

Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2023



Office of the State Auditor

Julie Blaha
State Auditor

April 2, 2025

Government Information Division
Office of the State Auditor
State of Minnesota

This document can be made available in alternative formats upon request. Call 651-296-2551 [voice] or 1-800-627-3529 [relay service] for assistance or visit the Office of the State Auditor's website: www.osa.state.mn.us

Table of Contents

Background and Purpose	1
Executive Summary	2
Recommendations	3
Map of 2023 Municipal Liquor Operations in Greater Minnesota	4
Map of 2023 Municipal Liquor Operations in the Seven-County Metro Area	5
Analysis of Minnesota Municipal Liquor Store Operations	6
Total Net Profits by Operation Type for the Years 2019 to 2023 (Figure 1)	6
Municipal Liquor Store Operations with Net Losses in 2023 (Table 1)	7
Total Sales by Operation Type for the Years 2019 to 2023 (Figure 2).....	8
Total Operating Expenses by Operation Type for the Years 2019 to 2023 (Figure 3)	9
Comparison of Average Sales Per Store for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023 (Figure 4)	10
Comparison of Average Operating Expenses as a Percent of Sales for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023 (Figure 5)....	11
Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2023 (Table 2).....	11
Comparison of Average Net Transfers for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023 (Figure 6)	12
Cities Required to Hold Hearings in 2024 (Table 3).....	13
Number of Municipal Liquor Operations - 2014 to 2023 (Figure 7)	13
Comparison of Revised 2022 and 2023 Liquor Store Operations (Table 4)	14
Appendix 1 (2023 Liquor Store Tables)	
Comparison of City Liquor Store Operations - 2023 (Table 5)	16
Comparison of City Liquor Store Operations - 2023 - Ranked by Gross Sales (Table 6)	23
Comparison of City Liquor Store Operations - 2023 - Ranked by Net Profit/(Loss) as a Percent of Sales (Table 7)	30
Comparison of Metro Area City Liquor Store Operations - 2023 (Table 8).....	37
Comparison of Greater Minnesota City Liquor Store Operations - 2023 (Table 9).....	38

Appendix 2 (2023 Liquor Store Tables and Maps by Economic Development Region)

Comparison of Off-Sale City Liquor Store Operations - 2023 - Average Per Store by Economic Development Region (Table 10).....	45
Comparison of On-Sale City Liquor Store Operations - 2023 - Average Per Store by Economic Development Region (Table 11).....	45
Comparison of City Liquor Store Operations - 2023 - Listed by Economic Development Region and City (Table 12).....	46
Comparison of City Liquor Store Operations - 2023 - Listed by Economic Development Region and City - Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment (Table 13)	57
2023 Average Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region (Figure 8).....	67
2023 Average Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region (Figure 9).....	68
2023 Average Net Profit and Net Profit as a Percent of Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region (Figure 10).....	69
2023 Average Net Profit and Net Profit as a Percent of Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region (Figure 11).....	70

Background and Purpose

This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.¹ In 2023, 176 Minnesota cities reported operating 210 municipal liquor stores, with 84 cities operating both on-sale and off-sale liquor establishments and 92 cities restricting their municipally-owned establishments to off-sale liquor stores.² While the majority of municipally-owned liquor stores are located in Greater Minnesota, 18 cities within the Seven-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 4 and 5 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenue to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers, enabling them to evaluate the financial condition of these operations.

¹Minnesota Statutes § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of a subsequent change in population.

²“On- and off-sale” operations are referred to as “on-sale” operations in this report.

Executive Summary

- The combined net profit of all municipal liquor operations totaled \$31.6 million in 2023. This represents an increase of \$4.2 million, or 15.3 percent, over the amount generated in 2022. Among on sale operations, net profits totaled \$4.7 million in 2023, which was an increase of \$913,394, or 24.0 percent, over 2022. Total net profits for off-sale operations totaled \$26.9 million in 2023, which represents an increase of \$3.3 million, or 13.9 percent, over 2022 (pg. 6).
- Over the past five years, net profits increased 13.3 percent. Among off-sale operations, there was a 10.2 percent increase in net profits, while on-sale establishments showed an increase of 34.3 percent (pg. 6).
- Thirty-one Minnesota cities reported net losses for 2023 (one fewer than 2022). Twenty-eight of the 31 cities with losses were located in Greater Minnesota (pg. 7).
- During 2023, Minnesota’s municipal liquor operations reported a 28th consecutive year of record sales, totaling \$437.4 million. Total sales generated in 2023 increased by \$3.9 million, or 0.9 percent, over 2022. Among individual liquor operations that were in business for all of 2023, total sales ranged from \$123,730 in Elmore to \$22.7 million in Lakeville (pg. 7).
- During 2023, Minnesota’s municipal liquor operations reported operating expenses totaling \$102.4 million. This represents an increase of \$3.9 million, or 4.0 percent, over the amount reported in 2022 (pg. 8).
- Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 18 of the 176 Minnesota cities (10.2 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 33.1 percent of the total sales and 26.1 percent of the net profits of municipal liquor operations. Sales by all Metro Area municipal liquor operations averaged \$3.8 million in 2023, compared to average sales of \$1.7 million for all Greater Minnesota operations³ (pg. 9).
- During 2023, Minnesota’s municipal liquor stores had net transfers (transfers out minus transfers in) of \$28.5 million. This represents an increase of 23.2 percent from the total net transfers made in 2022. Net transfers totaled \$8.1 million among Metro Area establishments, compared to \$20.4 million for Greater Minnesota establishments (pg. 12).

³The average was calculated by dividing the total sales for the Metro Area by the number of liquor stores in the Metro Area, and likewise for Greater Minnesota.

Recommendations

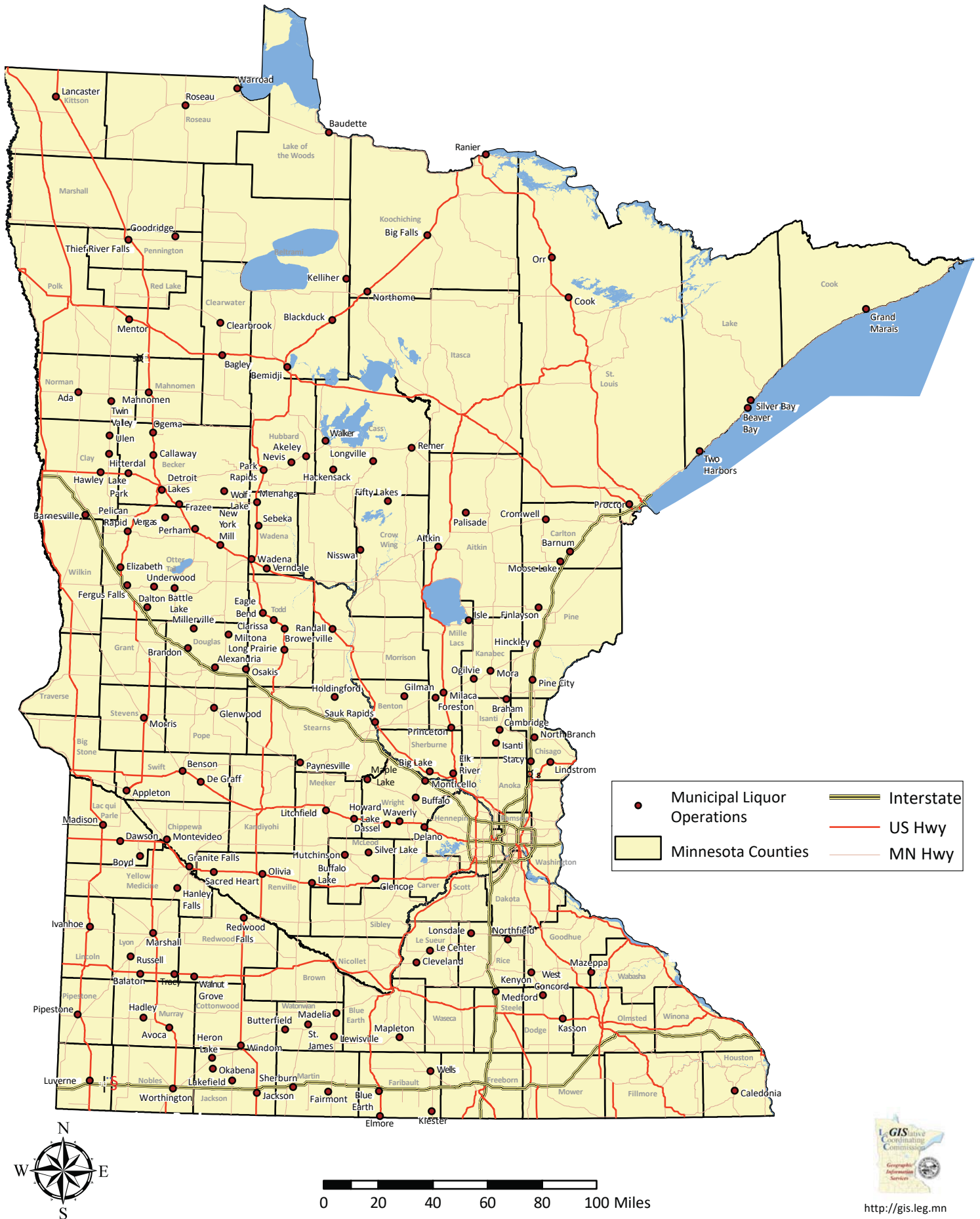
An important role of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make the review of operations more meaningful.

City officials should compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

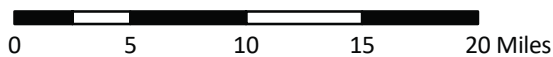
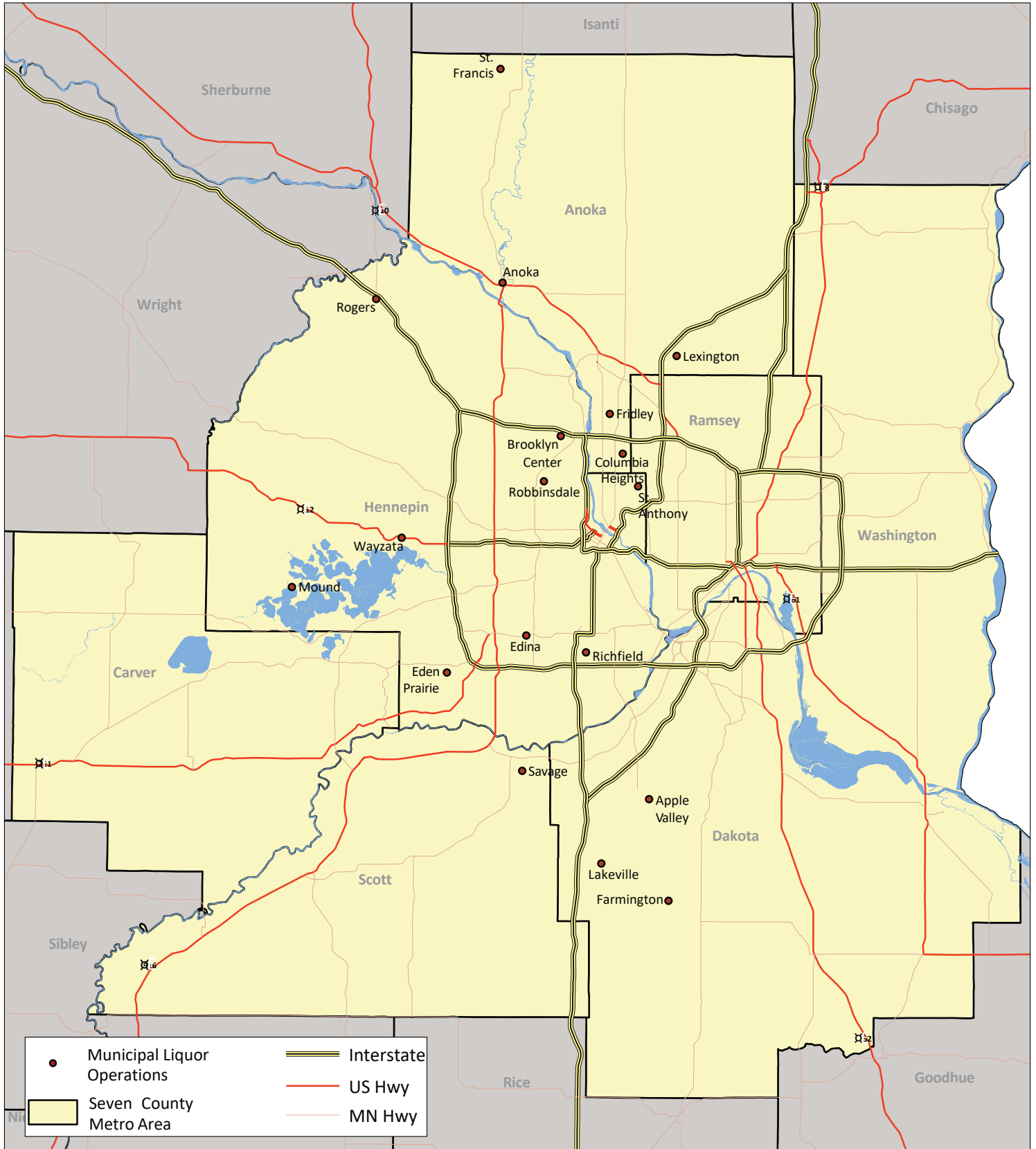
- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors could exist, such as lack of compliance with markup policies; pricing discounts, such as special reduced pricing; theft; poor inventory control; or damage of inventory.⁴
- **Gross Profits as a Percent of Total Sales.** This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore, resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, an examination of stores with low operating expenses may provide ideas on how to operate more efficiently.
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable.

⁴It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor’s Statement of Position, [“Internal Controls for Municipal Liquor Stores.”](#)

2023 Municipal Liquor Operations in Greater Minnesota



2023 Municipal Liquor Operations in the Seven-County Metro Area



Analysis of Minnesota Municipal Liquor Store Operations

Net Profits of Municipal Liquor Store Operations

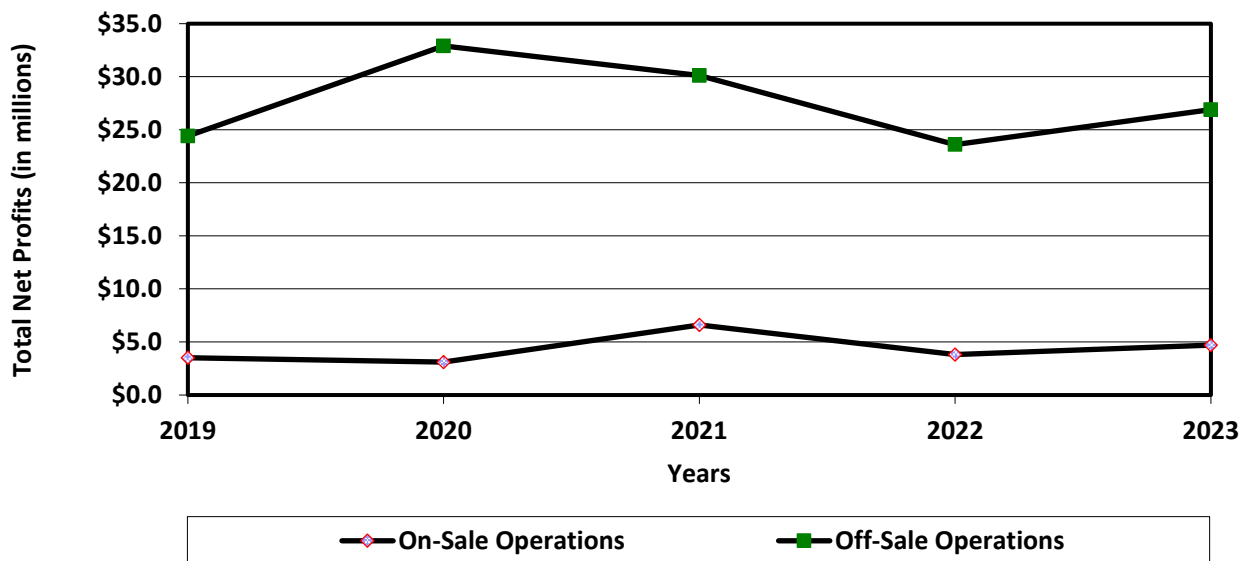
Overall

The combined net profit of all municipal liquor operations totaled \$31.6 million in 2023. This represents an increase of \$4.2 million, or 15.3 percent, over the amount generated in 2022. Among on-sale operations, net profits totaled \$4.7 million in 2023, which was an increase of \$913,394, or 24.0 percent, over 2022. Total net profits for off-sale operations totaled \$26.9 million in 2023, which represents an increase of \$3.3 million, or 13.9 percent, over 2022.

Over the past five years, net profits increased 13.3 percent. Among off-sale operations, there was a 10.2 percent increase in net profits, while on-sale establishments showed an increase of 34.3 percent.

Figure 1 below shows the five-year trend of net profits.

Figure 1: Total Net Profits by Operation Type for the Years 2019 to 2023



Variations Among Individual Operations

Net profits and losses for municipal liquor stores operating as of December 31, 2023, ranged from a net loss of \$342,976 in Anoka to a profit of \$1.4 million in Richfield. Overall, of the municipal liquor operations that reported in both 2022 and 2023, 100 cities showed year-to-year increases in their net profits, while 76 showed decreases. Of the 76 cities with declines in net profits between 2022 and 2023, 68 were in Greater Minnesota, and eight were in the Metro Area.

Operations Losing Money

In addition to municipal liquor operations that posted a decline in net profits between 2022 and 2023, 31 Minnesota cities reported net losses for 2023 (one fewer than 2022). Twenty-eight of the 31 cities with losses were located in Greater Minnesota. Of the 31 cities whose liquor operations had net losses in 2023, 19 were on-sale operations and 12 were off-sale. Table 1 below lists the cities whose liquor operations posted net losses in 2023.⁵

Table 1
Municipal Liquor Store Operations with Net Losses in 2023

Name of City	Net Loss	Name of City	Net Loss
Anoka	\$ (342,976)	Barnum	(15,232)
Lonsdale	(135,729)	Underwood	(14,214)
Ivanhoe	(108,955)	Northome	(12,876)
Russell	(64,864)	West Concord	(11,266)
Butterfield	(47,473)	Sacred Heart	(11,039)
Sherburn	(43,665)	Wolf Lake	(10,504)
Brooklyn Center	(42,671)	Twin Valley	(8,686)
Robbinsdale	(39,449)	Kiester	(7,036)
Sebeka	(34,203)	Hanley Falls	(5,921)
Dalton	(33,783)	Eagle Bend	(5,086)
Buffalo Lake	(30,432)	Elmore	(2,693)
Boyd	(28,286)	Dawson	(1,383)
Mahnomen	(27,987)	Ada	(1,018)
Holdingsford	(23,990)	Elizabeth	(1,005)
Palisade	(17,682)	Okabena	(159)
Big Falls	(16,349)		

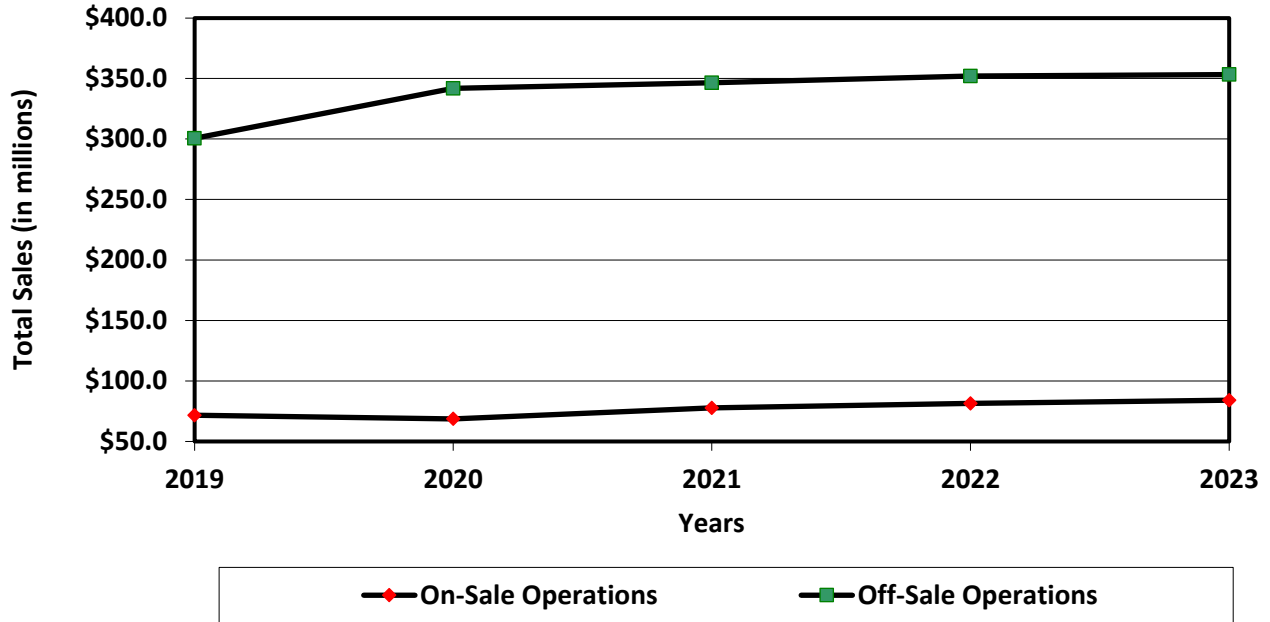
Total Sales at Municipal Liquor Operations

During 2023, Minnesota’s municipal liquor operations reported a 28th consecutive year of record sales, totaling \$437.4 million. Total sales generated in 2023 increased by \$3.9 million, or 0.9 percent, over 2022. Among individual liquor operations that were in business for all of 2023, total sales ranged from \$123,730 in Elmore to \$22.7 million in Lakeville.

