# **STATE OF MINNESOTA** Office of the State Auditor



**Rebecca Otto State Auditor** 

# Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2013

#### **Description of the Office of the State Auditor**

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 150 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

Audit Practice - conducts financial and legal compliance audits of local governments;

**Government Information** - collects and analyzes financial information for cities, towns, counties, and special districts;

**Legal/Special Investigations** - provides legal analysis and counsel to the Office and responds to outside inquiries about Minnesota local government law; as well as investigates allegations of misfeasance, malfeasance, and nonfeasance in local government;

**Pension** - monitors investment, financial, and actuarial reporting for approximately 730 public pension funds; and

**Tax Increment Fina ncing** - promotes compliance and accountability in local governments' use of tax increment financing through financial and compliance audits.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, and the Rural Finance Authority Board.

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## Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2013



December 23, 2014

Government Information Division Office of the State Auditor State of Minnesota

**Deputy State Auditor** Greg Hierlinger

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### **Background and Purpose**

This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.<sup>1</sup> In 2013, 205 Minnesota cities operated 237 municipal liquor stores, with 111 cities operating both on-sale and off-sale liquor establishments and 94 cities restricting their municipally-owned establishments to off-sale liquor stores.<sup>2,3</sup> While the majority of municipally-owned liquor stores are located in Greater Minnesota, 19 cities within the Seven-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 5 and 6 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenue to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers, enabling them to evaluate the financial condition of these operations.

<sup>&</sup>lt;sup>1</sup>Minn. Stat. § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of its subsequent change in population.

<sup>&</sup>lt;sup>2</sup>"On- and off-sale" operations are referred to as "on-sale" operations in this report.

<sup>&</sup>lt;sup>3</sup>Seven cities discontinued liquor operations in 2011, 2012, and 2013, but are included in this report because there was still activity reported in 2013. The Cities of Biscay, Lake Benton, and Rushford ceased liquor operations in 2011 and 2012, while the Cities of Canton, Kellogg, Wilmont, and Winton ceased liquor operations in 2013. The City of Olivia ended its on-sale operation in 2012, but continued its off-sale operation in 2013.

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### **Executive Summary**

- The combined net profit of all municipal liquor operations totaled \$26.8 million in 2013. This represents a decrease of \$500,522, or 1.8 percent, from the amount generated in 2012. Among on-sale operations, net profits totaled \$3.5 million in 2013, which was a decrease of \$227,653, or 6.1 percent, from 2012. Total net profits for off-sale operations totaled \$23.3 million in 2013, which was a decrease of \$272,869, or 1.2 percent, from 2012 (pg. 7).
- Over the past five years, net profits have increased 22.5 percent. Among off-sale stores, there was an 18.6 percent increase in net profits, while on-sale stores showed an increase of 56.6 percent (pg. 7).
- In addition to municipal liquor operations that posted declining net profits between 2012 and 2013, 33 Minnesota cities reported net losses for 2013, compared to 25 cities in 2012. All 33 cities with losses are located in Greater Minnesota (pg. 8).
- During 2013, Minnesota's municipal liquor operations reported an 18th consecutive year of record sales, totaling \$332.8 million. Total sales generated in 2013 increased by \$3.2 million, or 1.0 percent, over 2012. Among individual liquor operations that were in business for all of 2013, total sales ranged from \$125,051 in Round Lake to \$15.4 million in Lakeville (pg. 8).
- Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 205 Minnesota cities (9.3 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 37.0 percent of the total sales and 36.5 percent of the net profits of municipal liquor operations. Sales by all Metro Area operations averaged \$3.2 million in 2013, compared to average sales of \$1.1 million for all Greater Minnesota municipal liquor operations<sup>4</sup> (pg. 10).
- During 2013, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$18.6 million. This represents a decrease of 19.2 percent from the total net transfers made in 2012. Net transfers totaled \$7.0 million among Metro Area establishments, compared to \$11.6 million for Greater Minnesota establishments (pg. 13).
- While this report is based on 2013 data, an examination of losses for the years 2011, 2012, and 2013 shows that the 21 cities in Table 3 on page 14 should have held public hearings on or after November 17, 2014.<sup>5</sup> Of the 21 cities required to hold a hearing in 2013, 16 were on the previous year's list (pg. 14).

<sup>&</sup>lt;sup>4</sup>The average was calculated by dividing the total sales for each area by the number of liquor stores in each area. <sup>5</sup>Minn. Stat. § 340A.602. See the Office of the State Auditor's Statement of Position, "Municipal Liquor Store Hearings."

### Recommendations

One purpose of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make a review of operations more meaningful.

City officials should compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

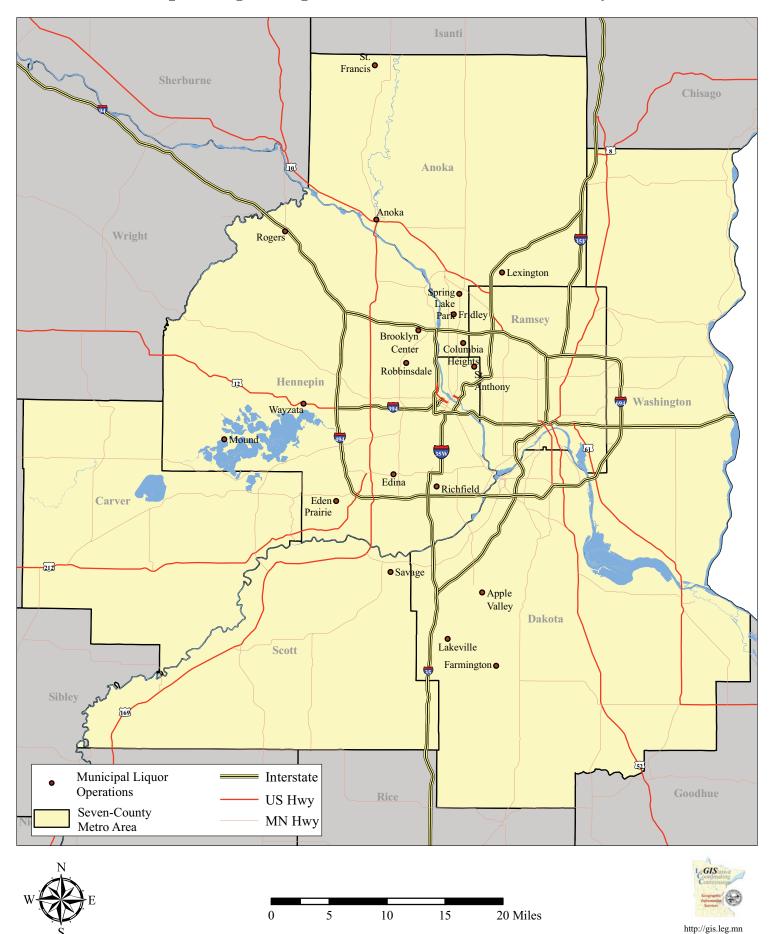
- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors could exist such as lack of compliance with markup policies, pricing discounts such as special reduced pricing, theft, poor inventory control, or damage of inventory.<sup>6</sup>
- Gross Profits as a Percent of Total Sales. This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are much higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, city officials should look at stores with low operating expenses for ideas on how they might operate more efficiently.
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable. If the percentage is much higher, city officials should examine why their costs are higher.

<sup>&</sup>lt;sup>6</sup>It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor's Statement of Position, "Internal Controls for Municipal Liquor Stores."

### 2013 Municipal Liquor Operations in Greater Minnesota



### 2013 Municipal Liquor Operations in the Seven-County Metro Area



### **Analysis of Minnesota Municipal Liquor Store Operations**

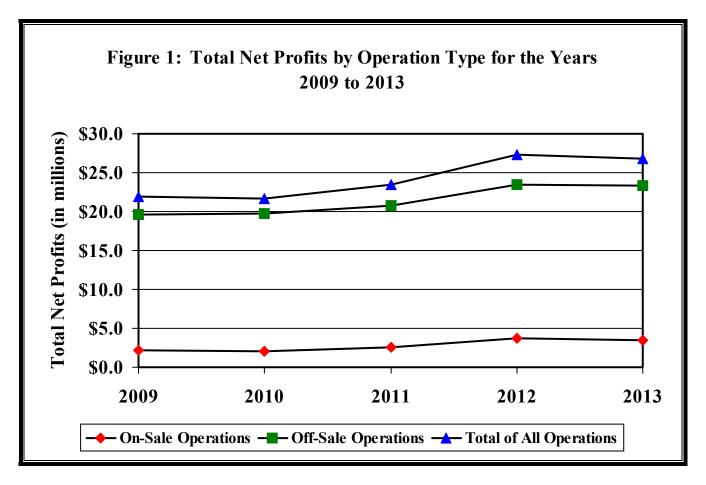
#### Net Profits of Municipal Liquor Store Operations

#### Overall

The combined net profit of all municipal liquor operations totaled \$26.8 million in 2013. This represents a decrease of \$500,522, or 1.8 percent, from the amount generated in 2012. Among on-sale operations, net profits totaled \$3.5 million in 2013, which was a decrease of \$227,653, or 6.1 percent, from 2012. Total net profits for off-sale operations totaled \$23.3 million in 2013, which was a decrease of \$272,869, or 1.2 percent, from 2012.

Over the past five years, net profits have increased 22.5 percent. Among off-sale stores, there was an 18.6 percent increase in net profits, while on-sale stores showed an increase of 56.6 percent.

Figure 1 below shows the five-year trend of net profits.



#### **Variances Among Individual Operations**

Net profits and losses for municipal liquor stores operating as of December 31, 2013, ranged from a loss of \$44,395 in Fairfax to a profit of \$1.5 million in Lakeville. Overall, of the municipal liquor operations that reported in both 2012 and 2013, 88 cities showed year-to-year increases in their net profits, while 117 showed decreases. Of the 117 cities with declines in net profits between 2012 and 2013, 105 were in Greater Minnesota, and 12 were in the Metro Area.

#### **Operations Losing Money**

In addition to municipal liquor operations that posted declining net profits between 2012 and 2013, 33 Minnesota cities reported net losses for 2013, compared to 25 cities in 2012. All 33 cities with losses are located in Greater Minnesota. Table 1 below lists the cities whose liquor operations posted net losses in 2013.

Table 1 Municipal Liquor Store Operations with Net Losses in 2013											
Name of City	Net Loss	Name of City	Net Loss								
Fairfax	(\$44,395)	Silver Bay	(9,803)								
Hanley Falls	(36,517)	Beaver Bay	(8,868)								
Rushford*	(27,291)	Olivia	(8,860)								
Wells	(26,772)	Millerville	(8,731)								
Howard Lake	(26,195)	Hadley	(7,281)								
Audubon	(24,650)	Lake Benton*	(5,894)								
Waverly	(21,866)	Hackensack	(5,519)								
Waldorf	(21,304)	Danvers	(4,605)								
Parkers Prairie	(18,585)	Erhard	(4,070)								
Saint Hilaire	(17,469)	Clontarf	(4,048)								
Walnut Grove	(14,587)	West Concord	(3,384)								
Round Lake	(13,902)	Lewisville	(3,335)								
Winton*	(13,587)	Elmore	(2,945)								
Vesta	(13,577)	Clarissa	(2,343)								
Littlefork	(12,729)	Williams	(2,069)								
Kellogg*	(11,906)	Butterfield	(353)								
South Haven	(11,481)										

\*Discontinued operations in 2011, 2012, or 2013, but reported activities in 2013 showing a net loss. The City of Rushford ceased liquor operations in 2011; the City of Lake Benton ceased liquor operations in 2012; and the Cities of Kellogg and Winton ceased operations in 2013.

#### **Total Sales at Municipal Liquor Operations**

During 2013, Minnesota's municipal liquor operations reported an 18th consecutive year of record sales, totaling \$332.8 million. Total sales generated in 2013 increased by \$3.2 million, or 1.0 percent, over 2012. Among individual liquor operations that were in business for all of 2013, total sales ranged from \$125,051 in Round Lake to \$15.4 million in Lakeville.<sup>7</sup>

<sup>&</sup>lt;sup>7</sup>The Cities of Biscay, Canton, Kellogg, Lake Benton, Rushford, and Wilmont had lower sales than Round Lake but were excluded from this analysis because they closed their liquor stores in 2011, 2012, or 2013, and either had zero sales or sales were very limited in 2013.

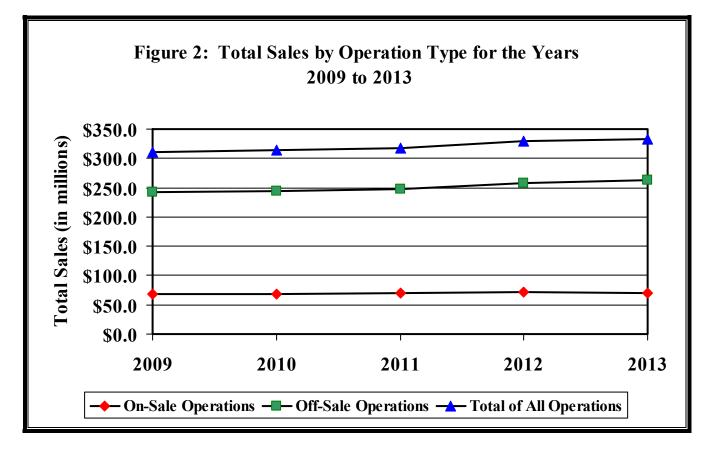


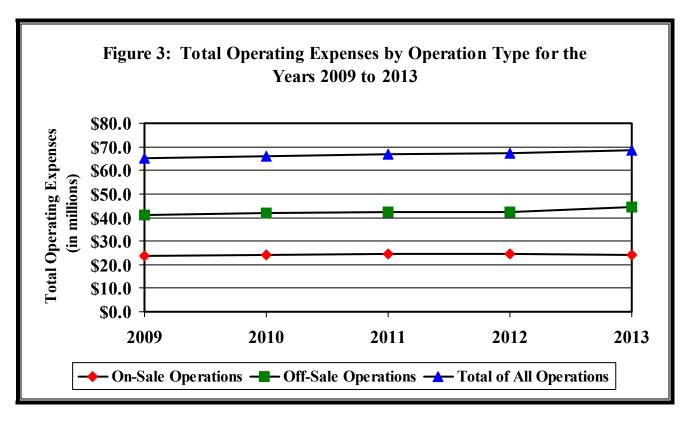
Figure 2 below shows that, while off-sale operations total sales have had a slight increase every year, total sales among on-sale operations have remained relatively flat.

#### **Operating Expenses of Municipal Liquor Operations**

During 2013, Minnesota's municipal liquor operations reported operating expenses totaling \$68.6 million. This represents an increase of \$1.4 million, or 2.0 percent, over the amount reported in 2012. Off-sale liquor operations had operating expenses totaling \$44.3 million in 2013. This represents an increase of \$1.8 million, or 4.3 percent, over 2012. Operating expenses for on-sale liquor operations totaled \$24.3 million in 2013. This represents a decrease of \$440,590, or 1.8 percent, over 2012.

Among individual liquor operations that were in business for all of 2013, expenses ranged from a high of \$2.3 million in Edina to a low of \$31,815 in Elmore.<sup>8</sup> In general, the level of sales largely dictates the level of expenses. However, even among operations of similar size, there is a wide range of operating expenses.

<sup>&</sup>lt;sup>8</sup>The Cities of Biscay, Canton, Lake Benton, Rushford, Wilmont, and Winton had lower operating expenses than Elmore but were excluded from this analysis because they closed their liquor stores in 2011, 2012, or 2013, and either had zero operating expenses or had very limited operating expenses in 2013.



#### Figure 3 below shows that operating expenses have been relatively stable between 2009 and 2013.

## **Comparison Between Municipal Liquor Operations in Greater Minnesota and the Metro Area**

#### Sales

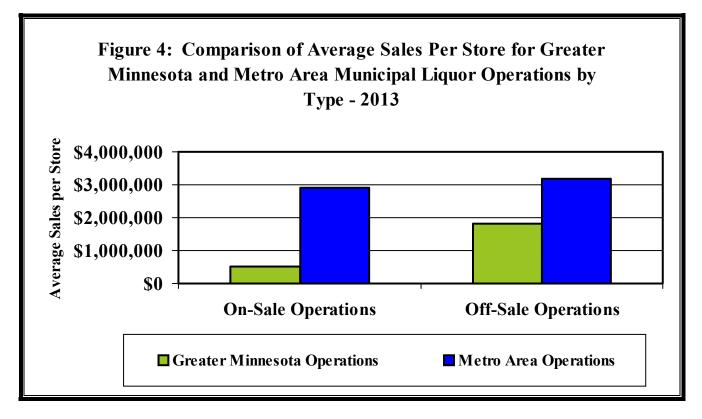
Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 205 Minnesota cities (9.3 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 37.0 percent of the total sales and 36.5 percent of the net profits of municipal liquor operations. Sales by all Metro Area operations averaged \$3.2 million in 2013, compared to average sales of \$1.1 million for all Greater Minnesota municipal liquor operations.<sup>9</sup>

#### **On-Sale and Off-Sale Sales Comparison**

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations remain clear. Off-sale operations in the Metro Area average sales of \$3.2 million, compared to \$1.8 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 36 to 3. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 116 to 82. As with the off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were more than five times greater in the Metro Area than in Greater Minnesota, \$2.9 million to \$526,294, respectively.

<sup>&</sup>lt;sup>9</sup>The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

Figure 4 below shows the contrast in the level of sales between liquor operations in Greater Minnesota and the Metro Area by establishment type.



#### Net Profit

In 2013, the average net profit of Metro Area municipal liquor operations was \$250,669, compared to \$85,915 for municipal liquor operations in Greater Minnesota. All Metro Area liquor operations reported a net profit in 2013, ranging from \$51,420 in Spring Lake Park to \$1.5 million in Lakeville. Net profit and losses among Greater Minnesota municipal liquor operations ranged from a loss of \$44,395 in Fairfax to a profit of \$962,818 in Elk River.

#### **On-Sale and Off-Sale Net Profit Comparison**

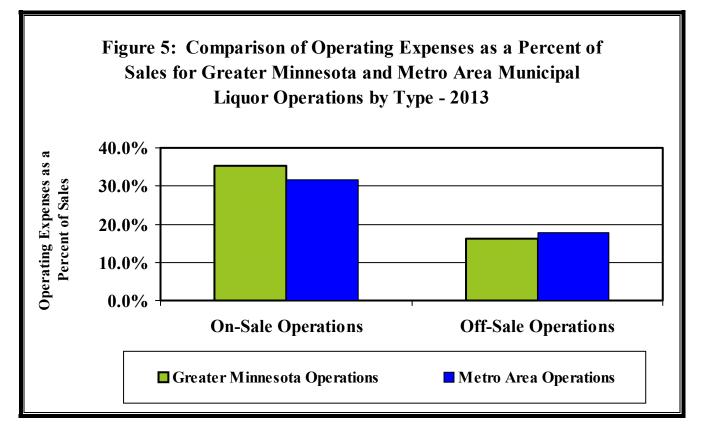
The average net profit of off-sale operations in the Metro Area was \$247,765, compared to \$175,036 for those in Greater Minnesota.<sup>10</sup> The large difference in net profit appears to be primarily the result of the higher sales volume at Metro Area stores compared to those in Greater Minnesota because operating expenses as a percent of sales is actually higher among Metro Area stores (17.9 percent) than Greater Minnesota (16.1 percent).

Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was \$285,522, compared to \$22,917 in Greater Minnesota.<sup>11</sup> The wide variance in net profit was primarily the result of two factors: higher sales volume at Metro Area operations and the accompanying efficiencies in regards to purchasing power, staffing, and fixed asset costs in larger operations.

<sup>&</sup>lt;sup>10</sup>The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

<sup>&</sup>lt;sup>11</sup>The Metro Area on-sale average is based on only 3 stores compared to 116 stores in Greater Minnesota.

Figure 5 below compares operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.



#### **Operating Expenses as a Percent of Sales**

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 28.3 percent in Round Lake to a low of 11.1 percent in Detroit Lakes. The average operating expenses as a percent of sales for off-sale operations in 2013 was 16.8 percent, compared to 16.5 percent in 2012.<sup>12</sup>

Among on-sale operations that were in business for all of 2013, operating expenses as a percent of sales ranged from a high of 59.5 percent in Hadley to a low of 12.7 percent in Walker. The average among on-sale operations was 34.8 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

<sup>&</sup>lt;sup>12</sup>The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales.

Table 2 below shows the range of operating expenses for stores with similar levels of total sales.<sup>13</sup>

Table 2Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2013												
Off-Sale Municipal Liquor Stores with Total Sales Between	Number of Cities	Range in Total Operating Expenses										
\$1 to \$300,000	5	\$31,815 to \$75,264										
\$300,001 to \$500,000	10	\$53,460 to \$127,824										
\$500,001 to \$1,000,000	7	\$116,143 to \$223,758										
\$1,000,001 to \$2,000,000	29	\$148,224 to \$351,096										
\$2,000,001 to \$3,000,000	12	\$336,573 to \$535,791										
\$3,000,001 to \$5,000,000	17	\$408,648 to \$929,525										
Greater than \$5,000,000	14	\$601,344 to \$2,299,650										

#### **Net Transfers of Municipal Liquor Store Operations**

#### Transfers

Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2013, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$18.6 million. This represents a decrease of 19.2 percent from the total net transfers made in 2012. Net transfers totaled \$7.0 million among Metro Area establishments, compared to \$11.6 million for Greater Minnesota establishments. The difference in the overall dollar value of net transfers is a result of there being more municipal liquor operations in Greater Minnesota than in the Metro Area.

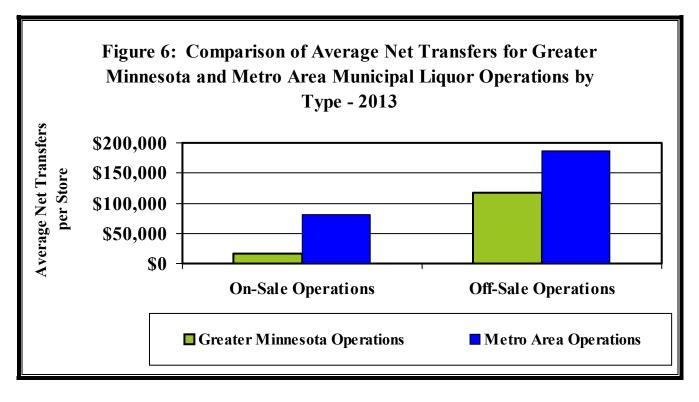
#### **On-Sale and Off-Sale Transfers Comparison**

The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, however, the average net transfer for off-sale stores in the Metro Area was more than in Greater Minnesota (\$187,336 to \$117,526, respectively). The average net transfer per on-sale establishment was almost five times greater among operations in the Metro Area than in Greater Minnesota (\$81,613 to \$16,811).<sup>14</sup>

<sup>&</sup>lt;sup>13</sup>A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not as useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. It would be inappropriate to draw comparisons between the total operating expenses of on-sale and off-sale establishments in different cities. Such comparisons could be flawed due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a small off-sale operation.

<sup>&</sup>lt;sup>14</sup>The Metro Area on-sale average is based on only 3 stores compared to 116 stores in Greater Minnesota.

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.



#### **Oversight Responsibilities**

City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2013 data, an examination of losses for the years 2011, 2012, and 2013 shows that the 21 cities in Table 3 below should have held public hearings on or after November 17, 2014.<sup>15</sup> Of the 21 cities required to hold a hearing in 2014, 16 were on the previous year's list. The cities of Kellogg, Lake Benton, Rushford, Willmont, and Winton would have been required to hold a hearing, but discontinued operations prior to the required hearing date.

Table 3												
<b>Cities Required to Hold Hearings in 2014</b>												
Audubon	Clarissa	Clontarf	Ellendale	Hadley	Hanley Falls							
Howard Lake	Lewisville	Mapleton	Okabena	Olivia	Parkers Prairie							
Round Lake	Rush City	Saint Hilaire	Silver Bay	Vesta	Waldorf							
Waverly	Wells	Williams										

<sup>&</sup>lt;sup>15</sup>Minn. Stat. § 340A.602. See the Office of the State Auditor's Statement of Position, "Municipal Liquor Store Hearings."

#### **Declining Number of Liquor Operations**

Due, in part, to the lack of profitability, insurance costs, and other concerns, the number of cities operating municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years.<sup>16</sup>



<sup>&</sup>lt;sup>16</sup>The Cities of Bertha and Herman closed and liquidated all assets in 2012. Seven cities discontinued liquor operations in 2011, 2012, and 2013, but are included in this report because there was still activity reported in 2013. The City of Rushford ceased liquor operations in 2011; the Cities of Biscay and Lake Benton ceased liquor operations in 2012; and the Cities of Canton, Kellogg, Wilmont, and Winton ceased liquor operations in 2013. Some or all of these cities will be shown as closed in next year's report.

## Table 4Comparison of 2012 and 2013 Liquor Store Operations

#### **On-Sale and Off-Sale Stores**

on suie and on suie stores						
	2012	2013*				
Number of Cities	114	111				
			Percent	of Sales		Percent
	Amount	Amount	2012	2013*	Variance	Change
Sales	\$71,608,934	\$69,774,342	100.0%	100.0%	(\$1,834,592)	-2.6%
Cost of Sales	43,267,676	42,091,579	60.4%	60.3%	(1,176,097)	-2.7%
Gross Profit	28,341,258	27,682,763	39.6%	39.7%	(658,495)	-2.3%
Operating Expenses	24,726,222	24,285,632	34.5%	34.8%	(440,590)	-1.8%
Income from Operations	3,615,036	3,397,131	5.0%	4.9%	(217,905)	-6.0%
Nonoperating Revenues	686,954	637,701	1.0%	0.9%	(49,253)	-7.2%
Nonoperating Expenses	559,448	519,943	0.8%	0.7%	(39,505)	-7.1%
Net Income Before Transfers	3,742,542	3,514,889	5.2%	5.0%	(227,653)	-6.1%
Net Transfers (Transfers Out - Transfers In)	2,433,024	2,194,941			(238,083)	-9.8%

#### **Off-Sale Only Stores**

On Sale Only Stores						
	2012	2013*				
Number of Cities	93	94				
			Percent	of Sales		Percent
	Amount	Amount	2012	2013*	Variance	Change
Sales	\$258,033,273	\$263,056,532	100.0%	100.0%	\$5,023,259	1.9%
Cost of Sales	191,477,738	194,677,849	74.2%	74.0%	3,200,111	1.7%
Gross Profit	66,555,535	68,378,683	25.8%	26.0%	1,823,148	2.7%
Operating Expenses	42,502,300	44,312,330	16.5%	16.8%	1,810,030	4.3%
Income from Operations	24,053,235	24,066,353	9.3%	9.1%	13,118	0.1%
Nonoperating Revenues	901,862	569,428	0.3%	0.2%	(332,434)	-36.9%
Nonoperating Expenses	1,409,758	1,363,311	0.5%	0.5%	(46,447)	-3.3%
Net Income Before Transfers	23,545,339	23,272,470	9.1%	8.8%	(272,869)	-1.2%
Net Transfers (Transfers Out - Transfers In)	20,546,982	16,381,225			(4,165,757)	-20.3%

#### **Total City Liquor Stores**

	2012	2013*				
Number of Cities	207	205				
			Percent	of Sales		Percent
	Amount	Amount	2012	2013*	Variance	Change
Sales	\$329,642,207	\$332,830,874	100.0%	100.0%	\$3,188,667	1.0%
Cost of Sales	234,745,414	236,769,428	71.2%	71.1%	2,024,014	0.9%
Gross Profit	94,896,793	96,061,446	28.8%	28.9%	1,164,653	1.2%
Operating Expenses	67,228,522	68,597,962	20.4%	20.6%	1,369,440	2.0%
Income from Operations	27,668,271	27,463,484	8.4%	8.3%	(204,787)	-0.7%
Nonoperating Revenues	1,588,816	1,207,129	0.5%	0.4%	(381,687)	-24.0%
Nonoperating Expenses	1,969,206	1,883,254	0.6%	0.6%	(85,952)	-4.4%
Net Income Before Transfers	27,287,881	26,787,359	8.3%	8.0%	(500,522)	-1.8%
Net Transfers (Transfers Out - Transfers In)	22,980,006	18,576,166			(4,403,840)	-19.2%

\*The Cities of Bertha and Herman closed and liquidated the assets of their on-sale and off-sale liquor stores in 2012, resulting in two less cities reporting in 2013. The City of Olivia switched from an on-sale and off-sale operation to an off-sale only operation in 2013.

## Appendix 1

## 2013 Liquor Store Tables

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						Gross Profit						Net Profit/(Loss)		
		Foot-			Cost		Percent	Ope	rating	Nonoper	ating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Ada	On- & Off-Sale		1,670	\$534,368	\$320,093	\$214,275	40.1%	\$185,937	\$28,338	\$	\$	\$28,338	5.3%	\$8,301
Aua Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	23.6%	148,224	\$28,538 88,532	21,446	ə	\$28,558 109,978	11.0%	52,000
	On- & Off-Sale		438	400,794	226,484	230,750	43.5%		88,552 38,360	21,446		38,389	9.6%	1,750
Akeley	Off-Sale Only		438 13,045	,	,	,	43.5%	135,950 748,151	259,260	29 976	10,930	· · ·		,
Alexandria				4,451,582	3,444,171	1,007,411						249,306	5.6%	169,218
Anoka	Off-Sale Only		17,283	4,067,548	3,145,574	921,974	22.7%	712,071	209,903	(10,887)		199,016	4.9%	300,000
Apple Valley	Off-Sale Only		50,326	9,380,818	6,695,446	2,685,372	28.6%	1,595,221	1,090,151	(53,245)	116,436	920,470	9.8%	525,000
Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	27.7%	116,143	22,953	772		23,725	4.7%	
Audubon	On- & Off-Sale		536	489,951	286,285	203,666	41.6%	220,014	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
Avoca	On- & Off-Sale		142	260,973	128,248	132,725	50.9%	109,848	22,877	3,293	463	25,707	9.9%	19,200
Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	24.5%	224,531	46,724	2,836	32,505	17,055	1.5%	
Balaton	On- & Off-Sale		635	407,016	263,838	143,178	35.2%	146,036	(2,858)	3,005		147	0.0%	10,000
Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	24.3%	85,768	9,222	2,243		11,465	2.9%	6,000
Barnum	On- & Off-Sale		612	466,349	235,552	230,797	49.5%	218,515	12,282	24,334		36,616	7.9%	7,000
Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	29.9%	244,277	102,569	2,610		105,179	9.1%	140,000
Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	36.0%	407,140	122,463	971		123,434	8.4%	125,000
Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	40.9%	174,252	(10,833)	1,965		(8,868)	-2.2%	
Bemidji	Off-Sale Only		13,646	5,340,120	3,800,335	1,539,785	28.8%	720,329	819,456	11,978		831,434	15.6%	400,758
Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	34.5%	306,468	86,776	21,314		108,090	9.5%	60,000
Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	47.7%	152,316	8,679	618		9,297	2.8%	9,600
Big Lake	Off-Sale Only		10,402	3,544,136	2,556,872	987,264	27.9%	544,894	442,370	5,505	51,238	396,637	11.2%	260,000
Biscay	On- & Off-Sale	[0][32]	107											24,282
Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	37.5%	251,709	67,110	6,419		73,529	8.6%	20,000
Blue Earth	Off-Sale Only		3,322	1,479,806	1,096,199	383,607	25.9%	270,468	113,139	1,124	3,769	110,494	7.5%	7,725
Boyd	On- & Off-Sale		166	373,205	185,032	188,173	50.4%	157,391	30,782	15,329	1,748	44,363	11.9%	
Braham	Off-Sale Only		1,817	1,266,625	965,930	300,695	23.7%	260,885	39,810	88,611	82,630	45,791	3.6%	30,000
Brandon	On- & Off-Sale	[0]	494	488,628	285,079	203,549	41.7%	174,728	28,821	1,169		29,990	6.1%	10,000
Brooklyn Center	Off-Sale Only		30,426	6,063,231	4,341,225	1,722,006	28.4%	1,332,748	389,258	5,380		394,638	6.5%	200,000
Browerville	On- & Off-Sale		784	460,887	253,315	207,572	45.0%	201,626	5,946	6,731		12,677	2.8%	9,000
Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	49.4%	81,781	2,950	2,351		5,301	3.1%	
Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	27.8%	758,164	481,728	159,053	37,029	603,752	13.5%	550,000
Buffalo Lake	On- & Off-Sale		702	418,096	229,906	188,190	45.0%	191,092	(2,902)	11,420		8,518	2.0%	
Butterfield	Off-Sale Only		584	236,343	181,578	54,765	23.2%	55,147	(382)	29		(353)	-0.1%	
Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	24.7%	133,808	24,041	431		24,472	3.8%	1,713
Callaway	On- & Off-Sale		236	486,599	258,384	228,215	46.9%	222,111	6,104	2,484		8,588	1.8%	(8,219)
Cambridge	Off-Sale Only		8,273	4,798,693	3,644,689	1,154,004	24.0%	717,358	436,646	5,269		441,915	9.2%	370,000
Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	26.7%	23,738	(3,453)	3,985		532	0.7%	140,639
Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	37.1%	142,828	(7,124)	4,781		(2,343)	-0.6%	5,000
Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	45.7%	169,742	49,300			49,300	10.3%	10,000
Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	51.1%	96,385	8,440	19,475		27,915	13.6%	
Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	46.1%	184,099	(3,942)		106	(4,048)	-1.0%	(10,265)
Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	24.8%	1,490,279	679,174	(2,500)	226,551	450,123	5.1%	132,334
Conger	On- & Off-Sale		19,758	278,857	161,250	2,109,455	42.2%	123,193	(5,586)	5,637		430,123	0.0%	132,334
Cook			570		1,129,122		42.2%	230,462	146,798			152,251	10.1%	
	Off-Sale Only			1,506,382		377,260				5,453				
Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	52.3%	191,201	39,271	9,257		48,528	11.0%	
Dalton	Off-Sale Only		249	338,765	257,783	80,982	23.9%	78,262	2,720	1,505		4,225	1.2%	10,000
Danvers	On- & Off-Sale		95	344,434	188,248	156,186	45.3%	161,662	(5,476)	871		(4,605)	-1.3%	
Darwin	Off-Sale Only		348	473,806	381,997	91,809	19.4%	93,246	(1,437)	2,252		815	0.2%	
Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	22.6%	186,485	45,718	14,043	32,454	27,307	2.7%	
Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	29.6%	127,824	6,275	530		6,805	1.5%	30,000
De Graff	On- & Off-Sale		126	465,960	235,011	230,949	49.6%	195,071	35,878		10,188	25,690	5.5%	600
Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	27.3%	465,521	182,961	2,006		184,967	7.8%	185,000

						Gross P	rofit				-		Net Profit/(Loss)	
		Foot-			Cost		Percent		erating	Nonope	0		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	23.5%	601,344	674,465	3,634	153,689	524,410	9.7%	600,323
Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	41.9%	113,555	(6,873)	11,548		4,675	1.8%	
Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	28.4%	2,293,174	1,221,647	10,688		1,232,335	9.9%	1,100,000
Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	27.3%	2,299,650	1,447,144	20,867		1,468,011	10.7%	1,340,100
Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	22.7%	68,062	12,790			12,790	3.6%	
Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	30.3%	1,000,781	1,049,821	(87,003)		962,818	14.3%	672,289
Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	49.4%	167,486	17,858	42		17,900	4.8%	
Elmore	Off-Sale Only		656	125,330	96,527	28,803	23.0%	31,815	(3,012)	67		(2,945)	-2.3%	
Erhard	Off-Sale Only		144	279,203	210,588	68,615	24.6%	75,264	(6,649)	2.579		(4,070)	-1.5%	
Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	45.7%	288,572	(47,875)	3,480		(44,395)	-8.4%	
Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	27.8%	449,336	494,080	6,164		500,244	14.7%	351,430
Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	25.3%	827,802	315,396			315,396	7.0%	70,000
Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	28.9%	934,300	672,115	3,453	32,550	643,018	11.6%	370,979
Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	53.9%	205,308	21,855			21,855	5.2%	
Finlayson	On- & Off-Sale		311	542,733	299,486	243,247	44.8%	172,221	71,026	10,537		81,563	15.0%	26,225
Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	60.9%	156,533	22,299		11,400	10,899	3.7%	
Foreston	On- & Off-Sale		526	317,906	151,217	166,689	52.4%	162,630	4,059	7,342	1,528	9,873	3.1%	
Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	35.2%	208,220	11,420	101		11,521	1.8%	
Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	25.2%	926,238	160,344	77,571		237,915	5.5%	(250,000)
Gilman	On- & Off-Sale	[0]	238	336,267	154,900	181,367	53.9%	176,232	5,135	14,913		20,048	6.0%	
Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	25.1%	171,338	181,409	92		181,501	12.9%	145,000
Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	22.9%	194,678	90,080	1,533		91,613	7.4%	40,000
Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	52.4%	184,090	11,532			11,532	3.1%	1,000
Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	33.1%	317,471	301,164	3,559		304,723	16.3%	200,000
Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	26.6%	191,669	103,495	16,541	14,807	105,229	9.5%	81,493
Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	31.3%	303,516	20,109	75	25,703	(5,519)	-0.5%	
Hadley	On- & Off-Sale		54	242,299	111,114	131,185	54.1%	144,270	(13,085)	6,212	408	(7,281)	-3.0%	
Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	38.6%	122,523	(41,702)	5,185		(36,517)	-17.4%	(7,100)
Hanska	On- & Off-Sale		388	302,016	175,116	126,900	42.0%	122,073	4,827	6,392	431	10,788	3.6%	38,000
Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	25.4%	180,948	58,487	59	27,282	31,264	3.3%	5,000
Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	45.6%	139,017	32,333	106	2,971	29,468	7.8%	
Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	29.6%	554,326	178,637	1,608	37,763	142,482	5.7%	106,750
Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	56.6%	195,299	27,897	32		27,929	7.1%	26,974
Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	44.1%	162,730	(4,243)	11,969		7,726	2.2%	2,649
Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	26.1%	247,858	(30,964)	11,672	6,903	(26,195)	-3.2%	
Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	23.3%	698,635	555,065	5,449	35,969	524,545	9.7%	435,000
Isanti	Off-Sale Only		5,385	2,312,602	1,708,940	603,662	26.1%	344,778	258,884	1,707	14,341	246,250	10.6%	150,000
Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	35.7%	311,592	40,958	33,990		74,948	7.6%	150,000
Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	40.5%	169,552	4,258	26	260	4,024	0.9%	
Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	22.2%	223,542	33,815	691		34,506	3.0%	41,000
Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	22.2%	208,536	68,156	651		68,807	5.5%	8,360
Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	45.1%	148,020	43,473	1,635		45,108	10.6%	20,000
Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	28.5%	50,452	(22,507)	10,601		(11,906)	-12.1%	
Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	32.4%	213,721	1,650	20,323	2,870	19,103	2.9%	
Kiester	Off-Sale Only		488	188,747	136,102	52,645	27.9%	50,277	2,368	35,764	29,415	8,717	4.6%	
Lake Benton	On- & Off-Sale	[32]	677	1,213		1,213	100.0%	7,107	(5,894)			(5,894)	-485.9%	48,500
Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	43.8%	286,733	10,650			10,650	1.6%	
Lakefield	Off-Sale Only		1,711	440,320	323,700	116,620	26.5%	82,806	33,814	2,351		36,165	8.2%	1,300
Lakeville	Off-Sale Only		57,789	15,381,124	11,432,525	3,948,599	25.7%	2,280,899	1,667,700	3,762	202,294	1,469,168	9.6%	1,749,982
Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	47.7%	119,673	33,080	193		33,273	10.4%	22,000
Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	37.4%	255,009	64,617	53	5,916	58,754	6.9%	25,000
Le conter			2,515	000,740	551,120	517,520	57.170	200,007	01,017	55	5,710	50,754	0.770	23,000

						Gross P	rofit					Net Profit	/(Loss)	
		Foot-			Cost		Percent	Ope	rating	Nonope	rating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	42.7%	87,541	(10,864)	7,529		(3,335)	-1.9%	
Lexington	Off-Sale Only		2,061	3,078,883	2,442,145	636,738	42.7%	515,801	120,937	(9,752)	20,988	90,197	-1.9%	50,000
Lindstrom	On- & Off-Sale		4,436	2,194,857	1,530,027	664,830	30.3%	557,323	120,937	23,413	1,702	129,218	2.9%	180,930
Litchfield	Off-Sale Only		6,723	2,194,857	1,607,104	513,209	24.2%	337,323	168,242	4,386	1,702	172,628	3.9% 8.1%	59,000
Littlefork	On- & Off-Sale		646	406,381	245,960	160,421	39.5%	176,621	(16,200)	3,471		(12,729)	-3.1%	(2,385)
Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	24.6%	170,021	147,953	7,542		155,495	-5.1%	
Longville	On- & Off-Sale		157	1,472,560	941,277	531,775	36.1%	449,188	82,095	449	6,453	76,091	5.2%	101,505
Longville	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	25.1%	295,062	44,727	13	0,435	44,740	3.2%	34,000
Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	25.7%	293,082	63,014		2,345	60,669	5.5%	45,000
Madelia	2		,	, ,	316,872	,		,	,	1,884	2,545	,		,
	Off-Sale Only		2,320	425,806		108,934	25.6%	53,460	55,474			57,358 28,234	13.5%	30,000
Madison	Off-Sale Only		1,518 1,220	438,543	324,576 674,007	113,967	26.0%	87,248	26,719	1,515	 22,907	28,234 96,950	6.4% 9.1%	50,000
Mahnomen	On- & Off-Sale		,	1,061,383	,	387,376	36.5%	306,206	81,170	38,687				(200,000)
Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	24.4%	283,531	49,603	6,860	5,606	50,857	3.7%	(200,000)
Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	41.7%	214,276	6,694	10,313		17,007	3.2%	275 000
Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	25.5%	442,308	553,308	1,610		554,918	14.2%	375,000
Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	43.0%	145,445	11,619	10,158		21,777	6.0%	25,755
Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	47.2%	178,162	4,012	17,444		21,456	5.6%	5,000
Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	40.6%	229,397	69,488	4,453	132	73,809	10.0%	50,000
Mentor	On- & Off-Sale		151	481,654	272,128	209,526	43.5%	183,195	26,331	920		27,251	5.7%	41,356
Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	25.7%	336,573	181,609	4,396	22,069	163,936	8.1%	52,230
Millerville	On- & Off-Sale		107	309,841	175,772	134,069	43.3%	144,176	(10,107)	1,376		(8,731)	-2.8%	
Miltona	On- & Off-Sale		431	604,594	334,804	269,790	44.6%	232,666	37,124	5,146		42,270	7.0%	
Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	26.2%	456,935	103,709	2,367		106,076	5.0%	100,000
Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	25.9%	689,949	629,014	(8,283)		620,731	12.2%	650,000
Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	33.9%	326,249	49,198		48,184	1,014	0.1%	2,895
Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	27.1%	499,905	259,128	7,457		266,585	9.5%	270,000
Morris	Off-Sale Only		5,382	1,935,131	1,470,712	464,419	24.0%	289,953	174,466	4,602		179,068	9.3%	254,890
Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	25.6%	535,791	203,189	89		203,278	7.0%	63,515
Nevis	On- & Off-Sale		401	601,240	347,964	253,276	42.1%	214,296	38,980	3,288		42,268	7.0%	35,000
New York Mills	On- & Off-Sale		1,199	675,389	432,730	242,659	35.9%	175,028	67,631	5,427		73,058	10.8%	60,000
Nisswa	On- & Off-Sale		2,009	3,108,170	2,140,952	967,218	31.1%	696,958	270,260		12,172	258,088	8.3%	200,000
North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	27.0%	415,885	208,722	78	23,526	185,274	8.0%	135,000
Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	25.6%	564,293	223,487	(10,976)		212,511	6.9%	131,280
Northome	On- & Off-Sale		197	333,961	198,130	135,831	40.7%	112,274	23,557	7		23,564	7.1%	40,000
Ogema	On- & Off-Sale		190	355,955	198,005	157,950	44.4%	97,217	60,733	2,531	1,322	61,942	17.4%	40,000
Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	45.1%	176,789	8,488	99		8,587	2.1%	5,000
Okabena	On- & Off-Sale		187	283,377	164,353	119,024	42.0%	115,852	3,172			3,172	1.1%	
Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	24.3%	223,758	(21,908)	13,048		(8,860)	-1.1%	
Orr	On- & Off-Sale		274	547,746	333,688	214,058	39.1%	176,817	37,241		2,343	34,898	6.4%	29,300
Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	42.6%	283,896	38,196	14,092		52,288	6.9%	
Palisade	On- & Off-Sale		167	348,251	208,709	139,542	40.1%	141,248	(1,706)	18,378		16,672	4.8%	
Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	25.0%	476,726	342,660	1,608		344,268	10.5%	85,232
Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	35.1%	218,699	6,334	(108)	24,811	(18,585)	-2.9%	
Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	21.9%	198,468	64,440	3,076		67,516	5.6%	42,500
Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	28.4%	184,995	160,751	60	19,919	140,892	11.6%	32,784
Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	26.1%	361,325	406,894	8,092	45,709	369,277	12.6%	190,750
Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	26.9%	319,947	140,614	4,310		144,924	8.5%	125,000
Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	28.1%	210,165	205,271	3,097		208,368	14.1%	200,376
Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	39.5%	219,134	35,048	8,133		43,181	6.7%	
Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	24.7%	617,953	171,563	620	19,302	152,881	4.8%	2,500
Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	27.4%	184,109	53,098	95		53,193	6.1%	3,300

