# State of Minnesota



Julie Blaha State Auditor

Duluth Transit Authority (A Component Unit of the City of Duluth, Minnesota)

Years Ended December 31, 2022 and 2021

#### **Description of the Office of the State Auditor**

The Office of the State Auditor (OSA) helps ensure financial integrity and accountability in local government financial activities. The OSA is the constitutional office that oversees more than \$40 billion in annual financial activity by local governments and approximately \$20 billion of federal funding financial activity.

The OSA performs around 90 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office maintains the following seven divisions:

- **Audit Practice**: Helps ensure fiscal integrity by conducting financial and compliance audits of local governments and the federal compliance audit of the State of Minnesota.
- **Constitution:** Connects with the public via external communication, media relations, legislative coordination, and public engagements for the State Auditor.

This division also supports the State Auditor's service on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, the Minnesota Historical Society, and the Rural Finance Authority Board.

- Government Information: Collects, analyzes, and shares local government financial data to
  assist in policy and spending decisions; administers and supports financial tools including the
  Small Cities and Towns Accounting System (CTAS) software and infrastructure comparison tools.
- Legal/Special Investigations: Provides legal analysis and counsel to the OSA and responds to
  outside inquiries about Minnesota local law relevant to local government finances; investigates
  local government financial records in response to specific allegations of theft, embezzlement, or
  unlawful use of public funds or property.
- **Operations:** Ensures the office runs efficiently by providing fiscal management and technology support to the office.
- **Pension:** Analyzes investment, financial, and actuarial reporting for Minnesota's local public pension plans and monitors pension plan operations.
- **Tax Increment Financing (TIF)**: Promotes compliance and accountability in local governments' use of tax increment financing through education, reporting, and compliance reviews.

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# Duluth Transit Authority (A Component Unit of the City of Duluth, Minnesota)

Years Ended December 31, 2022 and 2021



Audit Practice Division
Office of the State Auditor
State of Minnesota

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# Organization December 31, 2022

	Term of Office Ends
<u>Board</u>	
Directors	
District No. 1	
Vacant	Not Applicable
District No. 2	
Lindsay Louise Biddle	June 30, 2025
District No. 3	
Henry L. Banks	June 30, 2023
District No. 4	
Rondi Watson	June 30, 2024
District No. 5	
Rodney Polson	June 30, 2025
At Large	
Jarl Carlson	June 30, 2024
Thomas Szukis	June 30, 2024
William "Skip" Williams	June 30, 2025
Appointed by Mayor, City of Superior, Wisconsin	
Krystal Brandstatter	Indefinite
N y Star Brandstatter	macmite
Officers	
President	
Rondi Watson	
Vice President	
Henry L. Banks	

## Management

ATE Management of Duluth, Inc. Rod Fournier, General Manager



## **STATE OF MINNESOTA**



Julie Blaha State Auditor Suite 500 525 Park Street Saint Paul, MN 55103

#### **Independent Auditor's Report**

Mayor and City Council City of Duluth, Minnesota

Board of Directors Duluth Transit Authority Duluth, Minnesota

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of the Duluth Transit Authority, a component unit of the City of Duluth, Minnesota, as of and for the years ended December 31, 2022, and 2021, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of the Duluth Transit Authority as of December 31, 2022, and 2021, and the changes in financial position, and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Authority, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Emphasis of Matter – Change in Accounting Principle

As discussed in Note 1 to the financial statements, in 2022, the Authority adopted new accounting guidance by implementing the provisions of Governmental Accounting Standards Board (GASB) Statement No. 87, *Leases*, which represents a change in accounting principles. Our opinion is not modified with respect to this matter.

#### Emphasis of Matter – Acquisition of ATE Management of Duluth, Inc.

As discussed in Note 4 to the financial statements, the Authority acquired 100 percent of the common stock of its management company, ATE Management of Duluth, Inc., as of October 31, 2022. Accordingly, ATE Management of Duluth, Inc., is now reported in the Authority's financial statements as a blended component unit as of November 1, 2022. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Authority's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance, and therefore, is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards*, we:

- exercise professional judgment and maintain professional skepticism throughout the audit;
- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements;
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Authority's internal control. Accordingly, no such opinion is expressed;
- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements; and
- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Authority's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis; Schedule of Contributions – Central States, Southeast and Southwest Areas Pension Fund; and Notes to the Required Supplementary Information be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is

required by the GASB, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### **Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Authority's basic financial statements. The Comparative Statement of Revenues; Comparative Statement of Operating Expenses; Allocation of Income and Expense to the City of Superior, Wisconsin; Deficit Distribution Among the Subsidy Grantors for Operations in the City of Superior, Wisconsin; Deficit Recognized for Federal and State Operating Funds for Operations in the City of Superior, Wisconsin; and Schedule of Expenditures of Federal Awards and related notes, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion the Supplementary Information as identified above is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 14, 2023, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

/s/Julie Blaha

Julie Blaha State Auditor

July 14, 2023



Management's Discussion and Analysis
December 31, 2022
(Unaudited)

This section presents management's analysis of the Duluth Transit Authority's financial condition and activities for the fiscal year ended December 31, 2022. This information should be read in conjunction with the financial statements.

### **Financial and Operational Highlights**

- Until November of 2022, the Duluth Transit Authority (DTA) was managed by First Transit (First Group), and this management contract had been in place for nearly 50 years. Language in the DTA's founding legislation prohibited it from having employees in the civil service classification with the City of Duluth. To prevent this, when First Transit became the managers of the DTA, they created a wholly owned subsidiary, ATE Management of Duluth, Inc. (ATED). This subsidiary has a private, non-traded stock. All employees of the DTA, unionized and non-unionized, are employed by ATED. ATED makes the contributions to Central States Pension Fund for the unionized employees. In 2021, we were informed that First Transit was being sold and the DTA had to decide on a course of action to ensure that ATED remained whole. If ATED were allowed to dissolve and pension payments to Central States Pension ceased, the DTA would incur a multi-million-dollar pension liability. The best way to guarantee the long-term future of ATED was for the DTA itself to acquire the ATED stock therefore ensuring continued payments to Central States Pension. On November 1, 2022, the DTA acquired this stock.
- Beginning in late 2020, the Duluth Transit Authority (DTA) hired a transit consulting firm to assist in a Comprehensive Operations Analysis (COA) and a complete transit network redesign. First, we analyzed the performance of the DTA's fixed-route operations, reviewed regional demographics and travel patterns, and surveyed the community. This was to highlight existing strengths, weaknesses, and opportunities. We then decided that to accomplish our goals, we needed to redesign our transit system to better meet the changing needs of our community. With the help of the consultants, we designed two new system concepts, modeled, and analyzed each for performance, and crafted a final preferred alternative. After months of thoughtful development, a new bus network, the Better Bus Blueprint, was formulated and approved by the DTA Board of Directors. DTA staff has been working on the implementation of the new system and will be launching the new service in August of 2023, after delays due to staffing shortages. The Better Bus Blueprint is expected to increase ridership and improve overall efficiency and performance.
- The DTA continues to be challenged by a shortage of bus operators. Currently, we are
  approximately 15 drivers short of full staffing and continue to rely on our current operators to fill
  in and work an extraordinary amount of overtime to meet service needs. We have been forced to

suspend service on two routes due to these staffing limitations. We continue an aggressive and creative marketing approach to recruit and train candidates to reach full-service staffing levels.

### **Overview of Annual Financial Report**

The Management's Discussion and Analysis (MD&A) serves as an introduction to the financial statements. The MD&A represents management's examination and analysis of the DTA's financial condition and performance. Summary financial statement data, key financial and operational indicators used in the DTA's operating budget, and other management tools were used for this analysis.

The financial statements report information about the DTA using full accrual accounting methods as used by similar public transit systems.

The financial statements include: a Comparative Statement of Net Position; a Comparative Statement of Revenues, Expenses, and Changes in Net Position; a Comparative Statement of Cash Flows; and the notes to the financial statements. Additionally, required supplementary information and supplementary information are presented after the financial statements in the annual financial report.

- The Comparative Statement of Net Position presents assets, liabilities, deferred inflows of resources, and the net position invested in capital assets; net position restricted for transit operations and capital improvements; and the unrestricted net position of the DTA.
- The Comparative Statement of Revenues, Expenses, and Changes in Net Position presents the
  results of the business activities over the course of the fiscal year and includes depreciation and
  amortization of capital assets.
- The Comparative Statement of Cash Flows presents the cash flows from operating activities, noncapital financing activities, capital and related financing activities, and investing activities. The Comparative Statement of Cash Flows presents cash receipts and cash disbursement information without consideration of the earnings event, when an obligation arises, or depreciation and amortization of capital assets.
- The notes to the financial statements provide required disclosures and other information essential to a full understanding of material data provided in the statements. The notes present information about the DTA's accounting policies, significant account balances and activities, material risks, obligations, commitments, contingencies, and subsequent events, if any.
- The required supplementary information and related notes include the required schedule and disclosures related to contractually required contributions made by the DTA on behalf of its employees to the Central States, Southeast and Southwest Areas Pension Fund.
- The supplementary information section elaborates on the above-noted financial statements and examines the transit services provided to the City of Superior, Wisconsin.

The financial statements were prepared by the DTA's staff from the detailed books and records of the DTA. The financial statements were audited during the independent external audit process.

### **Summary of Organizations and Business**

On May 24, 1969, the Minnesota State Legislature enacted 1969 Minn. Laws, Chapter 720 ("An Act"), creating the DTA. The mission of the DTA pursuant to this law is, ". . . to administer, promote, control, direct, manage, and operate a bus transportation system." The DTA was created to have the power and duty to manage the property of the DTA. The State Legislature itself conferred upon the DTA the power and responsibility for the operation and management of the transit system. The Mayor of the City of Duluth appoints eight community members to serve on the DTA's Board of Directors that oversees the DTA, while the Mayor of the City of Superior appoints one Board member.

The DTA provides both fixed route bus transportation and STRIDE paratransit transportation for disabled passengers. The DTA operates buses on 22 fixed routes, with 33 unique variations, and provides service seven days a week. During 2022, in response to the COVID-19 pandemic and to bus operator staffing shortages, adjustments were made to routes to meet the changes in demand for service and the ability to provide service. The DTA operated a combined total of 2,205,461 miles and carried 1,874,795 fixed route passengers and 24,803 paratransit riders during 2022.