Figure 2 on the following page shows total sales by operation type for the years 2019 to 2023.

⁵The losses shown in Table 1 include pension expenses. When calculating net income or loss for the purpose of determining whether or not an entity needs to hold a public hearing on the question of whether the city shall continue to operate a municipal liquor store, pension costs are removed. See [Minnesota Statutes § 340A.602](#).

Figure 2: Total Sales by Operation Type for the Years 2019 to 2023



Operating Expenses of Municipal Liquor Operations

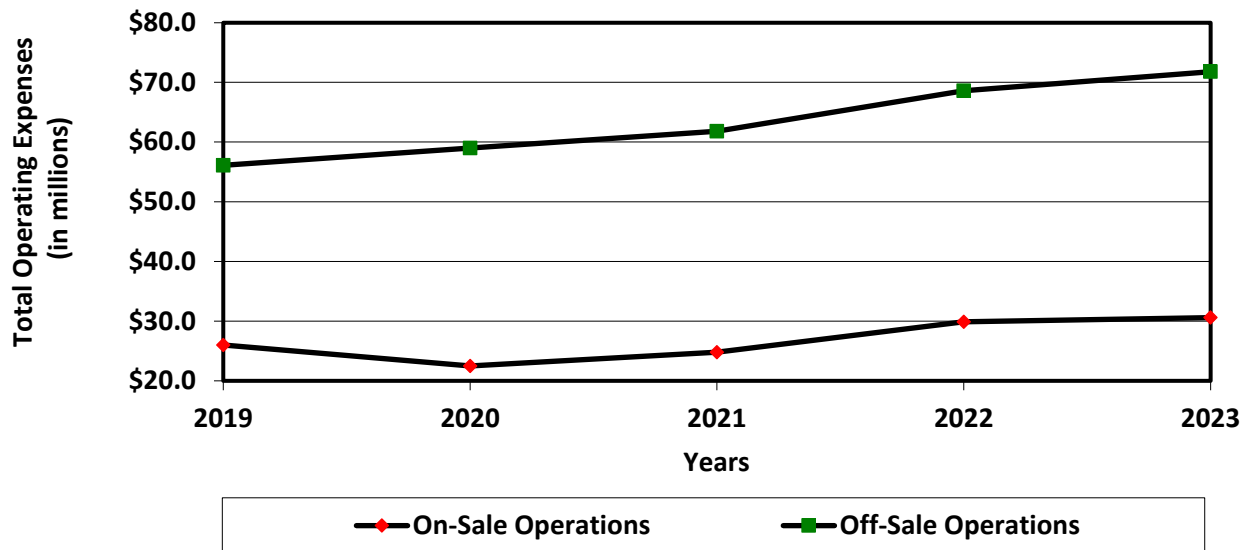
During 2023, Minnesota’s municipal liquor operations reported operating expenses totaling \$102.4 million. This represents an increase of \$3.9 million, or 4.0 percent, over the amount reported in 2022. Off-sale liquor operations had operating expenses totaling \$71.8 million in 2023. This represents an increase of \$3.3 million, or 4.7 percent, over 2022. Operating expenses for on-sale liquor operations totaled \$30.6 million in 2023. This represents an increase of \$654,394 million, or 2.2 percent, over 2022.

Among individual liquor operations that were in business for all of 2023, expenses ranged from a high of \$5.2 million in Lakeville to a low of \$37,991 in Elmore.⁶ In general, the level of sales has an effect on the level of expenses (the greater the level of sales, the higher the operating expenses). However, even among operations with similar levels of sales, there is a wide range of operating expenses.

Figure 3 on the following page shows operating expenses from 2019 to 2023 by operation type.

⁶ The Cities of Hanska and Spring Grove, which had lower operating expenses than the City of Elmore, were excluded from this analysis because the liquor stores closed mid-year.

Figure 3: Total Operating Expenses by Operation Type for the Years 2019 to 2023



Comparison Between Municipal Liquor Operations in Greater Minnesota and the 7-County Metro Area

Sales

Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 18 of the 176 Minnesota cities (10.2 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 33.1 percent of the total sales and 26.1 percent of the net profits of municipal liquor operations. Sales by all Metro Area municipal liquor operations averaged \$3.8 million in 2023, compared to average sales of \$1.7 million for all Greater Minnesota operations.⁷

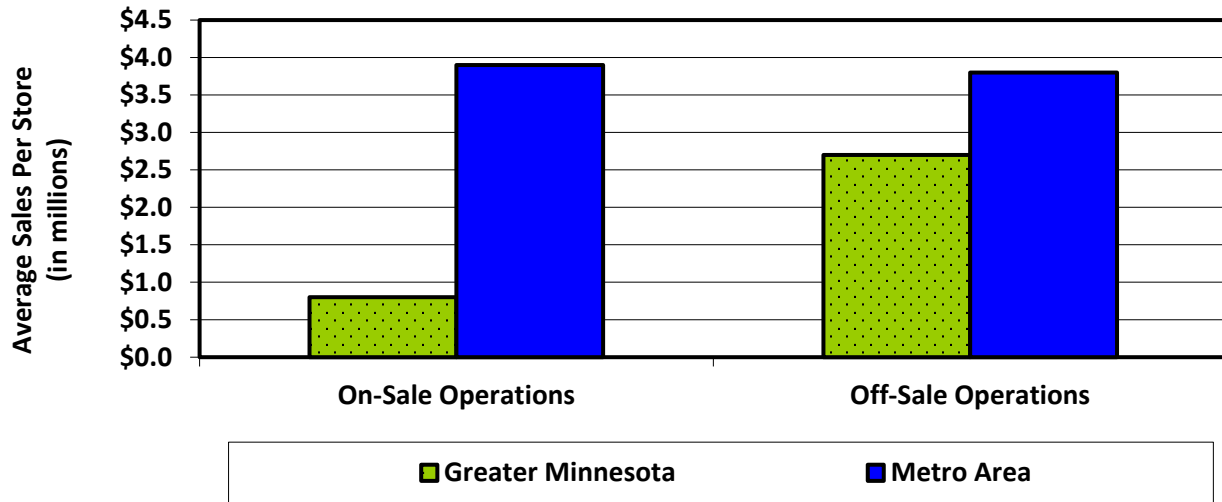
On-Sale and Off-Sale Sales Comparison

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations are clear. Off-sale operations in the Metro Area average sales of \$3.8 million, compared to \$2.7 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 35 to three. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 90 to 82. As with off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were almost five times greater in the Metro Area than in Greater Minnesota, \$3.9 million to \$803,556, respectively.

⁷The average was calculated by dividing the total sales for the Metro Area by the number of liquor stores in the Metro Area, and likewise for Greater Minnesota.

Figure 4 below shows the contrast in the level of average sales per store between liquor operations in Greater Minnesota and the Metro Area by establishment type.

Figure 4: Comparison of Average Sales Per Store for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023



Net Profit

In 2023, the average net profit of Metro Area municipal liquor operations was \$216,667, compared to \$135,756 for municipal liquor operations in Greater Minnesota. Net profits and losses among Metro Area liquor operations ranged from a net loss of \$342,976 in Anoka to a net profit of \$1.4 million in Richfield. Net profits and losses from Greater Minnesota municipal liquor operations ranged from a net loss of \$135,729 in Lonsdale to a net profit of \$1.4 million in Detroit Lakes.

On-Sale and Off-Sale Net Profit Comparison

The average net profit of off-sale operations in the Metro Area was \$213,452, compared to \$236,420 for off-sale operations in Greater Minnesota.⁸

Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was \$254,183 compared to \$44,039 in Greater Minnesota.⁹ The wide variance in net profit was primarily the result of two factors: higher sales volume at Metro Area operations and the accompanying efficiencies in purchasing power, staffing, and fixed asset costs in larger operations.

Operating Expenses as a Percent of Sales

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 45.6 percent in Butterfield to a low of 11.8 percent in Princeton. The average operating expenses as a percent of sales for off-sale operations was 20.3 percent.¹⁰

⁸The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

⁹The Metro Area on-sale average is based on three stores, compared to 90 stores in Greater Minnesota.

¹⁰The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales.

Among on-sale operations that were in business for all of 2023, operating expenses as a percent of sales ranged from a high of 64.3 percent in Russell to a low of 17.7 percent in Lake Park. The average among on-sale operations was 36.3 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

Figure 5 below compares the average operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.

Figure 5: Comparison of Average Operating Expenses as a Percent of Sales for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023

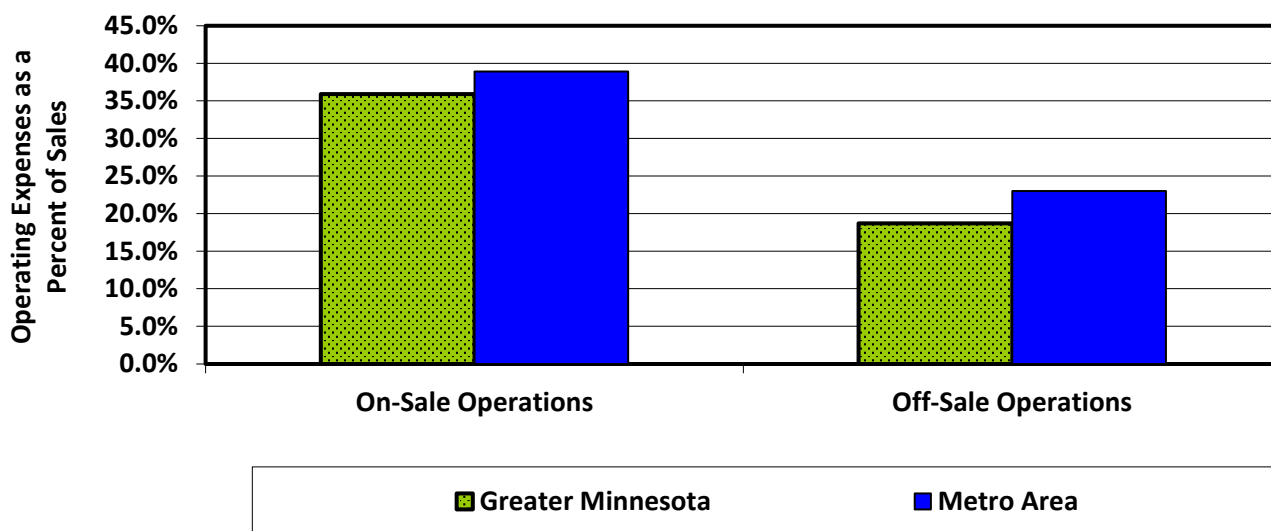


Table 2 below shows the range of operating expenses for stores with similar levels of total sales.¹¹

**Table 2
Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2023**

Off-Sale Municipal Liquor Stores with Total Sales Between	Number of Cities	Range in Total Operating Expenses
\$1 to \$500,000	5	\$37,991 to \$112,761
\$500,001 to \$1,000,000	9	\$96,002 to \$239,554
\$1,000,001 to \$2,000,000	22	\$194,332 to \$580,406
\$2,000,001 to \$3,000,000	17	\$337,160 to \$949,300
\$3,000,001 to \$5,000,000	13	\$501,199 to \$1,186,673
Greater than \$5,000,000	26	\$681,448 to \$5,155,829

¹¹A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. Comparisons between the total operating expenses of on-sale and off-sale establishments in different cities could be misleading due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.

Net Transfers of Municipal Liquor Store Operations

Transfers

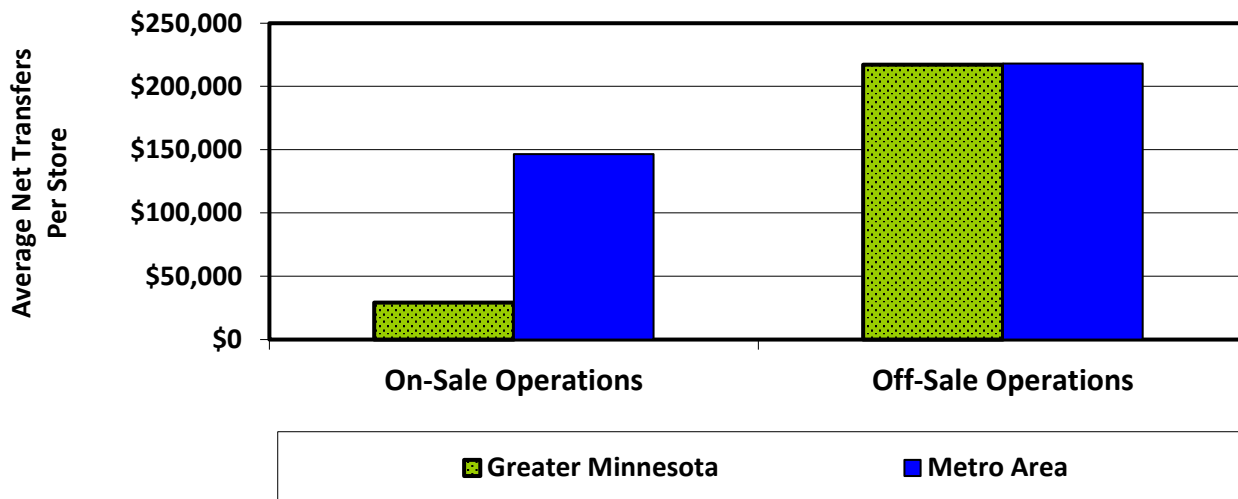
Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2023, Minnesota’s municipal liquor stores had net transfers (transfers out minus transfers in) of \$28.5 million. This represents an increase of 23.2 percent from the total net transfers made in 2022. Net transfers totaled \$8.1 million among Metro Area establishments, compared to \$20.4 million for Greater Minnesota establishments.

On-Sale and Off-Sale Transfers Comparison

The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, the average net transfer for off-sale stores in the Metro Area was more than those in Greater Minnesota (\$218,025 to \$217,104, respectively). The average net transfer per on-sale establishment was five times greater among operations in the Metro Area than in Greater Minnesota (\$146,400 to \$29,120, respectively).¹²

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.

Figure 6: Comparison of Average Net Transfers for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023



¹²The Metro Area on-sale average is based on three stores, compared to 90 stores in Greater Minnesota.

Oversight Responsibilities

City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2023 data, an examination of losses for the years 2021, 2022, and 2023 shows that the 14 cities in Table 3 below should have held public hearings on or after November 17, 2024.¹³ Of the 14 cities required to hold a hearing in 2024, 10 were also required to hold a public hearing in 2023. Three cities (Hanska, Littlefork, and Spring Grove) required to hold a hearing in 2023 closed their liquor store operations.

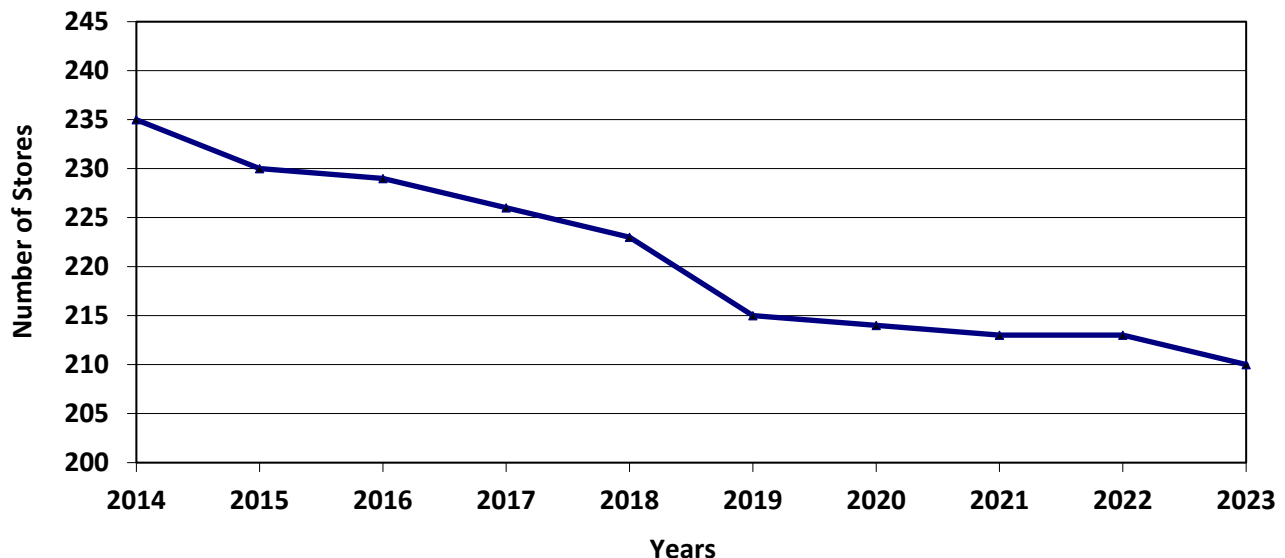
Table 3
Cities Required to Hold Hearings in 2024

Anoka	Brooklyn Center	Buffalo Lake	Butterfield	Dalton	De Graff
Elmore	Hanley Falls	Holdingford	Ivanhoe	Kiester	Okabena
Palisade	Sacred Heart				

Declining Number of Liquor Operations

Due, in part, to the lack of profitability, insurance costs, competition, and other concerns, the number of municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years.¹⁴

Figure 7: Number of Municipal Liquor Operations - 2014 to 2023



¹³To calculate net losses for this analysis, pension costs were excluded. Minnesota Statutes § 340A.602 was amended in 2020 to remove pension costs associated with Governmental Accounting Standards Board (GASB) Statement 68 as part of the calculation of net income. Also, see the Office of the State Auditor’s Statement of Position, “[Municipal Liquor Store Hearings](#).”

¹⁴Figure 7 shows the number of liquor establishments operating in the given year (includes those that were operating but did not report in time for this publication).

Table 4
Comparison of Revised 2022 and 2023 Liquor Store Operations

On-Sale and Off-Sale Stores

	2022*	2023	Percent of Sales		Variance	Percent Change
	85	84	2022*	2023		
	Amount	Amount	2022*	2023		
Sales	\$81,461,703	\$84,122,848	100.0%	100.0%	\$2,661,145	3.3%
Cost of Sales	49,189,877	50,477,833	60.4%	60.0%	1,287,956	2.6%
Gross Profit	32,271,826	33,645,015	39.6%	40.0%	1,373,189	4.3%
Operating Expenses	29,911,131	30,565,525	36.7%	36.3%	654,394	2.2%
Income from Operations	2,360,695	3,079,490	2.9%	3.7%	718,795	30.4%
Nonoperating Revenues	1,586,325	2,008,381	1.9%	2.4%	422,056	26.6%
Nonoperating Expenses	134,314	361,771	0.2%	0.4%	227,457	169.3%
Net Income Before Transfers	3,812,706	4,726,100	4.7%	5.6%	913,394	24.0%
Net Transfers (Transfers Out - Transfers In)	3,099,027	3,059,998	3.8%	3.6%	(39,029)	-1.3%

Off-Sale Only Stores

	2022*	2023	Percent of Sales		Variance	Percent Change
	93	92	2022*	2023		
	Amount	Amount	2022*	2023		
Sales	\$351,989,836	\$353,260,456	100.0%	100.0%	\$1,270,620	0.4%
Cost of Sales	257,737,484	257,264,455	73.2%	72.8%	(473,029)	-0.2%
Gross Profit	94,252,352	95,996,001	26.8%	27.2%	1,743,649	1.8%
Operating Expenses	68,562,055	71,818,535	19.5%	20.3%	3,256,480	4.7%
Income from Operations	25,690,297	24,177,466	7.3%	6.8%	(1,512,831)	-5.9%
Nonoperating Revenues	(1,051,198)	3,590,286	-0.3%	1.0%	4,641,484	441.5%
Nonoperating Expenses	1,066,374	910,473	0.3%	0.3%	(155,901)	-14.6%
Net Income Before Transfers	23,572,725	26,857,279	6.7%	7.6%	3,284,554	13.9%
Net Transfers (Transfers Out - Transfers In)	20,033,889	25,433,360	5.7%	7.2%	5,399,471	27.0%

Total City Liquor Stores

	2022*	2023	Percent of Sales		Variance	Percent Change
	178	176	2022*	2023		
	Amount	Amount	2022*	2023		
Sales	\$433,451,539	\$437,383,304	100.0%	100.0%	\$3,931,765	0.9%
Cost of Sales	306,927,361	307,742,288	70.8%	70.4%	814,927	0.3%
Gross Profit	126,524,178	129,641,016	29.2%	29.6%	3,116,838	2.5%
Operating Expenses	98,473,186	102,384,060	22.7%	23.4%	3,910,874	4.0%
Income from Operations	28,050,992	27,256,956	6.5%	6.2%	(794,036)	-2.8%
Nonoperating Revenues	535,127	5,598,667	0.1%	1.3%	5,063,540	946.2%
Nonoperating Expenses	1,200,688	1,272,244	0.3%	0.3%	71,556	6.0%
Net Income Before Transfers	27,385,431	31,583,379	6.3%	7.2%	4,197,948	15.3%
Net Transfers (Transfers Out - Transfers In)	23,132,916	28,493,358	5.3%	6.5%	5,360,442	23.2%

*The 2022 numbers have been updated to reflect changes made between the issuance of the 2022 Municipal Liquor Store Report and the 2023 Municipal Liquor Store Report. The cities of Clearbrook and Ivanhoe did not report in time for the 2022 report. The Cities of Brooklyn Center and Park Rapids submitted preliminary numbers for 2022 that were later revised.