Name of CyPool Sur.Pool Sur.Porton <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>Gross P</th> <th>rofit</th> <th colspan="2">T Operating</th> <th></th> <th></th> <th>Net Profit</th> <th>t/(Loss)</th> <th></th>							Gross P	rofit	T Operating				Net Profit	t/(Loss)	
Rendull         One & Off-Sale			Foot-			Cost		Percent	Ope	rating	Nonope	rating		Percent	Net
Renker         One & Or Sale Cray $$ $21,32$ $11,345$ $199,710$ $222,32$ $21,279$ $873$ $$ $21,325$ $616$ $30,000$ Rencer         Or Sale Cray $334$ $1348,900$ $254,325$ $123,410$ $112,457$ $124,410$ $124,511$ $125,525$ $$ $72,582$ $103,554$ $103,555$ $10$	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Renker         One & Or Sale Cray $$ $21,32$ $11,345$ $199,710$ $222,32$ $21,279$ $873$ $$ $21,325$ $616$ $30,000$ Rencer         Or Sale Cray $334$ $1348,900$ $254,325$ $123,410$ $112,457$ $124,410$ $124,511$ $125,525$ $$ $72,582$ $103,554$ $103,555$ $10$	Dandall	On & Off Sala		642	559 649	250 275	100 272	25 704	105 221	4 142	8 678		12 770	2 204	10,000
Relevand Drills         Off-Sale Only					,	,	,								
Rener         One & Off Sale															
Richfield         Off-Sale Only		~		,	, ,	, ,	,								,
Robinschei         Off-Sale Only          14,445         3,044,851         22,20145         77,459         122,857         92,30         12,772         118,364         3,99         000000           Rosen         Off-Sale Oaly          2,643         1,800,685         1,109,976         52,007         710,158         70,7236         (10,002)          287,023         15,39         20,000           Raik Ciry         Off-Sale Oaly          3,033         1,105,759         43,899         22,102         18,06         35,364         (12,102)         12,103         13,105         20,000         22,392         12,105         41,135         41,19          60,003         3,772         13,58         20,000         3,775         14,58         40,001          40,030         3,772         14,58          60,013         3,772         14,58          60,013         3,772         14,58          14,013         3,772         14,58          14,013         3,772         14,58         40,200          14,013          14,013          3,013         11,102         20,013         11,119					,	,	,		,						
Regent         One & OII-Sale          11.881         3.411.039         2.221,115         11.892,914         32.06         379.063         379.068         10.95          287.012         11.581         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         00.000         00.000         00.000         00.000         00.000         00.000         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000         11.981         00.000        11.981         00.000															
Roman         Off Sale Outy          24,643         1.800,685         1.319,976         540,079         29,198         25,021         1.021         5.35.45         (15,302)         1.134         3.308         1.139,976         823,023         1.286         25,324         (12,162)         1.621         5.35.45         (15,302)         1.119           21,219,75         4.0188         4.78          21,219,75         4.0188         4.78          21,219,75         4.0188         4.49         0.63         0.73,31         1.335         3.301         1.335         3.301         1.335         3.301         1.335         3.301				,							,	,			
Round Lick         OH:Sale Outy          377         125,051         101,849         22,202         18,06         35,364         Q12         3,361         Q13,020         -11,159            Rush City         On: Sale Only          372         Q12,109          72         Q2,219          72         Q2,219         Q2,318         Q2,319         Q2,129         Q2,219         Q2,129         Q2,219         Q2,129         Q2,229         Q2,229         Q2,29         Q2,219         G2,129         Q2,129         Q2,129         Q2,129															
Resh City         Off Sale Only		-		,	, ,	, ,	,			,	,		· ·		,
Roshord         One & Off-Sale         [2]         1.77           72,219         (7,219)          72         (7,219)          72         (7,219)          72         (7,219)          72         (7,219)          72         (7,219)          72         (7,219)          72         (7,219)          72         (7,219)          72         (7,219)         (7,71)         (7,72)         (7,72)         (7,72)         (7,74)         (4,78)         (4,79)         (4,78)         (4,79)         (7,71)         (7,											,				
Russell         One & OtT Sale          330         291.214         144.949         494.89         106.696         38.253         1.048          392.01         11.35%            Saint Anthony         Off-Sale Only          8.516         6.098.145         528.17.45         1.026.398         22.54         1.98.064         128.353         11.585         6.075         1.7572         3.45%         4.99.000         53.07.101         18.355         1.158.0         1.01.18         8.35%         6.0000         53.07.101         18.35.00         1.16.95         0.01.16         0.05%         0.71.12         15.81.50         1.17.12         1.17.12         1.17.12         1.17.12         1.17.12         1.17.12         1.17.12         1.17.12         1.17.12         1.17.12         1.14.054         1.15.5%         0.000         5.001         3.17.12         1.17.25         2.12.14         1.15.5%         0.000         5.001         3.17.12         1.17.25         1.17.25         3.15.5%         0.000         5.001         3.17.12         1.17.25         3.17.25         3.12.5%         0.000         5.001         3.17.15%         0.17.15%         0.17.15%         0.17.15%         0.17.15%         0.17.15%         0.17.15%	•	•													
Sarech Hent         One-& Off-Sale          530         509:053         213.722         41.94         21.0741         29.81         16.266         075         17.572         3.4%															
Saint Anhony       Off-Sale Only											,		· · ·		
Saint Hilare       Orfs. & Off. Sale Only        7.240       2058.003       1.522.305       535.698       2.60%       377.162       158.356        (17.469       4.28          Saint Haine       Off.Sale Only        4.619       997.344       674.976       322.388       32.38       181.869       140.499       4.435        142.94       4.45       60.000         Saint Haine       Off.Sale Only        28.001       4.450.027       3.22.948       121.038       7.37       52.021       223.513        52.621       223.50       5.56        123.597       5.56        123.597       5.560       5.500       5.5						,									
Saint James         One & Off-Sale Only          285         412.280         254.778         175.702         82.236         82.396         181.809         (23.52)         6.056          14.499         4.426            Sauk Agnids         Off-Sale Only          132.00         2.364,701         1.824,044         540.657         22.353         131.725         782          132.507         5.666         75.000           Sawage         Off-Sale Only          28.603         4.451.027         32.2238         22.234         210.964         2.211         161          2.202         0.4%          5.668         55.658         55.051         36.05         3.358         50.001          2.202         0.4%          2.202         3.358         50.001          2.202         0.4%          2.212         1.002         (.04.301	-	•		,							,		· · ·		,
Saint James       OIF.Sale Only				,	, ,	, ,	,			· · · ·	· · · ·		,		,
Sauk Rapids         Off Sale Only          132,007         2.364/701         1.824.044         540.657         22.9%         408.982         131,725         782          132,507         5.6%         75,000           Savage         Off-Sale Only          28.003         44350.27         322.2989         1.212.038         27.3%         290.045         2.82.513          2.021         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.002         0.4%          2.003         0.4%          3.005         2.051         3.48         0.05         0.751         1.002         0.9.001          3.001          3.001          3.001          3.001          3.001         3.001         3.001         3.001         3.001 <td< td=""><td></td><td></td><td></td><td></td><td>,</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>					,										
Savage         Off-Sale Only															
Sebsar         One & Off-Sale         ····         709         505.326         292.21         213.05         42.2%         210.964         2.141         61         ····         2.02         0.4%         ····           Silver Day         One & Off-Sale         1.109         977.013         501.684         295.329         371.%         248.565         374.7%         241.578         (.37)         1.572         11.002         (.9803)         1.1%         ····           Silver Lake         One & Off-Sale Only          3554         616.174         488.490         122.064         40.6%         135.888         (.3575)         4.658          8.374         1.448         15.0000           South Havee         One & Off-Sale Only          6.449         2.239.805         151.928         42.578         4.658          1.183         0.38         (1.900)           Sing Grove         One & Off-Sale Only          6.449         2.239.805         1.51.038         42.375         479.88         4.027         7.7421         109.487         6.278         10.000           Sing Grove         One & Off-Sale Only          8.466.497         3.470.342         1.092.163         22.38 <td></td> <td>2</td> <td></td> <td>,</td> <td>, ,</td> <td>, ,</td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>· · ·</td> <td></td> <td>,</td>		2		,	, ,	, ,	,						· · ·		,
Sherbarn         One & Off-Sale          11.09         797.013         501.684         2293         71.1%         268,815         265,514         36          26,550         3.3%         55000           Silver Lake         One & Off-Sale          821         554,275         275,710         224,855         47.4%         227,688         20,877         160          8.374         1.4%            Sleept Eye         Off-Sale          10.0         246,728         122,664         20.7%         125,088         2.506         5.778          8.374         1.4%         1.0.03          1.0.83         0.3%         (1.9,00)         5.778          1.0.83         0.3%         (1.9,00)         5.778          1.0.83         0.3%         (1.9,00)         5.778          1.0.83         0.3%         (1.9,00)         5.778          1.0.83         0.3%         (1.9,00)         5.778          1.0.83         0.3%         (1.9,00)         5.778         4.638          1.0.83         0.3%         (1.9,00)         5.778         4.638          1.0.83         3.3,79	U	2		,			, ,		· · ·			,			
Silver Bay         On-& Off-Sale          1.866         995,576         564,371         321,275         37,7%         321,572         (77,78)         (77,88)         (73,78)						,							· · ·		
Silver Lake       On & Off-Sale        821       524,275       275,710       275,710       227,688       20,877       160        21,037       4.0%          Sleepp Eye       Off-Sale Only        3.554       616,171       438,400       127,684       20,7%       125,088       2.596       5.778        8.374       1.4%       15,000         Spring Lake Park       Off-Sale Only        6.134       366,777       235,393       513,1128       23,8%       134,959       63,575       4.658        1,143       0.4%       0.3%       0.3%       (1,000)         Stary       On-& Off-Sale        1,459       2,751,348       1,815,385       53,956       34,0%       723,382       212,581       34,227       77,421       169,487       6.2%       10,000       363,277       Traxy       On-& Off-Sale        8,068       456,250       347,034       13,29       61,275       479,888       4,002        40,83       3,759       0.4%       10,006       363,277       Traxy       On-& Off-Sale        511,173       354,312       409,48       45,356       140,40       11,700       11,424				,			,								
Sheep Eye       Off-Sale Only        3.554       616.174       4488,490       127.084       22.088       2.596       5.778        8.74       1.4%       15000         South Have       One-& Off-Sale        1.314       366.777       223.593       131.384       35.881       113.699       (3.575)       4.688        1.148       0.3%       (1.900)         Spring Grove       One-& Off-Sale        1.459       2.513,383       131.384       35.89       134.999       (3.575)       4.688        51.420       2.2%       150.000         Stacy       One-& Off-Sale        1.459       2.751.348       1.81.893       355.961       42.874       8.4.27       77.421       1.094.87       6.2%       100.000         Tracy       One-& Off-Sale        8.668       4.562.505       3.470.342       1.092.163       2.3.9%       612.275       479.888       4.002        483.890       10.6%       368.277       1.3.135       433       3.759       0.44%       0.000       7.4%       1.0000       7.4%       1.0000       7.4%       1.0000       7.4%       1.0000       7.4%       1.0000       7.4%												,			
Souff Haven         One & Off-Sale          190         246,728         122,462         122,266         49,6%         158,881         (11,816)         2,134          (11,81)         4,7%            Spring Gave         One & Off-Sale          6,439         2,339,805         1,781,893         557,912         23,8%         515,038         42,874         8,546          1,143         0,23%         (19,000)           Stacy         One & Off-Sale          1,459         2,711,348         1,815,385         935,963         34,0%         723,382         212,581         34,327         77,421         169,447         6,28         10000           Triker Wore Fisale          2,143         865,497         511,173         354,324         40.9%         362,677         (8,943)         13,135         433         3,759         0.4%         10000           Twin Valley         One & Off-Sale          3,729         1,892,222         1,453,421         40.9%         362,677         81,434         3,566          40,700         7,4%         (14,40           Twin Valley          52         382,242         1,818,801         22,2															
Spring Grove         On-& Off-Sale         III         366,777         235,393         131,384         35.8%         134,959         (3,575)         4,658          1,083         0.3%         (1900)           Spring Lake Park         Off-Sale Only          6,439         2,339,805         1,781,893         557,912         23.8%         515,038         42,874         8,546          51,420         2,2%         100,000           Third River Fails         Off-Sale Only          8,668         4,562,505         3,470,342         40,9%         632,575         4,838         4,002          4,83,890         10.0%         565,8277           Tracy         On-& 60ff-Sale          2,143         865,847         511,173         354,324         40,9%         363,267         (8,943)         131,135         433         3,759         0.4%         10,000           Tracy         On-& 60ff-Sale          8,08         549,861         29,731         22,448         38,066         2,654          40,720         7,4%         (1414)           Two Harbors         Off-Sale Only          3,729         1,892,242         1,453,421         12,8%		2		· · · · · ·	,	,	,			,	,		· · ·		,
Spring Lake Park         Off-Sale Only          6,439         2,339,805         1,781,893         557,912         23.8%         515,038         42,874         8,546          51,420         2.23%         150,000           Stacy         On-& Off-Sale          1,459         2,751,348         1,815,385         935,963         34,0%         723,382         212,581         34,327         77,421         169,487         62,%         10,000           Trice Pills         Off-Sale Only          2,143         865,497         511,173         354,324         40,9%         363,267         (8,943)         13,135         433         3,759         0.4%         (14)           Twin Valley         On-& Off-Sale Only          3,729         1,892,222         1,453,421         438,801         23.2%         327,477         111,354         4,360          40,720         7,4%         (14)           Two Harbors         Off-Sale Only          3,729         1,892,222         1,453,421         438,801         23.2%         327,477         111,354         4,360          10,007         36,388         10,000           Underwood         Off-Sale Only															
Snacy         On-& Off-Sale          1.459         2.751.348         1.815.385         935.963         34.0%         723.382         212.581         34.327         77.421         169.487         6.2%         10.000           Thief River Falls         Off-Sale Only          8.663         4.700.342         1.092.163         23.9%         612.275         479.888         4.002          483.809         10.6%         368.277           Tracy         On-& Off-Sale          808         549.861         297.313         252.548         45.9%         214.482         38.066         2.654          40.720         7.4%         (414)           Two Harbors         Off-Sale Only          552         382.242         180.676         201.566         52.7%         165.179         36.387         561          36.948         9.7%          10.704         6.5%         10.000           Vergas         Off-Sale Only          339         467.568         365.504         102.064         21.8%         73.473         28.591         994          29.585         6.3%         10.0000           Vergas         Off-Sale Only				,		,							· · ·		,
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Underwood         Off-Sale Only          339         467,568         365,504         102,064         21.8%         73,473         28,591         994          29,585         6.3%         10,000           Vergas         Off-Sale Only          342         468,770         340,140         128,630         27.4%         120,146         8,484         3,525         3,480         8,530         1.8%         25,000           Verndale         On- & Off-Sale          599         255,346         137,352         117,994         46.2%         108,826         9,168         859          10,027         3.9%            Vesta         On- & Off-Sale          311         230,972         141,541         89,431         38.7%         103,008         (13,577)          (13,577)         -5.9%            Waldorf         On- & Off-Sale          224         204,350         128,706         75,644         37.0%         110,067         (25,423)         4,119          95,323         10.2%         246,000           Walker         On- & Off-Sale          937         935,308         121,057 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>															
Vergas         Off-Sale Only          342         468,70         340,140         128,630         27.4%         120,146         8,484         3,526         3,480         8,530         1.8%         25,000           Verdale         On-& Off-Sale          599         255,346         137,352         117,994         46.2%         108,826         9,168         859          10,027         3.9%            Vesta         On-& Off-Sale          311         230,972         141,541         89,431         38.7%         103,008         (13,577)          10,027         3.9%            Wadena         Off-Sale Only          4,098         1,866.905         128,706         75,644         37.0%         101,067         (25,423)         4,119          (21,304)         -10.4%            Walkor         On-& Off-Sale          937         935,308         721,057         214,251         22.9%         119,250         95,001         322          95,323         10.2%         246,000           Walnut Grove         On-& & Off-Sale          1,374,522         993,871         380,651															
Verndale         On- & Off-Sale          599         255,346         137,352         117,994         46.2%         108,826         9,168         859          10,027         3.9%            Vesta         On- & Off-Sale          311         230,972         141,541         89,431         38.7%         103,008         (13,577)          (13,577)         -5.9%            Wadena         Off-Sale Only          4,098         1,866,095         1,433,404         433,501         22.2%         278,221         155,280         16          (13,577) <td></td> <td>2</td> <td></td> <td></td> <td>,</td> <td>,</td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td>		2			,	,	,								,
Vesta         On- & Off-Sale          311         230,972         141,541         89,431         38.7%         103,008         (13,577)           (13,577)         -5.9%            Wadena         Off-Sale Only          4,098         1,866,905         1,433,404         433,501         23.2%         278,221         155,280         16          155,296         8.3%         327,232           Waldorf         On- & Off-Sale          224         204,350         128,706         75,644         37.0%         101,067         (25,423)         4,119          95,323         10.2%         246,000           Walker         On- & Off-Sale          937         935,308         721,057         214,251         22.9%         119,250         95,001         322          95,323         10.2%         246,000           Walker         On- & Off-Sale          1,371         1,374,522         993,871         380,651         27.7%         197,240         183,411           183,411         13.3%         85,000           Warvad         On- & Off-Sale          1,385         854,445	U	2									,				
Wadena       Off-Sale Only        4,098       1,866,905       1,433,404       433,501       23.2%       278,221       155,280       16        155,296       8.3%       327,322         Waldorf       On- & Off-Sale        224       204,350       128,706       75,644       37.0%       101,067       (25,423)       4,119        (21,304)       -10.4%          Walker       On- & Off-Sale        937       935,308       721,057       214,251       22.9%       119,250       95,001       322        95,323       10.2%       246,000         Walnut Grove       On- & Off-Sale        859       470,414       245,380       225,034       47.8%       234,658       (9,624)       1,046       6,009       (14,587)       -3.1%       3000         Warroad       Off-Sale Only        1,771       1,374,522       993,871       380,651       27.7%       197,240       183,411        1.355       497,459       9.4%       30,000         Waverly       On- & Off-Sale        1,385       854,445       600,279       254,166       29.7%       27,280       (18,114)															
Waldorf       On- & Off-Sale        224       204,350       128,706       75,644       37.0%       101,067       (25,423)       4,119        (21,304)       -10.4%          Walker       On- & Off-Sale        937       935,308       721,057       214,251       22.9%       119,250       95,001       322        95,323       10.2%       246,000         Walnut Grove       On- & Off-Sale        859       470,414       245,380       225,034       47.8%       234,658       (9,624)       1,046       6.009       (14,587)       -3.1%       3000         Warroad       Off-Sale        1,771       1,374,522       993,871       380,651       27.7%       197,240       183,411        3.752       (21,866)       -2.6%          Waverly       On- & Off-Sale        1,385       854,445       600,279       254,166       29.7%       272,280       (18,14)        3.752       (21,866)       4       4.136       5,313,196       2,619,208       2,693,988       50.7%       2,055,247       683,741       19,373       160,655       497,459       9.4%       30,000       4067															
Walker         On- & Off-Sale          937         935,308         721,057         214,251         22.9%         119,250         95,001         322          95,323         10.2%         246,000           Walnut Grove         On- & Off-Sale          859         470,414         245,380         225,034         47.8%         234,658         (9,624)         1,046         6,009         (14,587)        3.1%         3,000           Warroad         Off-Sale Only          1,371         1,374,522         993,871         380,651         27.7%         197,240         183,411          183,411         13.3%         85,000           Waverly         On- & Off-Sale          1,385         854,445         600,279         254,166         29.7%         272,280         (18,114)          3,752         (21,866)         -2.6%            Wayzata         On- & Off-Sale          4,136         5,313,196         2,693,988         50.7%         2,055,247         638,741         19,373         160,655         497,459         9,4%         30,000           Wells         On- & Off-Sale          2,300         799,314         553,121		•		,											
Walnut Grove         On- & Off-Sale          859         470,414         245,380         225,034         47.8%         234,658         (9,624)         1,046         6,009         (14,587)         -3.1%         3,000           Warroad         Off-Sale Only          1,771         1,374,522         993,871         380,651         27.7%         197,240         183,411          183,411         13.3%         85,000           Waverly         On- & Off-Sale          1,385         854,445         600,279         254,166         29.7%         272,280         (18,114)          3,752         (21,866)         -2.6%            Wayzata         On- & Off-Sale          4,136         5,313,196         2,693,988         50.7%         2,055,247         638,741         19,373         160,655         497,459         9.4%         30,000           Wells         On- & Off-Sale          2,300         799,314         553,121         246,193         30.8%         281,983         (35,790)         9,018          (26,772)         -3.3%            West Concord         On- & Off-Sale          166         283,107 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>,</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							,								
Warroad         Off-Sale Only          1,771         1,374,522         99,871         380,651         27.7%         197,240         183,411          1.83,411         13.3%         85,000           Waverly         On- & Off-Sale          1,385         854,445         600,279         254,166         29.7%         272,280         (18,114)          3,752         (21,866)         -2.6%            Wayzata         On- & Off-Sale          4,136         5,313,196         2,619,208         2,693,988         50.7%         2,055,247         638,741         19,373         160,655         497,459         9.4%         30,000           Wells         On- & Off-Sale          2,300         799,314         553,121         246,193         30.8%         281,983         (35,790)         9,018          (26,772)         -3.3%            Wells         On- & Off-Sale          790         357,776         200,974         156,802         43.8%         164,310         (7,069)         4,124          (2,069)            Williams         On- & Off-Sale          186         283,107         152,800 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td> <td>,</td> <td></td> <td>,</td> <td></td> <td></td> <td></td> <td>· · ·</td> <td></td> <td></td>						,	,		,				· · ·		
Waverly         On- & Off-Sale          1,385         854,445         600,279         254,166         29.7%         272,280         (18,114)          3,752         (21,866)         -2.6%            Wayzata         On- & Off-Sale          4,136         5,313,196         2,619,208         2,693,988         50.7%         2,055,247         638,741         19,373         160,655         497,459         9.4%         30,000           Wells         On- & Off-Sale          2,300         799,314         553,121         246,193         30.8%         281,983         (35,790)         9,018          (26,772)         -3.3%            West Concord         On- & Off-Sale          790         357,776         200,974         156,802         43.8%         164,310         (7,508)         4,124          (3,384)         -0.9%            Williams         On- & Off-Sale          186         283,107         152,800         130,307         46.0%         132,376         (2,069)          (2,069)          12,069          Williams         0n- & Off-Sale         [21][22]         340						· · · ·	,				,	,			,
Wayzata         On- & Off-Sale          4,136         5,313,196         2,619,208         2,693,988         50.7%         2,055,247         638,741         19,373         160,655         497,459         9.4%         30,000           Wells         On- & Off-Sale          2,300         799,314         553,121         246,193         30.8%         281,983         (35,790)         9,018          (26,772)         -3.3%            West Concord         On- & Off-Sale          790         357,776         200,974         156,802         43.8%         164,310         (7,508)         4,124          (3,384)         -0.9%            Williams         On- & Off-Sale          186         283,107         152,800         130,307         46.0%         132,376         (2,069)          (2,699)            Willmont         On- & Off-Sale         [21][22]         340         1,329          1,329         100.0%         19,974         (18,665)         27,625          8,980         675.7%            Windom         Off-Sale Only          4,630         1,659,134         1,145,844<															
Wells       On-& Off-Sale        2,300       799,314       555,121       246,193       30.8%       281,983       (35,790)       9,018        (26,772)       -3.3%          West Concord       On-& Off-Sale        790       357,776       200,974       156,802       43.8%       164,310       (7,508)       4,124        (3,384)       -0.9%          Williams       On-& Off-Sale        186       283,107       152,800       130,307       46.0%       132,376       (2,069)        (2,069)       -0.7%          Willmont       On-& Off-Sale       [21][22]       340       1,329        1,329       100.0%       19,974       (18,645)       27,625        8,980       675.7%          Windom       Off-Sale Only        4,630       1,659,134       1,145,844       513,290       30.9%       273,098       240,192       (544)        239,648       14.4%       70,000         Winton       On-& Off-Sale       [16]       170       145,720       159,288       (13,568)       -9.3%        (13,568)       4       23       (13,587															
West Concord         On- & Off-Sale          790         357,776         200,974         156,802         43.8%         164,310         (7,508)         4,124          (3,384)         -0.9%            Williams         On- & Off-Sale          186         283,107         152,800         130,307         46.0%         132,376         (2,069)          (2,069)	2			,	, ,	, ,	, ,			,	,	,	· · ·		,
Williams         On- & Off-Sale          186         283,107         152,800         130,307         46.0%         132,376         (2,069)          (2,															
Wilmont         On- & Off-Sale         [21][22]         340         1,329          1,329         100.0%         19,974         (18,645)         27,625          8,980         675.7%            Windom         Off-Sale Only          4,630         1,659,134         1,145,844         513,290         30.9%         273,098         240,192         (544)          239,648         14.4%         70,000           Winton         On- & Off-Sale         [16]         170         145,720         159,288         (13,568)         -9.3%          (13,568)         4         23         (13,587)         -9.3%         (20,500)						,				,	,		,		
Windom         Off-Sale Only          4,630         1,659,134         1,145,844         513,290         30.9%         273,098         240,192         (544)          239,648         14.4%         70,000           Winton         On- & Off-Sale         [16]         170         145,720         159,288         (13,568)         -9.3%          (13,568)         4         23         (13,587)         -9.3%         (20,500)															
Winton On- & Off-Sale [16] 170 145,720 159,288 (13,568) -9.3% (13,568) 4 23 (13,587) -9.3% (20,500)			[21][22]							,					
		2		,	, ,		,			· · · ·	· · ·		,		,
Wolf Lake         On- & Off-Sale          60         385,087         185,060         200,027         51.9%         183,713         16,314         831         2,205         14,940         3.9%         16,300			[16]		,	,					-				
	Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	51.9%	183,713	16,314	831	2,205	14,940	3.9%	16,300

						Gross P	rofit		Net Profi					
		Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	26.0%	408,648	438,186	5,330	3,413	440,103	13.5%	200,000
Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	26.0%	\$44,312,330	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,225
On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	39.7%	\$24,285,632	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,941
All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	28.9%	\$68,597,962	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166
All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	28.9%	\$68,597,962	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

							Gross P	rofit					Net Profi	t/(Loss)	
			Foot-			Cost		Percent		erating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
1	Lakeville	Off-Sale Only		57,789	\$15,381,124	\$11,432,525	\$3,948,599	25.7%	\$2,280,899	\$1,667,700	\$3,762	\$202,294	\$1,469,168	9.6%	\$1,749,982
2	Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	27.3%	2,299,650	1,447,144	20,867		1,468,011	10.7%	1,340,100
3	Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	28.4%	2,293,174	1,221,647	10,688		1,232,335	9.9%	1,100,000
4	Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	25.6%	1,974,898	871,996	17,274	10,468	878,802	7.9%	708,700
5	Apple Valley	Off-Sale Only		50,326	9,380,818	6,695,446	2,685,372	28.6%	1,595,221	1,090,151	(53,245)	116,436	920,470	9.8%	525,000
6	Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	24.8%	1,490,279	679,174	(2,500)	226,551	450,123	5.1%	132,334
7	Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	23.5%	1,198,064	428,334	62,062		490,396	7.1%	439,000
8	Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	30.3%	1,000,781	1,049,821	(87,003)		962,818	14.3%	672,289
9	Brooklyn Center	Off-Sale Only		30,426	6,063,231	4,341,225	1,722,006	28.4%	1,332,748	389,258	5,380		394,638	6.5%	200,000
10	Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	28.9%	934,300	672,115	3,453	32,550	643,018	11.6%	370,979
11	Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	23.5%	601,344	674,465	3,634	153,689	524,410	9.7%	600,323
12	Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	23.3%	698,635	555,065	5,449	35,969	524,545	9.7%	435,000
13	Bemidji	Off-Sale Only		13,646	5,340,120	3,800,335	1,539,785	28.8%	720,329	819,456	11,978		831,434	15.6%	400,758
14	Wayzata	On- & Off-Sale		4,136	5,313,196	2,619,208	2,693,988	50.7%	2,055,247	638,741	19,373	160,655	497,459	9.4%	30,000
15	Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	25.9%	689,949	629,014	(8,283)		620,731	12.2%	650,000
16	Cambridge	Off-Sale Only		8,273	4,798,693	3,644,689	1,154,004	24.0%	717,358	436,646	5,269		441,915	9.2%	370,000
17	Thief River Falls	Off-Sale Only		8,668	4,562,505	3,470,342	1,092,163	23.9%	612,275	479,888	4,002		483,890	10.6%	368,277
18	Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	25.3%	827,802	315,396			315,396	7.0%	70,000
19	Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	27.8%	758,164	481,728	159,053	37,029	603,752	13.5%	550,000
20	Alexandria	Off-Sale Only		13,045	4,451,582	3,444,171	1,007,411	22.6%	748,151	259,260	976	10,930	249,306	5.6%	169,218
21	Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	27.3%	929,525	282,513		52,621	229,892	5.2%	5,450
22	Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	25.2%	926,238	160,344	77,571		237,915	5.5%	(250,000)
23	Anoka	Off-Sale Only		17,283	4,067,548	3,145,574	921,974	22.7%	712,071	209,903	(10,887)		199,016	4.9%	300,000
24	Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	25.5%	442,308	553,308	1,610		554,918	14.2%	375,000
25	Big Lake	Off-Sale Only		10,402	3,544,136	2,556,872	987,264	27.9%	544,894	442,370	5,505	51,238	396,637	11.2%	260,000
26	Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	32.0%	710,638	379,286	(690)	19,488	359,108	10.5%	214,838
27	Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	27.8%	449,336	494,080	6,164		500,244	14.7%	351,430
28	Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	25.0%	476,726	342,660	1,608		344,268	10.5%	85,232
29	Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	26.0%	408,648	438,186	5,330	3,413	440,103	13.5%	200,000
30	Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	24.7%	617,953	171,563	620	19,302	152,881	4.8%	2,500
31	Nisswa	On- & Off-Sale		2,009	3,108,170	2,140,952	967,218	31.1%	696,958	270,260		12,172	258,088	8.3%	200,000
32	Lexington	Off-Sale Only		2.061	3,078,883	2,442,145	636,738	20.7%	515,801	120,937	(9,752)	20,988	90,197	2.9%	50,000
33	Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	25.6%	564,293	223,487	(10,976)		212,511	6.9%	131,280
34	Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	25.1%	641,549	122,887	9,249	13,772	118,364	3.9%	100,000
35	Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	26.1%	361,325	406,894	8,092	45,709	369,277	12.6%	190,750
36	Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	25.6%	535,791	203,189	89		203,278	7.0%	63,515
37	Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	27.1%	499,905	259,128	7,457		266,585	9.5%	270,000
38	Stacy	On- & Off-Sale		1,459	2,751,348	1,815,385	935,963	34.0%	723,382	212,581	34,327	77,421	169,487	6.2%	10,000
39	Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	29.6%	554,326	178,637	1,608	37,763	142,482	5.7%	106,750
40	Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	27.3%	465,521	182,961	2,006		184,967	7.8%	185,000
41	Sauk Rapids	Off-Sale Only		13,210	2,364,701	1,824,044	540,657	22.9%	408,932	131,725	782		132,507	5.6%	75,000
42	Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	23.8%	515,038	42,874	8,546		51,420	2.2%	150,000
43	North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	27.0%	415,885	208,722	78	23,526	185,274	8.0%	135,000
44	Isanti	Off-Sale Only		5,385	2,312,602	1,708,940	603,662	26.1%	344,778	258,884	1,707	14,341	246,250	10.6%	150,000
45	Lindstrom	On- & Off-Sale		4,436	2,194,857	1,530,027	664,830	30.3%	557,323	107,507	23,413	1,702	129,218	5.9%	180,930
46	Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	26.2%	456,935	103,709	2,367		106,076	5.0%	100,000
47	Litchfield	Off-Sale Only		6,723	2,120,313	1,607,104	513,209	24.2%	344,967	168,242	4,386		172,628	8.1%	59,000
48	Saint Francis	Off-Sale Only		7.240	2,058,003	1,522,305	535,698	26.0%	377,162	158,536	11.582		170,118	8.3%	60,000
49	Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	25.7%	336,573	181,609	4,396	22.069	163,936	8.1%	52,230
50	Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	25.5%	351,096	158,115	3,539	12,843	148,811	7.5%	85,000
	Morris	Off-Sale Only		5,382	1,935,131	1,470,712	464,419	24.0%	289,953	174,466	4,602		179,068	9.3%	254,890
51		Sil Sule Only		5,502	1,755,151	1, 170, 712		21.070	207,755	174,100	1,002		17,000	1.570	201,070

							Gross Profit						Net Profi	t/(Loss)	
			Foot-			Cost		Percent	1	erating	Nonope	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
52	Two Harbors	Off-Sale Only		3,729	1,892,222	1,453,421	438,801	23.2%	327,447	111,354	4,360		115,714	6.1%	11,700
53	Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	33.1%	317,471	301,164	3,559		304,723	16.3%	200,000
54	Wadena	Off-Sale Only		4,098	1,866,905	1,433,404	433,501	23.2%	278,221	155,280	16		155,296	8.3%	327,232
55	Roseau	Off-Sale Only		2,643	1,860,685	1,319,976	540,709	29.1%	254,691	286,018	1,005		287,023	15.4%	200,000
56	Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	26.9%	319,947	140,614	4,310		144,924	8.5%	125,000
57	Windom	Off-Sale Only		4,630	1,659,134	1,145,844	513,290	30.9%	273,098	240,192	(544)		239,648	14.4%	70,000
58	Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	25.0%	230,462	146,798	5,453		152,251	10.1%	
59	Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	28.1%	210,165	205,271	3,097		208,368	14.1%	200,376
60	Blue Earth	Off-Sale Only		3.322	1,479,806	1,096,199	383,607	25.9%	270,468	113,139	1,124	3.769	110,494	7.5%	7,725
61	Longville	On- & Off-Sale		157	1,472,560	941,277	531,283	36.1%	449,188	82,095	449	6,453	76,091	5.2%	
62	Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	36.0%	407,140	122,463	971		123,434	8.4%	125,000
63	Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	25.1%	171,338	181,409	92		181,501	12.9%	145,000
64	Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	27.7%	197,240	183,411			183,411	13.3%	85,000
65	Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	24.4%	283,531	49,603	6,860	5,606	50,857	3.7%	(200,000)
66	Lonsdale	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	25.1%	295,062	44,727	13		44,740	3.3%	34,000
67	Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	24.6%	183,820	147,953	7,542		155,495	11.6%	101,505
68	Braham	Off-Sale Only		1,817	1,266,625	965,930	300,695	23.7%	260,885	39,810	88,611	82,630	45,791	3.6%	30,000
69	Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	22.2%	208,536	68,156	651		68,807	5.5%	8,360
70	Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	22.9%	194,678	90,080	1,533		91,613	7.4%	40,000
71	Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	28.4%	184,995	160,751	60	19,919	140,892	11.6%	32,784
72	Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	21.9%	198,468	64,440	3,076		67,516	5.6%	42,500
73	Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	25.7%	240,295	63,014		2,345	60,669	5.1%	45,000
74	Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	22.2%	223,542	33,815	691	2,545	34,506	3.0%	41,000
75	Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	29.9%	244,277	102,569	2,610		105,179	9.1%	140,000
76	Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	34.5%	306,468	86,776	21,314		108,090	9.5%	60,000
77	Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	24.5%	224,531	46,724	2,836	32,505	17,055	1.5%	
78	Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	26.6%	191,669	103,495	16,541	14,807	105,229	9.5%	81,493
79	Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	33.9%	326,249	49,198		48,184	1,014	0.1%	2,895
80	Rush City	Off-Sale Only		3.039	1,105,759	843,899	261,860	23.7%	221,675	40,185	478		40,663	3.7%	20,000
81	Mahnomen	On- & Off-Sale		1,220	1,061,383	674,007	387,376	36.5%	306,206	81,170	38,687	22,907	96,950	9.1%	
82	Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	31.3%	303,516	20,109	75	25,703	(5,519)	-0.5%	
83	Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	22.6%	186,485	45,718	14,043	32,454	27,307	2.7%	
84	Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	23.6%	148,224	88,532	21,446		109,978	11.0%	52,000
85	Saint James	Off-Sale Only		4,619	997,344	674,976	322,368	32.3%	181,869	140,499	4,435		144,934	14.5%	60,000
86	Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	35.7%	311,592	40,958	33,990		74,948	7.6%	150,000
87	Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	25.4%	180,948	58,487	59	27,282	31,264	3.3%	5,000
88	Walker	On- & Off-Sale		937	935,308	703,555	214,251	22.9%	119,250	95,001	322		95,323	10.2%	246,000
89	Silver Bay	On- & Off-Sale		1,866	905,576	564,371	341,205	37.7%	341,578	(373)	1,572	11,002	(9,803)	-1.1%	
90	Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	27.4%	184,109	53,098	95		53,193	6.1%	3,300
91	Tracy	On- & Off-Sale		2,143	865,497	511,173	354,324	40.9%	363,267	(8,943)	13,135	433	3,759	0.4%	10,000
92	Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	29.7%	272,280	(18,114)		3,752	(21,866)	-2.6%	
92	Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	37.4%	255,009	64,617	53	5,916	58,754	6.9%	25,000
93	Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	37.5%	251,709	67,110	6,419	5,910	73,529	8.6%	20,000
95	Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	26.1%	247,858	(30,964)	11,672	6,903	(26,195)	-3.2%	
93	Olivia	Off-Sale Only		2,002	829,194	627,344	210,894 201,850	20.1%	247,838	(21,908)	13,048	0,905	(20,193)	-5.2%	
90	Wells	On- & Off-Sale		2,430	799,314	553,121	246,193	30.8%	223,758	(35,790)	9,018		(26,772)	-3.3%	
97	Sherburn	On- & Off-Sale		1,109	799,314	501,684	246,193	30.8%	268,815	26,514	9,018		26,550	-5.5%	5,000
98	Osakis	On- & Off-Sale		1,109	756,068	433,976	322,092	42.6%	283,896	38,196	14,092		20,330 52,288	5.5% 6.9%	
100	Menahga	On- & Off-Sale		1,732	735,568	436,683	298,885	42.6%	285,896	69,488	4,453	132	73,809	10.0%	50,000
100	Lake Park	On- & Off-Sale		797	678,691	381,308	298,883	40.8%	229,397	10,650	4,435		10,650	10.0%	
	New York Mills	On- & Off-Sale		1,199	675,389	432,730	297,383	43.8%	280,733	67,631	5,427		73,058	1.6%	60,000
102	NEW TOLK WILLS	on- a on-sale		1,199	075,569	452,750	242,039	33.7%	175,028	07,031	5,427		15,058	10.0%	00,000

