# **STATE OF MINNESOTA** Office of the State Auditor



**Rebecca Otto State Auditor** 

# **Analysis of Municipal Liquor Store Operations**

For the Year Ended December 31, 2012

#### **Description of the Office of the State Auditor**

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 150 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

Audit Practice - conducts financial and legal compliance audits of local governments;

**Government Information** - collects and analyzes financial information for cities, towns, counties, and special districts;

**Legal/Special Investigations** - provides legal analysis and counsel to the Office and responds to outside inquiries about Minnesota local government law; as well as investigates allegations of misfeasance, malfeasance, and nonfeasance in local government;

**Pension** - monitors investment, financial, and actuarial reporting for approximately 730 public pension funds; and

**Tax Increment Financing** - promotes compliance and accountability in local governments' use of tax increment financing through financial and compliance audits.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, and the Rural Finance Authority Board.

Office of the State Auditor 525 Park Street, Suite 500 Saint Paul, Minnesota 55103 (651) 296-2551 state.auditor@osa.state.mn.us www.auditor.state.mn.us

This document can be made available in alternative formats upon request. Call 651-296-2551 [voice] or 1-800-627-3529 [relay service] for assistance; or visit the Office of the State Auditor's web site: www.auditor.state.mn.us.

## Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2012



January 27, 2014

Government Information Division Office of the State Auditor State of Minnesota

**Deputy State Auditor** Greg Hierlinger

#### Staff

Kathy Docter, Director of Government Information Division John Jernberg, Research Analysis Specialist Christy John, Research Analyst Mark Albarado, Accounting Officer Tiffany O'Neil, Accounting Officer Erin Schutta, Accounting Officer Rachel Hanson (Intern) Trang Pham (Intern) This page left blank intentionally

## **Table of Contents**

Background and Purpose	1
Executive Summary	3
Recommendations	4
Map of 2012 Municipal Liquor Operations in Greater Minnesota	5
Map of 2012 Municipal Liquor Operations in the Seven-County	
Metro Area	6
Analysis of Minnesota Municipal Liquor Store Operations	7
Total Net Profits by Operation Type for the Years 2008 to 2012 (Figure 1)	7
Municipal Liquor Store Operations with Net Losses in 2012 (Table 1)	
Total Sales by Operation Type for the Years 2008 to 2012 (Figure 2)	9
Total Operating Expenses by Operation Type for the Years 2008 to 2012 (Figure 3)1	0
Comparison of Average Sales Per Store for Greater Minnesota and Metro Area Municipal	
Liquor Operations by Type - 2012 (Figure 4)1	1
Comparison of Operating Expenses as a Percent of Sales for Greater Minnesota and	
Metro Area Municipal Liquor Operations by Type - 2012 (Figure 5)12	2
Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2012 (Table 2)1	
Comparison of Average Net Transfers for Greater Minnesota and Metro Area Municipal	
Liquor Operations by Type - 2012 (Figure 6)14	4
Cities Required to Hold Hearings in 2013	
Number of Municipal Liquor Operations - 2003 to 2012 (Figure 7)1	

### Appendix 1 (2012 Liquor Store Tables)

Comparison of City Liquor Store Operations - 2012 (Table 5)	19
Comparison of City Liquor Store Operations - 2012 - Ranked by Gross Sales (Table 6)	
Comparison of City Liquor Store Operations - 2012 - Ranked by Net Profit/(Loss) as a	
Percent of Sales (Table 7)	29
Comparison of Metro Area City Liquor Store Operations - 2012 (Table 8)	34
Comparison of Greater Minnesota City Liquor Store Operations - 2012 (Table 9)	

### Appendix 2 (2012 Liquor Store Tables and Maps by Economic Development Region)

Comparison of Off-Sale City Liquor Store Operations - 2012 - Average Per Store by Economic	
Development Region (Table 10)	41
Comparison of On-Sale City Liquor Store Operations - 2012 - Average Per Store by Economic	
Development Region (Table 11)	41
Comparison of City Liquor Store Operations - 2012 - Listed by Economic Development Region and City (Table 12)	42
Comparison of City Liquor Store Operations - 2012 - Listed by Economic Development Region and City - Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment (Table 12)	48
(Table 13) 2012 Average Sales Per Off-Sale Municipal Liquor Establishment by Economic Development	40
Region (Figure 8)	53
2012 Average Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region (Figure 9)	54
2012 Average Net Profit and Percent of Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region (Figure 10)	
2012 Average Net Profit and Percent of Sales Per On-Sale Municipal Liquor Establishment by	
Economic Development Region (Figure 11)	56

### **Background and Purpose**

This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.<sup>1</sup> In 2012, 207 Minnesota cities operated 239 municipal liquor stores, with 114 cities operating both on-sale and off-sale liquor establishments and 93 cities restricting their municipally-owned establishments to off-sale liquor stores.<sup>2,3</sup> While the majority of municipally-owned liquor stores are located in Greater Minnesota, 19 cities within the Seven-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 5 and 6 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenues to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers, enabling them to evaluate the financial condition of these operations.

<sup>&</sup>lt;sup>1</sup>Minn. Stat. § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of its subsequent population growth.

<sup>&</sup>lt;sup>2</sup>"On- and off-sale" operations are referred to as "on-sale" operations in this report.

<sup>&</sup>lt;sup>3</sup>Five cities discontinued liquor operations in 2011 and 2012 but are included in this report because there was still activity reported in 2012. The Cities of Bertha and Rushford ceased liquor operations in 2011, while the Cities of Biscay, Herman, and Lake Benton ceased liquor operations in 2012.

This page left blank intentionally

### **Executive Summary**

- The combined net profit of all municipal liquor operations totaled \$27.3 million in 2012. This represents an increase of \$3.9 million, or 16.6 percent, over the amount generated in 2011. Among on-sale operations, net profits totaled \$3.7 million in 2012, which was an increase of \$1.2 million, or 45.3 percent, over 2011. Total net profits for off-sale operations totaled \$23.5 million in 2012, which was an increase of \$2.7 million, or 13.1 percent, over 2011 (pg. 7).
- Over the past five years, net profits have increased 33.7 percent. Among off-sale stores, there was a 27.6 percent increase in net profits, while on-sale stores showed an increase of 92.3 percent (pg. 7).
- Twenty-five Minnesota cities reported net losses for 2012, compared to 36 cities in 2011. All 25 cities with losses were from Greater Minnesota (pg. 8).
- During 2012, Minnesota's municipal liquor operations reported a 17th consecutive year of record sales totaling \$329.6 million. Total sales generated in 2012 increased by \$12.4 million, or 3.9 percent, over 2011. Total municipal liquor sales ranged from \$91,917 in Canton to \$15.2 million in Lakeville (pg. 8).<sup>4</sup>
- Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 207 Minnesota cities (9.2 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 37.4 percent of the total sales and 36.5 percent of the net profits of municipal liquor operations. Sales by all Metro Area operations averaged \$3.2 million in 2012, compared to average sales of \$1.0 million for all Greater Minnesota municipal liquor operations (pg. 10).<sup>5</sup>
- During 2012, Minnesota's municipal liquor stores had transfers of \$23.0 million. This represents an increase of 14.3 percent over the total net transfers made in 2011. Transfers totaled \$8.3 million among Metro Area establishments, compared to \$14.7 million for Greater Minnesota establishments (pg. 13).
- Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2012 data, an examination of losses for the years 2010, 2011, and 2012 shows that 25 cities should have held hearings on or after November 17, 2013<sup>6</sup> (pg. 14).

<sup>&</sup>lt;sup>4</sup>Excludes the Cities of Bertha and Rushford because they closed their liquor stores in 2011 and had no sales in 2012. <sup>5</sup>The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

<sup>&</sup>lt;sup>6</sup>Minn. Stat. § 340A.602. See the Office of the State Auditor's Statement of Position, "Municipal Liquor Store Hearings."

### Recommendations

One purpose of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make a review of operations more meaningful.

City officials should compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

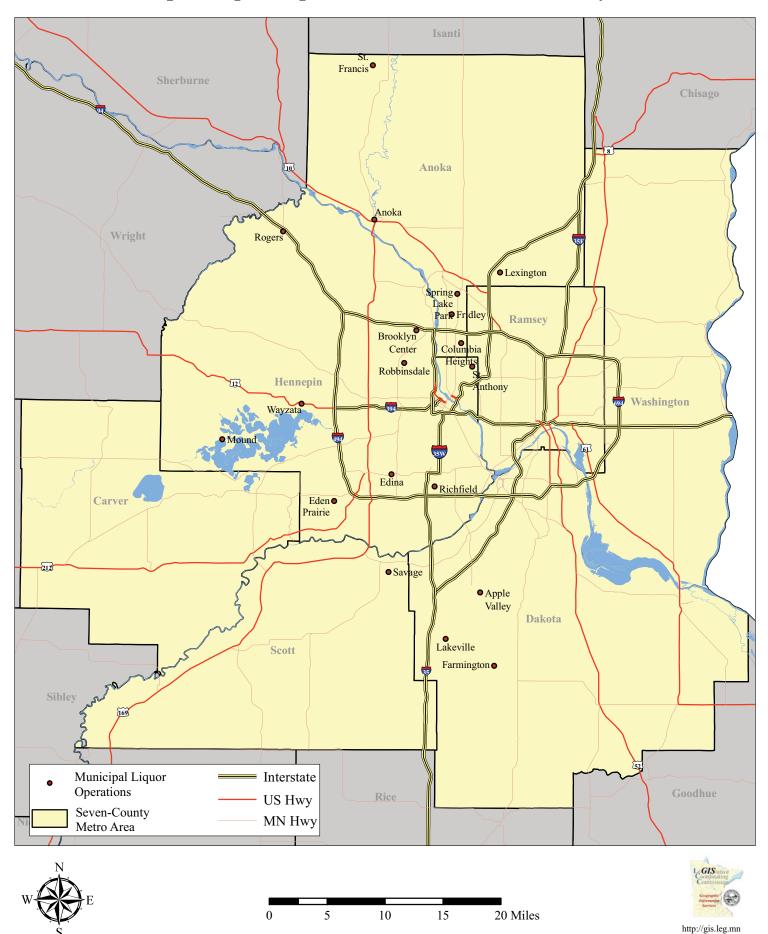
- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors could exist such as lack of compliance with markup policies, pricing discounts such as special reduced pricing, theft, poor inventory control, or damage of inventory.<sup>7</sup>
- Gross Profits as a Percent of Total Sales. This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are much higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, city officials should look at stores with low operating expenses for ideas on how they might operate more efficiently.
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable. If the percentage is much higher, city officials should examine why their costs are higher.

<sup>&</sup>lt;sup>7</sup>It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor's Statement of Position, "Internal Controls for Municipal Liquor Stores."

### 2012 Municipal Liquor Operations in Greater Minnesota



### 2012 Municipal Liquor Operations in the Seven-County Metro Area



### **Analysis of Minnesota Municipal Liquor Store Operations**

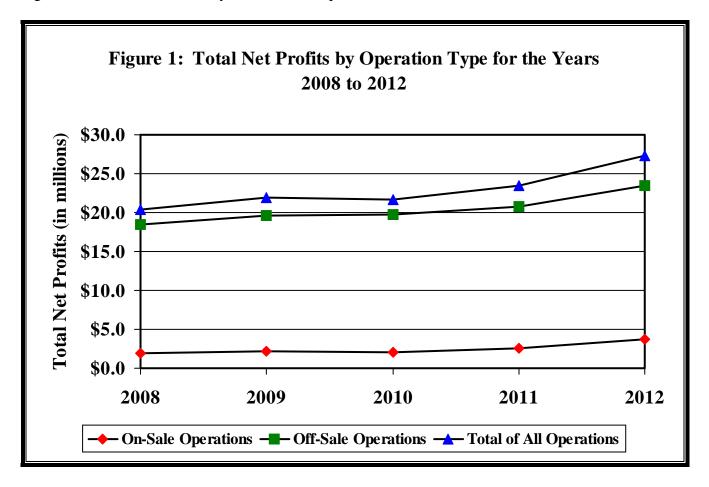
#### **Net Profits of Municipal Liquor Store Operations**

#### Overall

The combined net profit of all municipal liquor operations totaled \$27.3 million in 2012. This represents an increase of \$3.9 million, or 16.6 percent, over the amount generated in 2011. Among on-sale operations, net profits totaled \$3.7 million in 2012, which was an increase of \$1.2 million, or 45.3 percent, over 2011. Total net profits for off-sale operations totaled \$23.5 million in 2012, which was an increase of \$2.7 million, or 13.1 percent, over 2011.

Over the past five years, net profits have increased 33.7 percent. Among off-sale stores, there was a 27.6 percent increase in net profits, while on-sale stores showed an increase of 92.3 percent.

Figure 1 below shows the five-year trend of net profits.



#### **Variances Among Individual Operations**

Net profits and losses for municipal liquor stores operating as of December 31, 2012, ranged from a loss of \$63,341 in Williams to a profit of \$1.5 million in Edina. Overall, of the municipal liquor operations that reported in both 2011 and 2012, 143 cities showed year-to-year increases in their net profits, while 64 showed decreases. Of the 64 cities with declines in net profits between 2011 and 2012, 61 were in Greater Minnesota, and 3 were in the Metro Area.

#### **Operations Losing Money**

In addition to municipal liquor operations that posted declining net profits between 2011 and 2012, 25 Minnesota cities reported net losses for 2012, compared to 36 cities in 2011. All 25 cities with losses were from Greater Minnesota. Table 1 below lists the cities whose liquor operations posted net losses in 2012.

Table 1Municipal Liquor Store Operations with Net Losses in 2012												
Name of City	Net Loss	Name of City	Net Loss									
Rushford*	(\$64,733)	Saint Hilaire	(14,579)									
Williams	(63,341)	Ellendale	(13,893)									
Wells	(44,948)	Rush City	(12,791)									
Waldorf	(35,670)	Waverly	(11,840)									
Lake Benton*	(30,331)	Kellogg	(11,572)									
Parkers Prairie	(27,657)	Mapleton	(10,434)									
Herman*	(26,184)	Foreston	(10,347)									
Wilmont	(23,832)	Round Lake	(10,135)									
Winton	(21,537)	Jackson	(7,863)									
Howard Lake	(18,961)	Hadley	(6,766)									
Hanley Falls	(18,840)	Audubon	(5,003)									
Browns Valley	(18,733)	Okabena	(4,332)									
Clontarf	(17,304)											

\*Discontinued operations in 2011 or 2012 but reported activities in 2012 showing a net loss. The City of Rushford ceased liquor operations in 2011, while the Cities of Herman and Lake Benton ceased liquor operations in 2012.

#### **Total Sales at Municipal Liquor Operations**

During 2012, Minnesota's municipal liquor operations reported a 17th consecutive year of record sales totaling \$329.6 million. Total sales generated in 2012 increased by \$12.4 million, or 3.9 percent, over 2011. Total municipal liquor sales ranged from \$91,917 in Canton to \$15.2 million in Lakeville.<sup>8</sup>

<sup>&</sup>lt;sup>8</sup>Excludes the Cities of Bertha and Rushford because they closed their liquor stores in 2011 and had no sales in 2012.

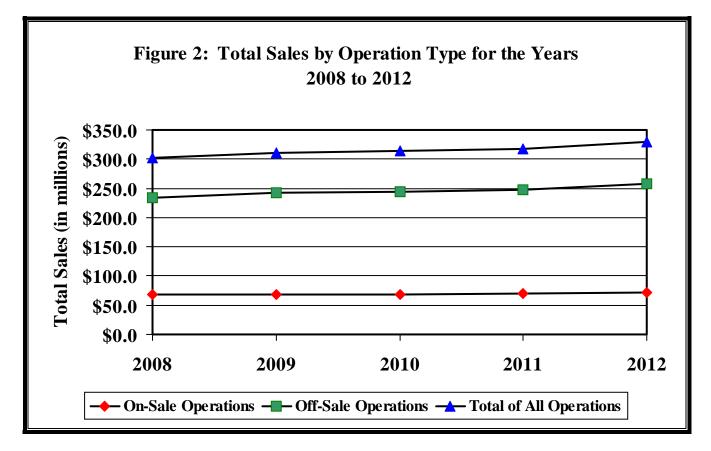


Figure 2 below shows that, while off-sale operations total sales have had a slight increase every year, total sales among on-sale operations have remained relatively flat.

#### **Operating Expenses of Municipal Liquor Operations**

During 2012, Minnesota's municipal liquor operations reported operating expenses totaling \$67.2 million. This represents a slight increase of \$261,670, or 0.4 percent, over the amount reported in 2011. Off-sale liquor operations had operating expenses totaling \$42.5 million in 2012. This represents an increase of \$124,136, or 0.3 percent, over 2011. Operating expenses for on-sale liquor operations totaled \$24.7 million in 2012. This represents an increase of \$137,534, or 0.6 percent, over 2011.

Among individual liquor operations that were in business for all of 2012, expenses ranged from a high of \$2.2 million in Eden Prairie to a low of \$25,319 in Canton.<sup>9</sup> In general, the level of sales largely dictates the level of expenses. However, even among operations of similar size, there is a wide range of operating expenses.

<sup>&</sup>lt;sup>9</sup>Excludes the City of Bertha because it closed its liquor store in 2011 and had no operating expenses in 2012.

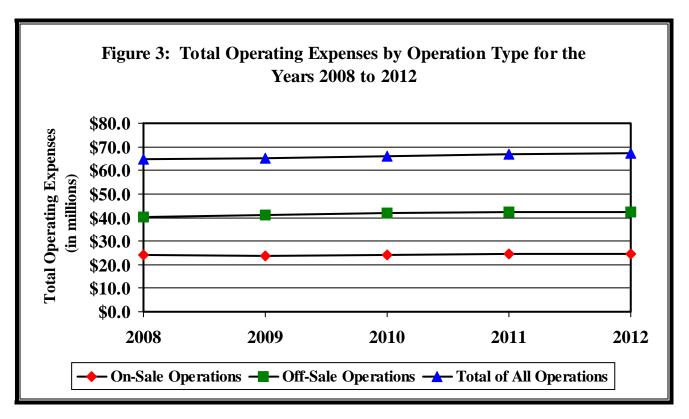


Figure 3 below shows that operating expenses have been relatively stable between 2008 and 2012.

# **Comparison Between Municipal Liquor Operations in Greater Minnesota and the Metro Area**

#### Sales

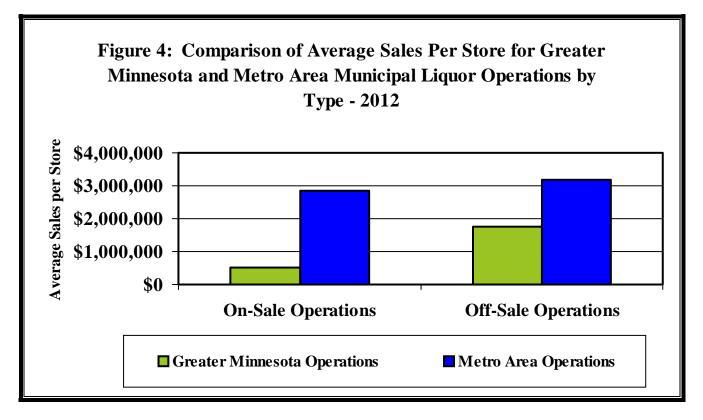
Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 207 Minnesota cities (9.2 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 37.4 percent of the total sales and 36.5 percent of the net profits of municipal liquor operations. Sales by all Metro Area operations averaged \$3.2 million in 2012, compared to average sales of \$1.0 million for all Greater Minnesota municipal liquor operations.<sup>10</sup>

#### **On-Sale and Off-Sale Sales Comparison**

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations remain clear. Off-sale operations in the Metro Area average sales of \$3.2 million, compared to \$1.8 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 36 to 3. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 119 to 81. As with the off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were more than five times greater in the Metro Area than in Greater Minnesota, \$2.8 million to \$530,110, respectively.

<sup>&</sup>lt;sup>10</sup>The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

Figure 4 below shows the contrast in the level of sales between liquor operations in Greater Minnesota and the Metro Area by establishment type.



#### Net Profit

In 2012, the average net profit of Metro Area municipal liquor operations was \$255,137, compared to \$86,688 for municipal liquor operations in Greater Minnesota. All Metro Area liquor operations reported a net profit in 2012, ranging from \$80,774 in Spring Lake Park to \$1.5 million in Edina. Net profit and losses among Greater Minnesota municipal liquor operations ranged from a loss of \$63,341 in Williams to a profit of \$847,614 in Elk River.<sup>11</sup>

#### **On-Sale and Off-Sale Net Profit Comparison**

The average net profit of off-sale operations in the Metro Area was \$257,293, compared to \$176,331 for those in Greater Minnesota.<sup>12</sup> The large difference in net profit appears to be primarily the result of the higher sales volume at Metro Area stores compared to those in Greater Minnesota because operating expenses as a percent of sales is actually higher among Metro Area stores (17.3 percent) than Greater Minnesota (15.8 percent).

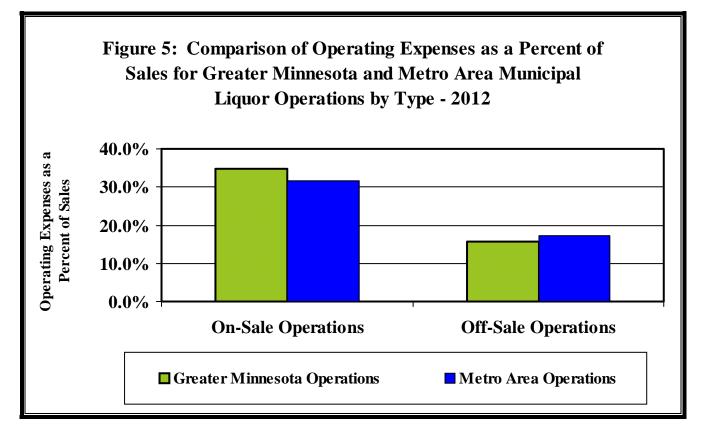
Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was \$229,268, compared to \$25,670 in Greater Minnesota.<sup>13</sup> The wide variance in net profit was primarily the result of two factors: higher sales volume at Metro Area operations and the accompanying efficiencies in regards to purchasing power, staffing, and fixed asset costs in larger operations.

<sup>&</sup>lt;sup>11</sup>Excludes the City of Rushford which had a greater loss because the liquor operation was closed in 2011, and its net loss is solely the result of activities related to the closing of the operation.

<sup>&</sup>lt;sup>12</sup>The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

<sup>&</sup>lt;sup>13</sup>The Metro Area on-sale average is based on only 3 stores compared to 119 stores in Greater Minnesota.

Figure 5 below compares operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.



#### **Operating Expenses as a Percent of Sales**

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 32.1 percent in Kiester to a low of 8.7 percent in Detroit Lakes. The average operating expenses as a percent of sales for off-sale operations in 2012 was 16.5 percent, compared to 17.1 percent in 2011.<sup>14</sup>

Among on-sale operations, operating expenses as a percent of sales ranged from a high of 64.2 percent in Winton to a low of 13.5 percent in Walker. The average among on-sale operations was 34.5 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

<sup>&</sup>lt;sup>14</sup>The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales.

Table 2 below shows the range of operating expenses for stores with similar levels of total sales.<sup>15</sup>

Table 2         Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2012												
Off-Sale Municipal Liquor Stores with Total Sales Between	Number of Cities	Range in Total Operating Expenses										
\$1 to \$300,000	4	\$27,354 to \$55,060										
\$300,001 to \$500,000	11	\$59,722 to \$121,377										
\$500,001 to \$1,000,000	6	\$117,977 to \$188,224										
\$1,000,001 to \$2,000,000	30	\$172,262 to \$335,782										
\$2,000,001 to \$3,000,000	14	\$319,924 to \$533,401										
\$3,000,001 to \$5,000,000	16	\$388,973 to \$913,596										
Greater than \$5,000,000	12	\$670,824 to \$2,232,081										

#### **Net Transfers of Municipal Liquor Store Operations**

#### Transfers

Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2012, Minnesota's municipal liquor stores had transfers of \$23.0 million. This represents an increase of 14.3 percent over the total net transfers made in 2011.Transfers totaled \$8.3 million among Metro Area establishments, compared to \$14.7 million for Greater Minnesota establishments. The difference in the overall dollar value of net transfers is a result of there being more municipal liquor operations in Greater Minnesota than in the Metro Area.

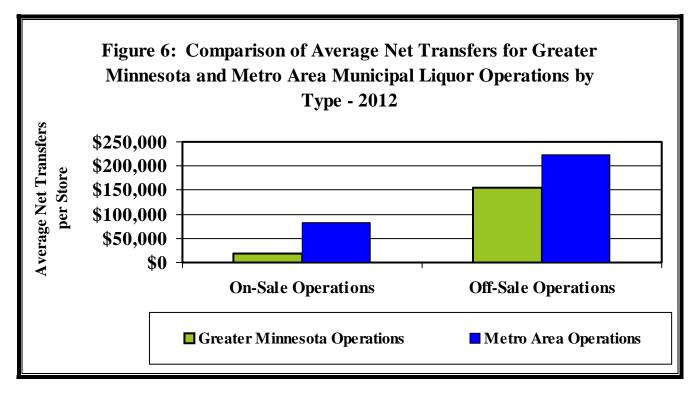
#### **On-Sale and Off-Sale Transfers Comparison**

The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, however, the average net transfer for off-sale stores in the Metro Area was more than in Greater Minnesota (\$223,099 to \$154,511, respectively). The average net transfer per on-sale establishment was almost four times greater among operations in the Metro Area than in Greater Minnesota (\$81,714 to \$18,386).<sup>16</sup>

<sup>&</sup>lt;sup>15</sup>A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not as useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. It would be inappropriate to draw comparisons between the total operating expenses of on-sale and off-sale establishments in different cities. Such comparisons could be flawed due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.

<sup>&</sup>lt;sup>16</sup>The Metro Area on-sale average is based on only 3 stores compared to 119 stores in Greater Minnesota.

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.



#### **Oversight Responsibilities**

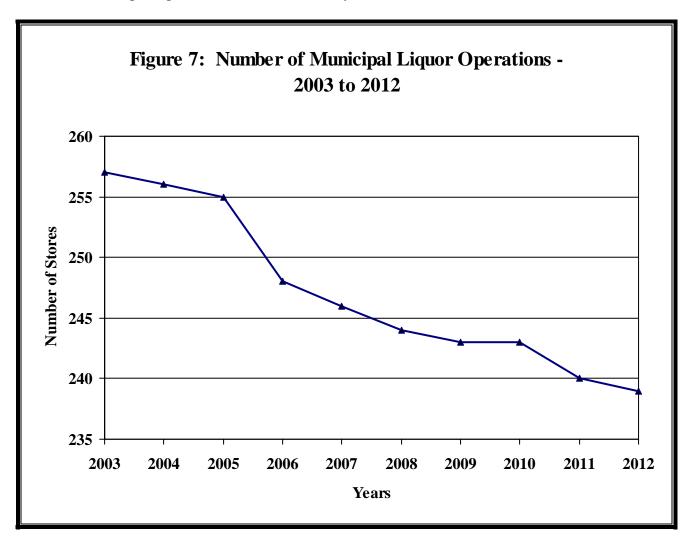
City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2012 data, an examination of losses for the years 2010, 2011, and 2012 shows that the 25 cities in Table 3 below should have held hearings on or after November 17, 2013.<sup>17</sup> Of the 25 cities required to hold a hearing in 2013, 19 were on the previous year's list. The cities of Bertha, Biscay, Herman, Lake Benton, and Rushford would have been required to hold a hearing, but discontinued operations prior to the required hearing date.

Table 3												
Cities Required to Hold Hearings in 2013												
Audubon	Browns Valley	Canton	Clontarf	Dalton	Eagle Bend							
Ellendale	Foreston	Hadley	Hanley Falls	Howard Lake	Kellogg							
Mapleton	Moose Lake	Okabena	Parkers Prairie	Round Lake	Rush City							
Saint Hilaire	Verndale	Vesta	Waldorf	Wells	Williams							
Wilmont												

<sup>&</sup>lt;sup>17</sup>Minn. Stat. § 340A.602. See the Office of the State Auditor's Statement of Position, "Municipal Liquor Store Hearings."

#### **Declining Number of Liquor Operations**

Due, in part, to the lack of profitability, insurance costs, and other concerns, the number of cities operating municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years.<sup>18</sup>



<sup>&</sup>lt;sup>18</sup>The City of Lake Wilson closed and liquidated all assets in 2011. Five cities discontinued liquor operations in 2011 and 2012 but are included in this report because there was still activity reported in 2012. The Cities of Bertha and Rushford ceased liquor operations in 2011, while the Cities of Biscay, Herman, and Lake Benton ceased liquor operations in 2012. Some or all of these cities will be shown as closed in next year's report.

# Table 4Comparison of 2011 and 2012 Liquor Store Operations

#### **On-Sale and Off-Sale Stores**

	2011	2012						
Number of Cities	114	114						
			Percent	of Sales		Percent		
	Amount	Amount	2011	2012	Variance	Change		
Sales	\$69,366,042	\$71,608,934	100.0%	100.0%	\$2,242,892	3.2%		
Cost of Sales	42,227,747	43,267,676	60.9%	60.4%	1,039,929	2.5%		
Gross Profit	27,138,295	28,341,258	39.1%	39.6%	1,202,963	4.4%		
Operating Expenses	24,588,688	24,726,222	35.4%	34.5%	137,534	0.6%		
Income from Operations	2,549,607	3,615,036	3.7%	5.0%	1,065,429	41.8%		
Nonoperating Revenues	731,988	686,954	1.1%	1.0%	(45,034)	-6.2%		
Nonoperating Expenses	705,330	559,448	1.0%	0.8%	(145,882)	-20.7%		
Net Income Before Transfers	2,576,265	3,742,542	3.7%	5.2%	1,166,277	45.3%		
Transfers To/(From) Other Funds	1,648,376	2,433,024			784,648	47.6%		

#### **Off-Sale Only Stores**

On Build Only Bronds						
	2011	2012*				
Number of Cities	94	93				
			Percent	of Sales		Percent
	Amount	Amount	2011	2012	Variance	Change
Sales	\$247,863,063	\$258,033,273	100.0%	100.0%	\$10,170,210	4.1%
Cost of Sales	184,811,974	191,477,738	74.6%	74.2%	6,665,764	3.6%
Gross Profit	63,051,089	66,555,535	25.4%	25.8%	3,504,446	5.6%
Operating Expenses	42,378,164	42,502,300	17.1%	16.5%	124,136	0.3%
Income from Operations	20,672,925	24,053,235	8.3%	9.3%	3,380,310	16.4%
Nonoperating Revenues	1,624,028	901,862	0.7%	0.3%	(722,166)	-44.5%
Nonoperating Expenses	1,473,515	1,409,758	0.6%	0.5%	(63,757)	-4.3%
Net Income Before Transfers	20,823,438	23,545,339	8.4%	9.1%	2,721,901	13.1%
Transfers To/(From) Other Funds	18,454,000	20,546,982			2,092,982	11.3%

#### **Total City Liquor Stores**

	2011	2012*				
Number of Cities	208	207				
			Percent	of Sales		Percent
	Amount	Amount	2011	2012	Variance	Change
Sales	\$317,229,105	\$329,642,207	100.0%	100.0%	\$12,413,102	3.9%
Cost of Sales	227,039,721	234,745,414	71.6%	71.2%	7,705,693	3.4%
Gross Profit	90,189,384	94,896,793	28.4%	28.8%	4,707,409	5.2%
Operating Expenses	66,966,852	67,228,522	21.1%	20.4%	261,670	0.4%
Income from Operations	23,222,532	27,668,271	7.3%	8.4%	4,445,739	19.1%
Nonoperating Revenues	2,356,016	1,588,816	0.7%	0.5%	(767,200)	-32.6%
Nonoperating Expenses	2,178,845	1,969,206	0.7%	0.6%	(209,639)	-9.6%
Net Income Before Transfers	23,399,703	27,287,881	7.4%	8.3%	3,888,178	16.6%
Transfers To/(From) Other Funds	20,102,376	22,980,006			2,877,630	14.3%

\*The City of Lake Wilson closed and liquidated all liquor store assets in 2011, resulting in one less city reporting in 2012.

## Appendix 1

## 2012 Liquor Store Tables

This page left blank intentionally

						Gross P	Gross Profit Net Profit/(Loss)					/(Loss)	Transfers	
		Foot-			Cost		Percent	Ope	rating	Nonope	rating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Ada	On- & Off-Sale		1,673	\$547,511	\$320,947	\$226,564	41.4%	\$191,709	\$34,855	\$30,457	\$	\$65,312	11.9%	\$17,021
Aitkin	Off-Sale Only		2,139	950,095	752,900	197,195	20.8%	119,236	77,959	21,076		99,035	10.4%	51,722
Akeley	On- & Off-Sale		429	368,885	212,744	156,141	42.3%	138,563	17,578	2		17,580	4.8%	
Alexandria	Off-Sale Only		13,008	4,402,535	3,428,169	974,366	22.1%	732,089	242,277	1,076	12,473	230,880	5.2%	200,000
Anoka	Off-Sale Only		17,345	3,970,832	3,059,281	911,551	23.0%	698,936	212,615	11,874		224,489	5.7%	195,000
Apple Valley	Off-Sale Only		49,895	9,231,890	6,703,467	2,528,423	27.4%	1,557,994	970,429	49,053	120,960	898,522	9.7%	525,000
Appleton	Off-Sale Only		1,393	496,182	358,523	137,659	27.7%	121,143	16,516	1,450		17,966	3.6%	20,000
Audubon	On- & Off-Sale		527	569,019	348,619	220,400	38.7%	219,181	1,219	5,717	11,939	(5,003)	-0.9%	2,249
Avoca	On- & Off-Sale		142	267,937	132,368	135,569	50.6%	108,968	26,601	3,642	40	30,203	11.3%	17,600
Bagley	Off-Sale Only		1,407	1,032,303	790,803	241,500	23.4%	199,939	41,561	1,714		43,275	4.2%	15,000
Balaton	On- & Off-Sale		639	405,027	252,578	152,449	37.6%	137,706	14,743	210		14,953	3.7%	45,000
Barnesville	Off-Sale Only		2,600	448,651	339,121	109,530	24.4%	83,375	26,155	2,962		29,117	6.5%	12,000
Barnum	On- & Off-Sale		611	468,177	235,908	232,269	49.6%	235,622	(3,353)	29,517		26,164	5.6%	7,000
Battle Lake	Off-Sale Only		881	1,166,319	821,718	344,601	29.5%	222,494	122,107	4,111		126,218	10.8%	160,000
Baudette	On- & Off-Sale		1,103	1,451,642	977,275	474,367	32.7%	412,013	62,354	1,085		63,439	4.4%	175,000
Beaver Bay	On- & Off-Sale		181	387,373	196,772	190,601	49.2%	184,607	5,994			5,994	1.5%	96,614
Bemidji	Off-Sale Only		13,560	5,132,559	3,716,554	1,416,005	27.6%	741,217	674,788	14,518		689,306	13.4%	340,000
Benson	On- & Off-Sale		3,200	1,094,861	719,498	375,363	34.3%	292,372	82,991	23,223		106,214	9.7%	30,000
Bertha	On- & Off-Sale	[21][22]	490							17,492	7,233	10,259		101,385
Big Falls	On- & Off-Sale		235	309,480	166,816	142,664	46.1%	136,302	6,362	1,218		7,580	2.4%	13,628
Big Lake	Off-Sale Only		10.334	3,420,250	2,435,138	985,112	28.8%	503,567	481,545	13.818	56.071	439.292	12.8%	250,000
Biscay	On- & Off-Sale	[16]	113	175,000	2,558	172,442	98.5%	94,945	77,497			77,497	44.3%	
Blackduck	On- & Off-Sale		797	854,304	537,579	316,725	37.1%	239,865	76,860	8,449		85,309	10.0%	52,500
Blue Earth	Off-Sale Only		3,323	1,498,613	1,112,434	386,179	25.8%	265,947	120,232	329	23,632	96,929	6.5%	88,789
Boyd	On- & Off-Sale		168	353,571	207,492	146,079	41.3%	141,823	4,256	13,804		18,060	5.1%	5,000
Braham	Off-Sale Only		1,815	1,281,301	956,805	324,496	25.3%	250,058	74,438	93,521	88,514	79,445	6.2%	59,537
Brandon	On- & Off-Sale		492	481,116	283,690	197,426	41.0%	163,795	33,631	972		34,603	7.2%	
Brooklyn Center	Off-Sale Only		30,569	5,963,908	4,316,716	1,647,192	27.6%	1,271,162	376,030	14,580		390,610	6.5%	200,000
Browerville	On- & Off-Sale		783	469,309	257,502	211,807	45.1%	178,600	33,207	12,117		45,324	9.7%	27,002
Browns Valley	On- & Off-Sale		584	196,164	119,924	76,240	38.9%	97,054	(20,814)	2,081		(18,733)	-9.5%	
Buffalo	Off-Sale Only		15,666	4,298,307	3,071,808	1,226,499	28.5%	723,276	503,223	207,114	27,114	683,223	15.9%	500,000
Buffalo Lake	On- & Off-Sale		713	399,569	221,415	178,154	44.6%	174,106	4,048	14,078		18,126	4.5%	
Butterfield	Off-Sale Only		586	224,546	162,024	62,522	27.8%	51,500	11,022	3,389		14,411	6.4%	
Caledonia	Off-Sale Only		2,839	637,629	478,838	158,791	24.9%	147,007	11,784	133		11,917	1.9%	
Callaway	On- & Off-Sale		238	528,537	277,711	250,826	47.5%	214,489	36,337	4,061		40,398	7.6%	15,283
Cambridge	Off-Sale Only		8,236	4,684,393	3,571,131	1,113,262	23.8%	687,595	425,667	10,148	379	435,436	9.3%	430,000
Canton	On- & Off-Sale		343	91,917	69,759	22,158	24.1%	25,319	(3,161)	3,399		238	0.3%	298
Clarissa	On- & Off-Sale		675	381,578	237,056	144,522	37.9%	144,190	332	4,443		4,775	1.3%	
Clearbrook	On- & Off-Sale		519	492,461	279,536	212,925	43.2%	199,174	13,751			13,751	2.8%	5,000
Cleveland	On- & Off-Sale		717	199,955	106,224	93,731	46.9%	104,009	(10,278)	22,192		11.914	6.0%	(130,000)
Clontarf	On- & Off-Sale		158	372,155	215,550	156,605	42.1%	173,546	(16,941)		363	(17,304)	-4.6%	(7,983)
Columbia Heights	Off-Sale Only		19,676	8,804,233	6,654,657	2,149,576	24.4%	1,465,683	683,893	1,000	229,954	454,939	5.2%	96,667
Conger	On- & Off-Sale		144	298,568	172,031	126,537	42.4%	117,682	8,855	4,046		12,901	4.3%	(6,400)
Cook	Off-Sale Only		569	1,488,815	1,109,480	379,335	25.5%	233,967	145,368	2,003		147,371	9.9%	590,998
Cromwell	On- & Off-Sale		237	456,469	226,123	230,346	50.5%	183,984	46,362	11,693		58,055	12.7%	50,000
Dalton	Off-Sale Only		248	332,604	258,123	74,481	22.4%	67,706	6,775	1,624		8,399	2.5%	
Danvers	On- & Off-Sale		95	366,300	192,356	173,944	47.5%	144,441	29,503	883		30,386	8.3%	130,000
Darwin	Off-Sale Only		346	463,441	366,519	96,922	20.9%	90,798	6,124	1,135		7,259	1.6%	
Dassel	Off-Sale Only		1,465	1,127,588	850,843	276,745	20.9%	200,101	76,644	9,667	36,109	50,202	4.5%	
Dassei	Off-Sale Only		1,465	459,399	850,843 322,507	276,745	24.5%	121,377	15,515	9,007	30,109	50,202 16,713	4.5%	
Dawson De Graff	On- & Off-Sale		1,515	459,399	229,796	236,653	29.8% 50.7%	201,683	34,970	1,198	11,833	23,137	5.0%	8,600
De Glaii	on- a on-sale		120	400,449	229,190	250,055	50.7%	201,085	54,970		11,035	23,137	5.0%	8,000