Appendix 1
2023 Liquor Store Tables

Table 5
Comparison of City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	27.6%	177,344	(1,018)	---	---	(1,018)	-0.2%	(5,829)
Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	21.8%	342,823	616	24,858	---	25,474	1.6%	78,000
Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	53.8%	247,068	15,496	2,159	---	17,655	3.6%	10,000
Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	25.2%	1,466,187	570,914	2,979	---	573,893	7.1%	335,000
Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	24.4%	949,300	(351,868)	8,892	---	(342,976)	-14.0%	40,000
Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	29.7%	2,503,069	695,528	43,254	12,457	726,325	6.7%	1,850,000
Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	28.0%	152,231	21,199	---	---	21,199	3.4%	---
Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	57.4%	138,056	8,060	19,336	3,825	23,571	9.3%	26,976
Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	23.8%	370,523	58,179	1,367	10,840	48,706	2.7%	---
Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	35.6%	150,848	(3,706)	11,526	---	7,820	1.9%	2
Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	22.4%	245,993	12,164	7,217	16,664	2,717	0.2%	6,000
Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	44.2%	375,968	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	27.2%	380,373	214,079	63,197	7,170	270,106	12.4%	56,000
Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	30.7%	547,982	81,828	13,631	---	95,459	4.7%	170,000
Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	33.3%	277,729	(19,920)	30,220	---	10,300	1.3%	---
Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	32.3%	2,004,764	721,599	20,002	104,560	637,041	7.6%	671,246
Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	31.4%	392,454	55,566	56,345	---	111,911	7.8%	80,000
Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	54.7%	218,538	(17,901)	1,552	---	(16,349)	-4.5%	---
Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	27.8%	958,748	557,304	53,616	---	610,920	11.2%	450,000
Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	44.2%	705,839	43,984	13,619	20,228	37,375	2.2%	57,500
Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	25.9%	383,645	86,192	14,413	---	100,605	5.5%	---
Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	40.5%	282,273	(35,120)	23,160	16,326	(28,286)	-4.6%	---
Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	19.5%	356,984	10,657	14,270	---	24,927	1.3%	60,000
Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	45.2%	249,813	41,458	13,664	---	55,122	8.6%	11,776
Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	29.6%	1,973,321	(27,793)	113,044	127,922	(42,671)	-0.6%	---
Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	42.8%	276,184	(13,949)	49,619	---	35,670	5.8%	10,800
Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	29.0%	1,433,760	643,100	67,405	---	710,505	9.9%	450,000

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 5
Comparison of City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	41.9%	272,175	(63,908)	33,476	---	(30,432)	-6.1%	---
Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	22.5%	99,903	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	23.5%	215,887	21,244	2,421	---	23,665	2.3%	---
Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	42.3%	186,764	45,438	298	---	45,736	8.3%	9,000
Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	26.0%	1,004,315	701,525	23,950	458	725,017	11.0%	675,000
Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	44.0%	209,498	34,787	7,996	---	42,783	7.7%	---
Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	40.6%	211,540	108,432	200,454	197,000	111,886	14.2%	---
Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	40.5%	168,632	(29,427)	53,006	---	23,579	6.9%	---
Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	23.8%	2,079,058	78,285	52,102	41,448	88,939	1.0%	155,400
Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	27.0%	325,348	101,170	5,062	---	106,232	6.7%	---
Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	43.6%	186,257	56,559	12,972	---	69,531	12.5%	115,825
Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	23.1%	86,947	(34,161)	378	---	(33,783)	-14.8%	---
Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	24.8%	280,581	43,266	16,804	12,719	47,351	3.6%	---
Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	25.6%	138,270	(3,672)	2,289	---	(1,383)	-0.3%	---
De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	47.7%	271,255	(68,321)	73,509	565	4,623	1.1%	---
Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	28.5%	790,952	329,994	7,884	4,905	332,973	8.5%	125,000
Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	27.3%	1,193,470	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	46.0%	152,103	(35,904)	30,818	---	(5,086)	-2.0%	---
Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	29.8%	2,786,634	811,850	125,535	39,850	897,535	7.4%	800,000
Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	32.4%	3,910,170	414,325	131,491	---	545,816	4.1%	995,127
Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	22.8%	112,761	(1,005)	---	---	(1,005)	-0.2%	---
Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	27.8%	1,579,063	637,163	329,638	4,611	962,190	12.1%	1,250,000
Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	28.5%	37,991	(2,693)	---	---	(2,693)	-2.2%	---
Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	28.1%	717,251	614,791	119,375	---	734,166	15.5%	365,906
Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	25.4%	1,162,539	553,704	94,423	43,987	604,140	8.9%	195,126
Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	33.0%	1,291,695	1,176,933	75,629	---	1,252,562	16.7%	704,251
Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	51.5%	389,139	38,201	---	613	37,588	4.5%	136,000

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 5
Comparison of City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	40.8%	390,576	(3,900)	42,551	4,265	34,386	3.6%	35,000
Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	52.5%	215,457	58,825	5,677	---	64,502	12.3%	---
Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	39.6%	211,247	31,111	---	---	31,111	5.1%	---
Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	28.7%	1,350,351	436,680	66,621	42,370	460,931	7.4%	338,500
Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	56.5%	280,975	(7,177)	57,855	---	50,678	10.5%	---
Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	26.5%	423,223	264,959	1,356	11,269	255,046	9.8%	200,000
Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	26.3%	312,031	168,847	14,901	---	183,748	10.0%	60,000
Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	47.7%	195,912	4,295	---	---	4,295	1.0%	---
Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	29.9%	567,864	147,367	36,321	---	183,688	7.7%	348,182
Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	23.5%	285,480	65,121	20,307	34,021	51,407	3.4%	100,000
Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	31.4%	483,680	92,509	13,943	---	106,452	5.8%	126,738
Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	61.0%	140,791	44,701	9,471	---	54,172	17.8%	10,000
Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	46.2%	116,206	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	-129300.0%	16,050	(17,343)	56,931	---	39,588	---	159,791
Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	27.1%	309,827	99,650	931	4,528	96,053	6.3%	15,000
Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	43.8%	179,013	4,532	1,373	---	5,905	1.4%	---
Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	30.7%	736,096	298,265	8,761	853	306,173	9.1%	231,504
Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	49.2%	196,628	71,100	---	---	71,100	13.1%	---
Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	49.9%	195,193	(32,182)	8,192	---	(23,990)	-7.3%	---
Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	26.0%	226,097	40,590	218	---	40,808	4.0%	---
Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	22.5%	1,146,883	542,050	960	---	543,010	7.2%	550,000
Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	26.3%	842,275	623,025	61,611	54,553	630,083	11.3%	420,000
Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	32.6%	327,977	3,477	5,349	166	8,660	0.9%	15,250
Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	35.0%	282,845	(109,302)	347	---	(108,955)	-22.0%	---
Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	27.8%	365,993	102,264	4,963	---	107,227	6.4%	56,000
Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	22.1%	309,352	55,999	15,099	---	71,098	4.3%	16,000
Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	40.1%	273,380	12,319	6,945	---	19,264	2.7%	20,000

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 5
Comparison of City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	32.0%	271,589	(4,562)	49,516	---	44,954	5.4%	20,000
Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	27.2%	64,785	(10,493)	3,957	500	(7,036)	-3.5%	---
Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	41.8%	187,794	254,307	337	---	254,644	24.1%	---
Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	26.2%	138,374	57,734	20,651	---	78,385	10.5%	6,000
Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	27.4%	5,155,829	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	56.9%	197,206	8,328	20	---	8,348	2.3%	30,000
Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	36.5%	428,356	36,860	31,404	1,231	67,033	5.3%	75,000
Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	42.1%	118,934	(22,328)	47,411	---	25,083	10.9%	---
Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	25.3%	743,675	173,739	24,588	2,630	195,697	5.4%	200,000
Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	31.7%	889,126	73,359	83,939	---	157,298	5.2%	194,930
Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	25.0%	501,199	323,359	3,732	---	327,091	9.9%	315,900
Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	24.1%	371,938	164,467	3,142	---	167,609	7.5%	72,000
Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	40.8%	643,567	286,727	550	10,427	276,850	12.1%	324,000
Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	21.8%	580,406	(149,149)	13,420	---	(135,729)	-6.9%	44,005
Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	23.3%	356,444	86,087	16,153	---	102,240	5.4%	45,000
Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	24.2%	174,040	17,168	6,393	---	23,561	3.0%	---
Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	26.9%	96,002	45,446	1,599	---	47,045	8.9%	20,000
Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	35.1%	557,919	(50,003)	22,016	---	(27,987)	-1.9%	---
Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	23.6%	502,462	43,635	46,510	---	90,145	3.9%	64,960
Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	42.3%	252,859	19,611	84,323	---	103,934	16.1%	20,500
Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	28.7%	1,020,799	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	37.6%	237,983	32,775	44,990	---	77,765	10.8%	10,663
Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	50.4%	243,972	17,318	34,902	---	52,220	10.1%	---
Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	37.4%	309,804	138,898	7,270	---	146,168	12.2%	65,000
Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	53.3%	236,683	61,125	4,053	---	65,178	11.7%	42,000
Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	26.1%	651,187	157,637	10,148	---	167,785	5.4%	200,000
Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	47.6%	147,423	20,497	743	---	21,240	6.0%	---

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 5
Comparison of City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	43.7%	290,929	69,326	---	---	69,326	8.4%	---
Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	25.3%	503,236	176,755	3,490	1,040	179,205	6.7%	150,000
Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	26.5%	1,145,204	724,122	81,214	---	805,336	11.4%	2,250,000
Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	35.3%	514,566	203,766	---	---	203,766	10.0%	---
Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	25.4%	805,587	339,901	8,218	22,750	325,369	7.2%	304,564
Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	23.6%	463,988	131,547	46,870	---	178,417	7.1%	52,300
Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	28.5%	710,737	388,420	30,891	---	419,311	10.9%	300,000
Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	47.0%	447,393	15,158	25,256	---	40,414	4.1%	35,000
New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	37.7%	272,427	40,172	20,616	---	60,788	7.3%	38,000
Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	34.6%	1,532,168	383,598	1,326	18,106	366,818	6.6%	265,000
North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	26.7%	993,440	75,012	5,429	---	80,441	2.0%	100,000
Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	28.1%	734,686	70,097	108,683	---	178,780	6.2%	50,000
Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	44.2%	165,295	(12,908)	32	---	(12,876)	-3.7%	---
Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	52.1%	152,513	76,681	11,026	---	87,707	19.9%	2,000
Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	44.6%	336,018	61,528	264	---	61,792	6.9%	14,500
Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	50.6%	183,246	1,393	758	2,310	(159)	0.0%	---
Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	28.2%	335,526	(9,540)	11,669	---	2,129	0.2%	---
Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	41.9%	297,591	12,727	4,248	---	16,975	2.3%	30,500
Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	35.1%	359,253	12,552	62,977	---	75,529	7.1%	5,000
Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	42.8%	118,207	(24,208)	6,526	---	(17,682)	-8.0%	---
Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	26.9%	797,149	128,469	59,464	---	187,933	5.5%	60,373
Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	22.0%	380,275	24,250	26,671	671	50,250	2.7%	49,077
Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	30.3%	347,881	180,440	8,620	---	189,060	10.8%	299,712
Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	29.2%	731,602	588,718	115,375	2,622	701,471	15.5%	484,179
Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	28.1%	582,711	100,809	8,837	---	109,646	4.5%	279,895
Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	28.3%	345,244	232,360	17,754	---	250,114	12.3%	143,000
Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	27.5%	681,448	907,144	92,900	---	1,000,044	17.3%	34,128

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 5
Comparison of City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	26.7%	297,562	30,889	9,011	---	39,900	3.2%	5,286
Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	34.0%	270,968	7,812	54,013	---	61,825	7.5%	30,000
Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	59.0%	271,765	28,651	24,165	---	52,816	10.4%	---
Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	24.8%	617,862	36,675	24,392	1,050	60,017	2.3%	120,000
Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	37.8%	374,091	38,789	172	---	38,961	3.6%	19,000
Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	27.0%	2,464,105	1,301,258	99,645	---	1,400,903	10.1%	897,926
Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	28.0%	1,186,673	13,677	7,953	61,079	(39,449)	-0.9%	200,000
Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	32.9%	1,295,408	245,835	31,493	---	277,328	5.9%	244,200
Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	26.9%	337,160	254,313	270	---	254,583	11.6%	220,000
Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	49.3%	330,327	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	43.1%	301,616	(34,458)	29,021	5,602	(11,039)	-1.8%	---
Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	25.7%	1,457,786	361,620	64,765	---	426,385	6.0%	275,000
Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	24.9%	654,991	113,593	63,239	---	176,832	5.7%	60,000
Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	33.5%	313,580	85,885	22,169	---	108,054	9.1%	57,464
Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	24.0%	669,229	246,353	87,933	---	334,286	8.8%	140,000
Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	28.3%	1,422,900	588,620	122,008	---	710,628	10.0%	---
Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	43.3%	304,210	(34,122)	---	81	(34,203)	-5.5%	---
Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	40.0%	460,672	(78,761)	35,096	---	(43,665)	-4.6%	---
Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	42.9%	502,278	54,678	6,070	---	60,748	4.7%	34,279
Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	49.8%	303,790	10,909	35,107	2,610	43,406	6.9%	10,000
Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	34.1%	32,631	33,436	57,787	---	91,223	47.0%	132,801
Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	33.3%	1,334,513	82,805	100,736	14,642	168,899	4.0%	100,000
Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	26.3%	933,289	430,167	32,967	---	463,134	8.9%	337,279
Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	30.3%	215,055	41,830	11,671	---	53,501	6.3%	91,862
Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	41.7%	279,423	(11,414)	2,728	---	(8,686)	-1.4%	2,500
Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	26.6%	669,561	124,422	40,148	---	164,570	5.5%	2,959
Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	55.6%	301,353	17,708	1,048	---	18,756	3.3%	---

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 5
Comparison of City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	23.8%	239,554	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	26.4%	198,619	32,272	1,296	---	33,568	3.8%	15,000
Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	50.6%	166,831	28,796	560	---	29,356	7.6%	---
Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	25.0%	475,324	235,589	(5,192)	---	230,397	8.1%	120,000
Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	27.3%	258,263	31,979	2,025	---	34,004	3.2%	44,105
Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	48.8%	290,041	(18,810)	21,991	1,384	1,797	0.3%	---
Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	26.9%	487,175	133,595	18,000	18,975	132,620	5.8%	85,000
Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	31.8%	332,553	21,413	---	---	21,413	1.9%	---
Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	52.5%	3,300,663	440,031	74,664	29,474	485,221	6.8%	195,000
Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	17.6%	194,332	7,096	9,428	11,969	4,555	0.4%	---
West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	46.6%	180,531	(48,054)	36,788	---	(11,266)	-4.0%	---
Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	27.1%	526,419	114,676	14,931	10,992	118,615	5.0%	100,000
Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	46.4%	160,802	(34,269)	23,765	---	(10,504)	-3.9%	---
Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	25.0%	858,063	451,717	31,881	13,027	470,571	9.0%	275,000
Off-Sale Only			914,236	\$353,260,456	\$257,264,455	\$95,996,001	27.2%	\$71,818,535	\$24,177,466	\$3,590,286	\$910,473	\$26,857,279	7.6%	\$25,433,360
On- & Off-Sale			86,106	\$84,122,848	\$50,477,833	\$33,645,015	40.0%	\$30,565,525	\$3,079,490	\$2,008,381	\$361,771	\$4,726,100	5.6%	\$3,059,998
All Stores			1,000,342	\$437,383,304	\$307,742,288	\$129,641,016	29.6%	\$102,384,060	\$27,256,956	\$5,598,667	\$1,272,244	\$31,583,379	7.2%	\$28,493,358

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2023
Ranked by Gross Sales

Ranking	Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	27.4%	5,155,829	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
2	Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	27.0%	2,464,105	1,301,258	99,645	---	1,400,903	10.1%	897,926
3	Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	32.4%	3,910,170	414,325	131,491	---	545,816	4.1%	995,127
4	Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	29.8%	2,786,634	811,850	125,535	39,850	897,535	7.4%	800,000
5	Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	29.7%	2,503,069	695,528	43,254	12,457	726,325	6.7%	1,850,000
6	Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	27.3%	1,193,470	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
7	Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	23.8%	2,079,058	78,285	52,102	41,448	88,939	1.0%	155,400
8	Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	32.3%	2,004,764	721,599	20,002	104,560	637,041	7.6%	671,246
9	Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	25.2%	1,466,187	570,914	2,979	---	573,893	7.1%	335,000
10	Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	27.8%	1,579,063	637,163	329,638	4,611	962,190	12.1%	1,250,000
11	Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	22.5%	1,146,883	542,050	960	---	543,010	7.2%	550,000
12	Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	33.0%	1,291,695	1,176,933	75,629	---	1,252,562	16.7%	704,251
13	Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	28.7%	1,020,799	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
14	Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	29.0%	1,433,760	643,100	67,405	---	710,505	9.9%	450,000
15	Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	52.5%	3,300,663	440,031	74,664	29,474	485,221	6.8%	195,000
16	Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	28.3%	1,422,900	588,620	122,008	---	710,628	10.0%	---
17	Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	25.7%	1,457,786	361,620	64,765	---	426,385	6.0%	275,000
18	Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	26.5%	1,145,204	724,122	81,214	---	805,336	11.4%	2,250,000
19	Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	25.4%	1,162,539	553,704	94,423	43,987	604,140	8.9%	195,126
20	Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	29.6%	1,973,321	(27,793)	113,044	127,922	(42,671)	-0.6%	---
21	Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	26.0%	1,004,315	701,525	23,950	458	725,017	11.0%	675,000
22	Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	28.7%	1,350,351	436,680	66,621	42,370	460,931	7.4%	338,500
23	Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	27.5%	681,448	907,144	92,900	---	1,000,044	17.3%	34,128
24	Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	26.3%	842,275	623,025	61,611	54,553	630,083	11.3%	420,000
25	Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	34.6%	1,532,168	383,598	1,326	18,106	366,818	6.6%	265,000
26	Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	27.8%	958,748	557,304	53,616	---	610,920	11.2%	450,000
27	Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	25.0%	858,063	451,717	31,881	13,027	470,571	9.0%	275,000

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2023
Ranked by Gross Sales

Ranking	Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
28	Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	26.3%	933,289	430,167	32,967	---	463,134	8.9%	337,279
29	Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	28.1%	717,251	614,791	119,375	---	734,166	15.5%	365,906
30	Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	32.9%	1,295,408	245,835	31,493	---	277,328	5.9%	244,200
31	Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	29.2%	731,602	588,718	115,375	2,622	701,471	15.5%	484,179
32	Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	25.4%	805,587	339,901	8,218	22,750	325,369	7.2%	304,564
33	Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	28.0%	1,186,673	13,677	7,953	61,079	(39,449)	-0.9%	200,000
34	Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	33.3%	1,334,513	82,805	100,736	14,642	168,899	4.0%	100,000
35	North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	26.7%	993,440	75,012	5,429	---	80,441	2.0%	100,000
36	Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	28.5%	790,952	329,994	7,884	4,905	332,973	8.5%	125,000
37	Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	28.5%	710,737	388,420	30,891	---	419,311	10.9%	300,000
38	Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	24.0%	669,229	246,353	87,933	---	334,286	8.8%	140,000
39	Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	25.3%	743,675	173,739	24,588	2,630	195,697	5.4%	200,000
40	Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	26.9%	797,149	128,469	59,464	---	187,933	5.5%	60,373
41	Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	30.7%	736,096	298,265	8,761	853	306,173	9.1%	231,504
42	Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	25.0%	501,199	323,359	3,732	---	327,091	9.9%	315,900
43	Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	26.1%	651,187	157,637	10,148	---	167,785	5.4%	200,000
44	Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	24.9%	654,991	113,593	63,239	---	176,832	5.7%	60,000
45	Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	31.7%	889,126	73,359	83,939	---	157,298	5.2%	194,930
46	Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	26.6%	669,561	124,422	40,148	---	164,570	5.5%	2,959
47	Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	28.1%	734,686	70,097	108,683	---	178,780	6.2%	50,000
48	Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	25.0%	475,324	235,589	(5,192)	---	230,397	8.1%	120,000
49	Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	25.3%	503,236	176,755	3,490	1,040	179,205	6.7%	150,000
50	Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	24.8%	617,862	36,675	24,392	1,050	60,017	2.3%	120,000
51	Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	26.5%	423,223	264,959	1,356	11,269	255,046	9.8%	200,000
52	Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	23.6%	463,988	131,547	46,870	---	178,417	7.1%	52,300
53	Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	24.4%	949,300	(351,868)	8,892	---	(342,976)	-14.0%	40,000
54	Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	28.1%	582,711	100,809	8,837	---	109,646	4.5%	279,895

