751	\$3,488,386	\$2,644,609	23.3%	\$843,777	\$112,180	\$39,531	\$916,426	8.1%	\$532,155
Percent of Total M	ILS Operations		3.8%	3.4%	3.3%	3.6%	3.9%		3.1%	9.3%	2.1%	3.4%		2.9%
10 - Southeast														
Caledonia	Off-Sale Only		2,839	\$639,316	\$481,467	\$157,849	\$133,808	20.9%	\$24,041	\$431	\$	\$24,472	3.8%	\$1,713
Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	23,738	31.2%	(3,453)	3,985		532	0.7%	140,639
Conger	On- & Off-Sale		146	278,857	161,250	117,607	123,193	44.2%	(5,586)	5,637		51		13,760
Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	167,486	44.6%	17,858	42		17,900	4.8%	
Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	208,536	16.7%	68,156	651		68,807	5.5%	8,360
Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	50,452	51.4%	(22,507)	10,601		(11,906)	-12.1%	
Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	213,721	32.2%	1,650	20,323	2,870	19,103	2.9%	
Lonsdale	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	295,062	21.8%	44,727	13		44,740	3.3%	34,000
Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	145,445	39.8%	11,619	10,158		21,777	6.0%	25,755
Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	178,162	46.1%	4,012	17,444		21,456	5.6%	5,000
Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	564,293	18.3%	223,487	(10,976)		212,511	6.9%	131,280
Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	219,134	34.1%	35,048	8,133		43,181	6.7%	
Rushford	On- & Off-Sale	[32]	1,757				27,219		(27,219)		72	(27,291)		
Spring Grove	On- & Off-Sale		1,314	366,777	235,393	131,384	134,959	36.8%	(3,575)	4,658		1,083	0.3%	(1,900)
West Concord	On- & Off-Sale		790	357,776	200,974	156,802	164,310	45.9%	(7,508)	4,124		(3,384)	-0.9%	
Total for Region			45,590	\$9,930,432	\$6,920,164	\$3,010,268	\$2,649,518	26.7%	\$360,750	\$75,224	\$2,942	\$433,032	4.4%	\$358,607
Percent of Total M	ILS Operations		4.8%	3.0%	2.9%	3.1%	3.9%		1.3%	6.2%	0.2%	1.6%		1.9%
11. 7. Cometa M. (
11 - 7-County Metro A Anoka	rea Off-Sale Only		17,283	\$4,067,548	\$3,145,574	\$921,974	\$712,071	17.5%	\$209,903	(\$10,887)	\$	\$199,016	4.9%	\$300,000
Anoka Apple Valley	Off-Sale Only		50,326	\$4,067,548 9,380,818	\$3,145,574 6,695,446	\$921,974 2,685,372	\$/12,071 1,595,221	17.5%	\$209,903	(\$10,887) (53,245)	\$ 116,436	\$199,016 920,470	4.9% 9.8%	\$300,000
Brooklyn Center	Off-Sale Only		30,326	6,063,231	4,341,225	2,685,372	1,395,221	22.0%	389,258	(53,245) 5,380	110,430	920,470 394,638	9.8% 6.5%	200,000
Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	1,332,748	17.0%	589,258 679,174	(2,500)	226,551	450,123	6.5% 5.1%	132,334
Eden Prairie	Off-Sale Only		62,729	8,747,084 12,396,146	8,881,325	2,169,455 3,514,821	2,293,174	17.0%	1,221,647	(2,500)	226,551	450,123	5.1% 9.9%	1,100,000
Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	2,295,174	16.8%	1,221,047	20,867		1,252,555	9.9%	1,340,100
	Off-Sale Only		22,051	4,521,454	3,378,256	3,746,794 1,143,198	2,299,650	18.3%	1,447,144 315,396	20,867		315,396	7.0%	70,000
Farmington Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,145,198	926,238	21.5%	160,344	77,571		237,915	5.5%	(250,000)
•	•		27,865 57,789	4,308,791	3,222,209	3,948,599	2,280,899	21.5% 14.8%	,		202,294	1,469,168		
Lakeville	Off-Sale Only		2,061	3,078,883	2,442,145	5,948,599 636,738	2,280,899	14.8%	1,667,700 120,937	3,762 (9,752)	202,294	1,469,168 90,197	9.6% 2.9%	1,749,982 50,000
Lexington	Off-Sale Only		2,001	3,078,883	2,442,145	030,738	515,801	10.8%	120,937	(9,752)	20,988	90,197	2.9%	50,000

Table 12Comparison of City Liquor Store Operations - 2013Listed by Economic Development Region and City

		F (G		Operating Expenses		N		Net Profit/	<u> </u>	
Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Revenues	erating Expenses	Amount	Percent of Sales	Net Transfers*
Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	535,791	18.6%	203,189	89		203,278	7.0%	63,515
Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	1,974,898	17.7%	871,996	17,274	10,468	878,802	7.9%	708,700
Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	641,549	21.1%	122,887	9,249	13,772	118,364	3.9%	100,000
Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	710,638	20.8%	379,286	(690)	19,488	359,108	10.5%	214,838
Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	1,198,064	17.3%	428,334	62,062		490,396	7.1%	439,000
Saint Francis	Off-Sale Only		7,240	2,058,003	1,522,305	535,698	377,162	18.3%	158,536	11,582		170,118	8.3%	60,000
Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	929,525	21.0%	282,513		52,621	229,892	5.2%	5,450
Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	515,038	22.0%	42,874	8,546		51,420	2.2%	150,000
Wayzata	On- & Off-Sale		4,136	5,313,196	2,619,208	2,693,988	2,055,247	38.7%	638,741	19,373	160,655	497,459	9.4%	30,000
Total for Region			466,326	\$123,191,328	\$89,549,523	\$33,641,805	\$23,211,795	18.8%	\$10,430,010	\$169,369	\$823,273	\$9,776,106	7.9%	\$6,988,91
Percent of Total M	LS Operations		49.6%	37.0%	37.8%	35.0%	33.8%		38.0%	14.0%	43.7%	36.5%		37.6%
Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	\$44,312,330	16.8%	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,22
On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	\$24,285,632	34.8%	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,94
All Stores			940,422	\$332,830,874	\$736 760 178	\$96,061,446	\$68,597,962	20.6%	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,16
All Stores	Footpotes	[0]	,	\$332,830,874	\$236,769,428			20.6%	527,463,484	\$1,207,129	\$1,883,254	520,/8/,359	8.0%	\$18,576

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.

* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City

Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses				Net Profit	(Loss)	
			Foot-			Cost	Gross		as a Percent	Income/	Nonope	erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
	1 - Northwest														
1	Roseau	Off-Sale Only		2,643	\$1,860,685	\$1,319,976	\$540,709	\$254.691	13.7%	\$286.018	\$1.005	\$	\$287.023	15.4%	\$200,000
2	Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	197,240	14.3%	183,411			183,411	13.3%	85,000
3	Thief River Falls	Off-Sale Only		8,668	4,562,505	3,470,342	1,092,163	612,275	13.4%	479,888	4,002		483,890	10.6%	368,277
1	Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	119,673	37.4%	33,080	193		33,273	10.4%	22,000
2	Twin Valley	On- & Off-Sale		808	549,861	297,313	252,548	214,482	39.0%	38,066	2,654		40,720	7.4%	(414)
3	Mentor	On- & Off-Sale		151	481,654	272,128	209,526	183,195	38.0%	26,331	920		27,251	5.7%	41,356
4	Ada	On- & Off-Sale		1,670	534,368	320,093	214,275	185,937	34.8%	28,338			28,338	5.3%	8,301
5	Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	184,090	49.4%	11,532			11,532	3.1%	1,000
6	Saint Hilaire	On- & Off-Sale		285	412,280	254,778	157,502	181,027	43.9%	(23,525)	6,056		(17,469)	-4.2%	
	Total for Region			16,477	\$10,469,149	\$7,273,400	\$3,195,749	\$2,132,610	20.4%	\$1,063,139	\$14,830	S	\$1,077,969	10.3%	\$725,520
	Percent of Total M	LS Operations		1.8%	3.1%	3.1%	3.3%	3.1%		3.9%	1.2%		4.0%		3.9%
	2 - Headwaters														
1	Bemidji	Off-Sale Only		13,646	\$5,340,120	\$3,800,335	\$1,539,785	\$720,329	13.5%	\$819,456	\$11,978	\$	\$831,434	15.6%	\$400,758
2	Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	476,726	14.5%	342,660	1,608		344,268	10.5%	85,232
3	Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	224,531	20.2%	46,724	2,836	32,505	17,055	1.5%	
1	Kelliher	On- & Off-Sale		267	424.253	232,760	191,493	148.020	34.9%	43.473	1,635		45,108	10.6%	20.000
2	Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	169,742	35.4%	49,300			49,300	10.3%	10,000
3	Akeley	On- & Off-Sale		438	400,794	226,484	174,310	135,950	33.9%	38,360	29		38,389	9.6%	1,750
4	Mahnomen	On- & Off-Sale		1,220	1,061,383	674,007	387,376	306,206	28.8%	81,170	38,687	22,907	96,950	9.1%	
5	Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	251,709	29.6%	67,110	6,419	,,	73,529	8.6%	20,000
6	Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	407,140	27.6%	122,463	971		123,434	8.4%	125,000
7	Nevis	On- & Off-Sale		401	601,240	347,964	253,276	214,296	35.6%	38,980	3,288		42,268	7.0%	35,000
8	Williams	On- & Off-Sale		186	283,107	152,800	130,307	132,376	46.8%	(2,069)			(2,069)	-0.7%	
	Total for Region			23,830	\$15,305,657	\$10,471,005	\$4,834,652	\$3,187,025	20.8%	\$1,647,627	\$67,451	\$55,412	\$1,659,666	10.8%	\$697,740
	Percent of Total M	LS Operations		2.5%	4.6%	4.4%	5.0%	4.6%		6.0%	5.6%	2.9%	6.2%		3.8%
	3 - Arrowhead														
1	Grand Marais	Off-Sale Only		1,359	\$1,868,849	\$1,250,214	\$618,635	\$317,471	17.0%	\$301,164	\$3,559	\$	\$304,723	16.3%	\$200,000
2	Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	148,224	14.8%	88,532	21,446	φ 	109,978	11.0%	52,000
3	Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	230,462	15.3%	146,798	5,453		152,251	10.1%	52,000
4	Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	184,109	21.2%	53,098	95		53,193	6.1%	3,300
5	Two Harbors	Off-Sale Only		3,729	1,892,222	1,453,421	438,801	327,447	17.3%	111,354	4,360		115,714	6.1%	11,700
1	Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	191,201	43.4%	39,271	9,257		48,528	11.0%	
2	Barnum	On- & Off-Sale		612	466,349	235,552	230,797	218,515	46.9%	12,282	24,334		36,616	7.9%	7,000
2	Northome	On- & Off-Sale		197	333,961	198,130	135,831	112,274	33.6%	23,557	24,334		23,564	7.9%	40,000
3				274								2,343			
4 5	Orr Ranier	On- & Off-Sale On- & Off-Sale		274 607	547,746 415,438	333,688	214,058	176,817 223,532	32.3% 53.8%	37,241 24,279	873	2,343	34,898	6.4% 6.1%	29,300
5	Palisade			167		167,627 208,709	247,811 139,542		40.6%				25,152	6.1% 4.8%	30,000
6 7		On- & Off-Sale			348,251			141,248		(1,706)	18,378		16,672		
8	Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	152,316	45.1%	8,679	618	40 104	9,297	2.8%	9,600
	Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	326,249	29.5%	49,198	1 570	48,184	1,014	0.1%	2,895
9	Silver Bay	On- & Off-Sale		1,866	905,576	564,371	341,205	341,578	37.7%	(373)	1,572	11,002	(9,803)	-1.1%	
10	Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	174,252	43.6%	(10,833)	1,965		(8,868)	-2.2%	(2,295)
11 12	Littlefork Winton	On- & Off-Sale On- & Off-Sale	[16]	646 170	406,381 145,720	245,960 159,288	160,421 (13,568)	176,621	43.5%	(16,200) (13,568)	3,471 4	23	(12,729) (13,587)	-3.1% -9.3%	(2,385) (20,500)
								ma //a a							
	Total for Region Percent of Total M	I S Onerations		18,916 2.0%	\$12,991,156 3.9%	\$8,696,067 3.7%	\$4,295,089 4.5%	\$3,442,316 5.0%	26.5%	\$852,773 3.1%	\$95,392 7.9%	\$61,552 3.3%	\$886,613 3.3%	6.8%	\$362,910 2.0%
	rercent of 1 otal M	Lo Operations		2.0%	3.9%	3./%	4.3%	5.0%		3.1%	/.9%	3.3%	3.3%		2.0%

Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses				Net Profit/	<u> </u>	
	D 1 1 C	T 6 0.	Foot-			Cost	Gross	-	as a Percent	Income/		erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
	4 - West Central														
1	Perham	Off-Sale Only		3,095	\$2,938,965	\$2,170,746	\$768,219	\$361,325	12.3%	\$406,894	\$8,092	\$45,709	\$369,277	12.6%	\$190,750
2	Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	934,300	16.8%	672,115	3,453	32,550	643,018	11.6%	370,979
3	Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	184,995	15.2%	160,751	60	19,919	140,892	11.6%	32,784
4	Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	601,344	11.1%	674,465	3,634	153,689	524,410	9.7%	600,323
5	Morris	Off-Sale Only		5,382	1,935,131	1,470,712	464,419	289,953	15.0%	174,466	4,602		179,068	9.3%	254,890
6	Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	244,277	21.0%	102,569	2,610		105,179	9.1%	140,000
7	Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	194,678	15.7%	90,080	1,533		91,613	7.4%	40,000
8	Underwood	Off-Sale Only		339	467,568	365,504	102,064	73,473	15.7%	28,591	994		29,585	6.3%	10,000
9	Alexandria	Off-Sale Only		13,045	4,451,582	3,444,171	1,007,411	748,151	16.8%	259,260	976	10,930	249,306	5.6%	169,218
10	Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	68,062	19.1%	12,790			12,790	3.6%	
11	Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	180,948	19.2%	58,487	59	27,282	31,264	3.3%	5,000
12	Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	85,768	21.9%	9,222	2,243		11,465	2.9%	6,000
13	Vergas	Off-Sale Only		342	468,770	340,140	128,630	120,146	25.6%	8,484	3,526	3,480	8,530	1.8%	25,000
14	Dalton	Off-Sale Only		249	338,765	257,783	80,982	78,262	23.1%	2,720	1,505		4,225	1.2%	10,000
15	Erhard	Off-Sale Only		144	279,203	210,588	68,615	75,264	27.0%	(6,649)	2,579		(4,070)	-1.5%	
1	Ogema	On- & Off-Sale		190	355,955	198.005	157,950	97.217	27.3%	60,733	2,531	1.322	61,942	17.4%	40.000
2	New York Mills	On- & Off-Sale		1,199	675,389	432,730	242,659	175,028	25.9%	67,631	5,427	1,322	73,058	10.8%	60,000
3	Ulen	On- & Off-Sale		552	382,242	180,676	201,566	165,179	43.2%	36,387	561		36,948	9.7%	
4	Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	195,299	49.5%	27,897	32		27,929	7.1%	26,974
5	Miltona	On- & Off-Sale		431	604,594	334,804	269,790	232,666	38.5%	37,124	5,146		42,270	7.0%	20,774
6	Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	283,896	37.5%	38,196	14,092		52,288	6.9%	
7	Brandon	On- & Off-Sale	[0]	494	488,628	285,079	203,549	174,728	35.8%	28,821	1,169		29,990	6.1%	10.000
8	Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	183,713	47.7%	16,314	831	2,205	14,940	3.9%	16,300
9	Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	81,781	47.7%	2,950	2,351	2,200	5,301	3.1%	
10	Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	208,220	33.3%	11,420	101		11,521	1.8%	
11	Callaway	On- & Off-Sale		236	486,599	258,384	228,215	222,111	45.6%	6,104	2,484		8,588	1.8%	(8,219)
12	Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	286,733	42.2%	10,650	2,101		10,650	1.6%	(0,219)
13	Millerville	On- & Off-Sale		107	309,841	175,772	134,069	144,176	46.5%	(10,107)	1,376		(8,731)	-2.8%	
14	Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	218,699	34.2%	6,334	(108)	24,811	(18,585)	-2.9%	
15	Audubon	On- & Off-Sale		536	489,951	286,285	203,666	220,014	44.9%	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
									2 0 (0)						~~~~~~
	Total for Region Percent of Total MI	6 Onenations		65,142 6.9%	\$34,610,110 10.4%	\$24,501,353 10.3%	\$10,108,757 10.5%	\$7,130,406 10.4%	20.6%	\$2,978,351 10.8%	\$73,081 6.1%	\$331,421 17.6%	\$2,720,011 10.2%	7.9%	\$2,005,802 10.8%
		Lo Operations		0.770	10.470	10.5 /0	10.570	10.470		10.070	0.170	17.070	10.2 /0		10.070
	5 - North Central														
1	Long Prairie	Off-Sale Only		3,432	\$1,346,188	\$1,014,415	\$331,773	\$183,820	13.7%	\$147,953	\$7,542	\$	\$155,495	11.6%	\$101,505
2	Wadena	Off-Sale Only		4,098	1,866,905	1,433,404	433,501	278,221	14.9%	155,280	16		155,296	8.3%	327,232
	_														
1	Remer	On- & Off-Sale		374	548,890	295,451	253,439	195,857	35.7%	57,582			57,582	10.5%	8,317
2 3	Walker	On- & Off-Sale		937	935,308	721,057	214,251	119,250	12.7% 31.2%	95,001	322	132	95,323	10.2%	246,000
3 4	Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	229,397		69,488	4,453		73,809	10.0%	50,000
4 5	Nisswa	On- & Off-Sale On- & Off-Sale		2,009 157	3,108,170 1,472,560	2,140,952 941,277	967,218 531,283	696,958	22.4% 30.5%	270,260 82,095	 449	12,172 6,453	258,088 76,091	8.3% 5.2%	200,000
5	Longville Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	449,188 205,308	48.7%	21,855	449	0,433	21,855	5.2%	
7	Verndale	On- & Off-Sale		599	255,346	137,352	117,994	108,826	48.7%	9,168	859		10,027	3.2%	
8	Flensburg	On- & Off-Sale	[0]	224	293,843	115.011	178.832	156,533	53.3%	22,299		11,400	10,827	3.9%	
9	Browerville	On- & Off-Sale		784	460,887	253,315	207,572	201,626	43.7%	5,946	6,731		12,677	2.8%	9,000
10	Randall	On- & Off-Sale		642	558,648	359,275	199,373	195,231	34.9%	4,142	8,628		12,077	2.3%	10,000
10	Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	113,555	44.6%	(6,873)	11,548		4,675	1.8%	10,000
12	Sebeka	On- & Off-Sale		709	505,326	292,221	213,105	210,964	41.7%	2,141	61		2,202	0.4%	
12	Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	303,516	29.4%	20,109	75	25,703	(5,519)	-0.5%	
13	Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	142,828	39.0%	(7,124)	4,781		(2,343)	-0.6%	5,000
	Total for Region			17,199	\$14,162,839	\$9,422,439	\$4,740,400	\$3,791,078	26.8%	\$949,322	\$45,465	\$55,860	\$938,927	6.6%	\$957,054
	Percent of Total MI	LS Operations		1.8%	4.3%	4.0%	4.9%	5.5%		3.5%	3.8%	3.0%	3.5%		5.2%
	6E - Southwest Central														
1	Glencoe	Off-Sale Only		5,570	\$1,404,897	\$1,052,150	\$352,747	\$171,338	12.2%	\$181,409	\$92	\$	\$181,501	12.9%	\$145,000

Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses				Net Profit/	(Loss)	
			Foot-			Cost	Gross		as a Percent	Income/	Nonope	erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
								· · · ·				·			
2	Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	698,635	13.0%	555,065	5,449	35,969	524,545	9.7%	435,000
3	Litchfield	Off-Sale Only		6,723	2,120,313	1,607,104	513,209	344,967	16.3%	168,242	4,386		172,628	8.1%	59,000
4	Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	186,485	18.2%	45,718	14,043	32,454	27,307	2.7%	
5	Darwin	Off-Sale Only		348	473,806	381,997	91,809	93,246	19.7%	(1,437)	2,252		815	0.2%	
6	Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	223,758	27.0%	(21,908)	13,048		(8,860)	-1.1%	
1	Silver Lake	On- & Off-Sale		821	524,275	275,710	248,565	227,688	43.4%	20,877	160		21,037	4.0%	
2	Sacred Heart	On- & Off-Sale		530	509,653	295,931	213,722	210,741	41.3%	2,981	15,266	675	17,572	3.4%	
3	Buffalo Lake	On- & Off-Sale		702	418,096	229,906	188,190	191,092	45.7%	(2,902)	11,420		8,518	2.0%	
4	Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	288,572	54.8%	(47,875)	3,480		(44,395)	-8.4%	
5	Biscay	On- & Off-Sale	[0][32]	107											\$24,282
	Total for Region			34,077	\$13,217,915	\$9,681,223	\$3,536,692	\$2,636,522	19.9%	\$900,170	\$69,596	\$69,098	\$900,668	6.8%	\$663,282
	Percent of Total ML	.S Operations		3.6%	4.0%	4.1%	3.7%	3.8%		3.3%	5.8%	3.7%	3.4%		3.6%
	6W - Upper Southwest														
1	Granite Falls	Off-Sale Only		2,832	\$1,108,283	\$813,119	\$295,164	\$191,669	17.3%	\$103,495	\$16,541	\$14,807	\$105,229	9.5%	\$81,493
2	Madison	Off-Sale Only		1,518	438,543	324,576	113,967	87,248	19.9%	26,719	1,515		28,234	6.4%	50,000
3	Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	456,935	21.4%	103,709	2,367		106,076	5.0%	100,000
4	Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	116,143	23.1%	22,953	772		23,725	4.7%	
5	Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	127,824	28.2%	6,275	530		6,805	1.5%	30,000
1	Boyd	On- & Off-Sale		166	373,205	185,032	188,173	157,391	42.2%	30,782	15,329	1,748	44,363	11.9%	
2	Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	306,468	26.9%	86,776	21,314		108,090	9.5%	60,000
3	De Graff	On- & Off-Sale		126	465,960	235,011	230,949	195,071	41.9%	35,878		10,188	25,690	5.5%	600
4	Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	184,099	47.2%	(3,942)		106	(4,048)	-1.0%	(10,265)
5	Danvers	On- & Off-Sale		95	344,434	188,248	156,186	161,662	46.9%	(5,476)	871		(4,605)	-1.3%	
6	Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	122,523	58.5%	(41,702)	5,185		(36,517)	-17.4%	(7,100)
	•														
	Total for Region			16,588	\$7,563,566	\$5,091,066	\$2,472,500	\$2,107,033	27.9%	\$365,467	\$64,424	\$26,849	\$403,042	5.3%	\$304,728
	Percent of Total ML	.S Operations		1.8%	2.3%	2.2%	2.6%	3.1%		1.3%	5.3%	1.4%	1.5%		1.6%
	7E - East Central														
1	Isanti	Off-Sale Only		5,385	\$2,312,602	\$1,708,940	\$603,662	\$344,778	14.9%	\$258,884	\$1,707	\$14,341	\$246,250	10.6%	\$150,000
2	Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	499,905	17.8%	259,128	7,457		266,585	9.5%	270,000
3	Cambridge	Off-Sale Only		8,273	4,798,693	3,644,689	1,154,004	717,358	14.9%	436,646	5,269		441,915	9.2%	370,000
4	Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	319,947	18.7%	140,614	4,310		144,924	8.5%	125,000
5	Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	336,573	16.7%	181,609	4,396	22,069	163,936	8.1%	52,230
6	North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	415,885	18.0%	208,722	78	23,526	185,274	8.0%	135,000
7	Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	617,953	19.3%	171,563	620	19,302	152,881	4.8%	2,500
8	Rush City	Off-Sale Only		3,039	1,105,759	843,899	261,860	221,675	20.0%	40,185	478		40,663	3.7%	20,000
9	Braham	Off-Sale Only		1,817	1,266,625	965,930	300,695	260,885	20.6%	39,810	88,611	82,630	45,791	3.6%	30,000
	T : 1	0 0 0 0 0 1		21.5	F 10 700	200.465	242.275	172.221	21.70	71.025	10.525		01.562	15.00	26.225
1	Finlayson	On- & Off-Sale		311	542,733	299,486	243,247	172,221	31.7%	71,026	10,537		81,563	15.0%	26,225
2	Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	311,592	31.5%	40,958	33,990		74,948	7.6%	150,000
3	Stacy	On- & Off-Sale		1,459	2,751,348	1,815,385	935,963	723,382	26.3%	212,581	34,327	77,421	169,487	6.2%	10,000
4	Lindstrom	On- & Off-Sale		4,436	2,194,857	1,530,027	664,830	557,323	25.4%	107,507	23,413	1,702	129,218	5.9%	180,930
5	Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	554,326	22.4%	178,637	1,608	37,763	142,482	5.7%	106,750
6	Foreston	On- & Off-Sale		526	317,906	151,217	166,689	162,630	51.2%	4,059	7,342	1,528	9,873	3.1%	
7	Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	176,789	43.0%	8,488	99		8,587	2.1%	5,000
	T (LC D)			53 501	621 200 (15	622 455 054	@0 5 53 (30	@< 202 222	20 50/	62 2 CO 415	6224242	6200 202	62 204 255	7 40/	61 (22 (25
	Total for Region	6 Onenatio		52,591	\$31,209,615	\$22,455,976	\$8,753,639	\$6,393,222	20.5%	\$2,360,417	\$224,242	\$280,282	\$2,304,377	7.4%	\$1,633,635
	Percent of Total ML	-s Operations		5.6%	9.4%	9.5%	9.1%	9.3%		8.6%	18.6%	14.9%	8.6%		8.8%
	7W - Central														
1	Elk River	Off-Sale Only		23,370	\$6,756,581	\$4,705,979	\$2,050,602	\$1,000,781	14.8%	\$1,049,821	(\$87,003)	\$	\$962,818	14.3%	\$672,289
2	Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	\$2,050,802	\$1,000,781 758,164	14.8%	481,728	(\$87,003) 159,053	\$ 37,029	5962,818 603,752	14.3%	\$672,289 550,000
2	Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,239,892	758,164 689,949	17.0%	481,728 629,014	(8,283)	37,029	620,731	13.5%	650,000
5 4	Big Lake	Off-Sale Only		12,993	3,544,136	2,556,872	987,264	544,894	15.4%	442,370	(8,283) 5,505	51,238	396,637	12.2%	260,000
4	Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	544,894 465,521	19.6%	442,370 182,961	2,006	51,238	184,967	7.8%	185,000
5	Detailo	On-Sale Olly		5,058	2,374,407	1,720,005	040,402	+05,521	19.0%	162,901	2,000		104,907	7.0%	165,000

Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses		•		Net Profit/		•••
	D . 16%	T 604	Foot-	D	C 1	Cost	Gross	Б	as a Percent	Income/		erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
6	Sauk Rapids	Off-Sale Only		13,210	2,364,701	1,824,044	540,657	408,932	17.3%	131,725	782		132,507	5.6%	75,000
7	Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	198,468	16.5%	64,440	3,076		67,516	5.6%	42,500
8	Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	283,531	20.7%	49,603	6,860	5,606	50,857	3.7%	(200,000)
	Ĩ														
1	Gilman	On- & Off-Sale	[0]	238	336,267	154,900	181,367	176,232	52.4%	5,135	14,913		20,048	6.0%	
2	Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	162,730	45.3%	(4,243)	11,969		7,726	2.2%	2,649
3	Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	272,280	31.9%	(18,114)		3,752	(21,866)	-2.6%	
4	Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	247,858	29.8%	(30,964)	11,672	6,903	(26,195)	-3.2%	
5	South Haven	On- & Off-Sale		190	246,728	124,462	122,266	135,881	55.1%	(13,615)	2,134		(11,481)	-4.7%	
	Total for Region			90,496	\$29,780,687	\$21,465,605	\$8,315,082	\$5,345,221	17.9%	\$2,969,861	\$122,684	\$104,528	\$2,988,017	10.0%	\$2,237,438
_	Percent of Total MI	.S Operations		9.6%	8.9%	9.1%	8.7%	7.8%		10.8%	10.2%	5.6%	11.2%		12.0%
_															
	8 - Southwest	0661.01		1.620	¢1 <50 124	¢1 145 044	0512 200	\$272.000	16 500	\$240,102	(0514)	¢	\$220 < 10	1.4.404	# 7 0.000
1	Windom	Off-Sale Only		4,630	\$1,659,134	\$1,145,844	\$513,290	\$273,098	16.5%	\$240,192	(\$544)	\$	\$239,648	14.4%	\$70,000
2 3	Marshall Pipestone	Off-Sale Only Off-Sale Only		13,729 4,248	3,903,667 1,480,443	2,908,051 1,065,007	995,616 415,436	442,308 210,165	11.3% 14.2%	553,308 205,271	1,610 3,097		554,918 208,368	14.2% 14.1%	375,000 200,376
4	Worthington	Off-Sale Only		4,248	3,261,540	2,414,706	846,834	408,648	12.5%	438,186	5,330	3,413	440,103	13.5%	200,378
5	Lakefield	Off-Sale Only		12,974	440,320	323,700	116,620	82,806	18.8%	33,814	2,351	5,415	36,165	8.2%	1,300
6	Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	351,096	17.6%	158,115	3,539	12,843	148,811	7.5%	85,000
7	Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	240,295	20.4%	63.014		2,345	60,669	5.1%	45,000
8	Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	223,542	19.3%	33,815	691	2,545	34,506	3.0%	41,000
9	Round Lake	Off-Sale Only		377	125,051	101,849	23,202	35,364	28.3%	(12,162)	1,621	3,361	(13,902)	-11.1%	
1	Wilmont	On- & Off-Sale	[21][22]	340	1,329		1,329	19,974	1502.9%	(18,645)	27,625		8,980	675.7%	
2	Russell	On- & Off-Sale		330	291,214	146,265	144,949	106,696	36.6%	38,253	1,048		39,301	13.5%	
3	Avoca	On- & Off-Sale		142	260,973	128,248	132,725	109,848	42.1%	22,877	3,293	463	25,707	9.9%	19,200
4	Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	139,017	37.0%	32,333	106	2,971	29,468	7.8%	
5	Okabena	On- & Off-Sale		187	283,377	164,353	119,024	115,852	40.9%	3,172			3,172	1.1%	
6	Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	169,552	39.5%	4,258	26	260	4,024	0.9%	