The DTA has local taxing authority, which is certified yearly by the Duluth City Council. DTA operations are funded from passenger revenues, nonoperating revenues, federal operating grants, Minnesota Department of Transportation operating grants, local tax pass-through monies, and local tax levies. City bonds and excess local operating monies are matched with federal and state capital grants to fund the acquisition and construction of capital assets. Bond debt service payments are deducted from the DTA's local share of tax levy proceeds, of which the DTA has none.

### Financial Analysis

The following comparative condensed financial statements and other selected information serve as the key financial data and indicators for management, monitoring, and planning. Comments regarding budget-to-actual variances and year-to-year variances are included in each section by the name of the statement or account. In 2022, the DTA implemented GASB Statement No. 87, *Leases*, which resulted in changes to amounts previously reported as of and for the year ending December 31, 2021. See Note 1 to the Financial Statements.

From the Condensed Statement of Net Position shown below, total net position decreased by 11.4 percent in 2022 from 2021 and decreased by 12.7 percent in 2021 from 2020. Typically, the DTA has a capital plan to replace revenue vehicles every other year, which drives the net position from year to year. However, revenue vehicle replacement did not occur in 2022.

# Condensed Statement of Net Position (000s)

	Fiscal Year					
	Fiscal Year		2021 Restated		Fiscal Year	
		2022		(Note 1)	2020	
Assets Current assets	\$	9,143	\$	8,787	\$	10,866
Current assets	<u> </u>	9,145	Ą	0,707	Ą	10,600
Capital assets Less: depreciation and amortization	\$	108,740 (69,535)	\$	109,782 (64,785)	\$	109,379 (59,355)
Capital assets, net	\$	39,205	\$	44,997	\$	50,024
Total Assets	\$	48,348	\$	53,784	\$	60,890
Total Liabilities	\$	2,806	\$	2,387	\$	2,270
Deferred Inflows of Resources	\$	199	\$	231	\$	
Net Position						
Net investment in capital assets	\$	39,203	\$	44,995	\$	50,024
Restricted for transit operations and capital improvements		5,386		5,417		7,842
Unrestricted		754		754		754
Total Net Position	\$	45,343	\$	51,166	\$	58,620

# Condensed Statement of Revenues, Expenses, and Changes in Net Position (000s)

	Fiscal Year Fiscal Year 2022 Actual 2022 Budget			Fiscal Year 021 Actual Restated (Note 1)	Fiscal Year 2020 Actual		
Operating Revenues Nonoperating Revenues	\$	2,437 18,488	\$	3,093 18,787	\$ 1,831 15,238	\$	1,500 20,146
Total Revenues	\$	20,925	\$	21,880	\$ 17,069	\$	21,646
Operating Expenses		27,604		26,881	25,287		23,910
Net Income (Loss) Before Capital Contributions	\$	(6,679)	\$	(5,001)	\$ (8,218)	\$	(2,264)
Capital Contributions		856		1,663	764		9,561
Change in Net Position	\$	(5,823)	\$	(3,338)	\$ (7,454)	\$	7,297
Net Position – January 1		51,166		51,166	58,620		51,323
Net Position – December 31	\$	45,343	\$	47,828	\$ 51,166	\$	58,620

#### **Revenues**

The DTA's operating revenues are derived from various sources: passenger revenues, charter revenues, and other revenues such as transit advertising and subsidies. Operating revenues increased by 33.17 percent to \$2.44 million in 2022, up from \$1.83 million in 2021. Nonoperating revenues increased from \$15.2 million in 2021 to \$18.5 million in 2022. This was an increase of 21.3 percent. The number of

passengers increased from 1,461,213 in 2021 to 1,874,795 in 2022 for fixed route and increased for paratransit from 23,177 in 2021 to 24,803 in 2022, as we recover from the COVID-19 pandemic.

#### **Expenses**

The DTA's 2022 operating expenses increased 9.2 percent, or \$2,316,869 over 2021 operating expenses of \$25.3 million. The increase in both diesel and gasoline costs, new union contracts beginning January 1, 2022, and inflation resulted in the increased operating expenses.

### **Budgetary Highlights**

The DTA prepares an annual operating budget to apply for the Minnesota Department of Transportation operating grant, which is approved by the DTA Board of Directors prior to submitting the operating grant application. The annual operating budget is then combined with the capital budget and presented to the Duluth City Council for the annual tax levy request.

Future state, federal, and local budget constraints play a large part in the DTA's continued ability to serve the riding public.

#### **Capital Assets**

By the end of fiscal year 2022, the Duluth Transit Authority had invested \$108.7 million in capital assets. This is down by \$1.1 million from 2021. The decrease reflects capital asset disposals of three buses with replacement buses not expected to enter service until 2023.

The DTA's five-year capital plan includes replacement of full-size buses, as well as replacement buses for paratransit services. Additional capital improvements are also scheduled for facility updates, IT upgrades, and BRT stations.

### **Economic and Other Factors**

The DTA considered many factors when setting the 2022 budget. The 2022 budget reflects the state formula that funds up to 80 percent of fixed route expenses and 85 percent of STRIDE paratransit expenses. Although the cost of fuel for 2020-2021 was a reprieve, it is always a concern and hard to budget. The State of Minnesota has supplied this line-item cost for the 2022 budget.

In response to the COVID-19 pandemic, the DTA received funds from: the Coronavirus Aid, Relief, and Economic Security (CARES) Act; the Coronavirus Response and Relief Supplemental Appropriations Act (CRRSAA); and the American Rescue Plan Act (ARPA). These pandemic-related funds were apportioned to transit agencies across the country.

The Minnesota side of the DTA's service area was apportioned \$6,366,509 under CARES, \$3,933,033 under CRRSAA, and \$7,825,069 under ARPA. The Wisconsin side of the DTA's service area was apportioned \$1,377,042 under CARES, \$1,139,670 under CRRSAA, and \$543,886 under ARPA. These funds are provided at 100 percent federal share. Funds are to support capital, operating, and other expenses generally eligible under the 5307 program to prevent, prepare for, and respond to COVID-19. The DTA programmed the majority of the funds to cover operating expenses, with the remainder funding capital costs including protective barriers for bus operators and bus ionizers.

## **Financial Contact**

This financial report is designed to provide our customers and creditors with a general overview of the DTA's finances and to demonstrate the DTA's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact the Finance Department, Duluth Transit Authority, 2402 West Michigan Street, Duluth, Minnesota 55806.



#### Exhibit 1

# Comparative Statement of Net Position December 31, 2022 and 2021

		2022	2021 Restated (Note 1)			
Assets						
Current assets						
Cash and cash equivalents	\$	5,162,179	\$	5,039,036		
Accounts receivable	Ψ	566,409	*	679,234		
Taxes receivable		17,771		1,967		
Due from other governments		2,697,659		2,436,443		
Inventory		466,735		390,206		
Leases receivable		217,745		240,065		
Prepaid items		14,396				
Total current assets	\$	9,142,894	\$	8,786,951		
Noncurrent assets						
Capital assets						
Not depreciated or amortized	\$	222,367	\$	222,367		
Depreciated and amortized		108,517,871		109,560,490		
Less: accumulated depreciation and amortization		(69,535,021)		(64,785,436)		
Noncurrent assets – net	\$	39,205,217	\$	44,997,421		
Total Assets	\$	48,348,111	\$	53,784,372		
Liabilities						
Current liabilities						
Accounts payable	\$	1,298,733	\$	1,068,361		
Wages payable		635,080		-		
Payable to ATE Management for employee services		-		1,139,674		
Due to other governments		91,941		-		
Vacation payable – current		642,104		-		
Leases payable – current		737		716		
Unearned revenue		136,203		176,578		
Total current liabilities	\$	2,804,798	\$	2,385,329		
Noncurrent liabilities						
Leases payable – long-term		1,149		1,886		
Total Liabilities	\$	2,805,947	\$	2,387,215		
Deferred Inflows of Resources						
Deferred lease inflows	\$	198,872	\$	231,076		
Net Position						
Net investment in capital assets	\$	39,203,331	\$	44,994,819		
Restricted for transit operations and capital improvements		5,385,787		5,417,088		
Unrestricted		754,174		754,174		
Total Net Position	\$	45,343,292	\$	51,166,081		

Exhibit 2

# Comparative Statement of Revenues, Expenses, and Changes in Net Position For the Years Ended December 31, 2022 and 2021

	2022		2021 stated (Note 1)
	 LULL		tated (Note 1)
Operating Revenues			
Charges for services	\$ 2,300,685	\$	1,780,176
Miscellaneous	 136,669		50,293
Total Operating Revenues	\$ 2,437,354	\$	1,830,469
Operating Expenses			
Personnel services	\$ 15,803,385	\$	14,636,959
Supplies	2,415,820		1,770,667
Utilities	490,357		366,154
Other services and charges	2,635,108		2,101,150
Depreciation and amortization	 6,259,567		6,412,438
Total Operating Expenses	\$ 27,604,237	\$	25,287,368
Operating Income (Loss)	\$ (25,166,883)	\$	(23,456,899)
Nonoperating Revenues (Expenses)			
Investment earnings	\$ 88,838	\$	47,016
Property taxes	1,669,249		1,666,896
Operating grants			
Federal	1,738,811		1,707,148
State	13,972,537		10,292,884
City of Superior, Wisconsin	1,018,906		1,524,273
Interest expense	 (71)		(66)
Total Nonoperating Revenues (Expenses)	\$ 18,488,270	\$	15,238,151
Net Income (Loss) Before Capital Contributions	\$ (6,678,613)	\$	(8,218,748)
Capital Contributions			
Federal	\$ 658,724	\$	687,722
State	 197,100		76,217
Total Capital Contributions	\$ 855,824	\$	763,939
Change in Net Position	\$ (5,822,789)	\$	(7,454,809)
Net Position – January 1	 51,166,081		58,620,890
Net Position – December 31	\$ 45,343,292	\$	51,166,081