						Gross P	rofit					Net Profit	/(Loss)	Transfers
		Foot-			Cost		Percent	Ope	rating	Nonope	rating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Delano	Off-Sale Only		5,548	2,357,422	1,727,727	629,695	26.7%	444,533	185,162	1,977		187,139	7.9%	100,000
Detroit Lakes	Off-Sale Only		8,763	4,909,641	3,749,632	1,160,009	23.6%	427,547	732,462		70,250	662,212	13.5%	555,072
Eagle Bend	On- & Off-Sale		526	285,827	160,098	125,729	44.0%	103,789	21,940	10,390		32,330	11.3%	2,000
Eden Prairie	Off-Sale Only		62,004	12,371,628	9,014,543	3,357,085	27.1%	2,232,081	1,125,004	12,349		1,137,353	9.2%	1,063,557
Edina	Off-Sale Only		48,829	13,230,941	9,615,928	3,615,013	27.3%	2,124,476	1,490,537		340	1,490,197	11.3%	1,320,100
Elizabeth	Off-Sale Only		173	356,548	272,643	83,905	23.5%	68,767	15,138	948		16,086	4.5%	
Elk River	Off-Sale Only		23,147	6,525,234	4,638,550	1,886,684	28.9%	970,330	916,354	14,485	83,225	847,614	13.0%	468,667
Ellendale	On- & Off-Sale		680	358,262	209,458	148,804	41.5%	162,720	(13,916)	23		(13,893)	-3.9%	(15,126)
Elmore	Off-Sale Only		656	134,753	101,760	32,993	24.5%	27,354	5,639	51		5,690	4.2%	(15,120)
Erhard	Off-Sale Only		146	306,762	233,112	73,650	24.0%	72,980	670	3,475		4,145	1.4%	
Fairfax	On- & Off-Sale		1,214	554,928	293,518	261,410	47.1%	255,852	5,558	5,656		11,214	2.0%	
Fairmont	Off-Sale Only		10,521	3,291,955	2,486,326	805,629	24.5%	449,137	356,492	8,654		365,146	11.1%	200,500
Farmington	Off-Sale Only		21,792	4,397,572	3,294,182	1,103,390	25.1%	821,848	281,542			281,542	6.4%	90,008
Fergus Falls	Off-Sale Only		13,228	5,519,338	3,952,932	1,566,406	28.4%	877,907	688,499	33,271	42,256	679,514	12.3%	357,595
Fifty Lakes	On- & Off-Sale		392	394,555	183,314	211,241	53.5%	191,759	19,482			19,482	4.9%	
Finlayson	On- & Off-Sale		313	483,592	260,087	223,505	46.2%	167,656	55,849	8,200		64,049	13.2%	27,049
Flensburg	On- & Off-Sale	[0]	227	338,188	123,812	214,376	63.4%	188,795	25,581		4,928	20,653	6.1%	27,049
Foreston	On- & Off-Sale		524	339,254	170,132	169,122	49.9%	186,560	(17,438)	7,707	616	(10,347)	-3.0%	10,000
Frazee	On- & Off-Sale		1,378	638,753	401,304	237,449	37.2%	199,552	37,897	97		37,994	5.9%	
Fridley	Off-Sale Only		27,591	4,705,523	3,497,168	1,208,355	25.7%	857,741	350,614	960		351,574	7.5%	350,000
Gilman	On- & Off-Sale		27,391	429,136	154,415	274,721	64.0%	245,563	29,158	8,414		37,572	8.8%	
Glencoe	Off-Sale Only		5,586	1,370,337	1,034,936	335,401	24.5%	173,576	161,825	95		161,920	11.8%	174,000
Glenwood	Off-Sale Only		2,546	1,164,969	903,860	261,109	24.5%	184,971	76,138	9,062		85,200	7.3%	40,000
Goodridge	On- & Off-Sale		134	356,072	178,399	177,673	49.9%	153,534	24,139			24,139	6.8%	10,000
Grand Marais	Off-Sale Only		1,355	1,747,367	1,167,764	579,603	33.2%	308,636	270,967	3,668		274,635	15.7%	200,000
Granite Falls	Off-Sale Only		2,843	1,060,090	775,970	284,120	26.8%	172,262	111,858	16,703	16,329	112,232	10.6%	68,975
Hackensack	On- & Off-Sale		314	1,047,883	717,705	330,178	31.5%	278,765	51,413	10,705	9,018	42,506	4.1%	
Hadley	On- & Off-Sale		56	234,496	109,888	124,608	53.1%	139,727	(15,119)	8,353		(6,766)	-2.9%	
Hanley Falls	On- & Off-Sale		295	220,845	130,310	90,535	41.0%	112,559	(22,024)	3,184		(18,840)	-2.9%	
Hanska	On- & Off-Sale		393	313,111	181,931	131,180	41.9%	123,661	7,519	7,260	354	14,425	4.6%	7,341
Hawley	Off-Sale Only		2,094	967,427	715,644	251,783	26.0%	188,224	63,559	7,200	27,960	35,678	4.0%	5,000
Herman	On- & Off-Sale	[16]	437	194,296	122,655	71,641	36.9%	90,262	(18,621)		7,563	(26,184)	-13.5%	
Heron Lake	On- & Off-Sale		691	364,837	199,382	165,455	45.4%	138,684	26,771	91	4,296	22,566	6.2%	
Hinckley	On- & Off-Sale		1,796	2,406,273	1,628,753	777,520	32.3%	530,848	246,672	997	40,450	207,219	8.6%	106,750
Hitterdal	On- & Off-Sale		209	400,555	173,175	227,380	56.8%	173,207	54,173		40,450	54,173	13.5%	35,000
Holdingford	On- & Off-Sale		712	374,950	203,816	171,134	45.6%	167,367	3,767	18,623		22,390	6.0%	26,280
Howard Lake	On- & Off-Sale		1.996	828,173	618,849	209,324	25.3%	233,671	(24,347)	14,906	9,520	(18,961)	-2.3%	20,280
Hutchinson	Off-Sale Only		14,034	5,325,001	4,106,146	1,218,855	22.9%	670,824	548,031	7,242	39,723	515,550	9.7%	420,000
Isanti	Off-Sale Only		5,369	2,267,230	1,665,290	601,940	26.5%	340,344	261,596	7,014		268,610	11.8%	150,000
Isle	On- & Off-Sale		762	1,008,383	638,195	370,188	36.7%	288,741	81,447	17,761		99,208	9.8%	83,000
Ivanhoe	On- & Off-Sale		554	479,730	283,966	195,764	40.8%	185,632	10,132	37	283	99,208	2.1%	
Jackson	Off-Sale Only		3,354	1,018,767	814,386	204,381	20.1%	215,400	(11,019)	3,156		(7,863)	-0.8%	41,000
Kasson	Off-Sale Only		6,022	1,172,438	917,823	254,615	20.1%	217,171	37,444	2,447		39,891	-0.8%	61,000
Kelliher	On- & Off-Sale		266	408,851	220,918	187,933	46.0%	152,058	35,875	1,348		37,223	9.1%	20,000
	On- & Off-Sale		200 445	121,790	79,059	42,731	46.0%	60,643	(17,912)	6,340		(11,572)	-9.5%	20,000
Kellogg	On- & Off-Sale		1,819	656,323	435,193	221,130	33.7%	202,549	18,581		229	36,468	5.6%	25,000
Kenyon Kiester	Off-Sale Only		491	171,565	435,195	59,184	33.7% 34.5%	202,549	4,124	18,116 5,402	2,829	50,408 6,697	5.6% 3.9%	25,000
Lake Benton			676				34.5%			5,402			-12.6%	
Lake Park	On- & Off-Sale	[16]	676 789	240,424	148,821 387,692	91,603 270,240	38.1% 41.1%	121,936	(30,333)			(30,331) 24,351	-12.6%	10,000 232,228
Lake Park	On- & Off-Sale		1,709	657,932	295,659			245,889 77,942	24,351 37,636	4,402	64	41,974	3.7% 10.2%	,
Lakeville	Off-Sale Only		57,048	411,237 15,220,064	295,659 11,380,341	115,578 3,839,723	28.1% 25.2%	2,215,822	1,623,901	4,402	04 177,629		9.7%	(5,827)
Lakevine	Off-Sale Only		57,048	13,220,004	11,360,341	5,059,123	23.2%	2,215,822	1,023,901	50,162	177,029	1,476,434	9.1%	2,554,609

						Gross P	rofit					Net Profit	t/(Loss)	Transfers
		Foot-			Cost		Percent		rating	Nonop	0		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Lancaster	On- & Off-Sale		336	275,983	159,978	116,005	42.0%	95,923	20,082	3,973		24,055	8.7%	
Le Center	On- & Off-Sale		2,504	871,902	542,688	329,214	37.8%	290,193	39,021	74	5,646	33,449	3.8%	25,000
Lewisville	On- & Off-Sale		247	208,674	110,478	98,196	47.1%	100,545	(2,349)	7,773		5,424	2.6%	
Lexington	Off-Sale Only		2,014	2,940,611	2,318,196	622,415	21.2%	502,451	119,964	4,045	22,881	101,128	3.4%	75,000
Lindstrom	On- & Off-Sale		4,431	2,112,650	1,474,607	638,043	30.2%	551,852	86,191	31,972		118,163	5.6%	132,630
Litchfield	Off-Sale Only		6,688	2,150,292	1,572,416	577,876	26.9%	319,924	257,952	4,015	39,867	222,100	10.3%	59,000
Littlefork	On- & Off-Sale		645	409,803	250,405	159,398	38.9%	158,595	803	3,571		4,374	1.1%	30,000
Long Prairie	Off-Sale Only		3,441	1,334,065	988,575	345,490	25.9%	178,206	167,284	2,114		169,398	12.7%	90,000
Longville	On- & Off-Sale		154	1,483,157	958,264	524,893	35.4%	415,723	109,170	2,121	6,242	105,049	7.1%	
Lonsdale	Off-Sale Only		3,768	1,352,506	1,021,307	331,199	24.5%	276,587	54,612	46		54,658	4.0%	
Luverne	Off-Sale Only		4,709	1,186,644	843,306	343,338	28.9%	237,501	105,837	4,544		110,381	9.3%	45,000
Madelia	Off-Sale Only		2,319	408,190	317,664	90,526	22.2%	59,722	30,804	629		31,433	7.7%	30,000
Madison	Off-Sale Only		1,522	459,285	337,108	122,177	26.6%	113,441	8,736	1,850		10,586	2.3%	5,000
Mahnomen	On- & Off-Sale		1,222	1,087,758	699,912	387,846	35.7%	316,515	71,331	32,004	27,607	75,728	7.0%	
Maple Lake	Off-Sale Only		2,099	1,358,743	1,035,368	323,375	23.8%	283,520	39,855	5,693		45,548	3.4%	25,000
Mapleton	On- & Off-Sale		1,768	554,108	332,967	221,141	39.9%	243,273	(22,132)	11,698		(10,434)	-1.9%	
Marshall	Off-Sale Only		13,619	3,717,457	2,779,291	938,166	25.2%	388,973	549,193	714		549,907	14.8%	375,000
Mazeppa	On- & Off-Sale		845	370,477	214,671	155,806	42.1%	133,469	22,337	7,360		29,697	8.0%	
Medford	On- & Off-Sale		1,236	360,084	191,843	168,241	46.7%	167,267	974	9,141		10,115	2.8%	10,000
Menahga	On- & Off-Sale		1,304	725,575	430,592	294,983	40.7%	249,990	44,993	6,249	1,024	50,218	6.9%	41,000
Mentor	On- & Off-Sale		153	519,208	282,435	236,773	45.6%	191,056	45,717	493		46,210	8.9%	26,000
Milaca	Off-Sale Only		2,921	1,915,174	1,442,129	473,045	24.7%	323,738	149,307	5,346	24,079	130,574	6.8%	30,000
Millerville	On- & Off-Sale		105	335,154	174,782	160,372	47.9%	130,684	29,688	1,163		30,851	9.2%	
Miltona	On- & Off-Sale		423	608,087	335,818	272,269	44.8%	236,516	35,753	3,056		38,809	6.4%	
Montevideo	Off-Sale Only		5,343	2,125,434	1,576,010	549,424	25.8%	420,124	129,300	2,696		131,996	6.2%	100,000
Monticello	Off-Sale Only		12,901	4,854,798	3,640,053	1,214,745	25.0%	662,002	552,743	2,070	9,333	543,410	11.2%	3,500,000
Moose Lake	On- & Off-Sale		2,812	1,089,031	705,074	383,957	35.3%	315,724	68,233		48,430	19,803	1.8%	
Mora	Off-Sale Only		3,518	2,855,623	2,100,076	755,547	26.5%	475,894	279,653	4,602	23,021	261,234	9.1%	270,000
Morris	Off-Sale Only		5,396	1,790,908	1,363,683	427,225	23.9%	262,475	164,750	8,924		173,674	9.7%	156,890
Mound	Off-Sale Only		9,210	2,835,506	2,136,309	699,197	24.7%	519,965	179,232			179,232	6.3%	65,452
Nevis	On- & Off-Sale		394	591,159	351,132	240,027	40.6%	194,060	45,967	2,833		48,800	8.3%	35,000
New York Mills	On- & Off-Sale		1,190	661,158	404,703	256,455	38.8%	176,112	80,343	5,286		85,629	13.0%	59,500
Nisswa	On- & Off-Sale		1,988	3,157,852	2,197,647	960,205	30.4%	671,280	288,925		12,051	276,874	8.8%	166,695
North Branch	Off-Sale Only		10,104	2,198,763	1,597,057	601,706	27.4%	383,392	218,314	169	26,494	191,989	8.7%	128,000
Northfield	Off-Sale Only		20.373	2,915,670	2,168,152	747,518	25.6%	533,401	214,117	12,245		226.362	7.8%	131,280
Northome	On- & Off-Sale		20,373	355,480	203,916	151,564	42.6%	112,409	39,155	9		39,164	11.0%	20,000
Ogema	On- & Off-Sale		194	322,583	188,496	134,087	41.6%	110,351	23,736	2,866		26,602	8.2%	5,000
Ogilvie	On- & Off-Sale		359	413,891	225,099	188,792	45.6%	178,245	10,547	125		10,672	2.6%	5,000
Okabena	On- & Off-Sale		189	267,620	165,063	100,752	38.3%	108,963	(6,406)	2,074		(4,332)	-1.6%	(2,074)
Olivia	On- & Off-Sale		2,454	924,949	650,476	274,473	29.7%	261,661	12,812	9,958		22,770	2.5%	(2,074)
Orr	On- & Off-Sale		2,434	532,412	322,790	209,622	39.4%	160,963	48,659	4,515		53,174	10.0%	26,000
Osakis	On- & Off-Sale		1,750	708,850	404,060	304,790	43.0%	270,462	34,328	21,570		55,898	7.9%	
Palisade	On- & Off-Sale		1,750	371,038	223,432	147,606	39.8%	132,963	14,643	13,208		27,851	7.5%	
Park Rapids	Off-Sale Only		3,808	3,196,977	2,396,366	800,611	25.0%	461,949	338,662	1,364		340,026	10.6%	134,002
Parkers Prairie	On- & Off-Sale		1,011	651,019	429,958	221,061	34.0%	222,421	(1,360)		26,297	(27,657)	-4.2%	
Paynesville	Off-Sale Only		2,442	1,130,998	429,938 883,128	247,870	21.9%	185,250	62,620	7,694	20,297	70,314	-4.2%	40,000
Pelican Rapids	Off-Sale Only		2,442	1,186,767	868,370	318,397	26.8%	185,230	132,670	17,224	21,159	128,735	10.8%	34,475
•	•		2,476	2,778,443	2,021,310	757,133	26.8%	349,186	407,947	17,224		360,206	10.8%	120,750
Perham Ding City	Off-Sale Only										66,480		13.0%	
Pine City	Off-Sale Only		3,084	1,687,377	1,208,894	478,483	28.4%	308,700	169,783	5,898		175,681		100,000
Pipestone	Off-Sale Only		4,273	1,426,072	1,028,309	397,763	27.9%	189,744	208,019	3,592		211,611	14.8%	222,537
Plainview	On- & Off-Sale		3,337	655,785	405,839	249,946	38.1%	211,937	38,009	9,925		47,934	7.3%	

						Gross P	rofit	nt Operating				Net Profit/(Loss)		Transfers
		Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Princeton	Off-Sale Only		4,727	2,773,415	2,079,610	693,805	25.0%	457,057	236,748	12,946		249,694	9.0%	53,500
Proctor	Off-Sale Only		3,069	901,873	668,389	233,484	25.9%	180,134	53,350	81		53,431	5.9%	3,000
Randall	On- & Off-Sale		650	578,224	377,839	200,385	34.7%	194,845	5,540	6,966		12,506	2.2%	190,799
Ranier	On- & Off-Sale		608	385,478	162,656	222,822	57.8%	215,382	7,440	1,961		9,401	2.4%	45,000
Redwood Falls	Off-Sale Only		5,230	1,888,619	1,396,617	492,002	26.1%	335,782	156,220	11,889	15,941	152,168	8.1%	80,000
Remer	On- & Off-Sale		369	554,317	350,503	203,814	36.8%	191,264	12,550			12,550	2.3%	2,651
Richfield	Off-Sale Only		35,979	11,807,489	8,802,442	3,005,047	25.5%	1,951,557	1,053,490	30,158		1,083,648	9.2%	701,170
Robbinsdale	Off-Sale Only		14,212	3,040,352	2,270,073	770,279	25.3%	626,128	144,151	6,724	26,601	124,274	4.1%	75,000
Rogers	On- & Off-Sale		11,508	3,375,858	2,332,281	1,043,577	30.9%	693,338	350,239		23,175	327,064	9.7%	215,142
Roseau	Off-Sale Only		2,629	1,774,921	1,257,761	517,160	29.1%	254,761	262,399	789		263,188	14.8%	200,000
Round Lake	Off-Sale Only		375	136,534	111,956	24,578	18.0%	35,898	(11,320)	1,185		(10,135)	-7.4%	
Rush City	Off-Sale Only		3,054	1,059,670	820,546	239,124	22.6%	251,980	(12,856)	65		(12,791)	-1.2%	
Rushford	On- & Off-Sale	[21]	1,757					34,012	(34,012)		30,721	(64,733)		
Russell	On- & Off-Sale		333	271,001	137,839	133,162	49.1%	113,455	19,707	5,748		25,455	9.4%	
Sacred Heart	On- & Off-Sale		535	464,457	272,087	192,370	41.4%	204,231	(11,861)	22,936	80	10,995	2.4%	20,000
Saint Anthony	Off-Sale Only		8,417	7,139,381	5,403,321	1,736,060	24.3%	1,210,179	525,881	8,867	5,475	529,273	7.4%	510,000
Saint Francis	Off-Sale Only		7,277	2,094,876	1,511,868	583,008	27.8%	371,277	211,731	12,785		224,516	10.7%	60,000
Saint Hilaire	On- & Off-Sale		283	426,965	263,897	163,068	38.2%	178,662	(15,594)	1,015		(14,579)	-3.4%	
Saint James	Off-Sale Only		4,611	1,022,746	682,487	340,259	33.3%	172,759	167,500	2,756		170,256	16.6%	73,730
Sauk Rapids	Off-Sale Only		12,890	2,298,929	1,823,370	475,559	20.7%	422,226	53,333	9,081		62,414	2.7%	
Savage	Off-Sale Only		27,552	4,560,288	3,353,290	1,206,998	26.5%	913,596	293,402		59,356	234,046	5.1%	
Sebeka	On- & Off-Sale		710	496,319	296,489	199,830	40.3%	177,093	22,737	65		22,802	4.6%	12,000
Sherburn	On- & Off-Sale		1,115	792,699	503,427	289,272	36.5%	261,131	28,141	6	1,725	26,422	3.3%	
Silver Bay	On- & Off-Sale		1,868	944,914	570,871	374,043	39.6%	332,694	41,349	2,005	13,147	30,207	3.2%	
Silver Lake	On- & Off-Sale		829	527,523	292,919	234,604	44.5%	244,419	(9,815)	15,749		5,934	1.1%	10,000
Sleepy Eye	Off-Sale Only		3,577	593,882	445,458	148,424	25.0%	130,375	18,049	7,086	468	24,667	4.2%	10,000
South Haven	On- & Off-Sale		190	245,110	116,939	128,171	52.3%	124,317	3,854	3,618		7,472	3.0%	
Spring Grove	On- & Off-Sale		1,318	374,514	231,576	142,938	38.2%	128,627	14,311	816		15,127	4.0%	
Spring Lake Park	Off-Sale Only		6,427	2,456,469	1,862,052	594,417	24.2%	521,415	73,002	20,564	12,792	80,774	3.3%	150,000
Stacy	On- & Off-Sale		1,446	2,669,139	1,751,415	917,724	34.4%	698,238	219,486	29,308	84,698	164,096	6.1%	60,000
Thief River Falls	Off-Sale Only		8,636	4,482,994	3,430,447	1,052,547	23.5%	599,416	453,131	8,893		462,024	10.3%	368,277
Tracy	On- & Off-Sale		2,154	863,633	514,471	349,162	40.4%	355,108	(5,946)	8,129	795	1,388	0.2%	10,000
Twin Valley	On- & Off-Sale		808	604,664	303,668	300,996	49.8%	234,069	66,927	2,881		69,808	11.5%	10,162
Two Harbors	Off-Sale Only		3,722	1,811,749	1,348,038	463,711	25.6%	320,570	143,141	3,521		146,662	8.1%	115,950
Ulen	On- & Off-Sale		553	363,191	188,257	174,934	48.2%	150,332	24,602	470		25,072	6.9%	
Underwood	Off-Sale Only		336	487,283	345,905	141,378	29.0%	110,935	30,443	1,308		31,751	6.5%	5,000
Vergas	Off-Sale Only		335	514,619	377,809	136,810	26.6%	117,977	18,833	5,935		24,768	4.8%	
Verndale	On- & Off-Sale		600	267,889	143,989	123,900	46.3%	104,435	19,465	127	5,468	14,124	5.3%	
Vesta	On- & Off-Sale		315	224,182	122,154	102,028	45.5%	100,844	1,184			1,184	0.5%	
Wadena	Off-Sale Only		4,045	1,842,615	1,393,648	448,967	24.4%	250,194	198,773	6,903		205,676	11.2%	100,000
Waldorf	On- & Off-Sale		227	230,455	125,342	105,113	45.6%	144,308	(39,195)	3,525		(35,670)	-15.5%	
Walker	On- & Off-Sale		925	939,226	674,948	264,278	28.1%	126,503	137,775	197		137,972	14.7%	
Walnut Grove	On- & Off-Sale		864	477,070	245,538	231,532	48.5%	224,925	6,607	955		7,562	14.7%	
Warroad	Off-Sale Only		1,767	1,307,843	941,224	366,619	28.0%	211,468	155,151	2,986		158,137	12.1%	85,000
Waverly	On- & Off-Sale		1,381	931,079	663,397	267,682	28.7%	272,604	(4,922)	34	6,952	(11,840)	-1.3%	
Wayzata	On- & Off-Sale		3,781	5,150,007	2,649,859	2,500,148	48.5%	2,006,861	493,287	15,176	147,722	360,741	7.0%	30,000
Wells	On- & Off-Sale		2,307	715,922	511,061	204,861	28.6%	258,741	(53,880)	8,932		(44,948)	-6.3%	
West Concord	On- & Off-Sale		783	354,853	201,438	153,415	43.2%	157,730	(4,315)	4,451		136	0.0%	
Williams	On- & Off-Sale		187	282,823	175,885	106,938	43.2%	170,279	(63,341)	4,431		(63,341)	-22.4%	
Wilmont	On- & Off-Sale		338	250,189	146,662	100,938	41.4%	127,576	(24,049)	217		(03,341) (23,832)	-22.4%	
Windom	Off-Sale Only		4,627	1,616,297	1,103,146	513,151	41.4%	288,218	(24,049) 224,933	217		(23,832) 224,933	-9.5% 13.9%	70,000
w muom	On-Sale Only		4,027	1,010,297	1,105,140	515,151	31.1%	200,218	224,933			224,933	13.9%	70,000

				Gross Profit							Net Profit	/(Loss)	Transfers	
	Foot-		Cost		Percent		Ope	rating	Nonop	erating		Percent	To/(From)	
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Winton	On- & Off-Sale		170	210,712	96,231	114,481	54.3%	135,181	(20,700)	5,334	6,171	(21,537)	-10.2%	200
Wolf Lake	On- & Off-Sale		60	420,321	192,241	228,080	54.3%	198,139	29,941	919	2,832	28,028	6.7%	13,000
Worthington	Off-Sale Only		12,900	3,093,924	2,292,942	800,982	25.9%	395,426	405,556	2,102		407,658	13.2%	200,000
Off-Sale Only			829,704	\$258,033,273	\$191,477,738	\$66,555,535	25.8%	\$42,502,300	\$24,053,235	\$901,862	\$1,409,758	\$23,545,339	9.1%	\$20,546,982
On- & Off-Sale			104,623	\$71,608,934	\$43,267,676	\$28,341,258	39.6%	\$24,726,222	\$3,615,036	\$686,954	\$559,448	\$3,742,542	5.2%	\$2,433,024
All Stores			934,327	\$329,642,207	\$234,745,414	\$94,896,793	28.8%	\$67,228,522	\$27,668,271	\$1,588,816	\$1,969,206	\$27,287,881	8.3%	\$22,980,006

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

			Foot- Cost Gross Profit							Net Profi	<u> </u>	Transfers			
								Percent	1	erating	Nonopo	0		Percent	To/(From)
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
1	Lakeville	Off-Sale Only		57,048	\$15,220,064	\$11,380,341	\$3,839,723	25.2%	\$2,215,822	\$1,623,901	\$30,162	\$177,629	\$1,476,434	9.7%	\$2,554,609
2	Edina	Off-Sale Only		48,829	13,230,941	9,615,928	3,615,013	27.3%	2,124,476	1,490,537		340	1,490,197	11.3%	1,320,100
3	Eden Prairie	Off-Sale Only		62,004	12,371,628	9,014,543	3,357,085	27.1%	2,232,081	1,125,004	12,349		1,137,353	9.2%	1,063,557
4	Richfield	Off-Sale Only		35,979	11,807,489	8,802,442	3,005,047	25.5%	1,951,557	1,053,490	30,158		1,083,648	9.2%	701,170
5	Apple Valley	Off-Sale Only		49,895	9,231,890	6,703,467	2,528,423	27.4%	1,557,994	970,429	49,053	120,960	898,522	9.7%	525,000
6	Columbia Heights	Off-Sale Only		19,676	8,804,233	6,654,657	2,149,576	24.4%	1,465,683	683,893	1,000	229,954	454,939	5.2%	96,667
7	Saint Anthony	Off-Sale Only		8,417	7,139,381	5,403,321	1,736,060	24.3%	1,210,179	525,881	8,867	5,475	529,273	7.4%	510,000
8	Elk River	Off-Sale Only		23,147	6,525,234	4,638,550	1,886,684	28.9%	970,330	916,354	14,485	83,225	847,614	13.0%	468,667
9	Brooklyn Center	Off-Sale Only		30,569	5,963,908	4,316,716	1,647,192	27.6%	1,271,162	376,030	14,580		390,610	6.5%	200,000
10	Fergus Falls	Off-Sale Only		13,228	5,519,338	3,952,932	1,566,406	28.4%	877,907	688,499	33,271	42,256	679,514	12.3%	357,595
11	Hutchinson	Off-Sale Only		14,034	5,325,001	4,106,146	1,218,855	22.9%	670,824	548,031	7,242	39,723	515,550	9.7%	420,000
12	Wayzata	On- & Off-Sale		3,781	5,150,007	2,649,859	2,500,148	48.5%	2,006,861	493,287	15,176	147,722	360,741	7.0%	30,000
13	Bemidji	Off-Sale Only		13,560	5,132,559	3,716,554	1,416,005	27.6%	741,217	674,788	14,518		689,306	13.4%	340,000
14	Detroit Lakes	Off-Sale Only		8,763	4,909,641	3,749,632	1,160,009	23.6%	427,547	732,462		70,250	662,212	13.5%	555,072
15	Monticello	Off-Sale Only		12,901	4,854,798	3,640,053	1,214,745	25.0%	662,002	552,743		9,333	543,410	11.2%	3,500,000
16	Fridley	Off-Sale Only		27,591	4,705,523	3,497,168	1,208,355	25.7%	857,741	350,614	960		351,574	7.5%	350,000
17	Cambridge	Off-Sale Only		8,236	4,684,393	3,571,131	1,113,262	23.8%	687,595	425,667	10,148	379	435,436	9.3%	430,000
18	Savage	Off-Sale Only		27,552	4,560,288	3,353,290	1,206,998	26.5%	913,596	293,402		59,356	234,046	5.1%	
19	Thief River Falls	Off-Sale Only		8,636	4,482,994	3,430,447	1,052,547	23.5%	599,416	453,131	8,893		462,024	10.3%	368,277
20	Alexandria	Off-Sale Only		13,008	4,402,535	3,428,169	974,366	22.1%	732,089	242,277	1,076	12,473	230,880	5.2%	200,000
21	Farmington	Off-Sale Only		21,792	4,397,572	3,294,182	1,103,390	25.1%	821,848	281,542			281,542	6.4%	90,008
22	Buffalo	Off-Sale Only		15,666	4,298,307	3,071,808	1,226,499	28.5%	723,276	503,223	207,114	27,114	683,223	15.9%	500,000
23	Anoka	Off-Sale Only		17,345	3,970,832	3,059,281	911,551	23.0%	698,936	212,615	11,874		224,489	5.7%	195,000
24	Marshall	Off-Sale Only		13,619	3,717,457	2,779,291	938,166	25.2%	388,973	549,193	714		549,907	14.8%	375,000
25	Big Lake	Off-Sale Only		10,334	3,420,250	2,435,138	985,112	28.8%	503,567	481,545	13,818	56,071	439,292	12.8%	250,000
26	Rogers	On- & Off-Sale		11,508	3,375,858	2,332,281	1,043,577	30.9%	693,338	350,239		23,175	327,064	9.7%	215,142
27	Fairmont	Off-Sale Only		10,521	3,291,955	2,486,326	805,629	24.5%	449,137	356,492	8,654		365,146	11.1%	200,500
28	Park Rapids	Off-Sale Only		3,808	3,196,977	2,396,366	800,611	25.0%	461,949	338,662	1,364		340,026	10.6%	134,002
29	Nisswa	On- & Off-Sale		1,988	3,157,852	2,197,647	960,205	30.4%	671,280	288,925		12,051	276,874	8.8%	166,695
30	Worthington	Off-Sale Only		12,900	3,093,924	2,292,942	800,982	25.9%	395,426	405,556	2,102		407,658	13.2%	200,000
31	Robbinsdale	Off-Sale Only		14,212	3,040,352	2,270,073	770,279	25.3%	626,128	144,151	6,724	26,601	124,274	4.1%	75,000
32	Lexington	Off-Sale Only		2,014	2,940,611	2,318,196	622,415	21.2%	502,451	119,964	4,045	22,881	101,128	3.4%	75,000
33	Northfield	Off-Sale Only		20,373	2,915,670	2,168,152	747,518	25.6%	533,401	214,117	12,245		226,362	7.8%	131,280
34	Mora	Off-Sale Only		3,518	2,855,623	2,100,076	755,547	26.5%	475,894	279,653	4,602	23,021	261,234	9.1%	270,000
35	Mound	Off-Sale Only		9,210	2,835,506	2,136,309	699,197	24.7%	519,965	179,232			179,232	6.3%	65,452
36	Perham	Off-Sale Only		3,018	2,778,443	2,021,310	757,133	27.3%	349,186	407,947	18,739	66,480	360,206	13.0%	120,750
37	Princeton	Off-Sale Only		4,727	2,773,415	2,079,610	693,805	25.0%	457,057	236,748	12,946		249,694	9.0%	53,500
38	Stacy	On- & Off-Sale		1,446	2,669,139	1,751,415	917,724	34.4%	698,238	219,486	29,308	84,698	164,096	6.1%	60,000
39	Spring Lake Park	Off-Sale Only		6,427	2,456,469	1,862,052	594,417	24.2%	521,415	73,002	20,564	12,792	80,774	3.3%	150,000
40	Hinckley	On- & Off-Sale		1,796	2,406,273	1,628,753	777,520	32.3%	530,848	246,672	997	40,450	207,219	8.6%	106,750
41	Delano	Off-Sale Only		5,548	2,357,422	1,727,727	629,695	26.7%	444,533	185,162	1,977		187,139	7.9%	100,000
42	Sauk Rapids	Off-Sale Only		12,890	2,298,929	1,823,370	475,559	20.7%	422,226	53,333	9,081		62,414	2.7%	150,000
43	Isanti	Off-Sale Only		5,369	2,267,230	1,665,290	601,940	26.5%	340,344	261,596	7,014		268,610	11.8%	150,000
44 45	North Branch Litchfield	Off-Sale Only		10,104	2,198,763	1,597,057	601,706	27.4%	383,392	218,314 257,952	169	26,494	191,989 222,100	8.7% 10.3%	128,000
45 46	Montevideo	Off-Sale Only		6,688 5,343	2,150,292	1,572,416	577,876	26.9% 25.8%	319,924		4,015 2,696	39,867	131,996	10.3% 6.2%	59,000 100,000
40	Lindstrom	Off-Sale Only On- & Off-Sale		5,343 4,431	2,125,434 2,112,650	1,576,010	549,424 638,043	25.8% 30.2%	420,124 551,852	129,300 86,191	2,696		131,996	6.2% 5.6%	132,630
47				4,431	2,094,876	1,474,607	,	30.2% 27.8%	351,852	,	,		,	5.6% 10.7%	60,000
48 49	Saint Francis Milaca	Off-Sale Only Off-Sale Only		2.921	2,094,876	1,511,868 1,442,129	583,008 473,045	27.8%		211,731 149,307	12,785 5,346	24,079	224,516 130,574	6.8%	30,000
49 50	Redwood Falls	Off-Sale Only		5,230	1,915,174	1,442,129	473,045 492,002	24.7% 26.1%	323,738 335,782	149,307	5,546 11,889	24,079	150,574	0.8% 8.1%	80,000
	Wadena	Off-Sale Only		4,045	1,888,619	1,393,648	492,002	20.1%	250,194	198,773	6,903		205,676	11.2%	100,000
51	wadella	On-Sale Only		4,045	1,042,015	1,575,048	440,907	24.470	250,194	190,775	0,905		203,070	11.2%	100,000

		_			~	Gross P		_				Net Profit	<u> </u>	Transfers	
			Foot-			Cost		Percent		erating	Nonope	0		Percent	To/(From)
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
52	Two Harbors	Off-Sale Only		3,722	1,811,749	1,348,038	463,711	25.6%	320,570	143,141	3,521		146,662	8.1%	115,950
53	Morris	Off-Sale Only		5,396	1,790,908	1,363,683	427,225	23.9%	262,475	164,750	8,924		173,674	9.7%	156,890
54	Roseau	Off-Sale Only		2,629	1,774,921	1,257,761	517,160	29.1%	254,761	262,399	789		263,188	14.8%	200,000
55	Grand Marais	Off-Sale Only		1,355	1,747,367	1,167,764	579,603	33.2%	308,636	270,967	3,668		274,635	15.7%	200,000
56	Pine City	Off-Sale Only		3,084	1,687,377	1,208,894	478,483	28.4%	308,700	169,783	5,898		175,681	10.4%	100,000
57	Windom	Off-Sale Only		4,627	1,616,297	1,103,146	513,151	31.7%	288,218	224,933			224,933	13.9%	70,000
58	Blue Earth	Off-Sale Only		3,323	1,498,613	1,112,434	386,179	25.8%	265,947	120,232	329	23,632	96,929	6.5%	88,789
59	Cook	Off-Sale Only		569	1,488,815	1,109,480	379,335	25.5%	233,967	145,368	2,003		147,371	9.9%	590,998
60	Longville	On- & Off-Sale		154	1,483,157	958,264	524,893	35.4%	415,723	109,170	2,121	6,242	105,049	7.1%	
61	Baudette	On- & Off-Sale		1,103	1,451,642	977,275	474,367	32.7%	412,013	62,354	1,085		63,439	4.4%	175,000
62	Pipestone	Off-Sale Only		4,273	1,426,072	1,028,309	397,763	27.9%	189,744	208,019	3,592		211,611	14.8%	222,537
63	Glencoe	Off-Sale Only		5,586	1,370,337	1,034,936	335,401	24.5%	173,576	161,825	95		161,920	11.8%	174,000
64	Maple Lake	Off-Sale Only		2,099	1,358,743	1,035,368	323,375	23.8%	283,520	39,855	5,693		45,548	3.4%	25,000
65	Lonsdale	Off-Sale Only		3,768	1,352,506	1,021,307	331,199	24.5%	276,587	54,612	46		54,658	4.0%	
66	Long Prairie	Off-Sale Only		3,441	1,334,065	988,575	345,490	25.9%	178,206	167,284	2,114		169,398	12.7%	90,000
67	Warroad	Off-Sale Only		1,767	1,307,843	941,224	366,619	28.0%	211,468	155,151	2,986		158,137	12.1%	85,000
68	Braham	Off-Sale Only		1,815	1,281,301	956,805	324,496	25.3%	250,058	74,438	93,521	88,514	79,445	6.2%	59,537
69	Pelican Rapids	Off-Sale Only		2,476	1,186,767	868,370	318,397	26.8%	185,727	132,670	17,224	21,159	128,735	10.8%	34,475
70	Luverne	Off-Sale Only		4,709	1,186,644	843,306	343,338	28.9%	237,501	105,837	4,544		110,381	9.3%	45,000
71	Kasson	Off-Sale Only		6,022	1,172,438	917,823	254,615	21.7%	217,171	37,444	2,447		39,891	3.4%	61,000
72	Battle Lake	Off-Sale Only		881	1,166,319	821,718	344,601	29.5%	222,494	122,107	4,111		126,218	10.8%	160,000
73	Glenwood	Off-Sale Only		2,546	1,164,969	903,860	261,109	22.4%	184,971	76,138	9,062		85,200	7.3%	40,000
74	Paynesville	Off-Sale Only		2,442	1,130,998	883,128	247,870	21.9%	185,250	62,620	7,694		70,314	6.2%	40,000
75	Dassel	Off-Sale Only		1,465	1,127,588	850,843	276,745	24.5%	200,101	76,644	9,667	36,109	50,202	4.5%	
76	Benson	On- & Off-Sale		3,200	1,094,861	719,498	375,363	34.3%	292,372	82,991	23,223		106,214	9.7%	30,000
77	Moose Lake	On- & Off-Sale		2,812	1,089,031	705,074	383,957	35.3%	315,724	68,233		48,430	19,803	1.8%	
78	Mahnomen	On- & Off-Sale		1,222	1,087,758	699,912	387,846	35.7%	316,515	71,331	32,004	27,607	75,728	7.0%	
79	Granite Falls	Off-Sale Only		2,843	1,060,090	775,970	284,120	26.8%	172,262	111,858	16,703	16,329	112,232	10.6%	68,975
80	Rush City	Off-Sale Only		3,054	1,059,670	820,546	239,124	22.6%	251,980	(12,856)	65		(12,791)	-1.2%	
81	Hackensack	On- & Off-Sale		314	1,047,883	717,705	330,178	31.5%	278,765	51,413	111	9,018	42,506	4.1%	
82	Bagley	Off-Sale Only		1,407	1,032,303	790,803	241,500	23.4%	199,939	41,561	1,714		43,275	4.2%	15,000
83	Saint James	Off-Sale Only		4,611	1,022,746	682,487	340,259	33.3%	172,759	167,500	2,756		170,256	16.6%	73,730
84	Jackson	Off-Sale Only		3,354	1,018,767	814,386	204,381	20.1%	215,400	(11,019)	3,156		(7,863)	-0.8%	41,000
85	Isle	On- & Off-Sale		762	1,008,383	638,195	370,188	36.7%	288,741	81,447	17,761		99,208	9.8%	83,000
86	Hawley	Off-Sale Only		2,094	967,427	715,644	251,783	26.0%	188,224	63,559	79	27,960	35,678	3.7%	5,000
87	Aitkin	Off-Sale Only		2,139	950,095	752,900	197,195	20.8%	119,236	77,959	21,076		99,035	10.4%	51,722
88	Silver Bay	On- & Off-Sale		1,868	944,914	570,871	374,043	39.6%	332,694	41,349	2,005	13,147	30,207	3.2%	
89	Walker	On- & Off-Sale		925	939,226	674,948	264,278	28.1%	126,503	137,775	197		137,972	14.7%	
90	Waverly	On- & Off-Sale		1,381	931,079	663,397	267,682	28.7%	272,604	(4,922)	34	6,952	(11,840)	-1.3%	
91	Olivia	On- & Off-Sale		2,454	924,949	650,476	274,473	29.7%	261,661	12,812	9,958		22,770	2.5%	
92	Proctor	Off-Sale Only		3,069	901,873	668,389	233,484	25.9%	180,134	53,350	81		53,431	5.9%	3,000
93	Le Center	On- & Off-Sale		2,504	871,902	542,688	329,214	37.8%	290,193	39,021	74	5,646	33,449	3.8%	25,000
94	Tracy	On- & Off-Sale		2,154	863,633	514,471	349,162	40.4%	355,108	(5,946)	8,129	795	1,388	0.2%	10,000
95	Blackduck	On- & Off-Sale		797	854,304	537,579	316,725	37.1%	239,865	76,860	8,449		85,309	10.0%	52,500
96	Howard Lake	On- & Off-Sale		1,996	828,173	618,849	209,324	25.3%	233,671	(24,347)	14,906	9,520	(18,961)	-2.3%	
97	Sherburn	On- & Off-Sale		1,115	792,699	503,427	289,272	36.5%	261,131	28,141	6	1,725	26,422	3.3%	
98	Menahga	On- & Off-Sale		1,304	725,575	430,592	294,983	40.7%	249,990	44,993	6,249	1,024	50,218	6.9%	41,000
99	Wells	On- & Off-Sale		2,307	715,922	511,061	204,861	28.6%	258,741	(53,880)	8,932		(44,948)	-6.3%	
100	Osakis	On- & Off-Sale		1,750	708,850	404,060	304,790	43.0%	270,462	34,328	21,570		55,898	7.9%	
101	New York Mills	On- & Off-Sale		1,190	661,158	404,703	256,455	38.8%	176,112	80,343	5,286		85,629	13.0%	59,500
102	Lake Park	On- & Off-Sale		789	657,932	387,692	270,240	41.1%	245,889	24,351			24,351	3.7%	232,228