							Gross Profit						Net Profi	t/(Loss)	
			Foot-			Cost		Percent	1	erating	Nonope			Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
103	Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	32.4%	213,721	1,650	20,323	2,870	19,103	2.9%	
104	Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	39.5%	219,134	35,048	8,133		43,181	6.7%	
105	Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	35.1%	218,699	6,334	(108)	24,811	(18,585)	-2.9%	
106	Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	24.7%	133,808	24,041	431		24,472	3.8%	1,713
107	Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	35.2%	208,220	11,420	101		11,521	1.8%	
108	Sleepy Eye	Off-Sale Only		3,554	616,174	488,490	127,684	20.7%	125,088	2,596	5,778		8,374	1.4%	15,000
109	Miltona	On- & Off-Sale		431	604,594	334,804	269,790	44.6%	232,666	37,124	5,146		42,270	7.0%	
110	Nevis	On- & Off-Sale		401	601,240	347,964	253,276	42.1%	214,296	38,980	3,288		42,268	7.0%	35,000
111	Randall	On- & Off-Sale		642	558,648	359,275	199,373	35.7%	195,231	4,142	8,628		12,770	2.3%	10,000
112	Twin Valley	On- & Off-Sale		808	549,861	297,313	252,548	45.9%	214,482	38,066	2,654		40,720	7.4%	(414)
113	Remer	On- & Off-Sale		374	548,890	295,451	253,439	46.2%	195,857	57,582			57,582	10.5%	8,317
114	Orr	On- & Off-Sale		274	547,746	333,688	214,058	39.1%	176,817	37,241		2,343	34,898	6.4%	29,300
115	Finlayson	On- & Off-Sale		311	542,733	299,486	243,247	44.8%	172,221	71,026	10,537		81,563	15.0%	26,225
116	Ada	On- & Off-Sale		1,670	534,368	320,093	214,275	40.1%	185,937	28,338			28,338	5.3%	8,301
117	Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	41.7%	214,276	6,694	10,313		17,007	3.2%	
118	Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	45.7%	288,572	(47,875)	3,480		(44,395)	-8.4%	
119	Silver Lake	On- & Off-Sale		821	524,275	275,710	248,565	47.4%	227,688	20,877	160		21,037	4.0%	
120	Sacred Heart	On- & Off-Sale		530	509,653	295,931	213,722	41.9%	210,741	2,981	15,266	675	17,572	3.4%	
121	Sebeka	On- & Off-Sale		709	505,326	292,221	213,105	42.2%	210,964	2,141	61		2,202	0.4%	
122	Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	27.7%	116,143	22,953	772		23,725	4.7%	
123	Audubon	On- & Off-Sale		536	489,951	286,285	203,666	41.6%	220,014	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
124	Brandon	On- & Off-Sale	[0]	494	488,628	285,079	203,549	41.7%	174,728	28,821	1,169		29,990	6.1%	10,000
125	Callaway	On- & Off-Sale		236	486,599	258,384	228,215	46.9%	222,111	6,104	2,484		8,588	1.8%	(8,219)
126	Mentor	On- & Off-Sale		151	481,654	272,128	209,526	43.5%	183,195	26,331	920		27,251	5.7%	41,356
120	Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	45.7%	169,742	49,300			49,300	10.3%	10,000
128	Darwin	Off-Sale Only		348	473,806	381,997	91,809	19.4%	93,246	(1,437)	2,252		815	0.2%	
129	Walnut Grove	On- & Off-Sale		859	470,414	245,380	225,034	47.8%	234,658	(9,624)	1,046	6,009	(14,587)	-3.1%	3,000
130	Vergas	Off-Sale Only		342	468,770	340,140	128,630	27.4%	120,146	8,484	3,526	3,480	8,530	1.8%	25,000
131	Underwood	Off-Sale Only		339	467,568	365,504	102,064	21.8%	73,473	28,591	994		29,585	6.3%	10,000
132	Barnum	On- & Off-Sale		612	466,349	235,552	230,797	49.5%	218,515	12,282	24,334		36,616	7.9%	7,000
133	De Graff	On- & Off-Sale		126	465,960	235,011	230,949	49.6%	195,071	35,878		10,188	25,690	5.5%	600
134	Browerville	On- & Off-Sale		784	460,887	253,315	207,572	45.0%	201,626	5,946	6,731		12,677	2.8%	9,000
135	Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	29.6%	127,824	6,275	530		6,805	1.5%	30,000
136	Lakefield	Off-Sale Only		1,711	440,320	323,700	116,620	26.5%	82,806	33,814	2,351		36,165	8.2%	1,300
137	Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	52.3%	191,201	39,271	9,257		48,528	11.0%	
138	Madison	Off-Sale Only		1,518	438,543	324,576	113,967	26.0%	87,248	26,719	1,515		28,234	6.4%	50,000
139	Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	40.5%	169,552	4,258	26	260	4,024	0.9%	
140	Madelia	Off-Sale Only		2,320	425,806	316,872	108,934	25.6%	53,460	55,474	1,884		57,358	13.5%	30,000
141	Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	45.1%	148,020	43,473	1,635		45,108	10.6%	20,000
142	Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	53.9%	205,308	21,855			21,855	5.2%	
143	Buffalo Lake	On- & Off-Sale		702	418,096	229,906	188,190	45.0%	191,092	(2,902)	11,420		8,518	2.0%	
144	Ranier	On- & Off-Sale		607	415,438	167,627	247,811	59.7%	223,532	24,279	873		25,152	6.1%	30,000
145	Saint Hilaire	On- & Off-Sale		285	412,280	254,778	157,502	38.2%	181,027	(23,525)	6,056		(17,469)	-4.2%	
145	Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	45.1%	176,789	8,488	99		8,587	2.1%	5,000
140	Balaton	On- & Off-Sale		635	407,016	263,835	143,178	35.2%	146,036	(2,858)	3,005		147	0.0%	10,000
147	Littlefork	On- & Off-Sale		646	406,381	245,960	160,421	39.5%	176,621	(16,200)	3,005		(12,729)	-3.1%	(2,385)
143	Akeley	On- & Off-Sale		438	400,381	245,900	174,310	43.5%	135,950	38,360	29		38,389	9.6%	1,750
149	Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	40.9%	174,252	(10,833)	1,965		(8,868)	-2.2%	
150	Hitterdal	On- & Off-Sale		207	399,973	171,331	223,196	56.6%	195,299	27,897	32		27,929	-2.2%	26,974
151	Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	24.3%	85,768	9,222	2,243		11,465	2.9%	6,000
152		On- & Off-Sale		155	390,406	210,249	180,157	46.1%	184,099	(3,942)		106	(4,048)	-1.0%	(10,265)
155	Ciolitari	on- a on-sale		155	590,400	210,249	100,137	40.170	104,099	(3,942)		100	(4,040)	-1.070	(10,203)

							Gross P	Gross Profit					Net Profit	t/(Loss)	
			Foot-			Cost		Percent	Оре	erating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
154	Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	47.2%	178,162	4,012	17,444		21,456	5.6%	5,000
155	Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	51.9%	183,713	16,314	831	2,205	14,940	3.9%	16,300
155	Ulen	On- & Off-Sale		552	382,242	180,676	200,027	52.7%	165,179	36,387	561	2,203	36,948	9.7%	
150	Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	45.6%	139,017	32,333	106	2,971	29,468	7.8%	
158	Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	49.4%	167,486	17,858	42		17,900	4.8%	
150	Boyd	On- & Off-Sale		166	373,205	185,032	188,173	50.4%	157,391	30,782	15,329	1,748	44,363	11.9%	
160	Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	52.4%	184,090	11,532			11,532	3.1%	1,000
161	Spring Grove	On- & Off-Sale		1,314	366,777	235,393	131,384	35.8%	134,959	(3,575)	4,658		1,083	0.3%	(1,900)
162	Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	37.1%	142,828	(7,124)	4,781		(2,343)	-0.6%	5,000
163	Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	43.0%	145,445	11,619	10,158		21,777	6.0%	25,755
164	Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	44.1%	162,730	(4,243)	11,969		7,726	2.2%	2,649
165	West Concord	On- & Off-Sale		790	357,776	200,974	156,802	43.8%	164,310	(7,508)	4,124		(3,384)	-0.9%	
166	Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	22.7%	68,062	12,790			12,790	3.6%	
167	Ogema	On- & Off-Sale		190	355,955	198,005	157,950	44.4%	97,217	60,733	2,531	1,322	61,942	17.4%	40,000
168	Palisade	On- & Off-Sale		167	348,251	208,709	139,542	40.1%	141,248	(1,706)	18,378		16,672	4.8%	
169	Danvers	On- & Off-Sale		95	344,434	188,248	156,186	45.3%	161,662	(5,476)	871		(4,605)	-1.3%	
170	Dalton	Off-Sale Only		249	338,765	257,783	80,982	23.9%	78,262	2,720	1,505		4,225	1.2%	10,000
170	Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	47.7%	152,316	8,679	618		9,297	2.8%	9,600
171	Gilman	On- & Off-Sale	[0]	235	336,267	154,900	181,367	53.9%	176,232	5,135	14,913		20,048	6.0%	
172	Northome	On- & Off-Sale		197	333,961	198,130	135,831	40.7%	112,274	23,557	7		23,564	7.1%	40,000
173	Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	47.7%	119,673	33,080	193		33,273	10.4%	22,000
174	Foreston	On- & Off-Sale		526	317,906	151,217	166,689	52.4%	162,630	4,059	7,342	1.528	9,873	3.1%	
175	Millerville	On- & Off-Sale		107	309,841	175,772	134,069	43.3%	144,176	(10,107)	1,376	1,528	(8,731)	-2.8%	
170	Hanska	On- & Off-Sale		388	302,016	175,116	126,900	42.0%	122,073	4,827	6,392	431	10,788	3.6%	38,000
178	Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	60.9%	156,533	22,299		11,400	10,788	3.7%	
170	Russell	On- & Off-Sale		330	291,214	146,265	144,949	49.8%	106,696	38,253	1,048		39,301	13.5%	
180	Okabena	On- & Off-Sale		187	283,377	164,353	119,024	42.0%	115,852	3,172			3,172	1.1%	
181	Williams	On- & Off-Sale		186	283,107	152,800	130,307	46.0%	132,376	(2,069)			(2,069)	-0.7%	
181	Erhard	Off-Sale Only		144	279,203	210,588	68,615	24.6%	75,264	(6,649)	2,579		(4,070)	-1.5%	
183	Conger	On- & Off-Sale		146	278,857	161,250	117,607	42.2%	123,193	(5,586)	5,637		51	0.0%	13,760
184	Avoca	On- & Off-Sale		140	260,973	128,248	132,725	50.9%	109,848	22,877	3,293	463	25,707	9.9%	19,200
185	Verndale	On- & Off-Sale		599	255,346	137,352	117,994	46.2%	109,848	9,168	859	+05	10,027	3.9%	
185	Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	41.9%	113,555	(6,873)	11,548		4,675	1.8%	
187	South Haven	On- & Off-Sale		190	246,728	124,462	122,266	49.6%	135,881	(13,615)	2,134		(11,481)	-4.7%	
188	Hadley	On- & Off-Sale		54	242,299	111,114	131,185	54.1%	144,270	(13,085)	6,212	408	(7,281)	-3.0%	
189	Butterfield	Off-Sale Only		584	236,343	181,578	54,765	23.2%	55,147	(382)	29		(7,281)	-0.1%	
190	Vesta	On- & Off-Sale		311	230,972	141,541	89,431	38.7%	103,008	(13,577)			(13,577)	-5.9%	
190	Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	38.6%	122,523	(41,702)	5,185		(36,517)	-17.4%	(7,100)
191	Cleveland	On- & Off-Sale		725	209,559	120,136	104,825	51.1%	96,385	8,440	19,475		27,915	13.6%	(7,100)
192	Waldorf	On- & Off-Sale		224	204,350	128,706	75,644	37.0%	101,067	(25,423)	4,119		(21,304)	-10.4%	
193	Kiester	Off-Sale Only		488	188,747	136,102	52,645	27.9%	50,277	2,368	35,764	29,415	8,717	4.6%	
194	Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	42.7%	87,541	(10,864)	7,529	29,415	(3,335)	-1.9%	
195	Browns Valley	On- & Off-Sale		590	179,515	86,697	84,731	42.7%	81,781	2,950	2,351		5,301	-1.9%	
190	Winton	On- & Off-Sale	[16]	170	145,720	159,288	(13,568)	-9.3%		(13,568)	2,331	23	(13,587)	-9.3%	(20,500)
197	Elmore	Off-Sale Only		656	145,720	96,527	28,803	-9.3%	31,815	(13,568) (3,012)	4 67		(13,587) (2,945)	-9.3%	(20,500)
198	Round Lake	Off-Sale Only		377	125,051	101,849	28,805	18.6%	35,364	(12,162)	1,621	3,361	(13,902)	-2.5%	
200		On- & Off-Sale	[16]	442	98,197	70,252	25,202	28.5%	50,452	(12,102) (22,507)	1,621	5,501	(13,902) (11,906)	-11.1%	
200	Kellogg Canton	On- & Off-Sale		442 345		70,252 55,684	27,945	28.5%			3,985		(11,906)	-12.1%	140,639
201 202	Wilmont		[16]	345 340	75,969 1,329	55,684	20,285	26.7%	23,738 19,974	(3,453)	,		532 8,980		,
202		On- & Off-Sale	[21][22]	677	1,329		1,329	100.0%	7,107	(18,645)	27,625			675.7%	48,500
	Lake Benton	On- & Off-Sale	[32]		,		,		,	(5,894)			(5,894)	-485.9%	,
204	Biscay	On- & Off-Sale	[0][32]	107											24,282

							Gross Pi	ofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
205	Rushford	On- & Off-Sale	[32]	1,757					27,219	(27,219)		72	(27,291)		
	Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	26.0%	\$44,312,330	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,225
	On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	39.7%	\$24,285,632	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,941
	All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	28.9%	\$68,597,962	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

# Table 7Comparison of City Liquor Store Operations - 2013Ranked by Net Profit/(Loss) as a Percent of Sales

								Gross Profit						Net Profit	/(Loss)	
I         Wilmont         One & Off-Size         [2][2]         340         S1,229         Sum         S1,229         (000, 5)         S1,227         (011, 7)				Foot-									erating			
2         Ogene         One & Off-Sale          190         355045         198,005         157290         4448         97,217         60,713         2,531         1,232         61,942         17,445         40,000           4         Family         Orf-Sale Ouly	Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
2         Ogena         One & Olf-Sale	1	Wilmont	On- & Off-Sale	[21][22]	340	\$1,329	\$	\$1,329	100.0%	\$19,974	(\$18,645)	\$27,625	\$	\$8,980	675.7%	\$
3       Genind Murnis       Off-Sake Only	2															
5         Roscia         Off-Sale Conjy	3	Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	33.1%	317,471	301,164	3,559		304,723	16.3%	200,000
6         Fullsyon         One-& Off Sale          311         542:73         229:46         212:21         71.026         10.373          81.63         15.0%         262:23           7         Fairment         Off Sale Oay	4		•		13,646											
P.         Famionit         Off-Sake Only          10/04         3.292.290         2.448.793         913.416         2.73%         18.148         14.036         9.04.036         9.04.03         9.04.043          14.04.7%         53.148           9         Windom         Off-Sake Ohy          2.03.04         1.04.01.14         1.143.844         513.200         30.03%         1.00.0176         1.01.04.14         1.44.7%         63.00.00           10         BLR Key         Off-Sake Ohy          2.03.05         6.04.00          2.90.048         1.44.4%         70.02.00           11         Dependent         Off-Sake Ohy          2.03.81         1.149.433         1.00.00.07         1.01.56         1.01.56         1.01.57         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.02.00.07         2.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56         1.01.56	5	Roseau	Off-Sale Only		2,643	1,860,685	1,319,976	540,709	29.1%	254,691	286,018	1,005		287,023	15.4%	200,000
8         Saint James         Off Saic Only          4.619         979.743         674.976         322.308         22.378         22.089         22.010         22.010	6	Finlayson	On- & Off-Sale		311	542,733	299,486	243,247	44.8%	172,221	71,026	10,537		81,563	15.0%	26,225
9         Windom         OR:Sale Cuby          24,630         1,465,844         513,200         30.9%         272,088         240,192         (544)          239,648         14.4%         70000           10         BLR kiver         OT/Sale Cuby          137,29         330,5687         2,906,813         955,16         2575,58         442,308         551,308         1,610          554,918         14,38         755,000           12         Pipeton         OT/Sale Cuby          2,23         234,9461         1064,38         154,34         241,84         343,443         19,475          27,915         15,36            13         Burdin         OT/Sale Cuby          15,329         241,4706         346,434         92,98         106,666         333,18         3,313         340,113         135%         200,000           14         Workington         OT/Sale Cuby          1,374,522         299,871         330,651         2,756         14,440         92          183,411          183,411         13,58         50,000          183,411         13,58         50,000	7	Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	27.8%	449,336	494,080	6,164		500,244	14.7%	351,430
In         Els River         Off-Sale Cuby	8	Saint James	Off-Sale Only		4,619	997,344	674,976	322,368	32.3%	181,869	140,499	4,435		144,934	14.5%	60,000
Int         Marchall         OP:Sale Only          13.729         3.003,667         2.008,081         1.014          553,088         1.010          553,088         1.010          553,088         1.010          553,088         1.010          208,388         1.028         375,000           14         Buffolo         Oft-Sale Only          13.00         2.01,452         1.028,982         2.78,87         7.81,464         4.81,728         159,055         370,029         303,372         1.35%         550,000           15         Ressell         Or. & Oft-Sale Only          1.30         2.01,124         1.44,628         1.44,988         100,666         33,232         1.138         3.233         1.138         3.233         1.138         3.233         1.138         3.233         1.138         3.233         1.138         3.233         1.138         3.233         1.138         3.233         1.138         3.233         1.238         3.233         1.238         3.233         3.233         1.238,563         2.218,503         2.218,503         2.218,503         2.218,503         2.218,503         2.218,503         2.218,503         2.218,503	9	Windom	Off-Sale Only		4,630	1,659,134	1,145,844	513,290	30.9%	273,098	240,192	(544)		239,648	14.4%	70,000
12         2         Psychoad         On:Sale Only          4.248         1.408.43         1.001,36         101,325         51.16         302,327         30,977          223,036         1.41%         200,376           14         Burfalo         Off.Sale Only          1.51812         4.457,401         3.217,259         1.239,827         728%         728%         158.016         4.41,75          3.300         1.35%            16         Worthington         Off.Sale Only          1.239,42         2.00%         444.541         4.53,163         3.413         44.1103         1.35%         50,000           17         Malahia         Off.Sale Only          2.314         1.348,392         2.56%         405,648         4.53,164         5.330         3.413         44.1103         1.35%         30,000           18         Malana         Off.Sale Only          5.57%         1.353         1.345%         1.300,001         1.35%         1.300,001         1.357,01         1.327%         1.318,933         1.346,93         1.368,92         1.47%         1.26%         1.99,99         1.448,92         1.26%         1.300,001         1.300,013	10	Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	30.3%	1,000,781	1,049,821	(87,003)		962,818	14.3%	672,289
14       Burbalo       One-& G0F-Sale        725       204,961       100,136       104,825       51,1%       96,385       8,440       19,475        27,915       13,5%          14       Burbalo       One-& G0F-Sale        330       291,214       146,265       144,294       99,8%       166,666       382,53       1,048        93,901       13,5%        13,5%        130       291,214       146,265       144,294       498,84       438,186       53,30       3,314       440,013       13,5%        183,411	11	Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	25.5%	442,308	553,308	1,610		554,918	14.2%	375,000
I         Herfalo         Off-Sale Only	12	Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	28.1%	210,165	205,271	3,097		208,368	14.1%	200,376
Instruction         One & Off-Sale Conjy          3300         291,214         146.205         146.205         106.006         38,253         1.048          33,011         33,010         13,3%            16         Wormhogon         Off-Sale Conjy          2,200         425,806         316,872         108,944         25,666         55,374         15,841          57,358         13,394         30,000           18         Warod         Off-Sale Conjy          17,11         137,452         93,871         30,061         27,771         17,774         197,240         18,411         13,398         85,000           20         Perham         Off-Sale Conjy          12,995         2,555,666,11         37,67,648         13,8398         2,594         68,999         62,914         (8,823)          620,731         12,295         65,556,609         39,222,174         2,549         15,239         15,129         1,12,295         5,556,609         39,222,144         15,349         1,160,715         16,913         1,04,615         2,849         14,00,715         5,435         1,108         1,06,415         2,294,913         0,74,23,742          1,342,73 </td <td>13</td> <td>Cleveland</td> <td>On- &amp; Off-Sale</td> <td></td> <td>725</td> <td>204,961</td> <td>100,136</td> <td>104,825</td> <td>51.1%</td> <td>96,385</td> <td>8,440</td> <td>19,475</td> <td></td> <td>27,915</td> <td>13.6%</td> <td></td>	13	Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	51.1%	96,385	8,440	19,475		27,915	13.6%	
In         Worthington         Off Sale Only          12,974         3.261,540         2.2414,706         846,844         2.00%         448,186         5.330         3.413         440,033         13.3%         200,000           17         Madelin         Off Sale Only          1.771         1.174,522         993,871         380,612         2.7%         197,240         183,411           183,411         1.3.%         85,000           19         Glenco         Off Sale Only          1.375,520         322,747         25.1%         171,318         181,409         92          183,411         1.3.%         45,000           21         Moricello         Off Sale Only          1.306,552         210,746         78,812         0.4%         183,93         23.9%         689,049         69,014         (82,83)          44,505         11.0%         2.0%         690,040         162,812         1.444,803         11.0%         32,747         2.3.4%         184,913         18,731         1.43,818         162,751         6.60         184,921         145,914         44,353         1.0,90,423         1.444,104         33,771         2.44,8134         31,733 <td>14</td> <td>Buffalo</td> <td>Off-Sale Only</td> <td></td> <td>15,812</td> <td>4,457,401</td> <td>3,217,509</td> <td>1,239,892</td> <td>27.8%</td> <td>758,164</td> <td>481,728</td> <td>159,053</td> <td>37,029</td> <td>603,752</td> <td>13.5%</td> <td>550,000</td>	14	Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	27.8%	758,164	481,728	159,053	37,029	603,752	13.5%	550,000
17       Madelia       Off-Sale Only	15	Russell	On- & Off-Sale		330	291,214	146,265	144,949	49.8%	106,696	38,253	1,048		39,301	13.5%	
Is         Warroad         Off-Sale Only	16	Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	26.0%	408,648	438,186	5,330	3,413	440,103	13.5%	200,000
19         Glencoe         Off-Sale Only	17	Madelia	Off-Sale Only		2,320	425,806	316,872	108,934	25.6%	53,460	55,474	1,884		57,358	13.5%	30,000
20PerhamOff-Sale Only	18	Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	27.7%	197,240	183,411			183,411	13.3%	85,000
21       Monticello       Off-Sale Only        12.98       5.086.66.11       3.767.648       13.18.963       25.9%       689.949       629.014       (8.283)        620.731       12.2%       650.000         22       Boyd       Onr & Off-Sale Only        2.496       1.216.207       870.461       28.4%       184.9495       160.751       60       19.919       140.892       11.6%       372.974         24       Ferges Falls       Off-Sale Only        3.432       1.346.188       1.014.415       28.9%       188.820       147.953       7.542        155.995       11.6%       201.905         25       Long Prainie       Off-Sale Only        3.441.16       207.655.677       29.75       544.894       147.953       7.542        19.978       11.6%       201.905         26       Ritkin       Onf-Sale Only        2.30       426.69       3.596       175.028       676.61       5.477        14.85.22       2.146        19.978       11.0%       60.000       3.477       3.34       246.69       3.596       175.028       676.61       5.477        73.058       10.8%	19	Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	25.1%	171,338	181,409	92		181,501	12.9%	145,000
22       Boyd       On: & Off-Sale        166       173,205       188,173       50.4%       157,391       30,782       15,229       1,748       44,363       11.9%          23       Pergus Fails       Off-Sale Only        13,225       5,558,69       3,952,254       28.9%       934,300       672,115       3,453       322,50       643,018       11.6%       370,979         25       Long Prairie       Off-Sale Only        13,422       1344,188       104,415       331,773       24.6%       183,830       147,953       7,542        155,6957       11,2%       200,000         25       Long Prairie       Off-Sale Only        21,30       100,02,02       765,844       25,756       23.6%       143,224       84,532       11,4%       5,000       20       21,446        48,588       11,0%       5,200       21,446        48,583       11,0%       5,200       10,471,44       24,86,552       21,440        7,3088       10,000       30       11,0%       5,200       10,471,14       24,662,11       10,10%       1,240,000       31       1,341,010       32,212,101       10,89,778       14,341,412 <td>20</td> <td>Perham</td> <td>Off-Sale Only</td> <td></td> <td>3,095</td> <td>2,938,965</td> <td>2,170,746</td> <td>768,219</td> <td>26.1%</td> <td>361,325</td> <td>406,894</td> <td>8,092</td> <td>45,709</td> <td>369,277</td> <td>12.6%</td> <td>190,750</td>	20	Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	26.1%	361,325	406,894	8,092	45,709	369,277	12.6%	190,750
23         Petican Rapids         Off-Sale Only          24, 96         124, 26         78, 20         11, 6%         370, 979           25         Long Parinic         Off-Sale Only          13, 295         558, 669         3952, 254         1, 606, 415         28, 9%         943, 400         67, 215         3, 453         322, 550         11, 6%         370, 979           25         Long Parinic         Off-Sale Only          134, 42         13, 66, 185         27, 9%         544, 804         442, 370         5, 505         51, 238         396, 637         11, 6%         260, 000           27         Crouwell         Orf-8, 60 (Fisale          23, 9         440, 301         29, 822         22, 07, 50         23, 6%         144, 224         88, 532         21, 446          19, 978         11, 6%         60, 000           28         New York Mils         Orf-8, ale Only          24, 573         242, 659         35, 9%         15, 741         28, 884         1, 707         14, 341         246, 250         10, 6%         50, 000           30         Edina         Off-Sale Only          5, 387         347, 342         13, 687         15, 7479, 884 <t< td=""><td>21</td><td>Monticello</td><td>Off-Sale Only</td><td></td><td>12,993</td><td>5,086,611</td><td>3,767,648</td><td>1,318,963</td><td>25.9%</td><td>689,949</td><td>629,014</td><td>(8,283)</td><td></td><td>620,731</td><td>12.2%</td><td>650,000</td></t<>	21	Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	25.9%	689,949	629,014	(8,283)		620,731	12.2%	650,000
24         Fergus Fails         Off-Sale Only          13,392         5,558,669         3.952,254         1,064,15         23,973         24,600         163,400         11,6%         101,505           26         Big Lake         Off-Sale Only          10,402         3,541,136         2,550,722         987,264         27,9%         5,101         39,271         92,571         92,371         92,673         5,505         51,238         396,637         11,2%         200,000           27         Crownell         Off-Sale Only          2,130         1,002,620         298,829         236,756         23,6%         148,224         88,532         2,146          1,099,78         1,0%         5,200           28         New York Mills         Orf-Sale Only          1,999         675,389         422,759         23,96,60         1,447,144         20,867          1,468,011         0,7%         1,461,010         1,77         1,434         24,629         1,07%         1,343         1,463,11         1,07%         1,343         1,465,011         0,7%         1,461,010         1,77%         1,434         24,629         1,666         1,620,141         1,660,110,7%         1,461,010	22	Boyd	On- & Off-Sale		166	373,205	185,032	188,173	50.4%	157,391	30,782	15,329	1,748	44,363	11.9%	
25         Long Praine         Off-Sale Only          155,495         11.6%         100,005           26         Big Lake         Off-Sale Only          104,02         3.544,136         2.556,872         987,224         27.9%         544,894         442,370         55.05         51,238         396,677         11.2%         200,005           27         Cromwell         On-& & Off-Sale Only          2.13         1.002,020         765,848         2.26,75         23.6%         1442,224         88.532         21,446          73.058         10.8%         60,000           28         Aitkin         Off-Sale Only          9.440,713         2.76,763         3.746,794         27.3%         2.299,650         1.447,144         20.867          1.468,011         10.7%         1.430,100           31         Isanti         Off-Sale Only          2.67         424,253         2.327,00         19.147,14         20.867          445,108         10.0%         20.000           33         Thick River Faile         Off-Sale Only          8.668         4.562,505         3.470,342         1.29,575         47.98         4.002	23	Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	28.4%	184,995	160,751	60	19,919	140,892	11.6%	32,784
26Big LakeOff-Sale Only $10.402$ $3.544,136$ $2.5568,272$ $997,224$ $27.9\%$ $544,894$ $442,370$ $5.505$ $51.238$ $396,637$ $11.2\%$ $200,000$ 27CromwellOn-& & Off-Sale Only $2.13$ $410.301$ $209,829$ $230,472$ $52.3\%$ $191,201$ $39,271$ $9,257$ $48,598$ $11.0\%$ $52,0000$ 28AitkinOff-Sale Only $1,199$ $675,389$ $432,770$ $224,659$ $35.9\%$ $175,028$ $67,631$ $5.427$ $73,058$ $10.00,60001$ 30EdinaOff-Sale Only $49,216$ $13.711,575$ $9.964,763$ $37,46,794$ $27.3\%$ $22.996,50$ $1.447,144$ $20,867$ $14.841$ $246,250$ $10.0\%$ $13.00,60001$ 31IsantiOff-Sale Only $8.238$ $23.12,602$ $17.9840$ $663,662$ $26.1\%$ $344,778$ $12.58$ $84$ $1.707$ $14.341$ $246,250$ $10.0\%$ $20.0000$ 33Thief River FallsOff-Sale Only $8.668$ $4.562,505$ $3.770,242$ $10.92,163$ $23.9\%$ $612,275$ $479,888$ $4.002$ $483,890$ $10.6\%$ $214,833$ 35RemerOn-& Off-Sale Only $3.441,33$ $3.281,862$ $2.24,4176$ $81,936$ $379,286$ $(690)$ $19,488$ $359,108$ $10.5\%$ $8.3171$ 36Park RapidsOff-Sale Only	24	Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	28.9%	934,300	672,115	3,453	32,550	643,018	11.6%	370,979
27CromwellOn-& Off-Sale239440.301298.2923.047252.3%191.20139.2719.25748,52811.0%52.00028AixinOff-Sale Only1.199675.3894236.7523.6%148,22488,53221.44610.997811.0%52.00030EdinaOff-Sale Only49.21613.711,5579.964.7633.746.79427.3%2.299.6501.447,14420.8671.462.20110.0%1.501.00031IsantiOrf-Sale Only5.382.312.6021.708.940603.66226.1%3.447.7128.8841.70714.34124.625010.0%1.501.00033Thier River FailsOrf-Sale Only5.382.312.6021.708.940603.66226.1%3.447.731.63545.10810.0%5.00033Thier River FailsOrf-Sale Only5.864.562.5053.470.3421.092.16323.9%612.275479.8884.00245.80810.6%56.827734RogersOn-& & Off-Sale11.9813.411.0392.23.11.151.098.92432.0%70.633379.286(600)19.488359.10810.5%8.31735Park RapidsOff-Sale Only3.8433.233.8022.24.47681.93862.0%1.09.16333.08019333.27310.4%2.2000 <t< td=""><td>25</td><td>Long Prairie</td><td>Off-Sale Only</td><td></td><td>3,432</td><td>1,346,188</td><td>1,014,415</td><td>331,773</td><td>24.6%</td><td>183,820</td><td>147,953</td><td>7,542</td><td></td><td>155,495</td><td>11.6%</td><td>101,505</td></t<>	25	Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	24.6%	183,820	147,953	7,542		155,495	11.6%	101,505
28       Airkin       Off-Sale Only        2,130       1,002,620       765,864       236,756       23.6%       148,224       88,532       21,466        10,9978       11.0%       52,000         29       New York Mills       On- & Off-Sale Only        49,216       13,711.557       9,964,763       3,746,794       27,3%       2,299,650       1,447,144       20,867        1,466,811       10,7%       1,440,100         31       Isanti       Off-Sale Only        5,385       2,312,602       17,708,940       603,662       2,61%       344,778       258,884       1,707       1,443,41       24,6250       10,6%       150,000         32       Kelliher       On-& Koff-Sale        267       424,253       322,700       191,493       45,1%       148,4778       258,884       1,707       14,434       28,870       10,6%       350,000       368,277         34       Rogers       On-& Off-Sale        11,98       3,411,93       2,321,15       10,98,273       37,582         37,582       10,5%       83,512         35       Remer       On-& Off-Sale        3,43       320,293       <	26	Big Lake	Off-Sale Only		10,402	3,544,136	2,556,872	987,264	27.9%	544,894	442,370	5,505	51,238	396,637	11.2%	260,000
29New York MillsOn-& Off-Sale1.199 $675.289$ $432.730$ $242.689$ $35.9\%$ $175.028$ $67.631$ $5.427$ $73.058$ $10.8\%$ $60.000$ 30EdinaOff-Sale Only $49.216$ $13.711.557$ $99.64.763$ $3.746.794$ $27.3\%$ $2.299.650$ $1.447.144$ $20.867$ $1.468.011$ $10.7\%$ $1.340.100$ 31IsantiOff-Sale Only $267$ $424.253$ $232.760$ $191.493$ $45.1\%$ $148.020$ $43.473$ $1.635$ $45.108$ $10.0\%$ $20.000$ 33Thief River FallsOff-Sale Only $8.668$ $4.56.2,505$ $3.470.342$ $1.092.163$ $23.9\%$ $612.275$ $479.888$ $40.002$ $45.108$ $10.6\%$ $20.6\%$ $20.838$ 35RemerOn-& Off-Sale $11.981$ $3.411.039$ $2.321.115$ $1.089.924$ $32.0\%$ $710.638$ $379.286$ $(690)$ $19.488$ $359.108$ $10.5\%$ $85.237$ 36Park RapidsOff-Sale $334$ $328.362$ $2.464.476$ $819.386$ $2.5\%$ $476.726$ $342.660$ $1.60\%$ $$ $342.68$ $10.5\%$ $85.232$ 37LancasterOn-& Off-Sale $53.23$ $107.540$ $152.733$ $47.7\%$ $119.673$ $33.080$ $19.3$ $33.273$ $10.3\%$ 38ClearbrookOn-& Off-Sale	27	Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	52.3%	191,201	39,271	9,257		48,528	11.0%	
30       Edina       Off-Sale Only        49.216       13.711.557       9.964.763       3.746.794       2.73%       2.229,650       1.447.144       20.867        1.468.011       10.7%       1.340,100         31       Isanti       Off-Sale Only        5.385       2.312,602       1.708,940       603.662       2.61%       344.778       258.884       1.707       14.341       246.250       10.6%       20.000         32       Kelliher       Ont-& Off-Sale Only        8.668       4.562.505       3.470.342       1.092.163       2.39%       612.275       479.888       4.002        483.890       10.6%       20.000         34       Rogers       On-& & Off-Sale        374       548.890       2.91,15       1.089.924       32.0%       710.638       379.286       (600)       19.488       359,108       10.5%       82.327         37       Lancaster       On-& & Off-Sale        3.43       3.232.82       2.464.476       819.386       2.50%       476.726       332.60       19.3        49.300       1.3%       44.268       10.5%       82.322         37       Lancaster       On-& & Off-Sale <td< td=""><td>28</td><td>Aitkin</td><td>Off-Sale Only</td><td></td><td>2,130</td><td>1,002,620</td><td>765,864</td><td>236,756</td><td>23.6%</td><td>148,224</td><td>88,532</td><td>21,446</td><td></td><td>109,978</td><td>11.0%</td><td>52,000</td></td<>	28	Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	23.6%	148,224	88,532	21,446		109,978	11.0%	52,000
31IsantiOff-SaleOff-Sale $5.385$ 2.312.6021.708.940 $603.662$ 2.61% $344.78$ $258.884$ $1.707$ $14.341$ $246.250$ $10.6\%$ $150.000$ 33Thief River FallsOff-Sale Only $\cdots$ $267$ $424.252$ $322.760$ $191.493$ $45.1\%$ $148.020$ $43.473$ $1.635$ $\cdots$ $45.108$ $10.6\%$ $20.000$ 33Thief River FallsOff-Sale Only $\cdots$ $8668$ $4.562.505$ $347.0342$ $10.029.163$ $22.9\%$ $612.275$ $479.888$ $4002$ $\cdots$ $483.890$ $10.6\%$ $20.000$ 34RogersOn-& Off-Sale $\cdots$ $11.981$ $3411.039$ $2,321.115$ $10.089.244$ $32.0\%$ $710.638$ $379.286$ $(600)$ $19.488$ $359.168$ $10.5\%$ $214.838$ 35RemerOn-& Off-Sale $\cdots$ $344.3320.293$ $167.540$ $152.753$ $47.7\%$ $119.673$ $33.080$ $193$ $\cdots$ $344.268$ $10.5\%$ $85.232$ 37LancasterOn-& Off-Sale $\cdots$ $343$ $32.283.862$ $2.464.476$ $819.386$ $25.0\%$ $476.726$ $342.660$ $1.608$ $\cdots$ $344.268$ $10.5\%$ $85.232$ 37LancasterOn-& Off-Sale $\cdots$ $343$ $32.283.862$ $2.464.476$ $819.386$ $25.0\%$ $476.726$ $342.660$ $1.608$ $\cdots$ $344.268$ $10.5\%$ $85.232$ 38ClearbrookOn-& Off-Sale $\cdots$ $937$ $935.308$ $721.057$	29	New York Mills	On- & Off-Sale		1,199	675,389	432,730	242,659	35.9%	175,028	67,631	5,427		73,058	10.8%	60,000
32KelliherOn- & Off-Sale267 $424,253$ $232,760$ $191,493$ $45.1\%$ $148,020$ $43,473$ $1.635$ $45,108$ $10.6\%$ $20,000$ 33Thick River FallsOff-Sale Only $8,668$ $4,562,10,392$ $2,321,115$ $10.89,221$ $23.9\%$ $612,275$ $479,888$ $4002$ $483,890$ $10.6\%$ $368,277$ 34RogersOn- & Off-Sale $374$ $548,890$ $295,451$ $253,439$ $46.2\%$ $195,857$ $57,582$ $$ $57,582$ $10.5\%$ $8.317$ 36Park RapidsOff-Sale Only $343$ $328,282$ $2,464,476$ $819,386$ $250,\%$ $476,726$ $342,660$ $1608$ $332,273$ $10.4\%$ $22,000$ 38ClearbrockOn- & Off-Sale $525$ $479,231$ $260,189$ $219,422$ $45.7\%$ $119,673$ $33,080$ $193$ $332,73$ $10.4\%$ $22,000$ 39WalkerOn- & Off-Sale $570$ $152,673$ $47.7\%$ $119,673$ $33,080$ $19.2$ $49,300$ $10.3\%$ $10.000$ 40CookOff-Sale Only $570$ $152,673$ $172,105$ $25,0\%$ $230,462$ $146,78$ $5,433$ $1122$ $27,50$ $23,462$ $146,78$ $5,423$ $10.2\%$ $246,000$ 42Leden ParinteOff-Sale Only $570$ $152,678$ $192,500$ $32$	30	Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	27.3%	2,299,650	1,447,144	20,867		1,468,011	10.7%	1,340,100
33       Thief River Falls       Off-Sale Only        8,668       4,562,505       3,470,342       1,092,163       23.9%       612,275       479,888       4,002        483,890       10.6%       368,277         34       Rogers       On- & Off-Sale        11,981       3,411,039       2,321,115       1,089,924       32,0%       710,638       379,286       (690)       19,488       359,108       10.6%       328,277         36       Park Rapids       Off-Sale Only        3,843       3,283,860       226,44,76       819,386       25.0%       476,726       342,660       1,608        344,268       10.5%       85,232         37       Lancaster       On- & Off-Sale        343       320,293       167,540       152,753       47.7%       119,673       33,080       193        43,300       0.03%       10,000         38       Clearbrook       On- & Off-Sale        937       95,308       721,057       214,251       2.9%       119,250       95,001       322        49,300       10.3%       10,000       46,000       40       Cook       Off-Sale Only        1,330       735,568 <td>31</td> <td>Isanti</td> <td>Off-Sale Only</td> <td></td> <td>5,385</td> <td>2,312,602</td> <td>1,708,940</td> <td>603,662</td> <td>26.1%</td> <td>344,778</td> <td>258,884</td> <td>1,707</td> <td>14,341</td> <td>246,250</td> <td>10.6%</td> <td>150,000</td>	31	Isanti	Off-Sale Only		5,385	2,312,602	1,708,940	603,662	26.1%	344,778	258,884	1,707	14,341	246,250	10.6%	150,000
34RogersOn & Off-Sale11,981 $3,411,039$ $2,321,115$ $1,089,924$ $32.0\%$ $710,638$ $379,286$ $(690)$ $19,488$ $359,108$ $10.5\%$ $214,838$ 35RemerOn & Off-Sale $374$ $548,900$ $295,451$ $253,439$ $46.2\%$ $195,857$ $57,520$ $57,528$ $10.5\%$ $8,317$ 36Park RapidsOff-Sale Only $3343$ $3223,326$ $2464,476$ $819,386$ $22,05\%$ $476,726$ $332,060$ $1.608$ $5144,226$ $10.5\%$ $85,232$ 37LancasterOn & Off-Sale $343$ $320,293$ $167,540$ $152,753$ $47.7\%$ $119,673$ $33,080$ $193$ $3344,203$ $10.4\%$ $22,000$ 39WalkerOn & Off-Sale $937$ $935,308$ $721,057$ $212,29\%$ $119,250$ $95,001$ $322$ $49,300$ $10.0\%$ $426,000$ 40CookOff-Sale Only $570$ $1,506,382$ $1,129,122$ $377,260$ $25,0\%$ $230,462$ $146,798$ $5,453$ $1.32$ $73,809$ $10.0\%$ $50,000$ 42Eden PrairieOff-Sale Only $62,729$ $12,396,148$ $22,877$ $3,293$ $463$ $25,707$ $9,9\%$ $19,200$ 43AyoeaOn & Off-Sale $14,29,209,312$ $10,96,5372$ $28,6\%$ $1,95,221$ $10,96,154$ $25,453$ $16,453$ <td>32</td> <td>Kelliher</td> <td>On- &amp; Off-Sale</td> <td></td> <td>267</td> <td>424,253</td> <td>232,760</td> <td>191,493</td> <td>45.1%</td> <td>148,020</td> <td>43,473</td> <td>1,635</td> <td></td> <td>45,108</td> <td>10.6%</td> <td>20,000</td>	32	Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	45.1%	148,020	43,473	1,635		45,108	10.6%	20,000
35RemerOn-& Off-Sale $374$ 548,890295,451253,43946.2%195,85757,58257,58210.5%8,31736Park RapidsOff-Sale Only3,843320,293167,540152,753477,76142,6601,608344,26810.5%85,23237LancasterOn-& Off-Sale343320,293167,540152,753477,76119,67333,080193332,20310.0%82,23238ClearbrookOn-& Off-Sale525479,231260,189219,04245.7%169,74249,30049,30010.3%10,00039WalkerOn-& Off-Sale937935,308721,057214,25122.9%119,25095,00132295,32310,2%246,00040CookOff-Sale Only1,330735,568436,683298,88540.6%229,39769,4884,45313273,80910.0%50,00042Eden PrairieOff-Sale Only62,72912,396,1468,881,3253,514,82128,4%2,293,1741,221,64710,6881,232,3359.9%1,100,00043AvocaOn-& Off-Sale Only1425,398,4464,130,7161,253,70023,3%698,635555,0655,44935,699524,5459,7%435,00044Apple Vall	33	Thief River Falls	Off-Sale Only		8,668	4,562,505	3,470,342	1,092,163	23.9%	612,275	479,888	4,002		483,890	10.6%	368,277
36         Park Rapids         Off-Sale Only          3,843         3,283,862         2,464,476         819,386         25.0%         476,726         342,660         1,608          344,268         10.5%         85,232           37         Lancaster         On-& Off-Sale          343         320,293         167,540         152,753         47.7%         119,673         33,080         193          33,273         10.4%         22,000           38         Clearbrook         On-& Off-Sale          525         479,231         260,189         219,042         45.7%         169,742         49,300          49,300         10.3%         10,000           39         Walker         On-& Off-Sale          971         95,308         71,057         214,251         22,9%         119,20         95,001         322          95,323         10.2%         246,000           40         Cook         Off-Sale Only          570         1,506,382         1,129,122         377,260         25.0%         230,462         146,798         5,453         132         73,809         10.0%         50,000         44         Avoca         On-& O	34	Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	32.0%	710,638	379,286	(690)	19,488	359,108	10.5%	214,838
37       Lancaster       On- & Off-Sale        343       320,293       167,540       152,753       47.7%       119,673       33,080       193        33,273       10.4%       22,000         38       Clearbrook       On- & Off-Sale        525       479,231       260,189       219,042       45.7%       169,742       49,300        49,300       10.3%       10,000         39       Walker       On- & Off-Sale        937       935,308       721,057       214,251       22,9%       119,250       95,001       322        49,300       10.3%       10,000         40       Cook       Off-Sale Only        937       1,506,382       1,129,122       377,260       25.0%       230,462       146,798       5,453        152,251       10.1%          41       Menahga       On- & Off-Sale        1,330       735,568       436,683       298,885       40.6%       229,397       69,488       44,53       132       73,809       10.0%       50,000         42       Eden Prairie       Off-Sale Only        122       260,973       128,248       132,772       50	35	Remer	On- & Off-Sale		374	548,890	295,451	253,439	46.2%	195,857	57,582			57,582	10.5%	8,317
38       Clearbrook       On- & Off-Sale        525       479,231       260,189       219,042       45.7%       169,742       49,300         49,300       10.3%       10,000         39       Walker       On- & Off-Sale        937       935,308       721,057       214,251       22.9%       119,250       95,001       322        95,323       10.2%       246,000         40       Cook       Off-Sale Only        570       1,506,382       1,129,122       377,260       25.0%       230,462       146,798       5,453        152,251       10.1%          41       Menahga       On- & Off-Sale Only        62,729       12,396,146       8,881,325       3,514,821       28.4%       2,293,97       69,488       4,453       132       73.809       10,000         43       Avoca       On- & Off-Sale Only        62,729       12,396,146       8,881,325       3,514,821       28.4%       1,92,971       1,221,647       10,688        1,232,335       9.9%       1,100,000         43       Avoca       On- & Off-Sale Only        50,326       9,380,818       6,695,4	36	Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	25.0%	476,726	342,660	1,608		344,268	10.5%	85,232
39WalkerOn- & Off-Sale937935,308721,057214,25122.9%119,25095,01132295,32310.2%246,00040CookOff-Sale Only5701,506,3821,129,122377,26025.0%230,462146,7985,453152,25110.1%41MenahgaOn- & Off-Sale1,330735,568436,683298,88540.6%229,39769,4884,45313273,80910.0%50,00042Eden PrairieOff-Sale Only62,72912,396,1468,881,3253,514,82128.4%2,293,1741,221,64710,6881,232,3359.9%1,100,00043AvocaOn- & Off-Sale142260,973128,248132,72550.9%109,84822,6373,29346325,7079.9%19,20044Apple ValleyOff-Sale Only14,1585,384,4164,130,7161,253,70023,3%698,635555,0655,44935,969524,5459.7%435,00046Detroit LakesOff-Sale Only8,8515,419,1204,143,3111,275,80923,5%601,344674,4653,634153,689524,4109.7%600,32347UlenOn- & Off-Sale552382,242180,676201,56652.7%165,17936,38756136,9489.7% <t< td=""><td>37</td><td>Lancaster</td><td>On- &amp; Off-Sale</td><td></td><td>343</td><td>320,293</td><td>167,540</td><td>152,753</td><td>47.7%</td><td>119,673</td><td>33,080</td><td>193</td><td></td><td>33,273</td><td>10.4%</td><td>22,000</td></t<>	37	Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	47.7%	119,673	33,080	193		33,273	10.4%	22,000
40       Cook       Off-Sale Only        570       1,506,382       1,129,122       377,260       25.0%       230,462       146,798       5,453        152,251       10.1%          41       Menahga       On- & Off-Sale        1,330       735,568       436,683       298,885       40.6%       229,397       69,488       4,453       132       73,809       10.0%       50,000         42       Eden Prairie       Off-Sale Only        62,729       12,396,146       8,881,325       3,514,821       28,4%       2,293,174       1,221,647       10,688        1,232,335       9,9%       1,100,000         43       Avoca       On- & Off-Sale Only        142       260,973       128,248       132,725       50.9%       109,848       22,877       3,293       463       25,707       9.9%       19,200         44       Apple Valley       Off-Sale Only        14,158       5,384,416       4,130,716       1,253,700       23.3%       698,635       555,065       5,449       35,969       524,545       9.7%       435,000         45       Hutchinson       Off-Sale Only        8,851       5,419,1	38	Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	45.7%	169,742	49,300			49,300	10.3%	10,000
41MenahgaOn- & Off-Sale1,330735,568436,683298,88540.6%229,39769,4884,45313273,80910.0%50,00042Eden PrairieOff-Sale Only62,72912,396,1468,881,3253,514,82128.4%2,293,1741,221,64710,6881,232,3359.9%1,100,00043AvocaOn- & Off-Sale142260,973128,248132,72550.9%109,84822,8773,29346325,7079.9%19,20044Apple ValleyOff-Sale Only50,3269,380,8186,695,4462,685,37228.6%1,595,2211,090,151(53,245)116,436920,4709.8%525,00045HutchinsonOff-Sale Only14,1585,384,4164,130,7161,253,70023.3%698,635555,0655,44935,969524,5459.7%435,00046Detroit LakesOff-Sale Only8,8515,419,1204,143,3111,275,80923.5%601,344674,4653,634153,689524,4109.7%600,32347UlenOn- & Off-Sale552382,242180,676201,56652.7%165,17936,38756136,9489.7%48AkeleyOn- & Off-Sale438400,794226,484174,31043,55938,3602938,3899.6%1,750 <tr< td=""><td>39</td><td>Walker</td><td>On- &amp; Off-Sale</td><td></td><td>937</td><td>935,308</td><td>721,057</td><td>214,251</td><td>22.9%</td><td>119,250</td><td>95,001</td><td>322</td><td></td><td>95,323</td><td>10.2%</td><td>246,000</td></tr<>	39	Walker	On- & Off-Sale		937	935,308	721,057	214,251	22.9%	119,250	95,001	322		95,323	10.2%	246,000
42       Eden Prairie       Off-Sale Only        62,729       12,396,146       8,881,325       3,514,821       28.4%       2,293,174       1,221,647       10,688        1,232,335       9.9%       1,100,000         43       Avoca       On- & Off-Sale        142       260,973       128,248       132,725       50.9%       109,848       22,877       3,293       463       25,707       9.9%       19,200         44       Apple Valley       Off-Sale Only        50,326       9,380,818       6,695,446       2,685,372       28.6%       1,595,221       1,090,151       (53,245)       116,436       920,470       9.8%       525,000         45       Hutchinson       Off-Sale Only        14,158       5,384,416       4,130,716       1,253,700       23.3%       698,635       555,065       5,449       35,969       524,545       9.7%       435,000         46       Detroit Lakes       Off-Sale Only        8,851       5,419,120       4,143,311       1,275,809       23.5%       601,344       674,465       3,634       153,689       524,410       9.7%       600,323         47       Ulen       On- & Off-Sale <t< td=""><td>40</td><td>Cook</td><td>Off-Sale Only</td><td></td><td>570</td><td>1,506,382</td><td>1,129,122</td><td>377,260</td><td>25.0%</td><td>230,462</td><td>146,798</td><td>5,453</td><td></td><td>152,251</td><td>10.1%</td><td></td></t<>	40	Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	25.0%	230,462	146,798	5,453		152,251	10.1%	
43       Avoca       On- & Off-Sale        142       260,973       128,248       132,725       50.9%       109,848       22,877       3,293       463       25,707       9.9%       19,200         44       Apple Valley       Off-Sale Only        50,326       9,380,818       6,695,446       2,685,372       28.6%       1,595,221       1,090,151       (53,245)       116,436       920,470       9.8%       525,000         45       Hutchinson       Off-Sale Only        14,158       5,384,416       4,130,716       1,253,700       23.3%       698,635       555,065       5,449       35,969       524,545       9.7%       435,000         46       Detroit Lakes       Off-Sale Only        8,851       5,419,120       4,143,311       1,275,809       23.5%       601,344       674,465       3,634       153,689       524,410       9.7%       600,323         47       Ulen       On- & Off-Sale        552       382,242       180,676       201,566       52.7%       165,179       36,387       561        36,948       9.7%          48       Akeley       On- & Off-Sale       Only        513,81,12	41	Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	40.6%	229,397	69,488	4,453	132	73,809	10.0%	50,000
44       Apple Valley       Off-Sale Only        50,326       9,380,818       6,695,446       2,685,372       28.6%       1,595,221       1,090,151       (53,245)       116,436       920,470       9.8%       525,000         45       Hutchinson       Off-Sale Only        14,158       5,384,416       4,130,716       1,253,700       23.3%       698,635       555,065       5,449       35,969       524,545       9.7%       435,000         46       Detroit Lakes       Off-Sale Only        8,851       5,419,120       4,143,311       1,275,809       23.5%       601,344       674,465       3,634       153,689       524,410       9.7%       600,323         47       Ulen       On- & Off-Sale        552       382,242       180,676       201,566       52.7%       165,179       36,387       561        36,948       9.7%          48       Akeley       On- & Off-Sale Only        57,789       15,381,124       11,432,525       3,948,599       25.7%       135,950       38,360       29        38,389       9.6%       1,749,920         49       Lakeville       Off-Sale Only        57,789 </td <td>42</td> <td>Eden Prairie</td> <td>Off-Sale Only</td> <td></td> <td>62,729</td> <td>12,396,146</td> <td>8,881,325</td> <td>3,514,821</td> <td>28.4%</td> <td>2,293,174</td> <td>1,221,647</td> <td>10,688</td> <td></td> <td>1,232,335</td> <td>9.9%</td> <td>1,100,000</td>	42	Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	28.4%	2,293,174	1,221,647	10,688		1,232,335	9.9%	1,100,000
45         Hutchinson         Off-Sale Only          14,158         5,384,416         4,130,716         1,253,700         23.3%         698,635         555,065         5,449         35,969         524,545         9.7%         435,000           46         Detroit Lakes         Off-Sale Only          8,851         5,419,120         4,143,311         1,275,809         23.5%         601,344         674,465         3,634         153,689         524,410         9.7%         600,323           47         Ulen         On- & Off-Sale          552         382,242         180,676         201,566         52.7%         165,179         36,387         561          36,948         9.7%            48         Akeley         On- & Off-Sale          438         400,794         226,484         174,310         435,950         38,360         29          38,389         9.6%         1,749,950           49         Lakeville         Off-Sale Only          57,789         15,381,124         11,432,525         3,948,599         2,57%         2,280,899         1,667,700         3,762         202,294         1,469,168         9.6%         1,749,982	43	Avoca	On- & Off-Sale		142	260,973	128,248	132,725	50.9%	109,848	22,877	3,293	463	25,707	9.9%	19,200
46       Detroit Lakes       Off-Sale Only        8,851       5,419,120       4,143,311       1,275,809       23.5%       601,344       674,465       3,634       153,689       524,410       9.7%       600,323         47       Ulen       On- & Off-Sale        552       382,242       180,676       201,566       52.7%       165,179       36,387       561        36,948       9.7%          48       Akeley       On- & Off-Sale        438       400,794       226,484       174,310       43.5%       135,950       38,360       29        38,389       9.6%       1,750         49       Lakeville       Off-Sale Only        57,789       15,381,124       11,432,525       3,948,599       25.7%       2,280,899       1,667,700       3,762       202,294       1,469,168       9.6%       1,749,982         50       Mora       Off-Sale Only        3,528       2,801,512       2,042,479       759,033       27.1%       499,905       259,128       7,457        266,585       9.5%       270,000         51       Granite Falls       Off-Sale Only        2,832       1,108,283	44	Apple Valley	Off-Sale Only		50,326	9,380,818	6,695,446	2,685,372	28.6%	1,595,221	1,090,151	(53,245)	116,436	920,470	9.8%	525,000
47         Ulen         On- & Off-Sale          552         382,242         180,676         201,566         52.7%         165,179         36,387         561          36,948         9.7%            48         Akeley         On- & Off-Sale          438         400,794         226,484         174,310         43.5%         135,950         38,360         29          38,389         9.6%         1,750           49         Lakeville         Off-Sale Only          57,789         15,381,124         11,432,525         3,948,599         25.7%         2,280,899         1,667,700         3,762         202,294         1,469,168         9.6%         1,749,982           50         Mora         Off-Sale Only          3,528         2,801,512         2,042,479         759,033         27.1%         499,905         259,128         7,457          266,585         9.5%         270,000           51         Granite Falls         Off-Sale Only          2,832         1,108,283         813,119         295,164         26.6%         191,669         103,495         16,541         14,807         105,229         9.5%         81,493 <td>45</td> <td>Hutchinson</td> <td>Off-Sale Only</td> <td></td> <td>14,158</td> <td>5,384,416</td> <td>4,130,716</td> <td>1,253,700</td> <td>23.3%</td> <td>698,635</td> <td>555,065</td> <td>5,449</td> <td>35,969</td> <td>524,545</td> <td>9.7%</td> <td>435,000</td>	45	Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	23.3%	698,635	555,065	5,449	35,969	524,545	9.7%	435,000
48         Akeley         On- & Off-Sale          438         400,794         226,484         174,310         43.5%         135,950         38,360         29          38,389         9.6%         1,750           49         Lakeville         Off-Sale Only          57,789         15,381,124         11,432,525         3,948,599         25.7%         2,280,899         1,667,700         3,762         202,294         1,469,168         9.6%         1,749,982           50         Mora         Off-Sale Only          3,528         2,801,512         2,042,479         759,033         27.1%         499,905         259,128         7,457          266,585         9.5%         270,000           51         Granite Falls         Off-Sale Only          2,832         1,108,283         813,119         295,164         26.6%         191,669         103,495         16,541         14,807         105,229         9.5%         81,493	46	Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	23.5%	601,344	674,465	3,634	153,689	524,410	9.7%	600,323
49         Lakeville         Off-Sale Only          57,789         15,381,124         11,432,525         3,948,599         25.7%         2,280,899         1,667,700         3,762         202,294         1,469,168         9.6%         1,749,982           50         Mora         Off-Sale Only          3,528         2,801,512         2,042,479         759,033         27.1%         499,905         259,128         7,457          266,585         9.5%         270,000           51         Granite Falls         Off-Sale Only          2,832         1,108,283         813,119         295,164         26.6%         191,669         103,495         16,541         14,807         105,229         9.5%         81,493	47	Ulen	On- & Off-Sale		552	382,242	180,676	201,566	52.7%	165,179	36,387	561		36,948	9.7%	
50         Mora         Off-Sale Only          3,528         2,801,512         2,042,479         759,033         27.1%         499,905         259,128         7,457          266,585         9.5%         270,000           51         Granite Falls         Off-Sale Only          2,832         1,108,283         813,119         295,164         26.6%         191,669         103,495         16,541         14,807         105,229         9.5%         81,493	48	Akeley	On- & Off-Sale		438	400,794	226,484	174,310	43.5%	135,950	38,360	29		38,389	9.6%	1,750
51 Granite Falls Off-Sale Only 2,832 1,108,283 813,119 295,164 26.6% 191,669 103,495 16,541 14,807 105,229 9.5% 81,493	49	Lakeville	Off-Sale Only		57,789	15,381,124	11,432,525	3,948,599	25.7%	2,280,899	1,667,700	3,762	202,294	1,469,168	9.6%	1,749,982
	50	Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	27.1%	499,905	259,128	7,457		266,585	9.5%	270,000
52 Benson On-& Off-Sale 3,184 1,140,845 747,601 393,244 34.5% 306,468 86,776 21,314 108,090 9.5% 60,000	51	Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	26.6%	191,669	103,495	16,541	14,807	105,229	9.5%	81,493
	52	Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	34.5%	306,468	86,776	21,314		108,090	9.5%	60,000