Exhibit 3

### Comparative Statements of Cash Flows For the Years Ended December 31, 2022 and 2021

		2022	2021 Restated (Note 1)			
Cash Flows from Operating Activities						
Cash received from customers	\$	2,186,732	\$	1,794,262		
Payments to suppliers		(5,381,888)		(4,395,550)		
Payments to ATE Management for employee services		(15,665,875)		(14,589,597)		
Net cash provided by (used in) operating activities	\$	(18,861,031)	\$	(17,190,885)		
Cash Flows from Noncapital Financing Activities						
Property taxes	\$	1,653,445	\$	1,674,231		
Federal operating grants		1,302,936		1,304,212		
State operating grants		13,973,414		10,284,402		
City of Superior, Wisconsin, operating grants		1,551,978		1,236,053		
Net cash provided by (used in) noncapital financing activities	\$	18,481,773	\$	14,498,898		
Cash Flows from Capital and Related Financing Activities						
Capital grants and contributions	\$	859,393	\$	2,153,802		
Lease payments received		29,180		30,151		
Acquisition or construction of capital assets		(468,150)		(1,448,041)		
Net cash provided by (used in) capital and related financing activities	\$	420,423	\$	735,912		
Cash Flows from Investing Activities						
Interest on investments	\$	81,978	\$	40,080		
Net Increase (Decrease) in Cash and Cash Equivalents	\$	123,143	\$	(1,915,995)		
Cash and Cash Equivalents – January 1		5,039,036		6,955,031		
Cash and Cash Equivalents – December 31	<u>\$</u>	5,162,179	\$	5,039,036		
Reconciliation of Operating Income (Loss) to Net Cash Provided by						
(Used in) Operating Activities						
Operating income (loss)	\$	(25,166,883)	\$	(23,456,899)		
Adjustments to reconcile operating income (loss) to net cash						
provided by (used in) operating activities						
Lease revenue		(32,204)		(32,204)		
Depreciation		6,259,567		6,412,438		
(Increase) decrease in receivables		(178,043)		(161,961)		
(Increase) decrease in inventory		(76,529)		(76,735)		
(Increase) decrease in prepaid items		(14,396)		9,475		
Increase (decrease) in payables		387,832		(42,957)		
Increase (decrease) in unearned revenue		(40,375)		157,958		
Net Cash Provided by (Used in) Operating Activities	\$	(18,861,031)	\$	(17,190,885)		

Notes to the Financial Statements
As of and for the Years Ended December 31, 2022, and 2021

## Note 1 – Summary of Significant Accounting Policies

The Duluth Transit Authority for the City of Duluth, Minnesota, was established pursuant to 1969 Minn. Laws, ch. 720, as amended. Its function is to administer, promote, control, direct, manage, and operate a bus transportation system. The Authority is governed by a nine-member Board of Directors appointed by Duluth's Mayor and approved by the City Council. One member, whose name is submitted to the Mayor of Duluth by the City of Superior, Wisconsin, serves as a Director during any time the City of Superior contracts with the Authority for bus service.

Under 1969 Minn. Laws, ch. 720, § 5, subd. 3, the Authority is granted the power to enter into a management contract with any person, firm, or corporation for the management of the transit system. Effective December 1, 2016, the Authority renewed its contract with ATE Management and Service Company, Inc., (ATE Management) to manage the public transportation system for a five-year period, and then extended the contract through October 31, 2022. On October 31, 2022, the Authority purchased 100 percent of ATE Management's common stock and then entered into a new management contract with ATE Management effective November 1, 2022, through December 31, 2035. ATE Management employs all personnel required to operate the Authority; the Authority has no employees.

The accounting policies of the Authority conform with accounting principles generally accepted in the United States of America (GAAP). The more significant accounting policies established in GAAP and used by the Authority are discussed below.

## **Financial Reporting Entity**

For financial reporting purposes, a reporting entity includes all funds, organizations, account groups, agencies, boards, commissions, and authorities for which it is financially accountable and other organizations for which the nature and significance of their relationship with it are such that exclusion would cause its financial statements to be misleading or incomplete. The Governmental Accounting Standards Board (GASB) has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body and (1) the ability of the reporting entity to impose its will on that organization; or (2) the potential for the organization to provide specific financial benefits to, or impose specific financial burdens on, the reporting entity.

As required by generally accepted accounting principles, these financial statements present the Duluth Transit Authority, a component unit of the City of Duluth, Minnesota. The Authority is included in the City of Duluth's reporting entity because of the significance of its operational or financial relationships with the City.

### **Blended Component Unit**

Blended component units are legally separate organizations so intertwined with the Authority that they are, in substance, the same as the Authority, and therefore, are reported as if they were part of the Authority. The Duluth Transit Authority has one blended component unit.

Component Unit	Reporting Entity Because	Separate Financial Statements
ATE Management of Duluth, Inc.	Duluth Transit Authority owns 100 percent of ATE Management's common stock, and ATE Management provides services exclusively to the Authority.	Separate financial statements are not prepared.

The activity of ATE Management of Duluth, Inc., is recorded in the enterprise fund of the Authority. Further information including condensed financial statements for the component unit can be found in Note 4.

### **Basis of Presentation – Fund Accounting**

The accounts of the Authority are presented as an enterprise fund, which is used to account for operations that are financed and operated in a manner similar to private business enterprises, where the governing body has decided that the periodic determination of revenues earned, expenses incurred, and net income is desired for purposes of facilitating management control and accountability.

Enterprise funds distinguish operating revenues from nonoperating revenues. Operating revenues generally result from providing and delivering services in connection with a principal ongoing activity. The principal operating revenue of the Authority is charges to customers for bus service. All revenues not meeting this definition are reported as nonoperating revenues.

### **Basis of Accounting**

The Authority follows the economic resources measurement focus and the full accrual basis of accounting. Revenues are recognized when they are earned, and expenses are recognized when they are incurred, regardless of the timing of cash flows.

### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **Significant Accounting Treatments**

#### **Cash and Cash Equivalents**

For purposes of the statement of cash flows, all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased are considered to be cash equivalents. Investments are reported at fair value.

#### **Inventory and Prepaid Items**

Inventory of the Authority consists of diesel fuel, gasoline, and materials and supplies. Balances are maintained using a perpetual system and priced using the moving average cost method.

Certain payments to vendors reflect costs applicable to future accounting periods and are reported as prepaid items in the Authority's financial statements.

#### **Capital Assets, Depreciation, and Amortization**

The Authority defines capital assets as any item financed by a capital grant regardless of cost. All other capital assets are subject to an initial individual cost of \$5,000 or more. All purchased or constructed capital assets are recorded at historical cost. Donated capital assets are recorded at acquisition value on the date of donation.

Depreciation is determined using the straight-line method for the estimated useful lives of the assets, while right-to-use assets are amortized over the shorter of the underlying assets estimated useful life or the lease term:

#### **Estimated Useful Lives of Capital Assets**

Classification	Range
Land improvements	10 years
Buildings and structures	10 to 40 years
Furniture and equipment	5 to 10 years
Right-to-use furniture and equipment	5 years
Revenue vehicles	5 to 12 years
Shop and garage equipment	5 to 15 years

#### **Unearned Revenue**

Unredeemed ride tickets and tokens are reported as unearned revenue until they are earned.

#### **Deferred Inflows of Resources**

In addition to liabilities, the statement of financial position reports a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net assets that applies to a future period(s) and will not be recognized as an inflow of resources (revenue) until that time. The Authority reports deferred inflows of resources for the net present value of leases that mature beyond one year, amortized to revenue on a straight-line basis over the lease terms.

#### **Property Tax Revenue**

A property tax levy was established to finance operations. In Minnesota, counties act as collection agents for all property taxes. Tax settlements are received three times a year, in January, June, and October. Property taxes are recognized as revenue in the year of the levy.

#### **Capital Contributions**

Capital grants received for the acquisition and construction of capital assets are reported as capital contributions.

#### **Classification of Net Position**

Net position in the financial statements is classified in the following components:

<u>Net investment in capital assets</u> – the amount of net position representing capital assets, net of accumulated depreciation and amortization, and reduced where applicable, by outstanding debt attributed to the acquisition, construction, or improvement of the assets.

Restricted for transit operations and capital improvements – The Authority received a Public Transit Participation Program grant that requires it to deposit in a reserve account any operating revenues it generates in excess of its local share amount, which is set by statute. This reserve account is to be used for approved operating expenses not covered by the grant or for part of the local share of capital expenses of the transit system. At December 31, 2022, and 2021, the net position restricted for transit operations and capital improvements was \$5,385,787 and \$5,417,088, respectively.

<u>Unrestricted net position</u> – the amount of net position that does not meet the definition of restricted or net investment in capital assets.

When an expense is incurred for purposes for which both restricted and unrestricted net position is available, it is the Authority's policy to use restricted resources first.

#### **Change in Accounting Principles**

During the year ended December 31, 2022, the Authority adopted new accounting guidance by implementing the provisions of GASB Statement No. 87, *Leases*, which establishes criteria for accounting and financial reporting for leases. The implementation of this statement resulted in changing the presentation of the basic financial statements by increasing the beginning balances of the right to use capital assets and the beginning balances of the lease liability by \$3,321 as of January 1, 2021. Additionally, the Authority restated the beginning balances of leases receivable and deferred inflows of resources by \$263,279 as of January 1, 2021.

## Note 2 – Detailed Notes

### 2022 and 2021 Budget to Actual

As required by 1969 Minn. Laws, ch. 720, the Authority's annual budget is approved by the Duluth City Council. Following is a summary statement of budgeted and actual revenues and expenses for the years ended December 31, 2022, and 2021.