103         Kenyon         On-& Off-Sale          18,19         655,323         435,193         221,130         33.7%         202,549         18,581         18,116         229         36,44           104         Piniwiew         On-& Off-Sale          3,337         655,785         405,839         221,061         38,1%         211,937         38,069         9,925          47,97           105         Parkers Prairie         On-& Off-Sale          1,378         633,753         401,304         237,449         37,2%         199,552         37,897         97								Gross P	rofit					Net Profit	t/(Loss)	Transfers
103         Kenyon         0n-& Off-Sale          1.819         656,323         435,193         221,150         33.7%         202,549         18,581         18,116         229         36,44           104         Pakers Prairie         0n-& Off-Sale          1.311         651,785         405,839         221,061         33.0%         92,221         11,036         9.925          47.97           105         Pakers Prairie         0n-& Off-Sale          1.378         638,753         401,304         227,421         11,036          237,897         97          737,997           106         Frazee         0n-& Off-Sale         0n15          423         608,067         335,818         127,229         44,88         236,516         35,753         3,056															Percent	To/(From)
	Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
	103	Kenyon	On- & Off-Sale		1,819	656,323	435,193	221,130	33.7%	202,549	18,581	18,116	229	36,468	5.6%	25,000
	104		On- & Off-Sale			655,785	405,839	249,946	38.1%	211,937	38,009	9,925		47,934	7.3%	
	105	Parkers Prairie	On- & Off-Sale		1,011				34.0%		(1,360)		26,297	(27,657)	-4.2%	
	106	Frazee			1.378			237,449	37.2%			97		37,994	5.9%	
	107											133		11,917	1.9%	
			2		,	,	,				,			38,809	6.4%	
														69,808	11.5%	10,162
111NewsOn & Off-Sale394591,159351,132 $240,027$ $40,6\%$ $194,060$ $45,967$ $2,833$ $48,84$ 112RandallOn & Off-Sale577 $578,224$ $377,839$ $220,0385$ $34.7\%$ $194,845$ $55,400$ $6,966$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2143$ $12,270$ $12,250$ $12,250$ $12,250$ $12,250$ $12,250$ $12,250$ $12,250$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,2142$ $12,250$ $12,250$ $12,250$ $12,250$ $12,2142$ <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>24,667</td><td>4.2%</td><td>10,000</td></td<>														24,667	4.2%	10,000
112RandallOn-& Off-Sale650 $578,224$ $37,839$ 200,385 $34,7\%$ $194,845$ $5.540$ $6.666$ $12.5$ 114FairfaxOn-& Off-Sale $12.14$ $554,928$ $293,518$ $201,400$ $87,7\%$ $219,181$ $1.219$ $57,17$ $11.939$ $(5.00)$ 114FairfaxOn-& Off-Sale $12.214$ $554,928$ $293,518$ $261,410$ $47.1\%$ $255,852$ $5.558$ $5.656$ $11.22$ 115RemerOn-& Off-Sale $17.673$ $554,108$ $332,967$ $221,141$ $36.8\%$ $191,264$ $12.550$ $22.55$ 116MapletonOn-& Off-Sale $1.673$ $554,117$ $309,95$ $224,273$ $(22,132)$ $11.698$ $(10.4)$ 117AdaOn-& Off-Sale $238$ $522,857$ $277,711$ $250,826$ $47.5\%$ $214,489$ $53.37$ $40.61$ $45.95$ 120Silver LakeOn-& Off-Sale $829$ $577.22$ $292.919$ $234,604$ $44.5\%$ $214,489$ $53.37$ $40.61$ $45.97$ 121MentorOn-& Off-Sale $153$ $519.208$ $282,435$ $236,773$ $45.6\%$ $191,056$ $45,717$ $493$ $45.97$ 122VergasOff-Sale Only $153$ $519.208$ $282,435$ $236,773$ $45.6\%$ $191,056$ $45,717$ $493$ <														48,800	8.3%	35,000
												,		12,506	2.2%	190,799
114Fairfax FairOn-& Off-Sale Con-& Off-Sale1214554.928293.518201.101471.1%225.8525.5585.566112.55116MapletonOn-& Off-Sale1,768554.108332.967221.14139.96243.273(22.132)11.698(10.43)117AdaOn-& Off-Sale1.073547.511330.947220.56441.4%191.70934.85530.457653.17118OrnOn-& Off-Sale238528.537227.711250.82647.5%214.44936.3374.06140.35120Silver LakeOn-& Off-Sale829527.523292.919234.60444.5%244.419(9.815)15.749659.2121MentorOn-& Mc-Ni-Sale823519.208282.435236.77345.6%191.05645.717493424.78123SebekaOn-& Off-Sale710496.319296.489199.83040.3%117.97322.7376522.88124AppletonOff-Sale Only336487.283335.950141.37829.0%110.93530.4431.30813.7125CleabrookOn-& Off-Sale519422.4457226.08743.75533.63197233.7124AppletonOff-Sale Only														(5,003)	-0.9%	2,249
115         Remer         On- & Off-Sale          369         554,317         350,503         203,814         36,8%         191,264         12,550           12,55           116         Mapleton         On- & Off-Sale          1,768         554,108         332,967         221,141         39,9%         243,273         (22,132)         11,698          (10,43)           117         Ada         On- & Off-Sale          235         528,573         277,711         250,622         39,4%         160,963         48,659         4,515          43,51           118         Callaway         On- & Off-Sale          235         527,523         222,919         234,604         44,5%         244,419         (9,815)         15,749          45,92           120         Mentor         On- & Off-Sale          153         519,208         282,432         137,734         45,6%         191,056         45,717         493          42,70           121         Mentor         On- & Off-Sale          133         495,12         355,137         45,6%         117,977         18,833         5,													,	11,214	2.0%	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$														12,550	2.3%	2,651
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$															-1.9%	
118OrrOn-& Off-Sale271532,412322,790209,62239,4%160,96348,6594,51553,17119CallawayOn-& Off-Sale238528,573277,711250,82647,5%214,48936,3374,06140,33120Silver LakeOn-& Coff-Sale829527,523292,919234,60444,5%244,419(9,815)15,74950,337121MentorOn-& Coff-Sale133519,208282,435236,77345,6%191,05645,71749346,27123SebekaOn-& Off-Sale710496,319296,489199,83040,3%177,09322,7376522,88124AppletonOff-Sale Only1,393496,182358,523137,65927,7%121,14316,5161,45017,77126UnderwoodOff-Sale Only336487,283345,905141,37829,0%110,93530,4431,30831,77127FinlaysonOn-& Off-Sale313483,592260,087223,50546,2%167,65655,8498,20064,00128BrandonOn-& Off-Sale753469,309257,502211,80745,1%178,60033,20712,11745,37130Walnut GroveOn-& Off-Sale		1													11.9%	17,021
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$					,	,	,			,	,	,		,	10.0%	26,000
120Silver LakeOn- & Off-Sale829 $527,523$ $292,919$ $234,604$ $44.5\%$ $244,419$ $(9,815)$ $15,749$ $592,121$ 121MentorOn- & Off-Sale153 $519,208$ $282,435$ $236,773$ $45.6\%$ $119,056$ $45,717$ $493$ $462,217$ 123SebekaOn- & Off-Sale710 $496,319$ $296,489$ $199,830$ $40.3\%$ $177,093$ $22,737$ $65$ $224,77$ 123SebekaOn- & Off-Sale $1,393$ $496,182$ $388,523$ $137,659$ $27.7\%$ $121,143$ $16,516$ $1,450$ $17,99$ 125ClearbrookOn- & Off-Sale $336$ $487,283$ $345,905$ $141,378$ $29.0\%$ $110,935$ $30,443$ $1,308$ $31,77$ 126UnderwoodOff-Sale $313$ $483,592$ $200,087$ $223,505$ $46.2\%$ $167,656$ $55,849$ $8,200$ $64.06$ 129IvanhoeOn- & Off-Sale $554$ $479,730$ $283,966$ $195,764$ $40.8\%$ $185,632$ $10,132$ $37$ $283$ $988$ 130Walnut GroveOn- & Off-Sale $864$ $477,070$ $245,538$ $231,522$ $48.5\%$ $224,925$ $6,607$ $955$ $75,51$ 131BrowervilleOn- & Off-Sale $864$ $477,070$ $245,538$ $231$															7.6%	15,283
														,	1.1%	10,000
122       Vergas       Off-Sale Only        335       514,619       377,809       136,810       26.6%       117,977       18,833       5,935        24,767         123       Sebeka       On-& Off-Sale        710       496,319       296,489       199,830       40,3%       177,093       22,737       65        22,88         124       Appleton       Off-Sale Only        519       492,461       279,536       212,925       43.2%       199,174       13,751         13,77         126       Underwood       Off-Sale Only        336       487,283       345,905       141,378       29.0%       110,935       30,443       1,308        41,77         127       Finlayson       On-& Off-Sale        492       481,116       283,606       197,426       41.0%       163,795       33,631       972        34,66         129       Ivanboe       On-& Off-Sale        864       479,730       245,538       231,532       48.5%       224,925       6,607       955        7,50         130       Walnut Grove       On-& Off-Sale															8.9%	26,000
123SebekaOn-& Off-Sale710496,319296,489199,83040.3%177,09322,7376522,80124AppletonOff-Sale Only1,393496,182358,523137,65927.7%121,14316,5161,45017,99125ClearbrookOn-& Off-Sale Only519492,461279,536212,92543.2%199,17413,75113,77126UnderwoodOff-Sale Only336487,283345,905141,37829.0%110,93530,4431,30831,77127FinlaysonOn-& Off-Sale492481,116283,690197,42641.0%163,79533,631972346,00128BrandonOn-& Off-Sale554479,730283,966195,76440.8%185,65210,132372839,88130Walnut GroveOn-& Off-Sale864477,070245,538231,53248.5%224,9256,6079557,50131BrowervilleOn-& Off-Sale864477,070245,538231,53248.5%224,9256,6079557,50131BrowervilleOn-& Off-Sale864477,070245,538231,53248.5%224,9256,6079557,50133BarnumOn-& Off-Sale															4.8%	20,000
124       Appleton       Off-Sale Only        1,393       496,182       358,523       137,659       27.7%       121,143       16,516       1,450        17,90         125       Clearbrook       On-& Off-Sale        519       492,461       279,536       212,925       43.2%       199,174       13,751         13,77         126       Underwood       Off-Sale Only        313       483,592       260,087       223,505       46,2%       167,656       55,849       8,200        64,00         128       Brandon       On-& Off-Sale        492       481,116       283,690       197,426       41,0%       163,795       33,631       972        34,66         129       Ivanhoe       On-& Off-Sale        864       477,700       283,966       195,764       40.8%       185,632       10,132       37       283       9,88         130       Walnut Grove       On-& Off-Sale        783       469,309       257,502       211,807       45,1%       178,600       33,207       12,117        45,33         131       Browerville       On-& Of			•													
125       Clearbrook       On-& Off-Sale        519       492,461       279,536       212,925       43.2%       199,174       13,751         13,751         126       Underwood       Off-Sale Only        336       487,283       345,905       141,378       29.0%       110,935       30,443       1,308        31,77         127       Finlayson       On-& Off-Sale        313       483,592       260,087       223,505       46.2%       167,656       55,849       8,200        64,00         128       Brandon       On-& Off-Sale        554       479,730       283,966       195,764       40.8%       185,632       10,132       37       283       9,88         130       Walnut Grove       On-& Off-Sale        783       469,309       257,502       211,807       45.1%       178,600       33,207       12,117        45,13         131       Barrowrille       On-& Off-Sale        783       469,309       257,502       211,807       45.1%       178,600       33,207       12,117        46,10         133       Berraff       On-&						,				,				,	4.6%	12,000
126       Underwood       Off-Sale Only        336       487,283       345,905       141,378       29.0%       110,935       30,443       1,308        31,72         127       Finlayson       On-& Off-Sale        313       483,592       260,087       223,505       46.2%       167,656       55,849       8,200        64,04         128       Brandon       On-& Off-Sale        554       479,730       283,696       195,764       40.8%       185,632       10,132       37       283       9,88         130       Wahnut Grove       On-& Off-Sale        783       469,309       257,502       211,807       45.1%       178,600       33,207       12,117        45,33         131       Browerville       On-& Off-Sale        783       469,309       257,502       211,807       45.1%       178,600       33,207       12,117        45,33       231,531       29,517        26,104         133       De Graff       On-& Off-Sale        128       466,449       229,796       236,653       50.7%       201,683       34,970        11,833															3.6%	20,000
127FinlaysonOn- & Off-Sale313483,592 $260,087$ $223,505$ $46.2\%$ $167,656$ $55,849$ $8,200$ $64,04$ 128BrandonOn- & Off-Sale $492$ $481,116$ $283,690$ $197,426$ $41.0\%$ $163,795$ $33,631$ $972$ $34,66$ 129IvanhoeOn- & Off-Sale $554$ $479,730$ $283,966$ $195,764$ $40.8\%$ $185,632$ $10,132$ $37$ $283$ $9,86$ 130Walnut GroveOn- & Off-Sale $864$ $477,070$ $245,538$ $231,532$ $48.5\%$ $224,925$ $6,607$ $955$ $7,56$ 131BrowervilleOn- & Off-Sale $783$ $469,309$ $257,502$ $211,807$ $45.1\%$ $178,600$ $33,207$ $12,117$ $45,33$ 132BarnumOn- & Off-Sale $611$ $468,177$ $235,908$ $232,269$ $49.6\%$ $235,622$ $(3,353)$ $29,517$ $26,100$ 133De GraffOn- & Off-Sale $535$ $466,449$ $229,796$ $236,653$ $50.7\%$ $201,683$ $34,970$ $11,833$ $23,173$ 134Sacred HeartOn- & Off-Sale $535$ $464,457$ $272,087$ $192,370$ $41.4\%$ $204,231$ $(11,861)$ $22,936$ $80$ $10,99$ 135DarwinOff-Sale Only $346$ $463,441$ $366,519$ $96,922$ <						,		,		,				,	2.8%	5,000
128       Brandon       On-& Off-Sale        492       481,116       283,690       197,426       41.0%       163,795       33,631       972        34,60         129       Ivanhoe       On-& Off-Sale        554       479,730       283,966       195,764       40.8%       185,632       10,132       37       283       9,83         130       Walnut Grove       On-& Off-Sale        864       477,070       245,538       231,532       48.5%       224,925       6,607       955        7,56         131       Browerville       On-& Off-Sale        783       469,309       257,502       211,807       45.1%       178,600       33,207       12,117        45,33         132       Barnum       On-& Off-Sale        128       466,449       229,796       236,653       50.7%       201,683       34,970        11,833       23,13         134       Sacred Heart       On-& Off-Sale        535       464,457       272,087       192,370       41.4%       204,231       (11,861)       22,936       80       10,99         135       Darwin       Off-Sale Only															6.5%	5,000
129       Ivanhoe       On- & Off-Sale        554       479,730       283,966       195,764       40.8%       185,632       10,132       37       283       9,88         130       Walnut Grove       On- & Off-Sale        864       477,070       245,538       231,532       48.5%       224,925       6,607       955        7,56         131       Browerville       On- & Off-Sale        783       469,309       257,502       211,807       45.1%       178,600       33,207       12,117        45,33         132       Barnum       On- & Off-Sale        611       468,177       235,908       232,269       49.6%       235,622       (3,353)       29,517        26,10         133       De Graff       On- & Off-Sale        535       464,449       229,796       236,653       50.7%       201,683       34,970        11,833       23,16         134       Sacred Heart       On- & Off-Sale        535       464,4457       272,087       192,370       41.4%       204,231       (11,861)       22,936       80       10,99         135       Darwin       O														64,049	13.2%	27,049
130       Walnut Grove       On- & Off-Sale        864       477,070       245,538       231,532       48.5%       224,925       6,607       955        7,50         131       Browerville       On- & Off-Sale        783       469,309       257,502       211,807       45.1%       178,600       33,207       12,117        45,33         132       Barnum       On- & Off-Sale        611       468,177       235,908       232,269       49.6%       225,622       (3,353)       29,517        26,10         133       De Graff       On- & Off-Sale        128       466,449       229,796       236,653       50.7%       204,683       34,970        11,833       23,153         134       Sacred Heart       On- & Off-Sale        535       466,4457       272,087       192,370       41.4%       204,231       (11,861)       22,936       80       10.99         135       Darwin       Off-Sale Only        346       463,441       366,519       96,922       20.9%       90,798       6,124       1,135        7,22         136       Dawson       O															7.2%	
131         Browerville         On- & Off-Sale          783         469,309         257,502         211,807         45.1%         178,600         33,207         12,117          45,33           132         Barnum         On- & Off-Sale          611         468,177         235,908         232,269         49.6%         235,622         (3,353)         29,517          26,10           133         De Graff         On- & Off-Sale          128         466,449         229,796         236,653         50.7%         201,683         34,970          11,833         23,17           134         Sacred Heart         On- & Off-Sale          535         464,457         272,087         192,370         41.4%         204,231         (11,861)         22,936         80         10,99           135         Darwin         Off-Sale Only          346         463,441         366,519         96,922         29.8%         121,377         15,515         1,198          7,22           136         Dawson         Off-Sale Only          1,522         459,285         337,108         122,177         26.6%         113,441														9,886	2.1%	
132       Barnum       On- & Off-Sale        611       468,177       235,908       232,269       49.6%       235,622       (3,353)       29,517        26,10         133       De Graff       On- & Off-Sale        128       466,449       229,796       236,653       50.7%       201,683       34,970        11,833       23,12         134       Sacred Heart       On- & Off-Sale        535       464,457       272,087       192,370       41.4%       204,231       (11,861)       22,936       80       10,99         135       Darwin       Off-Sale Only        346       463,441       366,519       96,922       20.9%       90,798       6,124       1,135        7,22         136       Dawson       Off-Sale Only        1,515       459,399       322,507       136,892       29.8%       121,377       15,515       1,198        16,71         137       Madison       Off-Sale Only        1,522       459,285       337,108       122,177       26.6%       113,441       8,736       1,850        10,55         138       Cromwell       On-& O														7,562	1.6%	
133       De Graff       On- & Off-Sale        128       466,449       229,796       236,653       50.7%       201,683       34,970        11,833       23,12         134       Sacred Heart       On- & Off-Sale        535       464,457       272,087       192,370       41.4%       204,231       (11,861)       22,936       80       10,99         135       Darwin       Off-Sale Only        346       463,441       366,519       96,922       20.9%       90,798       6,124       1,135        7,22         136       Dawson       Off-Sale Only        1,515       459,399       322,507       136,892       29.8%       121,377       15,515       1,198        16,77         137       Madison       Off-Sale Only        1,522       459,285       337,108       122,177       26.6%       113,441       8,736       1,850        10,53         138       Cromwell       On- & Off-Sale        260       448,651       339,121       109,530       24.4%       83,375       26,155       2,962        29,11         140       Gilman       On- & Off-						,	,				,	,		45,324	9.7%	27,002
134       Sacred Heart       On- & Off-Sale        535       464,457       272,087       192,370       41.4%       204,231       (11,861)       22,936       80       10,99         135       Darwin       Off-Sale Only        346       463,441       366,519       96,922       20.9%       90,798       6,124       1,135        7,25         136       Dawson       Off-Sale Only        1,515       459,399       322,507       136,892       29.8%       121,377       15,515       1,198        16,77         137       Madison       Off-Sale Only        1,522       459,285       337,108       122,177       26.6%       113,441       8,736       1,850        10,56         138       Cromwell       On- & Off-Sale Only        237       456,469       226,123       230,346       50.5%       183,984       46,362       11,693        58,06         139       Barnesville       Off-Sale Only        2,600       448,651       339,121       109,530       24.4%       83,375       26,155       2,962        29,11         140       Gilman       O														26,164	5.6%	7,000
135         Darwin         Off-Sale Only          346         463,441         366,519         96,922         20.9%         90,798         6,124         1,135          7,25           136         Dawson         Off-Sale Only          1,515         459,399         322,507         136,892         29.8%         121,377         15,515         1,198          16,71           137         Madison         Off-Sale Only          1,522         459,285         337,108         122,177         26.6%         113,441         8,736         1,850          10,55           138         Cromwell         On-& Off-Sale          237         456,469         226,123         230,346         50.5%         183,984         46,362         11,693          58,05           139         Barnesville         Off-Sale Only          238         429,136         154,415         274,721         64.0%         245,563         29,158         8,414          37,57           140         Gilman         On- & Off-Sale          283         426,965         263,897         163,068         38.2%         178,662         (15,594										,			,	23,137	5.0%	8,600
136         Dawson         Off-Sale Only          1,515         459,399         322,507         136,892         29.8%         121,377         15,515         1,198          16,71           137         Madison         Off-Sale Only          1,522         459,285         337,108         122,177         26.6%         113,441         8,736         1,850          10,53           138         Cromwell         On-& Off-Sale          237         456,469         226,123         230,346         50.5%         183,984         46,362         11,693          58,00           139         Barnesville         Off-Sale          238         429,136         154,415         274,721         64.0%         233,375         26,155         2,962          29,158           140         Gilman         On-& Off-Sale          238         429,136         154,415         274,721         64.0%         245,563         29,158         8,414          37,57           141         Saint Hilaire         On-& Off-Sale          283         426,965         263,897         163,068         38.2%         178,662 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>10,995</td><td>2.4%</td><td>20,000</td></td<>														10,995	2.4%	20,000
137         Madison         Off-Sale Only          1,522         459,285         337,108         122,177         26.6%         113,441         8,736         1,850          10,56           138         Cromwell         On- & Off-Sale          237         456,469         226,123         230,346         50.5%         183,984         46,362         11,693          58,05           139         Barnesville         Off-Sale Only          2,600         448,651         339,121         109,530         24.4%         83,375         26,155         2,962          29,11           140         Gilman         On- & Off-Sale          238         429,136         154,415         274,721         64.0%         245,563         29,158         8,414          37,57           141         Saint Hilaire         On- & Off-Sale          283         426,965         263,897         163,068         38.2%         178,662         (15,594)         1,015          (14,57)			~			,		,		,	,	,		7,259	1.6%	
138         Cromwell         On- & Off-Sale          237         456,469         226,123         230,346         50.5%         183,984         46,362         11,693          58,05           139         Barnesville         Off-Sale Only          2,600         448,651         339,121         109,530         24.4%         83,375         26,155         2,962          29,11           140         Gilman         On- & Off-Sale          238         429,136         154,415         274,721         64.0%         245,563         29,158         8,414          37,57           141         Saint Hilaire         On- & Off-Sale          283         426,965         263,897         163,068         38.2%         178,662         (15,594)         1,015          (14,57)														16,713	3.6%	
139         Barnesville         Off-Sale Only          2,600         448,651         339,121         109,530         24.4%         83,375         26,155         2,962          29,11           140         Gilman         On- & Off-Sale          238         429,136         154,415         274,721         64.0%         245,563         29,158         8,414          37,57           141         Saint Hilaire         On- & Off-Sale          283         426,965         263,897         163,068         38.2%         178,662         (15,594)         1,015          (14,57)														10,586	2.3%	5,000
140         Gilman         On- & Off-Sale          238         429,136         154,415         274,721         64.0%         245,563         29,158         8,414          37,57           141         Saint Hilaire         On- & Off-Sale          283         426,965         263,897         163,068         38.2%         178,662         (15,594)         1,015          (14,57)														58,055	12.7%	50,000
141 Saint Hilaire On- & Off-Sale 283 426,965 263,897 163,068 38.2% 178,662 (15,594) 1,015 (14,57)														29,117	6.5%	12,000
	140													37,572	8.8%	
142 Wolf Lake On- & Off-Sale 60 420 321 192 241 228 080 54 3% 198 130 29 041 010 2 832 28 02												,		(14,579)	-3.4%	
172  from Large On- Con-Jac  00 + 20,521 + 172,241 + 220,000 + 3.70 + 170,157 + 27,741 + 717 + 2,052 + 20,02	142	Wolf Lake	On- & Off-Sale		60	420,321	192,241	228,080	54.3%	198,139	29,941	919	2,832	28,028	6.7%	13,000
143 Ogilvie On- & Off-Sale 359 413,891 225,099 188,792 45.6% 178,245 10,547 125 10,67	143	Ogilvie	On- & Off-Sale		359	413,891	225,099	188,792	45.6%	178,245	10,547	125		10,672	2.6%	5,000
144 Lakefield Off-Sale Only 1,709 411,237 295,659 115,578 28.1% 77,942 37,636 4,402 64 41,97	144	Lakefield	Off-Sale Only		1,709	411,237	295,659	115,578	28.1%	77,942	37,636	4,402	64	41,974	10.2%	(5,827)
145 Littlefork On- & Off-Sale 645 409,803 250,405 159,398 38.9% 158,595 803 3,571 4,37	145	Littlefork	On- & Off-Sale		645	409,803	250,405	159,398	38.9%	158,595	803	3,571		4,374	1.1%	30,000
146 Kelliher On- & Off-Sale 266 408,851 220,918 187,933 46.0% 152,058 35,875 1,348 37,22	146	Kelliher	On- & Off-Sale		266	408,851	220,918	187,933	46.0%	152,058	35,875	1,348		37,223	9.1%	20,000
147 Madelia Off-Sale Only 2,319 408,190 317,664 90,526 22.2% 59,722 30,804 629 31,42	147	Madelia	Off-Sale Only		2,319	408,190	317,664	90,526	22.2%	59,722	30,804	629		31,433	7.7%	30,000
	148	Balaton	On- & Off-Sale				252,578	152,449	37.6%		14,743	210		14,953	3.7%	45,000
149 Hitterdal On- & Off-Sale 209 400,555 173,175 227,380 56.8% 173,207 54,173 54,17	149	Hitterdal	On- & Off-Sale		209	400,555	173,175	227,380	56.8%	173,207	54,173			54,173	13.5%	35,000
	150	Buffalo Lake	On- & Off-Sale			399,569			44.6%		4,048	14,078		18,126	4.5%	
151 Fifty Lakes On- & Off-Sale 392 394,555 183,314 211,241 53.5% 191,759 19,482 19,48	151	Fifty Lakes	On- & Off-Sale		392	394,555	183,314	211,241	53.5%	191,759	19,482			19,482	4.9%	
152 Beaver Bay On- & Off-Sale 181 387,373 196,772 190,601 49.2% 184,607 5,994 5,99	152	Beaver Bay	On- & Off-Sale		181	387,373	196,772	190,601	49.2%	184,607	5,994			5,994	1.5%	96,614
153 Ranier On- & Off-Sale 608 385,478 162,656 222,822 57.8% 215,382 7,440 1,961 9,40	153	Ranier	On- & Off-Sale		608	385,478	162,656	222,822	57.8%	215,382	7,440	1,961		9,401	2.4%	45,000

							Gross P	rofit					Net Profit	/(Loss)	Transfers
			Foot-			Cost		Percent		erating	Nonope			Percent	To/(From)
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
154	Clarissa	On- & Off-Sale		675	381,578	237,056	144,522	37.9%	144,190	332	4,443		4,775	1.3%	
155	Holdingford	On- & Off-Sale		712	374,950	203,816	171,134	45.6%	167,367	3,767	18,623		22,390	6.0%	26,280
156	Spring Grove	On- & Off-Sale		1,318	374,514	231,576	142,938	38.2%	128,627	14,311	816		15,127	4.0%	
157	Clontarf	On- & Off-Sale		158	372,155	215,550	156,605	42.1%	173,546	(16,941)		363	(17,304)	-4.6%	(7,983)
158	Palisade	On- & Off-Sale		157	371,038	223,432	147,606	39.8%	132,963	14,643	13,208		27,851	7.5%	
159	Mazeppa	On- & Off-Sale		845	370,477	214,671	155,806	42.1%	133,469	22,337	7,360		29,697	8.0%	
160	Akeley	On- & Off-Sale		429	368,885	212,744	156,141	42.3%	138,563	17,578	2		17,580	4.8%	
161	Danvers	On- & Off-Sale		95	366,300	192,356	173,944	47.5%	144,441	29,503	883		30,386	8.3%	130,000
162	Heron Lake	On- & Off-Sale		691	364,837	199,382	165,455	45.4%	138,684	26,771	91	4,296	22,566	6.2%	
163	Ulen	On- & Off-Sale		553	363,191	188,257	174,934	48.2%	150,332	24,602	470		25,072	6.9%	
164	Medford	On- & Off-Sale		1,236	360,084	191,843	168,241	46.7%	167,267	974	9,141		10,115	2.8%	10,000
165	Ellendale	On- & Off-Sale		680	358,262	209,458	148,804	41.5%	162,720	(13,916)	23		(13,893)	-3.9%	(15,126)
166	Elizabeth	Off-Sale Only		173	356,548	272,643	83,905	23.5%	68,767	15,138	948		16,086	4.5%	
167	Goodridge	On- & Off-Sale		134	356,072	178,399	177,673	49.9%	153,534	24,139			24,139	6.8%	10,000
168	Northome	On- & Off-Sale		202	355,480	203,916	151,564	42.6%	112,409	39,155	9		39,164	11.0%	20,000
169	West Concord	On- & Off-Sale		783	354,853	201,438	153,415	43.2%	157,730	(4,315)	4,451		136	0.0%	
170	Boyd	On- & Off-Sale		168	353,571	207,492	146,079	41.3%	141,823	4,256	13,804		18,060	5.1%	5,000
171	Foreston	On- & Off-Sale		524	339,254	170,132	169,122	49.9%	186,560	(17,438)	7,707	616	(10,347)	-3.0%	10,000
172	Flensburg	On- & Off-Sale	[0]	227	338,188	123,812	214,376	63.4%	188,795	25,581		4,928	20,653	6.1%	
173	Millerville	On- & Off-Sale		105	335,154	174,782	160,372	47.9%	130,684	29,688	1,163		30,851	9.2%	
174	Dalton	Off-Sale Only		248	332,604	258,123	74,481	22.4%	67,706	6,775	1,624		8,399	2.5%	
175	Ogema	On- & Off-Sale		194	322,583	188,496	134,087	41.6%	110,351	23,736	2,866		26,602	8.2%	5,000
176	Hanska	On- & Off-Sale		393	313,111	181,931	131,180	41.9%	123,661	7,519	7,260	354	14,425	4.6%	7,341
177	Big Falls	On- & Off-Sale		235	309,480	166,816	142,664	46.1%	136,302	6,362	1,218		7,580	2.4%	13,628
178	Erhard	Off-Sale Only		146	306,762	233,112	73,650	24.0%	72,980	670	3,475		4,145	1.4%	
179	Conger	On- & Off-Sale		144	298,568	172,031	126,537	42.4%	117,682	8,855	4,046		12,901	4.3%	(6,400)
180	Eagle Bend	On- & Off-Sale		526	285,827	160,098	125,729	44.0%	103,789	21,940	10,390		32,330	11.3%	2,000
181	Williams	On- & Off-Sale		187	282,823	175,885	106,938	37.8%	170,279	(63,341)			(63,341)	-22.4%	
182	Lancaster	On- & Off-Sale		336	275,983	159,978	116,005	42.0%	95,923	20,082	3,973		24,055	8.7%	
183	Russell	On- & Off-Sale		333	271,001	137,839	133,162	49.1%	113,455	19,707	5,748		25,455	9.4%	
184	Avoca	On- & Off-Sale		142	267,937	132,368	135,569	50.6%	108,968	26,601	3,642	40	30,203	11.3%	17,600
185	Verndale	On- & Off-Sale		600	267,889	143,989	123,900	46.3%	104,435	19,465	127	5,468	14,124	5.3%	
186	Okabena	On- & Off-Sale		189	267,620	165,063	102,557	38.3%	108,963	(6,406)	2,074		(4,332)	-1.6%	(2,074)
187	Wilmont	On- & Off-Sale		338	250,189	146,662	103,527	41.4%	127,576	(24,049)	217		(23,832)	-9.5%	
188	South Haven	On- & Off-Sale		190	245,110	116,939	128,171	52.3%	124,317	3,854	3,618		7,472	3.0%	
189	Lake Benton	On- & Off-Sale	[16]	676	240,424	148,821	91,603	38.1%	121,936	(30,333)	2		(30,331)	-12.6%	10,000
190	Hadley	On- & Off-Sale		56	234,496	109,888	124,608	53.1%	139,727	(15,119)	8,353		(6,766)	-2.9%	
191	Waldorf	On- & Off-Sale		227	230,455	125,342	105,113	45.6%	144,308	(39,195)	3,525		(35,670)	-15.5%	
192	Butterfield	Off-Sale Only		586	224,546	162,024	62,522	27.8%	51,500	11,022	3,389		14,411	6.4%	
193	Vesta	On- & Off-Sale		315	224,182	122,154	102,028	45.5%	100,844	1,184			1,184	0.5%	
194	Hanley Falls	On- & Off-Sale		295	220,845	130,310	90,535	41.0%	112,559	(22,024)	3,184		(18,840)	-8.5%	
195	Winton	On- & Off-Sale		170	210,712	96,231	114,481	54.3%	135,181	(20,700)	5,334	6,171	(21,537)	-10.2%	200
196	Lewisville	On- & Off-Sale		247	208,674	110,478	98,196	47.1%	100,545	(2,349)	7,773		5,424	2.6%	
197	Cleveland	On- & Off-Sale		717	199,955	106,224	93,731	46.9%	104,009	(10,278)	22,192		11,914	6.0%	(130,000)
198	Browns Valley	On- & Off-Sale		584	196,164	119,924	76,240	38.9%	97,054	(20,814)	2,081		(18,733)	-9.5%	
199	Herman	On- & Off-Sale	[16]	437	194,296	122,655	71,641	36.9%	90,262	(18,621)		7,563	(26,184)	-13.5%	
200	Biscay	On- & Off-Sale	[16]	113	175,000	2,558	172,442	98.5%	94,945	77,497			77,497	44.3%	
201	Kiester	Off-Sale Only		491	171,565	112,381	59,184	34.5%	55,060	4,124	5,402	2,829	6,697	3.9%	
202	Round Lake	Off-Sale Only		375	136,534	111,956	24,578	18.0%	35,898	(11,320)	1,185		(10,135)	-7.4%	
203	Elmore	Off-Sale Only		656	134,753	101,760	32,993	24.5%	27,354	5,639	51		5,690	4.2%	
204	Kellogg	On- & Off-Sale		445	121,790	79,059	42,731	35.1%	60,643	(17,912)	6,340		(11,572)	-9.5%	
204	Kellogg	on- & on-sale		445	121,790	19,059	+2,751	55.170	00,045	(17,912)	0,540		(11,372)	-7.5%	

# Table 6 Comparison of City Liquor Store Operations - 2012 Ranked by Gross Sales

							Gross Pi	ofit					Net Profit	(Loss)	Transfers
			Foot-			Cost		Percent	Oper	rating	Nonope	erating		Percent	To/(From)
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
205	Canton	On- & Off-Sale		343	91,917	69,759	22,158	24.1%	25,319	(3,161)	3,399		238	0.3%	298
206	Rushford	On- & Off-Sale	[21]	1,757					34,012	(34,012)		30,721	(64,733)		
207	Bertha	On- & Off-Sale	[21][22]	490							17,492	7,233	10,259		101,385
	Off-Sale Only			829,704	\$258,033,273	\$191,477,738	\$66,555,535	25.8%	\$42,502,300	\$24,053,235	\$901,862	\$1,409,758	\$23,545,339	9.1%	\$20,546,982
	•			,	, ,										, ,
	On- & Off-Sale			104.623	\$71,608,934	\$43,267,676	\$28.341.258	39.6%	\$24,726,222	\$3,615,036	\$686,954	\$559,448	\$3,742,542	5.2%	\$2,433,024
				,	. , ,	. , ,	. , ,		. , ,	. , ,	. ,	. ,	.,,,		.,,,
	All Stores			934.327	\$329,642,207	\$234,745,414	\$94,896,793	28.8%	\$67,228,522	\$27.668.271	\$1,588,816	\$1,969,206	\$27,287,881	8.3%	\$22,980,006
				)-		, . ,	. ,,		,	. ,,	, ,,	,,,	. , . ,		. , ,