# Table 7Comparison of City Liquor Store Operations - 2013Ranked by Net Profit/(Loss) as a Percent of Sales

51         Wuyzuin         On & Off Sale								Gross Profit						Net Profit	/(Loss)	
51         Wayara         On. & Ort Sale          4,156         5,131,168         2,019,238         5,07%         2,055,247         (6)8,741         19,737         190,055         47,459         9,38         50,005           54         Marine         Oft Sale Only          5,331         1,031,131         1,470,1712         44,443         2,005         11,464         4,497          170,088         9,38         254,09           54         Marine         Oft Sale Only          8,170         33,6446         29,09         16,110         358,457         20,07         99,595 <th></th> <th></th> <th></th> <th>Foot-</th> <th></th> <th></th> <th>Cost</th> <th></th> <th>Percent</th> <th>Ope</th> <th>rating</th> <th>Nonop</th> <th>erating</th> <th></th> <th>Percent</th> <th>Net</th>				Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
54       Morine       Off.Sale Only        5.8.221       J.025,131       J.4,70,712       464,419       24.06       71,734,460       4.4,602        179,068       9.7,8       25,250         55       Calibridge       Off.Sale        1.223       J.041,833       67,4007       387,376       360,208       311,10       38,636       22.007       64,504       9,75       300,00       311,10       34,646       22.007       64,504       9,75       300,00       312,957       145,014       44,100        173,258       36,66       20,007       71,410,014       44,100        174,529       36,56       312,957       145,014       44,100       1.24,443       8,556       125,000       36,00       40,114       124,104       44,100        145,258       38,56       125,000       38,85       125,000       38,85       32,200        122,220,38       38,114       140,014       44,100        124,524       83,85       20,000       33,314       33,314       12,325        125,256       83,85       20,000       33,314       12,335        12,324,334       14,402,34       83,96       33,314       12,335	Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Mains         Off Sale Caby         m.         5.822         J.935,511         J.470,712         446,409         J.500,70         J.79,608         9.278         J.79,008         9.278         J.79,008         9.276         J.79,008         9.276         J.79,008         9.276         J.79,008         9.200         J.79,008         9.278         J.79,008         9.200         J.79,008         9.200         J.79,008         9.200         J.79,008         9.200         J.714,200         J.237,238         60,200         J.714,200         J.237,238         60,201         J.299,70         J.714,201         J.237,238         60,201         Z.290         J.64,001         J.244,24         8.356         J.200         J.237,238         60,201         Z.290         J.64,01         J.244,48         A.856         J.2200         J.237,238         60,201         Z.290         J.144,24         8.356         J.200         J.237,201         J.114,100,101         J.242,41         J.237,301         J.2405         J.221         J.151         M.60,002         J.211,201         J.241,214         J.2405         J.211,201         J.241,201         J.221,211         J.241,201         J.221,211         J.241,201         J.221,211         J.241,201         J.221,211 <thj.241,201< th=""> <thj.221,211< th=""> <thj.24< td=""><td>53</td><td>Wavzata</td><td>On- &amp; Off-Sale</td><td></td><td>4.136</td><td>5,313,196</td><td>2.619.208</td><td>2.693.988</td><td>50.7%</td><td>2.055.247</td><td>638.741</td><td>19.373</td><td>160.655</td><td>497,459</td><td>9.4%</td><td>30,000</td></thj.24<></thj.221,211<></thj.241,201<>	53	Wavzata	On- & Off-Sale		4.136	5,313,196	2.619.208	2.693.988	50.7%	2.055.247	638.741	19.373	160.655	497,459	9.4%	30,000
55         Cambridge         OIK Sale Canj.          8, 47000         35, 44,808         1,140,014         20,007         37,758         441,015         9,768         91,75         9,755         30,008         81,170         91,75         95,75         95,755         90,008         81,817,00         83,887         22,277         95,255         24,127         102,256         24,107         91,75							, ,						,	,		254,890
56         Muhammin         Ow. & Ott Sale          1.200         1.061.38         674.007         387.375         55.594         24.00         38.887         22.907         96.959         94.170           57         Buickluck         Ow. & Ott Sale          800         359.112         531.491         313.831         253.783         40.638         22.907         96.751         10.43         34.81         125.00           68         Buickluck         Ow. & Ott Sale          30.08         11.712.299         12.337.83         40.638         22.917         97.573         86.66         20.00           61         Waikar         Ow. & Ott Sale          12.00         15          155.258         84.56         12.50           62         Nissin Francis         Ow. & Ott Sale          2.000         33.016.170         2.109.133         13.019         2.710.118         84.56         13.014         2.151          15.538         84.58         1.000           64         Lakinel         Ort Sale Osity          1.211         1.401.32         1.221.001         16.422         4.386         2.151          15.558         84.56	55	Cambridge							24.0%					441,915		370,000
57         Bauk Lake         Off-Sale Oay		U			,					,		,		,		
58         Blackdock         On. & O(TS, Sile Orly          800         8501/2         531,493         318,819         375,85         251,709         67,110         6,419          75,259         8,66         125,000           60         Banderte         On- & O(TS,36)         0.04         40,743,301         422,78         529,013         50,700         407,140         122,443         971          123,548         8,85,72         223,700         16,650         22,78         228,212         155,250         16          155,356         8,857         120,700         16,850         121,711         440,530         323,700         116,620         22,578         324,967         138,412         233,14         2,323         16,620         22,578         334,967         18,169         43,98          172,428         8,16         52,030           65         Lachfield         OffSale Oldy          12,177,247         14,7244         151,812         25,78         334,907         145,828         22,098         153,314         22,31         163,348,21         7,78         152,308         14,75,244         154,812         22,78         334,907         172,228         18,576         13,590 </td <td>57</td> <td>Battle Lake</td> <td></td> <td></td> <td>887</td> <td></td> <td></td> <td></td> <td>29.9%</td> <td></td> <td></td> <td>2,610</td> <td></td> <td></td> <td>9.1%</td> <td>140,000</td>	57	Battle Lake			887				29.9%			2,610			9.1%	140,000
60         Bundente         One. & Off. Sale          4.108         1.473,44         942,378         259,003         300%         407,140         122,443         971          123,248         8456         12500           66         Wakena         Ort. & Off.Sale          2,009         3,108,170         2,140,92         967,218         11,16         666,058         270,260          12,172         258,088         8,346         200,00           61         Kakefueld         Off.Sale Only          7,171         441,320         323,700         116,620         952,088         13,414         2,351          33,146         8,248          33,141         2,263         8,410,001         164,212         1,888          33,141         2,350         13,348         2,350         13,348         2,350         13,348         2,350         13,348         33,414         2,350         13,350         33,140         13,350         14,350         33,250         13,350         13,350         14,350         13,350         14,350         13,350         14,350         13,350         14,350         13,350         14,350         13,350         14,350         13,350	58	Blackduck	On- & Off-Sale						37.5%	251,709		6,419		73,529	8.6%	20,000
Image: biology         Image:	59	Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	26.9%	319,947	140,614	4,310		144,924	8.5%	125,000
c0         Niswa         One & Off-Sale Only          72.00          12.172         258.088         8.3%         200.00           64         Saint Francis         Off-Sale Only          17.11         440.320         323.700         116.62.00         26.5%         82.806         33.814         2.351          170.16         8.3%         60.00           64         Lakefield         Off-Sale Only          67.34         181.400         2.355         82.806         33.814         2.351          172.628         8.18         59.00           66         Milaci         Off-Sale Only          10.14         2.317.67         1.672.00         2.378         33.573         181.600         4.396         22.009         16.5396         8.18         59.00           67         Nimblanch         Off-Sale Only          10.4349         2.3553         2.2079         13.518         182.22         4.538         0.00         7.68         7.88         155.00         2.318         1.399.10          184.967         7.88         155.00         2.318         1.391.11         1.391.12         1.3191.12         1.391.12         1.391.12	60	Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	36.0%	407,140	122,463	971		123,434	8.4%	125,000
6         Saine Franceis         Off-Sale Only          7.240         2.92,09         337,062         2.95,1         1.582          1.70,118         8.39         60.00           64         Lachfield         Off-Sale Only          6,713         2,10,313         1.60,71,104         \$13,804         2.251          51,615         8.296         8.18         \$90,00           66         Milnea         Off-Sale Only          2,015,376         1.407,294         1.81,812         2.75,3         345,573         1.81,609         4.256         2.105,476         8.18         \$90,00           67         Northi Branch         Off-Sale Only          10,114         2.216,272         1.68,806         624,607         2.96,841         2.56,68         1.97,488         2.83,51         1.22,82         2.43,34          8.56,616         7.98         7.98         7.98         7.98         7.98         7.98         7.98         7.98         7.98         7.98         7.98         7.98         7.99         7.98         7.98         7.98         7.98         7.99         7.98         7.99         7.98         7.99         7.98         7.99         7.99         7.99	61	Wadena	Off-Sale Only		4,098	1,866,905	1,433,404	433,501	23.2%	278,221	155,280	16		155,296	8.3%	327,232
64       Lakerield       Off-Sale Only	62	Nisswa	On- & Off-Sale		2,009	3,108,170	2,140,952	967,218	31.1%	696,958	270,260		12,172	258,088	8.3%	200,000
ebs         Litchrieid         Off-Sale Cuby          6.723         2.120.313         1.607.104         S18.182         22.7%         344.967         168.242         4.386          172.628         8.1%         95900           66         Ninth Branch         Off-Sale Cuby          10.184         2.312.672         1.688.065         624.07         27.0%         415.885         208.722         78         23.526         185.274         8.0%         153.00           68         Richfield         Off-Sale Cuby          612         4466.349         235.552         23.077         49.5%         127.187.86         77.19         46.67         7.8%         7.9%         708.700           71         Delano         Off-Sale Cuby          5.618         2.374.487         1.725.005         648.482         27.3%         465.521         82.506         3.570         3.579         7.78%         18.007         7.8%         18.006          184.967         7.8%         18.006           73         Ruce Fanth         Off-Sale Cuby	63	Saint Francis	Off-Sale Only		7,240	2,058,003	1,522,305	535,698	26.0%	377,162	158,536	11,582		170,118	8.3%	60,000
ebs         Litchfield         Off-Sale Only          6.7.2         2.120.313         1.007,104         913.202         24.2%         344,967         168.242         4.386          172.628         8.1%         93000           66         Minth Branch         Off-Sale Only          30.41         11.11.37.04         151.812         25.7%         336.571         181.609         23.522         78         23.524         185.274         8.0%         153.06           68         Richfield         Off-Sale Only          612         446.349         23.552         23.077         49.5%         127.458         871.96         1.04.68         878.802         7.9%         708.700           71         Delano         Off-Sale Only          5.58         2.374.487         1.72.6005         645.812         1.3%         40.552         128.096         2.0056          748         18.007         758         735.752         33.575         33.575         33.575         33.575         33.590          74.843         74.88         150.001           71         Belano         Off-Sale Only          5.38         2.374.487         11.72.5005         54.51.	64	Lakefield	Off-Sale Only		1,711	440,320	323,700	116,620	26.5%	82,806	33,814	2,351		36,165	8.2%	1,300
of         North Branch         Off-Sale Only          10.184         2.312,672         1.088,065         62.40,797         21.0%         415,885         20.8722         78         23.526         185,274         8.0%         135,000           68         Richfield         Off-Sale Only          612         446,549         225,552         22.079         49.5%         218,815         12.282         24.334          36.616         7.9%         7.000           70         Horn Lake          6.01         37.6151         20.448         17.1550         45.5%         157.910         31.390         11.24         37.60         7.9%         7.000           71         Delano         Off-Sale Only          5.638         2.374,487         1.725,005         64.842         27.3%         405.521         182.961         2.901         13.139         1.124         3.769         110.494         7.5%         155.00         163.81         1.735         44.55%         22.148         3.590         153.01         44.811         7.75%         850.00           75         Twin Valley         On- & Onf-Sale Only          83.98         21.4482         38.066         2.654	65	Litchfield	Off-Sale Only		6,723	2,120,313	1,607,104		24.2%	344,967		4,386		172,628	8.1%	59,000
68         Richfield         Off-slac Oafy	66	Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	25.7%	336,573	181,609	4,396	22,069	163,936	8.1%	52,230
69         Barnum         On & Off-Sale	67	North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	27.0%	415,885	208,722	78	23,526	185,274	8.0%	135,000
70Heron LakeOne & Off-SaleOne & Off-Sale	68	Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	25.6%	1,974,898	871,996	17,274	10,468	878,802	7.9%	708,700
71       Delano       Off-Sale Ouly        5,638       2,237,447       1,726,005       648,482       27,3%       465,521       182,901       2.006        184,967       7.8%       185,001         72       18       On-& Off-Sale Ouly        3,322       1,479,806       1,096,199       333,007       25,9%       270,468       113,139       1,124       3,769       110,494       7,5%       7,722         74       Redwood Falls       Off-Sale Ouly        3,218       1,996,102       1,468,691       592,511       25,5%       53,7%       531,096       1,533       11,243       14,811       7,5%       87,002         75       Txini Valley       One & 607,5ale        808       549,861       295,331       223,548       4,59%       21,4482       38,066       2,644        40,020       7,4%       40,000       7,772       7,786       11,507       73       12,548       14,849,01       7,584       40,900       1,533        40,356       7,4%       40,000       7,8%       11,202        23,564       7,4%       40,000       7,8%       11,202        23,564       1,153       50,015	69	Barnum	On- & Off-Sale		612	466,349	235,552	230,797	49.5%	218,515	12,282	24,334		36,616	7.9%	7,000
72       Isle       On-& Off-Sale       [0]       766       987,623       633,07       25%       31,592       44,958       33,990        74,948       7,6%       150,000         74       Redwood Falls       Off-Sale Only        5,312       149,861       153,159       151,151       3,539       12,843       148,811       7,5%       750,000         75       Twin Yalley       On-& 60ff-Sale Only        2,553       1,241,064       9956,306       22,545       459,861       24,4758       22,9%       194,678       90,080       1,533        91,613       7,4%       400,000         76       Saint Antiony       Off-Sale Only        2,07       394,527       171,131       22,1%       5,666       195,299       27,897       7        27,929       7,1%       42,077         79       Northome       On-& 60ff-Sale        401       601,494       235,7%       12,1274       23,557       7        23,526       7,0%       63,310         80       Mound       Off-Sale Only        401       601,420       337,964       25,578       53,579       31,596 <td< td=""><td>70</td><td>Heron Lake</td><td>On- &amp; Off-Sale</td><td></td><td>691</td><td>376,151</td><td>204,801</td><td>171,350</td><td>45.6%</td><td>139,017</td><td>32,333</td><td>106</td><td>2,971</td><td>29,468</td><td>7.8%</td><td></td></td<>	70	Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	45.6%	139,017	32,333	106	2,971	29,468	7.8%	
73       Blue Earth       Off-Sale Only $3.212$ $1.499,9006$ $1006,909$ $333,607$ $25.9\%$ $270,468$ $113,139$ $1.124$ $3.769$ $110,494$ $7.5\%$ $7.722$ 74       Rechwool Falle $808$ $549,861$ $297,313$ $252,458$ $45.9\%$ $214,482$ $38,066$ $2.651$ $40,720$ $7.4\%$ $(411,75)$ 75       Twin Valley       On-& Off-Sale Only $8.516$ $6.908,143$ $528,1745$ $1.62,698$ $2.55$ $1.98,0164$ $4223,34$ $62.062$ $490,396$ $7.4\%$ $490,006$ 78       Mitterdal       On-& Coff-Sale $197$ $333,361$ $198,130$ $135,31$ $407,79$ $7.9\%$ $7.$	71	Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	27.3%	465,521	182,961	2,006		184,967	7.8%	185,000
74       Redwood Palls       Off-Sale On'y        5.218       1.996,02       1.486,811       509,261       25.5%       531,096       158,115       3.539       12,843       148,811       7.5%       850,00         76       Glenwood       Off-Sale Only        2.553       1.241,064       956,030       224,788       22.9%       194,678       90,080       1.533        490,309       7.1%       430,000         77       Saint Anthony       Off-Sale Only        8.516       6.908,143       522,1745       1.66,398       22.5%       1.980,64       428,334       62,062        490,309       7.1%       439,000         78       Hitterchal       On-& & Olf-Sale        197       333,3061       198,813       135,831       40.7%       112,274       23,557       7        23,564       7.1%       400,00         80       Norund       Off-Sale Only        9.421       2.887,225       2,148,246       7.389,80       25.6%       53,5719       23,18       8.49        23,504       7.1%       40,00         81       Nervis       On-& & Olf-Sale        401       601,249       <	72	Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	35.7%	311,592	40,958	33,990		74,948	7.6%	150,000
75       Twin Valley       One & Off-Sale Only        808       549.861       292.313       232.848       45.96       214.482       38.066       2.654        40.720       7.4%       (d11)         76       Glenwood       Off-Sale Only        2.551       1.241.064       956.306       23.5%       1.198.064       428.334       62.062        490.396       7.1%       430.000         77       Saint Anthony       Off-Sale Only        207       394.527       171.31       223.196       56.6%       195.299       27.897       32        27.929       7.1%       400.396       7.1%       400.097       70       Northome       On-& & Off-Sale Only        401.601.240       347.964       25.376       42.1%       214.296       38.980       3.288	73	Blue Earth	Off-Sale Only		3,322	1,479,806	1,096,199	383,607	25.9%	270,468	113,139	1,124	3,769	110,494	7.5%	7,725
76GlenwoodOff-Sale Only2.5531.241.064956.306224.75822.9%194.67890.0801.53391.6137.4%40.00077Saint AnthonyOff-Sale Only207394.527171.311.223.19656.66195.29927.89732490.3967.1%426.7779NorthomeOn-& & Off-Sale Only197333.961198.103135.83140.7%112.27423.557723.5767.1%40.00080MoundOff-Sale Only9.4212.887.2622.148.246738.89025.6%535.791203.1888942.2687.0%63.5181NevisOn-& & Off-Sale401601.240334.904229.327642.1%214.296338.9083.28842.2687.0%63.5182MiltonaOn-& & Off-Sale401601.240334.804269.79044.6%232.66637.1245.16642.2707.0%83FarmingtonOff-Sale Only22.0514.521.45433.382.561.143.19823.5%53.8903.18.961.4022315.3967.0%7.00084OaskisOn-& & Off-Sale1.7527.56.068433.97632.49242.6%283.89638.196(1.0976)212.5116.6.9%1.1.2887N	74	Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	25.5%	351,096	158,115	3,539	12,843	148,811	7.5%	85,000
77       Saint Anthony       Off-Sale        8.516       6.908,143       5.281,745       1.626,398       22.5%       1.198,064       428,334       62.062        490,396       7.1%       439,007         79       Nitherdal       On-& Off-Sale        207       334,527       171,33       223,196       56.6%       195,299       27,897       32        23,566       7.1%       40,000         80       Mound       Off-Sale Only        9.421       2,887,226       2,148,246       738,980       25.6%       535,571       203,189       89        42,268       7.0%       635,100         81       Newis       On-& Off-Sale        431       604,594       233,761       42,149       33,804       229,790       44.6%       232,666       37,124       5,146        42,268       7.0%       635,150         82       Miltona       On-& Off-Sale        431       604,594       433,976       522,092       42,6%       38,196       14,092        52,286       638,196       14,092        52,286       63%       7.1%       63,514       33,378       643,376	75	Twin Valley	On- & Off-Sale		808	549,861	297,313	252,548	45.9%	214,482	38,066	2,654		40,720	7.4%	(414)
78       Hitterdal       On- & Off-Sale        207       39.4,227       171,331       223,196       56.6%       195,299       27.897       32        27.929       7.1%       26.070         79       Northome       On- & Off-Sale        197       333,961       198,130       135,831       40.7%       112,274       23,557       7        23,564       7.1%       40,000         80       Mound       Off-Sale        401       601,240       348,904       225,76       42.1%       2142,266       33,288        42,208       7.0%       63,511         81       Nevis       On- & Off-Sale        431       604,594       33,484       209,709       44.6%       232,666       37,124       51.46        42,208       7.0%       7.0%	76	Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	22.9%	194,678	90,080	1,533		91,613	7.4%	40,000
79NorthomeOn - & Off-Sale197 $333,961$ 198,130135,83140.7% $112,274$ $23,557$ 7 $23,664$ 7.1% $40,000$ 80MoundOff-Sale Only9,421 $2,887,226$ $2,148,246$ $738,980$ $25,6\%$ $535,791$ $203,189$ 89 $42,2268$ $7.0\%$ $63,513$ 81NevisOn - & Off-Sale431 $604,594$ $334,804$ $229,790$ $44,6\%$ $232,2666$ $37,124$ $5,146$ $42,270$ $7.0\%$ 83FarmingtonOff-Sale Only $20,1454$ $337,8256$ $1,143,198$ $25,5\%$ $827,020$ $315,396$ $42,270$ $7.0\%$ 84OsakisOn - & Off-Sale $1,752$ $756,068$ $433,976$ $332,092$ $42,6\%$ $233,487$ $(10,976)$ $52,288$ $6.9\%$ 85NorthfieldOff-Sale $20,146$ $3078,247$ $2,290,467$ $787,780$ $25,6\%$ $564,293$ $223,487$ $(10,976)$ $212,511$ $6.9\%$ $131,288$ 86Le CenterOn - & Off-Sale $33,374$ $633,426$ $139,626$ $37,448$ $239,258$ $53,80$ $33,4804$ $6.9\%$ $2.0006$ 87PlainviewOn - & Off-Sale $33,374$ $633,546$ $113,967$ $2.02,448$ $133,2748$ $38,9258$ $53,80$	77	Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	23.5%	1,198,064	428,334	62,062		490,396	7.1%	439,000
80         Mound         Off-Sale Only          9,421         2,887,226         2,148,246         738,980         25.6%         535,791         203,189         89          203,278         7.0%         63,512           81         Nevis         On-& Off-Sale          401         601,490         347,964         253,276         42,1%         214,226         38,980         3,288          42,268         7.0%         63,512           82         Miltona         On-& Off-Sale          24,051         4,521,454         3,378,256         1,143,198         25,3%         827,802         315,396          315,396         7.0%         7.0%            83         Farmington         Onf-Sale          20,146         3,078,247         2,290,467         787,780         25,6%         564,293         22,347         (10,976)          212,511         6.9%         213,288           84         Lc Center         On-& Off-Sale          2,513         83,746         534,120         319,625         37,4%         255,009         64,617         53         5,916         58,754         6.9%         220,000         8         Ma	78	Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	56.6%	195,299	27,897	32		27,929	7.1%	26,974
81       Nevis       On-& Off-Sale        401       601.240 $347,964$ $253,276$ $42.1\%$ $214.296$ $38,980$ $3.288$ $42.268$ $7.0\%$ $35,000$ 82       Miltona       On-& Off-Sale $42.21454$ $334,804$ $269,790$ $44.6\%$ $232,666$ $37,124$ $5,144$ $42.270$ $7.0\%$ 83       Farmington       Off-Sale $1,752$ $756,068$ $433,976$ $322,092$ $42.6\%$ $283,896$ $38,196$ $14.092$ $52,288$ $6.9\%$ $$ 85       Northfield       Off-Sale $2,513$ $853,746$ $534,120$ $319,626$ $37.4\%$ $225,009$ $64,617$ $53$ $5,916$ $88,754$ $6.9\%$ $22,500$ 87       Plainview       On-& A Off-Sale $3,337$ $643,542$ $389,360$ $224,496$ $33,320$ $224.4\%$ $13,314$ $35,048$ $81,33$ $42,618$ $6.9\%$ $22,500$ 88       Brooklyn Center       Off-Sale Only <td>79</td> <td>Northome</td> <td>On- &amp; Off-Sale</td> <td></td> <td>197</td> <td>333,961</td> <td>198,130</td> <td>135,831</td> <td>40.7%</td> <td>112,274</td> <td>23,557</td> <td>7</td> <td></td> <td>23,564</td> <td>7.1%</td> <td>40,000</td>	79	Northome	On- & Off-Sale		197	333,961	198,130	135,831	40.7%	112,274	23,557	7		23,564	7.1%	40,000
82       Miltona       On- & Off-Sale        431       604,594       334,804       269,790       44.6%       232,666       37,124       5,146        42,270       7.0%          83       Farmington       Off-Sale Only        22,051       4,521,44       3,378,256       1,143,198       25,3%       827,802       315,396         52,288       6.9%          84       Osakis       On- & Off-Sale        2,113       637,824       2,209,477       787,780       25,6%       554,293       223,487       (10,976)        212,511       6.9%       131,280         85       Northfield       Off-Sale        2,513       853,4120       319,626       37,4%       250,09       64,617       53       5,916       58,754       6.9%       22,000         87       Plainview       On- & Off-Sale        3,337       643,542       389,300       24,182       35,4%       133,2748       389,258       5,330        39,463       6,5%       200,000       90       90       Orr       On- & Off-Sale Only        2,43       34,88       6,4%       202,000	80	Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	25.6%	535,791	203,189	89		203,278	7.0%	63,515
83       Farmington       Off-Sale Only        22,051       4,521,454       3,378,256       1,143,198       25.3%       827,802       315,396         315,396       7.0%       70,000         84       Osakis       On- & Off-Sale Only        1,752       756,008       433,976       322,092       42.6%       283,896       38,196       14,092        52,288       6.9%          85       Northfield       Off-Sale Only        2,513       853,746       534,120       319,626       37.4%       255,009       64,617       53       5916       58,754       6.9%       25,000         87       Plainview       On- & Off-Sale        3,337       643,542       389,560       224,182       39,5%       219,134       35,048       8,133        43,181       6.7%          88       Brooklyn Center       Off-Sale Only        1,518       438,543       324,576       113,967       26.0%       87,248       26,719       1,515        28,234       6.4%       29,300       90       90       Orr       On- & Off-Sale Only        1,459       2,751,348       1,81,	81	Nevis	On- & Off-Sale		401	601,240	347,964	253,276	42.1%	214,296	38,980	3,288		42,268	7.0%	35,000
84OsakisOn & Off-Sale $1,722$ 756,068 $433,976$ $332,092$ $42.6\%$ $283,896$ $38,196$ $14,092$ $52,288$ $6.9\%$ 85NorthfieldOff-Sale Only $20,146$ $377,8727$ $2,290,467$ $787,780$ $25.6\%$ $564,293$ $223,487$ $(10,976)$ $21,2511$ $6.9\%$ $131,280$ 86Le CenterOn & Off-Sale $3,337$ $643,542$ $389,360$ $254,182$ $39,5\%$ $219,134$ $35,048$ $8,133$ $43,181$ $6.7\%$ 88Brooklyn CenterOff-Sale Only $15,18$ $438,545$ $1,326,76$ $13,397$ $26,0\%$ $82,58$ $53,00$ $64,617$ $53.80$ $39,463$ $6.5\%$ $200,000$ 90OrrOn & Coff-Sale $27,4$ $547,746$ $333,688$ $214,058$ $39,1\%$ $176,817$ $37,241$ $22,343$ $34,898$ $6.4\%$ $29,300$ 90OrrOn & Coff-Sale $27,4$ $547,746$ $335,653$ $102,064$ $21.8\%$ $73,473$ $28,591$ $994$ $28,234$ $6.4\%$ $29,300$ 91UnderwoodOff-Sale Only $33,98$ $643,522$ $259,595$ $34.0\%$ $73,473$ $28,821$ $1,169$ $$ $29,906$ $6.1\%$ $10,000$ 92StacyOn & & Off-Sale $3,088$ $886,628$ $228,079$ $237,207$ <td>82</td> <td>Miltona</td> <td>On- &amp; Off-Sale</td> <td></td> <td>431</td> <td></td> <td>334,804</td> <td>269,790</td> <td>44.6%</td> <td>232,666</td> <td>37,124</td> <td>5,146</td> <td></td> <td>42,270</td> <td>7.0%</td> <td></td>	82	Miltona	On- & Off-Sale		431		334,804	269,790	44.6%	232,666	37,124	5,146		42,270	7.0%	
85         Northfield         Off-Sale Only          20,146         3,078,247         2,290,467         787,780         25.6%         564,293         223,487         (10,976)          212,511         6.9%         131,280           86         Le Center         On-& Off-Sale          3,337         643,542         389,360         254,182         39.5%         219,134         35,048         8,133          394,638         6.5%         200,000           87         Plainview         On-& Off-Sale Only          30,426         6.063,231         4,341,225         1,722,006         28.4%         1,332,748         389,258         5,380          394,638         6.5%         200,000           90         Orr         On-& Off-Sale Only          1,518         438,543         324,576         113,967         26.0%         87,248         26,719         1,515          28,234         6.4%         50,000         90         Orr         On-& Off-Sale Only          23,433         34,898         6.4%         29,300         91         Underwood         Off-Sale Only          2,945         5,341         102,064         21.8%         73,473 <td>83</td> <td>Farmington</td> <td>Off-Sale Only</td> <td></td> <td>22,051</td> <td>4,521,454</td> <td>3,378,256</td> <td>1,143,198</td> <td>25.3%</td> <td>827,802</td> <td>315,396</td> <td></td> <td></td> <td>315,396</td> <td>7.0%</td> <td>70,000</td>	83	Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	25.3%	827,802	315,396			315,396	7.0%	70,000
86         Le Center         On-& Off-Sale          2,513         853,746         534,120         319,626         37.4%         255,009         64,617         53         5,916         58,754         6.9%         25,000           87         Plainview         On-& Off-Sale          3,337         643,542         389,360         254,182         39,5%         219,134         35,048         8,133          43,181         6.7%            88         Brooklyn Center         Off-Sale Only          15,18         438,543         324,576         113,967         26.0%         87,248         26,719         1,515          28,234         6.4%         50,000           90         Orr         On-& Off-Sale Only          274         547,746         333,688         214,058         39.1%         176,817         37,241          2,343         34,898         6.4%         29,300           91         Underwood         Off-Sale Only          14,59         2,51,348         1,815,385         935,963         34.0%         723,82         212,518         34,327         77,421         169,487         6.2%         10,0000	84	Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	42.6%	283,896	38,196	14,092		52,288	6.9%	
87       Plainview       On- & Off-Sale        3,337       643,542       389,360       254,182       39.5%       219,134       35,048       8,133        43,181       6.7%          88       Brooklyn Center       Off-Sale Only        30,426       6,063,231       4,341,225       1,722,006       28.4%       1,332,748       389,258       5,380        394,638       6.5%       200,000         90       Orr       On- & Off-Sale Only        1,518       438,543       324,576       113,967       26.0%       87,248       26,719       1,515        28,234       6.4%       50,000       90       Orr       On- & Off-Sale Only        274       547,746       333,688       214,058       39.1%       176,817       37,473       28,591       994        29,585       6.3%       10,000       93       8randon       On- & Off-Sale Only        1,459       2,571,348       1,815,385       935,963       34.0%       723,382       212,581       34,227       77,421       169,487       6.2%       10,000       94       94       94       94       92,585       6.3%       10,000       94       96	85	Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	25.6%	564,293	223,487	(10,976)		212,511	6.9%	131,280
88         Brooklyn Center         Off-Sale Only          30,426         6,063,231         4,341,225         1,722,006         28.4%         1,332,748         389,258         5,380          394,638         6.5%         200,000           89         Madison         Off-Sale Only          1,518         438,543         324,576         113,967         26.0%         87,248         26,719         1,515          28,234         6.4%         50,000           90         Orr         On-& Off-Sale Only          274         547,746         333,688         214,058         39,1%         176,817         37,241          2,343         34,898         6.4%         29,000           91         Underwood         Off-Sale Only          339         467,568         365,504         102,064         21.8%         73,473         28,591         94          29,585         6.3%         10,000           92         Stacy         On-& off-Sale         [0]         494         488,628         285,079         203,549         41.7%         174,728         28,821         1,169          29,990         6.1%         10,000         95         100	86	Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	37.4%	255,009	64,617	53	5,916	58,754	6.9%	25,000
89       Madison       Off-Sale Only        1,518       438,543       324,576       113,967       26.0%       87,248       26,719       1,515        28,234       6.4%       50,000         90       Orr       On-& Off-Sale        274       547,746       333,688       214,058       39,1%       176,817       37,241        2,343       34,898       6.4%       29,300         91       Underwood       Off-Sale Only        339       467,568       365,504       102,064       21.8%       73,473       28,591       994        29,585       6.3%       10,000       92       Stacy       On-& Off-Sale        1,459       2,751,348       1,815,385       935,963       34.0%       723,382       212,581       34,327       77,421       169,487       6.2%       10,000       93       Brandon       On-& Off-Sale Only        3,088       867,122       629,915       237,207       27.4%       184,109       53,098       95        53,193       6.1%       30,000       95        53,193       6.1%       11,700       96       Ranier       On-& Off-Sale Only        3,729       1,892,	87	Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	39.5%	219,134	35,048	8,133		43,181	6.7%	
90       Orr       On- & Off-Sale        274       547,746       333,688       214,058       39.1%       176,817       37,241        2,343       34,898       6.4%       29,300         91       Underwood       Off-Sale Only        339       467,568       365,504       102,064       21.8%       73,473       28,591       994        29,585       6.3%       100,000         92       Stacy       On- & Off-Sale        1,459       2,751,348       1,815,385       935,963       34.0%       723,382       212,581       34,327       77,421       169,487       6.2%       100,000       94         93       Brandon       On- & Off-Sale       [0]       494       488,628       285,079       203,549       41.7%       174,728       28,821       1,169        29,990       6.1%       10,000       94       Poctor       Off-Sale Only        3,088       867,122       629,915       237,207       277,4%       184,109       53,098       95        53,193       6.1%       11,700       96       Ranier       On- & Off-Sale        607       415,438       167,627       247,811       59.7%			Off-Sale Only									- )				200,000
91       Underwood       Off-Sale Only        339       467,568       365,504       102,064       21.8%       73,473       28,591       994        29,585       6.3%       100,00         92       Stacy       On- & Off-Sale        1,459       2,751,348       1,815,385       935,963       34.0%       723,382       212,581       34,327       77,421       169,487       6.2%       10,000         93       Brandon       On- & Off-Sale       [0]       494       488,628       285,079       203,549       41.7%       174,728       28,821       1,169        29,990       6.1%       10,000       94         94       Proctor       Off-Sale Only        3,088       867,122       629,915       237,207       27.4%       184,109       53,098       95        53,193       6.1%       3,000       95         95       Two Harbors       Off-Sale Only        3,729       1,892,222       1,453,421       438,801       23.2%       327,447       111,354       4,360        15,714       6.1%       11,700       96       Ranier       On- & Off-Sale        607       415,438       167,627<			Off-Sale Only				324,576					1,515		,		50,000
92       Stacy       On- & Off-Sale        1,459       2,751,348       1,815,385       935,963       34.0%       723,382       212,581       34,327       77,421       169,487       6.2%       10,000         93       Brandon       On- & Off-Sale       [0]       494       488,628       285,079       203,549       41.7%       174,728       28,821       1,169        29,990       6.1%       10,000         94       Proctor       Off-Sale Only        3,088       867,122       629,915       237,207       27.4%       184,109       53,098       95        53,193       6.1%       3,300       95         95       Two Harbors       Off-Sale Only        3,729       1,892,222       1,453,421       438,801       23.2%       327,447       111,354       4,360        115,714       6.1%       11,700       96       Ranier       On- & Off-Sale        607       415,438       167,627       247,811       59.7%       223,532       24,279       873        25,152       6.1%       30,000       97       Gilman       On- & Off-Sale        846       365,538       208,474       157,064 <td< td=""><td></td><td>Orr</td><td>On- &amp; Off-Sale</td><td></td><td></td><td></td><td>333,688</td><td></td><td></td><td></td><td></td><td></td><td>2,343</td><td>,</td><td></td><td>29,300</td></td<>		Orr	On- & Off-Sale				333,688						2,343	,		29,300
93         Brandon         On- & Off-Sale         [0]         494         488,628         285,079         203,549         41.7%         174,728         28,821         1,169          29,990         6.1%         10,000           94         Proctor         Off-Sale Only          3,088         867,122         629,915         237,207         27.4%         184,109         53,098         95          53,193         6.1%         3,300           95         Two Harbors         Off-Sale Only          3,729         1,892,222         1,453,421         438,801         23.2%         327,447         111,354         4,360          115,714         6.1%         11,700           96         Ranier         On- & Off-Sale          607         415,438         167,627         247,811         59.7%         223,532         24,279         873          25,152         6.1%         30,000           97         Gilman         On- & Off-Sale         [0]         238         336,267         154,900         181,367         53.9%         176,232         5,135         14,913          20,048         6.0%            98         <		Underwood														10,000
94         Proctor         Off-Sale Only          3,088         867,122         629,915         237,207         27.4%         184,109         53,098         95          53,193         6.1%         3,300           95         Two Harbors         Off-Sale Only          3,729         1,892,222         1,453,421         438,801         23.2%         327,447         111,354         4,360          115,714         6.1%         11,700           96         Ranier         On-& Off-Sale          607         415,438         167,627         247,811         59.7%         223,532         24,279         873          25,152         6.1%         30,000           97         Gilman         On-& Off-Sale         [0]         238         336,267         154,900         181,367         53,9%         176,232         5,135         14,913          20,048         6.0%            98         Mazeppa         On-& Off-Sale          846         365,538         208,474         157,064         43.0%         145,445         11,619         10,158          21,777         6.0%         25,755         99         Lindstrom		•								· · · ·		,	77,421			10,000
95         Two Harbors         Off-Sale Only          3,729         1,892,222         1,453,421         438,801         23.2%         327,447         111,354         4,360          115,714         6.1%         11,700           96         Ranier         On- & Off-Sale          607         415,438         167,627         247,811         59.7%         223,532         24,279         873          25,152         6.1%         30,000           97         Gilman         On- & Off-Sale         [0]         238         336,267         154,900         181,367         53.9%         176,232         5,135         14,913          20,048         6.0%            98         Mazeppa         On- & Off-Sale          846         365,538         208,474         157,064         43.0%         145,445         11,619         10,158          21,777         6.0%         25,755           99         Lindstrom         On- & Off-Sale          4,436         2,194,857         1,530,027         664,830         30.3%         557,323         107,507         2,413         1,702         2,479,333         1,746,370         732,963         29,6%				[0]		,	,				· · · · · · · · · · · · · · · · · · ·	,		,		10,000
96         Ranier         On- & Off-Sale          607         415,438         167,627         247,811         59.7%         223,532         24,279         873          25,152         6.1%         30,000           97         Gilman         On- & Off-Sale         [0]         238         336,267         154,900         181,367         53.9%         176,232         5,135         14,913          20,048         6.0%            98         Mazeppa         On- & Off-Sale          846         365,538         208,474         157,064         43.0%         145,445         11,619         10,158          21,777         6.0%         25,755           99         Lindstrom         On- & Off-Sale          4,436         2,194,857         1,530,027         664,830         30.3%         557,323         107,507         23,413         1,702         129,218         5.9%         180,930           100         Hinckley         On- & Off-Sale          1,792         2,479,333         1,746,370         732,963         29.6%         554,326         178,637         1,608         37,763         142,482         5.7%         106,750 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>3,300</td></t<>																3,300
97         Gilman         On- & Off-Sale         [0]         238         336,267         154,900         181,367         53.9%         176,232         5,135         14,913          20,048         6.0%            98         Mazeppa         On- & Off-Sale          846         365,538         208,474         157,064         43.0%         145,445         11,619         10,158          21,777         6.0%         25,755           99         Lindstrom         On- & Off-Sale          4,436         2,194,857         1,530,027         664,830         30.3%         557,323         107,507         23,413         1,702         129,218         5.9%         180,930           100         Hinckley         On- & Off-Sale          1,792         2,479,333         1,746,370         732,963         29.6%         554,326         178,637         1,608         37,763         142,482         5.7%         106,750           101         Mentor         On- & Off-Sale          151         481,654         272,128         209,526         43.5%         183,195         26,331         920          27,251         5.7%         41,350	95	Two Harbors	Off-Sale Only		· · ·	, ,					,	,		,	6.1%	11,700
98         Mazeppa         On- & Off-Sale          846         365,538         208,474         157,064         43.0%         145,445         11,619         10,158          21,777         6.0%         25,755           99         Lindstrom         On- & Off-Sale          4,436         2,194,857         1,530,027         664,830         30.3%         557,323         107,507         23,413         1,702         129,218         5.9%         180,930           100         Hinckley         On- & Off-Sale          1,792         2,479,333         1,746,370         732,963         29.6%         554,326         178,637         1,608         37,763         142,482         5.7%         106,750           101         Mentor         On- & Off-Sale          151         481,654         272,128         209,526         43.5%         183,195         26,331         920          27,251         5.7%         41,350																30,000
99         Lindstrom         On- & Off-Sale          4,436         2,194,857         1,530,027         664,830         30.3%         557,323         107,507         23,413         1,702         129,218         5.9%         180,930           100         Hinckley         On- & Off-Sale          1,792         2,479,333         1,746,370         732,963         29.6%         554,326         178,637         1,608         37,763         142,482         5.7%         106,750           101         Mentor         On- & Off-Sale          151         481,654         272,128         209,526         43.5%         183,195         26,331         920          27,251         5.7%         41,350	97	Gilman	On- & Off-Sale	[0]	238		154,900	181,367	53.9%	176,232	5,135	14,913		20,048	6.0%	
100         Hinckley         On- & Off-Sale          1,792         2,479,333         1,746,370         732,963         29.6%         554,326         178,637         1,608         37,763         142,482         5.7%         106,750           101         Mentor         On- & Off-Sale          151         481,654         272,128         209,526         43.5%         183,195         26,331         920          27,251         5.7%         41,350																25,755
101         Mentor         On- & Off-Sale          151         481,654         272,128         209,526         43.5%         183,195         26,331         920          27,251         5.7%         41,350																180,930
		Hinckley											37,763			106,750
		Mentor	On- & Off-Sale						43.5%					,	5.7%	41,356
	102	Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	21.9%	198,468	64,440	3,076		67,516	5.6%	42,500
		•														75,000
104 Alexandria Off-Sale Only 13,045 4,451,582 3,444,171 1,007,411 22.6% 748,151 259,260 976 10,930 249,306 5.6% 169,218	104	Alexandria	Off-Sale Only		13,045	4,451,582	3,444,171	1,007,411	22.6%	748,151	259,260	976	10,930	249,306	5.6%	169,218