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2023
Ranked by Gross Sales

Ranking	Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
55	Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	29.9%	567,864	147,367	36,321	---	183,688	7.7%	348,182
56	Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	27.1%	526,419	114,676	14,931	10,992	118,615	5.0%	100,000
57	Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	23.6%	502,462	43,635	46,510	---	90,145	3.9%	64,960
58	Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	26.9%	487,175	133,595	18,000	18,975	132,620	5.8%	85,000
59	Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	40.8%	643,567	286,727	550	10,427	276,850	12.1%	324,000
60	Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	24.1%	371,938	164,467	3,142	---	167,609	7.5%	72,000
61	Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	26.9%	337,160	254,313	270	---	254,583	11.6%	220,000
62	Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	27.2%	380,373	214,079	63,197	7,170	270,106	12.4%	56,000
63	Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	30.7%	547,982	81,828	13,631	---	95,459	4.7%	170,000
64	Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	28.3%	345,244	232,360	17,754	---	250,114	12.3%	143,000
65	Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	35.3%	514,566	203,766	---	---	203,766	10.0%	---
66	Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	21.8%	580,406	(149,149)	13,420	---	(135,729)	-6.9%	44,005
67	Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	23.3%	356,444	86,087	16,153	---	102,240	5.4%	45,000
68	Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	19.5%	356,984	10,657	14,270	---	24,927	1.3%	60,000
69	Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	22.0%	380,275	24,250	26,671	671	50,250	2.7%	49,077
70	Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	31.4%	483,680	92,509	13,943	---	106,452	5.8%	126,738
71	Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	26.3%	312,031	168,847	14,901	---	183,748	10.0%	60,000
72	Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	25.9%	383,645	86,192	14,413	---	100,605	5.5%	---
73	Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	23.8%	370,523	58,179	1,367	10,840	48,706	2.7%	---
74	Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	30.3%	347,881	180,440	8,620	---	189,060	10.8%	299,712
75	Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	44.2%	705,839	43,984	13,619	20,228	37,375	2.2%	57,500
76	Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	27.8%	365,993	102,264	4,963	---	107,227	6.4%	56,000
77	Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	22.1%	309,352	55,999	15,099	---	71,098	4.3%	16,000
78	Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	27.0%	325,348	101,170	5,062	---	106,232	6.7%	---
79	Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	21.8%	342,823	616	24,858	---	25,474	1.6%	78,000
80	Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	27.1%	309,827	99,650	931	4,528	96,053	6.3%	15,000
81	Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	23.5%	285,480	65,121	20,307	34,021	51,407	3.4%	100,000

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2023
Ranked by Gross Sales

Ranking	Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
82	Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	35.1%	557,919	(50,003)	22,016	---	(27,987)	-1.9%	---
83	Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	31.4%	392,454	55,566	56,345	---	111,911	7.8%	80,000
84	Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	24.8%	280,581	43,266	16,804	12,719	47,351	3.6%	---
85	Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	42.9%	502,278	54,678	6,070	---	60,748	4.7%	34,279
86	Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	36.5%	428,356	36,860	31,404	1,231	67,033	5.3%	75,000
87	Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	26.7%	297,562	30,889	9,011	---	39,900	3.2%	5,286
88	Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	37.4%	309,804	138,898	7,270	---	146,168	12.2%	65,000
89	Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	33.5%	313,580	85,885	22,169	---	108,054	9.1%	57,464
90	Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	28.2%	335,526	(9,540)	11,669	---	2,129	0.2%	---
91	Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	22.4%	245,993	12,164	7,217	16,664	2,717	0.2%	6,000
92	Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	17.6%	194,332	7,096	9,428	11,969	4,555	0.4%	---
93	Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	31.8%	332,553	21,413	---	---	21,413	1.9%	---
94	Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	37.8%	374,091	38,789	172	---	38,961	3.6%	19,000
95	Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	27.3%	258,263	31,979	2,025	---	34,004	3.2%	44,105
96	Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	35.1%	359,253	12,552	62,977	---	75,529	7.1%	5,000
97	Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	41.8%	187,794	254,307	337	---	254,644	24.1%	---
98	Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	26.0%	226,097	40,590	218	---	40,808	4.0%	---
99	Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	32.6%	327,977	3,477	5,349	166	8,660	0.9%	15,250
100	Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	23.5%	215,887	21,244	2,421	---	23,665	2.3%	---
101	Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	47.0%	447,393	15,158	25,256	---	40,414	4.1%	35,000
102	Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	40.0%	460,672	(78,761)	35,096	---	(43,665)	-4.6%	---
103	Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	40.8%	390,576	(3,900)	42,551	4,265	34,386	3.6%	35,000
104	Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	44.6%	336,018	61,528	264	---	61,792	6.9%	14,500
105	Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	26.4%	198,619	32,272	1,296	---	33,568	3.8%	15,000
106	Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	30.3%	215,055	41,830	11,671	---	53,501	6.3%	91,862
107	Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	32.0%	271,589	(4,562)	49,516	---	44,954	5.4%	20,000
108	Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	23.8%	239,554	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2023
Ranked by Gross Sales

Ranking	Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
109	New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	37.7%	272,427	40,172	20,616	---	60,788	7.3%	38,000
110	Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	51.5%	389,139	38,201	---	613	37,588	4.5%	136,000
111	Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	43.7%	290,929	69,326	---	---	69,326	8.4%	---
112	Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	34.0%	270,968	7,812	54,013	---	61,825	7.5%	30,000
113	Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	44.2%	375,968	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
114	Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	24.2%	174,040	17,168	6,393	---	23,561	3.0%	---
115	Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	40.6%	211,540	108,432	200,454	197,000	111,886	14.2%	---
116	Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	33.3%	277,729	(19,920)	30,220	---	10,300	1.3%	---
117	Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	26.2%	138,374	57,734	20,651	---	78,385	10.5%	6,000
118	Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	41.9%	297,591	12,727	4,248	---	16,975	2.3%	30,500
119	Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	37.6%	237,983	32,775	44,990	---	77,765	10.8%	10,663
120	Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	40.1%	273,380	12,319	6,945	---	19,264	2.7%	20,000
121	Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	42.3%	252,859	19,611	84,323	---	103,934	16.1%	20,500
122	Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	45.2%	249,813	41,458	13,664	---	55,122	8.6%	11,776
123	Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	41.7%	279,423	(11,414)	2,728	---	(8,686)	-1.4%	2,500
124	Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	27.6%	177,344	(1,018)	---	---	(1,018)	-0.2%	(5,829)
125	Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	49.8%	303,790	10,909	35,107	2,610	43,406	6.9%	10,000
126	Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	43.3%	304,210	(34,122)	---	81	(34,203)	-5.5%	---
127	Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	43.1%	301,616	(34,458)	29,021	5,602	(11,039)	-1.8%	---
128	Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	28.0%	152,231	21,199	---	---	21,199	3.4%	---
129	Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	42.8%	276,184	(13,949)	49,619	---	35,670	5.8%	10,800
130	Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	39.6%	211,247	31,111	---	---	31,111	5.1%	---
131	Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	40.5%	282,273	(35,120)	23,160	16,326	(28,286)	-4.6%	---
132	Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	55.6%	301,353	17,708	1,048	---	18,756	3.3%	---
133	Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	53.3%	236,683	61,125	4,053	---	65,178	11.7%	42,000
134	Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	43.6%	186,257	56,559	12,972	---	69,531	12.5%	115,825
135	Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	48.8%	290,041	(18,810)	21,991	1,384	1,797	0.3%	---

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2023
Ranked by Gross Sales

Ranking	Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
136	Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	44.0%	209,498	34,787	7,996	---	42,783	7.7%	---
137	Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	42.3%	186,764	45,438	298	---	45,736	8.3%	9,000
138	Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	49.2%	196,628	71,100	---	---	71,100	13.1%	---
139	Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	26.9%	96,002	45,446	1,599	---	47,045	8.9%	20,000
140	Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	25.6%	138,270	(3,672)	2,289	---	(1,383)	-0.3%	---
141	Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	52.5%	215,457	58,825	5,677	---	64,502	12.3%	---
142	Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	50.4%	243,972	17,318	34,902	---	52,220	10.1%	---
143	Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	49.3%	330,327	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
144	Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	59.0%	271,765	28,651	24,165	---	52,816	10.4%	---
145	Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	41.9%	272,175	(63,908)	33,476	---	(30,432)	-6.1%	---
146	Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	35.0%	282,845	(109,302)	347	---	(108,955)	-22.0%	---
147	Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	22.8%	112,761	(1,005)	---	---	(1,005)	-0.2%	---
148	Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	53.8%	247,068	15,496	2,159	---	17,655	3.6%	10,000
149	Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	56.5%	280,975	(7,177)	57,855	---	50,678	10.5%	---
150	Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	52.1%	152,513	76,681	11,026	---	87,707	19.9%	2,000
151	De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	47.7%	271,255	(68,321)	73,509	565	4,623	1.1%	---
152	Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	47.7%	195,912	4,295	---	---	4,295	1.0%	---
153	Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	43.8%	179,013	4,532	1,373	---	5,905	1.4%	---
154	Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	35.6%	150,848	(3,706)	11,526	---	7,820	1.9%	2
155	Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	50.6%	166,831	28,796	560	---	29,356	7.6%	---
156	Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	54.7%	218,538	(17,901)	1,552	---	(16,349)	-4.5%	---
157	Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	50.6%	183,246	1,393	758	2,310	(159)	-	---
158	Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	56.9%	197,206	8,328	20	---	8,348	2.3%	30,000
159	Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	47.6%	147,423	20,497	743	---	21,240	6.0%	---
160	Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	44.2%	165,295	(12,908)	32	---	(12,876)	-3.7%	---
161	Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	40.5%	168,632	(29,427)	53,006	---	23,579	6.9%	---
162	Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	49.9%	195,193	(32,182)	8,192	---	(23,990)	-7.3%	---

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2023
Ranked by Gross Sales

Ranking	Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
163	Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	61.0%	140,791	44,701	9,471	---	54,172	17.8%	10,000
164	West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	46.6%	180,531	(48,054)	36,788	---	(11,266)	-4.0%	---
165	Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	46.4%	160,802	(34,269)	23,765	---	(10,504)	-3.9%	---
166	Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	57.4%	138,056	8,060	19,336	3,825	23,571	9.3%	26,976
167	Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	46.0%	152,103	(35,904)	30,818	---	(5,086)	-2.0%	---
168	Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	42.1%	118,934	(22,328)	47,411	---	25,083	10.9%	---
169	Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	23.1%	86,947	(34,161)	378	---	(33,783)	-14.8%	---
170	Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	42.8%	118,207	(24,208)	6,526	---	(17,682)	-8.0%	---
171	Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	22.5%	99,903	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
172	Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	46.2%	116,206	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
173	Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	27.2%	64,785	(10,493)	3,957	500	(7,036)	-3.5%	---
174	Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	34.1%	32,631	33,436	57,787	---	91,223	47.0%	132,801
175	Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	28.5%	37,991	(2,693)	---	---	(2,693)	-2.2%	---
176	Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	-129300.0%	16,050	(17,343)	56,931	---	39,588	---	159,791
Off-Sale Only				914,236	\$353,260,456	\$257,264,455	\$95,996,001	27.2%	\$71,818,535	\$24,177,466	\$3,590,286	\$910,473	\$26,857,279	7.6%	\$25,433,360
On- & Off-Sale				86,106	\$84,122,848	\$50,477,833	\$33,645,015	40.0%	\$30,565,525	\$3,079,490	\$2,008,381	\$361,771	\$4,726,100	5.6%	\$3,059,998
All Stores				1,000,342	\$437,383,304	\$307,742,288	\$129,641,016	29.6%	\$102,384,060	\$27,256,956	\$5,598,667	\$1,272,244	\$31,583,379	7.2%	\$28,493,358

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7
Comparison of City Liquor Store Operations - 2023
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	34.1%	32,631	33,436	57,787	---	91,223	47.0%	132,801
2	Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	41.8%	187,794	254,307	337	---	254,644	24.1%	---
3	Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	52.1%	152,513	76,681	11,026	---	87,707	19.9%	2,000
4	Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	61.0%	140,791	44,701	9,471	---	54,172	17.8%	10,000
5	Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	27.5%	681,448	907,144	92,900	---	1,000,044	17.3%	34,128
6	Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	33.0%	1,291,695	1,176,933	75,629	---	1,252,562	16.7%	704,251
7	Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	42.3%	252,859	19,611	84,323	---	103,934	16.1%	20,500
8	Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	28.7%	1,020,799	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
9	Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	29.2%	731,602	588,718	115,375	2,622	701,471	15.5%	484,179
10	Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	28.1%	717,251	614,791	119,375	---	734,166	15.5%	365,906
11	Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	27.3%	1,193,470	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
12	Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	40.6%	211,540	108,432	200,454	197,000	111,886	14.2%	---
13	Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	49.2%	196,628	71,100	---	---	71,100	13.1%	---
14	Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	43.6%	186,257	56,559	12,972	---	69,531	12.5%	115,825
15	Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	27.2%	380,373	214,079	63,197	7,170	270,106	12.4%	56,000
16	Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	52.5%	215,457	58,825	5,677	---	64,502	12.3%	---
17	Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	28.3%	345,244	232,360	17,754	---	250,114	12.3%	143,000
18	Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	37.4%	309,804	138,898	7,270	---	146,168	12.2%	65,000
19	Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	40.8%	643,567	286,727	550	10,427	276,850	12.1%	324,000
20	Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	27.8%	1,579,063	637,163	329,638	4,611	962,190	12.1%	1,250,000
21	Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	53.3%	236,683	61,125	4,053	---	65,178	11.7%	42,000
22	Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	26.9%	337,160	254,313	270	---	254,583	11.6%	220,000
23	Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	26.5%	1,145,204	724,122	81,214	---	805,336	11.4%	2,250,000
24	Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	26.3%	842,275	623,025	61,611	54,553	630,083	11.3%	420,000
25	Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	27.8%	958,748	557,304	53,616	---	610,920	11.2%	450,000
26	Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	26.0%	1,004,315	701,525	23,950	458	725,017	11.0%	675,000
27	Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	42.1%	118,934	(22,328)	47,411	---	25,083	10.9%	---
28	Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	28.5%	710,737	388,420	30,891	---	419,311	10.9%	300,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7
Comparison of City Liquor Store Operations - 2023
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
29	Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	30.3%	347,881	180,440	8,620	---	189,060	10.8%	299,712
30	Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	37.6%	237,983	32,775	44,990	---	77,765	10.8%	10,663
31	Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	26.2%	138,374	57,734	20,651	---	78,385	10.5%	6,000
32	Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	56.5%	280,975	(7,177)	57,855	---	50,678	10.5%	---
33	Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	59.0%	271,765	28,651	24,165	---	52,816	10.4%	---
34	Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	50.4%	243,972	17,318	34,902	---	52,220	10.1%	---
35	Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	27.0%	2,464,105	1,301,258	99,645	---	1,400,903	10.1%	897,926
36	Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	26.3%	312,031	168,847	14,901	---	183,748	10.0%	60,000
37	Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	35.3%	514,566	203,766	---	---	203,766	10.0%	---
38	Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	28.3%	1,422,900	588,620	122,008	---	710,628	10.0%	---
39	Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	25.0%	501,199	323,359	3,732	---	327,091	9.9%	315,900
40	Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	29.0%	1,433,760	643,100	67,405	---	710,505	9.9%	450,000
41	Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	26.5%	423,223	264,959	1,356	11,269	255,046	9.8%	200,000
42	Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	57.4%	138,056	8,060	19,336	3,825	23,571	9.3%	26,976
43	Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	30.7%	736,096	298,265	8,761	853	306,173	9.1%	231,504
44	Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	33.5%	313,580	85,885	22,169	---	108,054	9.1%	57,464
45	Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	25.0%	858,063	451,717	31,881	13,027	470,571	9.0%	275,000
46	Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	26.9%	96,002	45,446	1,599	---	47,045	8.9%	20,000
47	Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	26.3%	933,289	430,167	32,967	---	463,134	8.9%	337,279
48	Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	25.4%	1,162,539	553,704	94,423	43,987	604,140	8.9%	195,126
49	Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	24.0%	669,229	246,353	87,933	---	334,286	8.8%	140,000
50	Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	45.2%	249,813	41,458	13,664	---	55,122	8.6%	11,776
51	Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	28.5%	790,952	329,994	7,884	4,905	332,973	8.5%	125,000
52	Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	43.7%	290,929	69,326	---	---	69,326	8.4%	---
53	Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	42.3%	186,764	45,438	298	---	45,736	8.3%	9,000
54	Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	25.0%	475,324	235,589	(5,192)	---	230,397	8.1%	120,000
55	Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	31.4%	392,454	55,566	56,345	---	111,911	7.8%	80,000
56	Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	44.0%	209,498	34,787	7,996	---	42,783	7.7%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7
Comparison of City Liquor Store Operations - 2023
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
57	Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	29.9%	567,864	147,367	36,321	---	183,688	7.7%	348,182
58	Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	50.6%	166,831	28,796	560	---	29,356	7.6%	---
59	Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	32.3%	2,004,764	721,599	20,002	104,560	637,041	7.6%	671,246
60	Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	24.1%	371,938	164,467	3,142	---	167,609	7.5%	72,000
61	Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	34.0%	270,968	7,812	54,013	---	61,825	7.5%	30,000
62	Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	29.8%	2,786,634	811,850	125,535	39,850	897,535	7.4%	800,000
63	Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	28.7%	1,350,351	436,680	66,621	42,370	460,931	7.4%	338,500
64	New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	37.7%	272,427	40,172	20,616	---	60,788	7.3%	38,000
65	Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	25.4%	805,587	339,901	8,218	22,750	325,369	7.2%	304,564
66	Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	22.5%	1,146,883	542,050	960	---	543,010	7.2%	550,000
67	Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	35.1%	359,253	12,552	62,977	---	75,529	7.1%	5,000
68	Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	25.2%	1,466,187	570,914	2,979	---	573,893	7.1%	335,000
69	Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	23.6%	463,988	131,547	46,870	---	178,417	7.1%	52,300
70	Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	44.6%	336,018	61,528	264	---	61,792	6.9%	14,500
71	Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	49.8%	303,790	10,909	35,107	2,610	43,406	6.9%	10,000
72	Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	40.5%	168,632	(29,427)	53,006	---	23,579	6.9%	---
73	Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	52.5%	3,300,663	440,031	74,664	29,474	485,221	6.8%	195,000
74	Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	29.7%	2,503,069	695,528	43,254	12,457	726,325	6.7%	1,850,000
75	Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	27.0%	325,348	101,170	5,062	---	106,232	6.7%	---
76	Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	25.3%	503,236	176,755	3,490	1,040	179,205	6.7%	150,000
77	Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	34.6%	1,532,168	383,598	1,326	18,106	366,818	6.6%	265,000
78	Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	27.8%	365,993	102,264	4,963	---	107,227	6.4%	56,000
79	Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	27.1%	309,827	99,650	931	4,528	96,053	6.3%	15,000
80	Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	30.3%	215,055	41,830	11,671	---	53,501	6.3%	91,862
81	Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	28.1%	734,686	70,097	108,683	---	178,780	6.2%	50,000
82	Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	25.7%	1,457,786	361,620	64,765	---	426,385	6.0%	275,000
83	Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	47.6%	147,423	20,497	743	---	21,240	6.0%	---
84	Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	32.9%	1,295,408	245,835	31,493	---	277,328	5.9%	244,200

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7
Comparison of City Liquor Store Operations - 2023
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
85	Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	42.8%	276,184	(13,949)	49,619	---	35,670	5.8%	10,800
86	Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	31.4%	483,680	92,509	13,943	---	106,452	5.8%	126,738
87	Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	26.9%	487,175	133,595	18,000	18,975	132,620	5.8%	85,000
88	Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	24.9%	654,991	113,593	63,239	---	176,832	5.7%	60,000
89	Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	25.9%	383,645	86,192	14,413	---	100,605	5.5%	---
90	Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	26.6%	669,561	124,422	40,148	---	164,570	5.5%	2,959
91	Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	27.4%	5,155,829	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
92	Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	26.9%	797,149	128,469	59,464	---	187,933	5.5%	60,373
93	Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	26.1%	651,187	157,637	10,148	---	167,785	5.4%	200,000
94	Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	25.3%	743,675	173,739	24,588	2,630	195,697	5.4%	200,000
95	Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	32.0%	271,589	(4,562)	49,516	---	44,954	5.4%	20,000
96	Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	23.3%	356,444	86,087	16,153	---	102,240	5.4%	45,000
97	Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	36.5%	428,356	36,860	31,404	1,231	67,033	5.3%	75,000
98	Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	31.7%	889,126	73,359	83,939	---	157,298	5.2%	194,930
99	Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	39.6%	211,247	31,111	---	---	31,111	5.1%	---
100	Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	27.1%	526,419	114,676	14,931	10,992	118,615	5.0%	100,000
101	Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	42.9%	502,278	54,678	6,070	---	60,748	4.7%	34,279
102	Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	30.7%	547,982	81,828	13,631	---	95,459	4.7%	170,000
103	Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	51.5%	389,139	38,201	---	613	37,588	4.5%	136,000
104	Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	28.1%	582,711	100,809	8,837	---	109,646	4.5%	279,895
105	Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	22.1%	309,352	55,999	15,099	---	71,098	4.3%	16,000
106	Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	47.0%	447,393	15,158	25,256	---	40,414	4.1%	35,000
107	Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	32.4%	3,910,170	414,325	131,491	---	545,816	4.1%	995,127
108	Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	26.0%	226,097	40,590	218	---	40,808	4.0%	---
109	Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	33.3%	1,334,513	82,805	100,736	14,642	168,899	4.0%	100,000
110	Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	23.6%	502,462	43,635	46,510	---	90,145	3.9%	64,960
111	Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	26.4%	198,619	32,272	1,296	---	33,568	3.8%	15,000
112	Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	40.8%	390,576	(3,900)	42,551	4,265	34,386	3.6%	35,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7
Comparison of City Liquor Store Operations - 2023
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
113	Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	24.8%	280,581	43,266	16,804	12,719	47,351	3.6%	---
114	Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	53.8%	247,068	15,496	2,159	---	17,655	3.6%	10,000
115	Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	37.8%	374,091	38,789	172	---	38,961	3.6%	19,000
116	Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	23.5%	285,480	65,121	20,307	34,021	51,407	3.4%	100,000
117	Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	28.0%	152,231	21,199	---	---	21,199	3.4%	---
118	Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	55.6%	301,353	17,708	1,048	---	18,756	3.3%	---
119	Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	26.7%	297,562	30,889	9,011	---	39,900	3.2%	5,286
120	Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	27.3%	258,263	31,979	2,025	---	34,004	3.2%	44,105
121	Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	24.2%	174,040	17,168	6,393	---	23,561	3.0%	---
122	Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	22.0%	380,275	24,250	26,671	671	50,250	2.7%	49,077
123	Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	23.8%	370,523	58,179	1,367	10,840	48,706	2.7%	---
124	Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	40.1%	273,380	12,319	6,945	---	19,264	2.7%	20,000
125	Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	23.5%	215,887	21,244	2,421	---	23,665	2.3%	---
126	Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	56.9%	197,206	8,328	20	---	8,348	2.3%	30,000
127	Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	41.9%	297,591	12,727	4,248	---	16,975	2.3%	30,500
128	Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	24.8%	617,862	36,675	24,392	1,050	60,017	2.3%	120,000
129	Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	44.2%	705,839	43,984	13,619	20,228	37,375	2.2%	57,500
130	North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	26.7%	993,440	75,012	5,429	---	80,441	2.0%	100,000
131	Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	31.8%	332,553	21,413	---	---	21,413	1.9%	---
132	Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	35.6%	150,848	(3,706)	11,526	---	7,820	1.9%	2
133	Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	21.8%	342,823	616	24,858	---	25,474	1.6%	78,000
134	Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	43.8%	179,013	4,532	1,373	---	5,905	1.4%	---
135	Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	33.3%	277,729	(19,920)	30,220	---	10,300	1.3%	---
136	Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	19.5%	356,984	10,657	14,270	---	24,927	1.3%	60,000
137	De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	47.7%	271,255	(68,321)	73,509	565	4,623	1.1%	---
138	Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	47.7%	195,912	4,295	---	---	4,295	1.0%	---
139	Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	23.8%	2,079,058	78,285	52,102	41,448	88,939	1.0%	155,400
140	Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	32.6%	327,977	3,477	5,349	166	8,660	0.9%	15,250