### **Budget-to-Actual Comparison for the Year Ending December 31, 2022**

		Budget Actual				Variance
Operating Revenues Charges for services and miscellaneous	\$	3,093,206	\$	2,437,354	\$	(655,852)
charges for services and miscenarieous	٠,	3,093,200	٦	2,437,334	٦	(033,832)
Operating Expenses Personnel services Supplies Utilities Other services and charges Depreciation and amortization	\$	15,628,394 2,482,545 419,240 2,090,934 6,259,567	\$	15,803,385 2,415,820 490,357 2,635,108 6,259,567	\$	(174,991) 66,725 (71,117) (544,174)
Total Operating Expenses	\$	26,880,680	\$	27,604,237	\$	(723,557)
Operating Income (Loss)	\$	(23,787,474)	\$	(25,166,883)	\$	(1,379,409)
Nonoperating Revenues (Expenses) Investment earnings Property taxes Operating grants Federal State City of Superior, Wisconsin Interest expense	\$	1,666,900 1,095,148 14,631,858 1,393,370	\$	88,838 1,669,249 1,738,811 13,972,537 1,018,906 (71)	\$	88,838 2,349 643,663 (659,321) (374,464) (71)
Total Nonoperating Revenues (Expenses)	\$	18,787,276	\$	18,488,270	\$	(299,006)
Net Income (Loss) Before Capital Contributions	\$	(5,000,198)	\$	(6,678,613)	\$	(1,678,415)
Capital Contributions Federal State	\$	1,662,800 -	\$	658,724 197,100	\$	(1,004,076) 197,100
Total Capital Contributions	\$	1,662,800	\$	855,824	\$	(806,976)
Change in Net Position	\$	(3,337,398)	\$	(5,822,789)	\$	(2,485,391)

Budget-to-Actual Comparison for the Year Ending December 31, 2021

	 Budget Actual		Variance		
Operating Revenues Charges for services and miscellaneous	\$ 3,204,466	\$	1,830,469	\$	(1,373,997)
Operating Expenses Personnel services Supplies Utilities Other services and charges Depreciation	\$ 14,997,005 2,491,038 275,000 1,802,493 6,411,700	\$	14,636,959 1,770,667 366,154 2,101,150 6,412,438	\$	360,046 720,371 (91,154) (298,657) (738)
Total Operating Expenses	\$ 25,977,236	\$	25,287,368	\$	689,868
Operating Income (Loss)	\$ (22,772,770)	\$	(23,456,899)	\$	(684,129)
Nonoperating Revenues (Expenses) Investment earnings Property taxes Operating grants Federal State City of Superior, Wisconsin Interest expense	\$ 1,666,900 1,095,148 13,626,627 1,345,840	\$	47,016 1,666,896 1,707,148 10,292,884 1,524,273 (66)	\$	47,016 (4) 612,000 (3,333,743) 178,433 (66)
Total Nonoperating Revenues (Expenses)	\$ 17,734,515	\$	15,238,151	\$	(2,496,364)
Net Income (Loss) Before Capital Contributions	\$ (5,038,255)	\$	(8,218,748)	\$	(3,180,493)
Capital Contributions Federal State	\$ - 286,934	\$	687,722 76,217	\$	687,722 (210,717)
Total Capital Contributions	\$ 286,934	\$	763,939	\$	477,005
Change in Net Position	\$ (4,751,321)	\$	(7,454,809)	\$	(2,703,488)

### **Deposits and Investments**

The City of Duluth Treasurer is Treasurer of the Authority as designated by 1969 Minn. Laws, ch. 720. The City Treasurer is authorized by Minn. Stat. §§ 118A.02 and 118A.04 to deposit the Authority's cash and invest in certificates of deposit in financial institutions designated by the Duluth City Council.

Minnesota statutes require that all Authority deposits be covered by insurance, surety bond, or collateral. The types of securities available to the City of Duluth Treasurer are authorized by Minn. Stat. §§ 118A.04 and 118A.05.

The Authority invests funds in the City of Duluth's investment pool. The fair value of the investment is the fair value per share of the underlying portfolio. The Authority invests in this pool for the purpose of joint investment with the City in order to enhance investment earnings. There are no redemption limitations.

Additional disclosures required by GASB Statement No. 40, Deposit and Investment Risk Disclosures, are disclosed

on an entity-wide basis in the City of Duluth Annual Comprehensive Financial Report. The Authority is a component unit of the City of Duluth, Minnesota.

The following is a summary of the Authority's cash:

#### Cash and Cash Equivalents for the Years Ending December 31

	 2022	2021
City Treasurer – accounts	\$ 4,135,964	\$ 3,734,188
ATE Management – checking account	995,957	1,258,593
Petty cash fund and change funds	7,905	7,905
Medical flex account	 22,353	38,350
Total Cash and Cash Equivalents	\$ 5,162,179	\$ 5,039,036

### **Leases Receivable**

The following is a summary of the Authority's leases receivable as of December 31, 2022:

#### Leases Receivable as of December 31, 2022

			Ar	mounts Not		
			Sc	heduled for		
			Coll	ection During		
			the Subsequent			
	Re	eceivable		Year		
City of Duluth, Minnesota	\$	61,991	\$	55,968		
Jefferson Partners, L.P.		85,330		76,672		
Limitless PCS, Inc.		70,424		54,015		
Total Leases Receivable	\$	217,745	\$	186,655		

The following is a summary of the Authority's leases receivable as of December 31, 2021:

#### Leases Receivable as of December 31, 2021

			Α	mounts Not	
			Sc	cheduled for	
			Coll	lection During	
			the	Subsequent	
	Re	eceivable	Year		
City of Duluth, Minnesota	\$	67,836	\$	61,991	
Jefferson Partners, L.P.		92,965		85,330	
Limitless PCS, Inc.		79,264		70,424	
Total Leases Receivable	\$	240,065	\$	217,745	

On October 26, 2016, the Authority entered into an Office Space Lease Agreement with the City of Duluth, Minnesota, to provide office and parking space at the Authority-owned Duluth Transportation Center for operations of the Duluth Police Department. The lease may be renewed for up to two consecutive five-year increments, for a total of 15 years through March 31, 2031. The City of Duluth exercised its first renewal option in

2021. Rent was set for the initial term beginning April 1, 2016, and ending April 1, 2021, at \$558.80 per month. However, the Authority granted a rent credit during the initial term of \$558.80 per month for improvements made by the tenant to the space being rented. For the term beginning April 1, 2021, the rent is \$650 per month through March 31, 2026. For the term beginning April 1, 2026, the rent will be \$750 per month through March 31, 2031.

On October 1, 2016, the Authority entered into a lease agreement with Jefferson Partners, L.P., to provide office and parking space at the Authority-owned Duluth Transportation Center to operate a Jefferson Lines ticket office and bus loading areas for intercity bus service. The lease may be renewed for up to two consecutive five-year increments, for a total of 15 years through September 30, 2031. Jefferson Partners, L.P., exercised its first renewal option in 2021. Rent was set at \$800 per month for calendar years 2016, 2017, and 2018, and \$825 per month for calendar years 2019, 2020, and 2021. Beginning with the rent for calendar year 2022, rent will be determined by comparing the percentage difference between the Consumer Price Index for all Urban Consumers, U.S. City Average, All Items, not seasonally adjusted (CPI-U) for the prior two calendar years. The percentage difference between the CPI-U for the previous two years will be multiplied by the rent from the calendar year just completed and then added to the rent for the calendar year just completed to determine the new monthly rent amount. Rent will never be adjusted below the previous year's rent. For calendar year 2022, rent was calculated at \$860 per month.

On September 25, 2019, the Authority entered into a lease agreement with Limitless PCS, Inc., to provide space at the Authority-owned Duluth Transit Center – East building to operate a retail cell phone sales and related services outlet. The initial term of the lease was for three years beginning on October 1, 2019, and terminating on September 30, 2022. The lease may be renewed for up to two consecutive two-year increments, for a total of seven years through September 30, 2026. Limitless PCS, Inc., exercised its first renewal option on June 24, 2022. Rent was set at \$1,200 per month for the first year of the initial term with rent increasing by \$100 per month at the beginning of each subsequent year. Rent was set during 2022 and 2021 at \$1,400 per month and \$1,300 per month, respectively. During 2022, the Authority granted a rent credit of \$3,340 for improvements made to the space rented by the tenant.

As of December 31, 2022, the Authority reported leases receivable and deferred inflows of resources totaling \$217,745 and \$198,872, respectively. The leases receivable will be reduced as repayments are received. Principal and interest totaling \$22,320 and \$6,860, respectively, were received during the year ended December 31, 2022. Inflows of resources recognized during the year ended December 31, 2022, consisted of lease revenue of \$32,204 and interest revenue of \$6,860.

As of December 31, 2021, the Authority reported leases receivable and deferred inflows of resources totaling \$240,065 and \$231,076, respectively. The leases receivable will be reduced as repayments are received. Principal and interest totaling \$23,214 and \$6,936, respectively, were received during the year ended December 31, 2021. Inflows of resources recognized during the year ended December 31, 2021, consisted of lease revenue of \$32,204 and interest revenue of \$6,936.

## **Capital Assets**

A summary of the changes in capital assets for the years ended December 31, 2022, and 2021, follows:

#### Changes in Capital Assets for the Year Ending December 31, 2022

		Balance						Balance
		January 1,					D	ecember 31,
		2022		Additions	[	Deductions		2022
Capital assets not depreciated								
Land	\$	222,367	\$	_	\$	_	\$	222,367
Construction in progress	ڔ	222,307	ڔ	_	۲	_	۲	222,307
construction in progress				<del>-</del>				
Total capital assets not depreciated	\$	222,367	\$	-	\$	-	\$	222,367
Capital assets depreciated								
Land improvements	\$	253,797	\$	-	\$	-	\$	253,797
Buildings and structures		57,627,373		232,757		-		57,860,130
Revenue equipment		43,357,610		49,572		1,466,021		41,941,161
Shop and garage equipment		2,019,639		3,014		43,961		1,978,692
Office furniture and equipment		6,298,750		182,020		-		6,480,770
Total capital assets depreciated	\$	109,557,169	\$	467,363	\$	1,509,982	\$	108,514,550
Less: accumulated depreciation for								
Land improvements	\$	164,887	\$	10,006	\$	_	\$	174,893
Buildings and structures	٧	32,075,342	Ψ	2,374,786	7	2,838*	Ψ	34,447,290
Revenue equipment		25,363,015		3,485,292		1,466,021		27,382,286
Shop and garage equipment		1,571,521		53,646		43,961		1,581,206
Office furniture and equipment		5,609,933		337,937		-		5,947,870
			۲.		۲	1 512 020	<u>,</u>	
Total accumulated depreciation	\$	64,784,698	\$	6,261,667	\$	1,512,820	\$	69,533,545
Total capital assets depreciated, net	\$	44,772,471	\$	(5,794,304)	\$	(2,838)	\$	38,981,005
Capital assets amortized								
Leased office furniture and equipment	\$	3,321	\$	-	\$	-	\$	3,321
Less: accumulated amortization for								
Leased office furniture and equipment		738		738		_		1,476
								,
Total capital assets amortized, net	\$	2,583	\$	(738)	\$	-	\$	1,845
Capital Assets, Net	\$	44,997,421	\$	(5,795,042)	\$	(2,838)	\$	39,205,217

<sup>\*</sup>During 2022, the Authority corrected an error where depreciation was double counted in a previous year, which resulted in deletions to accumulated depreciation exceeding deletions to capital assets depreciated.