# Table 7 Comparison of City Liquor Store Operations - 2013 Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent		erating		erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
105	Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	47.2%	178,162	4,012	17,444		21,456	5.6%	5,000
106	Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	25.2%	926,238	160,344	77,571		237,915	5.5%	(250,000)
107	De Graff	On- & Off-Sale		126	465,960	235,011	230,949	49.6%	195,071	35,878		10,188	25,690	5.5%	600
108	Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	22.2%	208,536		651		68,807	5.5%	8,360
109	Ada	On- & Off-Sale		1,670	534,368	320,093	214,275	40.1%	185,937	28,338			28,338	5.3%	8,301
110	Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	27.3%	929,525	282,513		52,621	229,892	5.2%	5,450
111	Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	53.9%	205,308	21,855			21,855	5.2%	
112	Longville	On- & Off-Sale		157	1,472,560	941,277	531,283	36.1%	449,188	82,095	449	6,453	76,091	5.2%	
113	Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	25.7%	240,295	63,014		2,345	60,669	5.1%	45,000
114	Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	24.8%	1,490,279	679,174	(2,500)	226,551	450,123	5.1%	132,334
115	Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	26.2%	456,935	103,709	2,367		106,076	5.0%	100,000
116	Anoka	Off-Sale Only		17,283	4,067,548	3,145,574	921,974	22.7%	712,071	209,903	(10,887)		199,016	4.9%	300,000
117	Palisade	On- & Off-Sale		167	348,251	208,709	139,542	40.1%	141,248		18,378		16,672	4.8%	
118	Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	24.7%	617,953	171,563	620	19,302	152,881	4.8%	2,500
119	Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	49.4%	167,486	17,858	42		17,900	4.8%	
120	Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	27.7%	116,143	22,953	772		23,725	4.7%	
121	Kiester	Off-Sale Only		488	188,747	136,102	52,645	27.9%	50,277	2,368	35,764	29,415	8,717	4.6%	
122	Silver Lake	On- & Off-Sale		821	524,275	275,710	248,565	47.4%	227,688	20,877	160		21,037	4.0%	
123	Verndale	On- & Off-Sale		599	255,346	137,352	117,994	46.2%	108,826		859		10,027	3.9%	
124	Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	25.1%	641,549	122,887	9.249	13,772	118,364	3.9%	100,000
125	Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	51.9%	183,713	16,314	831	2,205	14,940	3.9%	16,300
126	Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	24.7%	133,808	24,041	431	-,	24,472	3.8%	1,713
127	Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	24.4%	283,531	49,603	6,860	5,606	50,857	3.7%	(200,000)
128	Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	60.9%	156,533	22,299		11,400	10,899	3.7%	()
129	Rush City	Off-Sale Only		3,039	1,105,759	843,899	261,860	23.7%	221,675	40,185	478		40,663	3.7%	20,000
130	Braham	Off-Sale Only		1,817	1,266,625	965,930	300,695	23.7%	260,885	39,810	88,611	82,630	45,791	3.6%	30,000
131	Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	22.7%	68,062				12,790	3.6%	
132	Hanska	On- & Off-Sale		388	302,016	175,116	126,900	42.0%	122,073	4,827	6,392	431	10,788	3.6%	38,000
132	Sacred Heart	On- & Off-Sale		530	509,653	295,931	213,722	41.9%	210,741	2,981	15,266	675	17,572	3.4%	
134	Sherburn	On- & Off-Sale		1,109	797,013	501,684	295,329	37.1%	268,815	26,514	36		26,550	3.3%	5,000
135	Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	25.4%	180,948	58,487	59	27,282	31,264	3.3%	5,000
136	Lonsdale	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	25.1%	295,062	44,727	13		44,740	3.3%	34,000
137	Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	41.7%	214,276		10,313		17,007	3.2%	
138	Foreston	On- & Off-Sale		526	317,906	151,217	166,689	52.4%	162,630	4,059	7,342	1,528	9,873	3.1%	
139	Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	49.4%	81,781	2,950	2,351		5,301	3.1%	
140	Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	52.4%	184,090	11,532			11,532	3.1%	1,000
141	Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	22.2%	223,542	,	691		34,506	3.0%	41,000
142	Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	24.3%	85,768	9,222	2,243		11,465	2.9%	6,000
143	Lexington	Off-Sale Only		2,010	3,078,883	2,442,145	636,738	20.7%	515,801	120,937	(9,752)	20,988	90,197	2.9%	50,000
143	Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	32.4%	213,721	1,650	20,323	2,870	19,103	2.9%	
145	Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	47.7%	152,316	8,679	618		9,297	2.8%	9,600
146	Browerville	On- & Off-Sale		784	460,887	253,315	207,572	45.0%	201,626		6,731		12,677	2.8%	9,000
147	Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	22.6%	186,485	45,718	14,043	32,454	27,307	2.7%	
148	Randall	On- & Off-Sale		642	558,648	359,275	199,373	35.7%	195,231	4,142	8,628		12,770	2.3%	10,000
149	Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	23.8%	515,038	42,874	8,546		51,420	2.2%	150,000
149	Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	44.1%	162,730	(4,243)	11,969		7,726	2.2%	2,649
150	Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	45.1%	176,789	8,488	99		8,587	2.2%	5,000
151	Buffalo Lake	On- & Off-Sale		702	418,096	229,906	185,277	45.0%	191,092		11,420		8,518	2.1%	5,000
152	Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	35.2%	208,220	11,420	101		11,521	1.8%	
153	Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	41.9%	113,555	(6,873)	11,548		4,675	1.8%	
154	Vergas	Off-Sale Only		342	468,770	340,140	128,630	27.4%	120,146	8,484	3,526	3,480	8,530	1.8%	25,000
155		On- & Off-Sale		236	486,599	258,384	228,215	46.9%	222,111	6,104	2,484		8,588	1.8%	(8,219)
150	Callaway	on- a on-sale		230	+00,577	230,304	220,213	+0.770	222,111	0,104	2,404		0,000	1.070	(0,219)

# Table 7Comparison of City Liquor Store Operations - 2013Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent	Oper	rating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
157	Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	43.8%	286,733	10,650			10,650	1.6%	
157	Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	24.5%	224,531	46,724	2,836	32,505	17,055	1.5%	
150	Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	29.6%	127,824	6,275	530		6,805	1.5%	30,000
160	Sleepy Eye	Off-Sale Only		3,554	616,174	488,490	127,684	29.0%	125,088	2,596	5,778		8,374	1.5%	15,000
161	Dalton	Off-Sale Only		249	338,765	257,783	80,982	23.9%	78,262	2,720	1,505		4,225	1.2%	10,000
162	Okabena	On- & Off-Sale		187	283,377	164,353	119,024	42.0%	115,852	3,172			3,172	1.2%	
162	Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	40.5%	169,552	4,258	26	260	4,024	0.9%	
164	Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	26.7%	23,738	(3,453)	3,985		4,024	0.9%	140,639
165	Sebeka	On- & Off-Sale		709	505,326	292,221	213,105	42.2%	210,964	2,141	5,985		2,202	0.7%	
					865,497	,			363,267	,		433	3,759	0.4%	10,000
166	Tracy	On- & Off-Sale		2,143	366,777	511,173	354,324	40.9%		(8,943)	13,135				
167	Spring Grove	On- & Off-Sale		1,314	,	235,393	131,384	35.8%	134,959	(3,575)	4,658		1,083	0.3%	(1,900)
168	Darwin	Off-Sale Only		348	473,806	381,997	91,809	19.4%	93,246	(1,437)	2,252		815	0.2%	
169	Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	33.9%	326,249	49,198		48,184	1,014	0.1%	2,895
170	Balaton	On- & Off-Sale		635	407,016	263,838	143,178	35.2%	146,036	(2,858)	3,005		147	0.0%	10,000
171	Conger	On- & Off-Sale		146	278,857	161,250	117,607	42.2%	123,193	(5,586)	5,637		51	0.0%	13,760
172	Butterfield	Off-Sale Only		584	236,343	181,578	54,765	23.2%	55,147	(382)	29		(353)	-0.1%	
173	Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	31.3%	303,516	20,109	75	25,703	(5,519)	-0.5%	
174	Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	37.1%	142,828	(7,124)	4,781		(2,343)	-0.6%	5,000
175	Williams	On- & Off-Sale		186	283,107	152,800	130,307	46.0%	132,376	(2,069)			(2,069)	-0.7%	
176		On- & Off-Sale		790	357,776	200,974	156,802	43.8%	164,310	(7,508)	4,124		(3,384)	-0.9%	
177	Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	46.1%	184,099	(3,942)		106	(4,048)	-1.0%	(10,265)
178	Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	24.3%	223,758	(21,908)	13,048		(8,860)	-1.1%	
179	Silver Bay	On- & Off-Sale		1,866	905,576	564,371	341,205	37.7%	341,578	(373)	1,572	11,002	(9,803)	-1.1%	
180	Danvers	On- & Off-Sale		95	344,434	188,248	156,186	45.3%	161,662	(5,476)	871		(4,605)	-1.3%	
181	Erhard	Off-Sale Only		144	279,203	210,588	68,615	24.6%	75,264	(6,649)	2,579		(4,070)	-1.5%	
182	Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	42.7%	87,541	(10,864)	7,529		(3,335)	-1.9%	
183	Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	40.9%	174,252	(10,833)	1,965		(8,868)	-2.2%	
184	Elmore	Off-Sale Only		656	125,330	96,527	28,803	23.0%	31,815	(3,012)	67		(2,945)	-2.3%	
185	Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	29.7%	272,280	(18,114)		3,752	(21,866)	-2.6%	
186	Millerville	On- & Off-Sale		107	309,841	175,772	134,069	43.3%	144,176	(10,107)	1,376		(8,731)	-2.8%	
187	Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	35.1%	218,699	6,334	(108)	24,811	(18,585)	-2.9%	
188	Hadley	On- & Off-Sale		54	242,299	111,114	131,185	54.1%	144,270	(13,085)	6,212	408	(7,281)	-3.0%	
189	Walnut Grove	On- & Off-Sale		859	470,414	245,380	225,034	47.8%	234,658	(9,624)	1,046	6,009	(14,587)	-3.1%	3,000
190	Littlefork	On- & Off-Sale		646	406,381	245,960	160,421	39.5%	176,621	(16,200)	3,471		(12,729)	-3.1%	(2,385)
191	Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	26.1%	247,858	(30,964)	11,672	6,903	(26,195)	-3.2%	
192	Wells	On- & Off-Sale		2,300	799,314	553,121	246,193	30.8%	281,983	(35,790)	9,018		(26,772)	-3.3%	
193	Saint Hilaire	On- & Off-Sale		285	412,280	254,778	157,502	38.2%	181,027	(23,525)	6,056		(17,469)	-4.2%	
194	South Haven	On- & Off-Sale		190	246,728	124,462	122,266	49.6%	135,881	(13,615)	2,134		(11,481)	-4.7%	
195	Audubon	On- & Off-Sale		536	489,951	286,285	203,666	41.6%	220,014	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
196	Vesta	On- & Off-Sale		311	230,972	141,541	89,431	38.7%	103,008	(13,577)			(13,577)	-5.9%	
197	Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	45.7%	288,572	(47,875)	3,480		(44,395)	-8.4%	
198	Winton	On- & Off-Sale	[16]	170	145,720	159,288	(13,568)	-9.3%	200,072	(13,568)	4	23	(13,587)	-9.3%	(20,500)
199	Waldorf	On- & Off-Sale		224	204,350	128,706	75,644	37.0%	101,067	(25,423)	4,119		(21,304)	-10.4%	
200	Round Lake	Off-Sale Only		377	125,051	101,849	23,202	18.6%	35,364	(12,162)	1,621	3,361	(13,902)	-11.1%	
200	Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	28.5%	50,452	(22,507)	10,601		(11,906)	-12.1%	
201	Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	38.6%	122,523	(41,702)	5,185		(36,517)	-17.4%	(7,100)
202	Lake Benton	On- & Off-Sale	[32]	677	1,213		1,213	100.0%	7,107	(5,894)			(5,894)	-485.9%	48,500
203	Biscay	On- & Off-Sale	[0][32]	107			1,215	100.070	7,107	(3,894)			(3,894)	-+05.970	24,282
204	Rushford	On- & Off-Sale	[0][32]	1,757					27,219	(27,219)		72	(27,291)		
205	Rusinoiu	on- a on-sale	[52]	1,757					21,219	(27,219)		12	(27,291)		

### Comparison of City Liquor Store Operations - 2013 Ranked by Net Profit/(Loss) as a Percent of Sales

					Gross Profit									Net Profit/(Loss)		
			Foot-			Cost		Percent	Oper	rating	Nonop	erating		Percent	Net	
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*	
														0.00/		
	Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	26.0%	\$44,312,330	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,225	
	On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	39.7%	\$24,285,632	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,941	
	All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	28.9%	\$68,597,962	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166	

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

# Table 8 Comparison of Metro Area City Liquor Store Operations - 2013

						Gross P	rofit					Net Prof	it/(Loss)	
		Foot-			Cost		Percent	Оре	erating	Nonoper	ating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Anoka	Off-Sale Only		17,283	\$4,067,548	\$3,145,574	\$921,974	22.7%	\$712,071	\$209,903	(\$10,887)	\$	\$199.016	4.9%	\$300,000
Apple Valley	Off-Sale Only		50.326	9,380,818	6.695.446	2.685.372	28.6%	1.595.221	1.090.151	(53,245)	116.436	920,470	9.8%	525,000
Brooklyn Center	Off-Sale Only		30,426	6,063,231	4,341,225	1,722,006	28.4%	1,332,748	389,258	5,380		394,638	6.5%	200,000
Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	24.8%	1,490,279	679,174	(2,500)	226,551	450,123	5.1%	132,334
Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	28.4%	2,293,174	1,221,647	10.688		1,232,335	9.9%	1,100,000
Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	27.3%	2,299,650	1,447,144	20,867		1,468,011	10.7%	1,340,100
Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	25.3%	827,802	315,396			315,396	7.0%	70,000
Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	25.2%	926,238	160,344	77,571		237,915	5.5%	(250,000)
Lakeville	Off-Sale Only		57,789	15,381,124	11,432,525	3,948,599	25.7%	2,280,899	1,667,700	3,762	202,294	1,469,168	9.6%	1,749,982
Lexington	Off-Sale Only		2,061	3,078,883	2,442,145	636,738	20.7%	515,801	120,937	(9,752)	20,988	90,197	2.9%	50,000
Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	25.6%	535,791	203,189	89		203,278	7.0%	63,515
Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	25.6%	1,974,898	871,996	17,274	10,468	878,802	7.9%	708,700
Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	25.1%	641,549	122,887	9,249	13,772	118,364	3.9%	100,000
Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	32.0%	710,638	379,286	(690)	19,488	359,108	10.5%	214,838
Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	23.5%	1,198,064	428,334	62,062		490,396	7.1%	439,000
Saint Francis	Off-Sale Only		7,240	2,058,003	1,522,305	535,698	26.0%	377,162	158,536	11,582		170,118	8.3%	60,000
Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	27.3%	929,525	282,513		52,621	229,892	5.2%	5,450
Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	23.8%	515,038	42,874	8,546		51,420	2.2%	150,000
Wayzata	On- & Off-Sale		4,136	5,313,196	2,619,208	2,693,988	50.7%	2,055,247	638,741	19,373	160,655	497,459	9.4%	30,000
Off-Sale Only			450,209	\$114,467,093	\$84,609,200	\$29,857,893	26.1%	\$20,445,910	\$9,411,983	\$150,686	\$643,130	\$8,919,539	7.8%	\$6,744,081
On- & Off-Sale			16,117	\$8,724,235	\$4,940,323	\$3,783,912	43.4%	\$2,765,885	\$1,018,027	\$18,683	\$180,143	\$856,567	9.8%	\$244,838
All Stores			466,326	\$123,191,328	\$89,549,523	\$33,641,805	27.3%	\$23,211,795	\$10,430,010	\$169,369	\$823,273	\$9,776,106	7.9%	\$6,988,919

Footnotes:

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 9	
Comparison of Greater Minnesota City Liquor Store Operations - 2013	

						Gross Pi	ofit					Net Profit	(Loss)	
		Foot-			Cost		Percent	Ор	erating		erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Ada	On- & Off-Sale		1,670	\$534,368	\$320,093	\$214,275	40.1%	\$185,937	\$28,338	\$	\$	\$28,338	5.3%	\$8,301
Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	23.6%	148,224	88,532	21,446		109,978	11.0%	52,000
Akeley	On- & Off-Sale		438	400,794	226,484	174,310	43.5%	135,950	38,360	29		38,389	9.6%	1,750
Alexandria	Off-Sale Only		13,045	4,451,582	3,444,171	1,007,411	22.6%	748,151	259,260	976	10,930	249,306	5.6%	169,218
Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	27.7%	116,143	22,953	772		23,725	4.7%	
Audubon	On- & Off-Sale		536	489,951	286,285	203,666	41.6%	220,014	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
Avoca	On- & Off-Sale		142	260,973	128,248	132,725	50.9%	109,848	22,877	3,293	463	25,707	9.9%	19,200
Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	24.5%	224,531	46,724	2,836	32,505	17,055	1.5%	
Balaton	On- & Off-Sale		635	407,016	263,838	143,178	35.2%	146,036	(2,858)	3,005		147	0.0%	10,000
Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	24.3%	85,768	9,222	2,243		11,465	2.9%	6,000
Barnum	On- & Off-Sale		612	466,349	235,552	230,797	49.5%	218,515	12,282	24,334		36,616	7.9%	7,000
Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	29.9%	244,277	102,569	2,610		105,179	9.1%	140,000
Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	36.0%	407,140	122,463	971		123,434	8.4%	125,000
Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	40.9%	174,252	(10,833)	1,965		(8,868)	-2.2%	
Bemidji	Off-Sale Only		13,646	5,340,120	3,800,335	1,539,785	28.8%	720,329	819,456	11,978		831,434	15.6%	400,758
Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	34.5%	306,468	86,776	21,314		108,090	9.5%	60,000
Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	47.7%	152,316	8,679	618		9,297	2.8%	9,600
Big Lake	Off-Sale Only		10,402	3,544,136	2,556,872	987,264	27.9%	544,894	442,370	5,505	51,238	396,637	11.2%	260,000
Biscay	On- & Off-Sale	[0][32]	107											24,282
Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	37.5%	251,709	67,110	6,419		73,529	8.6%	20,000
Blue Earth	Off-Sale Only		3,322	1,479,806	1,096,199	383,607	25.9%	270,468	113,139	1,124	3,769	110,494	7.5%	7,725
Boyd	On- & Off-Sale		166	373,205	185,032	188,173	50.4%	157,391	30,782	15,329	1,748	44,363	11.9%	
Braham	Off-Sale Only		1,817 494	1,266,625 488,628	965,930	300,695 203,549	23.7% 41.7%	260,885	39,810 28,821	88,611	82,630	45,791	3.6%	30,000
Brandon Browerville	On- & Off-Sale On- & Off-Sale	[0]	784	488,628 460,887	285,079 253,315	205,549	41.7%	174,728 201,626	28,821 5,946	1,169 6,731		29,990 12,677	6.1% 2.8%	10,000 9,000
Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	45.0%	81,781	2,950	2,351		5,301	2.8%	9,000
Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	27.8%	758,164	481,728	159,053	37,029	603,752	13.5%	550,000
Buffalo Lake	On- & Off-Sale		702	418,096	229,906	1,239,892	45.0%	191,092	(2,902)	11,420	57,029	8,518	2.0%	
Butterfield	Off-Sale Only		584	236,343	181,578	54,765	23.2%	55,147	(382)	29		(353)	-0.1%	
Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	23.2%	133,808	24,041	431		24,472	3.8%	1,713
Callaway	On- & Off-Sale		2,859	486,599	258,384	228,215	46.9%	222,111	6,104	2,484		8,588	1.8%	(8,219)
Cambridge	Off-Sale Only		8,273	4,798,693	3,644,689	1,154,004	24.0%	717,358	436,646	5,269		441,915	9.2%	370,000
Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	26.7%	23,738	(3,453)	3,985		532	0.7%	140,639
Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	37.1%	142,828	(7,124)	4,781		(2,343)	-0.6%	5,000
Clearbrook	On- & Off-Sale		525	479,231	260,182	219,042	45.7%	169,742	49,300			49,300	10.3%	10,000
Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	51.1%	96,385	8,440	19,475		27,915	13.6%	
Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	46.1%	184,099	(3,942)		106	(4,048)	-1.0%	(10,265)
Conger	On- & Off-Sale		146	278,857	161,250	117,607	42.2%	123,193	(5,586)	5,637		51	0.0%	13,760
Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	25.0%	230,462	146,798	5,453		152,251	10.1%	
Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	52.3%	191,201	39,271	9,257		48,528	11.0%	
Dalton	Off-Sale Only		249	338,765	257,783	80,982	23.9%	78,262	2,720	1,505		4,225	1.2%	10,000
Danvers	On- & Off-Sale		95	344,434	188,248	156,186	45.3%	161,662	(5,476)	871		(4,605)	-1.3%	
Darwin	Off-Sale Only		348	473,806	381,997	91,809	19.4%	93,246	(1,437)	2,252		815	0.2%	
Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	22.6%	186,485	45,718	14,043	32,454	27,307	2.7%	
Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	29.6%	127,824	6,275	530		6,805	1.5%	30,000
De Graff	On- & Off-Sale		126	465,960	235,011	230,949	49.6%	195,071	35,878		10,188	25,690	5.5%	600
Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	27.3%	465,521	182,961	2,006		184,967	7.8%	185,000
Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	23.5%	601,344	674,465	3,634	153,689	524,410	9.7%	600,323
Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	41.9%	113,555	(6,873)	11,548		4,675	1.8%	
Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	22.7%	68,062	12,790			12,790	3.6%	
Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	30.3%	1,000,781	1,049,821	(87,003)		962,818	14.3%	672,289
Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	49.4%	167,486	17,858	42		17,900	4.8%	
Elmore	Off-Sale Only		656	125,330	96,527	28,803	23.0%	31,815	(3,012)	67		(2,945)	-2.3%	
Erhard	Off-Sale Only		144	279,203	210,588	68,615	24.6%	75,264	(6,649)	2,579		(4,070)	-1.5%	
Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	45.7%	288,572	(47,875)	3,480		(44,395)	-8.4%	
Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	27.8%	449,336	494,080	6,164		500,244	14.7%	351,430
Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	28.9%	934,300	672,115	3,453	32,550	643,018	11.6%	370,979
Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	53.9%	205,308	21,855			21,855	5.2%	

Table 9	
Comparison of Greater Minnesota City Liquor Store Operations - 2013	

						Gross Pi	ofit					Net Profit	(Loss)	
		Foot-			Cost		Percent	Ор	erating	Nonop	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Finlauron	On- & Off-Sale		311	542,733	299,486	243,247	44.8%	172,221	71,026	10,537		81,563	15.0%	26,225
Finlayson Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	60.9%	156,533	22,299		11,400	10,899	3.7%	
Foreston	On- & Off-Sale		526	317,906	151,217	166,689	52.4%	162,630	4,059	7,342	1,528	9,873	3.1%	
Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	35.2%	208,220	11,420	101		11,521	1.8%	
Gilman	On- & Off-Sale	[0]	238	336,267	154,900	181,367	53.9%	176,232	5,135	14,913		20,048	6.0%	
Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	25.1%	171,338	181,409	92		181,501	12.9%	145,000
Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	22.9%	194,678	90,080	1,533		91,613	7.4%	40,000
Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	52.4%	184,090	11,532			11,532	3.1%	1,000
Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	33.1%	317,471	301,164	3,559		304,723	16.3%	200,000
Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	26.6%	191,669	103,495	16,541	14,807	105,229	9.5%	81,493
Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	31.3%	303,516	20,109	75	25,703	(5,519)	-0.5%	
Hadley	On- & Off-Sale		54	242,299	111,114	131,185	54.1%	144,270	(13,085)	6,212	408	(7,281)	-3.0%	
Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	38.6%	122,523	(41,702)	5,185		(36,517)	-17.4%	(7,100)
Hanska	On- & Off-Sale		388	302,016	175,116	126,900	42.0%	122,073	4,827	6,392	431	10,788	3.6%	38,000
Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	25.4%	180,948	58,487	59	27,282	31,264	3.3%	5,000
Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	45.6%	139,017	32,333	106	2,971	29,468	7.8%	
Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	29.6%	554,326	178,637	1,608	37,763	142,482	5.7%	106,750
Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	56.6%	195,299	27,897	32		27,929	7.1%	26,974
Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	44.1%	162,730	(4,243)	11,969		7,726	2.2%	2,649
Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	26.1%	247,858	(30,964)	11,672	6,903	(26,195)	-3.2%	
Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	23.3%	698,635	555,065	5,449	35,969	524,545	9.7%	435,000
Isanti	Off-Sale Only		5,385	2,312,602	1,708,940	603,662	26.1%	344,778	258,884	1,707	14,341	246,250	10.6%	150,000
Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	35.7%	311,592	40,958	33,990		74,948	7.6%	150,000
Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	40.5%	169,552	4,258	26	260	4,024	0.9%	
Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	22.2%	223,542	33,815	691		34,506	3.0%	41,000
Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	22.2%	208,536	68,156	651		68,807	5.5%	8,360
Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	45.1%	148,020	43,473	1,635		45,108	10.6%	20,000
Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	28.5%	50,452	(22,507)	10,601		(11,906)	-12.1%	
Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	32.4%	213,721	1,650	20,323	2,870	19,103	2.9%	
Kiester	Off-Sale Only		488	188,747	136,102	52,645	27.9%	50,277	2,368	35,764	29,415	8,717	4.6%	
Lake Benton	On- & Off-Sale	[32]	677	1,213		1,213	100.0%	7,107	(5,894)			(5,894)	-485.9%	48,500
Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	43.8%	286,733	10,650			10,650	1.6%	
Lakefield	Off-Sale Only		1,711	440,320	323,700	116,620	26.5%	82,806	33,814	2,351		36,165	8.2%	1,300
Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	47.7%	119,673	33,080	193		33,273	10.4%	22,000
Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	37.4%	255,009	64,617	53	5,916	58,754	6.9%	25,000
Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	42.7%	87,541	(10,864)	7,529		(3,335)	-1.9%	
Lindstrom	On- & Off-Sale		4,436	2,194,857 2,120,313	1,530,027	664,830 513,209	30.3%	557,323	107,507 168,242	23,413 4,386	1,702	129,218	5.9%	180,930 59,000
Litchfield Littlefork	Off-Sale Only On- & Off-Sale		6,723 646	406,381	1,607,104 245,960	160,421	24.2% 39.5%	344,967 176,621	(16,200)	4,380		172,628 (12,729)	8.1% -3.1%	(2,385)
Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	24.6%	183,820	147,953	5,471 7,542		(12,729) 155,495	-5.1%	101,505
Longville	On- & Off-Sale		157	1,472,560	941,277	531,283	36.1%	449,188	82,095	449	6,453	76,091	5.2%	
Longvine	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	25.1%	295,062	44,727	13		44,740	3.2%	34,000
Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	25.7%	240,295	63,014		2,345	60,669	5.1%	45,000
Madelia	Off-Sale Only		2,320	425,806	316,872	108,934	25.6%	53,460	55,474	1,884		57,358	13.5%	30,000
Madison	Off-Sale Only		1,518	438,543	324,576	113,967	26.0%	87,248	26,719	1,515		28,234	6.4%	50,000
Mahnomen	On- & Off-Sale		1,220	1,061,383	674,007	387,376	36.5%	306,206	81,170	38,687	22,907	96,950	9.1%	
Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	24.4%	283,531	49,603	6,860	5,606	50,857	3.7%	(200,000)
Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	41.7%	214,276	6,694	10,313		17,007	3.2%	
Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	25.5%	442,308	553,308	1,610		554,918	14.2%	375,000
Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	43.0%	145,445	11,619	10,158		21,777	6.0%	25,755
Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	47.2%	178,162	4,012	17,444		21,456	5.6%	5,000
Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	40.6%	229,397	69,488	4,453	132	73,809	10.0%	50,000
Mentor	On- & Off-Sale		1,550	481,654	272,128	209,526	43.5%	183,195	26,331	920		27,251	5.7%	41,356
Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	25.7%	336,573	181,609	4,396	22,069	163,936	8.1%	52,230
Millerville	On- & Off-Sale		107	309,841	175,772	134,069	43.3%	144,176	(10,107)	1,376		(8,731)	-2.8%	
Miltona	On- & Off-Sale		431	604,594	334,804	269,790	44.6%	232,666	37,124	5,146		42,270	7.0%	
Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	26.2%	456,935	103,709	2,367		106,076	5.0%	100,000
Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	25.9%	689,949	629,014	(8,283)		620,731	12.2%	650,000
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Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2013