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7
Comparison of City Liquor Store Operations - 2023
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
141	Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	17.6%	194,332	7,096	9,428	11,969	4,555	0.4%	---
142	Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	48.8%	290,041	(18,810)	21,991	1,384	1,797	0.3%	---
143	Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	22.4%	245,993	12,164	7,217	16,664	2,717	0.2%	6,000
144	Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	28.2%	335,526	(9,540)	11,669	---	2,129	0.2%	---
145	Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	-129300.0%	16,050	(17,343)	56,931	---	39,588	---	159,791
146	Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	50.6%	183,246	1,393	758	2,310	(159)	0.0%	---
147	Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	27.6%	177,344	(1,018)	---	---	(1,018)	-0.2%	(5,829)
148	Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	22.8%	112,761	(1,005)	---	---	(1,005)	-0.2%	---
149	Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	25.6%	138,270	(3,672)	2,289	---	(1,383)	-0.3%	---
150	Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	29.6%	1,973,321	(27,793)	113,044	127,922	(42,671)	-0.6%	---
151	Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	28.0%	1,186,673	13,677	7,953	61,079	(39,449)	-0.9%	200,000
152	Twain Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	41.7%	279,423	(11,414)	2,728	---	(8,686)	-1.4%	2,500
153	Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	23.8%	239,554	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
154	Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	43.1%	301,616	(34,458)	29,021	5,602	(11,039)	-1.8%	---
155	Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	44.2%	375,968	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
156	Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	35.1%	557,919	(50,003)	22,016	---	(27,987)	-1.9%	---
157	Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	46.0%	152,103	(35,904)	30,818	---	(5,086)	-2.0%	---
158	Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	28.5%	37,991	(2,693)	---	---	(2,693)	-2.2%	---
159	Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	46.2%	116,206	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
160	Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	27.2%	64,785	(10,493)	3,957	500	(7,036)	-3.5%	---
161	Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	44.2%	165,295	(12,908)	32	---	(12,876)	-3.7%	---
162	Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	46.4%	160,802	(34,269)	23,765	---	(10,504)	-3.9%	---
163	West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	46.6%	180,531	(48,054)	36,788	---	(11,266)	-4.0%	---
164	Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	54.7%	218,538	(17,901)	1,552	---	(16,349)	-4.5%	---
165	Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	40.0%	460,672	(78,761)	35,096	---	(43,665)	-4.6%	---
166	Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	40.5%	282,273	(35,120)	23,160	16,326	(28,286)	-4.6%	---
167	Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	43.3%	304,210	(34,122)	---	81	(34,203)	-5.5%	---
168	Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	41.9%	272,175	(63,908)	33,476	---	(30,432)	-6.1%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7
Comparison of City Liquor Store Operations - 2023
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
169	Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	21.8%	580,406	(149,149)	13,420	---	(135,729)	-6.9%	44,005
170	Holdingsford	On- & Off-Sale	---	740	326,979	163,968	163,011	49.9%	195,193	(32,182)	8,192	---	(23,990)	-7.3%	---
171	Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	42.8%	118,207	(24,208)	6,526	---	(17,682)	-8.0%	---
172	Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	49.3%	330,327	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
173	Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	24.4%	949,300	(351,868)	8,892	---	(342,976)	-14.0%	40,000
174	Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	23.1%	86,947	(34,161)	378	---	(33,783)	-14.8%	---
175	Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	22.5%	99,903	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
176	Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	35.0%	282,845	(109,302)	347	---	(108,955)	-22.0%	---
Off-Sale Only				914,236	\$353,260,456	\$257,264,455	\$95,996,001	27.2%	\$71,818,535	\$24,177,466	\$3,590,286	\$910,473	\$26,857,279	7.6%	\$25,433,360
On- & Off-Sale				86,106	\$84,122,848	\$50,477,833	\$33,645,015	40.0%	\$30,565,525	\$3,079,490	\$2,008,381	\$361,771	\$4,726,100	5.6%	\$3,059,998
All Stores				1,000,342	\$437,383,304	\$307,742,288	\$129,641,016	29.6%	\$102,384,060	\$27,256,956	\$5,598,667	\$1,272,244	\$31,583,379	7.2%	\$28,493,358

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 8
Comparison of Metro Area City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	24.4%	949,300	(351,868)	8,892	---	(342,976)	-14.0%	40,000
Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	29.7%	2,503,069	695,528	43,254	12,457	726,325	6.7%	1,850,000
Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	29.6%	1,973,321	(27,793)	113,044	127,922	(42,671)	-0.6%	---
Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	23.8%	2,079,058	78,285	52,102	41,448	88,939	1.0%	155,400
Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	29.8%	2,786,634	811,850	125,535	39,850	897,535	7.4%	800,000
Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	32.4%	3,910,170	414,325	131,491	---	545,816	4.1%	995,127
Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	25.4%	1,162,539	553,704	94,423	43,987	604,140	8.9%	195,126
Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	28.7%	1,350,351	436,680	66,621	42,370	460,931	7.4%	338,500
Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	27.4%	5,155,829	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	25.3%	743,675	173,739	24,588	2,630	195,697	5.4%	200,000
Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	28.5%	710,737	388,420	30,891	---	419,311	10.9%	300,000
Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	27.0%	2,464,105	1,301,258	99,645	---	1,400,903	10.1%	897,926
Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	28.0%	1,186,673	13,677	7,953	61,079	(39,449)	-0.9%	200,000
Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	32.9%	1,295,408	245,835	31,493	---	277,328	5.9%	244,200
Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	25.7%	1,457,786	361,620	64,765	---	426,385	6.0%	275,000
Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	24.9%	654,991	113,593	63,239	---	176,832	5.7%	60,000
Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	28.3%	1,422,900	588,620	122,008	---	710,628	10.0%	---
Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	52.5%	3,300,663	440,031	74,664	29,474	485,221	6.8%	195,000
Off-Sale Only			496,024	\$132,902,822	\$95,778,275	\$37,124,547	27.9%	\$30,511,138	\$6,613,409	\$1,268,750	\$411,350	\$7,470,809	5.6%	\$7,630,862
On- & Off-Sale			19,483	\$11,802,786	\$6,520,849	\$5,281,937	44.8%	\$4,596,071	\$685,866	\$106,157	\$29,474	\$762,549	6.5%	\$439,200
All Stores			515,507	\$144,705,608	\$102,299,124	\$42,406,484	29.3%	\$35,107,209	\$7,299,275	\$1,374,907	\$440,824	\$8,233,358	5.7%	\$8,070,062

Footnote:

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	27.6%	177,344	(1,018)	---	---	(1,018)	-0.2%	(5,829)
Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	21.8%	342,823	616	24,858	---	25,474	1.6%	78,000
Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	53.8%	247,068	15,496	2,159	---	17,655	3.6%	10,000
Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	25.2%	1,466,187	570,914	2,979	---	573,893	7.1%	335,000
Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	28.0%	152,231	21,199	---	---	21,199	3.4%	---
Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	57.4%	138,056	8,060	19,336	3,825	23,571	9.3%	26,976
Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	23.8%	370,523	58,179	1,367	10,840	48,706	2.7%	---
Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	35.6%	150,848	(3,706)	11,526	---	7,820	1.9%	2
Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	22.4%	245,993	12,164	7,217	16,664	2,717	0.2%	6,000
Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	44.2%	375,968	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	27.2%	380,373	214,079	63,197	7,170	270,106	12.4%	56,000
Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	30.7%	547,982	81,828	13,631	---	95,459	4.7%	170,000
Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	33.3%	277,729	(19,920)	30,220	---	10,300	1.3%	---
Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	32.3%	2,004,764	721,599	20,002	104,560	637,041	7.6%	671,246
Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	31.4%	392,454	55,566	56,345	---	111,911	7.8%	80,000
Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	54.7%	218,538	(17,901)	1,552	---	(16,349)	-4.5%	---
Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	27.8%	958,748	557,304	53,616	---	610,920	11.2%	450,000
Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	44.2%	705,839	43,984	13,619	20,228	37,375	2.2%	57,500
Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	25.9%	383,645	86,192	14,413	---	100,605	5.5%	---
Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	40.5%	282,273	(35,120)	23,160	16,326	(28,286)	-4.6%	---
Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	19.5%	356,984	10,657	14,270	---	24,927	1.3%	60,000
Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	45.2%	249,813	41,458	13,664	---	55,122	8.6%	11,776
Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	42.8%	276,184	(13,949)	49,619	---	35,670	5.8%	10,800
Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	29.0%	1,433,760	643,100	67,405	---	710,505	9.9%	450,000
Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	41.9%	272,175	(63,908)	33,476	---	(30,432)	-6.1%	---
Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	22.5%	99,903	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	23.5%	215,887	21,244	2,421	---	23,665	2.3%	---
Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	42.3%	186,764	45,438	298	---	45,736	8.3%	9,000
Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	26.0%	1,004,315	701,525	23,950	458	725,017	11.0%	675,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	44.0%	209,498	34,787	7,996	---	42,783	7.7%	---
Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	40.6%	211,540	108,432	200,454	197,000	111,886	14.2%	---
Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	40.5%	168,632	(29,427)	53,006	---	23,579	6.9%	---
Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	27.0%	325,348	101,170	5,062	---	106,232	6.7%	---
Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	43.6%	186,257	56,559	12,972	---	69,531	12.5%	115,825
Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	23.1%	86,947	(34,161)	378	---	(33,783)	-14.8%	---
Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	24.8%	280,581	43,266	16,804	12,719	47,351	3.6%	---
Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	25.6%	138,270	(3,672)	2,289	---	(1,383)	-0.3%	---
De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	47.7%	271,255	(68,321)	73,509	565	4,623	1.1%	---
Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	28.5%	790,952	329,994	7,884	4,905	332,973	8.5%	125,000
Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	27.3%	1,193,470	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	46.0%	152,103	(35,904)	30,818	---	(5,086)	-2.0%	---
Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	22.8%	112,761	(1,005)	---	---	(1,005)	-0.2%	---
Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	27.8%	1,579,063	637,163	329,638	4,611	962,190	12.1%	1,250,000
Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	28.5%	37,991	(2,693)	---	---	(2,693)	-2.2%	---
Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	28.1%	717,251	614,791	119,375	---	734,166	15.5%	365,906
Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	33.0%	1,291,695	1,176,933	75,629	---	1,252,562	16.7%	704,251
Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	51.5%	389,139	38,201	---	613	37,588	4.5%	136,000
Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	40.8%	390,576	(3,900)	42,551	4,265	34,386	3.6%	35,000
Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	52.5%	215,457	58,825	5,677	---	64,502	12.3%	---
Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	39.6%	211,247	31,111	---	---	31,111	5.1%	---
Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	56.5%	280,975	(7,177)	57,855	---	50,678	10.5%	---
Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	26.5%	423,223	264,959	1,356	11,269	255,046	9.8%	200,000
Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	26.3%	312,031	168,847	14,901	---	183,748	10.0%	60,000
Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	47.7%	195,912	4,295	---	---	4,295	1.0%	---
Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	29.9%	567,864	147,367	36,321	---	183,688	7.7%	348,182
Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	23.5%	285,480	65,121	20,307	34,021	51,407	3.4%	100,000
Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	31.4%	483,680	92,509	13,943	---	106,452	5.8%	126,738
Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	61.0%	140,791	44,701	9,471	---	54,172	17.8%	10,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	46.2%	116,206	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	-129300.0%	16,050	(17,343)	56,931	---	39,588	---	159,791
Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	27.1%	309,827	99,650	931	4,528	96,053	6.3%	15,000
Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	43.8%	179,013	4,532	1,373	---	5,905	1.4%	---
Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	30.7%	736,096	298,265	8,761	853	306,173	9.1%	231,504
Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	49.2%	196,628	71,100	---	---	71,100	13.1%	---
Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	49.9%	195,193	(32,182)	8,192	---	(23,990)	-7.3%	---
Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	26.0%	226,097	40,590	218	---	40,808	4.0%	---
Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	22.5%	1,146,883	542,050	960	---	543,010	7.2%	550,000
Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	26.3%	842,275	623,025	61,611	54,553	630,083	11.3%	420,000
Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	32.6%	327,977	3,477	5,349	166	8,660	0.9%	15,250
Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	35.0%	282,845	(109,302)	347	---	(108,955)	-22.0%	---
Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	27.8%	365,993	102,264	4,963	---	107,227	6.4%	56,000
Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	22.1%	309,352	55,999	15,099	---	71,098	4.3%	16,000
Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	40.1%	273,380	12,319	6,945	---	19,264	2.7%	20,000
Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	32.0%	271,589	(4,562)	49,516	---	44,954	5.4%	20,000
Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	27.2%	64,785	(10,493)	3,957	500	(7,036)	-3.5%	---
Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	41.8%	187,794	254,307	337	---	254,644	24.1%	---
Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	26.2%	138,374	57,734	20,651	---	78,385	10.5%	6,000
Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	56.9%	197,206	8,328	20	---	8,348	2.3%	30,000
Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	36.5%	428,356	36,860	31,404	1,231	67,033	5.3%	75,000
Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	42.1%	118,934	(22,328)	47,411	---	25,083	10.9%	---
Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	31.7%	889,126	73,359	83,939	---	157,298	5.2%	194,930
Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	25.0%	501,199	323,359	3,732	---	327,091	9.9%	315,900
Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	24.1%	371,938	164,467	3,142	---	167,609	7.5%	72,000
Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	40.8%	643,567	286,727	550	10,427	276,850	12.1%	324,000
Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	21.8%	580,406	(149,149)	13,420	---	(135,729)	-6.9%	44,005
Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	23.3%	356,444	86,087	16,153	---	102,240	5.4%	45,000
Medelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	24.2%	174,040	17,168	6,393	---	23,561	3.0%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	26.9%	96,002	45,446	1,599	---	47,045	8.9%	20,000
Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	35.1%	557,919	(50,003)	22,016	---	(27,987)	-1.9%	---
Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	23.6%	502,462	43,635	46,510	---	90,145	3.9%	64,960
Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	42.3%	252,859	19,611	84,323	---	103,934	16.1%	20,500
Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	28.7%	1,020,799	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	37.6%	237,983	32,775	44,990	---	77,765	10.8%	10,663
Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	50.4%	243,972	17,318	34,902	---	52,220	10.1%	---
Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	37.4%	309,804	138,898	7,270	---	146,168	12.2%	65,000
Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	53.3%	236,683	61,125	4,053	---	65,178	11.7%	42,000
Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	26.1%	651,187	157,637	10,148	---	167,785	5.4%	200,000
Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	47.6%	147,423	20,497	743	---	21,240	6.0%	---
Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	43.7%	290,929	69,326	---	---	69,326	8.4%	---
Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	25.3%	503,236	176,755	3,490	1,040	179,205	6.7%	150,000
Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	26.5%	1,145,204	724,122	81,214	---	805,336	11.4%	2,250,000
Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	35.3%	514,566	203,766	---	---	203,766	10.0%	---
Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	25.4%	805,587	339,901	8,218	22,750	325,369	7.2%	304,564
Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	23.6%	463,988	131,547	46,870	---	178,417	7.1%	52,300
Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	47.0%	447,393	15,158	25,256	---	40,414	4.1%	35,000
New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	37.7%	272,427	40,172	20,616	---	60,788	7.3%	38,000
Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	34.6%	1,532,168	383,598	1,326	18,106	366,818	6.6%	265,000
North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	26.7%	993,440	75,012	5,429	---	80,441	2.0%	100,000
Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	28.1%	734,686	70,097	108,683	---	178,780	6.2%	50,000
Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	44.2%	165,295	(12,908)	32	---	(12,876)	-3.7%	---
Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	52.1%	152,513	76,681	11,026	---	87,707	19.9%	2,000
Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	44.6%	336,018	61,528	264	---	61,792	6.9%	14,500
Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	50.6%	183,246	1,393	758	2,310	(159)	0.0%	---
Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	28.2%	335,526	(9,540)	11,669	---	2,129	0.2%	---
Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	41.9%	297,591	12,727	4,248	---	16,975	2.3%	30,500
Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	35.1%	359,253	12,552	62,977	---	75,529	7.1%	5,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	42.8%	118,207	(24,208)	6,526	---	(17,682)	-8.0%	---
Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	26.9%	797,149	128,469	59,464	---	187,933	5.5%	60,373
Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	22.0%	380,275	24,250	26,671	671	50,250	2.7%	49,077
Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	30.3%	347,881	180,440	8,620	---	189,060	10.8%	299,712
Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	29.2%	731,602	588,718	115,375	2,622	701,471	15.5%	484,179
Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	28.1%	582,711	100,809	8,837	---	109,646	4.5%	279,895
Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	28.3%	345,244	232,360	17,754	---	250,114	12.3%	143,000
Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	27.5%	681,448	907,144	92,900	---	1,000,044	17.3%	34,128
Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	26.7%	297,562	30,889	9,011	---	39,900	3.2%	5,286
Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	34.0%	270,968	7,812	54,013	---	61,825	7.5%	30,000
Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	59.0%	271,765	28,651	24,165	---	52,816	10.4%	---
Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	24.8%	617,862	36,675	24,392	1,050	60,017	2.3%	120,000
Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	37.8%	374,091	38,789	172	---	38,961	3.6%	19,000
Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	26.9%	337,160	254,313	270	---	254,583	11.6%	220,000
Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	49.3%	330,327	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	43.1%	301,616	(34,458)	29,021	5,602	(11,039)	-1.8%	---
Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	33.5%	313,580	85,885	22,169	---	108,054	9.1%	57,464
Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	24.0%	669,229	246,353	87,933	---	334,286	8.8%	140,000
Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	43.3%	304,210	(34,122)	---	81	(34,203)	-5.5%	---
Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	40.0%	460,672	(78,761)	35,096	---	(43,665)	-4.6%	---
Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	42.9%	502,278	54,678	6,070	---	60,748	4.7%	34,279
Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	49.8%	303,790	10,909	35,107	2,610	43,406	6.9%	10,000
Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	34.1%	32,631	33,436	57,787	---	91,223	47.0%	132,801
Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	33.3%	1,334,513	82,805	100,736	14,642	168,899	4.0%	100,000
Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	26.3%	933,289	430,167	32,967	---	463,134	8.9%	337,279
Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	30.3%	215,055	41,830	11,671	---	53,501	6.3%	91,862
Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	41.7%	279,423	(11,414)	2,728	---	(8,686)	-1.4%	2,500
Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	26.6%	669,561	124,422	40,148	---	164,570	5.5%	2,959
Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	55.6%	301,353	17,708	1,048	---	18,756	3.3%	---

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- * Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2023

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	23.8%	239,554	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	26.4%	198,619	32,272	1,296	---	33,568	3.8%	15,000
Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	50.6%	166,831	28,796	560	---	29,356	7.6%	---
Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	25.0%	475,324	235,589	(5,192)	---	230,397	8.1%	120,000
Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	27.3%	258,263	31,979	2,025	---	34,004	3.2%	44,105
Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	48.8%	290,041	(18,810)	21,991	1,384	1,797	0.3%	---
Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	26.9%	487,175	133,595	18,000	18,975	132,620	5.8%	85,000
Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	31.8%	332,553	21,413	---	---	21,413	1.9%	---
Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	17.6%	194,332	7,096	9,428	11,969	4,555	0.4%	---
West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	46.6%	180,531	(48,054)	36,788	---	(11,266)	-4.0%	---
Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	27.1%	526,419	114,676	14,931	10,992	118,615	5.0%	100,000
Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	46.4%	160,802	(34,269)	23,765	---	(10,504)	-3.9%	---
Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	25.0%	858,063	451,717	31,881	13,027	470,571	9.0%	275,000
Off-Sale Only			418,212	\$220,357,634	\$161,486,180	\$58,871,454	26.7%	\$41,307,397	\$17,564,057	\$2,321,536	\$499,123	\$19,386,470	8.8%	\$17,802,498
On- & Off-Sale			66,623	\$72,320,062	\$43,956,984	\$28,363,078	39.2%	\$25,969,454	\$2,393,624	\$1,902,224	\$332,297	\$3,963,551	5.5%	\$2,620,798
All Stores			484,835	\$292,677,696	\$205,443,164	\$87,234,532	29.8%	\$67,276,851	\$19,957,681	\$4,223,760	\$831,420	\$23,350,021	8.0%	\$20,423,296

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Appendix 2

2023 Liquor Store Tables and Maps by Economic Development Region

Table 10

Comparison of Off-Sale City Liquor Store Operations - 2023

Average Per Store by Economic Development Region

Region	Population	Number of Stores	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Income/(Loss) (\$)	Net Transfers* (\$)
					Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)		
1 - Northwest	15,113	4	2,581,175	1,893,169	688,006	26.7%	483,742	204,264	12,809	4,744	212,330	159,113
2 - Headwaters	21,169	4	3,420,813	2,400,642	1,020,171	29.8%	793,109	227,062	20,208	28,850	218,420	182,905
3 - Arrowhead	10,746	5	1,952,006	1,430,482	521,524	26.7%	440,632	80,893	23,080	---	103,973	86,885
4 - West Central	60,185	16	2,673,927	1,934,854	739,073	27.6%	461,308	277,765	31,683	7,664	301,784	339,533
5 - North Central	9,066	3	2,043,750	1,531,230	512,520	25.1%	368,508	144,012	(8)	---	144,003	78,702
6E - Southwest Central	30,929	5	3,174,266	2,403,965	770,301	24.3%	537,482	232,819	6,904	4,798	234,925	213,180
6W - Upper Southwest	12,301	5	1,169,952	873,938	296,014	25.3%	235,044	60,970	5,537	7,012	59,495	54,000
7E - East Central	47,490	9	3,761,392	2,779,875	981,517	26.1%	657,550	323,968	25,040	8,640	340,368	230,399
7W - Central	96,957	10	3,954,222	2,887,661	1,066,561	27.0%	745,969	320,592	70,087	1,019	389,661	477,904
8 - Southwest	53,494	9	2,760,170	2,019,476	740,694	26.8%	493,806	246,888	28,905	9,184	266,609	179,054
9 - South Central	24,612	8	1,277,538	935,941	341,598	26.7%	248,191	93,407	22,369	1,559	114,217	52,670
10 - Southeast	36,150	4	1,874,474	1,414,844	459,631	24.5%	460,083	(452)	34,906	---	34,454	27,501
11 - 7-County Metro Area	496,024	35	3,797,223	2,736,522	1,060,701	27.9%	871,747	188,955	36,250	11,753	213,452	218,025
Average for Off-Sale	914,236	117	\$3,019,320	\$2,198,841	\$820,479	27.2%	\$613,834	\$206,645	\$30,686	\$7,782	\$229,549	\$217,379

*Net transfers are calculated by subtracting transfers in from transfers out. A negative amount generally indicates that the enterprise is not self-supporting and requires transfers from other funds to maintain operations.

