Local Government Lobbying in 1996

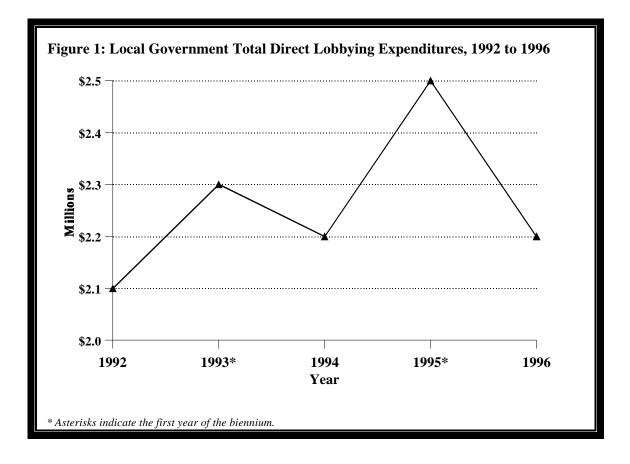
Summary of 1996 Local Government Lobbying Expenditures

During 1996, 80 Minnesota local governments expended \$2,228,640 in direct lobbying expenditures. This represented a decrease of 10.4 percent from the \$2,487,482 in direct lobbying expenditures made in 1995. A direct lobbying expenditure is the amount paid directly to a local government employee or a contract lobbyist for the

Eighty local governments reported \$2,228,640 in direct lobbying expenditures in 1996.

purpose of lobbying the Legislature or state administrative agency. Direct lobbying expenditures do not include dues and membership fees paid to local government organizations, even though the local government organizations spend a portion of those dues and membership fees for lobbying activities.

Historically, local government lobbying expenditures are higher in the first year of the biennium than in the second year due to the budgeting cycle of the Legislature. Figure 1 shows the trend of direct lobbying expenditures by local governments for the years 1992 through 1996.

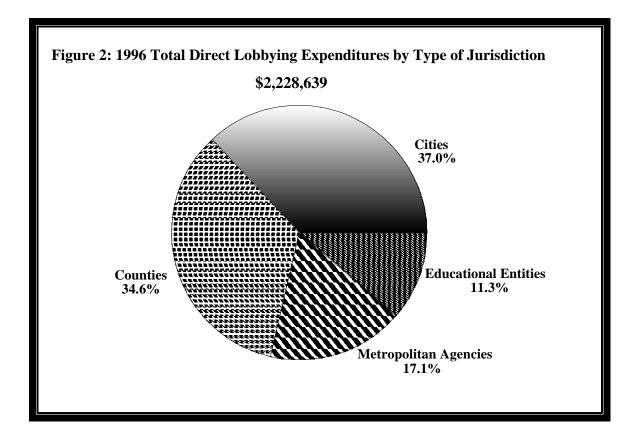


Direct Lobbying Expenditures of Minnesota Local Governments

Eighty of Minnesota's cities, counties, school districts, and metropolitan agencies opted to directly employ staff and/or contract lobbyists to lobby the Legislature on their behalf in 1996. The 80 units of government include:

- Forty-seven cities that reported a combined total of \$823,693 in direct lobbying expenditures;
- Thirteen counties that reported a combined total of \$771,726 in direct lobbying expenditures;
- Sixteen school districts or other educational entities that reported a combined total of \$251,553 in direct lobbying expenditures; and,
- Four metropolitan agencies that reported a combined total of \$381,667 in direct lobbying expenditures.

Figure 2 shows 1996 total direct lobbying expenditures by type of jurisdiction.



Local Governments with Highest Direct Lobbying Costs

Five of the 80 local governments reported over \$100,000 in lobbying expenditures, for a combined total of \$961,013. These five local governments account for 43.1 percent of the total direct local government lobbying expenditures. The five local governments are:

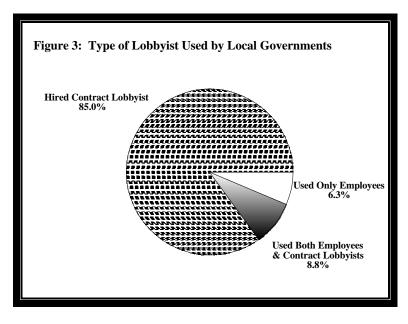
| City of Duluth | \$105,865 | Metropolitan Airports Commission | \$153,919 |
|---------------------|-----------|----------------------------------|-----------|
| City of Minneapolis | \$229,393 | Metropolitan Council | \$131,341 |
| Hennepin County | \$340,495 | | |

Hired Contract Lobbyists are Utilized Far More than Employee Lobbyists

Direct expenditures by local government units for lobbying the Legislature in 1996 included the use of hired contract lobbyists and local government employees. Approximately 59.6 percent (\$1,329,246) of the total direct lobbying expenditures were made to various contract lobbyists. The remaining 40.4 percent (\$899,393) of the expenditures were made to employees of 12 government units to lobby on behalf of the local units of government. During 1996:

- Five local units of government relied entirely upon their employees to represent them at the Legislature;
- Sixty-eight units of government relied entirely upon contract lobbyists to represent them at the Legislature; and,
- Seven local units of government hired contract lobbyists <u>and</u> used their own employees for lobbying the Legislature.

Figure 3 shows that local governments which have direct lobbying expenditures utilize contract lobbyists far more than their own employees to lobby the Legislature.



Firms That Lobby on Behalf of Local Governments

In 1996, Minnesota local governments hired 32 contract lobbyists or lobbying firms at a cost of \$1,329,247 to lobby the Legislature on their behalf. Ten of these lobbyists or firms each received \$50,000 or more from local governments for a combined total of \$1,011,755. This accounted for 76.1 percent of all contract lobbying expenditures by Minnesota local governments. The ten contract lobbyists are:

| Best & Flanagan | \$123,818 | McGrann, Shea, Franzen, Carnival, Straughn & Lamb | \$144,779 |
|-------------------------|-----------|--|-----------|
| Capitol Hill Associates | \$71,251 | Messerli & Kramer | \$180,334 |
| Flaherty & Koebele | \$61,271 | Publicorp/Ehlers & Associates | \$52,678 |
| Legislative Associates | \$79,898 | Ronald Jerich & Associates | \$83,067 |
| Mary D. Gilbert | \$74,659 | Schatz, Pacquin, Lockridge, Grindal and Holstein | \$140,000 |

Other Lobbying Expenditures on Behalf of Local Governments

While 80 local government units have opted to pay lobbyists directly to lobby on their behalf, most local governments rely on various local government organizations to represent them at the Legislature.¹ These local government organizations charge membership dues to individual local governments throughout the state. Most local government associations provide administrative assistance in addition to lobbying services for their members. The amount of resources spent by these organizations on lobbying varies substantially from one organization to another, but the amount expended on lobbying activities is reported to the State Ethical Practices Board.

In 1996, 22 local government organizations filed lobbying expenditure reports with the State Ethical Practices Board. The reporting form used by the Ethical Practices Board requires lobbying organizations to report their expenditures within the broad ranges of \$0 to \$500; \$501 to \$50,000; \$50,001 to \$150,000; \$150,001 to

Organizations representing local governments spent between \$1.4 and \$3.2 million lobbying the Legislature in 1996.

¹Other than local government management associations, the local government organizations identified in this report do not include various professional organizations that lobby on behalf of specific professional occupations within local governments. For example, the Minnesota Education Association (MEA) is registered with the State Ethical Practices Board. However, since the organization does not specifically represent school districts or school district management personnel, the MEA's lobbying expenditures are not included in this report.

\$250,000; and, \$250,001 to \$500,000. Because of these broad ranges, it is impossible to determine precisely how much was spent by these organizations. Based on the limited expenditure data available, the total expenditures reported by the 22 local government organizations fall somewhere between \$1,356,021 and \$3,150,500. When the direct lobbying expenditures are included, the total amount of 1996 local tax dollars spent on lobbying the state Legislature ranged from \$3,584,661 to \$5,379,140. The 22 local government organizations include:

- Three organizations that represented the interests of school districts;
- Five organizations that represented the interests of cities;
- Four organizations that represented the interests of local economic development and housing organizations;
- Five organizations that represented the interests of counties; and,
- Five organizations that represented other local government interests.