#### Changes in Capital Assets for the Year Ending December 31, 2021

	Balance				
	January 1,			_	Balance
	2021, as	۸ ما ما ن <b>د</b> : ما م	Dod	L	December 31,
	 restated	Additions	 Deductions		2021
Capital assets not depreciated					
Land	\$ 222,367	\$ -	\$ -	\$	222,367
Construction in progress	 64,513	-	64,513		
Total capital assets not depreciated	\$ 286,880	\$ -	\$ 64,513	\$	222,367
Capital assets depreciated					
Land improvements	\$ 99,886	\$ 153,911	\$ -	\$	253,797
Buildings and structures	57,536,558	122,396	31,581		57,627,373
Revenue equipment	43,358,117	950,485	950,992		43,357,610
Shop and garage equipment	1,978,182	41,457	-		2,019,639
Office furniture and equipment	 6,119,743	179,007			6,298,750
Total capital assets depreciated	\$ 109,092,486	\$ 1,447,256	\$ 982,573	\$	109,557,169
Less: accumulated depreciation for					
Land improvements	\$ 99,886	\$ 65,001	\$ -	\$	164,887
Buildings and structures	29,646,019	2,460,904	31,581		32,075,342
Revenue equipment	22,817,603	3,495,916	950,504		25,363,015
Shop and garage equipment	1,501,977	69,544	-		1,571,521
Office furniture and equipment	 5,289,598	320,335	-		5,609,933
Total accumulated depreciation	\$ 59,355,083	\$ 6,411,700	\$ 982,085	\$	64,784,698
Total capital assets depreciated, net	\$ 49,737,403	\$ (4,964,444)	\$ 488	\$	44,772,471
Capital assets amortized					
Leased office furniture and equipment	\$ 3,321	\$ -	\$ -	\$	3,321
Less: accumulated amortization for					
Leased office furniture and equipment	 -	738	-		738
Total capital assets amortized, net	\$ 3,321	\$ (738)	\$ 	\$	2,583
Capital Assets, Net	\$ 50,027,604	\$ (4,965,182)	\$ 65,001	\$	44,997,421

### **Leases Payable**

The Authority has entered into lease agreements with two vendors for transit bus tire leasing services. The leases remain in effect until June 30, 2023. The Authority may elect to continue using all tires furnished through the termination dates of the lease agreements for a period of 36 months after the termination dates. Payments made by the Authority are variable based on the type of tire used and miles driven on it. There are no minimum payments required for the transit bus tire leasing services, and accordingly, no liability is reported for these lease agreements as of December 31, 2022, and 2021. Payments for transit bus tire leasing services totaled \$82,556 and \$76,821 during the years ending December 31, 2022, and 2021, respectively.

Additionally, the Authority has entered into a lease agreement for financing the acquisition of a postage meter for use by the Authority. The lease is expected to terminate on July 31, 2025. The lease has been recorded at the

present value of the future minimum lease payments as of the inception date. Lease payments are paid from the Authority's enterprise fund. Charges of \$65.48 are accrued monthly and are paid quarterly to the lessor by the Authority.

# Future Minimum Lease Obligations and the Net Present Value of These Minimum Lease Payments for the Year Ending December 31, 2022

Year Ending December 31	Principal			Interest	_
2023	\$	737	\$	48	
2024		760		26	
2025		389		5	
Total Lease Payments	\$	1,886	\$	79	

# Future Minimum Lease Obligations and the Net Present Value of These Minimum Lease Payments for the Year Ending December 31, 2021

Year Ending December 31	Principal			Interest
2022	\$	716	\$	70
2023	·	737	·	48
2024		760		26
2025		389		5
Total Lease Payments	\$	2,602	\$	149

## **Changes in Long-Term Liabilities**

Long-term liability activity for the year ended December 31, 2022, was as follows:

#### Change in Long-Term Liabilities for the Year Ending December 31, 2022

	Be	ginning					E	nding		Due 'ithin
	Ba	alance	Addi	tions	Red	uctions	Balance		One	e Year
Lease liability	\$	2,602	\$	-	\$	716	\$	1,886	\$	737

Long-term liability activity for the year ended December 31, 2021, was as follows:

#### Change in Long-Term Liabilities for the Year Ending December 31, 2021

	Be	ginning							[	Due
	Ва	alance,					Ε	nding	W	ithin
	as restated		Additions		Reductions		Ва	alance	One	e Year
Lease liability	\$	3,321	\$	-	\$	719	\$	2,602	\$	716

## **Risk Management**

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; employee health and dental; and natural disasters. Risks of loss related to transit liability and property damage are retained. All other risks of loss are insured by the purchase of

commercial insurance. There were no significant reductions in insurance coverage from the previous year. There were no settlements in excess of insurance for any of the past three fiscal years.

Risk management activities for transit liability and property damage include the purchase of commercial insurance coverage for claims exceeding \$200,000 which increased from \$100,000 in 2021. The Authority retains the risk of loss for the first \$200,000 (\$100,000 in 2021) per occurrence. Claims expenses and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. A liability for claims and judgments payable of \$544,629 is reported within accounts payable on the financial statements for the year ended December 31, 2022, for claims considered "probable" losses to the Authority. For the year ended December 31, 2021, \$278,662 was reported within accounts payable.

## Note 3 – Operations in the City of Superior, Wisconsin

The Authority provides regular and disability transit services to the City of Superior, Wisconsin, for which it charges the City of Superior on a monthly basis. The monthly charge is determined by dividing the total operating expense for the month by the total hours operated in that month to determine an hourly cost. This rate was applied to the following month's hours operated in the City of Superior, reduced by revenues collected in Superior, to arrive at the monthly billing.

Charges to the City of Superior totaled \$1,757,207 for the year ended December 31, 2022, and \$1,477,820 for the year ended December 31, 2021. After deduction of the revenue collected in Superior of \$86,411 in 2022 and \$93,937 in 2021, the amounts actually billed were \$1,670,796 in 2022 and \$1,383,883 in 2021, which are included as nonoperating revenues.

# Note 4 – ATE Management of Duluth, Inc. (Blended Component Unit)

On October 28, 2022, the Duluth Transit Authority (DTA) entered into an agreement with First Group Management, Inc., to purchase all outstanding common stock of its subsidiary, ATE Management of Duluth, Inc., (collectively referred to as ATE Management) for \$250. The closing date of the sale was October 31, 2022. As of the date of acquisition, November 1, 2022, ATE Management did not have any assets, deferred outflows of resources, liabilities, or deferred inflows of resources.

ATE Management employs a General Manager who is responsible to oversee the day-to-day operations of the Duluth Transit Authority, including operations, maintenance, and employment to operate the bus transportation system in accordance with the management agreement between the Authority and ATE Management. ATE Management is headed by a three-person Board of Directors. As a result of the sale, the existing Board of Directors of ATE Management resigned effective October 31, 2022. The Board of Directors of the Duluth Transit Authority then appointed three new members to the Board of Directors of ATE Management. The ATE Management by-laws state that all subsequent appointments shall be made by ATE Management's Board of Directors.

### **Condensed Financial Statements**

The following is the Condensed Statement of Net Position for ATE Management of Duluth, Inc., as of December 31, 2022:

#### Condensed Statement of Net Position December 31, 2022

Assets	
Current assets	
Due from the Duluth Transit Authority	\$ 1,277,184
Liabilities	
Current liabilities	
Wages payable	\$ 635,080
Vacation payable – current	642,104
Total Liabilities	\$ 1,277,184

The following is the Condensed Statement of Activities for ATE Management of Duluth, Inc., for the two months ended December 31, 2022:

#### Condensed Statement of Activities for the Two Months Ended December 31, 2022

Operating Revenues Charges for services	\$	3,415,451
Operating Expenses Personnel services		3,415,451
Change in Net Position	\$	-
Net Position – November 1	-	
Net Position – December 31	\$	-

The following is the Condensed Statement of Cash Flows for ATE Management of Duluth, Inc., for the two months ended December 31, 2022:

#### Condensed Statement of Cash Flows for the Two Months Ended December 31, 2022

Net cash provided (used) by Operating activities Payments from the Duluth Transit Authority for employee services Payments to employees	\$ 2,138,267 (2,138,267)
Net Increase (Decrease) in Cash and Cash Equivalents	\$ -
Cash and Cash Equivalents – November 1	 
Cash and Cash Equivalents – December 31	\$ 

### **Management Agreement**

The Duluth Transit Authority has entered into a management agreement with its component unit, ATE Management of Duluth, Inc. Under the terms of this agreement, the Authority is responsible for making available to ATE Management any facilities, vehicles, materials, utilities, supplies, and services as necessary for operation of the bus transportation system. All property acquired by the Authority for use by ATE Management remains the property of the Authority. All revenues derived from operations are revenues of the Authority upon initial receipt. Although the Duluth Transit Authority has no employees, the Authority is liable to ATE Management each month for all employee compensation and benefits under the collective bargaining agreement between ATE Management and its employees.

The contractual obligation of the Authority to employees of ATE Management is as follows:

#### **Vacation and Sick Leave**

Employees of ATE Management are granted from ten to 30 days of vacation time per year depending on their years of service and union bargaining unit. Vacation earned in one year must be used the following year or it is forfeited. The accrued vacation for all employees had an estimated value of \$642,104 and \$618,270 as of December 31, 2022, and 2021, respectively. For December 31, 2021, vacation payable of \$618,270 is included with wages payable of \$521,404 and is reported as payable to ATE Management for employee services on the balance sheet.

Sick leave is earned at the rate of 30 days per year and may be accumulated to 60 days for employees with less than ten years of service and to 120 days for those with over ten years of service. Employees are not compensated for unused sick leave. Any liability for earned, unused sick leave is not recognized in the financial statements.

#### **Other Postemployment Benefits (OPEB)**

#### Plan Description and Funding Policy

ATE Management's regular full-time employees and retirees covered by the collective bargaining agreement between ATE Management and its employees, and ATE administrative employees not under the collective bargaining agreement, participate in the Teamsters Joint Council 32 Health and Welfare Plan for health, vision, and dental insurance benefits. The Health and Welfare Plan is a Taft-Hartley style multiple-employer cost-sharing defined benefit health care plan overseen by a Board of Trustees that provides health insurance benefits to union members on behalf of their employers. The Wilson-McShane Corporation is the third-party administrator of the Health and Welfare Plan. Assets of the Health and Welfare Plan are accumulated in a trust that meets the criteria in paragraph 4 of GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions.