Table 11

Comparison of On-Sale City Liquor Store Operations - 2023

Average Per Store by Economic Development Region

Region	Population	Number of Stores	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Income/(Loss) (\$)	Net Transfers* (\$)
					Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)		
1 - Northwest	1,263	4	495,529	252,640	242,890	49.0%	227,306	15,584	1,700	---	17,284	18,625
2 - Headwaters	4,510	9	907,287	549,695	357,593	39.4%	332,347	25,246	31,564	24,136	32,674	32,500
3 - Arrowhead	6,881	10	764,229	445,710	318,519	41.7%	292,819	25,700	12,095	2,595	35,200	8,148
4 - West Central	7,390	12	646,714	366,462	280,252	43.3%	226,412	53,840	11,206	---	65,046	5,481
5 - North Central	8,710	15	1,068,089	662,863	405,226	37.9%	340,816	64,409	11,084	1,948	73,545	65,103
6E - Southwest Central	1,991	3	583,216	319,841	263,375	45.2%	292,527	(29,152)	32,535	2,737	645	3,333
6W - Upper Southwest	3,950	5	535,801	336,113	199,688	37.3%	212,438	(12,750)	32,719	3,504	16,465	15,356
7E - East Central	10,666	9	1,560,881	1,027,090	533,791	34.2%	469,974	63,818	27,475	2,214	89,079	65,687
7W - Central	5,251	4	737,978	473,612	264,366	35.8%	258,705	5,661	16,566	---	22,227	---
8 - Southwest	3,194	8	415,082	221,995	193,088	46.5%	211,896	(18,808)	10,344	1,625	(10,089)	4,161
9 - South Central	6,622	6	574,655	348,969	225,686	39.3%	240,917	(15,231)	51,362	205	35,925	42,549
10 - Southeast	6,195	5	510,216	310,692	199,524	39.1%	193,341	6,183	44,797	---	50,979	32,693
11 - 7-County Metro Area	19,483	3	3,934,262	2,173,616	1,760,646	44.8%	1,532,024	228,622	35,386	9,825	254,183	146,400
Average for On-Sale	86,106	93	\$904,547	\$542,772	\$361,774	40.0%	\$328,662	\$33,113	\$21,595	\$3,890	\$50,818	\$32,903

*Net transfers are calculated by subtracting transfers in from transfers out. A negative amount generally indicates that the enterprise is not self-supporting and requires transfers from other funds to maintain operations.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
1 - Northwest														
Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	177,344	27.7%	(1,018)	---	---	(1,018)	-0.2%	(5,829)
Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	195,912	46.6%	4,295	---	---	4,295	1.0%	---
Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	197,206	54.6%	8,328	20	---	8,348	2.3%	30,000
Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	236,683	42.4%	61,125	4,053	---	65,178	11.7%	42,000
Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	337,160	15.3%	254,313	270	---	254,583	11.6%	220,000
Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	933,289	18.0%	430,167	32,967	---	463,134	8.9%	337,279
Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	279,423	43.5%	(11,414)	2,728	---	(8,686)	-1.4%	2,500
Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	487,175	21.1%	133,595	18,000	18,975	132,620	5.8%	85,000
Total for Region			16,376	\$12,306,816	\$8,583,233	\$3,723,583	\$2,844,192	23.1%	\$879,391	\$58,038	\$18,975	\$918,454	7.5%	\$710,950
Percent of Total MLS Operations			1.6%	2.8%	2.8%	2.9%	2.8%		3.2%	1.0%	1.5%	2.9%		2.5%
2 - Headwaters														
Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	247,068	50.6%	15,496	2,159	---	17,655	3.6%	10,000
Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	370,523	20.6%	58,179	1,367	10,840	48,706	2.7%	---
Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	547,982	26.7%	81,828	13,631	---	95,459	4.7%	170,000
Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	2,004,764	23.8%	721,599	20,002	104,560	637,041	7.6%	671,246
Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	705,839	41.6%	43,984	13,619	20,228	37,375	2.2%	57,500
Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	211,540	26.9%	108,432	200,454	197,000	111,886	14.2%	---
Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	273,380	38.3%	12,319	6,945	---	19,264	2.7%	20,000
Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	557,919	38.6%	(50,003)	22,016	---	(27,987)	-1.9%	---
Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	447,393	45.5%	15,158	25,256	---	40,414	4.1%	35,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	797,149	23.1%	128,469	59,464	---	187,933	5.5%	60,373
Total for Region			25,679	\$21,848,838	\$14,549,820	\$7,299,018	\$6,163,557	28.2%	\$1,135,461	\$364,913	\$332,628	\$1,167,746	5.3%	\$1,024,119
Percent of Total MLS Operations			2.6%	5.0%	4.7%	5.6%	6.0%	4.2%	6.5%	26.1%	3.7%	3.6%		
3 - Arrowhead														
Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	342,823	21.8%	616	24,858	---	25,474	1.6%	78,000
Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	375,968	47.2%	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	277,729	35.9%	(19,920)	30,220	---	10,300	1.3%	---
Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	218,538	59.5%	(17,901)	1,552	---	(16,349)	-4.5%	---
Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	325,348	20.6%	101,170	5,062	---	106,232	6.7%	---
Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	186,257	33.4%	56,559	12,972	---	69,531	12.5%	115,825
Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	567,864	23.8%	147,367	36,321	---	183,688	7.7%	348,182
Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	514,566	25.3%	203,766	---	---	203,766	10.0%	---
Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	165,295	48.0%	(12,908)	32	---	(12,876)	-3.7%	---
Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	297,591	40.2%	12,727	4,248	---	16,975	2.3%	30,500
Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	118,207	53.8%	(24,208)	6,526	---	(17,682)	-8.0%	---
Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	297,562	24.2%	30,889	9,011	---	39,900	3.2%	5,286
Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	271,765	53.4%	28,651	24,165	---	52,816	10.4%	---
Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	502,278	38.7%	54,678	6,070	---	60,748	4.7%	34,279

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	669,561	22.4%	124,422	40,148	---	164,570	5.5%	2,959
Total for Region			17,627	\$17,402,323	\$11,609,510	\$5,792,813	\$5,131,352	29.5%	\$661,461	\$236,350	\$25,950	\$871,861	5.0%	\$515,902
Percent of Total MLS Operations			1.8%	4.0%	3.8%	4.5%	5.0%		2.4%	4.2%	2.0%	2.8%		1.8%
4 - West Central														
Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	1,466,187	18.1%	570,914	2,979	---	573,893	7.1%	335,000
Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	245,993	21.3%	12,164	7,217	16,664	2,717	0.2%	6,000
Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	380,373	17.4%	214,079	63,197	7,170	270,106	12.4%	56,000
Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	249,813	38.8%	41,458	13,664	---	55,122	8.6%	11,776
Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	186,764	34.0%	45,438	298	---	45,736	8.3%	9,000
Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	86,947	38.1%	(34,161)	378	---	(33,783)	-14.8%	---
Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	1,193,470	12.8%	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	112,761	23.0%	(1,005)	---	---	(1,005)	-0.2%	---
Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	1,291,695	17.3%	1,176,933	75,629	---	1,252,562	16.7%	704,251
Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	211,247	34.5%	31,111	---	---	31,111	5.1%	---
Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	312,031	17.1%	168,847	14,901	---	183,748	10.0%	60,000
Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	309,827	20.5%	99,650	931	4,528	96,053	6.3%	15,000
Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	196,628	36.1%	71,100	---	---	71,100	13.1%	---
Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	187,794	17.7%	254,307	337	---	254,644	24.1%	---
Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	147,423	41.8%	20,497	743	---	21,240	6.0%	---
Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	290,929	35.3%	69,326	---	---	69,326	8.4%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	463,988	18.4%	131,547	46,870	---	178,417	7.1%	52,300
New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	272,427	32.8%	40,172	20,616	---	60,788	7.3%	38,000
Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	152,513	34.7%	76,681	11,026	---	87,707	19.9%	2,000
Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	359,253	33.9%	12,552	62,977	---	75,529	7.1%	5,000
Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	347,881	19.9%	180,440	8,620	---	189,060	10.8%	299,712
Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	731,602	16.2%	588,718	115,375	2,622	701,471	15.5%	484,179
Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	301,353	52.6%	17,708	1,048	---	18,756	3.3%	---
Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	239,554	28.8%	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	198,619	22.7%	32,272	1,296	---	33,568	3.8%	15,000
Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	160,802	59.0%	(34,269)	23,765	---	(10,504)	-3.9%	---
Total for Region			67,575	\$50,543,395	\$35,355,198	\$15,188,197	\$10,097,874	20.0%	\$5,090,323	\$641,408	\$122,626	\$5,609,105	11.1%	\$5,498,301
Percent of Total MLS Operations			6.8%	11.6%	11.5%	11.7%	9.9%		18.7%	11.5%	9.6%	17.8%		19.3%
5 - North Central														
Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	276,184	45.1%	(13,949)	49,619	---	35,670	5.8%	10,800
Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	209,498	37.8%	34,787	7,996	---	42,783	7.7%	---
Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	152,103	60.2%	(35,904)	30,818	---	(5,086)	-2.0%	---
Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	389,139	46.9%	38,201	---	613	37,588	4.5%	136,000
Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	483,680	26.4%	92,509	13,943	---	106,452	5.8%	126,738
Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	371,938	16.7%	164,467	3,142	---	167,609	7.5%	72,000
Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	643,567	28.2%	286,727	550	10,427	276,850	12.1%	324,000
Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	309,804	25.8%	138,898	7,270	---	146,168	12.2%	65,000
Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	1,532,168	27.7%	383,598	1,326	18,106	366,818	6.6%	265,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	270,968	33.0%	7,812	54,013	---	61,825	7.5%	30,000
Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	374,091	34.2%	38,789	172	---	38,961	3.6%	19,000
Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	304,210	48.8%	(34,122)	---	81	(34,203)	-5.5%	---
Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	166,831	43.2%	28,796	560	---	29,356	7.6%	---
Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	475,324	16.7%	235,589	(5,192)	---	230,397	8.1%	120,000
Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	258,263	24.3%	31,979	2,025	---	34,004	3.2%	44,105
Total for Region			17,776	\$22,152,586	\$14,536,641	\$7,615,945	\$6,217,768	28.1%	\$1,398,177	\$166,242	\$29,227	\$1,535,192	6.9%	\$1,212,643
Percent of Total MLS Operations			1.8%	5.1%	4.7%	5.9%	6.1%		5.1%	3.0%	2.3%	4.9%		4.3%
6E - Southwest Central														
Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	272,175	54.7%	(63,908)	33,476	---	(30,432)	-6.1%	---
Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	280,581	21.5%	43,266	16,804	12,719	47,351	3.6%	---
Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	423,223	16.3%	264,959	1,356	11,269	255,046	9.8%	200,000
Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	1,146,883	15.3%	542,050	960	---	543,010	7.2%	550,000
Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	501,199	15.2%	323,359	3,732	---	327,091	9.9%	315,900
Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	335,526	29.0%	(9,540)	11,669	---	2,129	0.2%	---
Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	301,616	48.6%	(34,458)	29,021	5,602	(11,039)	-1.8%	---
Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	303,790	48.1%	10,909	35,107	2,610	43,406	6.9%	10,000
Total for Region			32,920	\$17,620,979	\$12,979,349	\$4,641,630	\$3,564,993	20.2%	\$1,076,637	\$132,125	\$32,200	\$1,176,562	6.7%	\$1,075,900
Percent of Total MLS Operations			3.3%	4.0%	4.2%	3.6%	3.5%		3.9%	2.4%	2.5%	3.7%		3.8%
6W - Upper Southwest														
Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	152,231	24.6%	21,199	---	---	21,199	3.4%	---
Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	392,454	27.5%	55,566	56,345	---	111,911	7.8%	80,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	282,273	46.2%	(35,120)	23,160	16,326	(28,286)	-4.6%	---
Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	138,270	26.3%	(3,672)	2,289	---	(1,383)	-0.3%	---
De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	271,255	63.8%	(68,321)	73,509	565	4,623	1.1%	---
Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	285,480	19.1%	65,121	20,307	34,021	51,407	3.4%	100,000
Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	116,206	53.5%	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	96,002	18.2%	45,446	1,599	---	47,045	8.9%	20,000
Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	503,236	18.7%	176,755	3,490	1,040	179,205	6.7%	150,000
Total for Region			16,251	\$8,528,764	\$6,050,256	\$2,478,508	\$2,237,407	26.2%	\$241,101	\$191,282	\$52,583	\$379,800	4.5%	\$346,780
Percent of Total MLS Operations			1.6%	1.9%	2.0%	1.9%	2.2%		0.9%	3.4%	4.1%	1.2%		1.2%
7E - East Central														
Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	356,984	18.9%	10,657	14,270	---	24,927	1.3%	60,000
Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	1,004,315	15.3%	701,525	23,950	458	725,017	11.0%	675,000
Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	390,576	41.2%	(3,900)	42,551	4,265	34,386	3.6%	35,000
Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	215,457	41.2%	58,825	5,677	---	64,502	12.3%	---
Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	736,096	21.8%	298,265	8,761	853	306,173	9.1%	231,504
Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	842,275	15.1%	623,025	61,611	54,553	630,083	11.3%	420,000
Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	327,977	32.3%	3,477	5,349	166	8,660	0.9%	15,250
Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	889,126	29.3%	73,359	83,939	---	157,298	5.2%	194,930
Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	651,187	21.0%	157,637	10,148	---	167,785	5.4%	200,000
Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	805,587	17.9%	339,901	8,218	22,750	325,369	7.2%	304,564
North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	993,440	24.8%	75,012	5,429	---	80,441	2.0%	100,000
Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	336,018	37.7%	61,528	264	---	61,792	6.9%	14,500

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	582,711	24.0%	100,809	8,837	---	109,646	4.5%	279,895
Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	681,448	11.8%	907,144	92,900	---	1,000,044	17.3%	34,128
Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	1,334,513	31.3%	82,805	100,736	14,642	168,899	4.0%	100,000
Total for Region			58,156	\$47,900,460	\$34,262,681	\$13,637,779	\$10,147,710	21.2%	\$3,490,069	\$472,640	\$97,687	\$3,865,022	8.1%	\$2,664,771
Percent of Total MLS Operations			5.8%	11.0%	11.1%	10.5%	9.9%		12.8%	8.4%	7.7%	12.2%		9.4%
7W - Central														
Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	958,748	17.6%	557,304	53,616	---	610,920	11.2%	450,000
Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	1,433,760	20.0%	643,100	67,405	---	710,505	9.9%	450,000
Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	790,952	20.1%	329,994	7,884	4,905	332,973	8.5%	125,000
Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	1,579,063	19.8%	637,163	329,638	4,611	962,190	12.1%	1,250,000
Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	280,975	58.0%	(7,177)	57,855	---	50,678	10.5%	---
Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	195,193	59.7%	(32,182)	8,192	---	(23,990)	-7.3%	---
Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	226,097	22.0%	40,590	218	---	40,808	4.0%	---
Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	502,462	21.7%	43,635	46,510	---	90,145	3.9%	64,960
Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	1,145,204	16.3%	724,122	81,214	---	805,336	11.4%	2,250,000
Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	380,275	20.7%	24,250	26,671	671	50,250	2.7%	49,077
Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	669,229	17.5%	246,353	87,933	---	334,286	8.8%	140,000
Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	332,553	29.9%	21,413	---	---	21,413	1.9%	---
Total for Region			102,208	\$42,494,130	\$30,771,054	\$11,723,076	\$8,494,511	20.0%	\$3,228,565	\$767,136	\$10,187	\$3,985,514	9.4%	\$4,779,037
Percent of Total MLS Operations			10.2%	9.7%	10.0%	9.0%	8.3%		11.8%	13.7%	0.8%	12.6%		16.8%
8 - Southwest														
Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	138,056	54.2%	8,060	19,336	3,825	23,571	9.3%	26,976

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	150,848	36.5%	(3,706)	11,526	---	7,820	1.9%	2
Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	140,791	46.3%	44,701	9,471	---	54,172	17.8%	10,000
Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	179,013	42.7%	4,532	1,373	---	5,905	1.4%	---
Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	282,845	57.0%	(109,302)	347	---	(108,955)	-22.0%	---
Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	365,993	21.7%	102,264	4,963	---	107,227	6.4%	56,000
Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	138,374	18.5%	57,734	20,651	---	78,385	10.5%	6,000
Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	356,444	18.7%	86,087	16,153	---	102,240	5.4%	45,000
Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	1,020,799	13.8%	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	183,246	50.2%	1,393	758	2,310	(159)	0.0%	---
Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	345,244	16.9%	232,360	17,754	---	250,114	12.3%	143,000
Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	617,862	23.4%	36,675	24,392	1,050	60,017	2.3%	120,000
Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	330,327	64.3%	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	215,055	25.4%	41,830	11,671	---	53,501	6.3%	91,862
Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	290,041	52.2%	(18,810)	21,991	1,384	1,797	0.3%	---
Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	526,419	22.2%	114,676	14,931	10,992	118,615	5.0%	100,000
Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	858,063	16.4%	451,717	31,881	13,027	470,571	9.0%	275,000
Total for Region			56,688	\$28,162,190	\$19,951,245	\$8,210,945	\$6,139,420	21.8%	\$2,071,525	\$342,896	\$95,657	\$2,318,764	8.2%	\$1,644,777
Percent of Total MLS Operations			5.7%	6.4%	6.5%	6.3%	6.0%		7.6%	6.1%	7.5%	7.3%		5.8%
9 - South Central														
Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	383,645	21.2%	86,192	14,413	---	100,605	5.5%	---
Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	99,903	45.6%	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	168,632	49.0%	(29,427)	53,006	---	23,579	6.9%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	37,991	30.7%	(2,693)	---	---	(2,693)	-2.2%	---
Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	717,251	15.1%	614,791	119,375	---	734,166	15.5%	365,906
Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	16,050	1605000.0%	(17,343)	56,931	---	39,588	---	159,791
Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	64,785	32.5%	(10,493)	3,957	500	(7,036)	-3.5%	---
Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	428,356	33.6%	36,860	31,404	1,231	67,033	5.3%	75,000
Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	118,934	51.8%	(22,328)	47,411	---	25,083	10.9%	---
Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	174,040	22.0%	17,168	6,393	---	23,561	3.0%	---
Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	252,859	39.2%	19,611	84,323	---	103,934	16.1%	20,500
Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	313,580	26.3%	85,885	22,169	---	108,054	9.1%	57,464
Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	460,672	48.3%	(78,761)	35,096	---	(43,665)	-4.6%	---
Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	194,332	17.0%	7,096	9,428	11,969	4,555	0.4%	---
Total for Region			31,234	\$13,668,237	\$9,581,340	\$4,086,897	\$3,431,030	25.1%	\$655,867	\$487,124	\$13,700	\$1,129,291	8.3%	\$676,647
Percent of Total MLS Operations			3.1%	3.1%	3.1%	3.2%	3.4%		2.4%	8.7%	1.1%	3.6%		2.4%
10 - Southeast														
Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	215,887	21.4%	21,244	2,421	---	23,665	2.3%	---
Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	309,352	18.7%	55,999	15,099	---	71,098	4.3%	16,000
Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	271,589	32.6%	(4,562)	49,516	---	44,954	5.4%	20,000
Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	580,406	29.4%	(149,149)	13,420	---	(135,729)	-6.9%	44,005
Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	237,983	33.0%	32,775	44,990	---	77,765	10.8%	10,663
Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	243,972	47.0%	17,318	34,902	---	52,220	10.1%	---
Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	734,686	25.7%	70,097	108,683	---	178,780	6.2%	50,000
Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	32,631	16.8%	33,436	57,787	---	91,223	47.0%	132,801