Local Government Organizations with Highest Lobbying Expenditures

Among the 22 local government organizations that lobbied the Legislature on behalf of their local government members, seven organizations reported lobbying expenditures in excess of \$150,000. These organizations are:

| \$150,001 to \$250,000 |
|------------------------|
| \$150,001 to \$250,000 |
| \$250,001 to \$500,000 |
| \$250,001 to \$500,000 |
| \$150,001 to \$250,000 |
| \$150,001 to \$250,000 |
| \$150,001 to \$250,000 |
| |

Scope and Methodology of Report

This report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies is prepared in accordance with Minnesota Statute (1996) § 6.76. The statute requires that:

"On or before January 31, 1990, and each year thereafter, all counties, cities, school districts, metropolitan agencies, regional railroad authorities, and the metropolitan council shall report to the state auditor, on forms prescribed by the auditor, their estimated expenditures paid for the previous calendar year to a lobbyist as defined in section 10A.01, subdivision 11, and to any staff person not registered as a lobbyist over 25 percent of whose time is spent during the legislative session on legislative matters."

Many state policies, appropriation and tax laws established by the Minnesota Legislature and state administrative agencies have a direct impact on Minnesota's local governments. Therefore, it is appropriate that local governments work with the Legislature and administrative agencies in the development of these laws and administrative processes. *This report is not intended to question the appropriate role of local governments in the state's legislative and administrative process. Instead, it is intended to inform Minnesota citizens of the amount spent by their local governments to lobby the Legislature.*

The Office of the State Auditor has collected and published this data for lobbying expenditures made by local governments since 1989. This report summarizes local government lobbying expenditures during calendar year 1996. Due to a change in methodology, reports issued since 1992 are not comparable with earlier reports.²

In January of 1996, a lobbying reporting form was mailed to local governments which had reported lobbying expenditures in 1995 (see Appendix A). A review of individual lobbyist registrations with the State Ethical Practices Board identified additional local governments that have paid individuals to lobby on their behalf during 1996. The lobbying expenditures are the amounts reported by the local governments. The Office of the State Auditor did not attempt to verify the accuracy of those amounts. The data was cross-referenced against data collected by the State Ethical Practices Board, which requires lobbyists, and organizations that pay lobbyists, to file periodic reports.

²While the law requires local governments to report the total annual cost of salaries and benefits of employees who spend more than 25 percent of their time on legislative issues, local governments contend that these figures artificially inflate their total lobbying expenditures. Therefore, for the past four years local governments were asked to report the percentage of an employee's time spent on legislative issues. This percentage was then used to prorate the total annual salary and benefit expenditures of the employee as a means of determining the amount of their total compensation related to legislative issues.