7	Tracy	On- & Off-Sale		2,143	865,497	511,173	354,324	363,267	42.0%	(8,943)	13,135	433	3,759	0.4%	10,000
8	Balaton	On- & Off-Sale		635	407,016	263,838	143,178	146,036	35.9%	(2,858)	3,005		147		10,000
9	Hadley	On- & Off-Sale		54	242,299	111,114	131,185	144,270	59.5%	(13,085)	6,212	408	(7,281)	-3.0%	
10 11	Walnut Grove	On- & Off-Sale On- & Off-Sale		859 311	470,414 230,972	245,380 141,541	225,034 89,431	234,658 103,008	49.9% 44.6%	(9,624)	1,046	6,009	(14,587)	-3.1% -5.9%	3,000
11	Vesta Lake Benton	On- & Off-Sale	[32]	677	1,213	141,541	1,213	7,107	44.6% 585.9%	(13,577) (5,894)			(13,577) (5,894)	-485.9%	48,500
12	Lake Bellion	OII- & OII-Sale	[32]	077	1,215		1,215	7,107	565.9%	(3,894)			(5,894)	-403.970	48,500
	Total for Region			57,888	\$19,065,283	\$13,396,856	\$5,668,427	\$3,926,607	20.6%	\$1,741,820	\$73,191	\$32,506	\$1,782,505	9.3%	\$1,108,376
-	Percent of Total MI	LS Operations		6.2%	5.7%	5.7%	5.9%	5.7%		6.3%	6.1%	1.7%	6.7%		6.0%
	9 - South Central	0000101		10.101	#2 202 200	60 L 10 E00	AC 10 11 1		10.00	* 40.4.000	<i></i>	¢			A251 120
1	Fairmont	Off-Sale Only		10,494	\$3,392,209	\$2,448,793	\$943,416	\$449,336	13.2%	\$494,080	\$6,164	\$	\$500,244	14.7%	\$351,430
2 3	Saint James Madelia	Off-Sale Only Off-Sale Only		4,619 2,320	997,344 425,806	674,976 316,872	322,368 108,934	181,869 53,460	18.2% 12.6%	140,499 55,474	4,435 1,884		144,934 57,358	14.5% 13.5%	60,000 30,000
3 4	Blue Earth	Off-Sale Only		3,322	425,806	1,096,199	383,607	270,468	12.6%	55,474 113,139	1,884	3,769	57,358 110,494	7.5%	7,725
4 5	Kiester	Off-Sale Only		488	1,479,800	136,102	52,645	50,277	26.6%	2,368	35,764	29,415	8,717	4.6%	1,123
6	Sleepy Eye	Off-Sale Only		3,554	616,174	488,490	127,684	125,088	20.3%	2,508	5,778	29,415	8,374	4.0%	15,000
7	Butterfield	Off-Sale Only		584	236,343	181,578	54,765	55,147	23.3%	(382)	29		(353)	-0.1%	15,000
8	Elmore	Off-Sale Only		656	125,330	96,527	28,803	31,815	25.4%	(3,012)	67		(2,945)	-2.3%	
1	Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	96,385	47.0%	8,440	19,475		27,915	13.6%	
2	Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	255,009	29.9%	64,617	53	5,916	58,754	6.9%	25,000
3	Hanska	On- & Off-Sale		388	302,016	175,116	126,900	122,073	40.4%	4,827	6,392	431	10,788	3.6%	38,000
4	Sherburn	On- & Off-Sale		1,109	797,013	501,684	295,329	268,815	33.7%	26,514	36		26,550	3.3%	5,000
5	Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	214,276	40.4%	6,694	10,313		17,007	3.2%	
6 7	Lewisville	On- & Off-Sale		244 2,300	179,513	102,836	76,677	87,541	48.8%	(10,864)	7,529		(3,335)	-1.9%	
8	Wells Waldorf	On- & Off-Sale On- & Off-Sale		2,300 224	799,314 204,350	553,121 128,706	246,193 75,644	281,983 101,067	35.3% 49.5%	(35,790) (25,423)	9,018 4,119		(26,772) (21,304)	-3.3% -10.4%	
0	waldon	on- a on-sale		224	204,530	128,700	75,044	101,067	49.3%	(23,423)	4,119		(21,504)	-10.4%	
	Total for Region			35,302	\$11,333,137	\$7,844,751	\$3,488,386	\$2,644,609	23.3%	\$843,777	\$112,180	\$39,531	\$916,426	8.1%	\$532,155
-	Percent of Total MI	.S Operations		3.8%	3.4%	3.3%	3.6%	3.9%		3.1%	9.3%	2.1%	3.4%		2.9%

Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

			Foot-			Cost	Gross	Operating					N (D C)		
									Expenses as a Percent	Income/	Nonono	noting	Net Profit/	(Loss) Percent	nt Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Nonope Revenues	Expenses	Amount	of Sales	Transfers*
	Region and City	Type of Store		1 opulation	Sales	or Sales	11011	Expenses	- Of Bales	(1033)	<u>Itt venues</u>	Expenses	Amount	or bares	Transfers
	10 - Southeast														
1	Northfield	Off-Sale Only		20,146	\$3,078,247	\$2,290,467	\$787,780	\$564,293	18.3%	\$223,487	(\$10,976)	\$	\$212,511	6.9%	\$131,280
2	Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	208,536	16.7%	68,156	651		68,807	5.5%	8,360
3	Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	133,808	20.9%	24,041	431		24,472	3.8%	1,713
4	Lonsdale	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	295,062	21.8%	44,727	13		44,740	3.3%	34,000
1	Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	219,134	34.1%	35,048	8,133		43,181	6.7%	
2	Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	145,445	39.8%	11,619	10,158		21,777	6.0%	25,755
3	Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	178,162	46.1%	4,012	17,444		21,456	5.6%	5,000
4	Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	167,486	44.6%	17,858	42		17,900	4.8%	
5	Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	213,721	32.2%	1,650	20,323	2,870	19,103	2.9%	
6	Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	23,738	31.2%	(3,453)	3,985		532	0.7%	140,639
7	Spring Grove	On- & Off-Sale		1,314	366,777	235,393	131,384	134,959	36.8%	(3,575)	4,658		1,083	0.3%	(1,900)
8	Conger	On- & Off-Sale		146	278,857	161,250	117,607	123,193	44.2%	(5,586)	5,637		51		13,760
9	Rushford	On- & Off-Sale	[32]	1,757				27,219		(27,219)		72	(27,291)		
10	West Concord	On- & Off-Sale	[32]	790	357,776	200,974	156,802	164,310	45.9%	(7,508)	4,124	12	(3,384)	-0.9%	
10	Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	50,452	51.4%	(22,507)	10,601		(11,906)	-12.1%	
11	Kenogg	Oll- & Oll-Sale	[10]	442	98,197	70,252	21,945	50,452	51.470	(22,307)	10,001		(11,900)	-12.170	
	Total for Region			45,590	\$9,930,432	\$6,920,164	\$3,010,268	\$2,649,518	26.7%	\$360,750	\$75,224	\$2,942	\$433,032	4.4%	\$358,607
	Percent of Total MI	S Operations		4.8%	3.0%	2.9%	3.1%	3.9%		1.3%	6.2%	0.2%	1.6%		1.9%
-															
	11 - 7-County Metro Are	a													
1	Edina	Off-Sale Only		49,216	\$13,711,557	\$9,964,763	\$3,746,794	\$2,299,650	16.8%	\$1,447,144	\$20,867	\$	\$1,468,011	10.7%	\$1,340,100
2	Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	2,293,174	18.5%	1,221,647	10,688		1,232,335	9.9%	1,100,000
3	Apple Valley	Off-Sale Only		50,326	9,380,818	6,695,446	2,685,372	1,595,221	17.0%	1,090,151	(53,245)	116,436	920,470	9.8%	525,000
4	Lakeville	Off-Sale Only		57,789	15,381,124	11,432,525	3,948,599	2,280,899	14.8%	1,667,700	3,762	202,294	1,469,168	9.6%	1,749,982
5	Saint Francis	Off-Sale Only		7,240	2,058,003	1,522,305	535,698	377,162	18.3%	158,536	11,582		170,118	8.3%	60,000
6	Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	1,974,898	17.7%	871,996	17,274	10,468	878,802	7.9%	708,700
7	Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	1,198,064	17.7%	428,334	62,062		490,396	7.1%	439,000
8				9,421	2,887,226	2,148,246	738,980			203,189	89				
9	Mound	Off-Sale Only						535,791	18.6%				203,278	7.0%	63,515
9 10	Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	827,802	18.3%	315,396			315,396	7.0%	70,000
	Brooklyn Center	Off-Sale Only		30,426	6,063,231	4,341,225	1,722,006	1,332,748	22.0%	389,258	5,380		394,638	6.5%	200,000
11	Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	926,238	21.5%	160,344	77,571		237,915	5.5%	(250,000)
12	Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	929,525	21.0%	282,513		52,621	229,892	5.2%	5,450
13	Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	1,490,279	17.0%	679,174	(2,500)	226,551	450,123	5.1%	132,334
14	Anoka	Off-Sale Only		17,283	4,067,548	3,145,574	921,974	712,071	17.5%	209,903	(10,887)		199,016	4.9%	300,000
15	Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	641,549	21.1%	122,887	9,249	13,772	118,364	3.9%	100,000
16	Lexington	Off-Sale Only		2,061	3,078,883	2,442,145	636,738	515,801	16.8%	120,937	(9,752)	20,988	90,197	2.9%	50,000
17	Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	515,038	22.0%	42,874	8,546		51,420	2.2%	150,000
1	Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	710,638	20.8%	379,286	(690)	19,488	359,108	10.5%	214,838
2	Wayzata	On- & Off-Sale		4,136	5,313,196	2,619,208	2,693,988	2,055,247	38.7%	638,741	19,373	160,655	497,459	9.4%	30,000
-				.,	-,,	_,,	_,,	_,,				,	,		
	Total for Region			466,326	\$123,191,328	\$89,549,523	\$33,641,805	\$23,211,795	18.8%	\$10,430,010	\$169,369	\$823,273	\$9,776,106	7.9%	\$6,988,919
	Percent of Total MI	S Operations		49.6%	37.0%	37.8%	35.0%	33.8%		38.0%	14.0%	43.7%	36.5%		37.6%
-					· · · · · ·	- ···/*		· · · · · · ·		· · · · / *			/-		
	Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	\$44,312,330	16.8%	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,225
	On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	\$24,285,632	34.8%	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,941
	All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	\$68,597,962	20.6%	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166