Contributions to the Health and Welfare Plan are required under the collective bargaining agreement between ATE Management and its employees or are made on behalf of administrative employees as part of their employment benefits package. On average, there are 150 full-time employees that are enrolled in the Health and Welfare Plan during any given year. This varies based on employee turnover and unfilled positions. Funding requirements and benefit terms are set by the trustees of the Health and Welfare Plan. Covered employees are not required to make contributions to the plan, and ATE Management is required by the collective bargaining agreement to cover 100 percent of the cost of insurance coverage for its covered employees. Covered employees

are all regular full-time employees covered by the collective bargaining agreement who have been employed for 30 days or more. ATE Management's contribution for each full-time employee per week for the years ending December 31, 2022, and 2021, was \$326 and \$321, respectively. Total contributions to the Health and Welfare Plan by ATE Management totaled \$2,539,429 for the year ending December 31, 2022, and \$2,702,453 for the year ending December 31, 2021.

Covered employees who retire, are age 57 or older, and have accumulated at least 20 years of service in the Central States Pension Plan; or those who are age 60 or older and have completed at least ten years of continuous coverage in the Health and Welfare Plan, are eligible for post-employment health insurance benefits. Additionally, for employees who were covered under the Health and Welfare Plan before December 1, 2001, these employees must also have been continuously covered under the Plan for a period of five years prior to retirement, continuously covered under the Plan for a period of seven out of the last ten years prior to retirement, or continuously covered under the Plan for a period of ten years prior to retirement to be eligible for post-employment health insurance benefits.

Retirees and/or their spouses are eligible to receive the same medical coverage as that of active employees who receive health insurance benefits through the Health and Welfare Plan. Retirees and/or their spouses are responsible for 100 percent of the total premium cost which they remit directly to the third-party administrator. Accordingly, ATE Management does not make any contributions to the Health and Welfare Plan for retiree health coverage. Since the premium is determined on the entire active and retiree population, the retirees are receiving an implicit rate subsidy.

The trustees of the Teamsters Joint Council 32 Health and Welfare Plan issue a publicly available financial report. The report may be obtained by writing to the Plan's third-party administrator at Wilson-McShane Corporation, 3001 Metro Drive, Suite 500, Bloomington, Minnesota 55425.

#### **Retirement Plans**

#### **Defined Benefit Pension Plan**

ATE Management's hourly paid employees participate in the Central States, Southeast and Southwest Areas Pension Fund, a cost-sharing, multiple-employer defined benefit plan. The plan is administered by the trustees of the Central States, Southeast and Southwest Areas Pension Fund.

Plan trustees establish benefit provisions including monthly benefit amounts. Full-time hourly paid employees are eligible to participate in the plan. Employees who retire at or after age 60 with 20 years of credited service are entitled to a monthly retirement benefit. Benefits fully vest at age 65 with five years of participation or upon reaching ten years of service. Employees with 30 years of credited service may retire at any age and receive a monthly retirement benefit. Vested employees may retire at or after age 50 and receive reduced benefits. The plan also provides death and disability benefits.

Funding requirements are established by the plan trustees. The plan is in compliance with the minimum funding requirements of the Employee Retirement Income Security Act of 1974.

Contributions to the plan are required under the collective bargaining agreement between ATE Management and its employees. Contribution requirements depend on the benefit amount negotiated in the collective bargaining agreement. Covered employees are not required to make contributions to the plan. ATE Management's contribution was \$338 per full-time employee per week in 2022. As of December 31, 2022, there were 140

employees enrolled in the plan.

ATE Management's contributions for the years ending December 31, 2022, 2021, and 2020, were \$2,023,606, \$2,098,801, and \$2,068,681, respectively, equal to the contractually required contributions for each year as set by the collective bargaining agreement.

On March 31, 2022, the plan actuary certified to the U.S. Department of the Treasury, and also to the plan sponsor, that the plan is in critical and declining status for the plan year beginning January 1, 2022. The plan is considered to be in critical and declining status because it has funding or liquidity problems, or both. More specifically, the plan's actuary determined that:

- Contributions to the plan are required under the collective bargaining agreement between ATE Management
  and its employees. Contribution requirements depend on the benefit amount negotiated in the collective
  bargaining agreement. Covered employees are not required to make contributions to the plan. ATE
  Management's contribution was \$338 per full-time employee per week in 2022. As of December 31, 2022,
  there were 140 employees enrolled in the plan;
- the plan has an accumulated funding deficiency for the current plan year and over the next three plan years, the plan is projected to have an accumulated funding deficiency for the 2023 through 2025 plan years;
- the funded percentage of the plan is less than 65 percent; the plan has an accumulated funding deficiency for the current plan year; and over the next four plan years, the plan is projected to have an accumulated funding deficiency for the 2023 through 2026 plan years;
- the sum of the plan's normal cost and interest on the unfunded benefits for the current plan year exceeds the present value of all expected contributions for the year;
- the present value of vested benefits of inactive participants is greater than the present value of vested benefits of active participants;
- the plan has an accumulated funding deficiency for the current plan year; and over the next four plan years, the plan is projected to have an accumulated funding deficiency for the 2023 through 2026 plan years;
- the funded percentage of the plan is less than 65 percent, and the sum of the fair market value of plan assets
  plus the present value of projected contributions for the current plan year and each of the six succeeding
  plan years is less than the present value of all nonforfeitable benefits projected to be payable under the plan
  during the current plan year and each of the six succeeding plan years (plus administrative expenses for such
  plan years);
- the sum of the fair market value of plan assets, plus the present value of projected contributions for the
  current plan year and each of the four succeeding plan years, is less than the present value of all benefits
  projected to be payable under the plan during the current plan year and each of the four succeeding plan
  years (plus administrative expenses for such plan years);
- the plan was in critical status last year; the plan has an accumulated funding deficiency for the current plan year; and over the next nine years, the plan is projected to have an accumulated funding deficiency for the 2023 through 2031 plan years; and

the plan is projected to become insolvent in 2025.

The trustees of the Central States, Southeast and Southwest Areas Pension Fund issue a publicly available financial report. The report may be obtained by writing to Central States, Southeast and Southwest Areas Pension Fund, 8647 West Higgins Road, Chicago, Illinois 60631.

### **Defined Contribution Plan**

ATE Management's administrative employees participate in the Duluth Transit Authority Money Purchase Pension Plan, a defined contribution plan that is administered by trustees from ATE Management and managed by Securian Financial.

ATE Management establishes plan provisions and contribution requirements. Employees are eligible to participate when they have completed 500 hours of service within their first six months and are at least 20-1/2 years of age. If an employee does not complete the 500 hours of service within their first six months, they can also be deemed eligible if they complete at least 1,000 hours of service within the 12-month period beginning on their date of hire or during any subsequent plan year. ATE Management contributes 12 percent and the employee two percent of each participant's salary. ATE Management contributions fully vest after six years of service. Benefits depend solely on amounts contributed plus related investment earnings. Contributions were as follows:

### Contributions to the Money Purchase Pension Plan for the Years Ending December 31

	 2022	2021		
Employer	\$ 245,469	\$ 222,912		
Employee	40,804	37,129		



Exhibit A-1

## Schedule of Contributions Central States, Southeast and Southwest Areas Pension Fund December 31, 2022

				Actual		
			Con	ntributions		
			in F	Relation to		
	Co	ntractually	Cor	ntractually	Con	tribution
	I	Required		Required		eficiency)
Year	Co	ntributions	Cor	ntributions	Excess	
Ending	nding (a)		(b)			(b - a)
Ending		(a)		(b)	-	_
	\$	347,802	\$	347,802	\$	

<sup>\*</sup>Amounts listed are for November 1 - December 31, 2022. The total contributions for the year were \$2,023,606.

This schedule is intended to show information for ten years. Additional years will be displayed as they become available

The Duluth Transit Authority's year-end is December 31.

Notes to the Required Supplementary Information For the Year Ended December 31, 2022

### Note 1 – Defined Benefit Pension Plans – Changes in Significant Plan Provisions, Actuarial Methods, and Assumptions

The following changes went into effect for the fiscal year ending December 31:

### **Central States, Southeast and Southwest Areas Pension Fund**

### 2022

• On October 28, 2022, the Duluth Transit Authority entered into an agreement with FirstGroup Management, Inc., to purchase all of the outstanding common stock of its subsidiary, ATE Management of Duluth, Inc. Pension contributions reported in the Required Supplementary Information are those that occurred subsequent to the purchase of ATE Management of Duluth, Inc., by the Authority. There were no changes in plan provisions that occurred subsequent to the purchase of ATE Management of Duluth, Inc., through the end of the fiscal year.



Exhibit B-1

## Comparative Statement of Revenues For the Years Ended December 31, 2022 and 2021

	 2022		
Operating Revenues			
Charges for services			
Passenger fares for transit service			
Adult fares	\$ 1,332,928	\$	1,225,661
College student passes	 356,066		51,714
Total passenger fares for transit service	\$ 1,688,994	\$	1,277,375
Charter service revenues	\$ 13,063	\$	13,250
Auxiliary transportation revenues			
Advertising services	\$ 225,570	\$	176,575
STRIDE	81,276		73,310
Other	 291,782		239,666
Total auxiliary transportation revenues	\$ 598,628	\$	489,551
Total charges for services	\$ 2,300,685	\$	1,780,176
Miscellaneous revenue	\$ 136,669	\$	50,293
Total operating revenues	\$ 2,437,354	\$	1,830,469
Nonoperating and Other Revenues			
Investment earnings	\$ 88,838	\$	47,016
Property taxes	1,669,249		1,666,896
Operating grants			
Federal – Section 5307	1,738,811		1,707,148
State – regular route	13,236,587		9,792,953
State – disability service	735,950		499,931
City of Superior, Wisconsin – regular route	988,427		1,479,599
City of Superior, Wisconsin – disability service	30,479		44,674
Capital contributions	650 724		607 722
Federal State	658,724 197,100		687,722
State	 197,100		76,217
Total nonoperating and other revenues	\$ 19,344,165	\$	16,002,156
Total Revenues	\$ 21,781,519	\$	17,832,625