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

# Table 7Comparison of City Liquor Store Operations - 2012Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit Percent						Net Profit	/(Loss)	Transfers
			Foot-			Cost		Percent		rating		erating		Percent	To/(From)
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
1	Biscay	On- & Off-Sale	[16]	113	\$175,000	\$2,558	\$172,442	98.5%	\$94,945	\$77,497	\$	\$	\$77,497	44.3%	(\$10,000)
2	Saint James	Off-Sale Only		4,611	1,022,746	682,487	340,259	33.3%	172,759	167,500	2,756		170,256	16.6%	74,600
3	Buffalo	Off-Sale Only		15,666	4,298,307	3,071,808	1,226,499	28.5%	723,276	503,223	207,114	27,114	683,223	15.9%	500,000
4	Grand Marais	Off-Sale Only		1,355	1,747,367	1,167,764	579,603	33.2%	308,636	270,967	3,668		274,635	15.7%	200,000
5	Pipestone	Off-Sale Only		4,273	1,426,072	1,028,309	397,763	27.9%	189,744	208,019	3,592		211,611	14.8%	50,000
6	Roseau	Off-Sale Only		2,629	1,774,921	1,257,761	517,160	29.1%	254,761	262,399	789		263,188	14.8%	
7	Marshall	Off-Sale Only		13,619	3,717,457	2,779,291	938,166	25.2%	388,973	549,193	714		549,907	14.8%	1,424,204
8	Walker	On- & Off-Sale		925	939,226	674,948	264,278	28.1%	126,503	137,775	197		137,972	14.7%	
9	Windom	Off-Sale Only		4,627	1,616,297	1,103,146	513,151	31.7%	288,218	224,933			224,933	13.9%	70,937
10	Hitterdal	On- & Off-Sale		209	400,555	173,175	227,380	56.8%	173.207	54,173			54,173	13.5%	55,990
11	Detroit Lakes	Off-Sale Only		8,763	4,909,641	3,749,632	1,160,009	23.6%	427,547	732,462		70,250	662,212	13.5%	747,876
12	Bemidji	Off-Sale Only		13,560	5,132,559	3,716,554	1,416,005	27.6%	741,217	674,788	14,518		689,306	13.4%	547,395
13	Finlayson	On- & Off-Sale		313	483,592	260,087	223,505	46.2%	167,656	55,849	8,200		64,049	13.2%	24,279
13	Worthington	Off-Sale Only		12,900	3,093,924	2,292,942	800,982	25.9%	395,426	405,556	2,102		407,658	13.2%	200,000
15	Elk River	Off-Sale Only		23,147	6,525,234	4,638,550	1,886,684	28.9%	970,330	916,354	14,485	83,225	847,614	13.0%	3,115,592
16	Perham	Off-Sale Only		3,018	2,778,443	2,021,310	757,133	27.3%	349,186	407,947	18,739	66,480	360,206	13.0%	120,750
10	New York Mills	On- & Off-Sale		1,190	661,158	404,703	256,455	38.8%	176,112	80,343	5,286		85,629	13.0%	70,750
18	Big Lake	Off-Sale Only		10,334	3,420,250	2,435,138	985,112	28.8%	503,567	481,545	13,818	56,071	439,292	12.8%	257,000
18	Cromwell	On- & Off-Sale		237	456,469	2,435,138	230,346	50.5%	183,984	46,362	11,693		58,055	12.8%	
20	Long Prairie			3,441	1,334,065	988,575	230,340	25.9%	183,984	167,284	2,114		169,398	12.7%	75,000 90,000
-	0	Off-Sale Only									,				,
21	Fergus Falls	Off-Sale Only		13,228	5,519,338	3,952,932	1,566,406	28.4%	877,907	688,499	33,271	42,256	679,514	12.3%	340,811
22	Warroad	Off-Sale Only		1,767	1,307,843	941,224	366,619	28.0%	211,468	155,151	2,986		158,137	12.1%	85,000
23	Ada	On- & Off-Sale		1,673	547,511	320,947	226,564	41.4%	191,709	34,855	30,457		65,312	11.9%	5,000
24	Isanti	Off-Sale Only		5,369	2,267,230	1,665,290	601,940	26.5%	340,344	261,596	7,014		268,610	11.8%	150,000
25	Glencoe	Off-Sale Only		5,586	1,370,337	1,034,936	335,401	24.5%	173,576	161,825	95		161,920	11.8%	160,000
26	Twin Valley	On- & Off-Sale		808	604,664	303,668	300,996	49.8%	234,069	66,927	2,881		69,808	11.5%	
27	Eagle Bend	On- & Off-Sale		526	285,827	160,098	125,729	44.0%	103,789	21,940	10,390		32,330	11.3%	9,000
28	Avoca	On- & Off-Sale		142	267,937	132,368	135,569	50.6%	108,968	26,601	3,642	40	30,203	11.3%	27,200
29	Edina	Off-Sale Only		48,829	13,230,941	9,615,928	3,615,013	27.3%	2,124,476	1,490,537		340	1,490,197	11.3%	1,255,100
30	Monticello	Off-Sale Only		12,901	4,854,798	3,640,053	1,214,745	25.0%	662,002	552,743		9,333	543,410	11.2%	250,000
31	Wadena	Off-Sale Only		4,045	1,842,615	1,393,648	448,967	24.4%	250,194	198,773	6,903		205,676	11.2%	181,403
32	Fairmont	Off-Sale Only		10,521	3,291,955	2,486,326	805,629	24.5%	449,137	356,492	8,654		365,146	11.1%	146,500
33	Northome	On- & Off-Sale		202	355,480	203,916	151,564	42.6%	112,409	39,155	9		39,164	11.0%	20,000
34	Pelican Rapids	Off-Sale Only		2,476	1,186,767	868,370	318,397	26.8%	185,727	132,670	17,224	21,159	128,735	10.8%	(42,288)
35	Battle Lake	Off-Sale Only		881	1,166,319	821,718	344,601	29.5%	222,494	122,107	4,111		126,218	10.8%	95,000
36	Saint Francis	Off-Sale Only		7,277	2,094,876	1,511,868	583,008	27.8%	371,277	211,731	12,785		224,516	10.7%	60,000
37	Park Rapids	Off-Sale Only		3,808	3,196,977	2,396,366	800,611	25.0%	461,949	338,662	1,364		340,026	10.6%	392,298
38	Granite Falls	Off-Sale Only		2,843	1,060,090	775,970	284,120	26.8%	172,262	111,858	16,703	16,329	112,232	10.6%	98,275
39	Aitkin	Off-Sale Only		2,139	950,095	752,900	197,195	20.8%	119,236	77,959	21,076		99,035	10.4%	40,000
40	Pine City	Off-Sale Only		3,084	1,687,377	1,208,894	478,483	28.4%	308,700	169,783	5,898		175,681	10.4%	100,000
41	Litchfield	Off-Sale Only		6,688	2,150,292	1,572,416	577,876	26.9%	319,924	257,952	4,015	39,867	222,100	10.3%	59,000
42	Thief River Falls	Off-Sale Only		8,636	4,482,994	3,430,447	1,052,547	23.5%	599,416	453,131	8,893		462,024	10.3%	362,835
43	Lakefield	Off-Sale Only		1,709	411,237	295,659	115,578	28.1%	77,942	37,636	4,402	64	41,974	10.2%	3,000
44	Orr	On- & Off-Sale		271	532,412	322,790	209,622	39.4%	160,963	48,659	4,515		53,174	10.0%	22,000
45	Blackduck	On- & Off-Sale		797	854,304	537,579	316,725	37.1%	239,865	76,860	8,449		85,309	10.0%	25,000
46	Cook	Off-Sale Only		569	1,488,815	1,109,480	379,335	25.5%	233,967	145,368	2,003		147,371	9.9%	20,000
47	Isle	On- & Off-Sale		762	1,008,383	638,195	370,188	36.7%	288,741	81,447	17,761		99,208	9.8%	20,950
48	Apple Valley	Off-Sale Only		49,895	9,231,890	6,703,467	2,528,423	27.4%	1,557,994	970,429	49,053	120,960	898,522	9.7%	525,000
49	Benson	On- & Off-Sale		3,200	1,094,861	719,498	375,363	34.3%	292,372	82,991	23,223		106,214	9.7%	30,000
50	Lakeville	Off-Sale Only		57,048	15,220,064	11,380,341	3,839,723	25.2%	2,215,822	1,623,901	30,162	177,629	1,476,434	9.7%	1,134,131
51	Morris	Off-Sale Only		5,396	1,790,908	1,363,683	427,225	23.9%	262,475	164,750	8,924		173,674	9.7%	98,115
	Rogers	On- & Off-Sale		11,508	3,375,858	2,332,281	1,043,577	30.9%	693,338	350,239		23,175	327,064	9.7%	211,273
52		5.1 & 511 5410		11,000	2,275,000	2,002,201	1,010,077	20.770	575,550	550,257		20,170	227,004	2.770	211,273

# Table 7Comparison of City Liquor Store Operations - 2012Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit Percent				N			Net Profit/(Loss)		
			Foot-			Cost		Percent	Оре	erating	Nonop	erating		Percent	To/(From)	
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds	
53	Hutchinson	Off-Sale Only		14,034	5,325,001	4,106,146	1,218,855	22.9%	670,824	548,031	7,242	39,723	515,550	9.7%	451,030	
54	Browerville	On- & Off-Sale		783	469,309	257,502	211,807	45.1%	178,600	33,207	12,117		45,324	9.7%	(7,495)	
55	Russell	On- & Off-Sale		333	271,001	137,839	133,162	49.1%	113,455	19,707	5,748		25,455	9.4%		
56	Luverne	Off-Sale Only		4,709	1,186,644	843,306	343,338	28.9%	237,501	105,837	4,544		110,381	9.3%	45,000	
57	Cambridge	Off-Sale Only		8,236	4,684,393	3,571,131	1,113,262	23.8%	687,595	425,667	10,148	379	435,436	9.3%		
58	Millerville	On- & Off-Sale		105	335,154	174,782	160,372	47.9%	130,684	29,688	1,163		30,851	9.2%		
59	Eden Prairie	Off-Sale Only		62,004	12,371,628	9,014,543	3,357,085	27.1%	2,232,081	1,125,004	12,349		1,137,353	9.2%	1,000,000	
60	Richfield	Off-Sale Only		35,979	11,807,489	8,802,442	3,005,047	25.5%	1,951,557	1,053,490	30,158		1,083,648	9.2%	693,870	
61	Mora	Off-Sale Only		3,518	2,855,623	2,100,076	755,547	26.5%	475,894	279,653	4,602	23,021	261,234	9.1%	270,000	
62	Kelliher	On- & Off-Sale		266	408,851	220,918	187,933	46.0%	152,058	35,875	1,348		37,223	9.1%	20,000	
63	Princeton	Off-Sale Only		4,727	2,773,415	2,079,610	693,805	25.0%	457,057	236,748	12,946		249,694	9.0%	5,610	
64	Mentor	On- & Off-Sale		153	519,208	282,435	236,773	45.6%	191,056	45,717	493		46,210	8.9%	46,000	
65	Nisswa	On- & Off-Sale		1,988	3,157,852	2,197,647	960,205	30.4%	671,280	288,925		12,051	276,874	8.8%	173,403	
66	Gilman	On- & Off-Sale		238	429,136	154,415	274,721	64.0%	245,563	29,158	8.414		37,572	8.8%		
67	North Branch	Off-Sale Only		10,104	2,198,763	1,597,057	601,706	27.4%	383,392	218,314	169	26,494	191,989	8.7%	124,603	
68	Lancaster	On- & Off-Sale		336	275,983	159,978	116,005	42.0%	95,923	20,082	3,973		24,055	8.7%	20,000	
69	Hinckley	On- & Off-Sale		1,796	2,406,273	1,628,753	777,520	32.3%	530,848	246,672	997	40,450	207,219	8.6%	106,750	
70	Danvers	On- & Off-Sale		95	366,300	192,356	173,944	47.5%	144,441	29,503	883		30,386	8.3%		
70	Nevis	On- & Off-Sale		394	591,159	351,132	240,027	40.6%	194,060	45,967	2,833		48,800	8.3%	30,000	
71	Ogema	On- & Off-Sale		194	322,583	188,496	134,087	40.0%	110,351	23,736	2,855		26,602	8.2%	20,156	
72	Two Harbors	Off-Sale Only		3,722	1,811,749	1,348,038	463,711	25.6%	320,570	143,141	3,521		146,662	8.1%	196,373	
73	Redwood Falls	Off-Sale Only		5,722	1,811,749	1,396,617	403,711 492,002	25.0%	320,370	145,141	11,889	15,941	140,002	8.1%	80,000	
75	Mazeppa	On- & Off-Sale		845	370,477	214,671	155,806	42.1%	133,469	22,337	7,360		29,697	8.0%		
76	Delano	Off-Sale Only		5,548	2,357,422	1,727,727	629,695	26.7%	444,533	185,162	1,977		187,139	7.9%	100,000	
77	Osakis	On- & Off-Sale		1,750	708,850	404,060	304,790	43.0%	270,462	34,328	21,570		55,898	7.9%	33,719	
78	Northfield	Off-Sale Only		20,373	2,915,670	2,168,152	747,518	25.6%	533,401	214,117	12,245		226,362	7.8%	131,280	
79	Madelia	Off-Sale Only		2,319	408,190	317,664	90,526	22.2%	59,722	30,804	629		31,433	7.7%	35,000	
80	Callaway	On- & Off-Sale		238	528,537	277,711	250,826	47.5%	214,489	36,337	4,061		40,398	7.6%	11,956	
81	Palisade	On- & Off-Sale		157	371,038	223,432	147,606	39.8%	132,963	14,643	13,208		27,851	7.5%		
82	Fridley	Off-Sale Only		27,591	4,705,523	3,497,168	1,208,355	25.7%	857,741	350,614	960		351,574	7.5%	350,000	
83	Saint Anthony	Off-Sale Only		8,417	7,139,381	5,403,321	1,736,060	24.3%	1,210,179	525,881	8,867	5,475	529,273	7.4%	417,200	
84	Glenwood	Off-Sale Only		2,546	1,164,969	903,860	261,109	22.4%	184,971	76,138	9,062		85,200	7.3%	40,000	
85	Plainview	On- & Off-Sale		3,337	655,785	405,839	249,946	38.1%	211,937	38,009	9,925		47,934	7.3%		
86	Brandon	On- & Off-Sale		492	481,116	283,690	197,426	41.0%	163,795	33,631	972		34,603	7.2%	(10,255)	
87	Longville	On- & Off-Sale		154	1,483,157	958,264	524,893	35.4%	415,723	109,170	2,121	6,242	105,049	7.1%		
88	Wayzata	On- & Off-Sale		3,781	5,150,007	2,649,859	2,500,148	48.5%	2,006,861	493,287	15,176	147,722	360,741	7.0%	20,000	
89	Mahnomen	On- & Off-Sale		1,222	1,087,758	699,912	387,846	35.7%	316,515	71,331	32,004	27,607	75,728	7.0%		
90	Menahga	On- & Off-Sale		1,304	725,575	430,592	294,983	40.7%	249,990	44,993	6,249	1,024	50,218	6.9%	50,000	
91	Ulen	On- & Off-Sale		553	363,191	188,257	174,934	48.2%	150,332	24,602	470		25,072	6.9%		
92	Milaca	Off-Sale Only		2,921	1,915,174	1,442,129	473,045	24.7%	323,738	149,307	5,346	24,079	130,574	6.8%	25,000	
93	Goodridge	On- & Off-Sale		134	356,072	178,399	177,673	49.9%	153,534	24,139			24,139	6.8%	10,000	
94	Wolf Lake	On- & Off-Sale		60	420,321	192,241	228,080	54.3%	198,139	29,941	919	2,832	28,028	6.7%	25,000	
95	Brooklyn Center	Off-Sale Only		30,569	5,963,908	4,316,716	1,647,192	27.6%	1,271,162		14,580		390,610	6.5%	147,488	
96	Underwood	Off-Sale Only		336	487,283	345,905	141,378	29.0%	110,935	30,443	1,308		31,751	6.5%	5,000	
97	Barnesville	Off-Sale Only		2,600	448,651	339,121	109,530	24.4%	83,375	26,155	2,962		29,117	6.5%	14,000	
98	Blue Earth	Off-Sale Only		3,323	1,498,613	1,112,434	386,179	25.8%	265,947	120,232	329	23,632	96,929	6.5%		
99	Butterfield	Off-Sale Only		586	224,546	162,024	62,522	27.8%	51,500	11,022	3,389		14,411	6.4%		
100	Farmington	Off-Sale Only		21,792	4,397,572	3,294,182	1,103,390	25.1%	821,848	281,542			281,542	6.4%	90,007	
101	Miltona	On- & Off-Sale		423	608,087	335,818	272,269	44.8%	236,516	35,753	3,056		38,809	6.4%		
102	Mound	Off-Sale Only		9,210	2,835,506	2,136,309	699,197	24.7%	519,965	179,232			179,232	6.3%	8,438	
103	Paynesville	Off-Sale Only		2,442	1,130,998	883,128	247,870	21.9%	185,250	62,620	7,694		70,314	6.2%	34,109	
104	Montevideo	Off-Sale Only		5,343	2,125,434	1,576,010	549,424	25.8%	420,124	129,300	2,696		131,996	6.2%	100,000	

# Table 7Comparison of City Liquor Store Operations - 2012Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	Transfers
			Foot-			Cost		Percent		rating	Nonop	erating		Percent	To/(From)
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
105	Braham	Off-Sale Only		1,815	1,281,301	956,805	324,496	25.3%	250,058	74,438	93,521	88,514	79,445	6.2%	36,000
106	Heron Lake	On- & Off-Sale		691	364,837	199,382	165,455	45.4%	138,684	26,771	91	4,296	22,566	6.2%	
107	Stacy	On- & Off-Sale		1,446	2,669,139	1,751,415	917,724	34.4%	698,238	219,486	29,308	84,698	164,096	6.1%	30,000
108	Flensburg	On- & Off-Sale	[0]	227	338,188	123,812	214,376	63.4%	188,795	25,581		4,928	20,653	6.1%	(50,000)
109	Holdingford	On- & Off-Sale		712	374,950	203,816	171,134	45.6%	167,367	3,767	18,623		22,390	6.0%	14,500
110	Cleveland	On- & Off-Sale		717	199,955	106,224	93,731	46.9%	104,009	(10,278)	22,192		11,914	6.0%	
111	Frazee	On- & Off-Sale		1,378	638,753	401,304	237,449	37.2%	199,552	37,897	97		37,994	5.9%	
112	Proctor	Off-Sale Only		3,069	901,873	668,389	233,484	25.9%	180,134	53,350	81		53,431	5.9%	3,000
113	Anoka	Off-Sale Only		17,345	3,970,832	3,059,281	911,551	23.0%	698,936	212,615	11,874		224,489	5.7%	263,333
114	Lindstrom	On- & Off-Sale		4,431	2,112,650	1,474,607	638,043	30.2%	551,852	86,191	31,972		118,163	5.6%	155,700
115	Barnum	On- & Off-Sale		611	468,177	235,908	232,269	49.6%	235,622	(3,353)	29,517		26,164	5.6%	7,000
116	Kenyon	On- & Off-Sale		1,819	656,323	435,193	221,130	33.7%	202,549	18,581	18,116	229	36,468	5.6%	20,000
117	Verndale	On- & Off-Sale		600	267,889	143,989	123,900	46.3%	104,435	19,465	127	5,468	14,124	5.3%	(100,321)
118	Alexandria	Off-Sale Only		13,008	4,402,535	3,428,169	974,366	22.1%	732,089	242,277	1,076	12,473	230,880	5.2%	200,000
119	Columbia Heights	Off-Sale Only		19,676	8,804,233	6,654,657	2,149,576	24.4%	1,465,683	683,893	1,000	229,954	454,939	5.2%	98,955
120	Savage	Off-Sale Only		27,552	4,560,288	3,353,290	1,206,998	26.5%	913,596	293,402		59,356	234,046	5.1%	
121	Boyd	On- & Off-Sale		168	353,571	207,492	146,079	41.3%	141,823	4,256	13,804		18,060	5.1%	
122	De Graff	On- & Off-Sale		128	466,449	229,796	236,653	50.7%	201,683	34,970		11,833	23,137	5.0%	1,020
123	Fifty Lakes	On- & Off-Sale		392	394,555	183,314	211,241	53.5%	191,759	19,482			19,482	4.9%	
124	Vergas	Off-Sale Only		335	514,619	377,809	136,810	26.6%	117,977	18,833	5,935		24,768	4.8%	3,647
125	Akeley	On- & Off-Sale		429	368,885	212,744	156,141	42.3%	138,563	17,578	2		17,580	4.8%	
126	Hanska	On- & Off-Sale		393	313,111	181,931	131,180	41.9%	123,661	7,519	7,260	354	14,425	4.6%	
127	Sebeka	On- & Off-Sale		710	496.319	296,489	199,830	40.3%	177.093	22,737	65		22.802	4.6%	47,390
128	Buffalo Lake	On- & Off-Sale		713	399,569	221,415	178,154	44.6%	174,106	4,048	14,078		18,126	4.5%	
129	Elizabeth	Off-Sale Only		173	356,548	272,643	83,905	23.5%	68,767	15,138	948		16,086	4.5%	
130	Dassel	Off-Sale Only		1,465	1,127,588	850,843	276,745	24.5%	200,101	76,644	9,667	36,109	50,202	4.5%	22,000
131	Baudette	On- & Off-Sale		1,103	1,451,642	977,275	474,367	32.7%	412,013	62,354	1,085		63,439	4.4%	50,000
132	Conger	On- & Off-Sale		144	298,568	172,031	126,537	42.4%	117,682	8,855	4,046		12,901	4.3%	3,600
133	Elmore	Off-Sale Only		656	134,753	101,760	32,993	24.5%	27,354	5,639	51		5,690	4.2%	
134	Bagley	Off-Sale Only		1,407	1,032,303	790,803	241,500	23.4%	199,939	41,561	1,714		43,275	4.2%	15,000
135	Sleepy Eye	Off-Sale Only		3,577	593,882	445,458	148,424	25.0%	130,375	18,049	7,086	468	24,667	4.2%	15,000
136	Robbinsdale	Off-Sale Only		14,212	3,040,352	2,270,073	770,279	25.3%	626,128	144,151	6,724	26,601	124,274	4.1%	75,000
137	Hackensack	On- & Off-Sale		314	1,047,883	717,705	330,178	31.5%	278,765	51,413	111	9,018	42,506	4.1%	
138	Lonsdale	Off-Sale Only		3,768	1,352,506	1,021,307	331,199	24.5%	276,587	54,612	46		54,658	4.0%	
139	Spring Grove	On- & Off-Sale		1,318	374,514	231,576	142,938	38.2%	128,627	14,311	816		15,127	4.0%	
140	Kiester	Off-Sale Only		491	171,565	112,381	59,184	34.5%	55,060	4,124	5,402	2,829	6,697	3.9%	24,523
141	Le Center	On- & Off-Sale		2,504	871,902	542,688	329,214	37.8%	290,193	39,021	74	5,646	33,449	3.8%	50,000
142	Lake Park	On- & Off-Sale		789	657,932	387,692	270,240	41.1%	245,889	24,351			24,351	3.7%	
143	Balaton	On- & Off-Sale		639	405,027	252,578	152,449	37.6%	137,706	14,743	210		14,953	3.7%	10,000
144	Hawley	Off-Sale Only		2,094	967,427	715,644	251,783	26.0%	188,224	63,559	79	27,960	35,678	3.7%	5,000
145	Dawson	Off-Sale Only		1,515	459,399	322,507	136,892	29.8%	121,377	15,515	1,198		16,713	3.6%	
146	Appleton	Off-Sale Only		1,393	496,182	358,523	137,659	27.7%	121,143	16,516	1,450		17,966	3.6%	
147	Lexington	Off-Sale Only		2,014	2,940,611	2,318,196	622,415	21.2%	502,451	119,964	4,045	22,881	101,128	3.4%	50,000
148	Kasson	Off-Sale Only		6,022	1,172,438	917,823	254,615	21.2%	217,171	37,444	2,447		39,891	3.4%	14,000
149	Maple Lake	Off-Sale Only		2,099	1,358,743	1,035,368	323,375	23.8%	283,520	39,855	5,693		45,548	3.4%	20,000
150	Sherburn	On- & Off-Sale		1,115	792,699	503,427	289,272	36.5%	261,131	28,141	5,075	1.725	26,422	3.3%	
150	Spring Lake Park	Off-Sale Only		6,427	2,456,469	1,862,052	594,417	24.2%	521,415	73,002	20,564	12,792	80,774	3.3%	150,000
151	Silver Bay	On- & Off-Sale		1,868	944,914	570,871	374,043	39.6%	332,694	41,349	2,005	13,147	30,207	3.2%	
152	South Haven	On- & Off-Sale		1,808	245,110	116,939	128,171	52.3%	124,317	3,854	3,618		7,472	3.0%	
155	Medford	On- & Off-Sale		1,236	360,084	191,843	168,241	46.7%	167,267	974	9,141		10,115	2.8%	10,000
154	Clearbrook	On- & Off-Sale		519	492,461	279,536	212,925	43.2%	199,174	13,751	9,141		13,751	2.8%	20,000
155		Off-Sale Only		12,890	2,298,929	1,823,370	475,559	20.7%	422,226	53,333	9,081		62,414	2.3%	20,000
150	Sauk Kapius	Sii-Sale Olliy		12,090	2,290,929	1,025,570	-15,559	20.770	722,220	55,555	9,001		02,414	2.1/0	

# Table 7Comparison of City Liquor Store Operations - 2012Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	Transfers
			Foot-			Cost		Percent		erating	Nonop	erating		Percent	To/(From)
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
157	Lewisville	On- & Off-Sale		247	208,674	110,478	98,196	47.1%	100,545	(2,349)	7,773		5,424	2.6%	
158	Ogilvie	On- & Off-Sale		359	413,891	225,099	188,792	45.6%	178,245		125		10,672	2.6%	11,872
159	Dalton	Off-Sale Only		248	332,604	258,123	74,481	22.4%	67,706	6,775	1,624		8,399	2.5%	
160	Olivia	On- & Off-Sale		2,454	924,949	650,476	274,473	29.7%	261,661	12,812	9,958		22,770	2.5%	
161	Big Falls	On- & Off-Sale		235	309,480	166,816	142,664	46.1%	136,302	6,362	1,218		7,580	2.4%	7,500
162	Ranier	On- & Off-Sale		608	385,478	162,656	222,822	57.8%	215,382	7,440	1,961		9,401	2.4%	50,000
163	Sacred Heart	On- & Off-Sale		535	464,457	272,087	192,370	41.4%	204,231	(11,861)	22,936	80	10,995	2.4%	
164	Madison	Off-Sale Only		1,522	459,285	337,108	122,177	26.6%	113,441	8,736	1,850		10,586	2.3%	11,000
165	Remer	On- & Off-Sale		369	554,317	350,503	203,814	36.8%	191,264	12,550			12,550	2.3%	500
166	Randall	On- & Off-Sale		650	578,224	377,839	200,385	34.7%	194,845	5,540	6,966		12,506	2.2%	
167	Ivanhoe	On- & Off-Sale		554	479,730	283,966	195,764	40.8%	185,632	10,132	37	283	9,886	2.1%	
168	Fairfax	On- & Off-Sale		1,214	554,928	293,518	261,410	47.1%	255,852	5,558	5,656		11,214	2.0%	
169	Caledonia	Off-Sale Only		2,839	637,629	478,838	158,791	24.9%	147,007	11,784	133		11,917	1.9%	
170	Moose Lake	On- & Off-Sale		2,812	1,089,031	705,074	383,957	35.3%	315,724	68,233		48,430	19,803	1.8%	
171	Walnut Grove	On- & Off-Sale		864	477,070	245,538	231,532	48.5%	224,925	6,607	955		7,562	1.6%	10,500
172	Darwin	Off-Sale Only		346	463,441	366,519	96,922	20.9%	90,798	6,124	1,135		7,259	1.6%	110,000
173	Beaver Bay	On- & Off-Sale		181	387,373	196,772	190,601	49.2%	184,607	5,994			5,994	1.5%	
174	Erhard	Off-Sale Only		146	306,762	233,112	73,650	24.0%	72,980	670	3,475		4,145	1.4%	
175	Clarissa	On- & Off-Sale		675	381,578	237,056	144,522	37.9%	144,190	332	4,443		4,775	1.3%	
176	Silver Lake	On- & Off-Sale		829	527,523	292,919	234,604	44.5%	244,419	(9,815)	15,749		5,934	1.1%	10,000
177	Littlefork	On- & Off-Sale		645	409,803	250,405	159,398	38.9%	158,595		3,571		4,374	1.1%	
178	Vesta	On- & Off-Sale		315	224,182	122,154	102,028	45.5%	100,844	1,184			1,184	0.5%	
179	Canton	On- & Off-Sale		343	91,917	69,759	22,158	24.1%	25,319	(3,161)	3,399		238	0.3%	
180	Tracy	On- & Off-Sale		2,154	863,633	514,471	349,162	40.4%	355,108		8,129	795	1,388	0.2%	20,000
181	West Concord	On- & Off-Sale		783	354,853	201,438	153,415	43.2%	157,730	(4,315)	4,451		136	0.0%	
182	Jackson	Off-Sale Only		3,354	1,018,767	814,386	204,381	20.1%	215,400	(11,019)	3,156		(7,863)	-0.8%	41,000
183	Audubon	On- & Off-Sale		527	569,019	348,619	220,400	38.7%	219,181	1,219	5,717	11,939	(5,003)	-0.9%	5,000
184	Rush City	Off-Sale Only		3,054	1,059,670	820,546	239,124	22.6%	251,980		65		(12,791)	-1.2%	11,000
185	Waverly	On- & Off-Sale		1,381	931,079	663,397	267,682	28.7%	272,604		34	6,952	(11,840)	-1.3%	
186	Okabena	On- & Off-Sale		189	267,620	165,063	102,557	38.3%	108,963	(6,406)	2,074		(4,332)	-1.6%	
187	Mapleton	On- & Off-Sale		1,768	554,108	332,967	221,141	39.9%	243,273		11,698		(10,434)	-1.9%	
188	Howard Lake	On- & Off-Sale		1,996	828,173	618,849	209,324	25.3%	233,671	(24,347)	14,906	9,520	(18,961)	-2.3%	
189	Hadley	On- & Off-Sale		56	234,496	109,888	124,608	53.1%	139,727		8,353		(6,766)	-2.9%	5,000
190	Foreston	On- & Off-Sale		524	339,254	170,132	169,122	49.9%	186,560		7,707	616	(10,347)	-3.0%	
191	Saint Hilaire	On- & Off-Sale		283	426,965	263,897	163,068	38.2%	178,662	(15,594)	1,015		(14,579)	-3.4%	
192	Ellendale	On- & Off-Sale		680	358,262	209,458	148,804	41.5%	162,720	(13,916)	23		(13,893)	-3.9%	(28,000)
193	Parkers Prairie	On- & Off-Sale		1,011	651,019	429,958	221,061	34.0%	222,421	(1,360)		26,297	(27,657)	-4.2%	
194	Clontarf	On- & Off-Sale		158	372,155	215,550	156,605	42.1%	173,546			363	(17,304)	-4.6%	(3,477)
195	Wells	On- & Off-Sale		2,307	715,922	511,061	204,861	28.6%	258,741	(53,880)	8,932		(44,948)	-6.3%	25,000
196	Round Lake	Off-Sale Only		375	136,534	111,956	24,578	18.0%	35,898		1,185		(10,135)	-7.4%	
197	Hanley Falls	On- & Off-Sale		295	220,845	130,310	90,535	41.0%	112,559		3,184		(18,840)	-8.5%	13,299
198	Kellogg	On- & Off-Sale		445	121,790	79,059	42,731	35.1%	60,643		6,340		(11,572)	-9.5%	
199	Wilmont	On- & Off-Sale		338	250,189	146,662	103,527	41.4%	127,576		217		(23,832)	-9.5%	
200	Browns Valley	On- & Off-Sale		584	196,164	119,924	76,240	38.9%	97,054	(20,814)	2,081		(18,733)	-9.5%	
201	Winton	On- & Off-Sale		170	210,712	96,231	114,481	54.3%	135,181	(20,700)	5,334	6,171	(21,537)	-10.2%	16,600
202	Lake Benton	On- & Off-Sale	[16]	676	240,424	148,821	91,603	38.1%	121,936	· · · ·	2		(30,331)	-12.6%	
202	Herman	On- & Off-Sale	[16]	437	194,296	122,655	71,641	36.9%	90,262			7,563	(26,184)	-13.5%	
203	Waldorf	On- & Off-Sale		227	230,455	125,342	105,113	45.6%	144,308		3,525		(35,670)	-15.5%	
205	Williams	On- & Off-Sale		187	282,823	175,885	106,938	37.8%	170,279				(63,341)	-22.4%	
206	Bertha	On- & Off-Sale	[21][22]	490						(00,010)	17,492	7,233	10,259		
207	Rushford	On- & Off-Sale	[21]	1,757					34,012			30,721	(64,733)		
			[]	-,					,	(* .,)			(,,,,,,,,))		

#### Comparison of City Liquor Store Operations - 2012 Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Pi	rofit					Net Profit	/(Loss)	Transfers
			Foot-			Cost		Percent	Oper	rating	Nonop	erating		Percent	To/(From)
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
					****				* ** = = = = = = =	****	****		***	0.40/	
	Off-Sale Only			829,704	\$258,033,273	\$191,477,738	\$66,555,535	25.8%	\$42,502,300	\$24,053,235	\$901,862	\$1,409,758	\$23,545,339	9.1%	\$20,546,982
	On- & Off-Sale			104 (22	\$71 (00 024	\$42 DCT (T(	¢20 241 250	20 (0/	\$24 <b>7</b> 26 222	\$2 (15 02C	\$(9( 054	¢550.449	\$2 742 F42	5 20/	¢2 422 024
	On- & On-Sale			104,623	\$71,608,934	\$43,267,676	\$28,341,258	39.6%	\$24,726,222	\$3,615,036	\$686,954	\$559,448	\$3,742,542	5.2%	\$2,433,024
	All Stores			934.327	\$329,642,207	\$234,745,414	\$94,896,793	28.8%	\$67,228,522	\$27,668,271	\$1.588.816	\$1.969.206	\$27,287,881	8.3%	\$22,980,006
	An otor to			JJ <b>4</b> ,527	φ522,042,207	φ237,773,717	φ,τ,090,795	<u>20.0</u> /0	ψ07,220,322	φ27,000,271	φ1,200,010	φ1,209,200	φ <i>ωτ</i> ,207,001	0.070	φ22,200,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

## Table 8 Comparison of Metro Area City Liquor Store Operations - 2012

						Gross Pi	ofit					Net Profi	t/(Loss)	Transfers
		Foot-			Cost	-	Percent	Оре	rating	Nonoper	rating	-	Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Anoka	Off-Sale Only		17,345	\$3,970,832	\$3,059,281	\$911,551	23.0%	\$698,936	\$212,615	\$11,874	\$	\$224,489	5.7%	\$195,000
Apple Valley	Off-Sale Only		49,895	9,231,890	6,703,467	2,528,423	27.4%	1,557,994	970,429	49,053	120,960	898,522	9.7%	525,000
Brooklyn Center	Off-Sale Only		30,569	5,963,908	4,316,716	1,647,192	27.6%	1,271,162	376,030	14,580		390,610	6.5%	200,000
Columbia Heights	Off-Sale Only		19,676	8,804,233	6,654,657	2,149,576	24.4%	1,465,683	683,893	1,000	229,954	454,939	5.2%	96,667
Eden Prairie	Off-Sale Only		62,004	12,371,628	9,014,543	3,357,085	27.1%	2,232,081	1,125,004	12,349		1,137,353	9.2%	1,063,557
Edina	Off-Sale Only		48,829	13,230,941	9,615,928	3,615,013	27.3%	2,124,476	1,490,537		340	1,490,197	11.3%	1,320,100
Farmington	Off-Sale Only		21,792	4,397,572	3,294,182	1,103,390	25.1%	821,848	281,542			281,542	6.4%	90,008
Fridley	Off-Sale Only		27,591	4,705,523	3,497,168	1,208,355	25.7%	857,741	350,614	960		351,574	7.5%	350,000
Lakeville	Off-Sale Only		57,048	15,220,064	11,380,341	3,839,723	25.2%	2,215,822	1,623,901	30,162	177,629	1,476,434	9.7%	2,554,609
Lexington	Off-Sale Only		2,014	2,940,611	2,318,196	622,415	21.2%	502,451	119,964	4,045	22,881	101,128	3.4%	75,000
Mound	Off-Sale Only		9,210	2,835,506	2,136,309	699,197	24.7%	519,965	179,232			179,232	6.3%	65,452
Richfield	Off-Sale Only		35,979	11,807,489	8,802,442	3,005,047	25.5%	1,951,557	1,053,490	30,158		1,083,648	9.2%	701,170
Robbinsdale	Off-Sale Only		14,212	3,040,352	2,270,073	770,279	25.3%	626,128	144,151	6,724	26,601	124,274	4.1%	75,000
Rogers	On- & Off-Sale		11,508	3,375,858	2,332,281	1,043,577	30.9%	693,338	350,239		23,175	327,064	9.7%	215,142
Saint Anthony	Off-Sale Only		8,417	7,139,381	5,403,321	1,736,060	24.3%	1,210,179	525,881	8,867	5,475	529,273	7.4%	510,000
Saint Francis	Off-Sale Only		7,277	2,094,876	1,511,868	583,008	27.8%	371,277	211,731	12,785		224,516	10.7%	60,000
Savage	Off-Sale Only		27,552	4,560,288	3,353,290	1,206,998	26.5%	913,596	293,402		59,356	234,046	5.1%	
Spring Lake Park	Off-Sale Only		6,427	2,456,469	1,862,052	594,417	24.2%	521,415	73,002	20,564	12,792	80,774	3.3%	150,000
Wayzata	On- & Off-Sale		3,781	5,150,007	2,649,859	2,500,148	48.5%	2,006,861	493,287	15,176	147,722	360,741	7.0%	30,000
Off-Sale Only			445,837	\$114,771,563	\$85,193,834	\$29,577,729	25.8%	\$19,862,311	\$9,715,418	\$203,121	\$655,988	\$9,262,551	8.1%	\$8,031,563
On- & Off-Sale			15,289	\$8,525,865	\$4,982,140	\$3.543.725	41.6%	\$2,700,199	\$843,526	\$15,176	\$170.897	\$687.805	8.1%	\$245,142
on- & On-sale			15,289	<b>\$0,343,005</b>	\$4,962,140	\$3,343,723	41.0%	φ <b>2</b> ,700,199	<b>\$043,320</b>	\$15,170	\$170,097	φ <b>υο</b> 7,005	0.1%	\$243,142
All Stores			461,126	\$123,297,428	\$90,175,974	\$33,121,454	26.9%	\$22,562,510	\$10,558,944	\$218,297	\$826,885	\$9,950,356	8.1%	\$8,276,705