DATA TABLES

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|-------------------------------------|------------------------------------|-----------------------|--|------------------------------------|-----------------------------------|
| Anoka County | Ronald Jerich & Associates | 32,400 | 0 | 0 | 32,400 |
| Anoka County | Bennett, Marcia | 0 | 54,951 | 1,998 | 56,949 |
| Anoka County | Jerich, Tricia | 0 | 8,686 | 378 | 9,064 |
| Anoka County Total | | 32,400 | 63,637 | 2,376 | 98,413 |
| Carlton County | Arrowhead Counties Association | 2,000 | 0 | 0 | 2,000 |
| City of Austin | Flaherty & Koebele | 353 | 0 | 0 | 353 |
| City of Benson Economic Development | Flaherty & Koebele | 88 | 0 | 0 | 88 |
| | | | | | |
| City of Bloomington | Messerli & Kramer | 20,217 | 0 | 0 | 20,217 |
| City of Bloomington | Messerli & Kramer | 12,000 | 0 | 0 | 12,000 |
| City of Bloomington Total | | 32,217 | 0 | 0 | 32,217 |
| City of Brooklyn Park | Publicorp/Ehlers & Associates | 0 | 0 | 4,913 | 4,913 |
| City of Brooklyn Park | North Metro Crossing Coalition | 30,000 | 0 | 0 | 30,000 |
| City of Brooklyn Park Total | | 30,000 | 0 | 4,913 | 34,913 |
| City of Circle Pines | Suburban Rate Authority | 20 | 0 | 0 | 20 |
| City of Detroit Lakes | Flaherty & Koebele | 177 | 0 | 0 | 177 |
| City of Duluth | APCO | 31,500 | 0 | 1,366 | 32,866 |
| City of Duluth | Publicorp/Ehlers & Associates | 40,000 | 0 | 2,300 | 42,300 |
| City of Duluth | US Strategies Corp | 30,000 | 0 | 699 | 30,699 |
| City of Duluth Total | | 101,500 | 0 | 4,365 | 105,865 |
| City of Eagan | Messerli & Kramer | 12,000 | 0 | 0 | 12,000 |
| City of Eden Prairie | Messerli & Kramer | 12,000 | 0 | 0 | 12,000 |
| City of Eden Prairie | Southwest Transportation Coalition | 3,500 | 0 | 0 | 3,500 |
| City of Eden Prairie Total | | 15,500 | 0 | 0 | 15,500 |
| City of Edina | Messerli & Kramer | 12,000 | 0 | 1,000 | 13,000 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|---|--|---|---|--|---|
| City of Faribault | Flaherty & Koebele | 353 | 0 | 0 | 353 |
| City of Fergus Falls City of Fergus Falls City of Fergus Falls City of Fergus Falls Total | North State Advisors Flaherty & Koebele Flaherty & Koebele | 14,000 11,740 265 26,005 | 0 0 0 0 | $ \begin{array}{r} 0 \\ 62 \\ 0 \\ \hline 62 \\ \hline $ | 14,000 11,802 265 26,067 |
| City of Houston | Legislative Associates | 9,000 | 0 | 241 | 9,241 |
| City of International Falls | Flaherty & Koebele | 9,117 | 0 | 0 | 9,117 |
| City of Lakeville | Messerli & Kramer | 9,893 | 0 | 0 | 9,893 |
| City of Litchfield | Flaherty & Koebele | 177 | 0 | 0 | 177 |
| City of Little Falls | Flaherty & Koebele | 177 | 0 | 0 | 177 |
| City of Mankato City of Mankato City of Mankato City of Mankato Total | Flaherty & Koebele Flaherty & Koebele Southern Minnesota Highway Improvement Association | 8,792 353 2,500 11,645 | 0 0 0 0 | 0 0 0 0 | 8,792 353 2,500 11,645 |
| City of Maplewood | Messerli & Kramer | 9,871 | 0 | 0 | 9,871 |
| City of Marshall City of Marshall City of Marshall Total | Legislative Associates Flaherty & Koebele | 5,850 265 6,115 | 0 0 0 | 0 0 0 | 5,850 265 6,115 |
| City of Minneapolis City of Minneapolis City of Minneapolis City of Minneapolis City of Minneapolis City of Minneapolis City of Minneapolis | Barnhart, William Cousin, Kim Hart-Kajer, Andrea Holm, Patty Mary D. Gilbert McGrann, Shea, Franzen, Carnival, Straughn & Lamb Van Wychen, Jeffrey | $ \begin{array}{r} 0 \\ 0 \\ 0 \\ 15,000 \\ 45,000 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 $ | 54,302 5,449 45,310 14,919 0 0 48,265 | $ \begin{array}{r} 0 \\ 203 \\ 23 \\ 0 \\ 0 \\ 922 \\ 1140 \end{array} $ | 54,302 5,652 45,333 14,919 15,000 45,000 49,187 |
| City of Minneapolis Total | | 60,000 | 168,245 | 1,148 | 229,393 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|--|---|----------------------------------|--|---|-----------------------------------|
| City of Minnetonka | Messerli & Kramer | 12,000 | 0 | 0 | 12,000 |
| City of Montevideo City of Montevideo City of Montevideo Total | Flaherty & Koebele SW/WC Service Cooperatives | 88 7,500 7,588 | 0 0 0 | 0 0 0 | 88 7,500 7,588 |
| City of Moorhead City of Moorhead City of Moorhead Total | Flaherty & Koebele Flaherty & Koebele | 353 13,241 13,594 | 0 0 0 | $ \begin{array}{r} 0 \\ 140 \\ \hline 140 \end{array} $ | 353 13,381 13,734 |
| City of Morris | Flaherty & Koebele | 88 | 0 | 0 | 88 |
| City of New Ulm | Flaherty & Koebele | 265 | 0 | 0 | 265 |
| City of Owatonna | Flaherty & Koebele | 353 | 0 | 0 | 353 |
| City of Pipestone | Flaherty & Koebele | 88 | 0 | 0 | 88 |
| City of Plymouth | Messerli & Kramer | 12,000 | 0 | 0 | 12,000 |
| City of Red Wing City of Red Wing City of Red Wing City of Red Wing Total | Economic Development Association of Minnesota Flaherty & Koebele Port Authority of St. Paul | 500 10,020 3,020 13,540 | 0 0 0 | 0 0 0 0 | 500 10,020 3,020 13,540 |
| City of Richfield | Publicorp/Ehlers & Associates | 0 | 0 | 1,965 | 1,965 |
| City of Rochester | Flaherty & Koebele | 3,216 | 0 | 0 | 3,216 |
| City of Roseville | Messerli & Kramer | 11,000 | 0 | 0 | 11,000 |
| City of Rushford | Flaherty & Koebele | 88 | 0 | 0 | 88 |
| City of Sauk Rapids HRA | Flaherty & Koebele | 177 | 0 | 0 | 177 |
| City of Shoreview | Messerli & Kramer | 7,787 | 0 | 0 | 7,787 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|---|--|---|---|---|---|
| City of Stewartville | Flaherty & Koebele | 88 | 0 | 0 | 88 |
| City of Stillwater | Legislative Associates | 63,480 | 0 | 1,327 | 64,807 |
| City of St. Charles | Flaherty & Koebele | 88 | 0 | 0 | 88 |
| City of St. Cloud/St. Cloud HRA | Flaherty & Koebele | 530 | 0 | 0 | 530 |
| City of St. James | Flaherty & Koebele | 88 | 0 | 0 | 88 |
| City of St. Louis Park | Publicorp/Ehlers & Associates | 3,500 | 0 | 0 | 3,500 |
| City of St. Paul City of St. Paul City of St. Paul City of St. Paul Total | Minnesota Solution Armstrong, Charles Mische, Mary-Helen | 5,500 0 0 5,500 | $ \begin{array}{r} 0 \\ 42,526 \\ 13,649 \\ \hline 56,175 \\ \end{array} $ | 0 0 0 0 | 5,500 42,526 13,649 61,675 |
| City of Warroad | Flaherty & Koebele | 88 | 0 | 0 | 88 |
| City of Winona Port Authority | Flaherty & Koebele | 353 | 0 | 0 | 353 |
| City of Woodbury | Messerli & Kramer | 8,588 | 0 | 0 | 8,588 |
| Cook County | Arrowhead Counties Association | 1,000 | 0 | 1,000 | 2,000 |
| Dakota County Dakota County Dakota County Total | Capitol Hill Associates Schreiner, Margaret | 55,000 0 55,000 | | | 56,247 16,275 72,522 |
| Hennepin County Hennepin County Hennepin County Hennepin County Hennepin County Hennepin County Hennepin County Total | Schatz, Pacquin, Lockridge, Grindal & Holstein Best & Flanagan Davidson, Mary Failor, Greg Rehder, Margaret Staebler, James | $ \begin{array}{r} 140,000 \\ 48,000 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 188,000 \\ \end{array} $ | $ \begin{array}{r} 0 \\ 0 \\ 48,950 \\ 45,703 \\ 6,570 \\ \underline{45,526} \\ 146,749 \end{array} $ | $ \begin{array}{r} 0 \\ 2,000 \\ 1,714 \\ 735 \\ 125 \\ \underline{1,172} \\ 5,746 \\ \end{array} $ | $ \begin{array}{r} 140,000 \\ 50,000 \\ 50,664 \\ 46,438 \\ 6,695 \\ \underline{46,698} \\ 340,495 \\ \end{array} $ |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|--|---|-----------------------|--|------------------------------------|-----------------------------------|
| ISD #11 Anoka-Hennepin | Brad Lundell | 30,000 | 0 | 0 | 30,000 |
| ISD #11 Anoka-Hennepin ISD #11 Anoka-Hennepin Total | Ronald Jerich & Associates | 36,000 66,000 | 0 | 0 | 36,000 66,000 |
| ISD #12 Centennial | Schools for Equity in Education | 4,403 | 0 | 0 | 4,403 |
| ISD #91 Barnum | Consortium for Legislation for Lake Superior Area Schools | 1,612 | 0 | 0 | 1,612 |
| ISD #93 Carlton | Consortium for Legislation for Lake Superior Area Schools | 1,909 | 0 | 0 | 1,909 |
| ISD #94 Cloquet | Consortium for Legislation for Lake Superior Area Schools | 3,770 | 0 | 0 | 3,770 |
| ISD #95 Cromwell | Consortium for Legislation for Lake Superior Area Schools | 1,334 | 0 | 0 | 1,334 |
| ISD #97 Proctor | Consortium for Legislation for Lake Superior Area Schools | 3,566 | 0 | 0 | 3,566 |
| ISD #99 Esko | Consortium for Legislation for Lake Superior Area Schools | 2,149 | 0 | 0 | 2,149 |
| ISD #100 Wrenshall | Consortium for Legislation for Lake Superior Area Schools | 1,422 | 0 | 0 | 1,422 |
| ISD #166 Cook County | Consortium for Legislation for Lake Superior Area Schools | 1,809 | 0 | 0 | 1,809 |
| ISD #381 Lake Superior | Consortium for Legislation for Lake Superior Area Schools | 3,696 | 0 | 0 | 3,696 |
| ISD #700 Hermantown | Consortium for Legislation for Lake Superior Area Schools | 3,029 | 0 | 0 | 3,029 |
| ISD #704 Moose Lake | Consortium for Legislation for Lake Superior Area Schools | 952 | 0 | 0 | 952 |
| ISD #709 Duluth | Soberg, Ron | 0 | 51,556 | 5,797 | 57,353 |
| Itasca County | Arrowhead Counties Association | 2,500 | 0 | 0 | 2,500 |
| Koochiching County | Natural Resources Board | 1,500 | 0 | 0 | 1,500 |
| Koochiching County Koochiching County Total | Arrowhead Counties Association | 2,000 3,500 | 0 | 0 | 2,000 3,500 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|---|---|---|--|---|---|
| Lake County | Joint Powers Natural Resources Committee | 5,738 | 0 | 0 | 5,738 |
| Metropolitan Airports Commission (MAC) Metropolitan Airports Commission (MAC) Metropolitan Airports Commission (MAC) Metropolitan Airports Commission (MAC) Total | McGrann, Shea, Franzen, Carnival, Straughn & Lamb Messerli & Kramer Dombrowski, David | 54,886 39,947 0 94,833 | $ \begin{array}{r} 0 \\ 0 \\ 57,467 \\ \hline 57,467 \\ \hline \end{array} $ | 1,115 31 473 1,619 | 56,001 39,978 57,940 153,919 |
| Metropolitan Council Metropolitan Council Metropolitan Council Metropolitan Council Metropolitan Council Metropolitan Council Total | Evert, Sally Groschen, Eunice La Shomb, Bob Kuehn, Mike Staeheli, Lou Ann | 0 0 0 0 0 | 21,995 17,794 62,196 12,270 16,661 130,916 | $ \begin{array}{r} 79 \\ 51 \\ 295 \\ 0 \\ 0 \\ \underline{0} \\ 425 \\ \end{array} $ | 22,074 17,845 62,491 12,270 16,661 131,341 |
| Metropolitan Mosquito Control District | Capitol Hill Consultants | 15,000 | 0 | 4 | 15,004 |
| Metropolitan Sports Facilities Commission Metropolitan Sports Facilities Commission Metropolitan Sports Facilities Commission Metropolitan Sports Facilities Commission Metropolitan Sports Facilities Commission Total | McGrann, Shea, Franzen, Carnival, Straughn & Lamb O'Neill, Grills & O'Neill Larry Redmond Ronald Jerich & Associates | 43,778 21,000 1,958 14,667 81,403 | 0 0 0 0 0 | 0 0 0 0 0 | 43,778 21,000 1,958 14,667 81,403 |
| Minneapolis Park & Recreation Board Minneapolis Park & Recreation Board Minneapolis Park & Recreation Board Minneapolis Park & Recreation Board Total | Best & Flanagan Best & Flanagan Best & Flanagan | 39,468 9,750 22,190 71,408 | 0 0 0 0 | 526 85 1,799 2,410 | 39,994 9,835 23,989 73,818 |
| Minneapolis Public Schools | Fermanich, Mark | 0 | 36,499 | 2,391 | 38,890 |
| Olmsted County | Caucutt, Amy | 0 | 23,061 | 345 | 23,406 |
| Ramsey County Board of Commissioners Ramsey County Board of Commissioners Ramsey County Board of Commissioners Total | Lindeke, Theresa Riley, Nicholas | 0 0 0 | 43,546 41,701 85,247 | 1,596 1,190 2,786 | 45,142 42,891 88,033 |
| Scott County | Boland & Associates | 48,000 | 0 | 0 | 48,000 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|--------------------------------------|---|-----------------------|--|------------------------------------|-----------------------------------|
| St. Louis County St. Louis County | North Shore Forest Products Ongaro, John | 10,240 | 0 39,571 | 0 4,508 | 10,240 44,079 |
| St. Louis County Total | | 10,240 | 39,571 | 4,508 | 54,319 |
| St. Paul Public Schools | Mary D. Gilbert | 58,482 | 0 | 1,177 | 59,659 |
| Washington County | Susan J. Ladwig Associates | 30,800 | 0 | 0 | 30,800 |
| Statewide Total | | 1,306,250 | 874,430 | 47,960 | 2,228,640 |