## Comparative Statement of Operating Expenses For the Years Ended December 31, 2022 and 2021

	2022						
	Vehicle Operations		M	Vehicle Maintenance		General Administration	
Personnel services							
Labor							
Operations – salaries and wages	\$	6,945,888	\$	-	\$	-	
Other salaries and wages		-		1,743,894		960,194	
Fringe benefits		4,489,526		1,176,105		487,778	
Total personnel services	\$	11,435,414	\$	2,919,999	\$	1,447,972	
Supplies							
Materials and supplies consumed							
Fuel and lubricants	\$	1,593,280	\$	16,499	\$	-	
Tires and tubes		82,556		345		-	
Other materials and supplies		4,641		668,537		49,962	
Total supplies	\$	1,680,477	\$	685,381	\$	49,962	
Utilities	\$	47,903	\$	115,599	\$	326,855	
Other services and charges							
Services							
Management service fee	\$	-	\$	-	\$	73,530	
Professional and technical services		20,650		128,147		353,978	
Other services		-		357,400		248,333	
Casualty and liability costs		-		-		1,130,272	
Taxes and fees		-		841		25,928	
Miscellaneous							
Dues and subscriptions		325		-		10,642	
Travel and meetings		1,426		4,868		6,741	
Advertising and promotional media		-		-		135,062	
Other						136,965	
Total other services and charges	\$	22,401	\$	491,256	\$	2,121,451	
Depreciation and amortization	\$	4,143,903	\$	232,585	\$	1,883,079	
Total Expenses	\$	17,330,098	\$	4,444,820	\$	5,829,319	

	2021 Restated (Not				ted (Note	(Note 1)			
		Vehicle		Vehicle		General			
 Total		Operations	N	laintenance	Ad	ministration		Total	
\$ 6,945,888 2,704,088	\$	5,311,082	\$	- 1,292,975	\$	- 917,117	\$	5,311,082 2,210,092	
6,153,409		4,982,240		1,281,128		852,417		7,115,785	
\$ 15,803,385	\$	10,293,322	\$	2,574,103	\$	1,769,534	<u>\$</u>	14,636,959	
\$ 1,609,779 82,901	\$	1,028,347 76,821	\$	3,435 283	\$	-	\$	1,031,782 77,104	
 723,140		1,316		531,898		128,567		661,781	
\$ 2,415,820	\$	1,106,484	\$	535,616	\$	128,567	\$	1,770,667	
\$ 490,357	\$	103,255	\$	-	\$	262,899	\$	366,154	
\$ 73,530	\$	_	\$	-	\$	102,331	\$	102,331	
502,775 605,733		- 166,614		20,330 278,586		299,675 74,635		320,005 519,835	
1,130,272		100,014		-		878,618		878,618	
26,769		-		1,050		4,761		5,811	
10,967		-		-		7,454		7,454	
13,035 135,062		-		1,583 -		9,883 129,303		11,466	
136,965		<u> </u>		1,443		124,884		129,303 126,327	
\$ 2,635,108	\$	166,614	\$	302,992	\$	1,631,544	\$	2,101,150	
\$ 6,259,567	\$	4,254,877	\$	270,986	\$	1,886,575	\$	6,412,438	
\$ 27,604,237	\$	15,924,552	\$	3,683,697	\$	5,679,119	\$	25,287,368	

### Allocation of Income and Expense to the City of Superior, Wisconsin For the Years Ended December 31, 2022 and 2021

					2022		
Month	Total Hours Operating in Superior	Operating Charge Per Hour		Total Charge		Income from Runs in Superior	
Pagular Pauta		<u> </u>				<u>-</u>	
Regular Route	1,129	\$	112.13	\$	126,632	\$	4,838
January February	1,065	Ş	128.56	Ş	136,942	ş	6,515
March	1,195		122.01		145,778		6,364
April	1,195 1,138		118.98		135,375		5,512
•	1,138 1,129		138.11		156,900		4,929
May June	1,129 1,152		138.11		139,862		6,491
			125.29		•		
July	1,116 1,195		143.24		139,761		10,782
August	•				171,143		6,469
September	1,108		123.18		136,532		6,711
October	1,159		129.55		150,110		11,743
November	1,108		122.00		135,225		5,635
December	1,117		132.57		148,067		6,021
Total Regular Route	13,611			\$	1,722,327	\$	82,010
Disability Service							
January	41	\$	44.93	\$	2,250	\$	296
February	41		59.31		2,854	•	292
March	50		57.09		3,276		374
April	52		52.22		3,109		379
May	64		68.05		4,762		439
June	61		50.46		3,472		394
July	42		57.19		2,823		410
August	44		52.79		2,743		427
September	36		52.81		2,321		411
October	38		56.24		2,516		391
November	30		57.04		2,118		287
December	43		51.83		2,636		301
Total Disability Service	542			\$	34,880 *	· <u>\$</u>	4,401

<sup>\*</sup>Total charge includes \$4,903 of direct insurance costs (allocated monthly) not included in the operating charge per hour

<sup>\*\*</sup>Beginning in August 2021, the Duluth Transit Authority received \$94,060 per month (total \$470,299) from the Wisconsin Department of Transportation for transit service in Superior, which directly reduced the charges to the City of Superior, that is not included above. There is also revenue of \$140,390 from a special contract with the Wisconsin Department of Transportation that is not included here but is included as Superior Revenue on Exhibit A-1.

<sup>\*\*\*</sup>Beginning in June 2022, the Duluth Transit Authority received \$86,986 per month (total \$608,903) from the Wisconsin Department of Transportation for transit service in Superior, which directly reduced the charges to the City of Superior, that is not included above.

Net Charges to the City of Superior		Total Hours Operating in Superior	perating Charge er Hour		2021 Total Charge	ı	ome from Runs in	to	et Charges the City of Superior
\$	121,794 130,427 139,414 129,863 151,971 133,371 128,979 164,674 129,821 138,367 129,590	1,116 1,065 1,195 1,152 1,116 1,152 1,160 1,172 1,108 1,108 1,058	\$ 96.17 106.84 118.44 107.39 105.73 110.29 103.33 83.47 107.41 111.03 104.86	\$	107,278 113,806 141,512 123,670 117,942 127,010 119,873 97,869 119,053 123,066 110,952	\$	5,474 15,435 6,556 4,129 6,543 7,357 4,000 5,250 5,857 5,869 5,929	\$	101,804 98,371 134,956 119,541 111,399 119,653 115,873 92,619 113,196 117,197 105,023
_	142,046	1,165	109.70		127,844		18,267		109,577
<u>\$</u>	1,640,317 ***	13,567		<u>\$</u>	1,429,875	<u>\$</u>	90,666	<u>\$</u>	1,339,209 *
\$	1,954 2,562 2,902 2,730 4,323 3,078 2,413 2,316 1,910 2,125	63 68 76 83 99 87 73 90 64	\$ 63.23 51.78 50.24 47.43 59.06 60.71 36.24 51.71 49.70 52.15	\$	4,406 3,915 4,225 4,344 6,284 5,674 3,044 5,035 3,575 2,558	\$	163 214 243 236 265 314 300 360 334 275	\$	4,243 3,701 3,982 4,108 6,019 5,360 2,744 4,675 3,241 2,283
	1,831	39	48.73 48.52		2,307		252		2,055
\$	2,335 <b>30,479</b>	<u>44</u> <b>827</b>	48.52	\$	2,578 4 <b>7,945</b> *	* <b>\$</b>	315 <b>3,271</b>	\$	2,263 <b>44,674</b>

Exhibit B-4

### Deficit Distribution Among the Subsidy Grantors For Operations in the City of Superior, Wisconsin For the Years Ended December 31, 2022 and 2021

		2022	2021		
Deficit recognized for the City of Superior, Wisconsin Regular route Disability service	\$	1,640,317 30,479	\$	1,339,209 44,674	
Total	\$	1,670,796	\$	1,383,883	
Deficit recognized by the Wisconsin Department of Transportation Net charges to the City of Superior Less: maximum federal share per grant agreement	\$	1,670,796 (608,903)	\$	1,383,883 (470,299)	
Non-Federal Share	\$	1,061,893	\$	913,584	
Wisconsin Department of Transportation funding – lower of the following					
Non-federal share	\$	1,061,893	\$	913,584	
Maximum Wisconsin Department of Transportation share per grant agreement		(347,521)		(334,834)	
Local Funds Required – City of Superior, Wisconsin	<u>\$</u>	714,372	\$	578,750	

Exhibit B-5

### Deficit Recognized for Federal and State Operating Funds For Operations in the City of Superior, Wisconsin For the Years Ended December 31, 2022 and 2021

	2022			2021		
Regular Route						
Operating revenues in the City of Superior	\$	82,010	\$	90,666		
Operating expenses in the City of Superior		(1,722,327)		(1,429,875)		
Regular Route Deficit Recognized for Federal and						
State Operating Funds	<u>\$</u>	(1,640,317)	\$	(1,339,209)		
Disability Service						
Operating revenues in the City of Superior	\$	4,401	\$	3,271		
Operating expenses in the City of Superior		(34,880)		(47,945)		
Disability Service Deficit Recognized for State						
Operating Funds	<u>\$</u>	(30,479)	\$	(44,674)		

Exhibit C-1

## Schedule of Expenditures of Federal Awards For the Year Ended December 31, 2022

Assistance		
Listing		
Number	E	(penditures
20.507	\$	2,021,864
20.507		29,225
20.514		10,358
20.526		104,431
	\$	2,165,878
	20.507 20.507 20.514	Listing Number Ex 20.507 \$ 20.507 20.514

The Authority did not pass any federal awards through to subrecipients during the year ended December 31, 2022.

### **Totals by Cluster**

Total expenditures for Federal Transit Cluster

\$ 2,155,520

Notes to the Schedule of Expenditures of Federal Awards As of and for the Year Ended December 31, 2022

### Note 1 – Summary of Significant Accounting Policies

### **Reporting Entity**

The Schedule of Expenditures of Federal Awards presents the activities of federal award programs expended by the Duluth Transit Authority. The Authority's reporting entity is defined in Note 1 to the financial statements.

### **Basis of Presentation**

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of the Duluth Transit Authority under programs of the federal government for the year ended December 31, 2022. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the schedule presents only a selected portion of the operations of the Duluth Transit Authority, it is not intended to and does not present the financial position, changes in net position, or cash flows of the Duluth Transit Authority.

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

### Note 2 - De Minimis Cost Rate

The Duluth Transit Authority has elected not to use the ten percent de minimis indirect cost rate allowed under the Uniform Guidance. No indirect costs were charged to these grants.