Table 9	
Comparison of Greater Minnesota City Liquor Store Operations - 2012	

						Gross Pi	ofit					Net Profit/	(Loss)	Transfers
		Foot-			Cost		Percent	Op	erating	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Ada	On- & Off-Sale		1,673	\$547,511	\$320,947	\$226,564	41.4%	\$191,709	\$34,855	\$30,457	\$	\$65,312	11.9%	\$17,021
Aitkin	Off-Sale Only		2,139	950,095	752,900	197,195	20.8%	119,236	77,959	21,076		99,035	10.4%	51,722
Akeley	On- & Off-Sale		429	368,885	212,744	156,141	42.3%	138,563	17,578	21,070		17,580	4.8%	
Alexandria	Off-Sale Only		13,008	4,402,535	3,428,169	974,366	22.1%	732,089	242,277	1,076	12,473	230,880	5.2%	200,000
Appleton	Off-Sale Only		1,393	496,182	358,523	137,659	27.7%	121,143	16,516	1,450		17,966	3.6%	20,000
Audubon	On- & Off-Sale		527	569,019	348,619	220,400	38.7%	219,181	1,219	5,717	11,939	(5,003)	-0.9%	2,249
Avoca	On- & Off-Sale		142	267,937	132,368	135,569	50.6%	108,968	26,601	3,642	40	30,203	11.3%	17,600
Bagley	Off-Sale Only		1,407	1,032,303	790,803	241,500	23.4%	199,939	41,561	1,714		43,275	4.2%	15,000
Balaton	On- & Off-Sale		639	405,027	252,578	152,449	37.6%	137,706	14,743	210		14,953	3.7%	45,000
Barnesville	Off-Sale Only		2,600	448,651	339,121	109,530	24.4%	83,375	26,155	2,962		29,117	6.5%	12,000
Barnum	On- & Off-Sale		611	468,177	235,908	232,269	49.6%	235,622	(3,353)	29,517		26,164	5.6%	7,000
Battle Lake	Off-Sale Only		881	1,166,319	821,718	344,601	29.5%	222,494	122,107	4,111		126,218	10.8%	160,000
Baudette	On- & Off-Sale		1,103	1,451,642	977,275	474,367	32.7%	412,013	62,354	1,085		63,439	4.4%	175,000
Beaver Bay	On- & Off-Sale		181	387,373	196,772	190,601	49.2%	184,607	5,994			5,994	1.5%	96,614
Bemidji	Off-Sale Only		13,560	5,132,559	3,716,554	1,416,005	27.6%	741,217	674,788	14,518		689,306	13.4%	340,000
Benson	On- & Off-Sale		3,200	1,094,861	719,498	375,363	34.3%	292,372	82,991	23,223		106,214	9.7%	30,000
Bertha	On- & Off-Sale	[21][22]	490							17,492	7,233	10,259		101,385
Big Falls	On- & Off-Sale		235	309,480	166,816	142,664	46.1%	136,302	6,362	1,218		7,580	2.4%	13,628
Big Lake	Off-Sale Only		10,334	3,420,250	2,435,138	985,112	28.8%	503,567	481,545	13,818	56,071	439,292	12.8%	250,000
Biscay	On- & Off-Sale	[16]	113	175,000	2,558	172,442	98.5%	94,945	77,497			77,497	44.3%	
Blackduck	On- & Off-Sale		797	854,304	537,579	316,725	37.1%	239,865	76,860	8,449		85,309	10.0%	52,500
Blue Earth	Off-Sale Only		3,323	1,498,613	1,112,434	386,179	25.8%	265,947	120,232	329	23,632	96,929	6.5%	88,789
Boyd	On- & Off-Sale		168	353,571	207,492	146,079	41.3%	141,823	4,256	13,804		18,060	5.1%	5,000
Braham	Off-Sale Only		1,815	1,281,301	956,805	324,496	25.3%	250,058	74,438	93,521	88,514	79,445	6.2%	59,537
Brandon	On- & Off-Sale		492	481,116	283,690	197,426	41.0%	163,795	33,631	972		34,603	7.2%	
Browerville	On- & Off-Sale		783	469,309	257,502	211,807	45.1%	178,600	33,207	12,117		45,324	9.7%	27,002
Browns Valley	On- & Off-Sale		584	196,164	119,924	76,240	38.9%	97,054	(20,814)	2,081		(18,733)	-9.5%	
Buffalo	Off-Sale Only		15,666	4,298,307	3,071,808	1,226,499	28.5%	723,276	503,223	207,114	27,114	683,223	15.9%	500,000
Buffalo Lake	On- & Off-Sale		713	399,569	221,415	178,154	44.6%	174,106	4,048	14,078		18,126	4.5%	
Butterfield	Off-Sale Only		586	224,546	162,024	62,522	27.8%	51,500	11,022	3,389		14,411	6.4%	
Caledonia	Off-Sale Only		2,839	637,629	478,838	158,791	24.9%	147,007	11,784	133		11,917	1.9%	
Callaway	On- & Off-Sale		238	528,537	277,711	250,826	47.5%	214,489	36,337	4,061		40,398	7.6%	15,283
Cambridge	Off-Sale Only		8,236	4,684,393	3,571,131	1,113,262	23.8%	687,595	425,667	10,148	379	435,436	9.3%	430,000
Canton	On- & Off-Sale		343	91,917	69,759	22,158	24.1%	25,319	(3,161)	3,399		238	0.3%	298
Clarissa	On- & Off-Sale		675	381,578	237,056	144,522	37.9%	144,190	332	4,443		4,775	1.3%	
Clearbrook	On- & Off-Sale		519	492,461	279,536	212,925	43.2%	199,174	13,751			13,751	2.8%	5,000
Cleveland	On- & Off-Sale		717	199,955	106,224	93,731	46.9%	104,009	(10,278)	22,192		11,914	6.0%	(130,000)
Clontarf	On- & Off-Sale		158	372,155	215,550	156,605	42.1%	173,546	(16,941)		363	(17,304)	-4.6%	(7,983)
Conger	On- & Off-Sale		144	298,568	172,031	126,537	42.4%	117,682	8,855	4,046		12,901	4.3%	(6,400)
Cook	Off-Sale Only		569	1,488,815	1,109,480	379,335	25.5%	233,967	145,368	2,003		147,371	9.9%	590,998
Cromwell	On- & Off-Sale		237	456,469	226,123	230,346	50.5%	183,984	46,362	11,693		58,055	12.7%	50,000
Dalton	Off-Sale Only		248	332,604	258,123	74,481	22.4%	67,706	6,775	1,624		8,399	2.5%	
Danvers	On- & Off-Sale		95	366,300	192,356	173,944	47.5%	144,441	29,503	883		30,386	8.3%	130,000
Darwin	Off-Sale Only		346	463,441	366,519	96,922	20.9%	90,798	6,124	1,135		7,259	1.6%	
Dassel	Off-Sale Only		1,465	1,127,588	850,843	276,745	24.5%	200,101	76,644	9,667	36,109	50,202	4.5%	
Dawson	Off-Sale Only		1,515	459,399	322,507	136,892	29.8%	121,377	15,515	1,198		16,713	3.6%	
De Graff	On- & Off-Sale		128	466,449	229,796	236,653	50.7%	201,683	34,970		11,833	23,137	5.0%	8,600
Delano	Off-Sale Only		5,548	2,357,422	1,727,727	629,695	26.7%	444,533	185,162	1,977		187,139	7.9%	100,000
Detroit Lakes	Off-Sale Only		8,763	4,909,641	3,749,632	1,160,009	23.6%	427,547	732,462		70,250	662,212	13.5%	555,072
Eagle Bend	On- & Off-Sale		526	285,827	160,098	125,729	44.0%	103,789	21,940	10,390		32,330	11.3%	2,000
Elizabeth	Off-Sale Only		173	356,548	272,643	83,905	23.5%	68,767	15,138	948		16,086	4.5%	
Elk River	Off-Sale Only		23,147	6,525,234	4,638,550	1,886,684	28.9%	970,330	916,354	14,485	83,225	847,614	13.0%	468,667
Ellendale	On- & Off-Sale		680	358,262	209,458	148,804	41.5%	162,720	(13,916)	23		(13,893)	-3.9%	(15,126)
Elmore	Off-Sale Only		656	134,753	101,760	32,993	24.5%	27,354	5,639	51		5,690	4.2%	
Erhard	Off-Sale Only		146	306,762	233,112	73,650	24.0%	72,980	670	3,475		4,145	1.4%	
Fairfax	On- & Off-Sale		1,214	554,928	293,518	261,410	47.1%	255,852	5,558	5,656		11,214	2.0%	
Fairmont	Off-Sale Only		10,521	3,291,955	2,486,326	805,629	24.5%	449,137	356,492	8,654		365,146	11.1%	200,500
Fergus Falls	Off-Sale Only		13,228	5,519,338	3,952,932	1,566,406	28.4%	877,907	688,499	33,271	42,256	679,514	12.3%	357,595

Table 9	
Comparison of Greater Minnesota City Liquor Store Operations - 2012	

						Gross Pi	rofit					Net Profit	(Loss)	Transfers
		Foot-			Cost		Percent		erating	1	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Fifty Lakes	On- & Off-Sale		392	394,555	183,314	211,241	53.5%	191,759	19,482			19.482	4.9%	
Finlayson	On- & Off-Sale		313	483,592	260,087	223,505	46.2%	167,656	55,849	8,200		64,049	13.2%	27,049
Flensburg	On- & Off-Sale	[0]	227	338,188	123,812	214,376	63.4%	188,795	25,581		4,928	20,653	6.1%	
Foreston	On- & Off-Sale		524	339,254	170,132	169,122	49.9%	186,560	(17,438)	7,707	616	(10,347)	-3.0%	10,000
Frazee	On- & Off-Sale		1,378	638,753	401,304	237,449	37.2%	199,552	37,897	97		37,994	5.9%	
Gilman	On- & Off-Sale		238	429,136	154,415	274,721	64.0%	245,563	29,158	8,414		37,572	8.8%	
Glencoe	Off-Sale Only		5,586	1,370,337	1,034,936	335,401	24.5%	173,576	161,825	95		161,920	11.8%	174,000
Glenwood	Off-Sale Only		2,546	1,164,969	903,860	261,109	22.4%	184,971	76,138	9,062		85,200	7.3%	40,000
Goodridge	On- & Off-Sale		134	356,072	178,399	177,673	49.9%	153,534	24,139			24,139	6.8%	10,000
Grand Marais	Off-Sale Only		1,355	1,747,367	1,167,764	579,603	33.2%	308,636	270,967	3,668		274,635	15.7%	200,000
Granite Falls	Off-Sale Only		2,843	1,060,090	775,970	284,120	26.8%	172,262	111,858	16,703	16,329	112,232	10.6%	68,975
Hackensack	On- & Off-Sale		314	1,047,883	717,705	330,178	31.5%	278,765	51,413	111	9,018	42,506	4.1%	
Hadley	On- & Off-Sale		56	234,496	109,888	124,608	53.1%	139,727	(15,119)	8,353		(6,766)	-2.9%	
Hanley Falls	On- & Off-Sale		295	220,845	130,310	90,535	41.0%	112,559	(22,024)	3,184		(18,840)	-8.5%	
Hanska	On- & Off-Sale		393	313,111	181,931	131,180	41.9%	123,661	7,519	7,260	354	14,425	4.6%	7,341
Hawley	Off-Sale Only		2,094	967,427	715,644	251,783	26.0%	188,224	63,559	79	27,960	35,678	3.7%	5,000
Herman	On- & Off-Sale	[16]	437	194,296	122,655	71,641	36.9%	90,262	(18,621)		7,563	(26,184)	-13.5%	
Heron Lake	On- & Off-Sale		691	364,837	199,382	165,455	45.4%	138,684	26,771	91	4,296	22,566	6.2%	
Hinckley	On- & Off-Sale		1,796	2,406,273	1,628,753	777,520	32.3%	530,848	246,672	997	40,450	207,219	8.6%	106,750
Hitterdal	On- & Off-Sale		209	400,555	173,175	227,380	56.8%	173,207	54,173			54,173	13.5%	35,000
Holdingford	On- & Off-Sale		712	374,950	203,816	171,134	45.6%	167,367	3,767	18,623		22,390	6.0%	26,280
Howard Lake	On- & Off-Sale		1,996	828,173	618,849	209,324	25.3%	233,671	(24,347)	14,906	9,520	(18,961)	-2.3%	
Hutchinson	Off-Sale Only		14,034	5,325,001	4,106,146	1,218,855	22.9%	670,824	548,031	7,242	39,723	515,550	9.7%	420,000
Isanti	Off-Sale Only		5,369	2,267,230	1,665,290	601,940	26.5%	340,344	261,596	7,014		268,610	11.8%	150,000
Isle	On- & Off-Sale		762	1,008,383	638,195	370,188	36.7%	288,741	81,447	17,761		99,208	9.8%	83,000
Ivanhoe	On- & Off-Sale		554	479,730	283,966	195,764	40.8%	185,632	10,132	37	283	9,886	2.1%	
Jackson	Off-Sale Only		3,354	1,018,767	814,386	204,381	20.1%	215,400	(11,019)	3,156		(7,863)	-0.8%	41,000
Kasson	Off-Sale Only		6,022	1,172,438	917,823	254,615	21.7%	217,171	37,444	2,447		39,891	3.4%	61,000
Kelliher	On- & Off-Sale		266	408,851	220,918	187,933	46.0%	152,058	35,875	1,348		37,223	9.1%	20,000
Kellogg	On- & Off-Sale		445	121,790	79,059	42,731	35.1%	60,643	(17,912)	6,340		(11,572)	-9.5%	
Kenyon	On- & Off-Sale		1,819	656,323	435,193	221,130	33.7%	202,549	18,581	18,116	229	36,468	5.6%	25,000
Kiester	Off-Sale Only		491	171,565	112,381	59,184	34.5%	55,060	4,124	5,402	2,829	6,697	3.9%	
Lake Benton	On- & Off-Sale	[16]	676	240,424	148,821	91,603	38.1%	121,936	(30,333)	2		(30,331)	-12.6%	10,000
Lake Park	On- & Off-Sale		789	657,932	387,692	270,240	41.1%	245,889	24,351			24,351	3.7%	232,228
Lakefield	Off-Sale Only		1,709	411,237	295,659	115,578	28.1%	77,942	37,636	4,402	64	41,974	10.2%	(5,827)
Lancaster	On- & Off-Sale		336	275,983	159,978	116,005	42.0%	95,923	20,082	3,973		24,055	8.7%	
Le Center	On- & Off-Sale		2,504	871,902	542,688	329,214	37.8%	290,193	39,021	74	5,646	33,449	3.8%	25,000
Lewisville	On- & Off-Sale		247	208,674	110,478	98,196	47.1%	100,545	(2,349)	7,773		5,424	2.6%	
Lindstrom	On- & Off-Sale		4,431	2,112,650	1,474,607	638,043	30.2%	551,852	86,191	31,972		118,163	5.6%	132,630
Litchfield	Off-Sale Only		6,688	2,150,292	1,572,416	577,876	26.9%	319,924	257,952	4,015	39,867	222,100	10.3%	59,000
Littlefork	On- & Off-Sale		645	409,803	250,405	159,398	38.9%	158,595	803	3,571		4,374	1.1%	30,000
Long Prairie	Off-Sale Only		3,441	1,334,065	988,575	345,490	25.9%	178,206	167,284	2,114		169,398	12.7%	90,000
Longville	On- & Off-Sale		154	1,483,157	958,264	524,893	35.4%	415,723	109,170	2,121	6,242	105,049	7.1%	
Lonsdale	Off-Sale Only		3,768	1,352,506	1,021,307	331,199	24.5%	276,587	54,612	46		54,658	4.0%	
Luverne	Off-Sale Only		4,709	1,186,644	843,306	343,338	28.9%	237,501	105,837	4,544		110,381	9.3%	45,000
Madelia	Off-Sale Only		2,319	408,190	317,664	90,526	22.2%	59,722	30,804	629		31,433	7.7%	30,000
Madison	Off-Sale Only		1,522	459,285	337,108	122,177	26.6%	113,441	8,736	1,850		10,586	2.3%	5,000
Mahnomen	On- & Off-Sale		1,222	1,087,758	699,912	387,846	35.7%	316,515	71,331	32,004	27,607	75,728	7.0%	
Maple Lake	Off-Sale Only		2,099	1,358,743	1,035,368	323,375	23.8%	283,520	39,855	5,693		45,548	3.4%	25,000
Mapleton	On- & Off-Sale		1,768	554,108	332,967	221,141	39.9%	243,273	(22,132)	11,698		(10,434)	-1.9%	
Marshall	Off-Sale Only		13,619	3,717,457	2,779,291	938,166	25.2%	388,973	549,193	714		549,907	14.8%	375,000
Mazeppa	On- & Off-Sale		845	370,477	214,671	155,806	42.1%	133,469	22,337	7,360		29,697	8.0%	
Medford	On- & Off-Sale		1,236	360,084	191,843	168,241	46.7%	167,267	974	9,141		10,115	2.8%	10,000
Menahga	On- & Off-Sale		1,304	725,575	430,592	294,983	40.7%	249,990	44,993	6,249	1,024	50,218	6.9%	41,000
Mentor	On- & Off-Sale		153	519,208	282,435	236,773	45.6%	191,056	45,717	493		46,210	8.9%	26,000
Milaca	Off-Sale Only		2,921	1,915,174	1,442,129	473,045	24.7%	323,738	149,307	5,346	24,079	130,574	6.8%	30,000
Millerville	On- & Off-Sale		105	335,154	174,782	160,372	47.9%	130,684	29,688	1,163		30,851	9.2%	
Miltona	On- & Off-Sale		423	608,087	335,818	272,269	44.8%	236,516	35,753	3,056		38,809	6.4%	

Table 9	
Comparison of Greater Minnesota City Liquor Store Operations - 2012	

Numericalis         Of Sale Only          5.31         2.157,010         549,42         2.58         4.01,12         (12),01         2.000          101,00         103         120,00         100,0							Gross Pi	ofit					Net Profit/	(Loss)	Transfers
Numericalis         Of Sale Only          5.31         2.157.010         549.42         2.58         4.01124         [120,31]         2.000          111.05         6.73         110.05         6.73         110.05         110.0			Foot-						1	0		0			· · · ·
Memicale         OF-Sake Gap          12,00         43,81798         33,8023         1,216,735         22,00         95,2749          95,33          94,30         11,25         33,75         34,75         34,76         34,60         83,76         33,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         33,76         32,76         34,76         33,76         34,76         34,76         34,76	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Memicale         OF-Sake Gap          12,00         43,81798         33,8023         1,216,735         22,00         95,2749          95,33          94,30         11,25         33,75         34,75         34,76         34,60         83,76         33,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         34,76         33,76         32,76         34,76         33,76         34,76         34,76         34,76	Montevideo	Off-Sale Only		5 3/3	2 125 434	1 576 010	549 424	25.8%	420 124	129 300	2 696		131 996	6.2%	100.000
Monel Lab         One & Off-Sole          2,812         1,900,41         176,974         38.397         35.398         35.794         (6,8,13)          18,40         19,931         18,95          19,931         18,95          19,931         12,932         92,94         12,900         12,911,95         1															
Memin         Off-Sake Only          5.318         2.858/027         2.100/076         775,547         20.75         44.70         85.24          1.20,84         9.15         755,97         252,37         222,473         14.70         85.24          1.558         9.1526         9.158         9.158 <t< td=""><td></td><td></td><td></td><td>,</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>,</td><td></td><td></td><td></td></t<>				,								,			
	Mora										4.602				270,000
Nexis         Ors, & Off Sale	Morris	•										,			156,890
New Yachillo         One & O. Sale          I.19         66,113         041/10         226,55         38.98         11.12         80.13         5.286          12.05         72,787         92,95           Neak Bauk         Of Sale Outy          10.15         2,197,737         60,718         2,717         20,8213         2113,11         108         22,461         112,00         3,78         120,00           Neah Bauk         Of Sale Outy          10,13         2,717,17         60,718         27,16         3,216         110,00         3,78         120,00           Open          60,753          10,41         113,164         42,06         112,20         2,86          3,116         10,00         2,86         5,00         123,151         10,02         10,07         2,50         2,01         10,01         10,00         2,00         10,01         10,01         10,00         2,00         10,01         10,00         2,00         10,01         10,00         2,01         10,01         10,00         2,01         10,01         10,00         2,01         10,01         10,00         10,00         10,01         10,00         10,01	Nevis														35,000
Naise         One & Ot Sale          1,088         3,173,52         2,173,67         996,205         30.4%         671,200         288,52          12,051         1	New York Mills	On- & Off-Sale		1,190		404,703	256,455	38.8%			5,286		85,629	13.0%	59,500
Nach Banch         Off-Saic Oaly          10.101         2.197.037         10.705         2.74%         833.92         21.8.17         11.9         26.404         191.998         8.7%         123.28           Nardiand         On-& GO Saic Oaly          20.4         253.58         23.51.85	Nisswa											12,051			166,695
Northorn         One & Off-Sale          202         255.480         203.016         112.400         122.407         9          39.161         1.0%         2000           Openno         One & Off-Sale          390         413.891         225.509         188.722         45.66         117.323         1.0%         1.007         2.0%         5.00           Openno         One & Off-Sale          2.31         1.0%         2.007         2.0%         5.00         3.0%         0.0000         2.0% </td <td>North Branch</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>169</td> <td></td> <td></td> <td></td> <td>128,000</td>	North Branch										169				128,000
Ogare A         One & OTS-kale          194         322.383         188.466         14.067         41.06         10.031         23.736         2.866          26.0612         8.29         5.000           Orghive On & OTS-ka          189         477.020         165.063         100.557         8.38         108.965         6.400         2.074          4.333         -1.06         C00.00           On & CortSale          179         572.14         23.07         23.948         20.063         44.528         2.570          53.988         7.90          53.988         7.90          53.988         7.90          53.988         7.90          53.98         7.90          53.98         7.90          53.98         7.90          2.90         7.90         7.90          53.98         7.90          33.06.01         10.08         10.308         23.90         10.98         23.86.02         13.26.01         13.90         2.90         7.70         1.92.80         10.98         13.90         13.90         13.90         13.90         1.90         13.90	Northfield	Off-Sale Only		20,373	2,915,670	2,168,152	747,518	25.6%	533,401	214,117	12,245		226,362	7.8%	131,280
Opera         Opera         Opera         Opera         Opera         A Cort Sale	Northome	On- & Off-Sale		202			151,564	42.6%			9		39,164		20,000
Oglvins         One & Off-Sade	Ogema	On- & Off-Sale						41.6%			2,866		26,602		5,000
Olivia         One & Olf-Sale          2.454         94.04.09         650.4750         271.473         22.70         20.661         12.812         99.83          22.70         20.67           Oak         One & Olf-Sale          1.750         708.850         400.000         30.700         43.08         21.053         31.74         100.85           Park Repid         Olf-Sale          1.757         371.83         22.824         21.750         44.04.81         31.36.08          51.818         70.85          70.85.07         70.85         81.257         81.257         81.257         81.257         81.257         81.257         91.258 </td <td>Ogilvie</td> <td>On- &amp; Off-Sale</td> <td></td> <td>359</td> <td></td> <td></td> <td></td> <td>45.6%</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>5,000</td>	Ogilvie	On- & Off-Sale		359				45.6%							5,000
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Okabena	On- & Off-Sale		189	267,620	165,063	102,557	38.3%	108,963	(6,406)	2,074		(4,332)	-1.6%	(2,074)
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Olivia	On- & Off-Sale		2,454	924,949	650,476	274,473	29.7%	261,661	12,812	9,958		22,770	2.5%	
Osaka         One & Off-Sale          1,750         108,850         414,040         304,790         43,796         34,298         14,643         13,288          52,888         7,78            Park Raphalo         Oif-Sale Ouby          3,818         3,196,977         2,396,366         8016,611         2,598         1,643         1,364          2,222         1,616,119         4,2959         2,2160         3,408         2,2243         (1,360)	Orr	On- & Off-Sale		271	532,412	322,790	209,622	39.4%	160,963	48,659	4,515		53,174	10.0%	26,000
Patikade         One & OF Sale Orisale          137         371.088         223.422         147.606         329.08         14.643         13.208          340.02         0.06         015.ale          340.02         0.06         015.ale          340.02         0.06         015.ale         0.06         015.ale         0.07         2.07.67         0.08.01         2.06         32.062         1.03.00          340.02         0.06         0.06         0.07.81         0.01         0.06         0.02         0.06	Osakis														
Park Rapid:         O.F. Solf Sale         O.F. Solf Sale         O.F. Solf Sale         J.I.011         65 (J10)         2.99,298         221,421         34.09         328,662         1,24         J.Solf         4.207         C.7.57         4.228         4.20           Paptexville         OIF Sale Only          2.476         J.Solf         34.08         223,421         (J.Solf)          70,514         6.278         40.00           Perham         OIF Sale Only          3.018         2.778,443         2.021,310         757,133         2.78         34.016         40.772.44         2.159         1.838         1.048         1.000,00,00         1.000,00         1.000,00	Palisade	On- & Off-Sale			371,038	223,432	147,606	39.8%	132,963		13,208		27,851	7.5%	
Parkers Prinzie         One-& OF-Sale Only          2.442         (1.300)          2.620         (27,637)         4.2%            Perlicant Rapish         Off-Sale Only          2.446         1.136,076         883,128         247,870         21,873         32,873         132,670         17,224         21,159         128,725         10.8%         34,47           Preham         Orf-Sale Only          3.018         2.778,443         20,813         22,84%         368,070         188,797         18,739         6.480         100,000         18,85         22,84%         368,070         19,873         5.898          175,88         10.44%         102,000         18,85         22,944         20,861         3.800         9.252          47,934         7.5%          52,361         24,944         0.95,805         25,054         457,857         12,042         12,964         22,964         0.90         53,150         31,81         53,30         81          52,363         31,845         32,364         32,350         81          53,96         30,90         32,353         81,85         21,90,91         53,97         32,98         2	Park Rapids	Off-Sale Only		3,808	3,196,977	2,396,366	800,611	25.0%	461,949	338,662	1,364		340,026	10.6%	134,002
Peican Rapids         Off-Sale Con <sup>5</sup> y          2.476         1.186/67         88.870         31.88         26.8%         185.727         132.670         17.224         21.159         122.75         10.8%         120.75           Pine City         Off-Sale Conly          30.08         1.687.377         1.208.894         477.843         28.4%         308.70         109.783         5.598          77.61         27.9%         189.773         20.78.10         104.4%         102.75           Plainview         On & Colf-Sale          3.337         655.785         405.839         249.94         38.1%         211.937         38.09         9.925          429.694         7.8%         5.5%           Princton         Off-Sale Conly          3.089         901.873         668.389         233.48         25.9%         180.134         53.55         81          249.694          54.491         53.50         81          12.506         22.5%         19.044          54.91         35.99         100.75         10.59.41         13.95.61         25.00         1.88.61         28.95.61         25.50          12.506         <	Parkers Prairie	On- & Off-Sale		1,011	651,019	429,958	221,061	34.0%	222,421			26,297	(27,657)	-4.2%	
Perham         Off-Sale Con'y          3.018         2.77.84.3         2.20.1310         977.133         27.3%         3.494.186         407.947         18.739         66.480         302.026         1.3.0%         1200.00           Pipestone         Off-Sale Con'y          4.273         1.426.072         1.028.309         397.63         27.9%         189.744         208.019         3.592          211.611         14.85         22.5           Pinnecton         Off-Sale Conly          4.727         2.773.415         2.079.610         693.85         25.0%         457.057         25.748         12.946         2.949.94         9.0%         53.53           Branciat          650         578.224         377.83         203.85         34.7%         194.845         5.540         6.066          9.01         3.66         4.500         2.5.67         4.500         2.5.67         4.500         3.572         7.440         1.961          9.01         3.68         4.500         3.578         1.56.20         1.8.89         15.206         2.5         4.500         3.578         1.500         2.5         1.500         2.5         5.54         9.00         <	Paynesville	Off-Sale Only		2,442	1,130,998	883,128	247,870	21.9%	185,250	62,620	7,694		70,314	6.2%	40,000
Pine City         Off-Sale Only          175.681         10.4%         10000           Picestone         Off-Sale Only          175.681         10.4%         1002           Plainryiev         One-&Off-Sale Only          3337         655.785         1008.839         249.946         38.1%         211.937         38.009         9.925          241.64         0.49         0.6%         53.50           Pinctorn         Off-Sale Only          32.069         901.873         666.389         23.344         25.9%         1801.14         53.350         81          254.04         0.0%         25.431         5.59%         30.00           Randal         One-&Off-Sale          608         358.478         162.656         22.222         57.8%         125.322         7.440         1.961          9.401         2.468         81.6000           Rentro         One-&Off-Sale          569         554.317         350.503         20.314         36.878         191.264         12.550          12.550         2.3%         2.663         88.000         0.60.753.10         0.754.211         12.577.120.273         1.557.757         <	Pelican Rapids	Off-Sale Only		2,476	1,186,767	868,370	318,397	26.8%	185,727	132,670	17,224	21,159	128,735	10.8%	34,475
Pipestone         Off-Sale Only          4,273         (4,26,072         (128,309         397,42         29%         (189,744)         (208,019          211,611         (14.8%)         (222,37)           Prinoretor         Off-Sale Only          43,037         (657,87)         20,058         25,0%         457,057         236,748         (12.946)          249,664         50,00	Perham	Off-Sale Only		3,018	2,778,443	2,021,310	757,133	27.3%	349,186	407,947	18,739	66,480	360,206	13.0%	120,750
Pinknew         One & Off-Sale	Pine City	Off-Sale Only		3,084	1,687,377	1,208,894	478,483	28.4%	308,700	169,783	5,898		175,681	10.4%	100,000
Princetom       Orff-Sale Only $4,727$ $2,773,415$ $2,079,610$ $693,805$ $225,98$ $475,077$ $226,748$ $12,946$ $249,094$ $9,996$ $53,331$ $55,996$ $30,00$ Randall       On-& Coff-Sale $650$ $578,224$ $377,839$ $203,853$ $34,78$ $194,845$ $55,400$ $6.966$ $12,906$ $2.248$ $190,790$ Remer       On-& Coff-Sale Only $52.39$ $158,86,193$ $203,814$ $452,850$ $112,850$ $2.378$ $2.386$ $2.236$ $2.386$ $2.236$ $2.386$ $2.236$ $2.386$ $2.236$ $2.386$ $2.236$ $2.386$ $2.236$ $2.386$ $2.366$ $2.299$ $789$ $2.238$ $2.236$ $2.236$ $2.376$ $1.956,776$ $820,516$ $229,124$ $2.246$ $221,990$ $112,250$ $1.582,200$ $118,857$ $100,120$ $1.976,76$ $2.936$ $2.362,290$ $792,2376$ $1.63,239$ $113,452$ $19,707$ $5.748$ $$ $2.30,211$ $12,850,291$	Pipestone	Off-Sale Only		4,273	1,426,072	1,028,309	397,763	27.9%	189,744	208,019	3,592		211,611	14.8%	222,537
Procector         Off-Sale         ·····         53,009         901,873         668,389         233,484         25.9%         180,134         53,350         81         ····         53,313         5.9%         300           Randall         On-& Off-Sale         ····         608         385,478         162,666         222,822         57,8%         215,382         7,440         1.961         ····         19,01         2,4%         45,000           Renker         On-& Off-Sale         ····         52,01         1,888,161         1,596,617         492,022         26,1%         335,782         7,440         1,961         ····         12,516         8,819         2,668           Roseau         Off-Sale Only         ····         3,053         13,6534         111,956         24,576         262,599         7.89         ····         263,188         14,8%         200,00           Rond Lake         Off-Sale Only         ····         3,053         22,1761         262,599         7.89         ····         263,188         14,8%         200,00         1,815         ····         101,135         ····         12,510         2,517,61         262,599         7.89         ····         12,510         2,518         2,518         2,	Plainview	On- & Off-Sale		3,337	655,785	405,839	249,946	38.1%	211,937	38,009	9,925		47,934	7.3%	
Randall       On-& Off-Sale        660       578,224       377,839       200,385       34,7%       194,845       5.540       6.966        12,506       2.2%       190,79         Renicer       On-& OT-S der Sale        5.230       1.888,619       1.306,617       422,002       2.61%       335,782       156,220       11,889       15.941       15.942       8.8       8.9%       80,000         Remer       On-& Off-Sale Only        2.629       1.774,921       1.257,761       529,1%       254,761       262,399       7.89        12,150         10,153,188       14.8%       200,000         Romal Lake       Off-Sale Only        3,054       1.195,670       820,546       24,578       18,07%       55,880       (11,320)       1,185        (10,137)         34,012        30,271       64,373         34,012        30,71       64,473       22,073       11,4355       19,707       5,748        23,93         30,216       33,35       11,71,013       22,496       26,015       34,47       22,020       3	Princeton	Off-Sale Only		4,727	2,773,415	2,079,610	693,805	25.0%	457,057	236,748	12,946		249,694	9.0%	53,500
Ramier         On-& Off-Sale          608         385 478         162,656         222,822         57,8%         215,382         7,440         1.961          9,401         2.4%         45,000           Redwood Palls         Off-Sale Only          569         554,317         350,603         203,814         36,8%         191,264         12,550           12,550         2,3%         2,3%         2,65           Roseau         Off-Sale Only          375         136,534         111,955         24,578         18,0%         35,898         (11,320)         1,185          (10,135)         -7,4%          RushCrity         Off-Sale Only          34,012         (24,012)          34,012         (34,012)          34,012         (34,012)          34,012          34,012         35,333         9,214         42,457         31,271,010         137,339         133,162         49,1%         104,256         66          34,012          34,012          34,012          34,012          36,014         31,452         9,17,79         1,57,48 </td <td>Proctor</td> <td>Off-Sale Only</td> <td></td> <td>3,069</td> <td>901,873</td> <td>668,389</td> <td>233,484</td> <td>25.9%</td> <td>180,134</td> <td>53,350</td> <td>81</td> <td></td> <td>53,431</td> <td>5.9%</td> <td>3,000</td>	Proctor	Off-Sale Only		3,069	901,873	668,389	233,484	25.9%	180,134	53,350	81		53,431	5.9%	3,000
Redword Falls       Off-Sale Only        5.230       1,888.619       1,396.617       492.002       26.1%       335.782       156.220       11,889       159.41       152,168       8.1%       80.00         Romer       On-& Off-Sale Only        2.629       1,774.921       1,257,761       517,160       29.1%       254.761       262.399       789        263.188       14.8%       200.00         Round Lake       Off-Sale Only        375       136.534       111.956       24.578       18.0%       35.898       (11,320)       1.185        (10,135)       -7.4%         34.012       (34.012)        30.721       (64.733)         34.012       (34.012)        30.721       (64.733)         34.012       (34.012)        30.721       (64.733)         34.012       (34.012)        30.721       (64.733)        34.012       (34.012)	Randall	On- & Off-Sale		650	578,224	377,839	200,385	34.7%	194,845	5,540	6,966		12,506	2.2%	190,799
Remer         On- & Orf-Sale          369         554,317         330,503         203,814         36,8%         191,264         12,520          1         12,550         2.3%         26,318         200,00           Rosearu         Off-Sale Only          375         136,534         111,956         24,578         18,0%         35,898         (11,320)         1.185          (10,135)         .7.4%            Rush Cry         Off-Sale Only          30,054         1,059,670         820,546         239,124         22,6%         251,980         (12,826)         65          (10,135)         .7.4%            Rush Cri         On- & Off-Sale         On's         30,757           34,012         (34,012)          30,71         (64,733)          20,70         14,455         19,707         5,748          20,721         (64,733)         22,303         113,052         117,650         2,756         0.0         10,025         6.0         10,025         6.0         10,025         6.0         170,256         80         10,000         33,3%         177,65 <t< td=""><td>Ranier</td><td>On- &amp; Off-Sale</td><td></td><td>608</td><td>385,478</td><td>162,656</td><td>222,822</td><td>57.8%</td><td>215,382</td><td>7,440</td><td>1,961</td><td></td><td>9,401</td><td>2.4%</td><td>45,000</td></t<>	Ranier	On- & Off-Sale		608	385,478	162,656	222,822	57.8%	215,382	7,440	1,961		9,401	2.4%	45,000
Roseau         Off-Sale Only          2,629         1,774 921         1,275,71         517,160         29,1%         254,761         262,399         789          263,188         14.8%         200,00           Rush City         Off-Sale Only          30,54         11,059,670         820,546         239,124         22.6%         251,980         (12,856)         65          (12,791)         -1.2%            Rushford         On-& AC Off-Sale         [21]         1,757           34,012         (34,012)          30,721         (64,733)          1.2%          Saired Hart         On-& AC Off-Sale          253         444,457         272,073         14.4%         204,231         (11,861)         22.93         80         10.995         2.4%         200,00           Sairi Hiames         Off-Sale Only          4,611         1,022,746         682,487         340,259         33.3%         172,759         167,500         2,756          170,256         6.6%         73,73           Sairu Rangio         Off-Sale Only          4,611         1,022,746         682,847         340	Redwood Falls	Off-Sale Only		5,230	1,888,619	1,396,617	492,002	26.1%	335,782	156,220	11,889	15,941	152,168	8.1%	80,000
Round Lake       Off-Sale Only        375       136,334       111,956       24,578       18,0%       35,898       (11,320)       1,185        (10,135)       7.4%          Rush City       Off-Sale Only        3,054       1,059,670       820,546       239,124       22.6%       251,980       (12,856)       65        (12,791)       -1.2%         30,721       (64,733)         30,721       (64,733)          30,721       (64,733)          25,455       9,4%         30,721       (64,733)         30,721       (64,733)         25,455       9,4%        26,458        26,453       10,506       33,5%       172,650       (15,594)       1.015        170,256       16,6%       73,73       53       3446,965       22,887       430,259       33,3%       172,759       16,500       2,757        170,256       16,6%       73,73       53       540,443       50,478       33,3%       172,759       16,550       2,757 <td< td=""><td>Remer</td><td>On- &amp; Off-Sale</td><td></td><td>369</td><td>554,317</td><td>350,503</td><td>203,814</td><td>36.8%</td><td>191,264</td><td>12,550</td><td></td><td></td><td>12,550</td><td>2.3%</td><td>2,651</td></td<>	Remer	On- & Off-Sale		369	554,317	350,503	203,814	36.8%	191,264	12,550			12,550	2.3%	2,651
Rush City       Off-Sale Only        3.054       1.059,670       820,546       239,124       22.6%       251,980       (12.856)       65        (12,773)         30,721       (64,733)         30,721       (64,733)         30,721       (64,733)         30,721       (64,733)         30,721       (64,733)         30,721       (64,733)         30,721       (64,73)	Roseau	Off-Sale Only		2,629	1,774,921	1,257,761	517,160	29.1%	254,761	262,399	789		263,188	14.8%	200,000
Rushford       On- & Off-Sale       [21]       1,757          34,012 $(34,012)$ 30,721 $(64,733)$ Russell       On- & Off-Sale        333       271,001       137,839       113,162       91,95       113,455       19,077       5,748        22,455       9,4%          Sacred Heart       On- & Off-Sale        233       426,965       226,3897       163,068       38,2%       178,662       (15,594)       1.015        (14,579)       3,4%          Saint James       Off-Sale Only        4,611       1.022,746       682,487       340,259       33,3%       172,759       167,500       2,756        62,414       2,7%        62,414       2,7%        64,645       12,00        62,414       2,7%        64,645       12,00        64,247       23,02       75,55       2,755       2,753       39,291       22,373       65        22,642       2,63,23        64,64       1,72       26,422       3,3%	Round Lake	Off-Sale Only		375	136,534	111,956	24,578	18.0%	35,898	(11,320)	1,185		(10,135)	-7.4%	
RussellOn & Off-Sale333 $271,001$ $137,839$ $133,162$ $49.1\%$ $113,455$ $19,707$ $5,748$ $22,455$ $9.4\%$ $9.4\%$ Sacred HeartOn & Off-Sale $535$ $464,457$ $272,087$ $192,370$ $41,4\%$ $204,231$ $(11,861)$ $22,936$ $80$ $10,995$ $2.4\%$ $200,00$ Saint HilarOn & Off-Sale $283$ $426,965$ $263,897$ $163,068$ $38,2\%$ $178,662$ $(15,594)$ $1,015$ $(14,579)$ $-3.4\%$ Saint JamesOff-Sale Only $42,014$ $(12,27,46)$ $682,487$ $340,259$ $33.3\%$ $172,759$ $167,500$ $2.756$ $102,250$ $16,6\%$ $73.73$ Sank RapidsOff-Sale Only $12,890$ $2.298,929$ $823.737$ $475,559$ $20.7\%$ $422,226$ $53,333$ $90.81$ $\ldots$ $62,414$ $2.7\%$ $\ldots$ ShebturnOn & Off-Sale $1115$ $792,699$ $503,427$ $289,272$ $36,5\%$ $261,131$ $28,141$ $6$ $1,725$ $26,422$ $3.3\%$ $\ldots$ Silver LakOn & Off-Sale $1.8668$ $944,914$ $570,871$ $374,043$ $39,6\%$ $322,694$ $41,349$ $2005$ $13,147$ $30,207$ $3.2\%$ $3.2\%$ $3.3\%$ $3.3\%$ $3.5\%$ $113,462$ $3.5,76$ $32,694$ $41,349$ $20,651$ $31,450$ $42,451$ $30,207$ $32,454$ $30,467$ $42,2\%$ <td>Rush City</td> <td>Off-Sale Only</td> <td></td> <td>3,054</td> <td>1,059,670</td> <td>820,546</td> <td>239,124</td> <td>22.6%</td> <td>251,980</td> <td>(12,856)</td> <td>65</td> <td></td> <td>(12,791)</td> <td>-1.2%</td> <td></td>	Rush City	Off-Sale Only		3,054	1,059,670	820,546	239,124	22.6%	251,980	(12,856)	65		(12,791)	-1.2%	
Sacred Heart       On- & Off-Sale        535       464.457       272.087       192.370       41.4%       204.231       (11.861)       22.936       80       10.995       2.4%       20.00         Saint Hulaire       On- & Off-Sale        283       426.965       263.897       163.068       38.2%       178.662       (15.594)       1.015        10(14.579)       -3.4%          Saint James       Off-Sale Only        4.611       10.02.746       682.487       340.259       33.3%       177.759       167.500       2.756        10.256       16.6%       73.73         Sauk Rapids       Off-Sale Only        710       496.319       296.489       199.830       40.3%       177.093       22.737       65        62.414       2.7%        Siberbur       0n- & Off-Sale        1.115       792.699       503.427       289.72       36.5%       326.694       41.349       2.005       13.147       30.207       3.2%        51.94       2.04.22       3.3%       17.953       82.044       4.349       2.005       13.147       30.207       3.2%        51.94       4.41.9	Rushford	On- & Off-Sale	[21]	1,757					34,012	(34,012)		30,721	(64,733)		
Saint Hilaire       On-& Off-Sale        283       426,965       263,897       163,068       38.2%       178,662       (15,594)       1.015        (14,579)      3.4%          Saint James       Off-Sale Only        4,611       1,022,746       682,487       340,259       33.3%       172,759       167,500       2,756        170,256       16.6%       73,73         Sauk Rapids       Off-Sale Only        710       496,319       296,489       199,830       40.3%       177,093       22,737       65        22,802       4.6%       12,00         Sherburn       On- & Off-Sale        1,115       792,699       503,427       289,272       36.5%       261,131       28,141       6       1,725       26,422       3.3%        Silver Bay        5100       11,1%       10,000       31,474       30,207       32,64       44,55%       244,419       (9,815)       15,749        5,934       1,1%       10,000         Slever Lake       On- & Off-Sale        1,318       374,514       231,576       142,938       38,2%       18,617       14,311       8,649	Russell	On- & Off-Sale		333	271,001	137,839	133,162	49.1%	113,455	19,707	5,748		25,455	9.4%	
Saint James       Off-Sale Only        4,611       1,022,746       682,847       340,259       33.3%       172,759       167,500       2,756        170,256       16.6%       73,73         Sauk Rapids       Off-Sale Only        710       496,319       2298,292       1,823,370       475,559       20.7%       422,226       53,333       9,081        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        62,414       2,7%        7,402       3,3%        7,403       39,6%       332,694       41,349       2,005       13,147       30,407       3,40,404       4,5%       24,419       9,045       1,46,67       4,2%       10,000       300       South Haven       On-& Off-Sale        1,313       374,514 </td <td>Sacred Heart</td> <td>On- &amp; Off-Sale</td> <td></td> <td></td> <td></td> <td>272,087</td> <td>192,370</td> <td>41.4%</td> <td>204,231</td> <td>(11,861)</td> <td>22,936</td> <td>80</td> <td>10,995</td> <td>2.4%</td> <td>20,000</td>	Sacred Heart	On- & Off-Sale				272,087	192,370	41.4%	204,231	(11,861)	22,936	80	10,995	2.4%	20,000
Sauk RapidsOff-Sale Only12,8902,298,9291,823,370475,55920.7%422,22653,3339,08162,4142.7%SebekaOn-& Off-Sale710496,319296,489199,83040.3%177,09322,7376522,8024.6%12,00SherburnOn-& Off-Sale1,115792,699503,427286,27236.5%261,13128,14161,72526,4223.3%Silver BayOn-& Off-Sale1,868944,914570,871374,04339.6%332,69441,3492,00513,14730,2073.2%Silver LakeOn-& Off-Sale829527,523292,919234,60444.5%244,419(9,815)15,7495,9341.1%10,000Sleepy EyeOff-Sale1,90245,110116,939128,17152.3%124,3173,8543,6187,4723.0%Spring GroveOn-& Off-Sale1,318374,514231,576142,93838.2%128,627143,31181615,1274.0%StacyOn-& Off-Sale8,6363,430,4711052,54723.5%599,416453,1318,89364,2066.1%60,00Thief River FallsOff-Sale Only8,06666,643303,668300,99649.8%23,069	Saint Hilaire	On- & Off-Sale				263,897		38.2%	178,662				(14,579)	-3.4%	
Sebeka       On- & Off-Sale        710       496,319       296,489       199,830       40.3%       177,093       22,737       65        22,802       4.6%       12,00         Sherburn       On- & Off-Sale        1,115       792,699       503,427       289,272       36,5%       261,131       28,141       6       1,725       26,422       3.3%          Silver Bay       On- & Off-Sale        1,868       944,914       570,871       374,043       39,6%       332,694       41,349       2,005       13,147       30,207       3.2%        59,34       1.1%       100,00         Silver Lake       On- & Off-Sale        3,577       593,882       445,458       148,424       25.0%       130,375       18,049       7,086       4668       24,667       4.2%       10,00       South Haven       On- & Off-Sale        1,318       374,514       231,576       142,938       38.2%       128,627       14,311       816        15,127       4.0%        Spring Grove       On- & Off-Sale        1,446       2669,139       1,751,415       917,724       34.4%       698,238       219,486	Saint James	Off-Sale Only				682,487									73,730
Sherburn       On- & Off-Sale        1,115       792,699       503,427       289,272       36.5%       261,131       28,141       6       1,725       26,422       3.3%          Silver Bay       On- & Off-Sale        1,868       944,914       570,871       374,043       39.6%       332,694       41,349       2,005       13,147       30,207       3.2%          Silver Lake       On- & Off-Sale        829       527,523       292,919       234,604       44.5%       244,419       (9,815)       17,49        5,934       1.1%       10,00         Sleep Eye       Off-Sale Only        190       245,110       116,939       128,171       52.3%       124,317       3,854       3,618        7,472       3.0%          Stacy       On- & Off-Sale        1,318       374,514       231,576       142,938       38.2%       128,627       14,311       816        15,127       4.0%          Stacy       On- & Off-Sale        1,446       2,669,139       1,751,15       15,127       13,48       698,238       29,9416       453,131       8,893 <td>Sauk Rapids</td> <td></td>	Sauk Rapids														
Silver Bay       On- & Off-Sale        1,868       944,914       570,871       374,043       39.6%       332,694       41,349       2,005       13,147       30,207       3.2%          Silver Lake       On- & Off-Sale        829       527,523       292,919       234,604       44.5%       244,419       (9,815)       15,749        5,934       1.1%       10,00         Sleepy Eye       Off-Sale Only        3,577       593,882       445,458       148,424       25.0%       130,375       18,049       7,086       4668       24,667       4.2%       100,00         South Have       On- & Off-Sale        1,318       374,514       231,576       142,938       38.2%       128,627       14,311       816        15,127       4.0%        533       363,047       1,052,547       23.5%       599,416       453,131       8.893        462,024       10.3%       368,27       17,040        7,172       3,0%       10,00       37,020       1,848       34,494       49,026       44,349       29,308       84,698       164,096       6.1%       60,00       61,9%       368,27       12,854	Sebeka														12,000
Silver LakeOn- & Off-Sale $829$ $527,523$ $292,919$ $234,604$ $44.5\%$ $244,419$ $(9,815)$ $15,749$ $5,934$ $1.1\%$ $10,00$ Sleepy EyeOff-Sale Only $3,577$ $593,882$ $445,458$ $148,424$ $25.0\%$ $130,375$ $18,049$ $7,086$ $468$ $24,667$ $4.2\%$ $10,00$ South HavenOn- & Off-Sale $190$ $245,110$ $116,939$ $128,171$ $52.3\%$ $124,317$ $3854$ $3,618$ $7,712$ $3.0\%$ Spring GroveOn- & Off-Sale $1,446$ $2,669,139$ $1,751,415$ $917,724$ $34.4\%$ $698,238$ $219,486$ $29,308$ $84,698$ $164,096$ $6.1\%$ $60,000$ Thief River FallsOff-Sale Only $8,636$ $4,482,994$ $3,430,447$ $1,052,547$ $23.5\%$ $599,416$ $453,131$ $8,893$ $462,024$ $10.3\%$ $368,27$ TracyOn- & Off-Sale $2,154$ $863,633$ $514,471$ $349,162$ $40.4\%$ $355,108$ $(5.96)$ $8,129$ $795$ $1,388$ $0.2\%$ $10,00$ Twin ValleyOn- & Off-Sale $3,722$ $1,811,749$ $1,348,038$ $463,711$ $25.6\%$ $320,570$ $143,141$ $3,521$ $146,662$ $8.1\%$ $115,95$ UlenOn- & Off-Sale $553$ $363,191$ $188,257$ $174,934$ $48.2\%$ $150,332$ $24,602$	Sherburn														
Sleepy Eye         Off-Sale Only          3,577         593,882         445,458         148,424         25.0%         130,375         18,049         7,086         468         24,667         4.2%         10,00           South Haven         On- & Off-Sale          190         245,110         116,939         128,171         52.3%         124,317         3,854         3,618          7,472         3.0%            Spring Grove         On- & Off-Sale          1,318         374,514         231,576         142,938         38.2%         128,627         14,311         816          15,127         4.0%            Stacy         On- & Off-Sale          1,446         2,669,139         1,751,415         917,724         34.4%         698,238         219,486         29,308         84,698         164,096         6.1%         60,00           Thier River Falls         Off-Sale Only          8,63         4,482,994         3,430,447         1,052,547         23,5%         599,416         453,131         8,893          462,002         4.0%         10,06           Tracy         On- & Off-Sale          8,08	Silver Bay									41,349	,	13,147		3.2%	
South Haven       On- & Off-Sale        190       245,110       116,939       128,171       52.3%       124,317       3,854       3,618        7,472       3.0%          Spring Grove       On- & Off-Sale        1,318       374,514       231,576       142,938       38.2%       128,627       14,311       816        15,127       4.0%          Stacy       On- & Off-Sale        1,446       2,669,139       1,751,415       917,724       34.4%       698,238       219,486       29,308       84,698       164,096       6.1%       600,00         Thief River Falls       Off-Sale Only        8,636       4,482,994       3,430,447       1,052,547       23.5%       599,416       453,131       8,893        462,024       10.3%       368,27         Tracy       On- & Off-Sale        8,08       604,664       303,668       300,996       49.8%       234,069       66,927       2,881        69,808       11.5%       10,16         Two Harbors       Off-Sale Only        3,722       1,811,749       1,348,038       463,711       25.6%       320,570       143,141	Silver Lake														10,000
Spring Grove       On- & Off-Sale        1,318       374,514       231,576       142,938       38.2%       128,627       14,311       816        15,127       4.0%          Stacy       On- & Off-Sale        1,446       2,669,139       1,751,415       917,724       34.4%       698,238       219,486       29,308       84,698       164,096       6.1%       60,00         Thier River Falls       Off-Sale Only        8,636       4,482,994       3,430,447       1,052,547       23.5%       599,416       453,131       8,893        462,024       10.3%       368,27         Tracy       On- & Off-Sale        2,154       863,633       514,471       349,162       40.4%       355,108       (5,946)       8,129       795       1,388       0.2%       10,00         Twin Valley       On- & Off-Sale        808       604,664       303,668       300,996       49.8%       234,069       66,927       2,881        69,808       11.5%       115,95         Ulen       On- & Off-Sale        3,722       1,811,749       1,348,038       463,711       25.6%       320,570       143,141	Sleepy Eye										,	468			10,000
StacyOn- & Off-Sale1,4462,669,1391,751,415917,72434.4%698,238219,48629,308 $84,698$ $164,096$ $6.1\%$ $60,00$ Thief River FallsOff-Sale Only $8,636$ $4,482,994$ $3,430,447$ $1,052,547$ $23,5\%$ $599,416$ $453,131$ $8,893$ $462,024$ $10.3\%$ $368,27$ TracyOn- & Off-Sale $2,154$ $863,633$ $514,471$ $349,162$ $40.4\%$ $355,108$ $(5,96)$ $8,129$ $795$ $1,388$ $0.2\%$ $10,00$ Twin ValleyOn- & Off-Sale $808$ $604,664$ $303,668$ $300,996$ $49.8\%$ $234,069$ $66,927$ $2,881$ $69,808$ $11.5\%$ $10,00$ Two HarborsOff-Sale Only $3,722$ $1,811,749$ $1,348,038$ $463,711$ $25.6\%$ $320,570$ $143,141$ $3,521$ $146,662$ $8.1\%$ $115,95$ UlenOn- & Off-Sale $553$ $363,191$ $188,257$ $174,934$ $48.2\%$ $150,332$ $24,602$ $470$ $25,072$ $6.9\%$ UnderwoodOff-Sale Only $335$ $514,619$ $377,809$ $166,810$ $26.6\%$ $117,977$ $18,833$ $5,935$ $31,751$ $6.5\%$ $5,00$ VergasOff-Sale Only $335$ $514,619$ $377,809$ $166,810$ $10,435$ $19,465$ $127$ $5,468$ $14,124$ $5.3\%$	South Haven														
Thief River Falls       Off-Sale Only        8,636       4,482,994       3,430,447       1,052,547       23.5%       599,416       453,131       8,893        462,024       10.3%       368,27         Tracy       On- & Off-Sale        2,154       863,633       514,471       349,162       40.4%       355,108       (5,946)       8,129       795       1,388       0.2%       10,00         Twin Valley       On- & Off-Sale        808       604,664       303,668       300,996       49.8%       234,069       66,927       2,881        69,808       11.5%       10,16         Two Harbors       Off-Sale Only        3,722       1,811,749       1,348,038       463,711       25.6%       320,570       143,141       3,521        146,662       8.1%       115,95         Ulen       On- & Off-Sale Only        553       363,191       188,257       174,934       48.2%       150,332       24,602       470        25,072       6.9%          Underwood       Off-Sale Only        336       487,283       345,905       141,378       29.0%       110,935       30,443       1	Spring Grove														
TracyOn- & Off-Sale $2,154$ $863,633$ $514,471$ $349,162$ $40.4\%$ $355,108$ $(5,946)$ $8,129$ $795$ $1,388$ $0.2\%$ $10,00$ Twin ValleyOn- & Off-Sale $808$ $604,664$ $303,668$ $300,996$ $49.8\%$ $234,069$ $66,927$ $2,881$ $69,808$ $11.5\%$ $10,16$ Two HarborsOff-Sale Only $3,722$ $1,811,749$ $1,348,038$ $463,711$ $25.6\%$ $320,570$ $143,141$ $3,521$ $146,662$ $8.1\%$ $115,95$ UlenOn- & Off-Sale Only $553$ $363,191$ $188,257$ $174,934$ $48.2\%$ $150,332$ $24,602$ $470$ $25,072$ $6.9\%$ UnderwoodOff-Sale Only $336$ $487,283$ $345,905$ $141,378$ $29.0\%$ $110,935$ $304,433$ $1,308$ $31,751$ $6.5\%$ $$ VergasOff-Sale Only $335$ $514,619$ $377,809$ $136,810$ $26.6\%$ $117,977$ $18,833$ $59,35$ $24,768$ $4.8\%$ $$ VerdaleOn- & Off-Sale $600$ $267,889$ $143,989$ $123,900$ $46.3\%$ $104,435$ $19,465$ $127$ $5,468$ $14,124$ $5.3\%$ $$	Stacy														
Twin ValleyOn- & Off-Sale808 $604,664$ $303,668$ $300,996$ $49.8\%$ $234,069$ $66,927$ $2,881$ $69,808$ $11.5\%$ $10,16$ Two HarborsOff-Sale Only $3,722$ $1,811,749$ $1,348,038$ $463,711$ $25.6\%$ $320,570$ $143,141$ $3,521$ $146,662$ $8.1\%$ $115\%$ UlenOn- & Off-Sale $553$ $363,191$ $188,257$ $174,934$ $48.2\%$ $150,332$ $24,602$ $470$ $25,072$ $6.9\%$ UnderwoodOff-Sale Only $336$ $487,283$ $345,905$ $141,378$ $29.0\%$ $110,935$ $30,443$ $1,308$ $31,751$ $6.5\%$ $5,00$ VergasOff-Sale Only $335$ $514,619$ $377,809$ $136,810$ $26.6\%$ $117,977$ $18,833$ $59,55$ $24,768$ $48.\%$ VerdaleOn- & Off-Sale $600$ $267,889$ $143,989$ $123,900$ $46.3\%$ $104,435$ $19,465$ $127$ $5,468$ $14,124$ $5.3\%$	Thief River Falls														368,277
Two Harbors         Off-Sale Only          3,722         1,811,749         1,348,038         463,711         25.6%         320,570         143,141         3,521          146,662         8.1%         115,95           Ulen         On-& Off-Sale          553         363,191         188,257         174,934         48.2%         150,332         24,602         470          25,072         6.9%            Underwood         Off-Sale Only          336         487,283         345,905         141,378         29.0%         110,935         30,403         1,308          31,751         6.5%         5,00           Vergas         Off-Sale Only          335         514,619         377,809         136,810         26.6%         117,977         18,833         5,935          31,751         6.5%          Verdale         On- & Off-Sale          600         267,889         143,989         123,900         46.3%         104,435         19,465         127         5,468         14,124         5.3%	Tracy														10,000
Ulen         On- & Off-Sale          553         363,191         188,257         174,934         48.2%         150,332         24,602         470          25,072         6.9%            Underwood         Off-Sale Only          336         487,283         345,905         141,378         29.0%         110,935         30,443         1,308          31,751         6.5%         5,00           Vergas         Off-Sale Only          335         514,619         377,809         136,810         26.6%         117,977         18,833         5,935          24,768         4.8%            Verndale         On- & Off-Sale          600         267,889         143,989         123,900         46.3%         104,435         19,465         127         5,468         14,124         5.3%	Twin Valley														10,162
Underwood       Off-Sale Only        336       487,283       345,905       141,378       29.0%       110,935       30,443       1,308        31,751       6.5%       5,00         Vergas       Off-Sale Only        335       514,619       377,809       136,810       26.6%       117,977       18,833       5,935        24,768       4.8%          Verndale       On- & Off-Sale        600       267,889       143,989       123,900       46.3%       104,435       19,465       127       5,468       14,124       5.3%	Two Harbors														115,950
Vergas         Off-Sale Only          335         514,619         377,809         136,810         26.6%         117,977         18,833         5,935          24,768         4.8%            Verndale         On- & Off-Sale          600         267,889         143,989         123,900         46.3%         104,435         19,465         127         5,468         14,124         5.3%	Ulen					,									
Verndale On- & Off-Sale 600 267,889 143,989 123,900 46.3% 104,435 19,465 127 5,468 14,124 5.3%	Underwood														5,000
	Vergas														
Vesta On- & Off-Sale 315 224,182 122,154 102,028 45.5% 100,844 1,184 1,184 0.5%															
	Vesta	On- & Off-Sale		315	224,182	122,154	102,028	45.5%	100,844	1,184			1,184	0.5%	