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	180,531	63.6%	(48,054)	36,788	---	(11,266)	-4.0%	---
Total for Region			42,345	\$10,048,978	\$7,212,837	\$2,836,141	\$2,807,037	27.9%	\$29,104	\$363,606		\$392,710	3.9%	\$273,469
Percent of Total MLS Operations			4.2%	2.3%	2.3%	2.2%	2.7%		0.1%	6.5%	---	1.2%		1.0%
11 - 7-County Metro Area														
Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	949,300	38.8%	(351,868)	8,892	---	(342,976)	-14.0%	40,000
Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	2,503,069	23.2%	695,528	43,254	12,457	726,325	6.7%	1,850,000
Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	1,973,321	30.1%	(27,793)	113,044	127,922	(42,671)	-0.6%	---
Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	2,079,058	23.0%	78,285	52,102	41,448	88,939	1.0%	155,400
Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	2,786,634	23.1%	811,850	125,535	39,850	897,535	7.4%	800,000
Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	3,910,170	29.3%	414,325	131,491	---	545,816	4.1%	995,127
Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	1,162,539	17.2%	553,704	94,423	43,987	604,140	8.9%	195,126
Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	1,350,351	21.7%	436,680	66,621	42,370	460,931	7.4%	338,500
Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	5,155,829	22.7%	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	743,675	20.5%	173,739	24,588	2,630	195,697	5.4%	200,000
Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	710,737	18.4%	388,420	30,891	---	419,311	10.9%	300,000
Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	2,464,105	17.7%	1,301,258	99,645	---	1,400,903	10.1%	897,926
Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	1,186,673	27.7%	13,677	7,953	61,079	(39,449)	-0.9%	200,000
Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	1,295,408	27.7%	245,835	31,493	---	277,328	5.9%	244,200
Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	1,457,786	20.6%	361,620	64,765	---	426,385	6.0%	275,000
Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	654,991	21.2%	113,593	63,239	---	176,832	5.7%	60,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 12
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)	
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)		Percent of Sales
Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	1,422,900	20.0%	588,620	122,008	---	710,628	10.0%	---
Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	3,300,663	46.3%	440,031	74,664	29,474	485,221	6.8%	195,000
Total for Region			515,507	\$144,705,608	\$102,299,124	\$42,406,484	\$35,107,209	24.3%	\$7,299,275	\$1,374,907	\$440,824	\$8,233,358	5.7%	\$8,070,062
Percent of Total MLS Operations			51.5%	33.1%	33.2%	32.7%	34.3%		26.8%	24.6%	34.6%	26.1%		28.3%
Off-Sale Only			914,236	\$353,260,456	\$257,264,455	\$95,996,001	\$71,818,535	20.3%	\$24,177,466	\$3,590,286	\$910,473	\$26,857,279	7.6%	\$25,433,360
On- & Off-Sale			86,106	\$84,122,848	\$50,477,833	\$33,645,015	\$30,565,525	36.3%	\$3,079,490	\$2,008,381	\$361,771	\$4,726,100	5.6%	\$3,059,998
All Stores			1,000,342	\$437,383,304	\$307,742,288	\$129,641,016	\$102,384,060	23.4%	\$27,256,956	\$5,598,667	\$1,272,244	\$31,583,379	7.2%	\$28,493,358

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1 - Northwest															
1	Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	337,160	15.3%	254,313	270	---	254,583	11.6%	220,000
2	Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	933,289	18.0%	430,167	32,967	---	463,134	8.9%	337,279
3	Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	487,175	21.1%	133,595	18,000	18,975	132,620	5.8%	85,000
4	Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	177,344	27.7%	(1,018)	---	---	(1,018)	-0.2%	(5,829)
1	Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	236,683	42.4%	61,125	4,053	---	65,178	11.7%	42,000
2	Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	197,206	54.6%	8,328	20	---	8,348	2.3%	30,000
3	Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	195,912	46.6%	4,295	---	---	4,295	1.0%	---
4	Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	279,423	43.5%	(11,414)	2,728	---	(8,686)	-1.4%	2,500
Total for Region				16,376	\$12,306,816	\$8,583,233	\$3,723,583	\$2,844,192	23.1%	\$879,391	\$58,038	\$18,975	\$918,454	7.5%	\$710,950
Percent of Total MLS Operations				1.6%	2.8%	2.8%	2.9%	2.8%		3.2%	1.0%	1.5%	2.9%		2.5%
2 - Headwaters															
1	Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	2,004,764	23.8%	721,599	20,002	104,560	637,041	7.6%	671,246
2	Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	797,149	23.1%	128,469	59,464	---	187,933	5.5%	60,373
3	Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	370,523	20.6%	58,179	1,367	10,840	48,706	2.7%	---
1	Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	211,540	26.9%	108,432	200,454	197,000	111,886	14.2%	---
2	Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	547,982	26.7%	81,828	13,631	---	95,459	4.7%	170,000
3	Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	447,393	45.5%	15,158	25,256	---	40,414	4.1%	35,000
4	Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	247,068	50.6%	15,496	2,159	---	17,655	3.6%	10,000
5	Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	273,380	38.3%	12,319	6,945	---	19,264	2.7%	20,000
6	Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	705,839	41.6%	43,984	13,619	20,228	37,375	2.2%	57,500
7	Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	557,919	38.6%	(50,003)	22,016	---	(27,987)	-1.9%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Total for Region				25,679	\$21,848,838	\$14,549,820	\$7,299,018	\$6,163,557	28.2%	\$1,135,461	\$364,913	\$332,628	\$1,167,746	5.3%	\$1,024,119
Percent of Total MLS Operations				2.6%	5.0%	4.7%	5.6%	6.0%		4.2%	6.5%	26.1%	3.7%		3.6%
3 - Arrowhead															
1	Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	567,864	23.8%	147,367	36,321	---	183,688	7.7%	348,182
2	Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	325,348	20.6%	101,170	5,062	---	106,232	6.7%	---
3	Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	669,561	22.4%	124,422	40,148	---	164,570	5.5%	2,959
4	Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	297,562	24.2%	30,889	9,011	---	39,900	3.2%	5,286
5	Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	342,823	21.8%	616	24,858	---	25,474	1.6%	78,000
1	Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	186,257	33.4%	56,559	12,972	---	69,531	12.5%	115,825
2	Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	271,765	53.4%	28,651	24,165	---	52,816	10.4%	---
3	Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	514,566	25.3%	203,766	---	---	203,766	10.0%	---
4	Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	502,278	38.7%	54,678	6,070	---	60,748	4.7%	34,279
5	Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	297,591	40.2%	12,727	4,248	---	16,975	2.3%	30,500
6	Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	277,729	35.9%	(19,920)	30,220	---	10,300	1.3%	---
7	Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	375,968	47.2%	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
8	Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	165,295	48.0%	(12,908)	32	---	(12,876)	-3.7%	---
9	Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	218,538	59.5%	(17,901)	1,552	---	(16,349)	-4.5%	---
10	Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	118,207	53.8%	(24,208)	6,526	---	(17,682)	-8.0%	---
Total for Region				17,627	\$17,402,323	\$11,609,510	\$5,792,813	\$5,131,352	29.5%	\$661,461	\$236,350	\$25,950	\$871,861	5.0%	\$515,902
Percent of Total MLS Operations				1.8%	4.0%	3.8%	4.5%	5.0%		2.4%	4.2%	2.0%	2.8%		1.8%
4 - West Central															
1	Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	1,291,695	17.3%	1,176,933	75,629	---	1,252,562	16.7%	704,251
2	Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	731,602	16.2%	588,718	115,375	2,622	701,471	15.5%	484,179

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
3	Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	1,193,470	12.8%	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
4	Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	380,373	17.4%	214,079	63,197	7,170	270,106	12.4%	56,000
5	Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	347,881	19.9%	180,440	8,620	---	189,060	10.8%	299,712
6	Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	312,031	17.1%	168,847	14,901	---	183,748	10.0%	60,000
7	Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	1,466,187	18.1%	570,914	2,979	---	573,893	7.1%	335,000
8	Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	463,988	18.4%	131,547	46,870	---	178,417	7.1%	52,300
9	Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	309,827	20.5%	99,650	931	4,528	96,053	6.3%	15,000
10	Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	198,619	22.7%	32,272	1,296	---	33,568	3.8%	15,000
11	Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	245,993	21.3%	12,164	7,217	16,664	2,717	0.2%	6,000
12	Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	112,761	23.0%	(1,005)	---	---	(1,005)	-0.2%	---
13	Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	239,554	28.8%	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
14	Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	86,947	38.1%	(34,161)	378	---	(33,783)	-14.8%	---
1	Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	187,794	17.7%	254,307	337	---	254,644	24.1%	---
2	Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	152,513	34.7%	76,681	11,026	---	87,707	19.9%	2,000
3	Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	196,628	36.1%	71,100	---	---	71,100	13.1%	---
4	Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	249,813	38.8%	41,458	13,664	---	55,122	8.6%	11,776
5	Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	290,929	35.3%	69,326	---	---	69,326	8.4%	---
6	Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	186,764	34.0%	45,438	298	---	45,736	8.3%	9,000
7	New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	272,427	32.8%	40,172	20,616	---	60,788	7.3%	38,000
8	Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	359,253	33.9%	12,552	62,977	---	75,529	7.1%	5,000
9	Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	147,423	41.8%	20,497	743	---	21,240	6.0%	---
10	Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	211,247	34.5%	31,111	---	---	31,111	5.1%	---
11	Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	301,353	52.6%	17,708	1,048	---	18,756	3.3%	---
12	Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	160,802	59.0%	(34,269)	23,765	---	(10,504)	-3.9%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Total for Region				67,575	\$50,543,395	\$35,355,198	\$15,188,197	\$10,097,874	20.0%	\$5,090,323	\$641,408	\$122,626	\$5,609,105	11.1%	\$5,498,301
Percent of Total MLS Operations				6.8%	11.6%	11.5%	11.7%	9.9%		18.7%	11.5%	9.6%	17.8%		19.3%
5 - North Central															
1	Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	475,324	16.7%	235,589	(5,192)	---	230,397	8.1%	120,000
2	Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	371,938	16.7%	164,467	3,142	---	167,609	7.5%	72,000
3	Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	258,263	24.3%	31,979	2,025	---	34,004	3.2%	44,105
1	Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	309,804	25.8%	138,898	7,270	---	146,168	12.2%	65,000
2	Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	643,567	28.2%	286,727	550	10,427	276,850	12.1%	324,000
3	Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	209,498	37.8%	34,787	7,996	---	42,783	7.7%	---
4	Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	166,831	43.2%	28,796	560	---	29,356	7.6%	---
5	Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	270,968	33.0%	7,812	54,013	---	61,825	7.5%	30,000
6	Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	1,532,168	27.7%	383,598	1,326	18,106	366,818	6.6%	265,000
7	Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	276,184	45.1%	(13,949)	49,619	---	35,670	5.8%	10,800
8	Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	483,680	26.4%	92,509	13,943	---	106,452	5.8%	126,738
9	Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	389,139	46.9%	38,201	---	613	37,588	4.5%	136,000
10	Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	374,091	34.2%	38,789	172	---	38,961	3.6%	19,000
11	Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	152,103	60.2%	(35,904)	30,818	---	(5,086)	-2.0%	---
12	Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	304,210	48.8%	(34,122)	---	81	(34,203)	-5.5%	---
Total for Region				17,776	\$22,152,586	\$14,536,641	\$7,615,945	\$6,217,768	28.1%	\$1,398,177	\$166,242	\$29,227	\$1,535,192	6.9%	\$1,212,643
Percent of Total MLS Operations				1.8%	5.1%	4.7%	5.9%	6.1%		5.1%	3.0%	2.3%	4.9%		4.3%
6E - Southwest Central															
1	Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	501,199	15.2%	323,359	3,732	---	327,091	9.9%	315,900
2	Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	423,223	16.3%	264,959	1,356	11,269	255,046	9.8%	200,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
3	Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	1,146,883	15.3%	542,050	960	---	543,010	7.2%	550,000
4	Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	280,581	21.5%	43,266	16,804	12,719	47,351	3.6%	---
5	Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	335,526	29.0%	(9,540)	11,669	---	2,129	0.2%	---
1	Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	303,790	48.1%	10,909	35,107	2,610	43,406	6.9%	10,000
2	Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	301,616	48.6%	(34,458)	29,021	5,602	(11,039)	-1.8%	---
3	Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	272,175	54.7%	(63,908)	33,476	---	(30,432)	-6.1%	---
Total for Region				32,920	\$17,620,979	\$12,979,349	\$4,641,630	\$3,564,993	20.2%	\$1,076,637	\$132,125	\$32,200	\$1,176,562	6.7%	\$1,075,900
Percent of Total MLS Operations				3.3%	4.0%	4.2%	3.6%	3.5%		3.9%	2.4%	2.5%	3.7%		3.8%
6W - Upper Southwest															
1	Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	96,002	18.2%	45,446	1,599	---	47,045	8.9%	20,000
2	Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	503,236	18.7%	176,755	3,490	1,040	179,205	6.7%	150,000
3	Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	285,480	19.1%	65,121	20,307	34,021	51,407	3.4%	100,000
4	Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	152,231	24.6%	21,199	---	---	21,199	3.4%	---
5	Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	138,270	26.3%	(3,672)	2,289	---	(1,383)	-0.3%	---
1	Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	392,454	27.5%	55,566	56,345	---	111,911	7.8%	80,000
2	De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	271,255	63.8%	(68,321)	73,509	565	4,623	1.1%	---
3	Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	116,206	53.5%	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
4	Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	282,273	46.2%	(35,120)	23,160	16,326	(28,286)	-4.6%	---
Total for Region				16,251	\$8,528,764	\$6,050,256	\$2,478,508	\$2,237,407	26.2%	\$241,101	\$191,282	\$52,583	\$379,800	4.5%	\$346,780
Percent of Total MLS Operations				1.6%	1.9%	2.0%	1.9%	2.2%		0.9%	3.4%	4.1%	1.2%		1.2%
7E - East Central															
1	Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	681,448	11.8%	907,144	92,900	---	1,000,044	17.3%	34,128

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
2	Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	842,275	15.1%	623,025	61,611	54,553	630,083	11.3%	420,000
3	Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	1,004,315	15.3%	701,525	23,950	458	725,017	11.0%	675,000
4	Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	805,587	17.9%	339,901	8,218	22,750	325,369	7.2%	304,564
5	Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	651,187	21.0%	157,637	10,148	---	167,785	5.4%	200,000
6	Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	582,711	24.0%	100,809	8,837	---	109,646	4.5%	279,895
7	North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	993,440	24.8%	75,012	5,429	---	80,441	2.0%	100,000
8	Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	356,984	18.9%	10,657	14,270	---	24,927	1.3%	60,000
1	Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	215,457	41.2%	58,825	5,677	---	64,502	12.3%	---
2	Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	736,096	21.8%	298,265	8,761	853	306,173	9.1%	231,504
3	Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	336,018	37.7%	61,528	264	---	61,792	6.9%	14,500
4	Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	889,126	29.3%	73,359	83,939	---	157,298	5.2%	194,930
5	Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	1,334,513	31.3%	82,805	100,736	14,642	168,899	4.0%	100,000
6	Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	390,576	41.2%	(3,900)	42,551	4,265	34,386	3.6%	35,000
7	Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	327,977	32.3%	3,477	5,349	166	8,660	0.9%	15,250
Total for Region				58,156	\$47,900,460	\$34,262,681	\$13,637,779	\$10,147,710	21.2%	\$3,490,069	\$472,640	\$97,687	\$3,865,022	8.1%	\$2,664,771
Percent of Total MLS Operations				5.8%	11.0%	11.1%	10.5%	9.9%		12.8%	8.4%	7.7%	12.2%		9.4%
7W - Central															
1	Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	1,579,063	19.8%	637,163	329,638	4,611	962,190	12.1%	1,250,000
2	Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	1,145,204	16.3%	724,122	81,214	---	805,336	11.4%	2,250,000
3	Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	958,748	17.6%	557,304	53,616	---	610,920	11.2%	450,000
4	Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	1,433,760	20.0%	643,100	67,405	---	710,505	9.9%	450,000
5	Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	669,229	17.5%	246,353	87,933	---	334,286	8.8%	140,000
6	Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	790,952	20.1%	329,994	7,884	4,905	332,973	8.5%	125,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
7	Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	502,462	21.7%	43,635	46,510	---	90,145	3.9%	64,960
8	Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	380,275	20.7%	24,250	26,671	671	50,250	2.7%	49,077
1	Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	280,975	58.0%	(7,177)	57,855	---	50,678	10.5%	---
2	Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	226,097	22.0%	40,590	218	---	40,808	4.0%	---
3	Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	332,553	29.9%	21,413	---	---	21,413	1.9%	---
4	Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	195,193	59.7%	(32,182)	8,192	---	(23,990)	-7.3%	---
Total for Region				102,208	\$42,494,130	\$30,771,054	\$11,723,076	\$8,494,511	20.0%	\$3,228,565	\$767,136	\$10,187	\$3,985,514	9.4%	\$4,779,037
Percent of Total MLS Operations				10.2%	9.7%	10.0%	9.0%	8.3%		11.8%	13.7%	0.8%	12.6%		16.8%
8 - Southwest															
1	Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	1,020,799	13.8%	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
2	Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	345,244	16.9%	232,360	17,754	---	250,114	12.3%	143,000
3	Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	138,374	18.5%	57,734	20,651	---	78,385	10.5%	6,000
4	Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	858,063	16.4%	451,717	31,881	13,027	470,571	9.0%	275,000
5	Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	365,993	21.7%	102,264	4,963	---	107,227	6.4%	56,000
6	Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	215,055	25.4%	41,830	11,671	---	53,501	6.3%	91,862
7	Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	356,444	18.7%	86,087	16,153	---	102,240	5.4%	45,000
8	Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	526,419	22.2%	114,676	14,931	10,992	118,615	5.0%	100,000
9	Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	617,862	23.4%	36,675	24,392	1,050	60,017	2.3%	120,000
1	Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	140,791	46.3%	44,701	9,471	---	54,172	17.8%	10,000
2	Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	138,056	54.2%	8,060	19,336	3,825	23,571	9.3%	26,976
3	Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	150,848	36.5%	(3,706)	11,526	---	7,820	1.9%	2
4	Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	179,013	42.7%	4,532	1,373	---	5,905	1.4%	---
5	Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	290,041	52.2%	(18,810)	21,991	1,384	1,797	0.3%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
6	Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	183,246	50.2%	1,393	758	2,310	(159)	-	---
7	Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	330,327	64.3%	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
8	Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	282,845	57.0%	(109,302)	347	---	(108,955)	-22.0%	---
Total for Region				56,688	\$28,162,190	\$19,951,245	\$8,210,945	\$6,139,420	21.8%	\$2,071,525	\$342,896	\$95,657	\$2,318,764	8.2%	\$1,644,777
Percent of Total MLS Operations				5.7%	6.4%	6.5%	6.3%	6.0%	7.6%	6.1%	7.5%	7.3%		5.8%	
9 - South Central															
1	Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	717,251	15.1%	614,791	119,375	---	734,166	15.5%	365,906
2	Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	313,580	26.3%	85,885	22,169	---	108,054	9.1%	57,464
3	Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	383,645	21.2%	86,192	14,413	---	100,605	5.5%	---
4	Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	174,040	22.0%	17,168	6,393	---	23,561	3.0%	---
5	Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	194,332	17.0%	7,096	9,428	11,969	4,555	0.4%	---
6	Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	37,991	30.7%	(2,693)	---	---	(2,693)	-2.2%	---
7	Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	64,785	32.5%	(10,493)	3,957	500	(7,036)	-3.5%	---
8	Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	99,903	45.6%	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
1	Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	252,859	39.2%	19,611	84,323	---	103,934	16.1%	20,500
2	Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	118,934	51.8%	(22,328)	47,411	---	25,083	10.9%	---
3	Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	168,632	49.0%	(29,427)	53,006	---	23,579	6.9%	---
4	Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	428,356	33.6%	36,860	31,404	1,231	67,033	5.3%	75,000
5	Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	16,050	1605000.0%	(17,343)	56,931	---	39,588	---	159,791
6	Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	460,672	48.3%	(78,761)	35,096	---	(43,665)	-4.6%	---
Total for Region				31,234	\$13,668,237	\$9,581,340	\$4,086,897	\$3,431,030	25.1%	\$655,867	\$487,124	\$13,700	\$1,129,291	8.3%	\$676,647
Percent of Total MLS Operations				3.1%	3.1%	3.1%	3.2%	3.4%	2.4%	8.7%	1.1%	3.6%		2.4%	
10 - Southeast															