Table 21996 Local Government Lobbying ExpendituresEmployee Lobbyists

| Name of Jurisdiction | Name of Employee | Annual Salary | Annual Cost of Employee's Benefits | Percent Of Time Spent Lobbying | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|----------------------------------|------------------------|------------------|---|---|--|------------------------------------|-----------------------------------|
| | | • | | | | | |
| Anoka County | Bennett, Marcia | 69,151 | 10,488 | 69.0% | 54,951 | 1,998 | 56,949 |
| Anoka County | Jerich, Tricia | 18,228 | 4,043 | 39.0% | 8,686 | 378 | 9,064 |
| Anoka County Total | | 87,379 | 14,531 | N/A | 63,637 | 2,376 | 66,013 |
| City of Minneapolis | Barnhart, William | 72,747 | 13,998 | 62.6% | 54,302 | 0 | 54,302 |
| City of Minneapolis | Cousin, Kim | 15,248 | 1,996 | 31.6% | 5,449 | 203 | 5,652 |
| City of Minneapolis | Hart-Kajer, Andrea | 69,476 | 11,004 | 56.3% | 45,310 | 23 | 45,333 |
| City of Minneapolis | Holm, Patty | 36,789 | 6,834 | 34.2% | 14,919 | 0 | 14,919 |
| City of Minneapolis | Van Wychen, Jeffrey | 63,744 | 13,356 | 62.6% | 48,265 | 922 | 49,187 |
| City of Minneapolis Total | | 258,004 | 47,188 | N/A | 168,245 | 1,148 | 169,393 |
| City of St. Paul | Armstrong, Charles | 61,945 | 8,932 | 60.0% | 42,526 | 0 | 42,526 |
| City of St. Paul | Mische, Mary-Helen | 39,553 | 5,942 | 30.0% | 13,649 | 0 | 13,649 |
| City of St. Paul Total | wildene, wild y fieldi | 101,498 | 14,874 | N/A | 56,175 | 0 | 56,175 |
| | | | | | | | |
| Dakota County | Schreiner, Margaret | 44,266 | 14,608 | 26.0% | 15,307 | 968 | 16,275 |
| Hennepin County | Davidson, Mary | 55,163 | 10,103 | 75.0% | 48,950 | 1,714 | 50,664 |
| Hennepin County | Failor, Greg | 51,569 | 9,368 | 75.0% | 45,703 | 735 | 46,438 |
| Hennepin County | Rehder, Margaret | 7,561 | 1,199 | 75.0% | 6,570 | 125 | 6,695 |
| Hennepin County | Staebler, James | 80,593 | 10,458 | 50.0% | 45,526 | 1,172 | 46,698 |
| Hennepin County Total | | 194,886 | 31,128 | N/A | 146,749 | 3,746 | 150,495 |
| ISD #709 Duluth | Soberg, Ron | 59,852 | 13,800 | 70.0% | 51,556 | 5,797 | 57,353 |
| Metropolitan Airports Commission | Dombrowski, David | 81,701 | 14,078 | 60.0% | 57,467 | 473 | 57,940 |
| Metropolitan Council | Evert, Sally | 57,279 | 11,456 | 32.0% | 21,995 | 79 | 22,074 |
| Metropolitan Council | Groschen, Eunice | 44,934 | 8,987 | 33.0% | 17,794 | 51 | 17,845 |
| Metropolitan Council | Kuehn, Mike | 46,476 | 9,295 | 22.0% | 12,270 | 0 | 12,270 |

Table 21996 Local Government Lobbying ExpendituresEmployee Lobbyists

| Name of Jurisdiction | Name of Employee | Annual Salary | Annual Cost of Employee's Benefits | Percent Of Time Spent Lobbying | Salary & Benefits Related to Lobbying | Expenses Related to Lobbying | Total Lobbying Expenditures |
|--------------------------------------|-------------------|------------------|---|---|--|------------------------------------|-----------------------------------|
| Metropolitan Council | La Shomb, Bob | 51,830 | 10,366 | 100.0% | 62,196 | 295 | 62,491 |
| Metropolitan Council | Staeheli, Lou Ann | 42,073 | 8,415 | 33.0% | 16,661 | 0 | 16,661 |
| Metropolitan Council Total | | 242,592 | 48,519 | N/A | 130,916 | 425 | 131,341 |
| Minneapolis Public Schools | Fermanich, Mark | 64,372 | 16,737 | 45.0% | 36,499 | 2,391 | 38,890 |
| Olmsted County | Caucutt, Amy | 38,918 | 7,203 | 50.0% | 23,061 | 345 | 23,406 |
| Ramsey County Board of Commissioners | Lindeke, Theresa | 76,043 | 11,049 | 50.0% | 43,546 | 1,596 | 45,142 |
| Ramsey County Board of Commissioners | Riley, Nicholas | 45,227 | 6,899 | 80.0% | 41,701 | 1,190 | 42,891 |
| Ramsey County Board of Commiss | ioners Total | 121,270 | 17,948 | N/A | 85,247 | 2,786 | 88,033 |
| St. Louis County | Ongaro, John | 67,767 | 12,175 | 49.5% | 39,571 | 4,508 | 44,079 |
| STATEWIDE TOTAL | | 1,362,505 | 252,789 | N/A | 874,430 | 24,963 | 899,393 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Expenses Related to Lobbying | Total Lobbying Expenditures |
|-------------------------------------|------------------------------------|-----------------------|------------------------------------|-----------------------------------|
| | | | | |
| Anoka County | Ronald Jerich & Associates | 32,400 | 0 | 32,400 |
| Carlton County | Arrowhead Counties Association | 2,000 | 0 | 2,000 |
| City of Austin | Flaherty & Koebele | 353 | 0 | 353 |
| City of Benson Economic Development | Flaherty & Koebele | 88 | 0 | 88 |
| City of Bloomington | Messerli & Kramer | 20,217 | 0 | 20,217 |
| City of Bloomington | Messerli & Kramer | 12,000 | 0 | 12,000 |
| City of Bloomington Total | | 32,217 | 0 | 32,217 |
| City of Brooklyn Park | Publicorp/Ehlers & Associates | 0 | 4,913 | 4,913 |
| City of Brooklyn Park | North Metro Crossing Coalition | 30,000 | 4,719 | 30,000 |
| City of Brooklyn Park Total | Commence crossing common | 30,000 | 4,913 | 34,913 |
| City of Circle Pines | Suburban Rate Authority | 20 | 0 | 20 |
| City of Detroit Lakes | Flaherty & Koebele | 177 | 0 | 177 |
| City of Duluth | АРСО | 31,500 | 1,366 | 32,866 |
| City of Duluth | Publicorp/Ehlers & Associates | 40,000 | 2,300 | 42,300 |
| City of Duluth | US Strategies Corp | | 699 | 30,699 |
| City of Duluth Total | | 101,500 | 4,365 | 105,865 |
| City of Eagan | Messerli & Kramer | 12,000 | 0 | 12,000 |
| City of Eden Prairie | Messerli & Kramer | 12,000 | 0 | 12,000 |
| City of Eden Prairie | Southwest Transportation Coalition | 3,500 | 0 | 3,500 |
| City of Eden Prairie Total | | 15,500 | 0 | 15,500 |