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2012

						Gross Pr	ofit					Net Profit/(	(Loss)	Transfers
		Foot-			Cost		Percent	Ope	rating	Nonope	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Wadena	Off-Sale Only		4,045	1,842,615	1,393,648	448,967	24.4%	250,194	198,773	6,903		205,676	11.2%	100,000
Waldorf	On- & Off-Sale		227	230,455	125,342	105,113	45.6%	144,308	(39,195)	3,525		(35,670)	-15.5%	
Walker	On- & Off-Sale		925	939,226	674,948	264,278	28.1%	126,503	137,775	197		137,972	14.7%	
Walnut Grove	On- & Off-Sale		864	477,070	245,538	231,532	48.5%	224,925	6,607	955		7,562	1.6%	
Warroad	Off-Sale Only		1,767	1,307,843	941,224	366,619	28.0%	211,468	155,151	2,986		158,137	12.1%	85,000
Waverly	On- & Off-Sale		1,381	931,079	663,397	267,682	28.7%	272,604	(4,922)	34	6,952	(11,840)	-1.3%	
Wells	On- & Off-Sale		2,307	715,922	511,061	204,861	28.6%	258,741	(53,880)	8,932		(44,948)	-6.3%	
West Concord	On- & Off-Sale		783	354,853	201,438	153,415	43.2%	157,730	(4,315)	4,451		136	0.0%	
Williams	On- & Off-Sale		187	282,823	175,885	106,938	37.8%	170,279	(63,341)			(63,341)	-22.4%	
Wilmont	On- & Off-Sale		338	250,189	146,662	103,527	41.4%	127,576	(24,049)	217		(23,832)	-9.5%	
Windom	Off-Sale Only		4,627	1,616,297	1,103,146	513,151	31.7%	288,218	224,933			224,933	13.9%	70,000
Winton	On- & Off-Sale		170	210,712	96,231	114,481	54.3%	135,181	(20,700)	5,334	6,171	(21,537)	-10.2%	200
Wolf Lake	On- & Off-Sale		60	420,321	192,241	228,080	54.3%	198,139	29,941	919	2,832	28,028	6.7%	13,000
Worthington	Off-Sale Only		12,900	3,093,924	2,292,942	800,982	25.9%	395,426	405,556	2,102		407,658	13.2%	200,000
Off-Sale Only			383,867	\$143,261,710	\$106,283,904	\$36,977,806	25.8%	\$22,639,989	\$14,337,817	\$698,741	\$753,770	\$14,282,788	10.0%	\$12,515,419
On- & Off-Sale			89,334	\$63,083,069	\$38,285,536	\$24,797,533	39.3%	\$22,026,023	\$2,771,510	\$671,778	\$388,551	\$3,054,737	4.8%	\$2,187,882
				. , ,	. , ,	. , . ,		. , , , , .	.,,,,	. , .				. , . ,
All Stores			473,201	\$206,344,779	\$144,569,440	\$61,775,339	29.9%	\$44,666,012	\$17,109,327	\$1,370,519	\$1,142,321	\$17,337,525	8.4%	\$14,703,301

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.
[16] Discontinued liquor operations during current year.
[21] Discontinued liquor operations in previous year.
[22] Nonoperating income includes the gain on the sale of fixed assets.

38

### Appendix 2

### 2012 Liquor Store Tables and Maps by Economic Development Region

This page left blank intentionally

## Table 10Comparison of Off-Sale City Liquor Store Operations - 2012Average Per Store by Economic Development Region

					Gross I	Profit						Transfers
		Number		Cost		Percent	Opera	ating	Nonop	erating	Net Income/	To/(From)
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Other Funds
	10.000	2	<b>**</b>	<b></b>	<i><b><i><b>•</b></i> • • • • • • • • • •</b></i>	<b>AF</b> 501	<b>*</b> 255.215	#200 22 <b>7</b>	¢ ( 222	<b>.</b>	<b>**</b>	<b>***</b>
1 - Northwest	13,032	3	\$2,521,919	\$1,876,477	\$645,442	25.6%	\$355,215	\$290,227	\$4,223	\$	\$294,450	\$217,759
2 - Headwaters	18,775	4	2,340,460	1,725,931	614,529	26.3%	350,776	263,753	4,399		268,152	122,251
3 - Arrowhead	10,854	5	1,379,980	1,009,314	370,666	26.9%	232,509	138,157	6,070		144,227	192,334
4 - West Central	55,248	17	1,548,989	1,156,002	392,987	25.4%	232,492	160,495	6,396	14,152	152,740	96,870
5 - North Central	7,486	2	1,588,340	1,191,112	397,229	25.0%	214,200	183,029	4,509		187,537	95,000
6E - Southwest Central	28,119	5	2,087,332	1,586,172	501,160	24.0%	291,045	210,115	4,431	23,140	191,406	130,600
6W - Upper Southwest	12,616	5	920,078	674,024	246,054	26.7%	189,669	56,385	4,779	3,266	57,899	38,795
7E - East Central	42,828	9	2,302,550	1,715,726	586,823	25.5%	386,529	200,294	15,523	18,054	197,764	135,671
7W - Central	85,027	10	2,624,468	1,925,514	698,954	26.6%	419,470	279,484	25,986	17,574	287,895	488,367
8 - Southwest	50,796	9	1,610,617	1,185,068	425,549	26.4%	240,543	185,006	3,509	1,778	186,737	114,190
9 - South Central	26,084	8	918,281	677,567	240,715	26.2%	151,482	89,233	3,537	3,366	89,404	50,377
10 - Southeast	33,002	4	1,519,561	1,146,530	373,031	24.5%	293,542	79,489	3,718		83,207	48,070
11 - 7-County Metro Area	445,837	36	3,188,099	2,366,495	821,604	25.8%	551,731	269,873	5,642	18,222	257,293	223,099
Average for Off-Sale	829,704	117	\$2,205,413	\$1,636,562	\$568,851	25.8%	\$363,268	\$205,583	\$7,708	\$12,049	\$201,242	\$175,615

## Table 11Comparison of On-Sale City Liquor Store Operations - 2012Average Per Store by Economic Development Region

					Gross F	Profit						Transfers
		Number		Cost		Percent	Opera	ting	Nonop	erating	Net Income/	To/(From)
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Other Funds
4 37 4 .	2.207		<b>\$455.067</b>	<b>\$251 554</b>	¢202.512	44.70/	¢174.150	<b>#20.251</b>	¢ < 170	¢	\$25 0 <b>0</b> 4	¢10.501
1 - Northwest	3,387	6	\$455,067	\$251,554	\$203,513	44.7%	\$174,159	\$29,354	\$6,470	\$	\$35,824	\$10,531
2 - Headwaters	4,917	10	553,788	345,498	208,290	37.6%	182,253	26,038	4,572	2,761	27,849	28,750
3 - Arrowhead	7,997	12	493,364	280,083	213,281	43.2%	192,036	21,246	6,086	5,646	21,686	24,037
4 - West Central	9,940	16	483,546	277,068	206,478	42.7%	181,153	25,325	3,016	3,039	25,302	22,641
5 - North Central	10,107	18	617,772	394,987	222,786	36.1%	178,724	44,062	3,349	2,554	44,857	30,196
6E - Southwest Central	5,858	6	507,738	288,829	218,909	43.1%	205,869	13,040	11,396	13	24,423	5,000
6W - Upper Southwest	4,044	6	479,030	282,500	196,530	41.0%	177,737	18,793	6,849	2,033	23,609	27,603
7E - East Central	9,631	9	1,048,131	683,143	364,988	34.8%	289,127	75,862	10,674	13,974	72,562	47,159
7W - Central	4,517	5	561,690	351,483	210,206	37.4%	208,704	1,502	9,119	3,294	7,327	5,256
8 - Southwest	6,951	12	362,179	204,894	157,285	43.4%	155,294	1,991	2,455	451	3,995	6,711
9 - South Central	9,278	8	485,853	301,765	184,089	37.9%	190,733	(6,644)	7,683	966	73	(12,207)
10 - Southeast	12,707	11	331,143	200,988	130,155	39.3%	127,450	2,705	5,783	2,814	5,674	1,252
11 - 7-County Metro Area	15,289	3	2,841,955	1,660,713	1,181,242	41.6%	900,066	281,175	5,059	56,966	229,268	81,714
Average for On-Sale	104,623	122	\$586,958	\$354,653	\$232,305	39.6%	\$202,674	\$29,631	\$5,631	\$4,586	\$30,677	\$19,943

								Operating Expenses				Net Profit	t/(Loss)	Transfers
		Foot-			Cost	Gross		as a Percent	Income/		erating		Percent	To/(From)
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
1 - Northwest														
Ada	On- & Off-Sale		1,673	\$547,511	\$320,947	\$226,564	\$191,709	35.0%	\$34,855	\$30,457	\$	\$65,312	11.9%	\$17,021
Goodridge	On- & Off-Sale		134	356,072	178,399	177,673	153,534	43.1%	24,139		Ψ 	24,139	6.8%	10,000
Lancaster	On- & Off-Sale		336	275,983	159,978	116,005	95,923	34.8%	20,082	3,973		24,055	8.7%	
Mentor	On- & Off-Sale		153	519,208	282,435	236,773	191,056	36.8%	45,717	493		46,210	8.9%	26,000
Roseau	Off-Sale Only		2,629	1,774,921	1,257,761	517,160	254,761	14.4%	262,399	789		263,188	14.8%	200,000
Saint Hilaire	On- & Off-Sale		2,029	426,965	263,897	163,068	178,662	41.8%	(15,594)	1,015		(14,579)	-3.4%	
Thief River Falls	Off-Sale Only		8,636	4,482,994	3,430,447	1,052,547	599,416	13.4%	453,131	8,893		462,024	10.3%	368,277
Twin Valley	On- & Off-Sale		808	604,664	303,668	300,996	234,069	38.7%	66,927	2,881		69,808	11.5%	10,162
Warroad	Off-Sale Only		1,767	1,307,843	941,224	366,619	234,069	16.2%	155,151	2,881		158,137	11.5%	85,000
wanoad	Oll-Sale Olly		1,707	1,507,845	941,224	500,019	211,408	10.270	155,151	2,980		156,157	12.1/0	85,000
Total for Region			16,419	\$10,296,161	\$7,138,756	\$3,157,405	\$2,110,598	20.5%	\$1,046,807	\$51,487	\$	\$1,098,294	10.7%	\$716,460
Percent of Total M	ILS Operations		1.8%	3.1%	3.0%	3.3%	3.1%		3.8%	3.2%		4.0%		3.1%
2 - Headwaters														
Akeley	On- & Off-Sale		429	\$368,885	\$212,744	\$156,141	\$138,563	37.6%	\$17,578	\$2	\$	\$17,580	4.8%	\$
Bagley	Off-Sale Only		1,407	1,032,303	790,803	241,500	199,939	19.4%	41,561	1,714		43,275	4.2%	15,000
Baudette	On- & Off-Sale		1,103	1,451,642	977,275	474,367	412,013	28.4%	62,354	1,085		63,439	4.4%	175,000
Bemidji	Off-Sale Only		13,560	5,132,559	3,716,554	1,416,005	741,217	14.4%	674,788	14,518		689,306	13.4%	340,000
Blackduck	On- & Off-Sale		797	854,304	537,579	316,725	239,865	28.1%	76,860	8,449		85,309	10.0%	52,500
Clearbrook	On- & Off-Sale		519	492,461	279,536	212,925	199,174	40.4%	13,751			13,751	2.8%	5,000
Kelliher	On- & Off-Sale		266	408,851	220,918	187,933	152,058	37.2%	35,875	1,348		37,223	9.1%	20,000
Mahnomen	On- & Off-Sale		1,222	1,087,758	699,912	387,846	316,515	29.1%	71,331	32,004	27,607	75,728	7.0%	20,000
Nevis	On- & Off-Sale		394	591,159	351,132	240,027	194,060	32.8%	45,967	2,833	27,007	48,800	8.3%	35,000
			3,808	3,196,977		800,611	461,949		338,662	2,855		340,026	8.5% 10.6%	134,002
Park Rapids Williams	Off-Sale Only On- & Off-Sale		187	282,823	2,396,366 175,885	106,938	170,279	14.4% 60.2%	(63,341)	1,304		(63,341)	-22.4%	134,002
winnanis	on- a on-sale		107	202,025	175,885	100,938	170,279	00.270	(05,541)			(05,541)	=22.470	
<b>Total for Region</b>			23,692	\$14,899,722	\$10,358,704	\$4,541,018	\$3,225,632	21.6%	\$1,315,386	\$63,317	\$27,607	\$1,351,096	9.1%	\$776,502
Percent of Total N	ALS Operations		2.5%	4.5%	4.4%	4.8%	4.8%		4.8%	4.0%	1.4%	5.0%		3.4%
3 - Arrowhead														
Aitkin	Off-Sale Only		2,139	\$950,095	\$752,900	\$197,195	\$119,236	12.5%	\$77,959	\$21,076	\$	\$99.035	10.4%	\$51,722
Barnum	On- & Off-Sale		611	468,177	235,908	232,269	235,622	50.3%	(3,353)	29,517	Ψ 	26,164	5.6%	7,000
Beaver Bay	On- & Off-Sale		181	387,373	196,772	190,601	184,607	47.7%	5,994			5,994	1.5%	96,614
Big Falls	On- & Off-Sale		235	309,480	166,816	142,664	136,302	44.0%	6,362	1,218		7,580	2.4%	13,628
Cook	Off-Sale Only		569	1,488,815	1,109,480	379,335	233,967	15.7%	145,368	2,003		147,371	9.9%	590,998
Cromwell	On- & Off-Sale		237	456,469	226,123	230,346	183,984	40.3%	46,362	11,693		58,055	12.7%	50,000
Grand Marais	Off-Sale Only		1,355	1,747,367	1,167,764	579,603	308,636	17.7%	270,967	3,668		274,635	15.7%	200,000
Littlefork	On- & Off-Sale		645	409,803	250,405	159,398	158,595	38.7%	803	3,571		4,374	1.1%	30,000
Moose Lake	On- & Off-Sale		2,812	1,089,031	705,074	383,957	315,724	29.0%	68,233	5,571	48,430	19,803	1.1%	
Northome	On- & Off-Sale		2,812	355,480	203,916	151,564	112,409	31.6%	39,155		48,430	39,164	1.8%	20,000
			202							-				
Orr Palisade	On- & Off-Sale On- & Off-Sale		157	532,412 371,038	322,790 223,432	209,622 147,606	160,963 132,963	30.2% 35.8%	48,659 14,643	4,515 13,208		53,174 27,851	10.0% 7.5%	26,000
Proctor	Off-Sale Only		3,069	901,873	668,389	233,484	180,134	20.0%	53,350	81		53,431	5.9%	3,000
Ranier Silver Bau	On- & Off-Sale		608	385,478	162,656	222,822	215,382	55.9%	7,440	1,961		9,401	2.4%	45,000
Silver Bay	On- & Off-Sale		1,868	944,914	570,871	374,043	332,694	35.2%	41,349	2,005	13,147	30,207	3.2%	115.050
Two Harbors	Off-Sale Only		3,722	1,811,749	1,348,038	463,711	320,570	17.7%	143,141	3,521		146,662	8.1%	115,950
Winton	On- & Off-Sale		170	210,712	96,231	114,481	135,181	64.2%	(20,700)	5,334	6,171	(21,537)	-10.2%	200
Total for Region			18,851	\$12,820,266	\$8,407,565	\$4,412,701	\$3,466,969	27.0%	\$945,732	\$103,380	\$67,748	\$981,364	7.7%	\$1,250,112
Percent of Total M	ILS Operations		2.0%	3.9%	3.6%	4.7%	5.2%		3.4%	6.5%	3.4%	3.6%		5.4%