Long Che         Desc         Cot         Portal         Allow         Portal         Novel and Polan         Polane         Novel and Polan         Portal         Portal         Novel and Polan         Portal         Porta         Porta         Porta <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>Gross Pi</th> <th>rofit</th> <th></th> <th></th> <th></th> <th></th> <th>Net Profit</th> <th>(Loss)</th> <th></th>							Gross Pi	rofit					Net Profit	(Loss)	
Anome Tab.         Desk & Giff Stark Prob.         J. 244         J. JURAD         773.442         773.442         773.442         773.445         773.455         773.445         773.456         773.456         773.456         773.456         773.456         773.456         773.456         773.456         773.			Foot-			Cost			Op		1	erating			
Main         Off-Sale Orby	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Main         Off-Sake Day	Moose Lake	On- & Off-Sale		2 844	1 106 833	731 386	375 447	33.9%	326 249	49 198		48 184	1 014	0.1%	2 895
Morris         Of-Sale Diray          5.32         10/313         10/3															
Nevis         0.e. & Off-Sale          440         01/30         327,94         23.75         42.75         37.08         5.27.08		•		,											,
New Yor Mills         On-& 0.75.89          1.19         07.589         12.273         24.09         50.99         17.81         07.631         5.47          73.08         10.98         00.00           Nominal         Ont-Sele Org         3.08.77         1.480.007         6.20.18         0.010         0.02.00         12.212         0.010         0.02.00         12.213.07         1.00.007         0.23.00         12.213         0.010         0.000           Nominal         Ont-Sele Org         0.02.00         3.03.00         10.03.00         0.05.00         12.217         0.02.00         10.010         0.02.00         12.217         0.02.00         12.21         0.12.01         0.02.00         12.218         0.12.01         0															
Nonth Render         Off-Sale Coly          0.1.14         2.1.2.072         1.2.8.00         32.8.00         32.5.00         32.5.00         35.5.00															
Nachland         Off-Sale Only          22.14         6.90         12.251         6.97         13.29           Operanc         On & 6.07 Sole          199         33.30         193.10         112.547         41.75         7          22.56         7.15         40.000           Operanc         On & 6.07 Sole          199         33.31         29.900         115.831         40.75         12.357         7          12.35         40.000           Operanc         On & 6.07 Sole          177         157.37         16.435         11.55         23.97         14.58         2.17          1.71         14.59         2.29         0.71         14.59         2.20         0.81         1.23         3.139         0.16	Nisswa	On- & Off-Sale		2,009			967,218	31.1%				12,172	258,088	8.3%	200,000
Norborn         One & 0075, dip	North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	27.0%	415,885	208,722	78	23,526	185,274	8.0%	135,000
Northorne         One & OFS-kole          197         333.961         198.180         157500         44.44         17.274         2.2537         7          2.564         7.18         40.000           Oprime         On & 60 Fishen	Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	25.6%	564,293	223,487	(10,976)		212,511	6.9%	131,280
Opine         One         ADD Sade          339         411.1d2         225,853         118,277         45.16         125,789         8.488         9.9          8.737         1.16            Onixa         On & ADD Sade          2.109         12.095         1	Northome	On- & Off-Sale		197		198,130	135,831	40.7%		23,557	7		23,564	7.1%	40,000
Oba-Age         Oba-Age         State	Ogema	On- & Off-Sale		190	355,955	198,005	157,950	44.4%	97,217	60,733	2,531	1,322	61,942	17.4%	40,000
Ohrs.         Ohrs. <th< td=""><td>Ogilvie</td><td>On- &amp; Off-Sale</td><td></td><td>359</td><td>411,162</td><td>225,885</td><td>185,277</td><td>45.1%</td><td>176,789</td><td>8,488</td><td>99</td><td></td><td>8,587</td><td>2.1%</td><td>5,000</td></th<>	Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	45.1%	176,789	8,488	99		8,587	2.1%	5,000
One         One & Off-Sale          274         547,746         532,888         244,088         39,197         372,247         372,41          24,34         34,898         6,467         323,288          752         757,808         337,970         120,207         42,668         121,248         11,103         1         166,72         43,858         24,104         141,248         11,103         1         166,72         44,868          166,72         44,868          166,72         44,868          166,72         44,868         163,878         1         166,72         44,868         120,308 <th< td=""><td>Okabena</td><td>On- &amp; Off-Sale</td><td></td><td>187</td><td>283,377</td><td>164,353</td><td>119,024</td><td>42.0%</td><td>115,852</td><td>3,172</td><td></td><td></td><td>3,172</td><td>1.1%</td><td></td></th<>	Okabena	On- & Off-Sale		187	283,377	164,353	119,024	42.0%	115,852	3,172			3,172	1.1%	
One & One & One & One Sole          1.752         756.088         433.976         1322.092         42.08         233.996         38.196         14.002          52.288         6.976            Park Reprish         One & One Sole Colds          3.843         3.233.862         2.464.476         819.388         25.15         24.269         1.608          8.428         1.005         6.675.484         1.006         1.638          6.675.484         1.005         2.458         1.001         3.838         2.2598         2.158         4.465.99         6.344         1.001         5.56         4.450.99         6.341         1.005.81         2.459.09         7.516         5.66         4.350.97         1.956.97         1.956.97         1.956.97         1.956.97         1.956.97         1.956.97         1.956.97         1.956.97         1.956.97         1.956.97         1.956.97         1.956.97         1.957.97         1.956.97         1.956.97         1.957.97         1.956         2.039         1.902         1.459.97         1.958.97         1.957.97         1.957.97         1.957.97         1.956.97         1.959.97         1.959.97         1.959.97         1.959.97         1.959.97         1.959.97 <t< td=""><td>Olivia</td><td>Off-Sale Only</td><td></td><td>2,450</td><td>829,194</td><td>627,344</td><td>201,850</td><td>24.3%</td><td>223,758</td><td>(21,908)</td><td>13,048</td><td></td><td>(8,860)</td><td>-1.1%</td><td></td></t<>	Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	24.3%	223,758	(21,908)	13,048		(8,860)	-1.1%	
Paikage         Os. & Ott Sub          167         348,23         238,709         139,542         40,18         14,1248         (1,700)         18,778          16,72         4.88            Parkagriko         Os. Sub Chi Sale          1,015         153,238         22,153,03         23,15         218,669         6,534         (108)         22,811         (108,858)         22,98          6,342         0,015         5,05         42,508          6,343         0,015         0,2,811         (108,92,24)         10,058         22,913,945         22,003         21,91         19,0468         6,4401         5,007          144,924         14,350         22,913,945         21,71,756         74,812,91         24,814         14,914	Orr	On- & Off-Sale		274	547,746	333,688	214,058	39.1%	176,817	37,241		2,343	34,898	6.4%	29,300
Park Reprix         Off.Sale Ouly          3.343         3.283.862         2.44.476         819.386         2.576         3.42.660         1.088         2.4.68         1.015         60.522         2.428         3.519         2.1.699         6.3.41         (1.08)         2.4.411         (1.68.532         3.519         2.1.699         1.6.418         6.4.400         5.0.67          6.7.516         5.6.9         4.2.50           Paynexville         Off.Sale Ouly          2.0.49         1.2.1.6207         87.0.41         3.5.15         2.1.9.51         3.6.1.35         4.0.5.91	Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	42.6%	283,896	38,196	14,092		52,288	6.9%	
Parkers         One-& 601/Sale         ····         1.015         644.322         21.538         22.5035         351%         21.869         6.34         (108)         24.811         (18.585)         2-9%         ····           Pericers         Off-Sale Only         ····         2.498         (12.10.30)         99.8498         61.225         60.440         91.919         140.892         11.68         32.798           Perham         Off-Sale Only         ····         3.005         2.29.89         52.107.148         76.812.00         60.6804         8.002         45.70         369.72         12.6.64         32.707         72.6.64         30.707         72.2.6.6         30.707         72.6.64         30.707         72.6.64         30.707         72.6.64         30.707         72.745         10.163         60.52.71         30.00         72.2.6.64         30.707         72.748         10.753         60.30         19.302         12.52.881         44.85         12.007.70         36.72         30.727         72.748         10.753         60.78         30.000         72.52.82         72.718         30.70         72.748         10.95.109         10.92.00         72.718         30.900         72.718         10.900         72.718         10.900 <td< td=""><td>Palisade</td><td>On- &amp; Off-Sale</td><td></td><td>167</td><td>348,251</td><td>208,709</td><td>139,542</td><td>40.1%</td><td>141,248</td><td>(1,706)</td><td>18,378</td><td></td><td>16,672</td><td>4.8%</td><td></td></td<>	Palisade	On- & Off-Sale		167	348,251	208,709	139,542	40.1%	141,248	(1,706)	18,378		16,672	4.8%	
Psynexvila         Off-Sale Only          2.48         1.201.303         998.395         262.098         198.488         61.401         3.076          67.516         5.64         42.208           Perham         Off-Sale Only          3.095         2.938.065         2.170.74         68.495         188.4995         160.751         60.715         60.715         60.717         12.64         199.277         12.64         199.277           Pinc Ciry         Off-Sale Only          4.288         1.480.451         2.537.85         460.51         2.69.45         30.99.77         1.46.61         43.07          14.92.48         55.20         1.55.00         1.55.01         3.097          14.05.17         2.79.77         1.67.45         3.097         1.52.81         4.58.7         2.28.38         1.49.30.30         3.000         2.28.38         1.49.30.30         3.000         2.28.38         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.20.83         1.	Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	25.0%	476,726	342,660	1,608		344,268	10.5%	85,232
Perkane Augusto         Off-Sale Outy          2.98         65         2.170,746         758.210         2.61,83         10.075         406,957         10.082         11.08         22.784           Princ (iv)         Off-Sale Outy          3.005         2.170,746         758.210         26.98         319.947         140.014         4.310          144.924         8.5%         192.000           Prainton         0nr & Coff-Sale          3.233         164.3542         380.96         254.182         20.578         210.114         3.508         8.13          144.924         8.5%          171.556         6.11         171.556         6.29          144.924         8.5%         12.757         797.16         2.37         171.556         6.29          3.18         6.758          74.2         8.518         3.578         192.211         4.142         8.628          75.2         6.148         3.99         2.23.53         2.42.78         75.83         1.08.02         11.268         8.000           Remier         Onr Sale Outy          57.48         194.53         452.349         422.49         12.641	Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	35.1%	218,699	6,334	(108)	24,811	(18,585)	-2.9%	
Perham         Off-Sale Only	Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	21.9%	198,468	64,440	3,076		67,516	5.6%	42,500
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	28.4%	184,995	160,751	60	19,919	140,892	11.6%	32,784
Pipetonic         Orf. Sale Only          4.248         1.4494         1.06007         415.63         201.045         2015.211         3.097          203.818         6.4.59           Princeton         Off.Sale Only          4.375         613.542         389.360         251.182         39.56         219.19         31.016         8.13          83.88         6.4         3.300           Princeton         Off.Sale Only          3.088         867.122         229.915         237.207         27.44         184.106         53.098          53.195         6.19         3.300           Randard         One-& Off-Sale Only          667         415.488         150.627         247.811         55.78         125.51         14.53          25.52         6.20         25.601         2.60.18         1.005          25.58         83.000           Renord         Onf-Sale Only          27.18         25.461         25.601         2.60.18         1.005          27.528         2.00.00           Rund Lake         Onf-Sale Only          303         21.175          22.1675         40.163	Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	26.1%	361,325	406,894	8,092	45,709	369,277	12.6%	190,750
Planeton         One & Off-Sale          43,37         643,542         393,30         229,154         350,48         8,133          41,181         6.7%            Proctor         Off-Sale Only          3.085         867,122         629,915         237,77         74%         184,109         55,088         95          51,193         61,16         3.000           Ranier         One & Off-Sale Only          647         415,438         167,627         292,55         351,096         151,15         3.539         12,434         148,810         350,000           Remer         One & Off-Sale Only          51,78         199,610         540,709         152,857         57,582           287,623         15,4%         300,000           Remer         Onf-Sale Only          24,43         184,860         119,976         540,79         21,825         51,561         101,951         113,976         83,010         32,011         35,000         32,013         14,48          28,023         11,48          28,020         0,75,82          28,020         0,75,82         0,75,82         0,75,82 </td <td>Pine City</td> <td>Off-Sale Only</td> <td></td> <td>3,083</td> <td>1,714,299</td> <td>1,253,738</td> <td>460,561</td> <td>26.9%</td> <td>319,947</td> <td>140,614</td> <td>4,310</td> <td></td> <td>144,924</td> <td>8.5%</td> <td>125,000</td>	Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	26.9%	319,947	140,614	4,310		144,924	8.5%	125,000
Princeton         Off-Sale Only          4,726         3,197,013         2,407,497         797,816         2,47%         617,953         71,563         720         153,088         95          153,085         32,030           Randall         On-& Off-Sale          642         558,648         359,275         197,37         57,58         195,231         4,142         8,628          12,770         2,378         100,000           Renker         On-& Off-Sale Only          642         199,012         145,848         167,627         247,81         87,575         22,472         87,3          12,433         148,811         7,578         20,618         1,005          287,023         281,691         256,018         1,002         1,116          287,023         1,848         20,000         Round Lake         0,758         0,712         3,713         1,557         83,397         221,675         40,185         47,8          287,023         1,848          27,219           22,121         1,016,666         38,253         1,048          12,000         Rackindin          22,121	Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	28.1%	210,165	205,271	3,097		208,368	14.1%	200,376
Proctor         Off-Sale Outy          3.088         867,122         629.915         23.797         27.4%         184,109         53.098         9.5          53.193         6.1%         33.300           Randall         On-& 60ff-Sale          607         415.438         167.627         227.871         59.7%         123.532         24.279         873          25.152         6.1%         30.000           Remer         On-& 60ff-Sale          57.41         196.710         24.868         199.971         57.852         10.5%         8.330         8.69.7         57.852           57.852         10.5%         8.330         8.69.19          57.852         10.5%         8.330         8.69.19          57.852         10.5%         8.330         8.69.19          57.852         10.5%         8.330         8.301         8.301         10.55          57.852         10.5%         8.331         10.5%         8.337         8.301         10.5%         8.337         8.301         10.355          57.582         10.5%         8.331         10.5%         8.337         10.5%         10.5%         8	Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	39.5%	219,134	35,048	8,133		43,181	6.7%	
Randert       On-& Off-Sale        642       558,648       359,275       199,373       35.7%       195,231       4,142       8,68        12,70       2,3%       100,000         Reniver On-& Off-Sale Only        5.218       1,996,102       1,486,891       597%       223,532       24,279       873         575.82       6.500       873.82       10.558       853.001         Renerr       On-& 60 (FSale Only        2.643       1,860,655       1319,976       524.801       254.601       286.018       1.005        287.023       15.4%       200,000         Rush City       Off-Sale Only        3.039       1,105,759       843.899       23.021       85.364       (12,162)       3.261       (13,002)       1.1.1%        Rush City       0n-& 60 (FSale Only        72       21.675       40.185       478        72       20.071       2.981       1.03.29       1.1.5%       3.201       1.0.5.5       8.375       1.983       1.0.666       3.223       1.0.48        72       20.000       Rush Gits       0.0       72.219       72.219       1.0.5%       8.376       1.0.5	Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	24.7%	617,953	171,563	620	19,302	152,881	4.8%	2,500
Ranier         On-& & Off-Sale          5.18         1.96/102         2.47.81         1.99/78         2.23.32         2.42.79         873          2.51.22         6.18         30.000           Reneword File         Off-Sale Only          374         548.800         255.451         255.451         255.451         255.451         255.451         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         256.01         257.02         256.01         256.01         257.02         256.01         256.01         257.02         256.01         256.01         257.02         256.01         256.01         257.02         256.01	Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	27.4%	184,109	53,098	95		53,193	6.1%	3,300
Redword Falls         Off-Sale Orby          5.218         1.996.102         1.486.891         209.211         2.55%         351.096         158.115         3.539         12.843         14.811         7.5%         855.05           Remer         On & OT-Sale Orby          2.643         1.860.685         1.319.976         525.82           575.82           575.82           575.82           575.82           575.82           53.64         (12.6011         1.015          575.82           272.19          272.19          272.19          272.29          272.29          272.19          272.19          272.19          272.19          272.19          272.19          272.19          272.19          272.19          272.19          272.19         28.104          272.19          272.19          272.19          272	Randall	On- & Off-Sale		642	558,648	359,275	199,373	35.7%	195,231	4,142	8,628		12,770	2.3%	10,000
Remer         On- & QUF.Sale	Ranier	On- & Off-Sale		607	415,438	167,627	247,811	59.7%	223,532	24,279	873		25,152	6.1%	30,000
Roseau         Off-Sale Only          26,43         1,319.97         540,709         29.1%         254,691         286,018         1,005          287,023         15.4%         000000           Rush City         Off-Sale Only          3,039         1,105,759         843,889         261,860         23.7%         221,675         40,185         47.8          40,663         3.7%         20,000           RushCity         On-& & Off-Sale         132         1,757           27,219         (27,219)          72         (27,291)          72         (27,291)          72         (27,219)          72         (27,219)          72         (27,291)          72         (27,219)          72         (27,219)          72         (27,219)          72         (27,219)          72         (27,219)          72         (27,219)          72         (27,219)          72         (27,219)          72         (27,219)          72         (27,219)          72         73,43	Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	25.5%	351,096	158,115	3,539	12,843	148,811	7.5%	85,000
Round Lake       Off-Sale Only $377$ 125051       101.849       23.202       18.6%       35.364       (12.1c2)       1.621       3.361       (13.902)       1.1.1%          Rush City       Off-Sale Only        3.039       1.105,759       843.899       261.860       23.7%       221.675       40.185       478        40.663       3.7%       20.000         Rushford       On-& & Off-Sale        330       291.214       146.255       144.944       49.8%       106.696       38.253       1.048        72       (27.29)         23.3%       181.809       106.996       38.253       1.048        39.201       13.5%        Same        23.216       23.233       181.809       104.949       4.45%       60.000         Saint James       On-& & Off-Sale        13.210       2.364       32.33%       181.809       140.499       4.435        14.95%       60.000       32.56       32.76       32.36       13.722       140.2        14.934       14.5%       60.000       32.56       32.56       22.9%       408.932       131.725	Remer	On- & Off-Sale		374	548,890	295,451	253,439	46.2%	195,857	57,582			57,582	10.5%	8,317
Rushford       Orf-Sale Only        3.039       1,105,759       84.389       261,800       23.7%       221,675       40,185       478        40,663       3.7%       20,000         Rushford       On-& 0ff-Sale        30       291,214       146,265       144,494       49.8%       106,696       38,253       1,048        39,301       13,5%          Saured Haart       On-& 0ff-Sale        530       509,653       295,313       121,722       41,9%       10,741       2,981       15,266       675       17,572       34%        Sain Hilaire       On-& 0ff-Sale Only        4,619       997,344       674,976       522,9%       88,2%       181,869       140,499       4,435        142,934       14,5%       60,000       Sole       Sole       0n-& 0ff-Sale Only        132,27       782        132,27       782        132,075       5.6%       60,000       Sole       Sole       0n-& 00       Sole       Sole       0n-& 00       Sole        132,075       5.6%       75,000       Sole       Sole       0n-& 00       Sole       Sole        1	Roseau	Off-Sale Only			1,860,685	1,319,976	540,709	29.1%	254,691	286,018	1,005		287,023	15.4%	200,000
Rushford         On-& Off-Sale         12         1,77           27.219         (27,219)          72         (27,291)            Russell         On-& Off-Sale          13.59            Russell         On-& Off-Sale          33.0         291.214         146.265         144.949         49.8%         106.696         38.253         1.048          39.301         13.5%            Saint Hinding         On-& Off-Sale          285         412.280         254.778         157.502         38.2%         181.809         140.499         4.435          144.994         4.2%            Saint James         On-& Off-Sale          15.10         2.364.701         1.82.404         540.657         22.9%         408.932         131.725         782          132.507         5.6%         75.000         Solebka         On-& Off-Sale          10.9         797.013         501.684         295.529         37.1%         242.76         20.877         16.0          21.0964          21.0964          21.002         0.	Round Lake	Off-Sale Only		377	125,051	101,849	23,202	18.6%	35,364	(12,162)	1,621	3,361	(13,902)	-11.1%	
Russell       On-& Off-Sale        330       291,214       414,949       49,8%       106,696       38,253       1,048        39,01       13,5%          Sacred Heart       On-& Off-Sale        280       509,653       295,931       213,722       41,9%       210,741       2,981       15,266       675       17,572       3,4%          Saint Hilaire       On-& Off-Sale Only        4619       997,344       674,976       322,368       23,3%       181,869       140,499       4,435        144,934       4,5%       60,000         Sabe Rapids       Off-Sale Only        1619       997,344       674,976       322,368       23,3%       181,869       140,499       4,435        144,934       4,5%       60,000         Sebeka       On-& Off-Sale        1,109       797,013       501,644       20,7%       31,72       31,72       36        26,550       3,3%       5,000         Silver Bay       On-& Off-Sale        1,866       905,576       564,371       341,254       20,7%       31,172       136        21,037       4,0% <td>Rush City</td> <td>Off-Sale Only</td> <td></td> <td>3,039</td> <td>1,105,759</td> <td>843,899</td> <td>261,860</td> <td>23.7%</td> <td>221,675</td> <td>40,185</td> <td>478</td> <td></td> <td>40,663</td> <td>3.7%</td> <td>20,000</td>	Rush City	Off-Sale Only		3,039	1,105,759	843,899	261,860	23.7%	221,675	40,185	478		40,663	3.7%	20,000
Sacred HeartOn & Off-Sale530509,653295,931213,72241.9%210,7412.98115,26667517,723.4%	Rushford	On- & Off-Sale	[32]	1,757					27,219	(27,219)		72	(27,291)		
Saint Hilaire Saint JamesOn- & Off-Sale285412.280224,778157,50238.2%181,027(23,525)6,056(17,469)4.2%Saint JamesOff-Sale Only4,619997,344674,976322,36832.3%181,869140.4994,435144,93414.5%60,000SebekaOn- & Off-Sale709505,326292,221213,10542.2%210,9642,141612,0200.4%ShebrumOn- & Off-Sale1,109797,013501,684292,32937.7%341,578(373)1,57211,0020,803-1.1%Silver BayOn- & Off-Sale1,866905,576564,371341,20537.7%341,578(373)1,57211,002(9,803)-1.1%Silver LakeOn- & Off-Sale821524,275275,710248,56547.4%227,6882,8771608,3741.4%15,000South HavenOn- & Off-Sale1,314366,77235,393131,8435,881(13,615)2,1341,1834.7%Spring GroveOn- & Off-Sale1,314366,77235,393131,8435,88113,615)2,1341,090StaryOn- & Off-Sale1,314366,77235,393131,32440,9%13,3554,6581,	Russell	On- & Off-Sale		330	291,214	146,265	144,949	49.8%	106,696	38,253	1,048		39,301	13.5%	
Saint James         Off-Sale Only          4,619         997,344         674,976         322,368         32.3%         181,869         140,499         4,435          144,934         14.5%         60,000           Sauk Rapids         Orf-Sale Only          13,210         2,364,701         1,824,044         540,657         22,9%         408,932         131,725         782          132,507         5.6%         75,000           Sebeka         On-& Off-Sale          1,109         797,013         501,684         295,329         37,1%         2268,815         26,514         36          26,550         3.3%         5,000           Silver Lake         On-& Off-Sale          1,866         905,576         564,371         341,205         37,7%         341,578         (373)         1,572         11,002         (9,803)          Silver Lake         On-& Off-Sale          8,574         616,174         488,490         127,684         20,7%         125,088         2,596         5,778          8,374         1.4%         15,000           South Haven         On- & Off-Sale          1,314         366,777         23,59	Sacred Heart	On- & Off-Sale		530		295,931	213,722	41.9%	210,741	2,981	15,266	675	17,572	3.4%	
Sauk Rapids       Off-Sale Only        13,210       2,364,701       1,824,044       540,657       22.9%       408,932       131,725       782        132,507       5.6%       75,000         Sebeka       On-& Off-Sale        709       505,326       292,221       213,105       42.2%       210,964       2,141       61        2,202       0.4%          Sherburn       On-& Off-Sale        1,866       905,576       564,371       341,205       37.7%       341,578       (373)       1,572       11,002       (9,803)       -1.1%        Silver Lake       On-& Off-Sale        821       524,275       275,710       248,565       47.4%       227,688       20.877       160        21,037       4.0%        Silver Lake       On-& Off-Sale        13,14       366,772       235,393       131,384       35.886       135,881       (13,615)       2,134        (11,481)       4.7%        Silver Gase       0.0%       Gase <th< td=""><td>Saint Hilaire</td><td>On- &amp; Off-Sale</td><td></td><td></td><td></td><td>254,778</td><td></td><td></td><td>181,027</td><td>(23,525)</td><td></td><td></td><td></td><td></td><td></td></th<>	Saint Hilaire	On- & Off-Sale				254,778			181,027	(23,525)					
Sebeka         On- & Off-Sale          709         505,262         292,221         213,105         42,2%         210,964         2,141         61          2,202         0,4%            Sherburn         On- & Off-Sale          1,109         797,013         501,684         295,329         37,1%         268,815         26,514         36          26,550         3,3%         5,000           Silver Bay         On- & Off-Sale          1,866         905,576         564,371         341,205         37,7%         341,578         (373)         1,570         21,037         4.0%            Silver Bay         On- & Off-Sale          13,14         524,275         275,710         248,565         47,4%         227,688         20,877         160          21,037         4.0%            South Have         On- & Off-Sale          190         246,728         124,662         125,088         2,596         5,778          (11,41)         4.7%            Spring Grove         On- & Off-Sale          1,314         365,777         235,393         131,384         35,8%	Saint James	Off-Sale Only		4,619		674,976		32.3%	181,869				144,934	14.5%	60,000
Sherburn         On- & Off-Sale          1,109         797,013         501,684         295,329         37.1%         268,815         26,514         36          26,550         3.3%         5,000           Silver Bay         On- & Off-Sale          1,866         905,576         564,371         341,205         37.7%         341,578         (373)         1,572         11,002         (9,803)         -1.1%            Silver Lake         On- & Off-Sale          8,21         524,275         275,710         248,565         47.4%         227,688         20,877         1.60          21,037         4.0%            Silver Lake         On- & Off-Sale          1,314         366,777         235,393         131,384         35,8%         134,959         (3,575)         4,658          1,083         0,3%         (1,900)         Sitacy         On- & Off-Sale          1,459         2,751,348         1,815,385         955,963         34.0%         723,382         212,581         34,327         77,421         169,487         6.2%         10,000           Their River Falls         Off-Sale          2,143         86,262,	Sauk Rapids	Off-Sale Only					540,657		408,932					5.6%	75,000
Silver BayOn- & Off-Sale1,866905,576564,371341,20537.7%341,578(373)1,57211,002(9,803)-1.1%Silver LakeOn- & Off-Sale821524,275275,710248,56547.4%227,68820,87716021,0374.0%Sleepy EyeOff-Sale Only3,554616,174488,490127,68420.7%125,0882,5965,7788,3741.4%15,000South HavenOn- & Off-Sale190246,728124,462122,26649.6%135,881(13,615)2,134(11,481)4.7%Spring GroveOn- & Off-Sale1,314366,777235,393131,38435.8%134,959(3,575)4,6581,0830.3%(1,900)StacyOn- & Off-Sale1,4592,751,3481,815,385935,96334.0%723,382212,58134,32777,421169,4876.2%10,000TracyOn- & Off-Sale8,6684,562,5053,470,3421,092,16323,9%612,275479,88840,322483,89010.6%368,277TracyOn- & Off-Sale8,6684,562,9053,470,3421,092,16323,9%612,275479,88840,3234,7590,4%10,000Twin ValleyOn- & Off-Sale8,08549,861297,313252,	Sebeka														
Silver Lake       On- & Off-Sale        821       524,275       275,710       248,565       47.4%       227,688       20,877       160        21,037       4.0%          Sleep Eye       Off-Sale Only        3,554       616,174       488,490       127,684       20.7%       125,088       2,596       5,778        8,374       1.4%       15000         South Haven       On- & Off-Sale        190       246,728       124,462       122,266       49.6%       135,881       (13,615)       2,134        (11,81)         6,076       30.3%       (1,900)         Stacy       On- & Off-Sale        1,459       2,751,348       1,815,385       935,963       34.0%       723,382       212,581       34,327       77,421       169,487       6.2%       10,000         The River Falls       Off-Sale Only        8,668       4,562,505       3,470,342       1,092,163       23.9%       612,275       479,888       4,002        483,890       10.6%       369,277         Tracy       On- & Off-Sale        8,068       459,861       297,313       252,548       4	Sherburn	On- & Off-Sale		1,109										3.3%	5,000
Sleepy Eye         Off-Sale Only          3,554         616,174         488,490         127,684         20.7%         125,088         2,596         5,778          8,374         1.4%         15,000           South Haven         On-& Off-Sale          190         246,728         124,462         122,266         49.6%         135,881         (13,615)         2,134          (11,481)         -4.7%            Spring Grove         On-& Off-Sale          1,314         366,777         235,393         131,384         35.8%         134,959         (3,575)         4,658          1,083         0.3%         (19,000)           Their River Falls         Off-Sale          8,668         4,562,505         3,470,342         1,092,163         23.9%         612,275         479,888         4,002          483,890         10.6%         368,277           Tracy         On-& Off-Sale          2,143         865,497         511,173         354,324         40.9%         363,267         (8,943)         13,135         433         3,759         0.4%         10,000           Twin Valley         On-& Off-Sale          808 </td <td>Silver Bay</td> <td>On- &amp; Off-Sale</td> <td></td> <td>1,866</td> <td></td> <td>564,371</td> <td></td> <td></td> <td>341,578</td> <td></td> <td></td> <td>11,002</td> <td>(9,803)</td> <td>-1.1%</td> <td></td>	Silver Bay	On- & Off-Sale		1,866		564,371			341,578			11,002	(9,803)	-1.1%	
South HavenOn- & Off-Sale190246,728124,462122,26649.6%135,881(13,615)2,134(11,481)-4.7%Spring GroveOn- & Off-Sale1,314366,777235,393131,38435.8%134,959(3,575)4,6581,0830.3%(1,900)StacyOn- & Off-Sale1,4592,751,3481,815,385935,96334.0%723,382212,58134,32777,421169,4876.2%10,000Thief River FallsOff-Sale2,143865,497511,173354,32440.9%363,267(8,943)13,1354333,7590.4%10,000Twin ValleyOn- & Off-Sale8,08549,861297,313252,54845.9%214,48238,0662,65440,7207.4%(414)Two HarborsOff-Sale Only3,7291,892,2221,453,421438,80123.2%327,447111,544,36015,7146.1%11,700UnderwoodOff-Sale Only339467,568365,504102,06421.8%73,47328,59199429,5856.3%10,000VergasOff-Sale Only342468,770340,140128,63027.4%120,1468,4843,5263,4808,5301.8%25,000VergasOff-Sale Only311230,972141,54189,431 <td></td>															
Spring Grove         On- & Off-Sale          1,314         366,777         235,393         131,384         35.8%         134,959         (3,575)         4,658          1,083         0.3%         (1,900)           Stacy         On- & Off-Sale          1,459         2,751,348         1,815,385         935,963         34.0%         723,382         212,581         34,327         77,421         169,487         6.2%         10,000           Thief River Falls         Off-Sale Only          8,668         4,562,505         3,470,342         1,092,163         23,9%         612,275         479,888         4,002          483,890         10.6%         368,277           Tracy         On- & Off-Sale          2,143         865,497         511,173         354,324         40.9%         363,267         (8,943)         13,135         433         3,759         0.4%         10,000           Twin Valley         On- & Off-Sale          808         549,861         297,313         252,548         45.9%         214,482         38,066         2,654          40,720         7.4%         (414)           Underwood         Off-Sale Only          <	Sleepy Eye														15,000
Stacy         On- & Off-Sale          1,459         2,751,348         1,815,385         935,963         34.0%         723,382         212,581         34,327         77,421         169,487         6.2%         10,000           Thief River Falls         Off-Sale Only          8,668         4,562,505         3,470,342         1,092,163         23.9%         612,275         479,888         4,002          483,890         10.6%         368,277           Tracy         On- & Off-Sale          2,143         865,497         511,173         354,324         40.9%         363,267         (8,943)         13,135         433         3,759         0.4%         10,000           Twin Valley         On- & Off-Sale          808         549,861         297,313         252,548         45.9%         214,482         38,066         2,654          40,700         7.4%         (414)           Two Harbors         Off-Sale Only          372         1,892,222         1,453,421         438,801         23.2%         237,477         111,354         4,360          15,714         6.1%         11,700           Ulen         On- & Off-Sale          5	South Haven	On- & Off-Sale		190		124,462	122,266	49.6%	135,881	(13,615)	2,134		(11,481)	-4.7%	
Thief River FailsOff-Sale Only $8,668$ $4,562,505$ $3,470,342$ $1,092,163$ $23.9\%$ $612,275$ $479,888$ $4,002$ $483,890$ $10.6\%$ $368,277$ TracyOn-& Off-Sale $2,143$ $865,497$ $511,173$ $354,324$ $40.9\%$ $363,267$ $(8,943)$ $13,135$ $433$ $3,759$ $0.4\%$ $10,000$ Twin ValleyOn-& Off-Sale $808$ $549,861$ $297,313$ $252,548$ $45.9\%$ $214,482$ $38,066$ $2,654$ $40,720$ $7.4\%$ $(414)$ Two HarborsOff-Sale Only $3,729$ $1,892,222$ $1,453,421$ $438,801$ $23.2\%$ $327,447$ $111,354$ $4,360$ $15,714$ $6.1\%$ $(1,700)$ UlenOn-& Off-Sale $552$ $382,242$ $180,676$ $201,566$ $52.7\%$ $165,179$ $36,387$ $561$ $36,948$ $9.7\%$ UnderwoodOff-Sale Only $339$ $467,568$ $365,504$ $102,064$ $21.8\%$ $73,473$ $28,591$ $994$ $29,585$ $6.3\%$ $10,000$ VergasOff-Sale Only $342$ $468,770$ $340,140$ $128,630$ $27.4\%$ $120,146$ $8,484$ $3,526$ $3,480$ $8,530$ $1.8\%$ $25,000$ VergasOff-Sale $599$ $25,346$ $137,352$ $117,994$ $46.2\%$ $108,826$ $9,168$ $859$ $10,027$ <td>Spring Grove</td> <td>On- &amp; Off-Sale</td> <td></td> <td>1,314</td> <td></td> <td>235,393</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1,083</td> <td>0.3%</td> <td>(1,900)</td>	Spring Grove	On- & Off-Sale		1,314		235,393							1,083	0.3%	(1,900)
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$															
Twin ValleyOn- & Off-Sale808549,861 $297,313$ $252,548$ $45.9\%$ $214,482$ $38,066$ $2,654$ $40,720$ $7.4\%$ $(414)$ Two HarborsOff-Sale Only $3,729$ $1,892,222$ $1,453,421$ $438,801$ $23.2\%$ $327,447$ $111,354$ $4,360$ $115,714$ $6.1\%$ $11,700$ UlenOn- & Off-Sale $552$ $382,242$ $180,676$ $201,566$ $52.7\%$ $165,179$ $36,387$ $561$ $36,948$ $9.7\%$ UnderwoodOff-Sale Only $339$ $467,568$ $365,504$ $102,064$ $21.8\%$ $73,473$ $28,591$ $994$ $29,585$ $6.3\%$ $10,000$ VergasOff-Sale Only $342$ $468,770$ $340,140$ $128,630$ $27.4\%$ $120,146$ $8,484$ $3,526$ $3,480$ $8,530$ $1.8\%$ $25,000$ VerndaleOn- & Off-Sale $599$ $255,346$ $137,352$ $117,994$ $46.2\%$ $108,826$ $9,168$ $859$ $10,027$ $3.9\%$ VestaOn- & Off-Sale $311$ $230,972$ $14,1541$ $89,431$ $38.7\%$ $103,008$ $(13,577)$ $(13,577)$ $-5.9\%$ WadenaOff-Sale Only $4,098$ $1,866,905$ $1,433,404$ $433,501$ $23.2\%$ $278,221$ $155,280$ $16$ $155,296$ $8.3\%$ $327,232$ <td></td>															
Two Harbors       Off-Sale Only        3,729       1,892,222       1,453,421       438,801       23.2%       327,447       111,354       4,360        115,714       6.1%       11,700         Ulen       On- & Off-Sale        552       382,242       180,676       201,566       52.7%       165,179       36,387       561        36,948       9.7%          Underwood       Off-Sale Only        339       467,568       365,504       102,064       21.8%       73,473       28,591       994        29,585       6.3%       10,000       Vergas         Vergas       Off-Sale Only        342       468,770       340,140       128,630       27.4%       120,146       8,484       3,526       3,480       8,530       1.8%       25,000         Verndale       On- & Off-Sale        599       255,346       137,352       17,994       46.2%       108,826       9,168       859        10,027       3.9%          Vesta       On- & Off-Sale Only        4,098       1,866,905       1,433,404       433,501       23.2%       278,221       155,280       16	Tracy					511,173			363,267	(8,943)		433		0.4%	
Ulen         On- & Off-Sale          552         382,242         180,676         201,566         52.7%         165,179         36,387         561          36,948         9.7%            Underwood         Off-Sale Only          339         467,568         365,504         102,064         21.8%         73,473         28,591         994          29,585         6.3%         10,000           Vergas         Off-Sale Only          342         468,770         340,140         128,630         27.4%         120,146         8,484         3,526         3,480         8,530         1.8%         25,000           Vernale         On- & Off-Sale          599         255,346         137,352         117,994         46.2%         108,826         9,168         859          10,027         3.9%            Vesta         On- & Off-Sale          311         20,0972         141,541         89,431         38.7%         103,008         (13,577)          (13,577)         -5.9%            Wadena         Off-Sale Only          4,098         1,866,905         1,433,404         433,															
Underwood         Off-Sale Only          339         467,568         365,504         102,064         21.8%         73,473         28,591         994          29,585         6.3%         10,000           Vergas         Off-Sale Only          342         468,770         340,140         128,630         27.4%         120,146         8,484         3,526         3,480         8,530         1.8%         25,000           Vergas         On- & Off-Sale          599         255,346         137,352         117,994         46.2%         108,826         9,618         859          10,027         3.9%            Vesta         On- & Off-Sale          311         230,972         141,541         89,431         38.7%         103,008         (13,577)          (13,577)         5.9%            Wadena         Off-Sale Only          4,098         1,866,905         1,433,404         433,501         23.2%         278,221         155,280         16          155,296         8.3%         327,322															
Vergas         Off-Sale Only          342         468,70         340,140         128,630         27.4%         120,146         8,484         3,526         3,480         8,530         1.8%         25,000           Verndale         On- & Off-Sale          599         255,346         137,352         117,994         46.2%         108,826         9,168         859          10,027         3.9%            Vesta         On- & Off-Sale          311         230,972         141,541         89,431         38.7%         103,008         (13,577)          (13,577)         -5.9%            Wadena         Off-Sale Only          4,098         1,866,905         1,433,404         433,501         23.2%         278,221         155,280         16          155,296         8.3%         327,232															
Verndale         On- & Off-Sale          599         255,346         137,352         117,994         46.2%         108,826         9,168         859          10,027         3.9%            Vesta         On- & Off-Sale          311         230,972         141,541         89,431         38.7%         103,008         (13,577)          (13,577)         -5.9%            Wadena         Off-Sale Only          4,098         1,866,905         1,433,404         433,501         23.2%         278,221         155,280         16          155,296         8.3%         327,232		Off-Sale Only												6.3%	
Vesta         On- & Off-Sale          311         230,972         141,541         89,431         38.7%         103,008         (13,577)          (13,577)         -5.9%            Wadena         Off-Sale Only          4,098         1,866,905         1,433,404         433,501         23.2%         278,221         155,280         16          155,296         8.3%         327,232												3,480			25,000
Wadena         Off-Sale Only          4,098         1,866,905         1,433,404         433,501         23.2%         278,221         155,280         16          155,296         8.3%         327,232											859				
Waldorf On- & Off-Sale 224 204,350 128,706 75,644 37.0% 101,067 (25,423) 4,119 (21,304) -10.4%															
	Waldorf	On- & Off-Sale		224	204,350	128,706	75,644	37.0%	101,067	(25,423)	4,119		(21,304)	-10.4%	

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2013

						Gross Pr	ofit					Net Profit/	(Loss)	
		Foot-			Cost		Percent	Оре	erating	Nonope	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Walker	On- & Off-Sale		937	935,308	721,057	214,251	22.9%	119,250	95,001	322		95,323	10.2%	246,000
Walnut Grove	On- & Off-Sale		859	470,414	245,380	225,034	47.8%	234,658	(9,624)	1,046	6,009	(14,587)	-3.1%	3,000
Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	27.7%	197,240	183,411			183,411	13.3%	85,000
Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	29.7%	272,280	(18,114)		3,752	(21,866)	-2.6%	
Wells	On- & Off-Sale		2,300	799,314	553,121	246,193	30.8%	281,983	(35,790)	9,018		(26,772)	-3.3%	
West Concord	On- & Off-Sale		790	357,776	200,974	156,802	43.8%	164,310	(7,508)	4,124		(3,384)	-0.9%	
Williams	On- & Off-Sale		186	283,107	152,800	130,307	46.0%	132,376	(2,069)			(2,069)	-0.7%	
Wilmont	On- & Off-Sale	[21][22]	340	1,329		1,329	100.0%	19,974	(18,645)	27,625		8,980	675.7%	
Windom	Off-Sale Only		4,630	1,659,134	1,145,844	513,290	30.9%	273,098	240,192	(544)		239,648	14.4%	70,000
Winton	On- & Off-Sale	[16]	170	145,720	159,288	(13,568)	-9.3%		(13,568)	4	23	(13,587)	-9.3%	(20,500)
Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	51.9%	183,713	16,314	831	2,205	14,940	3.9%	16,300
Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	26.0%	408,648	438,186	5,330	3,413	440,103	13.5%	200,000
Off-Sale Only			388,044	\$148,589,439	\$110,068,649	\$38,520,790	25.9%	\$23,866,420	\$14,654,370	\$418,742	\$720,181	\$14,352,931	9.7%	\$9,637,144
On- & Off-Sale			86,052	\$61,050,107	\$37,151,256	\$23,898,851	39.1%	\$21,519,747	\$2,379,104	\$619,018	\$339,800	\$2,658,322	4.4%	\$1,950,103
All Stores			474,096	\$209,639,546	\$147,219,905	\$62,419,641	29.8%	\$45,386,167	\$17,033,474	\$1,037,760	\$1,059,981	\$17,011,253	8.1%	\$11,587,247

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.
 \* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

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Footnotes:

# Appendix 2

## 2013 Liquor Store Tables and Maps by Economic Development Region

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# Table 10Comparison of Off-Sale City Liquor Store Operations - 2013Average Per Store by Economic Development Region