| Contract or Employee Lobbyist | Amount of Contract | Expenses Related to Lobbying | Total Lobbying Expenditures |
|--|--|--|--|
| Messerli & Kramer | 12,000 | 1,000 | 13,000 |
| Flaherty & Koebele | 353 | 0 | 353 |
| North State Advisors Flaherty & Koebele | 14,000 11,740 | 0 62 | 14,000 11,802 |
| Flaherty & Koebele | 265 26,005 | <u> </u> | 265 26,067 |
| Legislative Associates | 9,000 | 241 | 9,241 |
| Flaherty & Koebele | 9,117 | 0 | 9,117 |
| Messerli & Kramer | 9,893 | 0 | 9,893 |
| Flaherty & Koebele | 177 | 0 | 177 |
| Flaherty & Koebele | 177 | 0 | 177 |
| Flaherty & Koebele Flaherty & Koebele Southern Minnesota Highway Improvement Association | 8,792 353 2,500 | $-\frac{\begin{array}{c} 0\\ 0\\ 0\\ \end{array}}{0}$ | 8,792 353 2,500 |
| Messerli & Kramer | | 0 | 9,871 |
| Legislative Associates Flaherty & Koebele | 5,850 265 6,115 | 0 0 0 | 5,850 265 6,115 |
| | Messerli & Kramer Flaherty & Koebele North State Advisors Flaherty & Koebele Flaherty & Koebele Legislative Associates Flaherty & Koebele Messerli & Kramer Flaherty & Koebele Flaherty & Koebele Flaherty & Koebele Flaherty & Koebele Southern Minnesota Highway Improvement Association | Contract or Employee LobbyistContractMesserli & Kramer12,000Flaherty & Koebele353North State Advisors14,000Flaherty & Koebele11,740Flaherty & Koebele26526,00526,005Legislative Associates9,000Flaherty & Koebele9,117Messerli & Kramer9,893Flaherty & Koebele177Flaherty & Koebele177Flaherty & Koebele353Southern Minnesota Highway Improvement Association2,500I.egislative Associates9,871Legislative Associates5,850Flaherty & Koebele5,850Flaherty & Koebele5,850Flaherty & Koebele5,850Flaherty & Koebele5,850Flaherty & Koebele5,850Flaherty & Koebele5,850Flaherty & Koebele265 | Contract or Employee LobbyistAmount of ContractRelated to LobbyingMesserli & Kramer12,0001,000Flaherty & Koebele3530North State Advisors14,0000Flaherty & Koebele11,74062Flaherty & Koebele2650Legislative Associates9,000241Flaherty & Koebele9,1170Messerli & Kramer9,8930Flaherty & Koebele17770Flaherty & Koebele3530Southern Minnesota Highway Improvement Association2,5000Messerli & Kramer9,8710Flaherty & Koebele3530Flaherty & Koebele8,7920Flaherty & Koebele3530Southern Minnesota Highway Improvement Association2,5000Legislative Associates5,8500Flaherty & Koebele5,8500Flaherty & Koebele5,8500Flaherty & Koebele5,8500Keserli & Kramer9,8710 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Expenses Related to Lobbying | Total Lobbying Expenditures |
|---------------------------|---|-----------------------|------------------------------------|-----------------------------------|
| City of Minneapolis | Mary D. Gilbert | 15,000 | 0 | 15,000 |
| City of Minneapolis | McGrann, Shea, Franzen, Carnival, Straughn & Lamb | 45,000 | 0 | 45,000 |
| City of Minneapolis Total | | 60,000 | 0 | 60,000 |
| City of Minnetonka | Messerli & Kramer | 12,000 | 0 | 12,000 |
| City of Montevideo | Flaherty & Koebele | 88 | 0 | 88 |
| City of Montevideo | SW/WC Service Cooperatives | 7,500 | 0 | 7,500 |
| City of Montevideo Total | • | 7,588 | 0 | 7,588 |
| City of Moorhead | Flaherty & Koebele | 353 | 0 | 353 |
| City of Moorhead | Flaherty & Koebele | 13,241 | 140 | 13,381 |
| City of Moorhead Total | | 13,594 | 140 | 13,734 |
| City of Morris | Flaherty & Koebele | 88 | 0 | 88 |
| City of New Ulm | Flaherty & Koebele | 265 | | 265 |
| City of New Office | Finitetty & Roebele | 203 | | 203 |
| City of Owatonna | Flaherty & Koebele | 353 | 0 | 353 |
| City of Pipestone | Flaherty & Koebele | 88 | 0 | 88 |
| City of Plymouth | Messerli & Kramer | 12,000 | 0 | 12,000 |
| City of Red Wing | Economic Development Association of Minnesota | 500 | 0 | 500 |
| City of Red Wing | Flaherty & Koebele | 10,020 | 0 | 10,020 |
| City of Red Wing | Port Authority of St. Paul | 3,020 | 0 | 3,020 |
| City of Red Wing Total | | 13,540 | 0 | 13,540 |
| City of Richfield | Publicorp/Ehlers & Associates | 0 | 1,965 | 1,965 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Expenses Related to Lobbying | Total Lobbying Expenditures |
|---------------------------------|--------------------------------|-----------------------|------------------------------------|-----------------------------------|
| City of Rochester | Flaherty & Koebele | 3,216 | 0 | 3,216 |
| City of Roseville | Messerli & Kramer | 11,000 | 0 | 11,000 |
| City of Rushford | Flaherty & Koebele | 88 | 0 | 88 |
| City of Sauk Rapids HRA | Flaherty & Koebele | 177 | 0 | 177 |
| City of Shoreview | Messerli & Kramer | 7,787 | 0 | 7,787 |
| City of Stewartville | Flaherty & Koebele | 88 | 0 | 88 |
| City of Stillwater | Legislative Associates | 63,480 | 1,327 | 64,807 |
| City of St. Charles | Flaherty & Koebele | 88 | 0 | 88 |
| City of St. Cloud/St. Cloud HRA | Flaherty & Koebele | 530 | 0 | 530 |
| City of St. James | Flaherty & Koebele | 88 | 0 | 88 |
| City of St. Louis Park | Publicorp/Ehlers & Associates | 3,500 | 0 | 3,500 |
| City of St. Paul | Minnesota Solution | 5,500 | 0 | 5,500 |
| City of Warroad | Flaherty & Koebele | 88 | 0 | 88 |
| City of Winona Port Authority | Flaherty & Koebele | 353 | 0 | 353 |
| City of Woodbury | Messerli & Kramer | 8,588 | 0 | 8,588 |
| Cook County | Arrowhead Counties Association | 1,000 | 1,000 | 2,000 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Expenses Related to Lobbying | Total Lobbying Expenditures |
|--|---|-----------------------------------|------------------------------------|-----------------------------------|
| Dakota County | Capitol Hill Associates | 55,000 | 1,247 | 56,247 |
| Hennepin County Hennepin County Hennepin County Total | Schatz, Pacquin, Lockridge, Grindal & Holstein Best & Flanagan | 140,000 48,000 188,000 | 0 2,000 2,000 | 140,000 50,000 190,000 |
| ISD #11 Anoka-Hennepin ISD #11 Anoka-Hennepin ISD #11 Anoka-Hennepin Total | Brad Lundell Ronald Jerich & Associates | 30,000 36,000 <u>66,000</u> | 0 0 0 | 30,000 36,000 <u>66,000</u> |
| ISD #12 Centennial | Schools for Equity in Education | 4,403 | 0 | 4,403 |
| ISD #91 Barnum | Consortium for Legislation for Lake Superior Area Schools | 1,612 | 0 | 1,612 |
| ISD #93 Carlton | Consortium for Legislation for Lake Superior Area Schools | 1,909 | 0 | 1,909 |
| ISD #94 Cloquet | Consortium for Legislation for Lake Superior Area Schools | 3,770 | 0 | 3,770 |
| ISD #95 Cromwell | Consortium for Legislation for Lake Superior Area Schools | 1,334 | 0 | 1,334 |
| ISD #97 Proctor | Consortium for Legislation for Lake Superior Area Schools | 3,566 | 0 | 3,566 |
| ISD #99 Esko | Consortium for Legislation for Lake Superior Area Schools | 2,149 | 0 | 2,149 |
| ISD #100 Wrenshall | Consortium for Legislation for Lake Superior Area Schools | 1,422 | 0 | 1,422 |
| ISD #166 Cook County | Consortium for Legislation for Lake Superior Area Schools | 1,809 | 0 | 1,809 |
| ISD #381 Lake Superior | Consortium for Legislation for Lake Superior Area Schools | 3,696 | 0 | 3,696 |
| ISD #700 Hermantown | Consortium for Legislation for Lake Superior Area Schools | 3,029 | 0 | 3,029 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Expenses Related to Lobbying | Total Lobbying Expenditures |
|---|---|-----------------------|------------------------------------|-----------------------------------|
| ISD #704 Moose Lake | Consortium for Legislation for Lake Superior Area Schools | 952 | 0 | 952 |
| | | | | |
| Itasca County | Arrowhead Counties Association | 2,500 | 0 | 2,500 |
| Koochiching County | Natural Resources Board | 1,500 | 0 | 1,500 |
| Koochiching County | Arrowhead Counties Association | 2,000 | 0 | 2,000 |
| Koochiching County Total | | 3,500 | 0 | 3,500 |
| Lake County | Joint Powers Natural Resources Committee | 5,738 | 0 | 5,738 |
| Metropolitan Airports Commission (MAC) | McGrann, Shea, Franzen, Carnival, Straughn & Lamb | 54,886 | 1,115 | 56,001 |
| Metropolitan Airports Commission (MAC) | Messerli & Kramer | 39,947 | 31 | 39,978 |
| Metropolitan Airports Commission (MAC) Total | | 94,833 | 1,146 | 95,979 |
| Metropolitan Mosquito Control District | Capitol Hill Consultants | 15,000 | 4 | 15,004 |
| Metropolitan Sports Facilities Commission | McGrann, Shea, Franzen, Carnival, Straughn & Lamb | 43,778 | 0 | 43,778 |
| Metropolitan Sports Facilities Commission | O'Neill, Grills & O'Neill | 21,000 | 0 | 21,000 |
| Metropolitan Sports Facilities Commission | Larry Redmond | 1,958 | 0 | 1,958 |
| Metropolitan Sports Facilities Commission | Ronald Jerich & Associates | 14,667 | 0 | 14,667 |
| Metropolitan Sports Facilities Commission Total | | 81,403 | 0 | 81,403 |
| Minneapolis Park & Recreation Board | Best & Flanagan | 39,468 | 526 | 39,994 |
| Minneapolis Park & Recreation Board | Best & Flanagan | 9,750 | 85 | 9,835 |
| Minneapolis Park & Recreation Board | Best & Flanagan | 22,190 | 1,799 | 23,989 |
| Minneapolis Park & Recreation Board Total | | 71,408 | 2,410 | 73,818 |
| Scott County | Boland & Associates | 48,000 | 0 | 48,000 |
| St. Louis County | North Shore Forest Products | 10,240 | 0 | 10,240 |