		Foot-			Cost	Cross		Operating Expenses		Nonon	mating	Net Profit	(Loss) Percent	Transfers
Region and City	Type of Store	notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Nonope Revenues	Expenses	Amount	of Sales	To/(From) Other Funds
¥				, .	· ·	·					·			
4 - West Central	0661.01		12 000	¢4,400,505	¢2.420.170	#074 266	¢722.000	1.6.60/	¢2.42.277	¢1.07.6	¢10.470	# <b>2</b> 20.000	5.000	# <b>2</b> 00,000
Alexandria	Off-Sale Only		13,008	\$4,402,535	\$3,428,169	\$974,366	\$732,089	16.6%	\$242,277	\$1,076	\$12,473	\$230,880	5.2%	\$200,000
Audubon	On- & Off-Sale		527	569,019	348,619	220,400	219,181	38.5%	1,219	5,717	11,939	(5,003)	-0.9%	2,249
Barnesville Battle Lake	Off-Sale Only		2,600 881	448,651 1,166,319	339,121	109,530 344,601	83,375 222,494	18.6% 19.1%	26,155	2,962 4,111		29,117	6.5%	12,000 160,000
Brandon	Off-Sale Only On- & Off-Sale		492		821,718 283,690	,	,		122,107	4,111 972		126,218 34,603	10.8%	,
Browns Valley	On- & Off-Sale		584	481,116 196,164	119,924	197,426 76,240	163,795 97,054	34.0% 49.5%	33,631 (20,814)	2,081		(18,733)	7.2% -9.5%	
Callaway	On- & Off-Sale		238	528,537	277,711	250,826	214,489	49.5%	36,337	4,061		40,398	-9.5%	15,283
Dalton	Off-Sale Only		238	332,604	258,123	74,481	67,706	20.4%	6,775	1,624		8,399	2.5%	
Detroit Lakes	Off-Sale Only		8,763	4,909,641	3,749,632	1,160,009	427,547	8.7%	732,462	1,024	70,250	662,212	13.5%	555,072
Elizabeth	Off-Sale Only		173	356,548	272,643	83,905	68,767	19.3%	15,138	948		16,086	4.5%	
Erhard	Off-Sale Only		146	306,762	233,112	73,650	72,980	23.8%	670	3,475		4,145	1.4%	
Fergus Falls	Off-Sale Only		13,228	5,519,338	3,952,932	1,566,406	877,907	15.9%	688,499	33,271	42,256	679,514	12.3%	357,595
Frazee	On- & Off-Sale		1,378	638,753	401,304	237,449	199,552	31.2%	37,897	97		37,994	5.9%	
Glenwood	Off-Sale Only		2,546	1,164,969	903,860	261,109	184,971	15.9%	76,138	9,062		85,200	7.3%	40,000
Hawley	Off-Sale Only		2,094	967,427	715,644	251,783	188,224	19.5%	63,559	79	27,960	35,678	3.7%	5,000
Herman	On- & Off-Sale	[16]	437	194,296	122,655	71,641	90,262	46.5%	(18,621)		7,563	(26,184)	-13.5%	
Hitterdal	On- & Off-Sale		209	400,555	173,175	227,380	173,207	43.2%	54,173			54,173	13.5%	35,000
Lake Park	On- & Off-Sale		789	657,932	387,692	270,240	245,889	37.4%	24,351			24,351	3.7%	232,228
Millerville	On- & Off-Sale		105	335,154	174,782	160,372	130,684	39.0%	29,688	1,163		30,851	9.2%	
Miltona	On- & Off-Sale		423	608,087	335,818	272,269	236,516	38.9%	35,753	3,056		38,809	6.4%	
Morris	Off-Sale Only		5,396	1,790,908	1,363,683	427,225	262,475	14.7%	164,750	8,924		173,674	9.7%	156,890
New York Mills	On- & Off-Sale		1,190	661,158	404,703	256,455	176,112	26.6%	80,343	5,286		85,629	13.0%	59,500
Ogema	On- & Off-Sale		1,190	322,583	188,496	134,087	110,351	34.2%	23,736	2,866		26,602	8.2%	5,000
Osakis	On- & Off-Sale		1,750	708,850	404,060	304,790	270,462	34.2%	34,328	2,800		55,898	7.9%	
Parkers Prairie	On- & Off-Sale		1,750	651,019	404,000	221,061	270,402	34.2%	(1,360)	21,570	26,297	(27,657)	-4.2%	
Pelican Rapids	Off-Sale Only		2,476	1,186,767	868,370	318,397	185,727	15.6%	132,670	17,224	21,159	128,735	-4.2%	34,475
Perham	Off-Sale Only		3,018	2,778,443	2,021,310	757,133	349,186	12.6%	407,947	17,224	66,480	360,206	13.0%	120,750
Ulen	On- & Off-Sale		553	363,191	188,257	174,934	150,332	41.4%	24,602	470		25,072	6.9%	
Underwood	Off-Sale Only		336	487,283	345,905	141,378	110,935	22.8%	30,443	1,308		31,751	6.5%	5,000
Vergas	Off-Sale Only		335	514,619	377,809	136,810	117,977	22.9%	18,833	5,935		24,768	4.8%	
Wolf Lake	On- & Off-Sale		60	420,321	192,241	228,080	198,139	47.1%	29,941	919	2,832	28,028	4.8%	13,000
Wolf Lake	on- a on-sac		00	420,521	172,241	220,000	170,157	47.170	29,941	)1)	2,052	20,020	0.770	15,000
Total for Region			65,188	\$34,069,549	\$24,085,116	\$9,984,433	\$6,850,806	20.1%	\$3,133,627	\$156,996	\$289,209	\$3,001,414	8.8%	\$2,009,042
Percent of Total N	MLS Operations		7.0%	10.3%	10.3%	10.5%	10.2%		11.3%	9.9%	14.7%	11.0%		8.7%
5 North C A 1														
5 - North Central	0 0 0 0 0 1		100	¢	<i>•</i>	¢	<i>.</i>	<i>.</i>	<i>.</i>	A17 100	<b>*- - - - - - - - - -</b>	¢10.050	<i>•</i>	\$101 <b>2</b> 05
Bertha	On- & Off-Sale	[21][22]	490	\$	\$	\$	\$	\$	\$	\$17,492	\$7,233	\$10,259	\$	\$101,385
Browerville	On- & Off-Sale		783	469,309	257,502	211,807	178,600	38.1%	33,207	12,117		45,324	9.7%	27,002
Clarissa	On- & Off-Sale		675	381,578	237,056	144,522	144,190	37.8%	332	4,443		4,775	1.3%	
Eagle Bend	On- & Off-Sale		526	285,827	160,098	125,729	103,789	36.3%	21,940	10,390		32,330	11.3%	2,000
Fifty Lakes	On- & Off-Sale		392	394,555	183,314	211,241	191,759	48.6%	19,482			19,482	4.9%	
Flensburg	On- & Off-Sale	[0]	227	338,188	123,812	214,376	188,795	55.8%	25,581		4,928	20,653	6.1%	
Hackensack	On- & Off-Sale		314	1,047,883	717,705	330,178	278,765	26.6%	51,413	111	9,018	42,506	4.1%	
Long Prairie	Off-Sale Only		3,441	1,334,065	988,575	345,490	178,206	13.4%	167,284	2,114		169,398	12.7%	90,000
Longville	On- & Off-Sale		154	1,483,157	958,264	524,893	415,723	28.0%	109,170	2,121	6,242	105,049	7.1%	
Menahga	On- & Off-Sale		1,304	725,575	430,592	294,983	249,990	34.5%	44,993	6,249	1,024	50,218	6.9%	41,000
Nisswa	On- & Off-Sale		1,988	3,157,852	2,197,647	960,205	671,280	21.3%	288,925		12,051	276,874	8.8%	166,695
Randall	On- & Off-Sale		650	578,224	377,839	200,385	194,845	33.7%	5,540	6,966		12,506	2.2%	190,799
Remer	On- & Off-Sale		369	554,317	350,503	203,814	191,264	34.5%	12,550			12,550	2.3%	2,651
Sebeka	On- & Off-Sale		710	496,319	296,489	199,830	177,093	35.7%	22,737	65		22,802	4.6%	12,000
Verndale	On- & Off-Sale		600	267,889	143,989	123,900	104,435	39.0%	19,465	127	5,468	14,124	5.3%	

		Foot-			Cost	Gross		Operating Expenses as a Percent	Income/	Nonopo	erating	Net Profit	/(Loss) Percent	Transfers To/(From)
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Wadena	Off-Sale Only		4,045	1,842,615	1,393,648	448,967	250,194	13.6%	198,773	6,903		205,676	11.2%	100,000
Walker	On- & Off-Sale		925	939,226	674,948	264,278	126,503	13.5%	137,775	197		137,972	14.7%	
Total for Region			17,593	\$14,296,579	\$9,491,981	\$4,804,598	\$3,645,431	25.5%	\$1,159,167	\$69,295	\$45,964	\$1,182,498	8.3%	\$733,532
Percent of Total M	MLS Operations		1.9%	4.3%	4.0%	5.1%	5.4%		4.2%	4.4%	2.3%	4.3%		3.2%
6E - Southwest Centra	al													
Biscay	On- & Off-Sale	[16]	113	\$175,000	\$2,558	\$172,442	\$94,945	54.3%	\$77,497	\$	\$	\$77,497	44.3%	\$
Buffalo Lake	On- & Off-Sale		713	399,569	221,415	178,154	174,106	43.6%	4,048	14,078		18,126	4.5%	
Darwin	Off-Sale Only		346	463,441	366,519	96,922	90,798	19.6%	6,124	1,135		7,259	1.6%	
Dassel	Off-Sale Only		1,465	1,127,588	850,843	276,745	200,101	17.7%	76,644	9,667	36,109	50,202	4.5%	
Fairfax	On- & Off-Sale		1,214	554,928	293,518	261,410	255,852	46.1%	5,558	5,656		11,214	2.0%	
Glencoe	Off-Sale Only		5,586	1,370,337	1,034,936	335,401	173,576	12.7%	161,825	95		161,920	11.8%	174,000
Hutchinson	Off-Sale Only		14,034	5,325,001	4,106,146	1,218,855	670,824	12.6%	548,031	7,242	39,723	515,550	9.7%	420,000
Litchfield	Off-Sale Only		6,688	2,150,292	1,572,416	577,876	319,924	14.9%	257,952	4,015	39,867	222,100	10.3%	59,000
Olivia	On- & Off-Sale		2,454	924,949	650,476	274,473	261,661	28.3%	12,812	9,958		22,770	2.5%	
Sacred Heart	On- & Off-Sale		535	464,457	272,087	192,370	204,231	44.0%	(11,861)	22,936	80	10,995	2.4%	20,000
Silver Lake	On- & Off-Sale		829	527,523	292,919	234,604	244,419	46.3%	(9,815)	15,749		5,934	1.1%	10,000
Total for Region			33,977	\$13,483,085	\$9,663,833	\$3,819,252	\$2,690,437	20.0%	\$1,128,815	\$90,531	\$115,779	\$1,103,567	8.2%	\$683,000
Percent of Total N	MLS Operations		3.6%	4.1%	4.1%	4.0%	4.0%		4.1%	5.7%	5.9%	4.0%		3.0%
6W - Upper Southwes Appleton	Off-Sale Only		1,393	\$496,182	\$358,523	\$137,659	\$121,143	24.4%	\$16,516	\$1,450	\$	\$17,966	3.6%	\$20,000
Benson	On- & Off-Sale		3,200	1,094,861	\$358,525 719,498	375,363	292,372	26.7%	82,991	23,223		106,214	9.7%	30,000
Boyd	On- & Off-Sale		168	353,571	207,492	146,079	141,823	40.1%	4,256	13,804		18,060	5.1%	5,000
Clontarf	On- & Off-Sale		158	372,155	215,550	156,605	173,546	46.6%	(16,941)		363	(17,304)	-4.6%	(7,983)
Danvers	On- & Off-Sale		95	366,300	192,356	173,944	144,441	39.4%	29,503	883		30,386	8.3%	130,000
Dawson	Off-Sale Only		1,515	459,399	322,507	136,892	121,377	26.4%	15,515	1,198		16,713	3.6%	
De Graff	On- & Off-Sale		128	466,449	229,796	236,653	201,683	43.2%	34,970		11,833	23,137	5.0%	8,600
Granite Falls	Off-Sale Only		2,843	1,060,090	775,970	284,120	172,262	16.2%	111,858	16,703	16,329	112,232	10.6%	68,975
Hanley Falls	On- & Off-Sale		2,015	220,845	130,310	90,535	112,559	51.0%	(22,024)	3,184		(18,840)	-8.5%	
Madison	Off-Sale Only		1,522	459,285	337,108	122,177	113,441	24.7%	8,736	1,850		10,586	2.3%	5,000
Montevideo	Off-Sale Only		5,343	2,125,434	1,576,010	549,424	420,124	19.8%	129,300	2,696		131,996	6.2%	100,000
Total for Region			16,660	\$7,474,571	\$5,065,120	\$2,409,451	\$2,014,771	27.0%	\$394,680	\$64,991	\$28,525	\$431,146	5.8%	\$359,592
Percent of Total N	MLS Operations		1.8%	2.3%	2.2%	2.5%	3.0%	27.070	1.4%	4.1%	1.4%	1.6%	5.670	1.6%
	ing operations		1070	21070	212 / 0	210 / 0			111/0	112 / 0	111/0	10,0		1070
7E - East Central														
Braham	Off-Sale Only		1,815	\$1,281,301	\$956,805	\$324,496	\$250,058	19.5%	\$74,438	\$93,521	\$88,514	\$79,445	6.2%	\$59,537
Cambridge	Off-Sale Only		8,236	4,684,393	3,571,131	1,113,262	687,595	14.7%	425,667	10,148	379	435,436	9.3%	430,000
Finlayson	On- & Off-Sale		313	483,592	260,087	223,505	167,656	34.7%	55,849	8,200		64,049	13.2%	27,049
Foreston	On- & Off-Sale		524	339,254	170,132	169,122	186,560	55.0%	(17,438)	7,707	616	(10,347)	-3.0%	10,000
Hinckley	On- & Off-Sale		1,796	2,406,273	1,628,753	777,520	530,848	22.1%	246,672	997	40,450	207,219	8.6%	106,750
Isanti	Off-Sale Only		5,369	2,267,230	1,665,290	601,940	340,344	15.0%	261,596	7,014		268,610	11.8%	150,000
Isle	On- & Off-Sale		762	1,008,383	638,195	370,188	288,741	28.6%	81,447	17,761		99,208	9.8%	83,000
Lindstrom	On- & Off-Sale		4,431	2,112,650	1,474,607	638,043	551,852	26.1%	86,191	31,972		118,163	5.6%	132,630
Milaca	Off-Sale Only		2,921	1,915,174	1,442,129	473,045	323,738	16.9%	149,307	5,346	24,079	130,574	6.8%	30,000
Mora	Off-Sale Only		3,518	2,855,623	2,100,076	755,547	475,894	16.7%	279,653	4,602	23,021	261,234	9.1%	270,000
North Branch	Off-Sale Only		10,104	2,198,763	1,597,057	601,706	383,392	17.4%	218,314	169	26,494	191,989	8.7%	128,000
Ogilvie	On- & Off-Sale		359	413,891	225,099	188,792	178,245	43.1%	10,547	125		10,672	2.6%	5,000
Pine City	Off-Sale Only		3,084	1,687,377	1,208,894	478,483	308,700	18.3%	169,783	5,898		175,681	10.4%	100,000

		Foot			Cost	Cross		Operating Expenses		Nonon		Net Profit	<u> </u>	Transfers
Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Nonop Revenues	Expenses	Amount	Percent of Sales	To/(From) Other Funds
												240.004		52.500
Princeton	Off-Sale Only		4,727	2,773,415	2,079,610	693,805	457,057	16.5%	236,748	12,946		249,694	9.0%	53,500
Rush City	Off-Sale Only		3,054	1,059,670	820,546	239,124	251,980	23.8%	(12,856)	65		(12,791)	-1.2%	
Stacy	On- & Off-Sale		1,446	2,669,139	1,751,415	917,724	698,238	26.2%	219,486	29,308	84,698	164,096	6.1%	60,000
Total for Region	<b></b>		52,459	\$30,156,128	\$21,589,826	\$8,566,302	\$6,080,898	20.2%	\$2,485,404	\$235,779	\$288,251	\$2,432,932	8.1%	\$1,645,466
Percent of Total N	MLS Operations		5.6%	9.1%	9.2%	9.0%	9.0%		9.0%	14.8%	14.6%	8.9%		7.2%
7W - Central														
Big Lake	Off-Sale Only		10,334	\$3,420,250	\$2,435,138	\$985,112	\$503,567	14.7%	\$481,545	\$13,818	\$56,071	\$439,292	12.8%	\$250,000
Buffalo	Off-Sale Only		15,666	4,298,307	3,071,808	1,226,499	723,276	16.8%	503,223	207,114	27,114	683,223	15.9%	500,000
Delano	Off-Sale Only		5,548	2,357,422	1,727,727	629,695	444,533	18.9%	185,162	1,977		187,139	7.9%	100,000
Elk River	Off-Sale Only		23,147	6,525,234	4,638,550	1,886,684	970,330	14.9%	916,354	14,485	83,225	847,614	13.0%	468,667
Gilman	On- & Off-Sale		238	429,136	154,415	274,721	245,563	57.2%	29,158	8,414		37,572	8.8%	
Holdingford	On- & Off-Sale		712	374,950	203,816	171,134	167,367	44.6%	3,767	18,623		22,390	6.0%	26,280
Howard Lake	On- & Off-Sale		1,996	828,173	618,849	209,324	233,671	28.2%	(24,347)	14,906	9,520	(18,961)	-2.3%	20,200
Maple Lake	Off-Sale Only		2,099	1,358,743	1,035,368	323,375	283,520	20.9%	39,855	5,693		45,548	3.4%	25,000
Monticello	Off-Sale Only		12,901	4,854,798	3,640,053	1,214,745	662,002	13.6%	552,743		9,333	543,410	11.2%	3,500,000
Paynesville	Off-Sale Only		2,442	1,130,998	883,128	247,870	185,250	16.4%	62,620	7,694		70,314	6.2%	40,000
Sauk Rapids	Off-Sale Only		12,890	2,298,929	1,823,370	475,559	422,226	18.4%	53,333	9,081		62,414	2.7%	
South Haven	On- & Off-Sale		12,890	245,110	116,939	128,171	124,317	50.7%	3,854	3,618		7,472	3.0%	
	On- & Off-Sale		1,381	931,079	663,397	267,682	272,604	29.3%		34			-1.3%	
Waverly	On- & On-sale		1,581	931,079	005,597	207,082	272,004	29.3%	(4,922)	54	6,952	(11,840)	-1.5%	
Total for Region			89,544	\$29,053,129	\$21,012,558	\$8,040,571	\$5,238,226	18.0%	\$2,802,345	\$305,457	\$192,215	\$2,915,587	10.0%	\$4,909,947
Percent of Total N	MLS Operations		9.6%	8.8%	9.0%	8.5%	7.8%		10.1%	19.2%	9.8%	10.7%		21.4%
Q C														
8 - Southwest Avoca	On- & Off-Sale		142	\$267,937	\$132,368	\$135,569	\$108,968	40.7%	\$26,601	\$3,642	\$40	\$30,203	11.3%	\$17,600
Balaton	On- & Off-Sale		639	405,027	252,578	152,449	137,706	34.0%	14,743	210		14,953	3.7%	45,000
Hadley	On- & Off-Sale		56	234,496	109,888	124,608	139,727	59.6%	(15,119)	8,353		(6,766)	-2.9%	
Heron Lake	On- & Off-Sale		691	364,837	199,382	165,455	138,684	38.0%	26,771	91	4,296	22,566	6.2%	
Ivanhoe	On- & Off-Sale		554	479,730	283,966	195,764	185,632	38.7%	10,132	37	283	9,886	2.1%	
Jackson	Off-Sale Only		3,354	1,018,767	814,386	204,381	215,400	21.1%	(11,019)	3,156		(7,863)	-0.8%	41,000
Lake Benton	On- & Off-Sale	[16]	676	240,424	148,821	91,603	121,936	50.7%	(30,333)	2		(30,331)	-12.6%	10,000
Lakefield	Off-Sale Only		1,709	411,237	295,659	115,578	77,942	19.0%	37,636	4,402	64	41,974	10.2%	(5,827)
Luverne	Off-Sale Only		4,709	1,186,644	843,306	343,338	237,501	20.0%	105,837	4,544		110,381	9.3%	45,000
Marshall	Off-Sale Only		13,619	3,717,457	2,779,291	938,166	388,973	10.5%	549,193	714		549,907	14.8%	375,000
Okabena	On- & Off-Sale		189	267,620	165,063	102,557	108,963	40.7%	(6,406)	2,074		(4,332)	-1.6%	(2,074)
Pipestone	Off-Sale Only		4,273	1,426,072	1,028,309	397,763	189,744	13.3%	208,019	3,592		211,611	14.8%	222,537
Redwood Falls	Off-Sale Only		5,230	1,888,619	1,396,617	492,002	335,782	17.8%	156,220	11,889	15,941	152,168	8.1%	80,000
Round Lake	Off-Sale Only		375	136,534	111,956	24,578	35,898	26.3%	(11,320)	1,185		(10,135)	-7.4%	
Russell	On- & Off-Sale		333	271,001	137,839	133,162	113,455	41.9%	19,707	5,748		25,455	9.4%	
Tracy	On- & Off-Sale		2,154	863,633	514,471	349,162	355,108	41.1%	(5,946)	8,129	795	1,388	0.2%	10,000
Vesta	On- & Off-Sale		315	224,182	122,154	102,028	100,844	45.0%	1,184			1,184	0.5%	
Walnut Grove	On- & Off-Sale		864	477,070	245,538	231,532	224,925	47.1%	6,607	955		7,562	1.6%	
Wilmont	On- & Off-Sale		338	250,189	146,662	103,527	127,576	51.0%	(24,049)	217		(23,832)	-9.5%	
Windom	Off-Sale Only		4,627	1,616,297	1,103,146	513,151	288,218	17.8%	224,933			224,933	13.9%	70,000
Worthington	Off-Sale Only		12,900	3,093,924	2,292,942	800,982	395,426	12.8%	405,556	2,102		407,658	13.2%	200,000
				¢10.041.70=	¢10.104.040	<b>\$5 515 355</b>	#4.0 <b>20</b> .400	<b>A1</b> 464	¢1 <00 0 <del>17</del>	¢<1.0.12	<b>631 410</b>	61 <b>500 55</b> 0	0.001	¢1 100 001
Total for Region	<b>A</b> 60 *		57,747	\$18,841,697	\$13,124,342	\$5,717,355	\$4,028,408	21.4%	\$1,688,947	\$61,042	\$21,419	\$1,728,570	9.2%	\$1,108,236
Percent of Total N	VILS Operations		6.2%	5.7%	5.6%	6.0%	6.0%		6.1%	3.8%	1.1%	6.3%		4.8%

								Operating Expenses				Net Profit	<u>`</u>	Transfers
Degion and City	Tuno of Store	Foot-	Dopulation	Sales	Cost of Sales	Gross Profit	Function	as a Percent	Income/ (Loss)	Nonope Revenues		A mo+	Percent of Solos	To/(From)
Region and City	Type of Store	notes	Population	Sales	of Sales	From	Expenses	of Sales	(LOSS)	Revenues	Expenses	Amount	of Sales	Other Funds
9 - South Central														
Blue Earth	Off-Sale Only		3,323	\$1,498,613	\$1,112,434	\$386,179	\$265,947	17.7%	\$120,232	\$329	\$23,632	\$96,929	6.5%	\$88,789
Butterfield	Off-Sale Only		586	224,546	162,024	62,522	51,500	22.9%	11,022	3,389		14,411	6.4%	
Cleveland	On- & Off-Sale		717	199,955	106,224	93,731	104,009	52.0%	(10,278)	22,192		11,914	6.0%	(130,000)
Elmore	Off-Sale Only		656	134,753	101,760	32,993	27,354	20.3%	5,639	51		5,690	4.2%	
Fairmont	Off-Sale Only		10,521	3,291,955	2,486,326	805,629	449,137	13.6%	356,492	8,654		365,146	11.1%	200,500
Hanska	On- & Off-Sale		393	313,111	181,931	131,180	123,661	39.5%	7,519	7,260	354	14,425	4.6%	7,341
Kiester	Off-Sale Only		491	171,565	112,381	59,184	55,060	32.1%	4,124	5,402	2,829	6,697	3.9%	
Le Center	On- & Off-Sale		2,504	871,902	542,688	329,214	290,193	33.3%	39,021	74	5,646	33,449	3.8%	25,000
Lewisville	On- & Off-Sale		247	208,674	110,478	98,196	100,545	48.2%	(2,349)	7,773		5,424	2.6%	
Madelia	Off-Sale Only		2,319	408,190	317,664	90,526	59,722	14.6%	30,804	629		31,433	7.7%	30,000
Mapleton	On- & Off-Sale		1,768	554,108	332,967	221,141	243,273	43.9%	(22,132)	11,698		(10,434)	-1.9%	
Saint James	Off-Sale Only		4,611	1,022,746	682,487	340,259	172,759	16.9%	167,500	2,756		170,256	16.6%	73,730
Sherburn	On- & Off-Sale		1,115	792,699	503,427	289,272	261,131	32.9%	28,141	6	1,725	26,422	3.3%	
Sleepy Eye	Off-Sale Only		3,577	593,882	445,458	148,424	130,375	22.0%	18,049	7,086	468	24,667	4.2%	10,000
Waldorf	On- & Off-Sale		227	230,455	125,342	105,113	144,308	62.6%	(39,195)	3,525		(35,670)	-15.5%	
Wells	On- & Off-Sale		2,307	715,922	511,061	204,861	258,741	36.1%	(53,880)	8,932		(44,948)	-6.3%	
Total for Region			35,362	\$11,233,076	\$7,834,652	\$3,398,424	\$2,737,715	24.4%	\$660,709	\$89,756	\$34,654	\$715,811	6.4%	\$305,360
Percent of Total M	ILS Operations		3.8%	3.4%	3.3%	3.6%	4.1%		2.4%	5.6%	1.8%	2.6%		1.3%
10 - Southeast														
Caledonia	Off-Sale Only		2,839	\$637,629	\$478,838	\$158,791	\$147,007	23.1%	\$11,784	\$133	\$	\$11,917	1.9%	\$
Canton	On- & Off-Sale		343	91,917	69,759	22,158	25,319	27.5%	(3,161)	3,399		238	0.3%	298
Conger	On- & Off-Sale		144	298,568	172,031	126,537	117,682	39.4%	8,855	4,046		12,901	4.3%	(6,400)
Ellendale	On- & Off-Sale		680	358,262	209,458	148,804	162,720	45.4%	(13,916)	23		(13,893)	-3.9%	(15,126)
Kasson	Off-Sale Only		6,022	1,172,438	917,823	254,615	217,171	18.5%	37,444	2,447		39,891	3.4%	61,000
Kellogg	On- & Off-Sale		445	121,790	79,059	42,731	60,643	49.8%	(17,912)	6,340		(11,572)	-9.5%	
Kenyon	On- & Off-Sale		1,819	656,323	435,193	221,130	202,549	30.9%	18,581	18,116	229	36,468	5.6%	25,000
Lonsdale	Off-Sale Only		3,768	1,352,506	1,021,307	331,199	276,587	20.4%	54,612	46		54,658	4.0%	
Mazeppa	On- & Off-Sale		845	370,477	214,671	155,806	133,469	36.0%	22,337	7,360		29,697	8.0%	
Medford	On- & Off-Sale		1,236	360,084	191,843	168,241	167,267	46.5%	974	9,141		10,115	2.8%	10,000
Northfield	Off-Sale Only		20,373	2,915,670	2,168,152	747,518	533,401	18.3%	214,117	12,245		226,362	7.8%	131,280
Plainview	On- & Off-Sale		3,337	655,785	405,839	249,946	211,937	32.3%	38,009	9,925		47,934	7.3%	
Rushford	On- & Off-Sale	[21]	1,757				34,012		(34,012)		30,721	(64,733)		
Spring Grove	On- & Off-Sale		1,318	374,514	231,576	142,938	128,627	34.3%	14,311	816		15,127	4.0%	
West Concord	On- & Off-Sale		783	354,853	201,438	153,415	157,730	44.4%	(4,315)	4,451		136		
Total for Region			45,709	\$9,720,816	\$6,796,987	\$2,923,829	\$2,576,121	26.5%	\$347,708	\$78,488	\$30,950	\$395,246	4.1%	\$206,052
Percent of Total M	ILS Operations		4.9%	2.9%	2.9%	3.1%	3.8%		1.3%	4.9%	1.6%	1.4%		0.9%
11 50 4 14 4														
11 - 7-County Metro A			15 0 15	#2 0 <b>7</b> 0 022	A2 050 201		\$ coo o <b>o</b> c	1	6010 <i>(</i> 15	<b>***</b>	<i>.</i>	****		\$105 000
Anoka	Off-Sale Only		17,345	\$3,970,832	\$3,059,281	\$911,551	\$698,936	17.6%	\$212,615	\$11,874	\$	\$224,489	5.7%	\$195,000
Apple Valley	Off-Sale Only		49,895	9,231,890	6,703,467	2,528,423	1,557,994	16.9%	970,429	49,053	120,960	898,522	9.7%	525,000
Brooklyn Center	Off-Sale Only		30,569	5,963,908	4,316,716	1,647,192	1,271,162	21.3%	376,030	14,580	220.054	390,610	6.5%	200,000
Columbia Heights	Off-Sale Only		19,676	8,804,233	6,654,657	2,149,576	1,465,683	16.6%	683,893	1,000	229,954	454,939	5.2%	96,667
Eden Prairie	Off-Sale Only		62,004	12,371,628	9,014,543	3,357,085	2,232,081	18.0%	1,125,004	12,349		1,137,353	9.2%	1,063,557
Edina	Off-Sale Only		48,829	13,230,941	9,615,928	3,615,013	2,124,476	16.1%	1,490,537		340	1,490,197	11.3%	1,320,100
Farmington	Off-Sale Only		21,792	4,397,572	3,294,182	1,103,390	821,848	18.7%	281,542			281,542	6.4%	90,008
Fridley	Off-Sale Only		27,591	4,705,523	3,497,168	1,208,355	857,741	18.2%	350,614	960		351,574	7.5%	350,000
Lakeville	Off-Sale Only		57,048	15,220,064	11,380,341	3,839,723	2,215,822	14.6%	1,623,901	30,162	177,629	1,476,434	9.7%	2,554,609
Lexington	Off-Sale Only		2,014	2,940,611	2,318,196	622,415	502,451	17.1%	119,964	4,045	22,881	101,128	3.4%	75,000

		Foot-			Cost	Gross		Operating Expenses as a Percent	Income/	Nonop	erating	Net Profit	/(Loss) Percent	Transfers To/(From)
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
Mound	Off-Sale Only		9,210	2,835,506	2,136,309	699,197	519,965	18.3%	179,232			179,232	6.3%	65,452
Richfield	Off-Sale Only		35,979	11,807,489	8,802,442	3,005,047	1,951,557	16.5%	1,053,490	30,158		1,083,648	9.2%	701,170
Robbinsdale	Off-Sale Only		14,212	3,040,352	2,270,073	770,279	626,128	20.6%	144,151	6,724	26,601	124,274	4.1%	75,000
Rogers	On- & Off-Sale		11,508	3,375,858	2,332,281	1,043,577	693,338	20.5%	350,239		23,175	327,064	9.7%	215,142
Saint Anthony	Off-Sale Only		8,417	7,139,381	5,403,321	1,736,060	1,210,179	17.0%	525,881	8,867	5,475	529,273	7.4%	510,000
Saint Francis	Off-Sale Only		7,277	2,094,876	1,511,868	583,008	371,277	17.7%	211,731	12,785		224,516	10.7%	60,000
Savage	Off-Sale Only		27,552	4,560,288	3,353,290	1,206,998	913,596	20.0%	293,402		59,356	234,046	5.1%	
Spring Lake Park	Off-Sale Only		6,427	2,456,469	1,862,052	594,417	521,415	21.2%	73,002	20,564	12,792	80,774	3.3%	150,000
Wayzata	On- & Off-Sale		3,781	5,150,007	2,649,859	2,500,148	2,006,861	39.0%	493,287	15,176	147,722	360,741	7.0%	30,000
Total for Region			461,126	\$123,297,428	\$90,175,974	\$33,121,454	\$22,562,510	18.3%	\$10,558,944	\$218,297	\$826,885	\$9,950,356	8.1%	\$8,276,705
Percent of Total M	LS Operations		49.4%	37.4%	38.4%	34.9%	33.6%		38.2%	13.7%	42.0%	36.5%		36.0%
Off-Sale Only			829,704	\$258,033,273	\$191,477,738	\$66,555,535	\$42,502,300	16.5%	\$24,053,235	\$901,862	\$1,409,758	\$23,545,339	9.1%	\$20,546,982
On- & Off-Sale			104,623	\$71,608,934	\$43,267,676	\$28,341,258	\$24,726,222	34.5%	\$3,615,036	\$686,954	\$559,448	\$3,742,542	5.2%	\$2,433,024
A 11 C4			024 227	\$220 < 42 207	\$224 745 41A	\$94,896,793	¢(7 000 500	20.4%	\$27,668,271	\$1,588,816	¢1.000.200	\$27,287,881	8.3%	¢22.000.007
All Stores			934,327	\$329,642,207	\$234,745,414	əy4,090,793	\$67,228,522	20.4%	\$27,008,271	<b>\$1,308,810</b>	\$1,969,206	\$27,287,881	0.3%	\$22,980,006
	Feetneteer	101	T. C	alran fuana a aaah a			- 1							

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.

[22] Nonoperating income includes the gain on the sale of fixed assets.

#### Comparison of City Liquor Store Operations - 2012 Listed by Economic Development Region and City

#### Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

			Foot-			Cost	Gross		Operating Expenses as a Percent	Income/	Nonop	noting	Net Profit/	(Loss) Percent	Transfers To/(From)
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
	1 - Northwest														
1	Roseau	Off-Sale Only		2,629	\$1,774,921	\$1,257,761	\$517,160	\$254,761	14.4%	\$262,399	\$789	\$	\$263,188	14.8%	\$200,000
2	Warroad	Off-Sale Only		1,767	1,307,843	941,224	366,619	211,468	16.2%	155,151	2,986		158,137	12.1%	85,000
3	Thief River Falls	Off-Sale Only		8,636	4,482,994	3,430,447	1,052,547	599,416	13.4%	453,131	8,893		462,024	10.3%	368,277
1	Ada	On- & Off-Sale		1,673	547,511	320,947	226,564	191,709	35.0%	34,855	30,457		65,312	11.9%	17,021
2	Twin Valley	On- & Off-Sale		808	604,664	303,668	300,996	234,069	38.7%	66,927	2,881		69,808	11.5%	10,162
3	Mentor	On- & Off-Sale		153	519,208	282,435	236,773	191,056	36.8%	45,717	493		46,210	8.9%	26,000
4	Lancaster	On- & Off-Sale		336	275,983	159,978	116,005	95,923	34.8%	20,082	3,973		24,055	8.7%	
5	Goodridge	On- & Off-Sale		134	356,072	178,399	177,673	153,534	43.1%	24,139			24,139	6.8%	10,000
6	Saint Hilaire	On- & Off-Sale		283	426,965	263,897	163,068	178,662	41.8%	(15,594)	1,015		(14,579)	-3.4%	
	Total for Region			16,419	\$10,296,161	\$7,138,756	\$3,157,405	\$2,110,598	20.5%	\$1,046,807	\$51,487	\$	\$1,098,294	10.7%	\$716,460
-	Percent of Total MI	LS Operations		1.8%	3.1%	3.0%	3.3%	3.1%		3.8%	3.2%		4.0%		3.1%
	2 - Headwaters														
1	Bemidji	Off-Sale Only		13,560	\$5,132,559	\$3,716,554	\$1,416,005	\$741,217	14.4%	\$674,788	\$14,518	\$	\$689,306	13.4%	\$340,000
2	Park Rapids	Off-Sale Only		3,808	3,196,977	2,396,366	800,611	461,949	14.4%	338,662	1,364		340,026	10.6%	134,002
3	Bagley	Off-Sale Only		1,407	1,032,303	790,803	241,500	199,939	19.4%	41,561	1,714		43,275	4.2%	15,000
1	Blackduck	On- & Off-Sale		797	854,304	537,579	316,725	239,865	28.1%	76,860	8,449		85,309	10.0%	52,500
2	Kelliher	On- & Off-Sale		266	408,851	220,918	187,933	152,058	37.2%	35,875	1,348		37,223	9.1%	20,000
3	Nevis	On- & Off-Sale		394	591,159	351,132	240,027	194,060	32.8%	45,967	2,833		48,800	8.3%	35,000
4	Mahnomen	On- & Off-Sale		1,222	1,087,758	699,912	387,846	316,515	29.1%	71,331	32,004	27,607	75,728	7.0%	
5	Akeley	On- & Off-Sale		429	368,885	212,744	156,141	138,563	37.6%	17,578	2		17,580	4.8%	
6	Baudette	On- & Off-Sale		1,103	1,451,642	977,275	474,367	412,013	28.4%	62,354	1,085		63,439	4.4%	175,000
7	Clearbrook	On- & Off-Sale		519	492,461	279,536	212,925	199,174	40.4%	13,751			13,751	2.8%	5,000
8	Williams	On- & Off-Sale		187	282,823	175,885	106,938	170,279	60.2%	(63,341)			(63,341)	-22.4%	
	Total for Region			23,692	\$14,899,722	\$10,358,704	\$4,541,018	\$3,225,632	21.6%	\$1,315,386	\$63,317	\$27,607	\$1,351,096	9.1%	\$776,502
-	Percent of Total MI	LS Operations		2.5%	4.5%	4.4%	4.8%	4.8%		4.8%	4.0%	1.4%	5.0%		3.4%
	3 - Arrowhead														
1	Grand Marais	Off-Sale Only		1,355	\$1,747,367	\$1,167,764	\$579,603	\$308,636	17.7%	\$270,967	\$3,668	\$	\$274,635	15.7%	\$200,000
2	Aitkin	Off-Sale Only		2,139	950,095	752,900	197,195	119,236	12.5%	77,959	21,076		99,035	10.4%	51,722
3	Cook	Off-Sale Only		569	1,488,815	1,109,480	379,335	233,967	15.7%	145,368	2,003		147,371	9.9%	590,998
4	Two Harbors	Off-Sale Only		3,722	1,811,749	1,348,038	463,711	320,570	17.7%	143,141	3,521		146,662	8.1%	115,950
5	Proctor	Off-Sale Only		3,069	901,873	668,389	233,484	180,134	20.0%	53,350	81		53,431	5.9%	3,000
1	Cromwell	On- & Off-Sale		237	456,469	226,123	230,346	183,984	40.3%	46,362	11,693		58,055	12.7%	50,000
2	Northome	On- & Off-Sale		202	355,480	203,916	151,564	112,409	31.6%	39,155	9		39,164	11.0%	20,000
3	Orr	On- & Off-Sale		271	532,412	322,790	209,622	160,963	30.2%	48,659	4,515		53,174	10.0%	26,000
4	Palisade	On- & Off-Sale		157	371,038	223,432	147,606	132,963	35.8%	14,643	13,208		27,851	7.5%	
5	Barnum	On- & Off-Sale		611	468,177	235,908	232,269	235,622	50.3%	(3,353)	29,517		26,164	5.6%	7,000
6	Silver Bay	On- & Off-Sale		1,868	944,914	570,871	374,043	332,694	35.2%	41,349	2,005	13,147	30,207	3.2%	
7	Ranier	On- & Off-Sale		608	385,478	162,656	222,822	215,382	55.9%	7,440	1,961		9,401	2.4%	45,000
8	Big Falls	On- & Off-Sale		235	309,480	166,816	142,664	136,302	44.0%	6,362	1,218		7,580	2.4%	13,628
9	Moose Lake	On- & Off-Sale		2,812	1,089,031	705,074	383,957	315,724	29.0%	68,233		48,430	19,803	1.8%	
10 11	Beaver Bay Littlefork	On- & Off-Sale		181 645	387,373 409,803	196,772 250,405	190,601	184,607 158,595	47.7% 38.7%	5,994 803	2 571		5,994 4,374	1.5% 1.1%	96,614 30,000
11	Winton	On- & Off-Sale On- & Off-Sale		645 170	409,803 210,712	250,405 96,231	159,398 114,481	158,595	38.7% 64.2%	(20,700)	3,571 5,334	6,171	4,374 (21,537)	-10.2%	30,000
	Total for Region			18,851	\$12,820,266	\$8,407,565	\$4,412,701	\$3,466,969	27.0%	\$945,732	\$103,380	\$67,748	\$981,364	7.7%	\$1,250,112
	Percent of Total MI			2.0%	3.9%	3.6%	4.7%	\$3,400,909 5.2%	27.078	3.4%	¢105,580 6.5%	3.4%	3.6%	1.1 /0	5.4%