					Gross P	rofit						
		Number		Cost		Percent	Opera	ting	Nonop	erating	Net Income/	Net
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Transfers*
1 - Northwest	13,082	3	\$2,599,237	\$1,928,063	\$671,174	25.8%	\$354,735	\$316,439	\$1,669	\$	\$318,108	\$217,759
2 - Headwaters	18,905	4	2,433,214	1,775,608	657,607	27.0%	355,397	302,210	4,106	8,126	298,189	121,498
3 - Arrowhead	10,876	5	1,427,439	1,045,707	381,732	26.7%	241,543	140,189	6,983		147,172	53,400
4 - West Central	55,586	17	1,598,020	1,192,420	405,599	25.4%	249,467	156,132	2,110	17,268	140,974	109,114
5 - North Central	7,530	2	1,606,547	1,223,910	382,637	23.8%	231,021	151,617	3,779		155,396	214,369
6E - Southwest Central	30,711	6	1,873,274	1,432,355	440,920	23.5%	286,405	154,515	6,545	11,404	149,656	106,500
6W - Upper Southwest	12,569	5	927,835	679,241	248,594	26.8%	195,964	52,630	4,345	2,961	54,014	52,299
7E - East Central	42,942	9	2,391,628	1,783,615	608,013	25.4%	414,995	193,018	12,547	17,985	187,580	128,303
7W - Central	85,972	10	2,715,312	1,977,122	738,190	27.2%	435,024	303,166	8,200	9,387	301,979	223,479
8 - Southwest	50,963	9	1,689,555	1,247,235	442,319	26.2%	251,925	190,395	1,966	2,440	189,921	113,075
9 - South Central	26,037	8	932,720	679,942	252,778	27.1%	152,183	100,595	6,906	4,148	103,353	58,019
10 - Southeast	32,871	4	1,579,475	1,188,947	390,528	24.7%	300,425	90,103	(2,470)		87,633	43,838
11 - 7-County Metro Area	450,209	36	3,179,641	2,350,256	829,386	26.1%	567,942	261,444	4,186	17,865	247,765	187,336
Average for Off-Sale	838,253	118	\$2,229,293	\$1,649,812	\$579,480	26.0%	\$375,528	\$203,952	\$4,826	\$11,553	\$197,224	\$138,824

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

# Table 11 Comparison of On-Sale City Liquor Store Operations - 2013 Average Per Store by Economic Development Region

					Gross P	rofit						
		Number		Cost		Percent	Opera	ting	Nonop	erating	Net Income/	Net
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Transfers*
1 - Northwest	3,395	6	\$445,240	\$248,202	\$197,038	44.3%	\$178,067	\$18,970	\$1,637	\$	\$20,608	\$12,041
2 - Headwaters	4,925	10	557,280	336,858	220,423	39.6%	176,544	43,879	5,103	2,291	46,691	21,175
3 - Arrowhead	8,040	12	487,830	288,961	198,869	40.8%	186,217	12,652	5,040	5,129	12,563	7,993
4 - West Central	9,556	15	496,252	282,014	214,238	43.2%	192,631	21,607	2,481	2,524	21,564	10,057
5 - North Central	9,669	17	644,103	410,272	233,831	36.3%	195,826	38,005	2,230	3,286	36,949	31,077
6E - Southwest Central	3,366	5	395,654	217,419	178,235	45.0%	183,619	(5,384)	6,065	135	546	4,856
6W - Upper Southwest	4,019	6	487,398	282,477	204,922	42.0%	187,869	17,053	7,117	2,007	22,162	7,206
7E - East Central	9,649	9	1,076,107	711,494	364,613	33.9%	295,363	69,251	12,368	13,157	68,462	53,212
7W - Central	4,524	5	525,513	338,877	186,636	35.5%	198,996	(12,360)	8,138	2,131	(6,354)	530
8 - Southwest	6,925	12	321,607	180,978	140,629	43.7%	138,274	2,356	4,625	879	6,102	7,558
9 - South Central	9,265	8	483,922	300,652	183,271	37.9%	178,394	4,877	7,117	793	11,200	8,500
10 - Southeast	12,719	11	328,412	196,761	131,651	40.1%	131,620	31	7,737	267	7,500	16,659
11 - 7-County Metro Area	16,117	3	2,908,078	1,646,774	1,261,304	43.4%	921,962	339,342	6,228	60,048	285,522	81,613
Average for On-Sale	102,169	119	\$586,339	\$353,711	\$232,628	39.7%	\$204,081	\$28,547	\$5,359	\$4,369	\$29,537	\$18,445

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

# Table 12Comparison of City Liquor Store Operations - 2013Listed by Economic Development Region and City

		<b>F</b> 4			Cent	Course		Operating Expenses		N		Net Profit		Not
Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Nonope Revenues	Expenses	Amount	Percent of Sales	Net Transfers*
1 - Northwest														
Ada	On- & Off-Sale		1,670	\$534,368	\$320,093	\$214,275	\$185,937	34.8%	\$28,338	\$	\$	\$28,338	5.3%	\$8,301
Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	184,090	49.4%	11,532			11,532	3.1%	1,000
Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	119,673	37.4%	33,080	193		33,273	10.4%	22,000
Mentor	On- & Off-Sale		151	481,654	272,128	209,526	183,195	38.0%	26,331	920		27,251	5.7%	41,356
Roseau	Off-Sale Only		2,643	1,860,685	1,319,976	540,709	254,691	13.7%	286,018	1,005		287,023	15.4%	200,000
Saint Hilaire	On- & Off-Sale		285	412,280	254,778	157,502	181,027	43.9%	(23,525)	6,056		(17,469)	-4.2%	
Thief River Falls	Off-Sale Only		8,668	4,562,505	3,470,342	1,092,163	612,275	13.4%	479,888	4,002		483,890	10.6%	368,277
Twin Valley	On- & Off-Sale		808	549,861	297,313	252,548	214,482	39.0%	38,066	2,654		40,720	7.4%	(414)
Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	197,240	14.3%	183,411			183,411	13.3%	85,000
Total for Region			16,477	\$10,469,149	\$7,273,400	\$3,195,749	\$2,132,610	20.4%	\$1,063,139	\$14,830	<b>S</b>	\$1,077,969	10.3%	\$725,520
Percent of Total N	MLS Operations		1.8%	3.1%	3.1%	3.3%	3.1%		3.9%	1.2%		4.0%		3.9%
2 - Headwaters														
2 - Headwaters Akeley	On- & Off-Sale		438	\$400,794	\$226,484	\$174,310	\$135,950	33.9%	\$38,360	\$29	\$	\$38,389	9.6%	\$1,750
Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	224,531	20.2%	46,724	2,836	32,505	17,055	1.5%	\$1,750
Baudette	On- & Off-Sale		1,410	1,108,874	942,878	529,603	407,140	27.6%	122,463	2,830	32,505	123,434	8.4%	125,000
Bemidji	Off-Sale Only		13,646	5,340,120	3,800,335	1,539,785	720,329	13.5%	819,456	11,978		831,434	15.6%	400,758
3	~		,	, ,	, ,		,		,	,		,		,
Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	251,709	29.6%	67,110	6,419		73,529	8.6%	20,000
Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	169,742	35.4%	49,300			49,300	10.3%	10,000
Kelliher	On- & Off-Sale		267	424,253	232,760	191,493	148,020	34.9%	43,473	1,635		45,108	10.6%	20,000
Mahnomen	On- & Off-Sale		1,220	1,061,383	674,007	387,376	306,206	28.8%	81,170	38,687	22,907	96,950	9.1%	
Nevis	On- & Off-Sale		401	601,240	347,964	253,276	214,296	35.6%	38,980	3,288		42,268	7.0%	35,000
Park Rapids Williams	Off-Sale Only On- & Off-Sale		3,843 186	3,283,862 283,107	2,464,476 152,800	819,386 130,307	476,726 132,376	14.5% 46.8%	342,660 (2,069)	1,608		344,268 (2,069)	10.5% -0.7%	85,232
Total for Region			23,830	\$15,305,657	\$10,471,005	\$4,834,652	\$3,187,025	20.8%	\$1,647,627	\$67,451	\$55,412	\$1,659,666	10.8%	\$697,740
Percent of Total N	MLS Operations		2.5%	4.6%	4.4%	5.0%	4.6%		6.0%	5.6%	2.9%	6.2%		3.8%
3 - Arrowhead														
Aitkin	Off-Sale Only		2,130	\$1,002,620	\$765,864	\$236,756	\$148,224	14.8%	\$88,532	\$21,446	\$	\$109,978	11.0%	\$52,000
Barnum	On- & Off-Sale		612	466,349	235,552	230,797	218,515	46.9%	12,282	24,334		36,616	7.9%	7,000
Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	174,252	43.6%	(10,833)	1,965		(8,868)	-2.2%	
Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	152,316	45.1%	8,679	618		9,297	2.8%	9,600
Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	230,462	15.3%	146,798	5,453		152,251	10.1%	
Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	191,201	43.4%	39,271	9,257		48,528	11.0%	
Grand Marais	Off-Sale Only		1,359	1,868,849	1,250,214	618,635	317,471	17.0%	301,164	3,559		304,723	16.3%	200,000
Littlefork	On- & Off-Sale		646	406,381	245,960	160,421	176,621	43.5%	(16,200)	3,471		(12,729)	-3.1%	(2,385)
Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	326,249	29.5%	49,198		48,184	1,014	0.1%	2,895
Northome	On- & Off-Sale		197	333,961	198,130	135,831	112,274	33.6%	23,557	7		23,564	7.1%	40,000
Orr	On- & Off-Sale		274	547,746	333,688	214,058	176,817	32.3%	37,241		2,343	34,898	6.4%	29,300
Palisade	On- & Off-Sale		167	348,251	208,709	139,542	141,248	40.6%	(1,706)	18,378		16,672	4.8%	
Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	184,109	21.2%	53,098	95		53,193	6.1%	3,300
Ranier	On- & Off-Sale		607	415,438	167,627	247,811	223,532	53.8%	24,279	873		25,152	6.1%	30,000
Silver Bay	On- & Off-Sale		1,866	905,576	564,371	341,205	341,578	37.7%	(373)	1,572	11,002	(9,803)	-1.1%	
Two Harbors	Off-Sale Only		3,729	1,892,222	1,453,421	438,801	327,447	17.3%	111,354	4,360		115,714	6.1%	11,700
Winton	On- & Off-Sale	[16]	170	145,720	159,288	(13,568)			(13,568)	4	23	(13,587)	-9.3%	(20,500)
Total for Region			18,916	\$12,991,156	\$8,696,067	\$4,295,089	\$3,442,316	26.5%	\$852,773	\$95,392	\$61,552	\$886,613	6.8%	\$362,910
Percent of Total N	MLS Operations		2.0%	3.9%	3.7%	4.5%	5.0%	20.570	3.1%	7.9%	3.3%	3.3%		2.0%
ion of ional in	- operations		2.0 /0	0.770	0.770	4.570	5.070		0.170	1.270	0.070	0.070		2.370

### **Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City**

								Operating						
		_			-	-		Expenses				Net Profit		
		Foot-		~ •	Cost	Gross	-	as a Percent	Income/	Nonope			Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
4 - West Central														
Alexandria	Off-Sale Only		13,045	\$4,451,582	\$3,444,171	\$1,007,411	\$748,151	16.8%	\$259,260	\$976	\$10,930	\$249,306	5.6%	\$169,218
Audubon	On- & Off-Sale		536	489,951	286,285	203,666	220,014	44.9%	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	85,768	21.9%	9,222	2,243		11,465	2.9%	6,000
Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	244,277	21.0%	102,569	2,610		105,179	9.1%	140,000
Brandon	On- & Off-Sale	[0]	494	488,628	285,079	203,549	174,728	35.8%	28,821	1,169		29,990	6.1%	10,000
Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	81,781	47.7%	2,950	2,351		5,301	3.1%	
Callaway	On- & Off-Sale		236	486,599	258,384	228,215	222,111	45.6%	6,104	2,484		8,588	1.8%	(8,219)
Dalton	Off-Sale Only		249	338,765	257,783	80,982	78,262	23.1%	2,720	1,505		4,225	1.2%	10,000
Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	601,344	11.1%	674,465	3,634	153,689	524,410	9.7%	600,323
Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	68,062	19.1%	12,790			12,790	3.6%	
Erhard	Off-Sale Only		144	279,203	210,588	68,615	75,264	27.0%	(6,649)	2,579		(4,070)	-1.5%	
Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	934,300	16.8%	672,115	3,453	32,550	643,018	11.6%	370,979
Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	208,220	33.3%	11,420	101		11,521	1.8%	
Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	194,678	15.7%	90,080	1,533		91,613	7.4%	40,000
Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	180,948	19.2%	58,487	59	27,282	31,264	3.3%	5,000
Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	195,299	49.5%	27,897	32		27,929	7.1%	26,974
Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	286,733	42.2%	10,650			10,650	1.6%	
Millerville	On- & Off-Sale		107	309,841	175,772	134,069	144,176	46.5%	(10,107)	1,376		(8,731)	-2.8%	
Miltona	On- & Off-Sale		431	604,594	334,804	269,790	232,666	38.5%	37,124	5,146		42,270	7.0%	
Morris	Off-Sale Only		5,382	1,935,131	1,470,712	464,419	289,953	15.0%	174,466	4,602		179,068	9.3%	254,890
New York Mills	On- & Off-Sale		1,199	675,389	432,730	242,659	175,028	25.9%	67,631	5,427		73,058	10.8%	60,000
Ogema	On- & Off-Sale		190	355,955	198,005	157,950	97,217	27.3%	60,733	2,531	1,322	61,942	17.4%	40,000
Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	283,896	37.5%	38,196	14,092		52,288	6.9%	
Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	218,699	34.2%	6,334	(108)	24,811	(18,585)	-2.9%	
Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	184,995	15.2%	160,751	60	19,919	140,892	11.6%	32,784
Perham	Off-Sale Only		3,095	2,938,965	2,170,746	768,219	361,325	12.3%	406,894	8,092	45,709	369,277	12.6%	190,750
Ulen	On- & Off-Sale		552	382,242	180,676	201,566	165,179	43.2%	36,387	561		36,948	9.7%	
Underwood	Off-Sale Only		339	467,568	365,504	102,064	73,473	15.7%	28,591	994		29,585	6.3%	10,000
Vergas	Off-Sale Only		342	468,770	340,140	128,630	120,146	25.6%	8,484	3,526	3,480	8,530	1.8%	25,000
Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	183,713	47.7%	16,314	831	2,205	14,940	3.9%	16,300
Woll Lake	on- a on-saic		00	565,007	105,000	200,027	105,715	47.770	10,514	051	2,205	14,940	5.770	10,500
Total for Region			65,142	\$34,610,110	\$24,501,353	\$10,108,757	\$7,130,406	20.6%	\$2,978,351	\$73,081	\$331,421	\$2,720,011	7.9%	\$2,005,802
Percent of Total M	ALS Operations		6.9%	10.4%	10.3%	10.5%	10.4%		10.8%	6.1%	17.6%	10.2%		10.8%
	•													
5 - North Central														
Browerville	On- & Off-Sale		784	\$460,887	\$253,315	\$207,572	\$201,626	43.7%	\$5,946	\$6,731	\$	\$12,677	2.8%	\$9,000
Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	142,828	39.0%	(7,124)	4,781		(2,343)	-0.6%	5,000
Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	113,555	44.6%	(6,873)	11,548		4,675	1.8%	
Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	205,308	48.7%	21,855			21,855	5.2%	
Flensburg	On- & Off-Sale	[0]	224	293,843	115,011	178,832	156,533	53.3%	22,299		11,400	10,899	3.7%	
Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	303,516	29.4%	20,109	75	25,703	(5,519)	-0.5%	
Long Prairie	Off-Sale Only		3,432	1,346,188	1,014,415	331,773	183,820	13.7%	147,953	7,542		155,495	11.6%	101,505
Longville	On- & Off-Sale		157	1,472,560	941,277	531,283	449,188	30.5%	82,095	449	6,453	76,091	5.2%	
Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	229,397	31.2%	69,488	4,453	132	73,809	10.0%	50,000
	On- & Off-Sale		2,009	3,108,170	2,140,952	967,218	696,958	22.4%	270,260		12,172	258,088	8.3%	200,000
U U			642	558,648	359,275	199,373	195,231	34.9%	4,142	8,628		12,770	2.3%	10,000
Nisswa Randall	On- & Off-Sale													
Nisswa Randall					295,451	253,439	195,857	35.7%	57,582			57,582	10.5%	8,317
Nisswa Randall Remer	On- & Off-Sale		374 709	548,890	295,451 292,221	253,439 213,105	195,857 210,964	35.7% 41.7%	57,582 2,141	61		57,582 2,202	10.5% 0.4%	8,317
Nisswa Randall Remer Sebeka	On- & Off-Sale On- & Off-Sale		374 709	548,890 505,326	292,221	213,105	210,964	41.7%	2,141	61		2,202	0.4%	
Nisswa Randall Remer	On- & Off-Sale		374	548,890										

# Table 12Comparison of City Liquor Store Operations - 2013Listed by Economic Development Region and City

								Operating Expenses				Net Profit	/(Loss)	
		Foot-			Cost	Gross		as a Percent	Income/	Nonop	erating		Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Total for Region			17,199	\$14,162,839	\$9,422,439	\$4,740,400	\$3,791,078	26.8%	\$949,322	\$45,465	\$55,860	\$938,927	6.6%	\$957,054
Percent of Total	MLS Operations		1.8%	4.3%	4.0%	4.9%	5.5%	20.870	3.5%	3.8%	3.0%	3.5%	0.070	5.2%
	operations		1070		11070		0.070		01070	01070	01070	01070		
6E - Southwest Centr														
Biscay	On- & Off-Sale	[0][32]	107	\$	\$	\$	\$	%	\$	\$	\$	\$	%	\$24,282
Buffalo Lake	On- & Off-Sale		702	418,096	229,906	188,190	191,092	45.7%	(2,902)	11,420		8,518	2.0%	
Darwin	Off-Sale Only		348	473,806	381,997	91,809	93,246	19.7%	(1,437)	2,252		815	0.2%	
Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	186,485	18.2%	45,718	14,043	32,454	27,307	2.7%	
Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	288,572	54.8%	(47,875)	3,480		(44,395)	-8.4%	145 000
Glencoe	Off-Sale Only		5,570	1,404,897	1,052,150	352,747	171,338	12.2%	181,409	92 5 440		181,501	12.9%	145,000
Hutchinson Litchfield	Off-Sale Only Off-Sale Only		14,158 6,723	5,384,416 2,120,313	4,130,716 1,607,104	1,253,700 513,209	698,635 344,967	13.0% 16.3%	555,065 168,242	5,449 4,386	35,969	524,545 172,628	9.7% 8.1%	435,000 59,000
Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	223,758	27.0%	(21,908)	4,380		(8,860)	-1.1%	
Sacred Heart	On- & Off-Sale		530	509,653	295,931	201,830	225,758	41.3%	2,981	15,048	675	17,572	-1.1%	
Silver Lake	On- & Off-Sale		821	524,275	295,951 275,710	213,722 248,565	210,741	41.5%	2,981	15,200		21,037	4.0%	
SIIVEI LAKE	OII- & OII-Sale		821	524,275	275,710	248,505	227,088	43.470	20,877	100		21,037	4.0%	
Total for Region			34,077	\$13,217,915	\$9,681,223	\$3,536,692	\$2,636,522	19.9%	\$900,170	\$69,596	\$69,098	\$900,668	6.8%	\$663,282
Percent of Total	MLS Operations		3.6%	4.0%	4.1%	3.7%	3.8%		3.3%	5.8%	3.7%	3.4%		3.6%
	illo optitutolis		01070		111/0	01770	0.070		01070	0.070	01770	011/0		
6W - Upper Southwes	st													
Appleton	Off-Sale Only		1,384	\$502,696	\$363,600	\$139,096	\$116,143	23.1%	\$22,953	\$772	\$	\$23,725	4.7%	\$
Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	306,468	26.9%	86,776	21,314		108,090	9.5%	60,000
Boyd	On- & Off-Sale		166	373,205	185,032	188,173	157,391	42.2%	30,782	15,329	1,748	44,363	11.9%	
Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	184,099	47.2%	(3,942)		106	(4,048)	-1.0%	(10,265)
Danvers	On- & Off-Sale		95	344,434	188,248	156,186	161,662	46.9%	(5,476)	871		(4,605)	-1.3%	
Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	127,824	28.2%	6,275	530		6,805	1.5%	30,000
De Graff	On- & Off-Sale		126	465,960	235,011	230,949	195,071	41.9%	35,878		10,188	25,690	5.5%	600
Granite Falls	Off-Sale Only		2,832	1,108,283	813,119	295,164	191,669	17.3%	103,495	16,541	14,807	105,229	9.5%	81,493
Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	122,523	58.5%	(41,702)	5,185		(36,517)	-17.4%	(7,100)
Madison	Off-Sale Only		1,518	438,543	324,576	113,967	87,248	19.9%	26,719	1,515		28,234	6.4%	50,000
Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	456,935	21.4%	103,709	2,367		106,076	5.0%	100,000
Total for Region			16,588	\$7,563,566	\$5,091,066	\$2,472,500	\$2,107,033	27.9%	\$365,467	\$64,424	\$26,849	\$403,042	5.3%	\$304,728
Percent of Total	MLS Operations		1.8%	2.3%	2.2%	2.6%	3.1%		1.3%	5.3%	1.4%	1.5%		1.6%
7E - East Central Braham	Off Sala Only		1 017	\$1.266.625	\$065.020	\$200 605	\$260.995	20.60/	\$20,810	¢99 611	¢ 82 620	\$45 701	2 60/	\$20,000
	Off-Sale Only Off-Sale Only		1,817 8,273	\$1,266,625 4,798,693	\$965,930	\$300,695 1,154,004	\$260,885 717,358	20.6% 14.9%	\$39,810 436,646	\$88,611 5,269	\$82,630	\$45,791 441,915	3.6% 9.2%	\$30,000 370,000
Cambridge	On- & Off-Sale		311	4,798,695	3,644,689 299,486	243,247	172,221	31.7%	430,040	10,537		81,563	9.2%	26,225
Finlayson Foreston	On- & Off-Sale		526	342,755	151,217	245,247 166,689	162,630	51.2%	4,059	7,342	1,528	9,873	3.1%	20,223
Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	554,326	22.4%	178,637	1,608	37,763	142,482	5.7%	106,750
Isanti	Off-Sale Only		5,385	2,479,555	1,708,940	603,662	344,778	14.9%	258,884	1,008	14,341	246,250	10.6%	150,000
Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	311,592	31.5%	40,958	33,990		74,948	7.6%	150,000
Lindstrom	On- & Off-Sale		4,436	2,194,857	1,530,027	664,830	557,323	25.4%	107,507	23,413	1,702	129,218	5.9%	180,930
Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	336,573	16.7%	181,609	4,396	22,069	163,936	8.1%	52,230
Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	499,905	17.8%	259,128	7,457		266,585	9.5%	270,000
North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	415,885	18.0%	208,722	7,437	23,526	185,274	8.0%	135,000
Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	176,789	43.0%	8,488	99	23,320	8,587	2.1%	5,000
Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	319,947	18.7%	140,614	4,310		144,924	8.5%	125,000
Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	617,953	19.3%	171,563	620	19,302	152,881	4.8%	2,500
Rush City	Off-Sale Only		3,039	1,105,759	843,899	261,860	221,675	20.0%	40,185	478		40,663	3.7%	20,000
Rush City	On-Sale Only		5,039	1,105,759	0+0,099	201,800	221,075	20.070	40,105	+/0		40,005	5.770	20,000

## **Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City**

								Operating Expenses				Net Profit		
		Foot-			Cost	Gross		as a Percent	Income/	Nonope	<u> </u>		Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Stacy	On- & Off-Sale		1,459	2,751,348	1,815,385	935,963	723,382	26.3%	212,581	34,327	77,421	169,487	6.2%	10,000
Total for Region			52,591	\$31,209,615	\$22,455,976	\$8,753,639	\$6,393,222	20.5%	\$2,360,417	\$224,242	\$280,282	\$2,304,377	7.4%	\$1,633,635
Percent of Total N	ALS Operations		5.6%	9.4%	9.5%	9.1%	9.3%		8.6%	18.6%	14.9%	8.6%		8.8%
			0.070	200.70	2.0070	/11/0			01070	101070	1 11/ / 0	0.070		01070
7W - Central														
Big Lake	Off-Sale Only		10,402	\$3,544,136	\$2,556,872	\$987,264	\$544,894	15.4%	\$442,370	\$5,505	\$51,238	\$396,637	11.2%	\$260,000
Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	1,239,892	758,164	17.0%	481,728	159,053	37,029	603,752	13.5%	550,000
Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	465,521	19.6%	182,961	2,006		184,967	7.8%	185,000
Elk River	Off-Sale Only		23,370	6,756,581	4,705,979	2,050,602	1,000,781	14.8%	1,049,821	(87,003)		962,818	14.3%	672,289
Gilman	On- & Off-Sale	[0]	238	336,267	154,900	181,367	176,232	52.4%	5,135	14,913		20,048	6.0%	
Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	162,730	45.3%	(4,243)	11,969		7,726	2.2%	2,649
Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	247,858	29.8%	(30,964)	11,672	6,903	(26,195)	-3.2%	_,
Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	283,531	20.7%	49,603	6,860	5,606	50,857	3.7%	(200,000)
Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,318,963	689,949	13.6%	629,014	(8,283)	5,000	620,731	12.2%	650,000
Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	198,468	16.5%	64,440	3,076		67,516	5.6%	42,500
Sauk Rapids	Off-Sale Only		13,210	2,364,701	1,824,044	540.657	408,932	17.3%	131,725	782		132,507	5.6%	75,000
South Haven	On- & Off-Sale		190	246,728	124,462	122,266	135,881	55.1%	(13,615)	2,134		(11,481)	-4.7%	
Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	272,280	31.9%		2,134	3,752	(21,866)	-4.7%	
waverry	OII- & OII-Sale		1,385	654,445	000,279	254,100	272,280	31.970	(18,114)		3,752	(21,800)	-2.0%	
Total for Region			90,496	\$29,780,687	\$21,465,605	\$8,315,082	\$5,345,221	17.9%	\$2,969,861	\$122,684	\$104,528	\$2,988,017	10.0%	\$2,237,438
Percent of Total N	AI S Operations		9.6%	8.9%	9.1%	8.7%	7.8%		10.8%	10.2%	5.6%	11.2%	10.0 /0	12.0%
I creent of I otal b	TES Operations		7.070	0.770	<b>).1</b> /0	0.770	7.070		10.070	10.2 /0	5.070	11.2 /0		12.070
8 - Southwest														
Avoca	On- & Off-Sale		142	\$260,973	\$128,248	\$132,725	\$109.848	42.1%	\$22,877	\$3,293	\$463	\$25,707	9.9%	\$19,200
Balaton	On- & Off-Sale		635	407,016	263,838	143,178	146,036	35.9%	(2,858)	3,005	φ <del>-</del> 05	147		10,000
Hadley	On- & Off-Sale		54	242,299	111,114	131,185	144,270	59.5%	(13,085)	6,212	408	(7,281)	-3.0%	
Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	139,017	37.0%	32,333	106	2,971	29,468	7.8%	
Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	169,552	39.5%	4,258	26	2,971	4,024	0.9%	
Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	223,542	19.3%	33,815	691	200	34,506	3.0%	41,000
Lake Benton	On- & Off-Sale		677	1,101,048	905,691	1,213			,			(5,894)		41,000
Lakefield		[32]		440,320	323,700	116,620	7,107	585.9% 18.8%	(5,894)	2.351		( ) /	-485.9% 8.2%	
	Off-Sale Only		1,711 4,710	,	,	,	82,806 240,295	20.4%	33,814	2,551	2,345	36,165 60,669		1,300
Luverne	Off-Sale Only			1,178,689	875,380	303,309			63,014		/	,	5.1%	45,000
Marshall	Off-Sale Only		13,729	3,903,667	2,908,051	995,616	442,308	11.3%	553,308	1,610		554,918	14.2%	375,000
Okabena	On- & Off-Sale		187	283,377	164,353	119,024	115,852	40.9%	3,172			3,172	1.1%	
Pipestone	Off-Sale Only		4,248	1,480,443	1,065,007	415,436	210,165	14.2%	205,271	3,097		208,368	14.1%	200,376
Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	351,096	17.6%	158,115	3,539	12,843	148,811	7.5%	85,000
Round Lake	Off-Sale Only		377	125,051	101,849	23,202	35,364	28.3%	(12,162)	1,621	3,361	(13,902)	-11.1%	
Russell	On- & Off-Sale		330	291,214	146,265	144,949	106,696	36.6%	38,253	1,048		39,301	13.5%	
Tracy	On- & Off-Sale		2,143	865,497	511,173	354,324	363,267	42.0%	(8,943)	13,135	433	3,759	0.4%	10,000
Vesta	On- & Off-Sale		311	230,972	141,541	89,431	103,008	44.6%	(13,577)			(13,577)	-5.9%	
Walnut Grove	On- & Off-Sale		859	470,414	245,380	225,034	234,658	49.9%	(9,624)	1,046	6,009	(14,587)	-3.1%	3,000
Wilmont	On- & Off-Sale	[21][22]	340	1,329		1,329	19,974	1502.9%	(18,645)	27,625		8,980	675.7%	
Windom	Off-Sale Only		4,630	1,659,134	1,145,844	513,290	273,098	16.5%	240,192	(544)		239,648	14.4%	70,000
Worthington	Off-Sale Only		12,974	3,261,540	2,414,706	846,834	408,648	12.5%	438,186	5,330	3,413	440,103	13.5%	200,000
Total for Region			57,888	\$19,065,283	\$13,396,856	\$5,668,427	\$3,926,607	20.6%	\$1,741,820	\$73,191	\$32,506	\$1,782,505	9.3%	\$1,108,376
Percent of Total M	ILS Operations		6.2%	5.7%	5.7%	5.9%	5.7%		6.3%	6.1%	1.7%	6.7%		6.0%

# Table 12Comparison of City Liquor Store Operations - 2013Listed by Economic Development Region and City

		F. (			C- (	Gr		Operating Expenses		<b>.</b>		Net Profit/	<u> </u>	N. f
Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Nonop Revenues	Expenses	Amount	Percent of Sales	Net Transfers*
-			·											
9 - South Central Blue Earth	Off-Sale Only		3,322	\$1,479,806	\$1,096,199	\$383.607	\$270,468	18.3%	\$113,139	\$1,124	\$3,769	\$110.494	7.5%	\$7,725
Butterfield	Off-Sale Only		584	236,343	181,578	54,765	55,147	23.3%	(382)	29	\$3,709	(353)	-0.1%	\$7,725 
Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	96,385	47.0%	8,440	19,475		27,915	13.6%	
Elmore	Off-Sale Only		656	125,330	96,527	28,803	31,815	25.4%	(3,012)	67		(2,945)	-2.3%	
Fairmont	Off-Sale Only		10,494	3,392,209	2,448,793	943,416	449,336	13.2%	494,080	6,164		500,244	14.7%	351,430
Hanska	On- & Off-Sale		388	302,016	175,116	126,900	122,073	40.4%	4,827	6,392	431	10,788	3.6%	38,000
Kiester	Off-Sale Only		488	188,747	136,102	52,645	50,277	26.6%	2,368	35,764	29,415	8,717	4.6%	
Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	255,009	29.9%	64,617	53	5,916	58,754	6.9%	25,000
Lewisville	On- & Off-Sale		244	179,513	102,836	76,677	87,541	48.8%	(10,864)	7,529		(3,335)	-1.9%	
Madelia	Off-Sale Only		2,320	425,806	316,872	108,934	53,460	12.6%	55,474	1,884		57,358	13.5%	30,000
Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	214,276	40.4%	6,694	10,313		17,007	3.2%	
Saint James	Off-Sale Only		4,619	997,344	674,976	322,368	181,869	18.2%	140,499	4,435		144,934	14.5%	60,000
Sherburn	On- & Off-Sale		1,109	797,013	501,684	295,329	268,815	33.7%	26,514	36		26,550	3.3%	5,000
Sleepy Eye	Off-Sale Only		3,554	616,174	488,490	127,684	125,088	20.3%	2,596	5,778		8,374	1.4%	15,000
Waldorf	On- & Off-Sale		224	204,350	128,706	75,644	101,067	49.5%	(25,423)	4,119		(21,304)	-10.4%	
Wells	On- & Off-Sale		2,300	799,314	553,121	246,193	281,983	35.3%	(35,790)	9,018		(26,772)	-3.3%	
Total for Region			35,302	\$11,333,137	\$7,844,751	\$3,488,386	\$2,644,609	23.3%	\$843,777	\$112,180	\$39,531	\$916,426	8.1%	\$532,155
Percent of Total M	ILS Operations		3.8%	3.4%	3.3%	3.6%	3.9%		3.1%	9.3%	2.1%	3.4%		2.9%
10 - Southeast														
Caledonia	Off-Sale Only		2,839	\$639,316	\$481,467	\$157,849	\$133,808	20.9%	\$24,041	\$431	\$	\$24,472	3.8%	\$1,713
Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	23,738	31.2%	(3,453)	3,985		532	0.7%	140,639
Conger	On- & Off-Sale		146	278,857	161,250	117,607	123,193	44.2%	(5,586)	5,637		51		13,760
Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	167,486	44.6%	17,858	42		17,900	4.8%	
Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	208,536	16.7%	68,156	651		68,807	5.5%	8,360
Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	50,452	51.4%	(22,507)	10,601		(11,906)	-12.1%	
Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	213,721	32.2%	1,650	20,323	2,870	19,103	2.9%	
Lonsdale	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	295,062	21.8%	44,727	13		44,740	3.3%	34,000
Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	145,445	39.8%	11,619	10,158		21,777	6.0%	25,755
Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	178,162	46.1%	4,012	17,444		21,456	5.6%	5,000
Northfield	Off-Sale Only		20,146	3,078,247	2,290,467	787,780	564,293	18.3%	223,487	(10,976)		212,511	6.9%	131,280
Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	219,134	34.1%	35,048	8,133		43,181	6.7%	
Rushford	On- & Off-Sale	[32]	1,757				27,219		(27,219)		72	(27,291)		
Spring Grove	On- & Off-Sale		1,314	366,777	235,393	131,384	134,959	36.8%	(3,575)	4,658		1,083	0.3%	(1,900)
West Concord	On- & Off-Sale		790	357,776	200,974	156,802	164,310	45.9%	(7,508)	4,124		(3,384)	-0.9%	
Total for Region			45,590	\$9,930,432	\$6,920,164	\$3,010,268	\$2,649,518	26.7%	\$360,750	\$75,224	\$2,942	\$433,032	4.4%	\$358,607
Percent of Total M	ILS Operations		4.8%	3.0%	2.9%	3.1%	3.9%		1.3%	6.2%	0.2%	1.6%		1.9%
11. 7. Cometa M. (														
11 - 7-County Metro A Anoka	rea Off-Sale Only		17,283	\$4,067,548	\$3,145,574	\$921,974	\$712,071	17.5%	\$209,903	(\$10,887)	\$	\$199,016	4.9%	\$300,000
Anoka Apple Valley	Off-Sale Only		50,326	\$4,067,548 9,380,818	\$3,145,574 6,695,446	\$921,974 2,685,372	\$/12,071 1,595,221	17.5%	\$209,903	(\$10,887) (53,245)	\$ 116,436	\$199,016 920,470	4.9% 9.8%	\$300,000
Brooklyn Center	Off-Sale Only		30,326	6,063,231	4,341,225	2,685,372	1,395,221	22.0%	389,258	(53,245) 5,380	110,430	920,470 394,638	9.8% 6.5%	200,000
Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	1,332,748	17.0%	589,258 679,174	(2,500)	226,551	450,123	6.5% 5.1%	132,334
Eden Prairie	Off-Sale Only		62,729	8,747,084 12,396,146	8,881,325	2,169,455 3,514,821	2,293,174	17.0%	1,221,647	(2,500)	226,551	450,123	5.1% 9.9%	1,100,000
Edina	Off-Sale Only		49,216	13,711,557	9,964,763	3,746,794	2,295,174	16.8%	1,221,047	20,867		1,252,555	9.9%	1,340,100
	Off-Sale Only		22,051	4,521,454	3,378,256	3,746,794 1,143,198	2,299,650	18.3%	1,447,144 315,396	20,867		315,396	7.0%	70,000
Farmington Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,145,198	926,238	21.5%	160,344	77,571		237,915	5.5%	(250,000)
•	•		27,865 57,789	4,308,791	3,222,209	3,948,599	2,280,899	21.5% 14.8%	,		202,294	1,469,168		
Lakeville	Off-Sale Only		2,061	3,078,883	2,442,145	5,948,599 636,738	2,280,899	14.8%	1,667,700 120,937	3,762 (9,752)	202,294	1,469,168 90,197	9.6% 2.9%	1,749,982 50,000
Lexington	Off-Sale Only		2,001	3,078,883	2,442,145	030,738	515,801	10.8%	120,937	(9,752)	20,988	90,197	2.9%	50,000

# Table 12Comparison of City Liquor Store Operations - 2013Listed by Economic Development Region and City

		<b>F</b> (				G		Operating Expenses		N		Net Profit/	<u> </u>	
Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Revenues	erating Expenses	Amount	Percent of Sales	Net Transfers*
Mound	Off-Sale Only		9,421	2,887,226	2,148,246	738,980	535,791	18.6%	203,189	89		203,278	7.0%	63,515
Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	1,974,898	17.7%	871,996	17,274	10,468	878,802	7.9%	708,700
Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	641,549	21.1%	122,887	9,249	13,772	118,364	3.9%	100,000
Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	710,638	20.8%	379,286	(690)	19,488	359,108	10.5%	214,838
Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	1,198,064	17.3%	428,334	62,062		490,396	7.1%	439,000
Saint Francis	Off-Sale Only		7,240	2,058,003	1,522,305	535,698	377,162	18.3%	158,536	11,582		170,118	8.3%	60,000
Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	929,525	21.0%	282,513		52,621	229,892	5.2%	5,450
Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	515,038	22.0%	42,874	8,546		51,420	2.2%	150,000
Wayzata	On- & Off-Sale		4,136	5,313,196	2,619,208	2,693,988	2,055,247	38.7%	638,741	19,373	160,655	497,459	9.4%	30,000
Total for Region			466,326	\$123,191,328	\$89,549,523	\$33,641,805	\$23,211,795	18.8%	\$10,430,010	\$169,369	\$823,273	\$9,776,106	7.9%	\$6,988,91
Percent of Total M	LS Operations		49.6%	37.0%	37.8%	35.0%	33.8%		38.0%	14.0%	43.7%	36.5%		37.6%
Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	\$44,312,330	16.8%	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,22
On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	\$24,285,632	34.8%	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,94
All Stores			940,422	\$332,830,874	\$736 760 178	\$96,061,446	\$68,597,962	20.6%	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,16
All Stores	Footpotes	[0]	,	\$332,830,874	\$236,769,428			20.6%	527,463,484	\$1,207,129	\$1,883,254	520,/8/,359	8.0%	\$18,576

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[32] The enterprise fund was not in operation.