| Name of Jurisdiction | Contract or Employee Lobbyist | Amount of Contract | Expenses Related to Lobbying | Total Lobbying Expenditures |
|-------------------------|-------------------------------|-----------------------|------------------------------------|-----------------------------------|
| St. Paul Public Schools | Mary D. Gilbert | 58,482 | 1,177 | 59,659 |
| Washington County | Susan J. Ladwig Associates | | 0 | 30,800 |
| Statewide Total | | 1,306,250 | 22,997 | 1,329,247 |

| Name of Lobbyist or Firm | Amount of Contract | Expense Reimbursements Paid in 1996 | Total Amount Received |
|---|-----------------------|---|-----------------------------|
| | | | Ketelveu |
| APCO | | | |
| City of Duluth | 31,500 | 1,366 | 32,866 |
| Arrowhead Counties Association | | | |
| Carlton County | 2,000 | 0 | 2,000 |
| Cook County | 1,000 | 1,000 | 2,000 |
| Itasca County | 2,500 | 0 | 2,500 |
| Koochiching County | 2,000 | 0 | 2,000 |
| Arrowhead Counties Association Total | 7,500 | 1,000 | 8,500 |
| Best & Flanagan | | | |
| Hennepin County | 48,000 | 2,000 | 50,000 |
| Minneapolis Parks and Recreation Board | 71,408 | 2,410 | 73,818 |
| Best & Flanagan Total | 119,408 | 4,410 | 123,818 |
| Boland & Associates | | | |
| Scott County | 48,000 | 0 | 48,000 |
| Brad Lundell | | | |
| ISD #11 Anoka-Hennepin | 30,000 | 0 | 30,000 |
| Capitol Hill Associates | | | |
| Dakota County | 55,000 | 1,247 | 56,247 |
| Metropolitan Mosquito Control District | 15,000 | 4 | 15,004 |
| Capital Hill Associates Total | 70,000 | 1,251 | 71,251 |
| Consortium for Legislation for Lake Superior Area Schools | | | |
| ISD #91 Barnum | 1,612 | 0 | 1,612 |
| ISD #94 Carlton | 1,909 | 0 | 1,909 |
| ISD #94 Cloquet | 3,770 | 0 | 3,770 |
| ISD #95 Cromwell | 1,334 | 0 | 1,334 |
| ISD #97 Proctor | 3,566 | 0 | 3,566 |
| ISD #99 Esko | 2,149 | 0 | 2,149 |
| ISD #100 Wrenshall | 1,422 | 0 | 1,422 |
| ISD #166 Cook County | 1,809 | 0 | 1,809 |
| ISD #381 Lake Superior | 3,696 | 0 | 3,696 |
| ISD #700 Hermantown | 3,029 | 0 | 3,029 |
| ISD #704 Moose Lake | 952 | 0 | 952 |
| Consortium for Legislation for Lake Superior Area Schools Total | 25,248 | 0 | 25,248 |
| Economic Development Association of Minnesota | | | |
| City of Red Wing | 500 | 0 | 500 |
| Flaherty & Koebele | | | |
| City of Austin | 353 | 0 | 353 |
| City of Benson Economic Development | 88 | 0 | 88 |
| City of Detroit Lakes | 177 | 0 | 177 |