#### Comparison of City Liquor Store Operations - 2012 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses			-	Net Profit/		Transfers
	<b>D</b> 1 1 C	<b>T 6</b> 04	Foot-	<b>D</b> 1 <i>4</i>	<b>.</b> .	Cost	Gross		as a Percent	Income/	Nonope			Percent	To/(From)
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
	4 - West Central														
1	Detroit Lakes	Off-Sale Only		8,763	\$4,909,641	\$3,749,632	\$1,160,009	\$427,547	8.7%	\$732,462	\$	\$70,250	\$662,212	13.5%	\$555,072
2	Perham	Off-Sale Only		3,018	2,778,443	2,021,310	757,133	349,186	12.6%	407,947	18,739	66,480	360,206	13.0%	120,750
3	Fergus Falls	Off-Sale Only		13,228	5,519,338	3,952,932	1,566,406	877,907	15.9%	688,499	33,271	42,256	679,514	12.3%	357,595
4	Battle Lake	Off-Sale Only		881	1,166,319	821,718	344,601	222,494	19.1%	122,107	4,111		126,218	10.8%	160,000
5	Pelican Rapids	Off-Sale Only		2,476	1,186,767	868,370	318,397	185,727	15.6%	132,670	17,224	21,159	128,735	10.8%	34,475
6 7	Morris	Off-Sale Only		5,396	1,790,908	1,363,683	427,225	262,475	14.7%	164,750	8,924		173,674	9.7%	156,890
8	Glenwood	Off-Sale Only		2,546 336	1,164,969	903,860	261,109	184,971	15.9% 22.8%	76,138 30,443	9,062		85,200	7.3%	40,000
8	Underwood Barnesville	Off-Sale Only Off-Sale Only		2,600	487,283 448,651	345,905 339,121	141,378 109,530	110,935 83,375	22.8% 18.6%	26,155	1,308 2,962		31,751 29,117	6.5% 6.5%	5,000 12,000
10	Alexandria	Off-Sale Only		13,008	4,402,535	3,428,169	974,366	732,089	16.6%	242,277	1,076	12,473	230,880	5.2%	200,000
11	Vergas	Off-Sale Only		335	514,619	377,809	136,810	117,977	22.9%	18,833	5,935	12,475	230,880	4.8%	
12	Elizabeth	Off-Sale Only		173	356,548	272,643	83,905	68,767	19.3%	15,138	948		16,086	4.5%	
12	Hawley	Off-Sale Only		2,094	967,427	715,644	251,783	188,224	19.5%	63,559	79	27,960	35,678	3.7%	5,000
14	Dalton	Off-Sale Only		248	332,604	258,123	74,481	67,706	20.4%	6,775	1,624		8,399	2.5%	
15	Erhard	Off-Sale Only		146	306,762	233,112	73,650	72,980	23.8%	670	3,475		4,145	1.4%	
-		····· · · · ·			,- /-	,		. ,			-,		,		
1	Hitterdal	On- & Off-Sale		209	400,555	173,175	227,380	173,207	43.2%	54,173			54,173	13.5%	35,000
2	New York Mills	On- & Off-Sale		1,190	661,158	404,703	256,455	176,112	26.6%	80,343	5,286		85,629	13.0%	59,500
3	Millerville	On- & Off-Sale		105	335,154	174,782	160,372	130,684	39.0%	29,688	1,163		30,851	9.2%	
4	Ogema	On- & Off-Sale		194	322,583	188,496	134,087	110,351	34.2%	23,736	2,866		26,602	8.2%	5,000
5	Osakis	On- & Off-Sale		1,750	708,850	404,060	304,790	270,462	38.2%	34,328	21,570		55,898	7.9%	
6	Callaway	On- & Off-Sale		238	528,537	277,711	250,826	214,489	40.6%	36,337	4,061		40,398	7.6%	15,283
7	Brandon	On- & Off-Sale		492	481,116	283,690	197,426	163,795	34.0%	33,631	972		34,603	7.2%	
8	Ulen	On- & Off-Sale		553	363,191	188,257	174,934	150,332	41.4%	24,602	470		25,072	6.9%	
9	Wolf Lake	On- & Off-Sale		60	420,321	192,241	228,080	198,139	47.1%	29,941	919	2,832	28,028	6.7%	13,000
10 11	Miltona	On- & Off-Sale On- & Off-Sale		423 1,378	608,087	335,818 401,304	272,269 237,449	236,516 199,552	38.9% 31.2%	35,753 37,897	3,056 97		38,809 37,994	6.4% 5.9%	
11	Frazee Lake Park	On- & Off-Sale		1,378	638,753 657,932	401,304 387,692	237,449	199,552 245,889	37.4%	24,351	97		24,351	5.9% 3.7%	232,228
12	Audubon	On- & Off-Sale		527	569,019	348,619	220,400	245,889	37.4%	1,219	5,717	11,939	(5,003)	-0.9%	2,249
13	Parkers Prairie	On- & Off-Sale		1,011	651,019	429,958	220,400	219,181	34.2%	(1,360)	5,717	26,297	(27,657)	-4.2%	2,249
15	Browns Valley	On- & Off-Sale		584	196,164	119,924	76,240	97,054	49.5%	(20,814)	2,081	20,277	(18,733)	-9.5%	
16	Herman	On- & Off-Sale	[16]	437	194,296	122,655	71,641	90,262	46.5%	(18,621)	2,001	7,563	(26,184)	-13.5%	
			[-*]			,	,	, ,,		(		.,	(=0,200)		
	Total for Region Percent of Total M	LS Operations		65,188 7.0%	\$34,069,549 10.3%	\$24,085,116 10.3%	\$9,984,433 10.5%	\$6,850,806 10.2%	20.1%	\$3,133,627 11.3%	\$156,996 9.9%	\$289,209 14.7%	\$3,001,414 11.0%	8.8% 	\$2,009,042 8.7%
1	5 - North Central Long Prairie	Off-Sale Only		3,441	\$1,334,065	\$988,575	\$345,490	\$178,206	13.4%	\$167,284	\$2,114	\$	\$169,398	12.7%	\$90,000
2	Wadena	Off-Sale Only		4,045	1,842,615	1,393,648	\$343,490 448,967	250,194	13.6%	198,773	\$2,114 6,903	ə	205,676	12.7%	100,000
4	waucha	On-Sale Olly		4,045	1,042,015	1,575,040	++0,707	230,174	15.070	170,773	0,703		200,070	11.270	100,000
1	Walker	On- & Off-Sale		925	939,226	674,948	264,278	126,503	13.5%	137,775	197		137,972	14.7%	
2	Eagle Bend	On- & Off-Sale		526	285,827	160,098	125,729	103,789	36.3%	21,940	10,390		32,330	11.3%	2,000
3	Browerville	On- & Off-Sale		783	469,309	257,502	211,807	178,600	38.1%	33,207	12,117		45,324	9.7%	27,002
4	Nisswa	On- & Off-Sale		1,988	3,157,852	2,197,647	960,205	671,280	21.3%	288,925		12,051	276,874	8.8%	166,695
5	Longville	On- & Off-Sale		154	1,483,157	958,264	524,893	415,723	28.0%	109,170	2,121	6,242	105,049	7.1%	
6	Menahga	On- & Off-Sale		1,304	725,575	430,592	294,983	249,990	34.5%	44,993	6,249	1,024	50,218	6.9%	41,000
7	Flensburg	On- & Off-Sale	[0]	227	338,188	123,812	214,376	188,795	55.8%	25,581		4,928	20,653	6.1%	
8	Verndale	On- & Off-Sale		600	267,889	143,989	123,900	104,435	39.0%	19,465	127	5,468	14,124	5.3%	
9	Fifty Lakes	On- & Off-Sale		392	394,555	183,314	211,241	191,759	48.6%	19,482			19,482	4.9%	
10	Sebeka	On- & Off-Sale		710	496,319	296,489	199,830	177,093	35.7%	22,737	65		22,802	4.6%	12,000
11	Hackensack	On- & Off-Sale		314	1,047,883	717,705	330,178	278,765	26.6%	51,413	111	9,018	42,506	4.1%	
12	Remer	On- & Off-Sale		369	554,317	350,503	203,814	191,264	34.5%	12,550			12,550	2.3%	2,651
13	Randall	On- & Off-Sale		650	578,224	377,839	200,385	194,845	33.7%	5,540	6,966		12,506	2.2%	190,799
14 15	Clarissa	On- & Off-Sale		675 490	381,578	237,056	144,522	144,190	37.8%	332	4,443		4,775	1.3%	101 295
15	Bertha	On- & Off-Sale	[21][22]	490							17,492	7,233	10,259		101,385
	Total for Region			17,593	\$14,296,579	\$9,491,981	\$4,804,598	\$3,645,431	25.5%	\$1,159,167	\$69,295	\$45,964	\$1,182,498	8.3%	\$733,532
	Percent of Total M	LS Operations		1.9%	4.3%	4.0%	5.1%	5.4%		4.2%	4.4%	2.3%	4.3%		3.2%
		-													

### Comparison of City Liquor Store Operations - 2012 Listed by Economic Development Region and City

### Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating				N. ( D. ())		
			E4			0	Course		Expenses	<b>T</b>	N		Net Profit/		Transfers
Donk	Region and City	Tune of Stone	Foot- notes	Dopulation	Sales	Cost of Sales	Gross Profit	Emongog	as a Percent of Sales	Income/ (Loss)	Nonope		Amount	Percent of Sales	To/(From)
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
	6E - Southwest Central														
1	Glencoe	Off-Sale Only		5,586	\$1,370,337	\$1,034,936	\$335,401	\$173,576	12.7%	\$161,825	\$95	\$	\$161,920	11.8%	\$174,000
2	Litchfield	Off-Sale Only		6,688	2,150,292	1,572,416	577,876	319,924	14.9%	257,952	4,015	39,867	222,100	10.3%	59,000
3	Hutchinson	Off-Sale Only		14,034	5,325,001	4,106,146	1,218,855	670,824	12.6%	548,031	7,242	39,723	515,550	9.7%	420,000
4	Dassel	Off-Sale Only		1,465	1,127,588	850,843	276,745	200,101	17.7%	76,644	9,667	36,109	50,202	4.5%	
5	Darwin	Off-Sale Only		346	463,441	366,519	96,922	90,798	19.6%	6,124	1,135		7,259	1.6%	
-		,			,		,. ==			•,-=•	-,		.,		
1	Biscay	On- & Off-Sale	[16]	113	175,000	2,558	172,442	94,945	54.3%	77,497			77,497	44.3%	
2	Buffalo Lake	On- & Off-Sale		713	399,569	221,415	178,154	174,106	43.6%	4,048	14,078		18,126	4.5%	
3	Olivia	On- & Off-Sale		2,454	924,949	650,476	274,473	261,661	28.3%	12,812	9,958		22,770	2.5%	
4	Sacred Heart	On- & Off-Sale		535	464,457	272,087	192,370	204,231	44.0%	(11,861)	22,936	80	10,995	2.4%	20,000
5	Fairfax	On- & Off-Sale		1,214	554,928	293,518	261,410	255,852	46.1%	5,558	5,656		11,214	2.0%	
6	Silver Lake	On- & Off-Sale		829	527,523	292,919	234,604	244,419	46.3%	(9,815)	15,749		5,934	1.1%	10,000
	Total for Region			33,977	\$13,483,085	\$9,663,833	\$3,819,252	\$2,690,437	20.0%	\$1,128,815	\$90,531	\$115,779	\$1,103,567	8.2%	\$683,000
	Percent of Total ML	S Operations		3.6%	4.1%	4.1%	4.0%	4.0%		4.1%	5.7%	5.9%	4.0%		3.0%
	6W - Upper Southwest														
1	Granite Falls	Off-Sale Only		2,843	\$1,060,090	\$775,970	\$284,120	\$172,262	16.2%	\$111,858	\$16,703	\$16,329	\$112,232	10.6%	\$68,975
2	Montevideo	Off-Sale Only		5,343	2,125,434	1,576,010	549,424	420,124	19.8%	129,300	2,696		131,996	6.2%	100,000
3	Dawson	Off-Sale Only		1,515	459,399	322,507	136,892	121,377	26.4%	15,515	1,198		16,713	3.6%	
4	Appleton	Off-Sale Only		1,393	496,182	358,523	137,659	121,143	24.4%	16,516	1,450		17,966	3.6%	20,000
5	Madison	Off-Sale Only		1,522	459,285	337,108	122,177	113,441	24.7%	8,736	1,850		10,586	2.3%	5,000
1	Benson	On- & Off-Sale		3,200	1,094,861	719,498	375,363	292,372	26.7%	82,991	23,223		106,214	9.7%	30,000
2	Danvers	On- & Off-Sale		95	366,300	192,356	173,944	144,441	39.4%	29,503	883		30,386	8.3%	130,000
3	Boyd	On- & Off-Sale		168	353,571	207,492	146,079	141,823	40.1%	4,256	13,804		18,060	5.1%	5,000
4	De Graff	On- & Off-Sale		128	466,449	229,796	236,653	201,683	43.2%	34,970		11,833	23,137	5.0%	8,600
5	Clontarf	On- & Off-Sale		158	372,155	215,550	156,605	173,546	46.6%	(16,941)		363	(17,304)	-4.6%	(7,983)
6	Hanley Falls	On- & Off-Sale		295	220,845	130,310	90,535	112,559	51.0%	(22,024)	3,184		(18,840)	-8.5%	
	Total for Region			16,660	\$7,474,571	\$5,065,120	\$2,409,451	\$2,014,771	27.0%	\$394,680	\$64,991	\$28,525	\$431,146	5.8%	\$359,592
	Percent of Total ML	S Operations		1.8%	2.3%	2.2%	2.5%	3.0%		1.4%	4.1%	1.4%	1.6%		1.6%
	7E - East Central														
1	Isanti	Off-Sale Only		5,369	\$2,267,230	\$1,665,290	\$601,940	\$340,344	15.0%	\$261,596	\$7,014	\$	\$268,610	11.8%	\$150,000
2	Pine City	Off-Sale Only		3,084	1,687,377	1,208,894	478,483	308,700	18.3%	169,783	5,898		175,681	10.4%	100,000
3	Cambridge	Off-Sale Only		8,236	4,684,393	3,571,131	1,113,262	687,595	14.7%	425,667	10,148	379	435,436	9.3%	430,000
4	Mora	Off-Sale Only		3,518	2,855,623	2,100,076	755,547	475,894	16.7%	279,653	4,602	23,021	261,234	9.1%	270,000
5	Princeton	Off-Sale Only		4,727	2,773,415	2,079,610	693,805	457,057	16.5%	236,748	12,946		249,694	9.0%	53,500
6	North Branch	Off-Sale Only		10,104	2,198,763	1,597,057	601,706	383,392	17.4%	218,314	169	26,494	191,989	8.7%	128,000
7	Milaca	Off-Sale Only		2,921	1,915,174	1,442,129	473,045	323,738	16.9%	149,307	5,346	24,079	130,574	6.8%	30,000
8	Braham	Off-Sale Only		1,815	1,281,301	956,805	324,496	250,058	19.5%	74,438	93,521	88,514	79,445	6.2%	59,537
9	Rush City	Off-Sale Only		3,054	1,059,670	820,546	239,124	251,980	23.8%	(12,856)	65		(12,791)	-1.2%	
		0 0 0 0 0 0 1		212	102 502	2<0.007	222 505	1/7 / 5/	24.70	55.040	0.000		(1.0.10	12.20	27.040
1	Finlayson	On- & Off-Sale		313	483,592	260,087	223,505	167,656	34.7%	55,849	8,200		64,049	13.2%	27,049
2	Isle	On- & Off-Sale		762	1,008,383	638,195	370,188	288,741	28.6%	81,447	17,761		99,208	9.8%	83,000
3	Hinckley	On- & Off-Sale		1,796	2,406,273	1,628,753	777,520	530,848	22.1%	246,672	997	40,450	207,219	8.6%	106,750
4 5	Stacy	On- & Off-Sale On- & Off-Sale		1,446 4,431	2,669,139 2,112,650	1,751,415 1,474,607	917,724 638,043	698,238 551,852	26.2% 26.1%	219,486 86,191	29,308 31,972	84,698	164,096 118,163	6.1% 5.6%	60,000 132,630
5	Lindstrom			4,431 359		225,099	188,792		43.1%	10,547	125			5.6% 2.6%	5,000
6 7	Ogilvie Foreston	On- & Off-Sale On- & Off-Sale		359 524	413,891 339,254	170,132	188,792	178,245 186,560	43.1%	(17,438)	7,707	616	10,672 (10,347)	-3.0%	5,000
1	Poreston	Oli- & Oli-Sale		524	339,234	170,132	109,122	180,500	55.0%	(17,458)	7,707	010	(10,547)	-3.0%	10,000
	Total for Region Percent of Total ML	S Operations		52,459 5.6%	\$30,156,128 9.1%	\$21,589,826 9.2%	\$8,566,302 9.0%	\$6,080,898 9.0%	20.2%	\$2,485,404 9.0%	\$235,779 14.8%	\$288,251 14.6%	\$2,432,932 8,9%	8.1%	\$1,645,466 7.2%
		o operations		3.0 /0	7.1 /0	7.4 /0	7.0 /0	7.0 /0		7.0 /0	14.0 /0	14.0 /0	0.7/0		1.4 /0
	7W - Central														
1	Buffalo	Off-Sale Only		15,666	\$4,298,307	\$3,071,808	\$1,226,499	\$723,276	16.8%	\$503,223	\$207,114	\$27,114	\$683,223	15.9%	\$500,000
2	Elk River	Off-Sale Only		23,147	6,525,234	4,638,550	1,886,684	970,330	14.9%	916,354	14,485	83,225	847,614	13.0%	468,667
3	Big Lake	Off-Sale Only		10,334	3,420,250	2,435,138	985,112	503,567	14.7%	481,545	13,818	56,071	439,292	12.8%	250,000

#### Comparison of City Liquor Store Operations - 2012 Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses				Net Profit/	(Loss)	Transfers
			Foot-			Cost	Gross		as a Percent	Income/	Nonop	erating -		Percent	To/(From)
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
								· · · · ·		`		·			
4	Monticello	Off-Sale Only		12,901	4,854,798	3,640,053	1,214,745	662,002	13.6%	552,743		9,333	543,410	11.2%	3,500,000
5	Delano	Off-Sale Only		5,548	2,357,422	1,727,727	629,695	444,533	18.9%	185,162	1,977		187,139	7.9%	100,000
6	Paynesville	Off-Sale Only		2,442	1,130,998	883,128	247,870	185,250	16.4%	62,620	7,694		70,314	6.2%	40,000
7	Maple Lake	Off-Sale Only		2,099	1,358,743	1,035,368	323,375	283,520	20.9%	39,855	5,693		45,548	3.4%	25,000
8	Sauk Rapids	Off-Sale Only		12,890	2,298,929	1,823,370	475,559	422,226	18.4%	53,333	9,081		62,414	2.7%	
	*														
1	Gilman	On- & Off-Sale		238	429,136	154,415	274,721	245,563	57.2%	29,158	8,414		37,572	8.8%	
2	Holdingford	On- & Off-Sale		712	374,950	203,816	171,134	167,367	44.6%	3,767	18,623		22,390	6.0%	26,280
3	South Haven	On- & Off-Sale		190	245,110	116,939	128,171	124,317	50.7%	3,854	3,618		7,472	3.0%	
4	Waverly	On- & Off-Sale		1,381	931,079	663,397	267,682	272,604	29.3%	(4,922)	34	6,952	(11,840)	-1.3%	
5	Howard Lake	On- & Off-Sale		1,996	828,173	618,849	209,324	233,671	28.2%	(24,347)	14,906	9,520	(18,961)	-2.3%	
	Total for Region			89,544	\$29,053,129	\$21,012,558	\$8,040,571	\$5,238,226	18.0%	\$2,802,345	\$305,457	\$192,215	\$2,915,587	10.0%	\$4,909,947
	Percent of Total ML	S Operations		9.6%	8.8%	9.0%	8.5%	7.8%		10.1%	19.2%	9.8%	10.7%		21.4%
	8 - Southwest														
1	Marshall	Off-Sale Only		13,619	\$3,717,457	\$2,779,291	\$938,166	\$388,973	10.5%	\$549,193	\$714	\$	\$549,907	14.8%	\$375.000
2	Pipestone	Off-Sale Only		4,273	1,426,072	1,028,309	397,763	189,744	13.3%	208,019	3,592	÷	211,611	14.8%	222,537
3	Windom	Off-Sale Only		4,627	1,616,297	1,103,146	513,151	288,218	17.8%	224,933			224,933	13.9%	70,000
4	Worthington	Off-Sale Only		12,900	3,093,924	2,292,942	800,982	395,426	12.8%	405,556	2,102		407,658	13.2%	200,000
5	Lakefield	Off-Sale Only		1,709	411,237	295,659	115,578	77,942	19.0%	37,636	4,402	64	41,974	10.2%	(5,827)
6	Luverne	Off-Sale Only		4,709	1,186,644	843,306	343,338	237,501	20.0%	105,837	4,544		110,381	9.3%	45,000
7	Redwood Falls	Off-Sale Only		5,230	1,888,619	1,396,617	492,002	335,782	17.8%	156,220	11,889	15,941	152,168	8.1%	80,000
8	Jackson	Off-Sale Only		3,354	1,018,767	814,386	204,381	215,400	21.1%	(11,019)	3,156		(7,863)	-0.8%	41,000
9	Round Lake	Off-Sale Only		3,354	136,534	111,956	24,578	35,898	26.3%	(11,320)	1,185		(10,135)	-0.8%	41,000
9	Round Lake	OII-Sale Olify		575	150,554	111,930	24,378	33,898	20.5%	(11,520)	1,165		(10,155)	-7.4%	
1	Avoca	On- & Off-Sale		142	267,937	132.368	135,569	108,968	40.7%	26,601	3,642	40	30,203	11.3%	17,600
2	Russell	On- & Off-Sale		333	271.001	132,508	133,162	113,455	40.7%	19,707	5,042	40	25,455	9.4%	17,000
3	Heron Lake	On- & Off-Sale		691	364,837	199,382	165,455	138,684	38.0%	26,771	91	4,296	22,566	6.2%	
4	Balaton	On- & Off-Sale		639	405.027	252.578	152,449	138,084	34.0%	14,743	210	4,290	14,953	3.7%	45,000
4 5	Ivanhoe			554	403,027 479,730	283,966	195,764	185,632	38.7%	10,132	37	283	9,886	2.1%	
6	Walnut Grove	On- & Off-Sale On- & Off-Sale		864	479,730	245,538	231,532	224,925	47.1%	6,607	955	283	7,562	2.1%	
0 7						- /									
8	Vesta	On- & Off-Sale		315	224,182	122,154	102,028	100,844	45.0%	1,184			1,184	0.5%	10.000
8	Tracy	On- & Off-Sale		2,154 189	863,633	514,471	349,162	355,108	41.1%	(5,946)	8,129	795	1,388 (4,332)	0.2%	.,
9 10	Okabena	On- & Off-Sale		56	267,620	165,063	102,557	108,963	40.7%	(6,406)	2,074 8,353			-1.6% -2.9%	(2,074)
	Hadley	On- & Off-Sale			234,496	109,888	124,608	139,727	59.6%	(15,119)			(6,766)		
11 12	Wilmont	On- & Off-Sale		338	250,189	146,662	103,527	127,576	51.0%	(24,049)	217		(23,832)	-9.5%	
12	Lake Benton	On- & Off-Sale	[16]	676	240,424	148,821	91,603	121,936	50.7%	(30,333)	2		(30,331)	-12.6%	10,000
	Total for Region			57,747	\$18,841,697	\$13,124,342	\$5,717,355	\$4,028,408	21.4%	\$1,688,947	\$61,042	\$21,419	\$1,728,570	9.2%	\$1,108,236
	Percent of Total ML	S Operations		6.2%	5.7%	5.6%	6.0%	6.0%		6.1%	3.8%	1.1%	6.3%		4.8%
	9 - South Central														
1	Saint James	Off-Sale Only		4,611	\$1,022,746	\$682,487	\$340,259	\$172,759	16.9%	\$167,500	\$2,756	\$	\$170,256	16.6%	\$73,730
2	Fairmont	Off-Sale Only		10,521	3,291,955	2,486,326	805,629	449,137	13.6%	356,492	8,654	÷	365,146	11.1%	200,500
3	Madelia	Off-Sale Only		2,319	408,190	317,664	90,526	59,722	14.6%	30,804	629		31,433	7.7%	30,000
4	Blue Earth	Off-Sale Only		3,323	1,498,613	1,112,434	386,179	265,947	17.7%	120,232	329	23,632	96,929	6.5%	88,789
5	Butterfield	Off-Sale Only		586	224,546	162,024	62,522	51,500	22.9%	11,022	3,389		14,411	6.4%	
6	Elmore	Off-Sale Only		656	134,753	101,760	32,993	27,354	20.3%	5,639	51		5,690	4.2%	
7	Sleepy Eye	Off-Sale Only		3,577	593,882	445,458	148,424	130,375	22.0%	18,049	7,086	468	24,667	4.2%	10,000
8	Kiester	Off-Sale Only		491	171,565	112,381	59,184	55,060	32.1%	4,124	5,402	2,829	6,697	3.9%	
0	1100001	Shi Sale Olly		771	1/1,000	112,501	57,104	55,000	52.170	7,127	5,402	2,027	0,077	5.775	
1	Cleveland	On- & Off-Sale		717	199,955	106,224	93,731	104,009	52.0%	(10,278)	22,192		11,914	6.0%	(130,000)
2	Hanska	On- & Off-Sale		393	313,111	181,931	131,180	123,661	39.5%	7,519	7,260	354	14,425	4.6%	7,341
3	Le Center	On- & Off-Sale		2,504	871,902	542,688	329,214	290,193	33.3%	39,021	7,200	5,646	33,449	4.0%	25,000
4	Sherburn	On- & Off-Sale		1,115	792,699	503,427	289,272	261,131	32.9%	28,141	6	1,725	26,422	3.8%	25,000
5	Lewisville	On- & Off-Sale		247	208,674	110,478	98,196	100,545	48.2%	(2,349)	7,773	1,725	5,424	2.6%	
6	Mapleton	On- & Off-Sale		1,768	554,108	332,967	221,141	243,273	43.9%	(22,132)	11,698		(10,434)	-1.9%	
7	Wells	On- & Off-Sale		2,307	715.922	511.061	204.861	258,741	36.1%	(53.880)	8.932		(44,948)	-6.3%	
8	Waldorf	On- & Off-Sale		2,307	230,455	125,342	105,113	144,308	62.6%	(39,195)	3,525		(35,670)	-15.5%	
0	in and off	on a on bal		221	250,455	120,042	105,115	144,500	02.070	(37,173)	5,525		(55,670)	15.570	

### **Comparison of City Liquor Store Operations - 2012**

### Listed by Economic Development Region and City

#### Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

			Foot-			Cost	Gross	Operating Expenses as a Percent		Income/	Nonoperating		Net Profit/(Loss) Percent		Transfers To/(From)
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Other Funds
	Total for Region Percent of Total MI	S Operations		35,362 3.8%	\$11,233,076 3.4%	\$7,834,652 3.3%	\$3,398,424 3.6%	\$2,737,715 4.1%	24.4%	\$660,709 2.4%	\$89,756 5.6%	\$34,654 1.8%	\$715,811 2.6%	6.4% 	\$305,360 1.3%
	10 - Southeast														
1	Northfield	Off-Sale Only		20,373	\$2,915,670	\$2,168,152	\$747,518	\$533,401	18.3%	\$214,117	\$12,245	\$	\$226,362	7.8%	\$131,280
2	Lonsdale	Off-Sale Only		3,768	1,352,506	1,021,307	331,199	276,587	20.4%	54,612	46		54,658	4.0%	
3	Kasson	Off-Sale Only		6,022	1,172,438	917,823	254,615	217,171	18.5%	37,444	2,447		39,891	3.4%	61,000
4	Caledonia	Off-Sale Only		2,839	637,629	478,838	158,791	147,007	23.1%	11,784	133		11,917	1.9%	
1	Mazeppa	On- & Off-Sale		845	370,477	214,671	155,806	133,469	36.0%	22,337	7,360		29,697	8.0%	
2	Plainview	On- & Off-Sale		3,337	655,785	405,839	249,946	211,937	32.3%	38,009	9,925		47,934	7.3%	
3	Kenyon	On- & Off-Sale		1,819	656,323	435,193	221,130	202,549	30.9%	18,581	18,116	229	36,468	5.6%	25,000
4	Conger	On- & Off-Sale		144	298,568	172,031	126,537	117,682	39.4%	8,855	4,046		12,901	4.3%	(6,400)
5	Spring Grove	On- & Off-Sale		1,318	374,514	231,576	142,938	128,627	34.3%	14,311	816		15,127	4.0%	
6	Medford	On- & Off-Sale		1,236	360,084	191,843	168,241	167,267	46.5%	974	9,141		10,115	2.8%	10,000
7	Canton	On- & Off-Sale		343	91,917	69,759	22,158	25,319	27.5%	(3,161)	3,399		238	0.3%	298
8	West Concord	On- & Off-Sale		783	354,853	201,438	153,415	157,730	44.4%	(4,315)	4,451		136	0.0%	
9	Rushford	On- & Off-Sale	[21]	1,757				34,012		(34,012)		30,721	(64,733)		
10	Ellendale	On- & Off-Sale		680	358,262	209,458	148,804	162,720	45.4%	(13,916)	23		(13,893)	-3.9%	(15,126)
11	Kellogg	On- & Off-Sale		445	121,790	79,059	42,731	60,643	49.8%	(17,912)	6,340		(11,572)	-9.5%	
	Total for Region			45,709	\$9,720,816	\$6,796,987	\$2,923,829	\$2,576,121	26.5%	\$347,708	\$78,488	\$30,950	\$395,246	4.1%	\$206,052
	Percent of Total MI	LS Operations		4.9%	2.9%	2.9%	3.1%	3.8%		1.3%	4.9%	1.6%	1.4%		0.9%
	11 - 7-County Metro Ar	20													
1	Edina	Off-Sale Only		48,829	\$13,230,941	\$9,615,928	\$3,615,013	\$2,124,476	16.1%	\$1,490,537	\$	\$340	\$1,490,197	11.3%	\$1,320,100
2	Saint Francis	Off-Sale Only		7,277	2,094,876	1,511,868	583,008	371,277	17.7%	211,731	12,785		224,516	10.7%	60,000
3	Lakeville	Off-Sale Only		57,048	15,220,064	11,380,341	3,839,723	2,215,822	14.6%	1,623,901	30,162	177,629	1,476,434	9.7%	2,554,609
4	Apple Valley	Off-Sale Only		49,895	9,231,890	6,703,467	2,528,423	1,557,994	16.9%	970,429	49,053	120,960	898,522	9.7%	525,000
5	Richfield	Off-Sale Only		35,979	11,807,489	8,802,442	3,005,047	1,951,557	16.5%	1,053,490	30,158		1,083,648	9.2%	701,170
6	Eden Prairie	Off-Sale Only		62,004	12,371,628	9,014,543	3,357,085	2,232,081	18.0%	1,125,004	12,349		1,137,353	9.2%	1,063,557
7	Fridley	Off-Sale Only		27,591	4,705,523	3,497,168	1,208,355	857,741	18.2%	350,614	960		351,574	7.5%	350,000
8	Saint Anthony	Off-Sale Only		8,417	7,139,381	5,403,321	1,736,060	1,210,179	17.0%	525,881	8,867	5,475	529,273	7.4%	510,000
9	Brooklyn Center	Off-Sale Only		30,569	5,963,908	4,316,716	1,647,192	1,271,162	21.3%	376,030	14,580		390,610	6.5%	200,000
10	Farmington	Off-Sale Only		21,792	4,397,572	3,294,182	1,103,390	821,848	18.7%	281,542			281,542	6.4%	90,008
11	Mound	Off-Sale Only		9,210	2,835,506	2,136,309	699,197	519,965	18.3%	179,232			179,232	6.3%	65,452
12	Anoka	Off-Sale Only		17,345	3,970,832	3,059,281	911,551	698,936	17.6%	212,615	11,874		224,489	5.7%	195,000
13 14	Columbia Heights	Off-Sale Only		19,676	8,804,233	6,654,657	2,149,576	1,465,683	16.6% 20.0%	683,893	1,000	229,954	454,939	5.2%	96,667
14	Savage Robbinsdale	Off-Sale Only Off-Sale Only		27,552 14,212	4,560,288 3,040,352	3,353,290 2,270,073	1,206,998 770,279	913,596 626,128	20.6%	293,402 144,151	6,724	59,356 26,601	234,046 124,274	5.1% 4.1%	75,000
15	Lexington	Off-Sale Only		2,014	2,940,611	2,270,075	622,415	502,451	17.1%	119,964	4,045	22,881	101,128	4.1%	75,000
10	Spring Lake Park	Off-Sale Only		6,427	2,456,469	1,862,052	594,417	521,415	21.2%	73,002	20,564	12,792	80,774	3.4%	150,000
17	Spring Date Fait	on buie only		0,127	2,100,109	1,002,002	571,117	021,110	21.270	15,002	20,001	12,772	00,771	5.570	100,000
1	Rogers	On- & Off-Sale		11,508	3,375,858	2,332,281	1,043,577	693,338	20.5%	350,239		23,175	327,064	9.7%	215,142
2	Wayzata	On- & Off-Sale		3,781	5,150,007	2,649,859	2,500,148	2,006,861	39.0%	493,287	15,176	147,722	360,741	7.0%	30,000
	Total for Region Percent of Total MI	S Operations		461,126 49.4%	\$123,297,428 37.4%	\$90,175,974 38.4%	\$33,121,454 34.9%	\$22,562,510 33.6%	18.3%	\$10,558,944 38.2%	\$218,297 13.7%	\$826,885 42.0%	\$9,950,356 36.5%	8.1%	\$8,276,705 36.0%
	Percent of Total MLS Operations			<b>47.4</b> 70	37.470	JO. <del>4</del> 70	J++,770	33.070		30.470	13.770	42.0 /0	30.370		30.0 /0
	Off-Sale Only			829,704	\$258,033,273	\$191,477,738	\$66,555,535	\$42,502,300	16.5%	\$24,053,235	\$901,862	\$1,409,758	\$23,545,339	9.1%	\$20,546,982
	On- & Off-Sale			104,623	\$71,608,934	\$43,267,676	\$28,341,258	\$24,726,222	34.5%	\$3,615,036	\$686.954	\$559,448	\$3,742,542	5.2%	\$2,433,024
				·								,		8.3%	
	All Stores			934,327	\$329,642,207	\$234,745,414	\$94,896,793	\$67,228,522	20.4%	\$27,668,271	\$1,588,816	\$1,969,206	\$27,287,881	8.5%	\$22,980,006

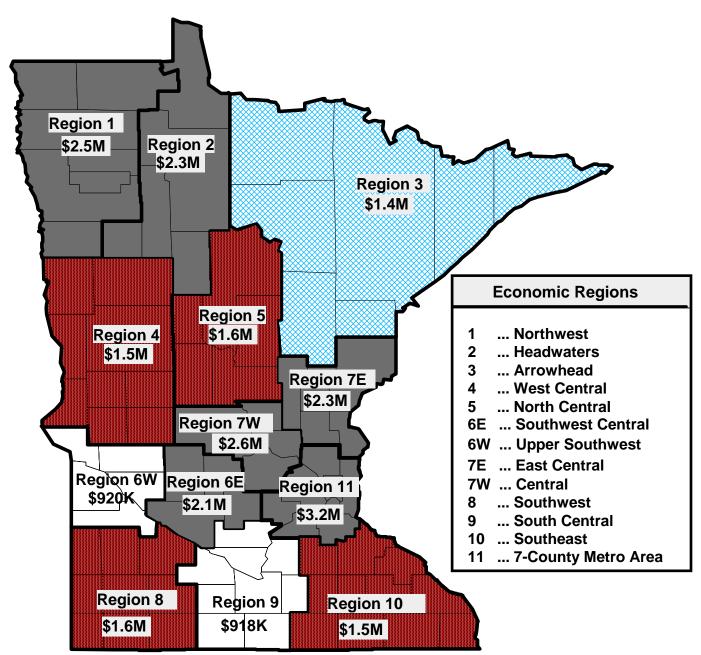
Footnotes:

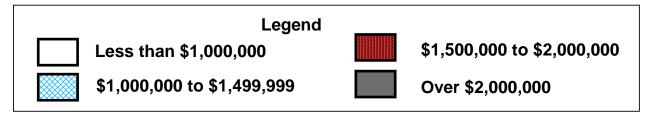
[0] Information is taken from a cash receipts and disbursements statement.

[16] Discontinued liquor operations during current year.

[21] Discontinued liquor operations in previous year.[22] Nonoperating income includes the gain on the sale of fixed assets.

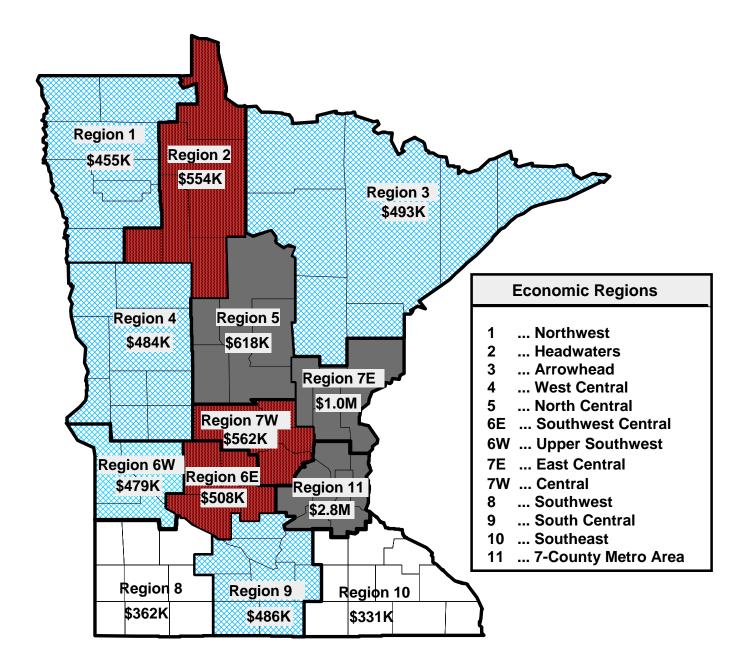
## Figure 8 2012 Average Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region

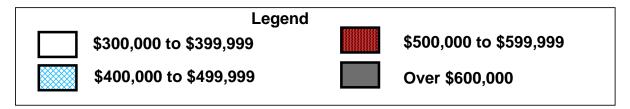




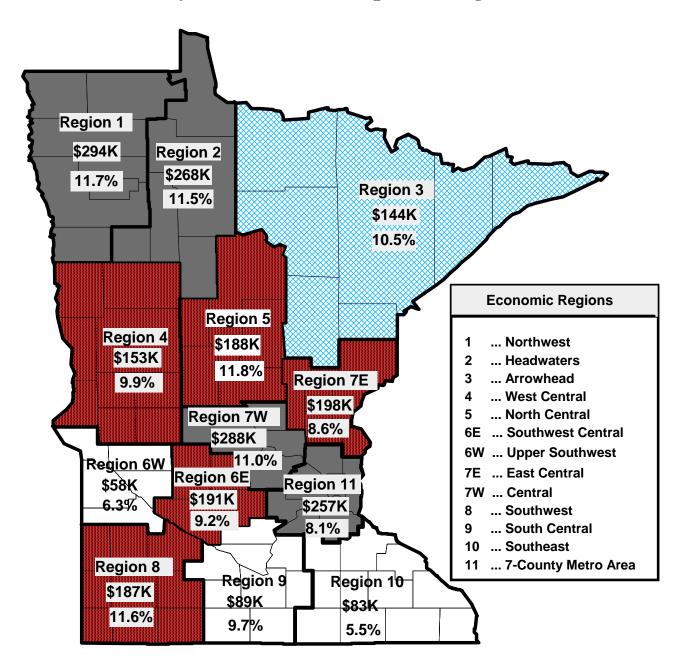
### Figure 9

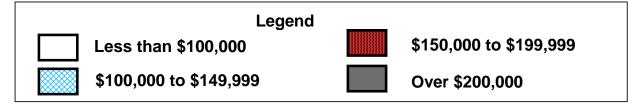
## 2012 Average Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region





### Figure 10 2012 Average Net Profit and Percent of Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region





### Figure 11

### 2012 Average Net Profit and Percent of Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region