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

### Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City

## Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses				Net Profit	(Loss)	
			Foot-			Cost	Gross		as a Percent	Income/	Nonope	erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
	1 - Northwest														
1	Roseau	Off-Sale Only		2,643	\$1,860,685	\$1,319,976	\$540,709	\$254.691	13.7%	\$286.018	\$1.005	\$	\$287.023	15.4%	\$200,000
2	Warroad	Off-Sale Only		1,771	1,374,522	993,871	380,651	197,240	14.3%	183,411			183,411	13.3%	85,000
3	Thief River Falls	Off-Sale Only		8,668	4,562,505	3,470,342	1,092,163	612,275	13.4%	479,888	4,002		483,890	10.6%	368,277
1	Lancaster	On- & Off-Sale		343	320,293	167,540	152,753	119,673	37.4%	33,080	193		33,273	10.4%	22,000
2	Twin Valley	On- & Off-Sale		808	549,861	297,313	252,548	214,482	39.0%	38,066	2,654		40,720	7.4%	(414)
3	Mentor	On- & Off-Sale		151	481,654	272,128	209,526	183,195	38.0%	26,331	920		27,251	5.7%	41,356
4	Ada	On- & Off-Sale		1,670	534,368	320,093	214,275	185,937	34.8%	28,338			28,338	5.3%	8,301
5	Goodridge	On- & Off-Sale		138	372,981	177,359	195,622	184,090	49.4%	11,532			11,532	3.1%	1,000
6	Saint Hilaire	On- & Off-Sale		285	412,280	254,778	157,502	181,027	43.9%	(23,525)	6,056		(17,469)	-4.2%	
	Total for Region			16,477	\$10,469,149	\$7,273,400	\$3,195,749	\$2,132,610	20.4%	\$1,063,139	\$14,830	S	\$1,077,969	10.3%	\$725,520
	Percent of Total M	LS Operations		1.8%	3.1%	3.1%	3.3%	3.1%		3.9%	1.2%		4.0%		3.9%
	2 - Headwaters														
1	Bemidji	Off-Sale Only		13,646	\$5,340,120	\$3,800,335	\$1,539,785	\$720,329	13.5%	\$819,456	\$11,978	\$	\$831,434	15.6%	\$400,758
2	Park Rapids	Off-Sale Only		3,843	3,283,862	2,464,476	819,386	476,726	14.5%	342,660	1,608		344,268	10.5%	85,232
3	Bagley	Off-Sale Only		1,416	1,108,874	837,619	271,255	224,531	20.2%	46,724	2,836	32,505	17,055	1.5%	
1	Kelliher	On- & Off-Sale		267	424.253	232,760	191,493	148.020	34.9%	43.473	1,635		45,108	10.6%	20.000
2	Clearbrook	On- & Off-Sale		525	479,231	260,189	219,042	169,742	35.4%	49,300			49,300	10.3%	10,000
3	Akeley	On- & Off-Sale		438	400,794	226,484	174,310	135,950	33.9%	38,360	29		38,389	9.6%	1,750
4	Mahnomen	On- & Off-Sale		1,220	1,061,383	674,007	387,376	306,206	28.8%	81,170	38,687	22,907	96,950	9.1%	
5	Blackduck	On- & Off-Sale		800	850,312	531,493	318,819	251,709	29.6%	67,110	6,419	,,	73,529	8.6%	20,000
6	Baudette	On- & Off-Sale		1,088	1,472,481	942,878	529,603	407,140	27.6%	122,463	971		123,434	8.4%	125,000
7	Nevis	On- & Off-Sale		401	601,240	347,964	253,276	214,296	35.6%	38,980	3,288		42,268	7.0%	35,000
8	Williams	On- & Off-Sale		186	283,107	152,800	130,307	132,376	46.8%	(2,069)			(2,069)	-0.7%	
	Total for Region			23,830	\$15,305,657	\$10,471,005	\$4,834,652	\$3,187,025	20.8%	\$1,647,627	\$67,451	\$55,412	\$1,659,666	10.8%	\$697,740
	Percent of Total M	LS Operations		2.5%	4.6%	4.4%	5.0%	4.6%		6.0%	5.6%	2.9%	6.2%		3.8%
	3 - Arrowhead														
1	Grand Marais	Off-Sale Only		1,359	\$1,868,849	\$1,250,214	\$618,635	\$317,471	17.0%	\$301,164	\$3,559	\$	\$304,723	16.3%	\$200,000
2	Aitkin	Off-Sale Only		2,130	1,002,620	765,864	236,756	148,224	14.8%	88,532	21,446	φ 	109,978	11.0%	52,000
3	Cook	Off-Sale Only		570	1,506,382	1,129,122	377,260	230,462	15.3%	146,798	5,453		152,251	10.1%	52,000
4	Proctor	Off-Sale Only		3,088	867,122	629,915	237,207	184,109	21.2%	53,098	95		53,193	6.1%	3,300
5	Two Harbors	Off-Sale Only		3,729	1,892,222	1,453,421	438,801	327,447	17.3%	111,354	4,360		115,714	6.1%	11,700
1	Cromwell	On- & Off-Sale		239	440,301	209,829	230,472	191,201	43.4%	39,271	9,257		48,528	11.0%	
2	Barnum	On- & Off-Sale		612	466,349	235,552	230,797	218,515	46.9%	12,282	24,334		36,616	7.9%	7,000
2	Northome	On- & Off-Sale		197	333,961	198,130	135,831	112,274	33.6%	23,557	24,334		23,564	7.9%	40,000
3				274								2,343			
4 5	Orr Ranier	On- & Off-Sale On- & Off-Sale		274 607	547,746 415,438	333,688	214,058	176,817 223,532	32.3% 53.8%	37,241 24,279	873	2,343	34,898	6.4% 6.1%	29,300
5	Palisade			167		167,627 208,709	247,811 139,542		40.6%				25,152	6.1% 4.8%	30,000
6 7		On- & Off-Sale			348,251			141,248		(1,706)	18,378		16,672		
8	Big Falls	On- & Off-Sale		235	337,430	176,435	160,995	152,316	45.1%	8,679	618	40 104	9,297	2.8%	9,600
	Moose Lake	On- & Off-Sale		2,844	1,106,833	731,386	375,447	326,249	29.5%	49,198	1 570	48,184	1,014	0.1%	2,895
9	Silver Bay	On- & Off-Sale		1,866	905,576	564,371	341,205	341,578	37.7%	(373)	1,572	11,002	(9,803)	-1.1%	
10	Beaver Bay	On- & Off-Sale		183	399,975	236,556	163,419	174,252	43.6%	(10,833)	1,965		(8,868)	-2.2%	(2,295)
11 12	Littlefork Winton	On- & Off-Sale On- & Off-Sale	[16]	646 170	406,381 145,720	245,960 159,288	160,421 (13,568)	176,621	43.5%	(16,200) (13,568)	3,471 4	23	(12,729) (13,587)	-3.1% -9.3%	(2,385) (20,500)
								ma //a a							
	Total for Region Percent of Total M	I S Onerations		18,916 2.0%	\$12,991,156 3.9%	\$8,696,067 3.7%	\$4,295,089 4.5%	\$3,442,316 5.0%	26.5%	\$852,773 3.1%	\$95,392 7.9%	\$61,552 3.3%	\$886,613 3.3%	6.8%	\$362,910 2.0%
	rercent of 1 otal M	Lo Operations		2.0%	3.9%	3./%	4.3%	5.0%		3.1%	/.9%	3.3%	3.3%		2.0%

### Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses				Net Profit/	<u> </u>	
	<b>D 1 1 C</b>	<b>T 6</b> 0.	Foot-			Cost	Gross	-	as a Percent	Income/		erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
	4 - West Central														
1	Perham	Off-Sale Only		3,095	\$2,938,965	\$2,170,746	\$768,219	\$361,325	12.3%	\$406,894	\$8,092	\$45,709	\$369,277	12.6%	\$190,750
2	Fergus Falls	Off-Sale Only		13,295	5,558,669	3,952,254	1,606,415	934,300	16.8%	672,115	3,453	32,550	643,018	11.6%	370,979
3	Pelican Rapids	Off-Sale Only		2,496	1,216,207	870,461	345,746	184,995	15.2%	160,751	60	19,919	140,892	11.6%	32,784
4	Detroit Lakes	Off-Sale Only		8,851	5,419,120	4,143,311	1,275,809	601,344	11.1%	674,465	3,634	153,689	524,410	9.7%	600,323
5	Morris	Off-Sale Only		5,382	1,935,131	1,470,712	464,419	289,953	15.0%	174,466	4,602		179,068	9.3%	254,890
6	Battle Lake	Off-Sale Only		887	1,160,546	813,700	346,846	244,277	21.0%	102,569	2,610		105,179	9.1%	140,000
7	Glenwood	Off-Sale Only		2,553	1,241,064	956,306	284,758	194,678	15.7%	90,080	1,533		91,613	7.4%	40,000
8	Underwood	Off-Sale Only		339	467,568	365,504	102,064	73,473	15.7%	28,591	994		29,585	6.3%	10,000
9	Alexandria	Off-Sale Only		13,045	4,451,582	3,444,171	1,007,411	748,151	16.8%	259,260	976	10,930	249,306	5.6%	169,218
10	Elizabeth	Off-Sale Only		173	356,924	276,072	80,852	68,062	19.1%	12,790			12,790	3.6%	
11	Hawley	Off-Sale Only		2,117	942,988	703,553	239,435	180,948	19.2%	58,487	59	27,282	31,264	3.3%	5,000
12	Barnesville	Off-Sale Only		2,618	390,833	295,843	94,990	85,768	21.9%	9,222	2,243		11,465	2.9%	6,000
13	Vergas	Off-Sale Only		342	468,770	340,140	128,630	120,146	25.6%	8,484	3,526	3,480	8,530	1.8%	25,000
14	Dalton	Off-Sale Only		249	338,765	257,783	80,982	78,262	23.1%	2,720	1,505		4,225	1.2%	10,000
15	Erhard	Off-Sale Only		144	279,203	210,588	68,615	75,264	27.0%	(6,649)	2,579		(4,070)	-1.5%	
1	Ogema	On- & Off-Sale		190	355,955	198.005	157,950	97.217	27.3%	60,733	2,531	1.322	61,942	17.4%	40.000
2	New York Mills	On- & Off-Sale		1,199	675,389	432,730	242,659	175,028	25.9%	67,631	5,427	1,322	73,058	10.8%	60,000
3	Ulen	On- & Off-Sale		552	382,242	180,676	201,566	165,179	43.2%	36,387	561		36,948	9.7%	
4	Hitterdal	On- & Off-Sale		207	394,527	171,331	223,196	195,299	49.5%	27,897	32		27,929	7.1%	26,974
5	Miltona	On- & Off-Sale		431	604,594	334,804	269,790	232,666	38.5%	37,124	5,146		42,270	7.0%	20,774
6	Osakis	On- & Off-Sale		1,752	756,068	433,976	322,092	283,896	37.5%	38,196	14,092		52,288	6.9%	
7	Brandon	On- & Off-Sale	[0]	494	488,628	285,079	203,549	174,728	35.8%	28,821	1,169		29,990	6.1%	10.000
8	Wolf Lake	On- & Off-Sale		60	385,087	185,060	200,027	183,713	47.7%	16,314	831	2,205	14,940	3.9%	16,300
9	Browns Valley	On- & Off-Sale		590	171,428	86,697	84,731	81,781	47.7%	2,950	2,351	2,200	5,301	3.1%	
10	Frazee	On- & Off-Sale		1,390	624,453	404,813	219,640	208,220	33.3%	11,420	101		11,521	1.8%	
11	Callaway	On- & Off-Sale		236	486,599	258,384	228,215	222,111	45.6%	6,104	2,484		8,588	1.8%	(8,219)
12	Lake Park	On- & Off-Sale		797	678,691	381,308	297,383	286,733	42.2%	10,650	2,101		10,650	1.6%	(0,219)
13	Millerville	On- & Off-Sale		107	309,841	175,772	134,069	144,176	46.5%	(10,107)	1,376		(8,731)	-2.8%	
14	Parkers Prairie	On- & Off-Sale		1,015	640,322	415,289	225,033	218,699	34.2%	6,334	(108)	24,811	(18,585)	-2.9%	
15	Audubon	On- & Off-Sale		536	489,951	286,285	203,666	220,014	44.9%	(16,348)	1,222	9,524	(24,650)	-5.0%	5,803
									<b>2</b> 0 (0)						~~~~~~
	Total for Region Percent of Total MI	6 Onenations		65,142 6.9%	\$34,610,110 10.4%	\$24,501,353 10.3%	\$10,108,757 10.5%	\$7,130,406 10.4%	20.6%	\$2,978,351 10.8%	\$73,081 6.1%	\$331,421 17.6%	\$2,720,011 10.2%	7.9%	\$2,005,802 10.8%
		Lo Operations		0.770	10.470	10.5 /0	10.570	10.470		10.070	0.170	17.070	10.2 /0		10.070
	5 - North Central														
1	Long Prairie	Off-Sale Only		3,432	\$1,346,188	\$1,014,415	\$331,773	\$183,820	13.7%	\$147,953	\$7,542	\$	\$155,495	11.6%	\$101,505
2	Wadena	Off-Sale Only		4,098	1,866,905	1,433,404	433,501	278,221	14.9%	155,280	16		155,296	8.3%	327,232
	_														
1	Remer	On- & Off-Sale		374	548,890	295,451	253,439	195,857	35.7%	57,582			57,582	10.5%	8,317
2 3	Walker	On- & Off-Sale		937	935,308	721,057	214,251	119,250	12.7% 31.2%	95,001	322	132	95,323	10.2%	246,000
3 4	Menahga	On- & Off-Sale		1,330	735,568	436,683	298,885	229,397		69,488	4,453		73,809	10.0%	50,000
4 5	Nisswa	On- & Off-Sale On- & Off-Sale		2,009 157	3,108,170 1,472,560	2,140,952 941,277	967,218 531,283	696,958	22.4% 30.5%	270,260 82,095	 449	12,172 6,453	258,088 76,091	8.3% 5.2%	200,000
5	Longville Fifty Lakes	On- & Off-Sale		397	421,822	194,659	227,163	449,188 205,308	48.7%	21,855	449	0,433	21,855	5.2%	
7	Verndale	On- & Off-Sale		599	255,346	137,352	117,994	108,826	48.7%	9,168	859		10,027	3.2%	
8	Flensburg	On- & Off-Sale	[0]	224	293,843	115.011	178.832	156,533	53.3%	22,299		11,400	10,827	3.9%	
9	Browerville	On- & Off-Sale		784	460,887	253,315	207,572	201,626	43.7%	5,946	6,731		12,677	2.8%	9,000
10	Randall	On- & Off-Sale		642	558,648	359,275	199,373	195,231	34.9%	4,142	8,628		12,077	2.3%	10,000
10	Eagle Bend	On- & Off-Sale		521	254,472	147,790	106,682	113,555	44.6%	(6,873)	11,548		4,675	1.8%	10,000
12	Sebeka	On- & Off-Sale		709	505,326	292,221	213,105	210,964	41.7%	2,141	61		2,202	0.4%	
12	Hackensack	On- & Off-Sale		316	1,032,770	709,145	323,625	303,516	29.4%	20,109	75	25,703	(5,519)	-0.5%	
13	Clarissa	On- & Off-Sale		670	366,136	230,432	135,704	142,828	39.0%	(7,124)	4,781		(2,343)	-0.6%	5,000
	Total for Region			17,199	\$14,162,839	\$9,422,439	\$4,740,400	\$3,791,078	26.8%	\$949,322	\$45,465	\$55,860	\$938,927	6.6%	\$957,054
	Percent of Total MI	LS Operations		1.8%	4.3%	4.0%	4.9%	5.5%		3.5%	3.8%	3.0%	3.5%		5.2%
	6E - Southwest Central														
1	Glencoe	Off-Sale Only		5,570	\$1,404,897	\$1,052,150	\$352,747	\$171,338	12.2%	\$181,409	\$92	\$	\$181,501	12.9%	\$145,000

### Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses				Net Profit/	(Loss)	
			Foot-			Cost	Gross		as a Percent	Income/	Nonope	erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
								· · · ·				·			
2	Hutchinson	Off-Sale Only		14,158	5,384,416	4,130,716	1,253,700	698,635	13.0%	555,065	5,449	35,969	524,545	9.7%	435,000
3	Litchfield	Off-Sale Only		6,723	2,120,313	1,607,104	513,209	344,967	16.3%	168,242	4,386		172,628	8.1%	59,000
4	Dassel	Off-Sale Only		1,462	1,027,020	794,817	232,203	186,485	18.2%	45,718	14,043	32,454	27,307	2.7%	
5	Darwin	Off-Sale Only		348	473,806	381,997	91,809	93,246	19.7%	(1,437)	2,252		815	0.2%	
6	Olivia	Off-Sale Only		2,450	829,194	627,344	201,850	223,758	27.0%	(21,908)	13,048		(8,860)	-1.1%	
1	Silver Lake	On- & Off-Sale		821	524,275	275,710	248,565	227,688	43.4%	20,877	160		21,037	4.0%	
2	Sacred Heart	On- & Off-Sale		530	509,653	295,931	213,722	210,741	41.3%	2,981	15,266	675	17,572	3.4%	
3	Buffalo Lake	On- & Off-Sale		702	418,096	229,906	188,190	191,092	45.7%	(2,902)	11,420		8,518	2.0%	
4	Fairfax	On- & Off-Sale		1,206	526,245	285,548	240,697	288,572	54.8%	(47,875)	3,480		(44,395)	-8.4%	
5	Biscay	On- & Off-Sale	[0][32]	107											\$24,282
	Total for Region			34,077	\$13,217,915	\$9,681,223	\$3,536,692	\$2,636,522	19.9%	\$900,170	\$69,596	\$69,098	\$900,668	6.8%	\$663,282
	Percent of Total ML	.S Operations		3.6%	4.0%	4.1%	3.7%	3.8%		3.3%	5.8%	3.7%	3.4%		3.6%
	6W - Upper Southwest														
1	Granite Falls	Off-Sale Only		2,832	\$1,108,283	\$813,119	\$295,164	\$191,669	17.3%	\$103,495	\$16,541	\$14,807	\$105,229	9.5%	\$81,493
2	Madison	Off-Sale Only		1,518	438,543	324,576	113,967	87,248	19.9%	26,719	1,515		28,234	6.4%	50,000
3	Montevideo	Off-Sale Only		5,329	2,136,465	1,575,821	560,644	456,935	21.4%	103,709	2,367		106,076	5.0%	100,000
4	Appleton	Off-Sale Only		1,384	502,696	363,600	139,096	116,143	23.1%	22,953	772		23,725	4.7%	
5	Dawson	Off-Sale Only		1,506	453,190	319,091	134,099	127,824	28.2%	6,275	530		6,805	1.5%	30,000
1	Boyd	On- & Off-Sale		166	373,205	185,032	188,173	157,391	42.2%	30,782	15,329	1,748	44,363	11.9%	
2	Benson	On- & Off-Sale		3,184	1,140,845	747,601	393,244	306,468	26.9%	86,776	21,314		108,090	9.5%	60,000
3	De Graff	On- & Off-Sale		126	465,960	235,011	230,949	195,071	41.9%	35,878		10,188	25,690	5.5%	600
4	Clontarf	On- & Off-Sale		155	390,406	210,249	180,157	184,099	47.2%	(3,942)		106	(4,048)	-1.0%	(10,265)
5	Danvers	On- & Off-Sale		95	344,434	188,248	156,186	161,662	46.9%	(5,476)	871		(4,605)	-1.3%	
6	Hanley Falls	On- & Off-Sale		293	209,539	128,718	80,821	122,523	58.5%	(41,702)	5,185		(36,517)	-17.4%	(7,100)
	•														
	Total for Region			16,588	\$7,563,566	\$5,091,066	\$2,472,500	\$2,107,033	27.9%	\$365,467	\$64,424	\$26,849	\$403,042	5.3%	\$304,728
	Percent of Total ML	.S Operations		1.8%	2.3%	2.2%	2.6%	3.1%		1.3%	5.3%	1.4%	1.5%		1.6%
	7E - East Central														
1	Isanti	Off-Sale Only		5,385	\$2,312,602	\$1,708,940	\$603,662	\$344,778	14.9%	\$258,884	\$1,707	\$14,341	\$246,250	10.6%	\$150,000
2	Mora	Off-Sale Only		3,528	2,801,512	2,042,479	759,033	499,905	17.8%	259,128	7,457		266,585	9.5%	270,000
3	Cambridge	Off-Sale Only		8,273	4,798,693	3,644,689	1,154,004	717,358	14.9%	436,646	5,269		441,915	9.2%	370,000
4	Pine City	Off-Sale Only		3,083	1,714,299	1,253,738	460,561	319,947	18.7%	140,614	4,310		144,924	8.5%	125,000
5	Milaca	Off-Sale Only		2,907	2,015,476	1,497,294	518,182	336,573	16.7%	181,609	4,396	22,069	163,936	8.1%	52,230
6	North Branch	Off-Sale Only		10,184	2,312,672	1,688,065	624,607	415,885	18.0%	208,722	78	23,526	185,274	8.0%	135,000
7	Princeton	Off-Sale Only		4,726	3,197,013	2,407,497	789,516	617,953	19.3%	171,563	620	19,302	152,881	4.8%	2,500
8	Rush City	Off-Sale Only		3,039	1,105,759	843,899	261,860	221,675	20.0%	40,185	478		40,663	3.7%	20,000
9	Braham	Off-Sale Only		1,817	1,266,625	965,930	300,695	260,885	20.6%	39,810	88,611	82,630	45,791	3.6%	30,000
	<b>T</b> : 1	0 0 0 0 0 1		21.5	F 10 700	200.465	242.275	172.221	21.70	71.025	10.525		01.562	15.00	26.225
1	Finlayson	On- & Off-Sale		311	542,733	299,486	243,247	172,221	31.7%	71,026	10,537		81,563	15.0%	26,225
2	Isle	On- & Off-Sale	[0]	766	987,625	635,075	352,550	311,592	31.5%	40,958	33,990		74,948	7.6%	150,000
3	Stacy	On- & Off-Sale		1,459	2,751,348	1,815,385	935,963	723,382	26.3%	212,581	34,327	77,421	169,487	6.2%	10,000
4	Lindstrom	On- & Off-Sale		4,436	2,194,857	1,530,027	664,830	557,323	25.4%	107,507	23,413	1,702	129,218	5.9%	180,930
5	Hinckley	On- & Off-Sale		1,792	2,479,333	1,746,370	732,963	554,326	22.4%	178,637	1,608	37,763	142,482	5.7%	106,750
6	Foreston	On- & Off-Sale		526	317,906	151,217	166,689	162,630	51.2%	4,059	7,342	1,528	9,873	3.1%	
7	Ogilvie	On- & Off-Sale		359	411,162	225,885	185,277	176,789	43.0%	8,488	99		8,587	2.1%	5,000
	T ( LC D )			<b>53 501</b>	621 200 (15	622 455 054	@0 <b>5</b> 53 (30	@< 202 222	20 50/	62 2 CO 415	6224242	6200 202	62 204 255	<b>7</b> 40/	61 (22 (25
	Total for Region	6 Onenatio		52,591	\$31,209,615	\$22,455,976	\$8,753,639	\$6,393,222	20.5%	\$2,360,417	\$224,242	\$280,282	\$2,304,377	7.4%	\$1,633,635
	Percent of Total ML	-s Operations		5.6%	9.4%	9.5%	9.1%	9.3%		8.6%	18.6%	14.9%	8.6%		8.8%
	7W - Central														
1	Elk River	Off-Sale Only		23,370	\$6,756,581	\$4,705,979	\$2,050,602	\$1,000,781	14.8%	\$1,049,821	(\$87,003)	\$	\$962,818	14.3%	\$672,289
2	Buffalo	Off-Sale Only		15,812	4,457,401	3,217,509	\$2,050,802	\$1,000,781 758,164	14.8%	481,728	(\$87,003) 159,053	\$ 37,029	5962,818 603,752	14.3%	\$672,289 550,000
2	Monticello	Off-Sale Only		12,993	5,086,611	3,767,648	1,239,892	758,164 689,949	17.0%	481,728 629,014	(8,283)	37,029	620,731	13.5%	650,000
5 4	Big Lake	Off-Sale Only		12,993	3,544,136	2,556,872	987,264	544,894	15.4%	442,370	(8,283) 5,505	51,238	396,637	12.2%	260,000
4	Delano	Off-Sale Only		5,638	2,374,487	1,726,005	648,482	544,894 465,521	19.6%	442,370 182,961	2,006	51,238	184,967	7.8%	185,000
5	Detailo	On-Sale Olly		5,058	2,374,407	1,720,005	040,402	+05,521	19.0%	162,901	2,000		104,907	7.0%	165,000

### Comparison of City Liquor Store Operations - 2013 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses		•		Net Profit/		•••
	D . 16%	T 604	Foot-	<b>D</b>	<b>C</b> 1	Cost	Gross	Б	as a Percent	Income/		erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
6	Sauk Rapids	Off-Sale Only		13,210	2,364,701	1,824,044	540,657	408,932	17.3%	131,725	782		132,507	5.6%	75,000
7	Paynesville	Off-Sale Only		2,438	1,201,303	938,395	262,908	198,468	16.5%	64,440	3,076		67,516	5.6%	42,500
8	Maple Lake	Off-Sale Only		2,109	1,367,903	1,034,769	333,134	283,531	20.7%	49,603	6,860	5,606	50,857	3.7%	(200,000)
	Ĩ														
1	Gilman	On- & Off-Sale	[0]	238	336,267	154,900	181,367	176,232	52.4%	5,135	14,913		20,048	6.0%	
2	Holdingford	On- & Off-Sale		709	359,094	200,607	158,487	162,730	45.3%	(4,243)	11,969		7,726	2.2%	2,649
3	Waverly	On- & Off-Sale		1,385	854,445	600,279	254,166	272,280	31.9%	(18,114)		3,752	(21,866)	-2.6%	
4	Howard Lake	On- & Off-Sale		2,002	831,030	614,136	216,894	247,858	29.8%	(30,964)	11,672	6,903	(26,195)	-3.2%	
5	South Haven	On- & Off-Sale		190	246,728	124,462	122,266	135,881	55.1%	(13,615)	2,134		(11,481)	-4.7%	
	Total for Region			90,496	\$29,780,687	\$21,465,605	\$8,315,082	\$5,345,221	17.9%	\$2,969,861	\$122,684	\$104,528	\$2,988,017	10.0%	\$2,237,438
_	Percent of Total MI	.S Operations		9.6%	8.9%	9.1%	8.7%	7.8%		10.8%	10.2%	5.6%	11.2%		12.0%
_															
	8 - Southwest	0661.01		1.620	¢1 <50 124	¢1 145 044	<b>0512 200</b>	\$272.000	16 500	\$240,102	(0514)	¢	\$220 < 10	1.4.404	# <b>7</b> 0.000
1	Windom	Off-Sale Only		4,630	\$1,659,134	\$1,145,844	\$513,290	\$273,098	16.5%	\$240,192	(\$544)	\$	\$239,648	14.4%	\$70,000
2 3	Marshall Pipestone	Off-Sale Only Off-Sale Only		13,729 4,248	3,903,667 1,480,443	2,908,051 1,065,007	995,616 415,436	442,308 210,165	11.3% 14.2%	553,308 205,271	1,610 3,097		554,918 208,368	14.2% 14.1%	375,000 200,376
4	Worthington	Off-Sale Only		4,248	3,261,540	2,414,706	846,834	408,648	12.5%	438,186	5,330	3,413	440,103	13.5%	200,378
5	Lakefield	Off-Sale Only		12,974	440,320	323,700	116,620	82,806	18.8%	33,814	2,351	5,415	36,165	8.2%	1,300
6	Redwood Falls	Off-Sale Only		5,218	1,996,102	1,486,891	509,211	351,096	17.6%	158,115	3,539	12,843	148,811	7.5%	85,000
7	Luverne	Off-Sale Only		4,710	1,178,689	875,380	303,309	240,295	20.4%	63.014		2,345	60,669	5.1%	45,000
8	Jackson	Off-Sale Only		3,366	1,161,048	903,691	257,357	223,542	19.3%	33,815	691	2,545	34,506	3.0%	41,000
9	Round Lake	Off-Sale Only		377	125,051	101,849	23,202	35,364	28.3%	(12,162)	1,621	3,361	(13,902)	-11.1%	
1	Wilmont	On- & Off-Sale	[21][22]	340	1,329		1,329	19,974	1502.9%	(18,645)	27,625		8,980	675.7%	
2	Russell	On- & Off-Sale		330	291,214	146,265	144,949	106,696	36.6%	38,253	1,048		39,301	13.5%	
3	Avoca	On- & Off-Sale		142	260,973	128,248	132,725	109,848	42.1%	22,877	3,293	463	25,707	9.9%	19,200
4	Heron Lake	On- & Off-Sale		691	376,151	204,801	171,350	139,017	37.0%	32,333	106	2,971	29,468	7.8%	
5	Okabena	On- & Off-Sale		187	283,377	164,353	119,024	115,852	40.9%	3,172			3,172	1.1%	
6	Ivanhoe	On- & Off-Sale		556	428,834	255,024	173,810	169,552	39.5%	4,258	26	260	4,024	0.9%	
7	Tracy	On- & Off-Sale		2,143	865,497	511,173	354,324	363,267	42.0%	(8,943)	13,135	433	3,759	0.4%	10,000
8	Balaton	On- & Off-Sale		635	407,016	263,838	143,178	146,036	35.9%	(2,858)	3,005		147		10,000
9	Hadley	On- & Off-Sale		54	242,299	111,114	131,185	144,270	59.5%	(13,085)	6,212	408	(7,281)	-3.0%	
10 11	Walnut Grove	On- & Off-Sale On- & Off-Sale		859 311	470,414 230,972	245,380 141,541	225,034 89,431	234,658 103,008	49.9% 44.6%	(9,624)	1,046	6,009	(14,587)	-3.1% -5.9%	3,000
11	Vesta Lake Benton	On- & Off-Sale	[32]	677	1,213	141,541	1,213	7,107	44.6% 585.9%	(13,577) (5,894)			(13,577) (5,894)	-485.9%	48,500
12	Lake Bellion	OII- & OII-Sale	[32]	077	1,215		1,215	7,107	565.9%	(3,894)			(5,894)	-403.970	48,500
	Total for Region			57,888	\$19,065,283	\$13,396,856	\$5,668,427	\$3,926,607	20.6%	\$1,741,820	\$73,191	\$32,506	\$1,782,505	9.3%	\$1,108,376
-	Percent of Total MI	LS Operations		6.2%	5.7%	5.7%	5.9%	5.7%		6.3%	6.1%	1.7%	6.7%		6.0%
	9 - South Central	0000101		10.101	#2 202 200	60 L 10 E00	<b>AC 10</b> 11 1		10.00	<b>*</b> 40.4.000	<i></i>	¢			A251 120
1	Fairmont	Off-Sale Only		10,494	\$3,392,209	\$2,448,793	\$943,416	\$449,336	13.2%	\$494,080	\$6,164	\$	\$500,244	14.7%	\$351,430
2 3	Saint James Madelia	Off-Sale Only Off-Sale Only		4,619 2,320	997,344 425,806	674,976 316,872	322,368 108,934	181,869 53,460	18.2% 12.6%	140,499 55,474	4,435 1,884		144,934 57,358	14.5% 13.5%	60,000 30,000
3 4	Blue Earth	Off-Sale Only		3,322	425,806	1,096,199	383,607	270,468	12.6%	55,474 113,139	1,884	3,769	57,358 110,494	7.5%	7,725
4 5	Kiester	Off-Sale Only		488	1,479,800	136,102	52,645	50,277	26.6%	2,368	35,764	29,415	8,717	4.6%	1,123
6	Sleepy Eye	Off-Sale Only		3,554	616,174	488,490	127,684	125,088	20.3%	2,508	5,778	29,415	8,374	4.0%	15,000
7	Butterfield	Off-Sale Only		584	236,343	181,578	54,765	55,147	23.3%	(382)	29		(353)	-0.1%	15,000
8	Elmore	Off-Sale Only		656	125,330	96,527	28,803	31,815	25.4%	(3,012)	67		(2,945)	-2.3%	
1	Cleveland	On- & Off-Sale		725	204,961	100,136	104,825	96,385	47.0%	8,440	19,475		27,915	13.6%	
2	Le Center	On- & Off-Sale		2,513	853,746	534,120	319,626	255,009	29.9%	64,617	53	5,916	58,754	6.9%	25,000
3	Hanska	On- & Off-Sale		388	302,016	175,116	126,900	122,073	40.4%	4,827	6,392	431	10,788	3.6%	38,000
4	Sherburn	On- & Off-Sale		1,109	797,013	501,684	295,329	268,815	33.7%	26,514	36		26,550	3.3%	5,000
5	Mapleton	On- & Off-Sale		1,762	530,465	309,495	220,970	214,276	40.4%	6,694	10,313		17,007	3.2%	
6 7	Lewisville	On- & Off-Sale		244 2,300	179,513	102,836	76,677	87,541	48.8%	(10,864)	7,529		(3,335)	-1.9%	
8	Wells Waldorf	On- & Off-Sale On- & Off-Sale		2,300 224	799,314 204,350	553,121 128,706	246,193 75,644	281,983 101,067	35.3% 49.5%	(35,790) (25,423)	9,018 4,119		(26,772) (21,304)	-3.3% -10.4%	
0	waldon	on- a on-sale		224	204,530	128,700	75,044	101,067	49.3%	(23,423)	4,119		(21,504)	-10.4%	
	Total for Region			35,302	\$11,333,137	\$7,844,751	\$3,488,386	\$2,644,609	23.3%	\$843,777	\$112,180	\$39,531	\$916,426	8.1%	\$532,155
-	Percent of Total MI	.S Operations		3.8%	3.4%	3.3%	3.6%	3.9%		3.1%	9.3%	2.1%	3.4%		2.9%

#### **Comparison of City Liquor Store Operations - 2013** Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

			Foot-			Cost	Gross	Operating					N ( D C)		
									Expenses as a Percent	Income/	Nonono	noting	Net Profit/	(Loss) Percent	nt Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Nonope Revenues	Expenses	Amount	of Sales	Transfers*
	Region and City	Type of Store		1 opulation	Sales	or Sales	11011	Expenses	- Of Bales	(1033)	<u>Itt venues</u>	Expenses	Amount	or bares	Transfers
	10 - Southeast														
1	Northfield	Off-Sale Only		20,146	\$3,078,247	\$2,290,467	\$787,780	\$564,293	18.3%	\$223,487	(\$10,976)	\$	\$212,511	6.9%	\$131,280
2	Kasson	Off-Sale Only		6,083	1,248,130	971,438	276,692	208,536	16.7%	68,156	651		68,807	5.5%	8,360
3	Caledonia	Off-Sale Only		2,839	639,316	481,467	157,849	133,808	20.9%	24,041	431		24,472	3.8%	1,713
4	Lonsdale	Off-Sale Only		3,803	1,352,205	1,012,416	339,789	295,062	21.8%	44,727	13		44,740	3.3%	34,000
1	Plainview	On- & Off-Sale		3,337	643,542	389,360	254,182	219,134	34.1%	35,048	8,133		43,181	6.7%	
2	Mazeppa	On- & Off-Sale		846	365,538	208,474	157,064	145,445	39.8%	11,619	10,158		21,777	6.0%	25,755
3	Medford	On- & Off-Sale		1,238	386,265	204,091	182,174	178,162	46.1%	4,012	17,444		21,456	5.6%	5,000
4	Ellendale	On- & Off-Sale		677	375,366	190,022	185,344	167,486	44.6%	17,858	42		17,900	4.8%	
5	Kenyon	On- & Off-Sale		1,827	664,247	448,876	215,371	213,721	32.2%	1,650	20,323	2,870	19,103	2.9%	
6	Canton	On- & Off-Sale	[16]	345	75,969	55,684	20,285	23,738	31.2%	(3,453)	3,985		532	0.7%	140,639
7	Spring Grove	On- & Off-Sale		1,314	366,777	235,393	131,384	134,959	36.8%	(3,575)	4,658		1,083	0.3%	(1,900)
8	Conger	On- & Off-Sale		146	278,857	161,250	117,607	123,193	44.2%	(5,586)	5,637		51		13,760
9	Rushford	On- & Off-Sale	[32]	1,757				27,219		(27,219)		72	(27,291)		
10	West Concord	On- & Off-Sale	[32]	790	357,776	200,974	156,802	164,310	45.9%	(7,508)	4,124	12	(3,384)	-0.9%	
10	Kellogg	On- & Off-Sale	[16]	442	98,197	70,252	27,945	50,452	51.4%	(22,507)	10,601		(11,906)	-12.1%	
11	Kenogg	Oll- & Oll-Sale	[10]	442	98,197	70,252	21,945	50,452	51.470	(22,307)	10,001		(11,900)	-12.170	
	Total for Region			45,590	\$9,930,432	\$6,920,164	\$3,010,268	\$2,649,518	26.7%	\$360,750	\$75,224	\$2,942	\$433,032	4.4%	\$358,607
	Percent of Total MI	S Operations		4.8%	3.0%	2.9%	3.1%	3.9%		1.3%	6.2%	0.2%	1.6%		1.9%
-															
	11 - 7-County Metro Are	a													
1	Edina	Off-Sale Only		49,216	\$13,711,557	\$9,964,763	\$3,746,794	\$2,299,650	16.8%	\$1,447,144	\$20,867	\$	\$1,468,011	10.7%	\$1,340,100
2	Eden Prairie	Off-Sale Only		62,729	12,396,146	8,881,325	3,514,821	2,293,174	18.5%	1,221,647	10,688		1,232,335	9.9%	1,100,000
3	Apple Valley	Off-Sale Only		50,326	9,380,818	6,695,446	2,685,372	1,595,221	17.0%	1,090,151	(53,245)	116,436	920,470	9.8%	525,000
4	Lakeville	Off-Sale Only		57,789	15,381,124	11,432,525	3,948,599	2,280,899	14.8%	1,667,700	3,762	202,294	1,469,168	9.6%	1,749,982
5	Saint Francis	Off-Sale Only		7,240	2,058,003	1,522,305	535,698	377,162	18.3%	158,536	11,582		170,118	8.3%	60,000
6	Richfield	Off-Sale Only		36,041	11,137,402	8,290,508	2,846,894	1,974,898	17.7%	871,996	17,274	10,468	878,802	7.9%	708,700
7	Saint Anthony	Off-Sale Only		8,516	6,908,143	5,281,745	1,626,398	1,198,064	17.7%	428,334	62,062		490,396	7.1%	439,000
8				9,421	2,887,226	2,148,246	738,980			203,189	89				
9	Mound	Off-Sale Only						535,791	18.6%				203,278	7.0%	63,515
9 10	Farmington	Off-Sale Only		22,051	4,521,454	3,378,256	1,143,198	827,802	18.3%	315,396			315,396	7.0%	70,000
	Brooklyn Center	Off-Sale Only		30,426	6,063,231	4,341,225	1,722,006	1,332,748	22.0%	389,258	5,380		394,638	6.5%	200,000
11	Fridley	Off-Sale Only		27,865	4,308,791	3,222,209	1,086,582	926,238	21.5%	160,344	77,571		237,915	5.5%	(250,000)
12	Savage	Off-Sale Only		28,603	4,435,027	3,222,989	1,212,038	929,525	21.0%	282,513		52,621	229,892	5.2%	5,450
13	Columbia Heights	Off-Sale Only		19,758	8,747,084	6,577,631	2,169,453	1,490,279	17.0%	679,174	(2,500)	226,551	450,123	5.1%	132,334
14	Anoka	Off-Sale Only		17,283	4,067,548	3,145,574	921,974	712,071	17.5%	209,903	(10,887)		199,016	4.9%	300,000
15	Robbinsdale	Off-Sale Only		14,445	3,044,851	2,280,415	764,436	641,549	21.1%	122,887	9,249	13,772	118,364	3.9%	100,000
16	Lexington	Off-Sale Only		2,061	3,078,883	2,442,145	636,738	515,801	16.8%	120,937	(9,752)	20,988	90,197	2.9%	50,000
17	Spring Lake Park	Off-Sale Only		6,439	2,339,805	1,781,893	557,912	515,038	22.0%	42,874	8,546		51,420	2.2%	150,000
1	Rogers	On- & Off-Sale		11,981	3,411,039	2,321,115	1,089,924	710,638	20.8%	379,286	(690)	19,488	359,108	10.5%	214,838
2	Wayzata	On- & Off-Sale		4,136	5,313,196	2,619,208	2,693,988	2,055,247	38.7%	638,741	19,373	160,655	497,459	9.4%	30,000
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	Total for Region			466,326	\$123,191,328	\$89,549,523	\$33,641,805	\$23,211,795	18.8%	\$10,430,010	\$169,369	\$823,273	\$9,776,106	7.9%	\$6,988,919
	Percent of Total MI	S Operations		49.6%	37.0%	37.8%	35.0%	33.8%		38.0%	14.0%	43.7%	36.5%		37.6%
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	Off-Sale Only			838,253	\$263,056,532	\$194,677,849	\$68,378,683	\$44,312,330	16.8%	\$24,066,353	\$569,428	\$1,363,311	\$23,272,470	8.8%	\$16,381,225
	On- & Off-Sale			102,169	\$69,774,342	\$42,091,579	\$27,682,763	\$24,285,632	34.8%	\$3,397,131	\$637,701	\$519,943	\$3,514,889	5.0%	\$2,194,941
	All Stores			940,422	\$332,830,874	\$236,769,428	\$96,061,446	\$68,597,962	20.6%	\$27,463,484	\$1,207,129	\$1,883,254	\$26,787,359	8.0%	\$18,576,166

Footnotes:

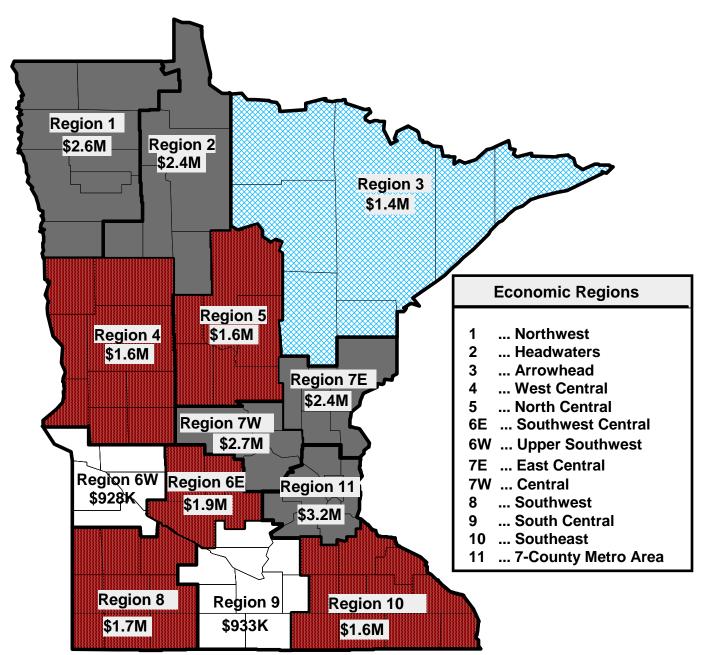
[0] Information is taken from a cash receipts and disbursements statement. [16] Discontinued liquor operations during current year.

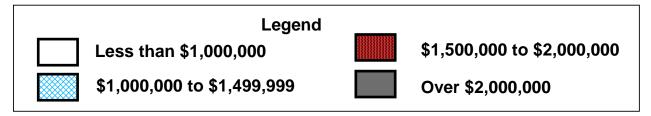
[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

[22] The enterprise fund was not in operation.
 \* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

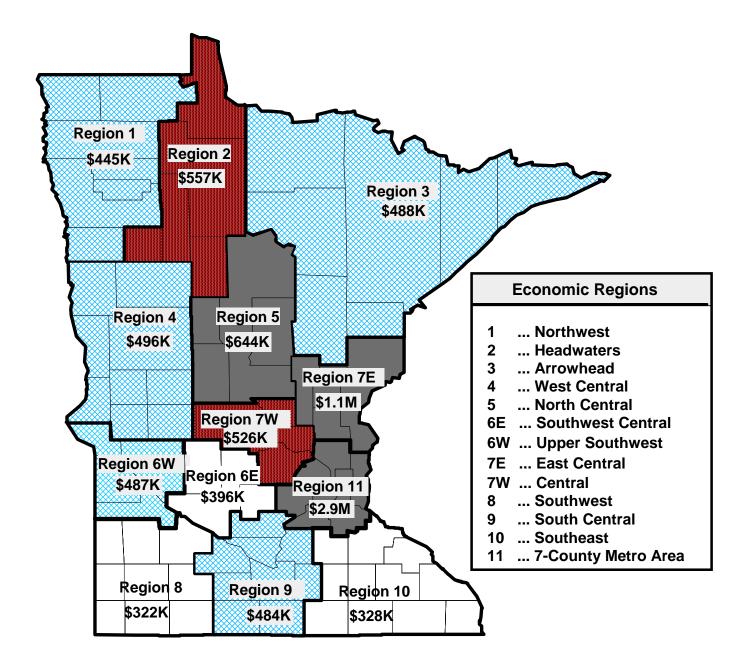
# Figure 8 2013 Average Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region

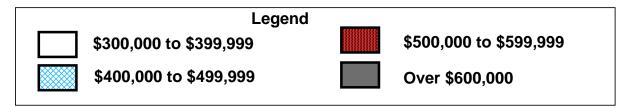




## Figure 9

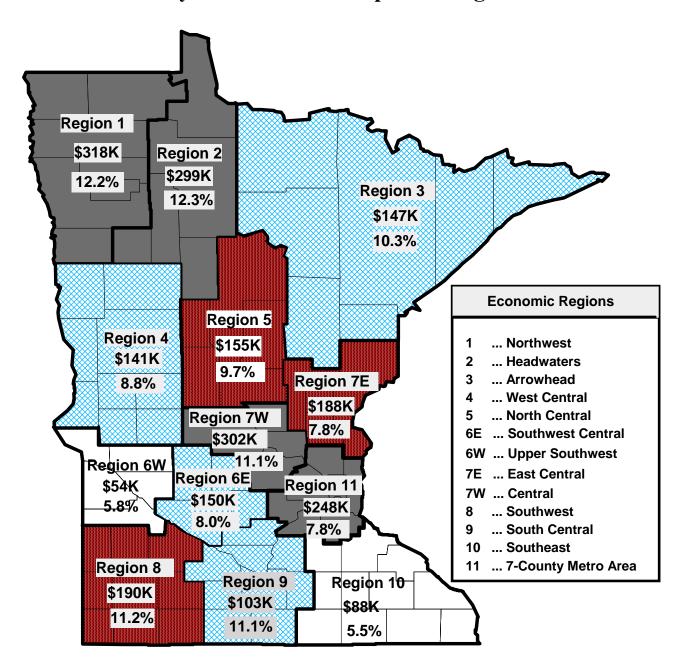
# 2013 Average Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region

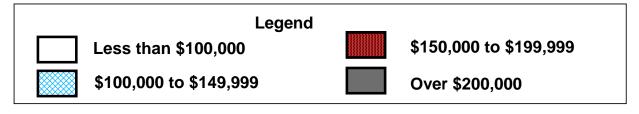




## Figure 10

# 2013 Average Net Profit and Net Profit as a Percent of Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region





## Figure 11

## 2013 Average Net Profit and Net Profit as a Percent of Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region