| Name of Lobbyist or Firm | Amount of Contract | Expense Reimbursements Paid in 1996 | Total Amount Received |
|--|-----------------------|---|-----------------------------|
| | | | |
| Flaherty & Koebele (continued) | | | |
| City of Faribault | 353 | 0 | 353 |
| City of Fergus Falls | 11,740 | 62 | 11,802 |
| City of Fergus Falls | 265 | 0 | 265 |
| City of International Falls | 9,117 | 0 | 9,117 |
| City of Litchfield | 177 | 0 | 177 |
| City of Little Falls | 177 | 0 | 177 |
| City of Mankato | 8,792 | 0 | 8,792 |
| City of Mankato | 353 | 0 | 353 |
| City of Marshall | 265 | 0 | 265 |
| City of Montevideo | 88 | 0 | 88 |
| City of Moorhead | 13,241 | 140 | 13,381 |
| City of Moorhead | 353 | 0 | 353 |
| City of Morris | 88 | 0 | 88 |
| City of New Ulm | 265 | 0 | 265 |
| City of Owatonna | 353 | 0 | 353 |
| City of Pipestone | 88 | 0 | 88 |
| City of Red Wing | 10,020 | 0 | 10,020 |
| City of Rochester | 3,216 | 0 | 3,216 |
| City of Rushford | 88 | 0 | 88 |
| City of Sauk Rapids HRA | 177 | 0 | 177 |
| City of Stewartville | 88 | 0 | 88 |
| City of Stewartvine City of St. Charles | 88 | 0 | 88 |
| City of St. Cloud/St Cloud HRA | 530 | 0 | 530 |
| City of St. James | 88 | 0 | 88 |
| | 88 | 0 | 88 |
| City of Warroad | | | |
| City of Winona Port Authority | 353 | 0 | 353 |
| Flaherty & Koebele Total | 61,069 | 202 | 61,271 |
| Joint Powers Natural Resources Committee | | | |
| Lake County | 5,738 | 0 | 5,738 |
| Larry Redmond | | | |
| Metropolitan Sports Facilities Commission | 1,958 | 0 | 1,958 |
| Legislative Associates | | | |
| City of Houston | 9,000 | 241 | 9,241 |
| City of Marshall | 5,850 | 0 | 5,850 |
| City of Stillwater | 63,480 | 1,327 | 64,807 |
| Legislative Associates Total | 78,330 | 1,568 | 79,898 |
| Mary D. Gilbert | | | |
| City of Minneapolis | 15,000 | 0 | 15,000 |
| St. Paul Public Schools | 58,482 | 1,177 | 59,659 |
| Mary D. Gilbert Total | 73,482 | 1,177 | 74,659 |
| mary D. Onocit Total | /3,482 | 1,1// | /4,039 |

| McGrann, Shea, Franzen, Carnival, Straughn & Lamb City of Minneapolis $45,000$ 0 $45,000$ Metropolitan Airports Commission $54,886$ $1,115$ $56,001$ Metropolitan Sports Facilities Commission $43,778$ 0 $43,778$ McGrann, Shea, Franzen, Carnival, Straughn & Lamb Total $143,664$ $1,115$ $144,779$ Messerli & Kramer City of Bloomington $20,217$ 0 $20,217$ City of Bloomington $12,000$ 0 $12,000$ City of Eagan $12,000$ 0 $12,000$ City of Eden Prairie $12,000$ 0 $12,000$ City of Edina $12,000$ 0 $12,000$ City of Maplewood $9,871$ 0 $9,871$ City of Minnetonka $12,000$ 0 $12,000$ City of Plymouth $12,000$ 0 $12,000$ City of Ninnetonka $12,000$ 0 $12,000$ City of Minnetonka $12,000$ 0 $12,000$ City of Minnetonka $12,000$ 0 $12,000$ City o | Name of Lobbyist or Firm | Amount of Contract | Expense Reimbursements Paid in 1996 | Total Amount Received |
|---|---|-----------------------|---|-----------------------------|
| City of Minneapolis $45,000$ 0 $45,000$ Metropolitan Airports Commission $54,886$ $1,115$ $56,001$ Metropolitan Sports Facilities Commission $43,778$ 0 $43,778$ McGrann, Shea, Franzen, Carnival, Straughn & Lamb Total $143,664$ $1,115$ $144,779$ Messerli & Kramer $20,217$ 0 $20,217$ City of Bloomington $20,217$ 0 $20,217$ City of Bloomington $12,000$ 0 $12,000$ City of Edgan $12,000$ 0 $12,000$ City of Eden Prairie $12,000$ 0 $12,000$ City of Edina $12,000$ 0 $12,000$ City of Lakeville $9,893$ 0 $9,893$ City of Maplewood $9,871$ 0 $9,871$ City of Plymouth $12,000$ 0 $12,000$ City of Roseville $11,000$ 0 $11,000$ | McGrann Shea Franzen Carnival Straughn & Lamh | | | |
| Metropolitan Airports Commission $54,886$ $1,115$ $56,001$ Metropolitan Sports Facilities Commission $43,778$ 0 $43,778$ McGrann, Shea, Franzen, Carnival, Straughn & Lamb Total $143,664$ $1,115$ $144,779$ Messerli & Kramer $20,217$ 0 $20,217$ City of Bloomington $20,217$ 0 $20,217$ City of Bloomington $12,000$ 0 $12,000$ City of Eagan $12,000$ 0 $12,000$ City of Eden Prairie $12,000$ 0 $12,000$ City of Edina $12,000$ 0 $13,000$ City of Lakeville $9,893$ 0 $9,871$ City of Maplewood $9,871$ 0 $9,871$ City of Plymouth $12,000$ 0 $12,000$ City of Plymouth $12,000$ 0 $12,000$ City of Roseville $11,000$ 0 $11,000$ | | 45,000 | 0 | 45.000 |
| Metropolitan Sports Facilities Commission $43,778$ 0 $43,778$ McGrann, Shea, Franzen, Carnival, Straughn & Lamb Total $143,664$ $1,115$ $144,779$ Messerli & Kramer20,217020,217City of Bloomington20,217020,217City of Bloomington12,000012,000City of Edgan12,000012,000City of Edina12,000012,000City of Edina12,0001,00013,000City of Lakeville9,89309,893City of Maplewood9,87109,871City of Plymouth12,000012,000City of Roseville11,000011,000 | | | | |
| McGrann, Shea, Franzen, Carnival, Straughn & Lamb Total $143,664$ $1,115$ $144,779$ Messerli & Kramer20,217020,217City of Bloomington20,217020,217City of Bloomington12,000012,000City of Eagan12,000012,000City of Eden Prairie12,000012,000City of Edina12,000012,000City of Lakeville9,89309,893City of Maplewood9,87109,871City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | | | | |
| City of Bloomington20,217020,217City of Bloomington12,000012,000City of Eagan12,000012,000City of Eden Prairie12,000012,000City of Edina12,0001,00013,000City of Lakeville9,89309,893City of Maplewood9,87109,871City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | | | | |
| City of Bloomington12,000012,000City of Eagan12,000012,000City of Eden Prairie12,000012,000City of Edina12,0001,00013,000City of Lakeville9,89309,893City of Maplewood9,87109,871City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | Messerli & Kramer | | | |
| City of Eagan12,000012,000City of Eden Prairie12,000012,000City of Edina12,0001,00013,000City of Lakeville9,89309,893City of Maplewood9,87109,871City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | City of Bloomington | 20,217 | 0 | 20,217 |
| City of Eden Prairie12,000012,000City of Edina12,0001,00013,000City of Lakeville9,89309,893City of Maplewood9,87109,871City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | City of Bloomington | 12,000 | 0 | 12,000 |
| City of Edina12,0001,00013,000City of Lakeville9,89309,893City of Maplewood9,87109,871City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | City of Eagan | 12,000 | 0 | 12,000 |
| City of Lakeville9,89309,893City of Maplewood9,87109,871City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | City of Eden Prairie | 12,000 | 0 | 12,000 |
| City of Maplewood9,87109,871City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | City of Edina | 12,000 | 1,000 | 13,000 |
| City of Minnetonka12,000012,000City of Plymouth12,000012,000City of Roseville11,000011,000 | City of Lakeville | 9,893 | 0 | 9,893 |
| City of Plymouth12,000012,000City of Roseville11,000011,000 | City of Maplewood | 9,871 | 0 | 9,871 |
| City of Roseville 11,000 0 11,000 | City of Minnetonka | 12,000 | 0 | 12,000 |
| | City of Plymouth | 12,000 | 0 | 12,000 |
| | City of Roseville | 11,000 | 0 | 11,000 |
| | | | 0 | |
| City of Woodbury 8,588 0 8,588 | | 8,588 | 0 | |
| Metropolitan Airports Commission 39,947 31 39,978 | Metropolitan Airports Commission | | 31 | |
| Messerli & Kramer Total 179,303 1,031 180,334 | | 179,303 | 1,031 | |
| Minnesota Solutions | Minnesota Solutions | | | |
| City of St. Paul 5,500 0 5,500 | City of St. Paul | 5,500 | 0 | 5,500 |
| Natural Resources Board | Natural Resources Board | | | |
| Koochiching <u>1,500</u> <u>0 1,500</u> | Koochiching | 1,500 | 0 | 1,500 |
| North Metro Crossing Coalition | | | | |
| City of Brooklyn Park 30,000 0 30,000 | City of Brooklyn Park | | 0 | 30,000 |
| North Shore Forest Products | | | | |
| St. Louis County 10,240 0 10,240 | St. Louis County | 10,240 | 0 | 10,240 |
| North State Advisors & Associates | | | | |
| City of Fergus Falls 14,000 0 14,000 | City of Fergus Falls | 14,000 | 0 | 14,000 |
| O'Neil, Grills & O'Neil | | | | |
| Metropolitan Sports Facilities Commission21,000021,000 | Metropolitan Sports Facilities Commission | 21,000 | 0 | 21,000 |
| Port Authority of St. Paul | | | | |
| City of Red Wing $3,020$ 0 $3,020$ | City of Red Wing | | 0 | |
| Publicorp/Ehlers & Associates | Publicorp/Ehlers & Associates | | | |
| City of Brooklyn Park 0 4,913 4,913 | | 0 | 4.913 | 4.913 |
| City of Duluth 40,000 2,300 42,300 | | | | |
| City of Richfield 0 1,965 1,965 | | | | |
| City of St. Louis Park 3,500 0 3,500 | | | | |