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	734,686	25.7%	70,097	108,683	---	178,780	6.2%	50,000
2	Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	309,352	18.7%	55,999	15,099	---	71,098	4.3%	16,000
3	Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	215,887	21.4%	21,244	2,421	---	23,665	2.3%	---
4	Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	580,406	29.4%	(149,149)	13,420	---	(135,729)	-6.9%	44,005
1	Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	32,631	16.8%	33,436	57,787	---	91,223	47.0%	132,801
2	Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	237,983	33.0%	32,775	44,990	---	77,765	10.8%	10,663
3	Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	243,972	47.0%	17,318	34,902	---	52,220	10.1%	---
4	Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	271,589	32.6%	(4,562)	49,516	---	44,954	5.4%	20,000
5	West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	180,531	63.6%	(48,054)	36,788	---	(11,266)	-4.0%	---
Total for Region				42,345	\$10,048,978	\$7,212,837	\$2,836,141	\$2,807,037	27.9%	\$29,104	\$363,606	---	\$392,710	3.9%	\$273,469
Percent of Total MLS Operations				4.2%	2.3%	2.3%	2.2%	2.7%		0.1%	6.5%	---	1.2%		1.0%
11 - 7-County Metro Area															
1	Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	710,737	18.4%	388,420	30,891	---	419,311	10.9%	300,000
2	Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	2,464,105	17.7%	1,301,258	99,645	---	1,400,903	10.1%	897,926
3	Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	1,422,900	20.0%	588,620	122,008	---	710,628	10.0%	---
4	Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	1,162,539	17.2%	553,704	94,423	43,987	604,140	8.9%	195,126
5	Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	2,786,634	23.1%	811,850	125,535	39,850	897,535	7.4%	800,000
6	Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	1,350,351	21.7%	436,680	66,621	42,370	460,931	7.4%	338,500
7	Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	2,503,069	23.2%	695,528	43,254	12,457	726,325	6.7%	1,850,000
8	Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	1,457,786	20.6%	361,620	64,765	---	426,385	6.0%	275,000
9	Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	654,991	21.2%	113,593	63,239	---	176,832	5.7%	60,000
10	Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	5,155,829	22.7%	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
11	Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	743,675	20.5%	173,739	24,588	2,630	195,697	5.4%	200,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2023
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

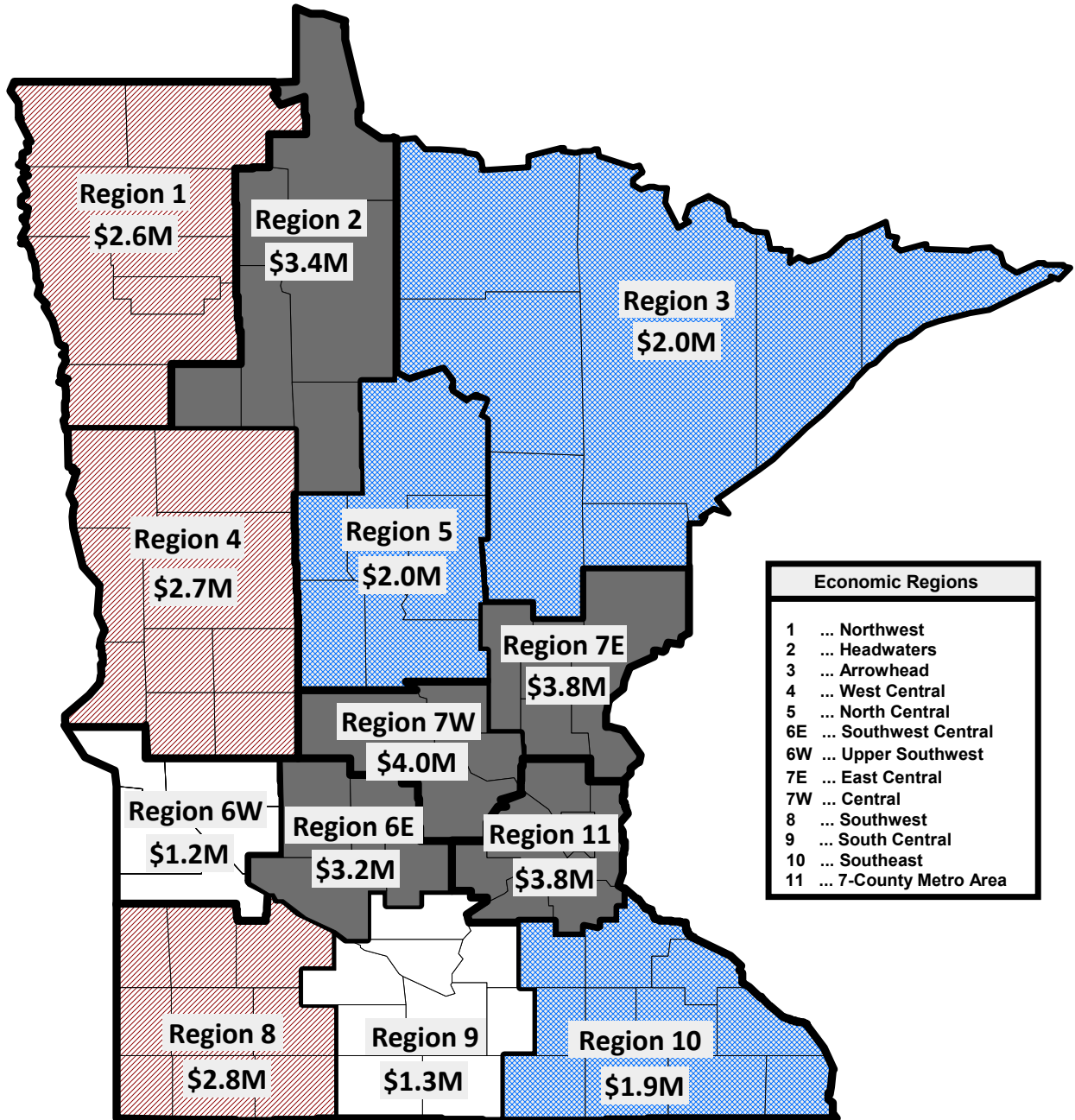
Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
12	Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	3,910,170	29.3%	414,325	131,491	---	545,816	4.1%	995,127
13	Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	2,079,058	23.0%	78,285	52,102	41,448	88,939	1.0%	155,400
14	Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	1,973,321	30.1%	(27,793)	113,044	127,922	(42,671)	-0.6%	---
15	Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	1,186,673	27.7%	13,677	7,953	61,079	(39,449)	-0.9%	200,000
16	Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	949,300	38.8%	(351,868)	8,892	---	(342,976)	-14.0%	40,000
1	Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	3,300,663	46.3%	440,031	74,664	29,474	485,221	6.8%	195,000
2	Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	1,295,408	27.7%	245,835	31,493	---	277,328	5.9%	244,200
Total for Region				515,507	\$144,705,608	\$102,299,124	\$42,406,484	\$35,107,209	24.3%	\$7,299,275	\$1,374,907	\$440,824	\$8,233,358	5.7%	\$8,070,062
Percent of Total MLS Operations				51.5%	33.1%	33.2%	32.7%	34.3%		26.8%	24.6%	34.6%	26.1%		28.3%
Off-Sale Only				914,236	\$353,260,456	\$257,264,455	\$95,996,001	\$71,818,535	20.3%	\$24,177,466	\$3,590,286	\$910,473	\$26,857,279	7.6%	\$25,433,360
On- & Off-Sale				86,106	\$84,122,848	\$50,477,833	\$33,645,015	\$30,565,525	36.3%	\$3,079,490	\$2,008,381	\$361,771	\$4,726,100	5.6%	\$3,059,998
All Stores				1,000,342	\$437,383,304	\$307,742,288	\$129,641,016	\$102,384,060	23.4%	\$27,256,956	\$5,598,667	\$1,272,244	\$31,583,379	7.2%	\$28,493,358

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Figure 8
2023 Average Sales Per Off-Sale Municipal Liquor
Establishment by Economic Development Region



**All numbers are rounded.*

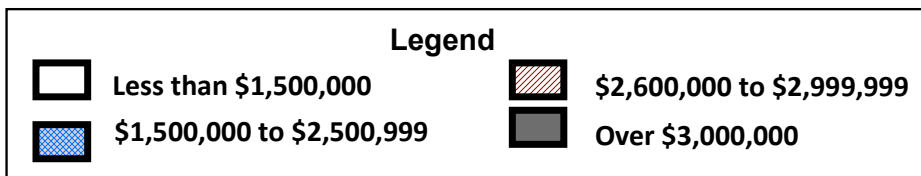
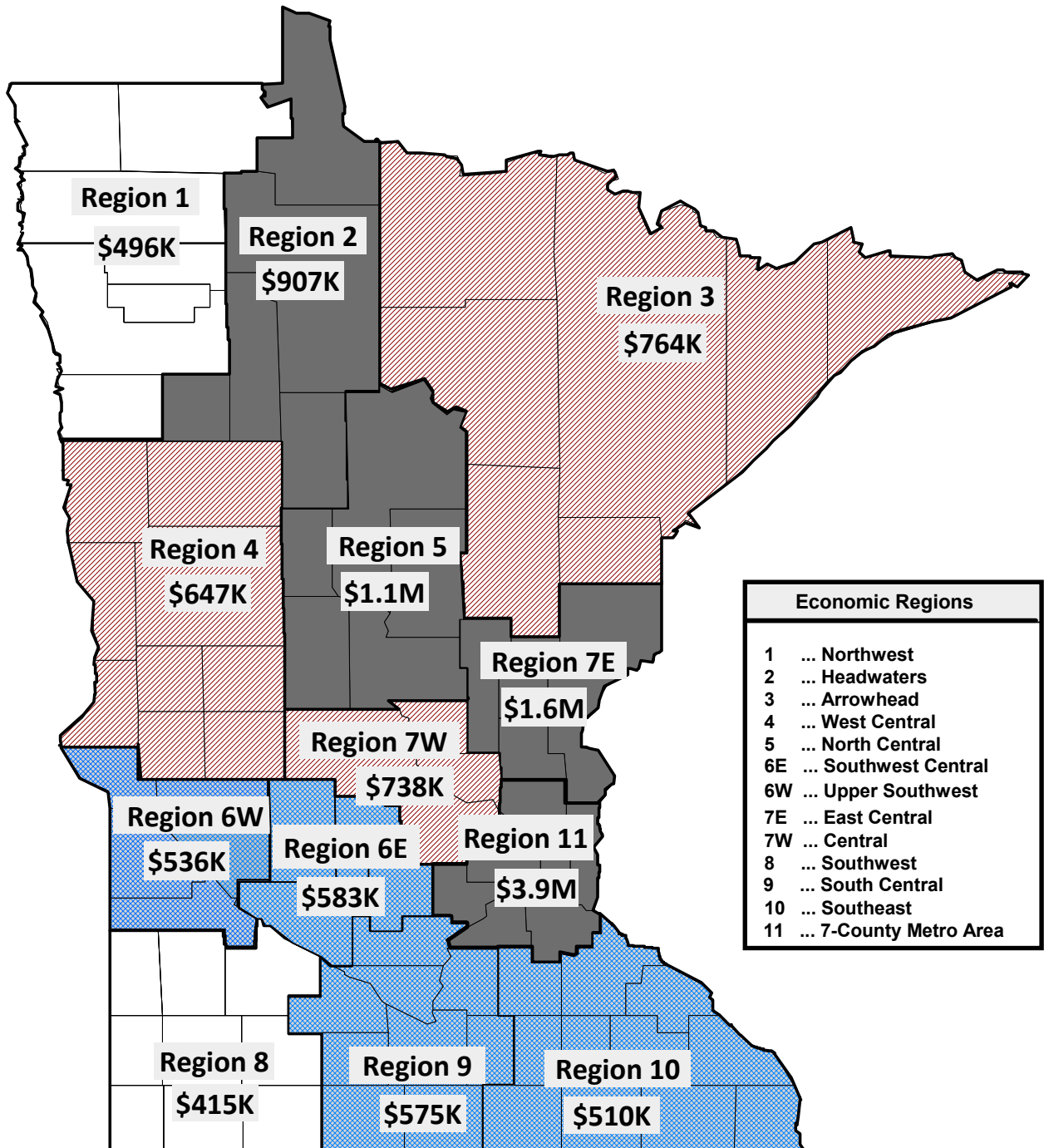


Figure 9
2023 Average Sales Per On-Sale Municipal Liquor
Establishment by Economic Development Region



Economic Regions	
1	... Northwest
2	... Headwaters
3	... Arrowhead
4	... West Central
5	... North Central
6E	... Southwest Central
6W	... Upper Southwest
7E	... East Central
7W	... Central
8	... Southwest
9	... South Central
10	... Southeast
11	... 7-County Metro Area

**All numbers are rounded.*

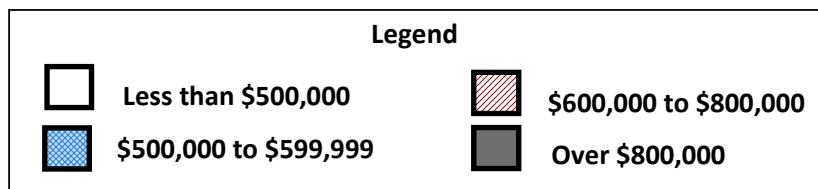
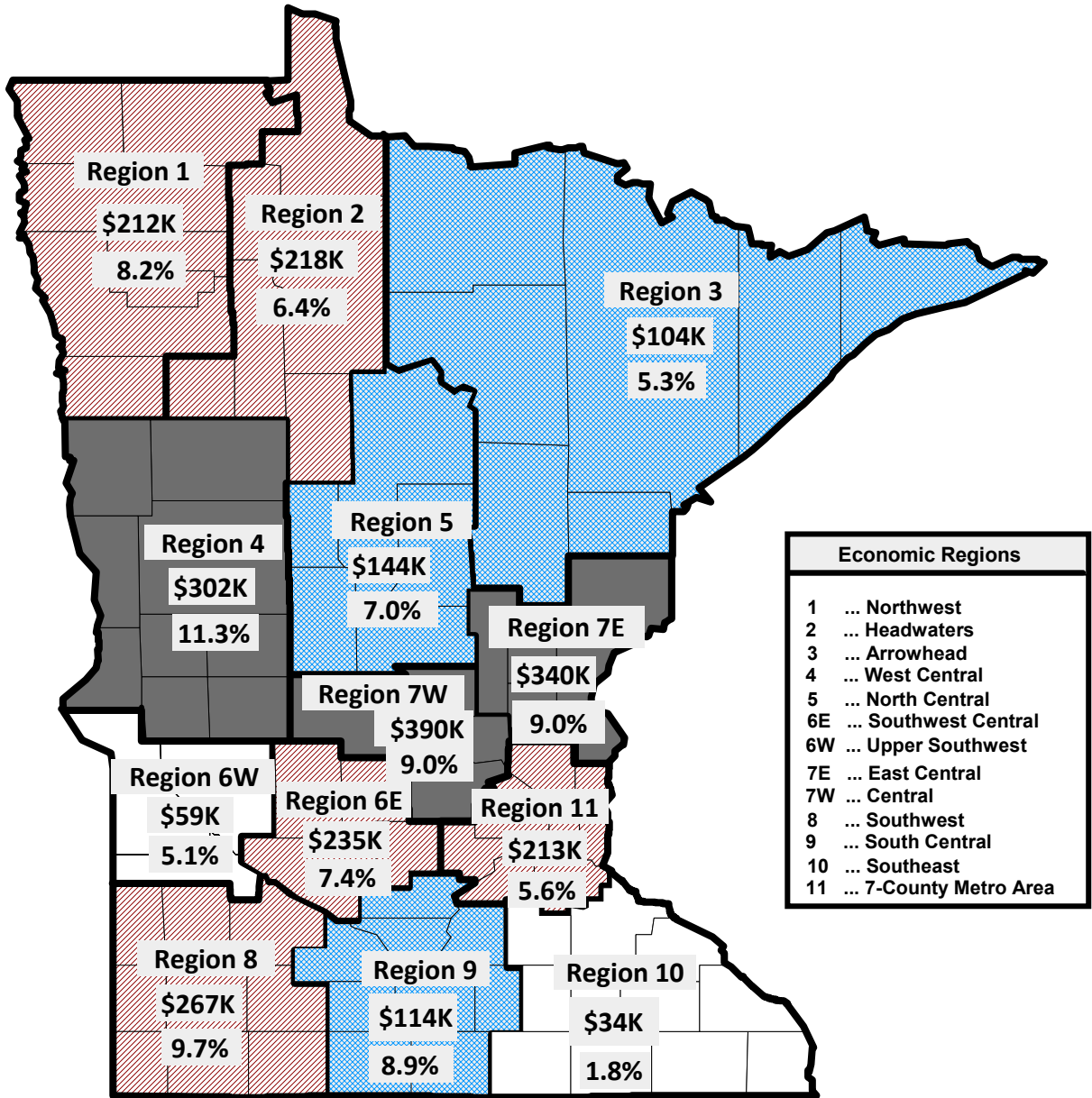


Figure 10
2023 Average Net Profit and Net Profit as a Percent of Sales
Per Off-Sale Municipal Liquor Establishment
by Economic Development Region



**All numbers are rounded.*

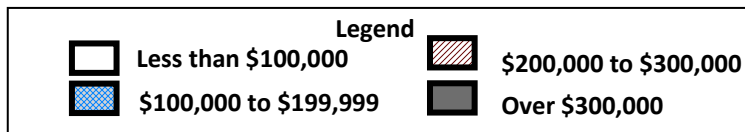
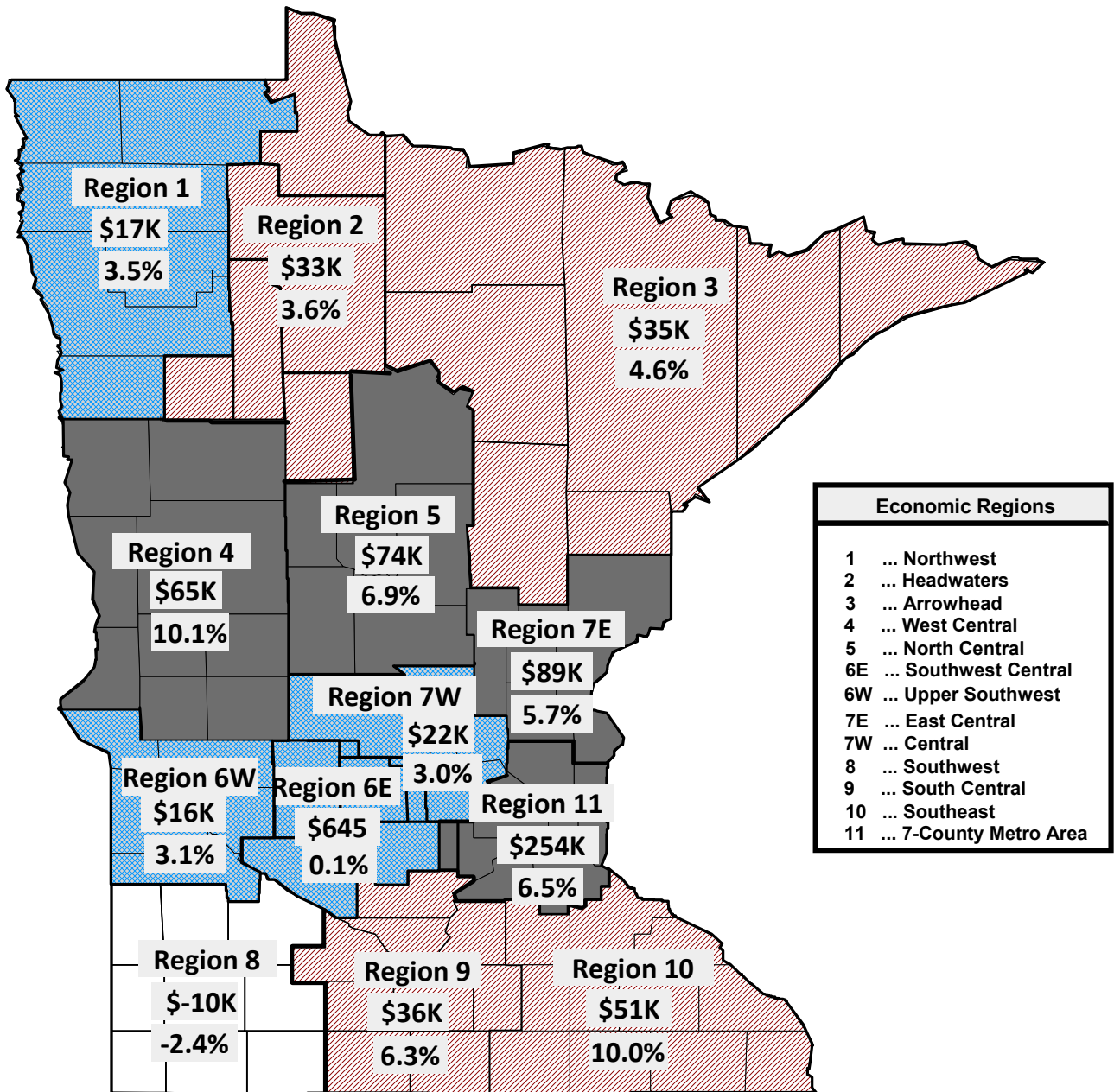


Figure 11
2023 Average Net Profit and Net Profit as a Percent of Sales
Per On-Sale Municipal Liquor Establishment
by Economic Development Region



*All numbers are rounded.