Footnotes:

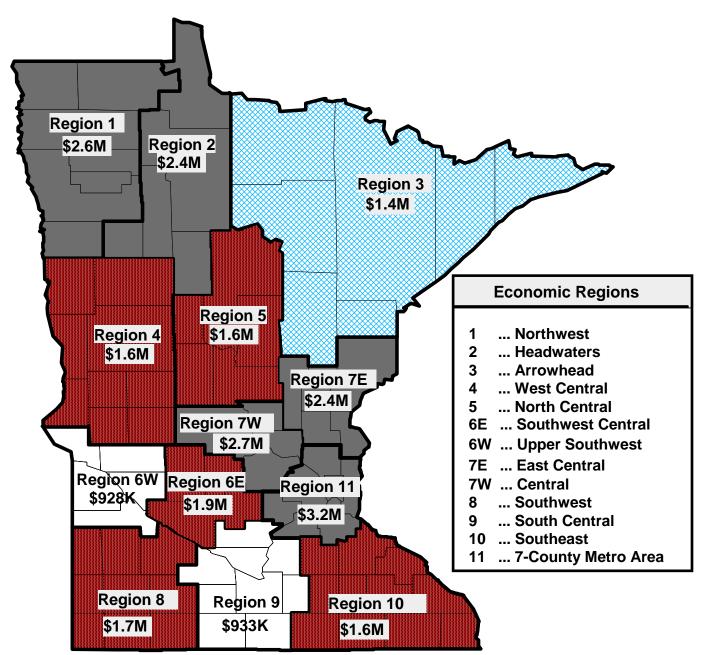
[0] Information is taken from a cash receipts and disbursements statement. [16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[22] The enterprise fund was not in operation.
 * Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Figure 8 2013 Average Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region



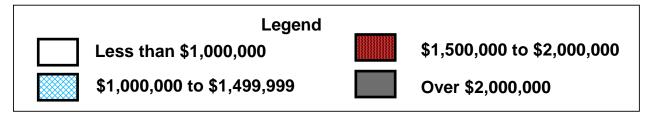
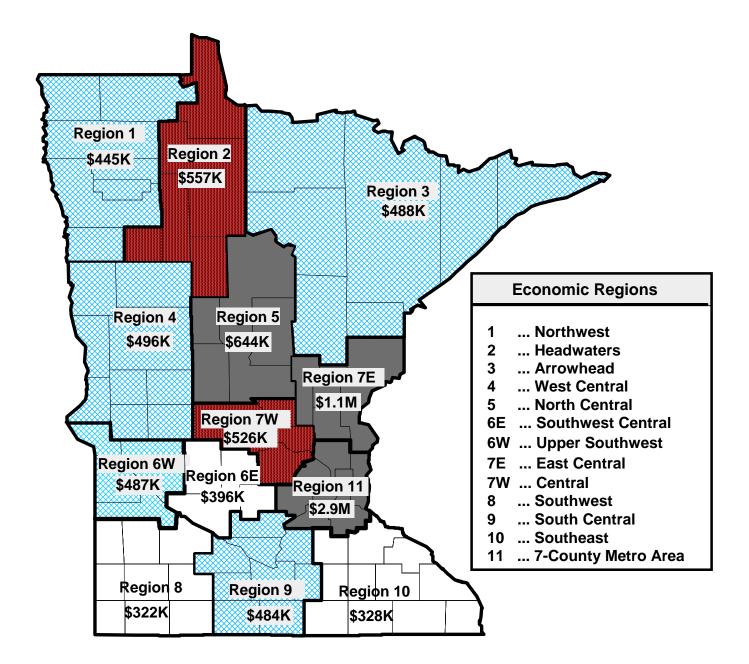


Figure 9

2013 Average Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region



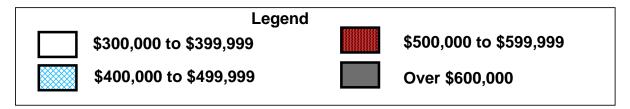
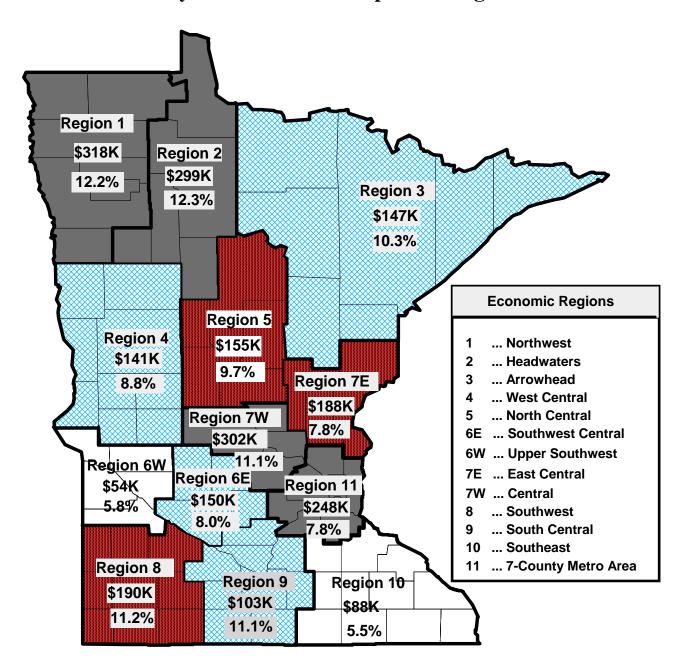


Figure 10

2013 Average Net Profit and Net Profit as a Percent of Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region



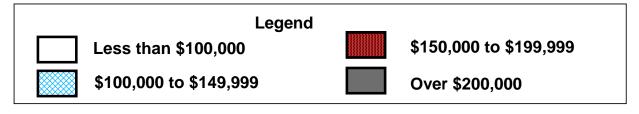


Figure 11

2013 Average Net Profit and Net Profit as a Percent of Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region