| Name of Lobbyist or Firm | Amount of Contract | Expense Reimbursements Paid in 1996 | Total Amount Received |
|--|-----------------------|---|-----------------------------|
| Publicorp/Ehlers & Associates (continued) | | | |
| Publicorp/Ehlers & Associates Total | 43,500 | 9,178 | 52,678 |
| Ronald Jerich & Associates | | | |
| Anoka County | 32,400 | 0 | 32,400 |
| ISD #11 Anoka-Hennepin | 36,000 | 0 | 36,000 |
| Metropolitan Sports Facilities Commission | 14,667 | 0 | 14,667 |
| Ronald Jerich & Associates Total | 83,067 | 0 | 83,067 |
| Schatz, Pacquin, Lockridge, Grindal and Holstein | | | |
| Hennepin County | 140,000 | 0 | 140,000 |
| Schools for Equity in Education | | | |
| ISD#12 Centennial | 4,403 | 0 | 4,403 |
| Southern Minnesota Highway Improvement Association | | | |
| City of Mankato | 2,500 | 0 | 2,500 |
| Southwest Transportation Coalition | | | |
| City of Eden Prairie | 3,500 | 0 | 3,500 |
| Suburban Rate Authority | | | |
| City of Circle Pines | 20 | 0 | 20 |
| Susan J. Ladwig Associates | | | |
| Washington County | 30,800 | 0 | 30,800 |
| SW/WC Service Cooperatives | | | |
| City of Montevideo | 7,500 | 0 | 7,500 |
| US Strategies Corp. | | | |
| City of Duluth | 30,000 | 699 | 30,699 |
| | | | |

Table 5

1996 Lobbying Expenditures by Local Government Organizations

| Association Name | Low Range | _ | High Range |
|---|--------------|----|---------------|
| Association of Metropolitan Municipalities | 150,001 | to | 250,000 |
| Association of Metropolitan School Districts | 150,001 | to | 250,000 |
| Association of Metropolitan Soil & Water Conservation Districts | 501 | to | 50,000 |
| Association of Minnesota Counties | 501 | to | 50,000 |
| Coalition of Greater Minnesota Cities | 250,001 | to | 500,000 |
| Joint Powers Natural Resources Board | 501 | to | 50,000 |
| League of Minnesota Cities | 250,001 | to | 500,000 |
| Metropolitan Economic Development Association | 501 | to | 50,000 |
| Metropolitan Inter-County Association | 150,001 | to | 250,000 |
| Minnesota Association of Local Housing Finance Agencies | 501 | to | 50,000 |
| Minnesota Association of Small Cities | 50,001 | to | 150,000 |
| Minnesota Association of Soil & Water Conservation Districts | 501 | to | 50,000 |
| Minnesota Association of Townships | 501 | to | 50,000 |
| Minnesota Regional Development Organization | 501 | to | 50,000 |
| Minnesota Regional Railroad Association | 501 | to | 50,000 |
| Minnesota Rural Education Association | 501 | to | 50,000 |
| Minnesota School Boards Association | 150,001 | to | 250,000 |
| Minnesota Service Cooperative | 501 | to | 50,000 |
| NE Minnesota Development Association | 501 | to | 50,000 |
| North Metro Mayor's Association | 50,001 | to | 150,000 |
| Northern Counties Land Use Coordinating Board | 0 | to | 500 |
| Schools for Equity in Education | 150,001 | to | 250,000 |
| Statewide Total | 1,356,021 | to | 3,150,500 |

Appendix A

Office of the State Auditor Lobby Disclosure Form

INSTRUCTIONS FOR COMPLETING 1996 LOCAL GOVERNMENT LOBBYING EXPENDITURES REPORTING FORM

These instructions are intended to assist you in completing the 1996 Local Government Lobbying Expenditures Reporting Form that is required by Minnesota Statutes § 6.76. While we are asking you to report the total annual salaries and benefits of individual employees who meet the criteria expressed in Chapter 6.76, we are also asking that you estimate the percentage of the employee's time throughout the year that is spent on activities related to lobbying the state.

REPORTING EXPENDITURES FOR CONTRACT LOBBYISTS

Please identify all contract lobbyists retained by your local government and indicate the total amount paid to that individual or firm for lobbying the legislature and/or state administrative agencies, including the amount paid for expenses of that individual or firm. For purposes of this reporting form, a contract lobbyist is any individual or firm, excluding employees of the local government, that meets the definition of a lobbyist as defined in Minnesota Statutes § 10A.01, subdivision 11. Expenditures for Contract Lobbyists <u>do not include</u> dues paid to local government associations that are formed for purposes that extend beyond representing their membership before the legislature and state administrative agencies (e.g. League of Cities, Association of Counties, Minnesota School Boards Associations, etc.).

REPORTING EXPENDITURES FOR EMPLOYEES OF THE LOCAL GOVERNMENT

Please identify all employees of the local government who spend more than 25 percent of their time during the legislative session on legislative matters. For each employee listed, provide the employee's estimated **annual** salary, the employee's estimated **annual** expense reimbursements, and the estimated **annual** cost of benefits (health, dental, and employer-paid life insurance and retirement benefits, including employer-paid FICA) for the employee. In addition, estimate the percent of the employee's **annual** time that is spent lobbying the state legislature and/or state administrative agencies. When estimating the percent of time spent lobbying, please include time spent preparing for legislative sessions, addressing legislative-related issues with local officials, legislators, state agency staff, other local government representatives, local citizens, and other interested organizations. Be sure to include in your estimate the time spent working with state administrative agencies on the development and implementation of administrative rules for programs and policies that affect local governments. Also, estimate the amount of employee expense reimbursements that are related to lobbying the legislature and/or state agencies.

REQUIRED SIGNATURE

Please have the form signed by the senior elected or administrative official of your local government. In addition to the signature of the senior elected or administrative official, please provide the name and phone number of the individual who should be contacted if we have questions related to the information provided on this form.

Thank you for your assistance in this matter. Please make copies of this form if you need additional space to complete this form. If you submit more than one page of information, please indicate on each page the total number of pages submitted.

OFFICE OF THE MINNESOTA STATE AUDITOR 1996 LOCAL GOVERNMENT LOBBYING EXPENDITURES REPORTING FORM

| Name of Entity: | | Person Com | pleting Form: | | |
|--|------------------------|------------------|---|--|--|
| Address: | (Please Print or Type) | | | | |
| City, Zip Code: Phone Number: | | | | | |
| <u>Please Lis</u> | st All Conti | ract Lobbyists I | Retained by the Politic | al Subdivision | |
| Name of Contract Lobbyist | Firm Name/Address | | Total Amount of 1996 Contract | Total Amount of Expense Reimbursements Paid During 1996 | |
| | - | • • | end Over 25 Percent C sion On Legislative M Estimated Annual (1996) Cost of Employee's Benefits | | Amount of Employee's 1996 Expenses Related to Lobbying |
| I hereby certify to the best of my knowledge the information provided on this form is accurate and complete. | | | | | |
| Name of the senior elected or appointed official (please type or print): | | | | | |
| Signature of the senior elected or appointed official: | | | | Date: | |