## Note 3 – Reconciliation to Comparative Statement of Revenues, Expenses, and Changes in Net Position

# Reconciliation to Comparative Statement of Revenues, Expenses, and Changes in Net Position Nonoperating revenues: operating grants – federal \$ 1,738,811 Capital contributions – federal 658,724 Differences between expenditures incurred in previous years and related reimbursements (231,657) Expenditures per Schedule of Expenditures of Federal Awards \$ 2,165,878



### **STATE OF MINNESOTA**



Julie Blaha State Auditor Suite 500 525 Park Street Saint Paul, MN 55103

## Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

**Independent Auditor's Report** 

Mayor and City Council City of Duluth, Minnesota

Board of Directors Duluth Transit Authority Duluth, Minnesota

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Duluth Transit Authority, a component unit of the City of Duluth, Minnesota, as of and for the year ended December 31, 2022, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated July 14, 2023.

### **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Duluth Transit Authority's internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over financial reporting.

A deficiency in internal control over financial reporting exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Duluth Transit Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### Minnesota Legal Compliance

In connection with our audit, nothing came to our attention that caused us to believe that the Duluth Transit Authority failed to comply with the provisions of the contracting – bid laws, depositories of public funds and public investments, conflicts of interest, claims and disbursements, and miscellaneous provisions sections of the *Minnesota Legal Compliance Audit Guide for Cities*, promulgated by the State Auditor pursuant to Minn. Stat. § 6.65, insofar as they relate to accounting matters. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Authority's noncompliance with the above referenced provisions, insofar as they relate to accounting matters. Described in the Schedule of Findings and Questioned Costs is a matter reported as item 2022-001.

### **Duluth Transit Authority's Response to Findings**

Government Auditing Standards requires the auditor to perform limited procedures on the Authority's response to the legal compliance finding identified in our audit and described in the accompanying Corrective Action Plan. The Authority's response was not subject to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

### **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting, compliance, and the provisions of the *Minnesota Legal Compliance Audit Guide for Cities* and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control over financial reporting or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance. Accordingly, this communication is not suitable for any other purpose.

/s/Julie Blaha

Julie Blaha State Auditor

July 14, 2023

### **STATE OF MINNESOTA**



### Julie Blaha State Auditor

Suite 500 525 Park Street Saint Paul, MN 55103

## Report on Compliance for Each Major Federal Program and Report on Internal Control Over Compliance Required by the Uniform Guidance

<u>Independent Auditor's Report</u>

Mayor and City Council City of Duluth, Minnesota

Board of Directors Duluth Transit Authority Duluth, Minnesota

### **Report on Compliance for the Major Federal Program**

### Opinion on the Major Federal Program

We have audited the Duluth Transit Authority's compliance with the types of compliance requirements identified as subject to audit in the U.S. Office of Management and Budget (OMB) *Compliance Supplement* that could have a direct and material effect on the Duluth Transit Authority's major federal program for the year ended December 31, 2022. The Duluth Transit Authority's major federal program is identified in the Summary of Auditor's Results section of the accompanying Schedule of Findings and Questioned Costs.

In our opinion, the Duluth Transit Authority complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2022.

### Basis for Opinion on the Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Duluth Transit Authority and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the major federal program. Our audit does not provide a legal determination of the Duluth Transit Authority's compliance with the compliance requirements referred to above.

### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws,

statutes, regulations, rules and provisions of contracts or grant agreements applicable to the Duluth Transit Authority's federal programs.

### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Duluth Transit Authority's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance, and therefore, is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Duluth Transit Authority's compliance with the requirements of the major federal program as a whole.

In performing an audit in accordance with auditing standards generally accepted in the United States of America, *Government Auditing Standards*, and the Uniform Guidance, we:

- exercise professional judgment and maintain professional skepticism throughout the audit;
- identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Duluth Transit Authority's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances; and
- obtain an understanding of the Duluth Transit Authority's internal control over compliance relevant to the audit
  in order to design audit procedures that are appropriate in the circumstances, and to test and report on internal
  control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an
  opinion on the effectiveness of the Duluth Transit Authority's internal control over compliance. Accordingly, no
  such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### **Report on Internal Control Over Compliance**

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in

internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

/s/Julie Blaha

Julie Blaha State Auditor

July 14, 2023

## Schedule of Findings and Questioned Costs For the Year Ended December 31, 2022

### Section I - Summary of Auditor's Results

#### **Financial Statements**

Type of auditor's report the auditor issued on whether the financial statements audited were prepared in accordance with generally accepted accounting principles: **Unmodified** 

Internal control over financial reporting:

- Material weaknesses identified? No
- Significant deficiencies identified? None reported

Noncompliance material to the financial statements noted? No

### **Federal Awards**

Internal control over the major federal program:

- Material weaknesses identified? No
- Significant deficiencies identified? None reported

Type of auditor's report issued on compliance for the major federal program: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? No

Identification of the major federal program:

### **Assistance Listing**

 Number	Name of Federal Program or Cluster
20.507	Federal Transit Cluster
20.526	rederal transit cluster

The threshold used to distinguish between Type A and B programs was \$750,000.

The Duluth Transit Authority qualified as a low-risk auditee? Yes

Section II - Financial Statement Findings

None.

**Section III – Federal Award Findings and Questioned Costs** 

None.

Section IV - Other Findings and Recommendations

2022-001 Unauthorized Purchase of Corporation

**Prior Year Finding Number: 2022-001** 

Repeat Finding Since: N/A

Type of Finding: Minnesota Legal Compliance

**Criteria:** The Minnesota Attorney General has long held that there appears to be no express statutory authority for local units of government to form nonprofit corporations, either directly or indirectly, for the purpose of carrying out general governmental or other functions, nor can such authority be properly implied from existing grants of power to such units. *See* Op. Att'y Gen. 92a-30, (Jan. 29, 1986), and Op. Att'y Gen. 733, (July 29, 1988). Thereafter, the Minnesota Legislature enacted Minn. Stat. § 465.717, subd. 1, prohibiting the creation of both nonprofit and for-profit corporations by government entities. It states:

A county, home rule charter city, statutory city, town, school district, or other political subdivision, including a joint powers entity operating under section 471.59, may not create a corporation, whether for profit or not for profit, unless explicitly authorized to do so by law.

Minnesota Statutes, Section 458A.25 gives the Duluth Transit Authority (Authority) broad authority to acquire the assets and debts of the operator of the bus transit system. However, it does not provide authority to the Authority to purchase the operator itself, and in our opinion the power to own and operate a private for-profit business corporation cannot be implied from the powers granted to the Authority.

**Condition:** In October 2022, the Authority purchased ATE Management of Duluth, Inc. (ATE Management), a business corporation formed under the Minnesota Business Corporation Act, Minn. Stat. ch. 302A, by purchasing 100 percent of its common stock.

**Context:** The parent company of ATE Management no longer wished to operate the Duluth transit system. The Authority sought legal counsel and approval from grantor agencies prior to the purchase of the stock of ATE Management. Legislation was enacted relating to specific ATE Management employees (*see* Minn. Stat. § 353.01, subd. 2b (22), and 2022 Minn. Laws, ch. 65, art. 2, §§ 1, 4). ATE Management is now headed by a three-person Board of Directors who are appointed by the Board of Directors of the Duluth Transit Authority. ATE Management employs all staff and is responsible for daily operations and maintenance to operate the bus transportation system in accordance with the management agreement with the Authority. ATE Management is reported as a blended component unit of the Duluth Transit Authority; the operating revenues and expenses are recorded by the Authority.

Effect: The Authority exceeded its statutory authority and is now a government entity operating a private forprofit business corporation. While municipalities have only those powers expressly conferred by statute or charter, or implied as necessary in aid of those expressly conferred powers (see e. g. Mangold Midwest Co. v. Village of Richfield, 143 N.W.2d 813, 820 (1966)), business corporations can engage in any activity that is not prohibited. For instance, in order to reduce exposing public funds to risk, government entities in Minnesota are limited to very safe, highly rated investments (see Minn. Stat. §§ 118A.04 and 118A.05); however, business corporations are not limited with regards to investments and could invest in such speculative investments as penny stocks, bitcoins, or gold and silver futures. (see Minn. Stat. § 302A.161, subd. 8 ("A corporation may invest and reinvest its funds.")). In addition to not needing statutory authorization to act, private for-profit corporations are not subject to numerous statutes that restrict government activity including the Minnesota Open Meeting Law (Minn. Stat. ch. 13D), the Minnesota Government Data Practices Act (Minn. Stat. ch. 13, requiring public access to minutes and other documents), restrictions on issuing debt (Minn. Stat. ch. 475), limitations on tort liability (Minn. Stat. ch. 466), and protection of public deposits (Minn. Stat. ch. 118A) to name just a few.

**Cause:** The decision by the parent company of ATE Management to no longer operate the Duluth transit system and the Authority's desire to continue to provide bus transportation services through a continued partnership with ATE Management resulting in limited disruption of service.

**Recommendation**. We recommend the Authority either seek statutory authority, along with appropriate statutory safeguards consistent with the governmental nature and purpose of the Authority, (for example, Minn. Stat. § 465.717, subd. 2, states in part: "A corporation created under this subdivision shall comply with every law that applies to the participating political subdivisions and shall possess no greater authority or power than that held by the joint powers entity itself."), or transfer operational responsibility, including employment of staff, from ATE Management to the Authority.

View of Responsible Official: Acknowledge

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## Representation of the Duluth Transit Authority Duluth, Minnesota

Corrective Action Plan
For the Year Ended December 31, 2022

Finding Number: 2022-001

**Finding Title: Unauthorized Purchase of Corporation** 

Program: N/A

Name of Contact Person Responsible for Corrective Action:

Rod Fournier – General Manager

### Corrective Action Planned:

The Duluth Transit Authority (DTA) respectfully disagrees with the State Auditor's conclusion that its purchase of the stock of ATED Management was an unauthorized act. The issue was thoroughly vetted by counsel for the DTA, and DTA's Board, to reach the conclusion that the purchase was authorized. With a goal of resolving any issues through its own action, the DTA anticipates, by December 31, 2023, developing a set of guidelines/rules which it will operate under. These guidelines/rules will create and guarantee the kind of transparency that the State Auditor's office believes is lacking in the current structure. Appropriate safeguards will be included to avoid the DTA, without an affirming authority, being able to change these procedures. The developed procedures and overall plan will be submitted to the State Auditor on a timely basis for review.

### **Anticipated Completion Date:**

December 31, 2023