STATE OF MINNESOTA Office of the State Auditor



Rebecca Otto State Auditor

CITY OF MINNEAPOLIS COMMUNITY PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT GENERAL AGENCY RESERVE FUND SYSTEM MINNEAPOLIS, MINNESOTA

YEARS ENDED DECEMBER 31, 2007 AND 2006

Description of the Office of the State Auditor

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 160 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

Audit Practice - conducts financial and legal compliance audits of local governments;

Government Information - collects and analyzes financial information for cities, towns, counties, and special districts;

Legal/Special Investigations - provides legal analysis and counsel to the Office and responds to outside inquiries about Minnesota local government law; as well as investigates allegations of misfeasance, malfeasance, and nonfeasance in local government;

Pension - monitors investment, financial, and actuarial reporting for approximately 730 public pension funds; and

Tax Increment Financing - promotes compliance and accountability in local governments' use of tax increment financing through financial and compliance audits.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, and the Rural Finance Authority Board.

Office of the State Auditor 525 Park Street, Suite 500 Saint Paul, Minnesota 55103 (651) 296-2551 state.auditor@state.mn.us www.auditor.state.mn.us

This document can be made available in alternative formats upon request. Call 651-296-2551 [voice] or 1-800-627-3529 [relay service] for assistance; or visit the Office of the State Auditor's web site: www.auditor.state.mn.us.

YEARS ENDED DECEMBER 31, 2007 AND 2006



Audit Practice Division Office of the State Auditor State of Minnesota

TABLE OF CONTENTS

	Reference	Page
Introductory Section		
Organization		1
Financial Section		
Independent Auditor's Report		2
Basic Financial Statements		
Comparative Statement of Net Assets	Exhibit 1	4
Comparative Statement of Revenues, Expenses, and		
Changes in Net Assets	Exhibit 2	6
Comparative Statement of Cash Flows	Exhibit 3	7
Notes to the Financial Statements		8
Management and Compliance Section		
Report on Internal Control Over Financial Reporting and		
on Compliance and Other Matters Based on an Audit of		
Financial Statements Performed in Accordance with		
Government Auditing Standards		25
Independent Auditor's Report on Compliance with		
Enabling Resolutions		28

Introductory Section

ORGANIZATION

City Council					
Ward 1	Paul Ostrow				
Ward 2	Cam Gordon				
Ward 3	Diane Hofstede				
Ward 4	Barbara Johnson				
Ward 5	Don Samuels				
Ward 6	Robert Lilligren				
Ward 7	Lisa Goodman				
Ward 8	Elizabeth Glidden				
Ward 9	Gary Schiff				
Ward 10	Ralph Remington				
Ward 11	Scott Benson				
Ward 12	Sandy Colvin Roy				
Ward 13	Betsy Hodges				

City Council terms all expire December 31, 2009.

Director

Lee Sheehy - Term ended June 2007. Mike Christenson – Term is indefinite.

Financial Section



STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

> SUITE 500 525 PARK STREET SAINT PAUL, MN 55103-2139

(651) 296-2551 (Voice) (651) 296-4755 (Fax) state.auditor@state.mn.us (E-mail) 1-800-627-3529 (Relay Service)

INDEPENDENT AUDITOR'S REPORT

Mayor and Members of the Minneapolis City Council Community Planning and Economic Development Department

We have audited the accompanying basic financial statements of the General Agency Reserve Fund System of the City of Minneapolis Community Planning and Economic Development Department as of and for the years ended December 31, 2007 and 2006, as listed in the table of contents. These financial statements are the responsibility of the City of Minneapolis' management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 2, the financial statements present only the General Agency Reserve Fund System and do not purport to, and do not, present fairly the financial position of the City of Minneapolis or its Community Planning and Economic Development Department as of December 31, 2007 and 2006, and the changes in their financial position or cash flows of their proprietary funds for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Page 2

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the General Agency Reserve Fund System of the City of Minneapolis Community Planning and Economic Development Department as of December 31, 2007 and 2006, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated April 25, 2008, on our consideration of the General Agency Reserve Fund System's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

/s/Rebecca Otto

REBECCA OTTO STATE AUDITOR /s/Greg Hierlinger

GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

April 25, 2008

BASIC FINANCIAL STATEMENTS

EXHIBIT 1

COMPARATIVE STATEMENT OF NET ASSETS DECEMBER 31, 2007 AND 2006

	2007		2006		
Assets					
Current assets					
Cash and cash equivalents					
Common reserve account	\$	2,662,544	\$	2,988,641	
Industrial development account		6,321,313		5,549,716	
Debt service account		1,293,222		1,069,813	
Construction funds		326,232		794,359	
Other		297,117		121,708	
Total cash and cash equivalents	\$	10,900,428	\$	10,524,237	
Investments					
Common reserve account	\$	841,740	\$	841,740	
Industrial development account		24,733,519		23,649,164	
General agency reserve fund		1,043,360		776,435	
Total investments	\$	26,618,619	\$	25,267,339	
Receivables					
Accrued interest	\$	144,122	\$	136,024	
Capitalized leases receivable from developers		2,155,000		2,015,000	
Capitalized notes receivable from developers		690,000		650,000	
Receivables from other funds		20,000		2,797,857	
Total receivables	\$	3,009,122	\$	5,598,881	
Total current assets	\$	40,528,169	\$	41,390,457	
Noncurrent assets					
Receivables					
Capitalized leases	\$	58,603,768	\$	51,915,641	
Notes receivable from developer		1,920,000		2,610,000	
Total noncurrent assets	\$	60,523,768	\$	54,525,641	
Total Assets	\$	101,051,937	\$	95,916,098	

EXHIBIT 1 (Continued)

COMPARATIVE STATEMENT OF NET ASSETS DECEMBER 31, 2007 AND 2006

	2007		2006		
Liabilities					
Current liabilities					
Bonds payable	\$	2,845,000	\$	2,665,000	
Accounts payable		19,020		13,862	
Accrued interest payable		296,181		284,261	
Developer reserve deposits		3,504,284		3,830,381	
Unearned revenue		523,026		580,754	
Total current liabilities	\$	7,187,511	\$	7,374,258	
Noncurrent liabilities					
Bonds payable		60,850,000		55,320,000	
Total Liabilities	\$	68,037,511	\$	62,694,258	
<u>Net Assets</u>					
Restricted for debt service	\$	33,014,426	\$	33,221,840	

The notes to the financial statements are an integral part of this statement.

EXHIBIT 2

COMPARATIVE STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007		 2006	
Operating Revenues Interest on capitalized leases and developer fees Interest income Increase in fair value of investments Administrative fees Other revenues	\$	3,802,328 722,849 912,117 310,437 13,493	\$ 3,674,160 731,805 490,478 295,677	
Total Operating Revenues	\$	5,761,224	\$ 5,192,120	
Operating Expenses Interest Professional services and other expenses	\$	3,645,688 229,858	\$ 3,663,317 226,041	
Total Operating Expenses	\$	3,875,546	\$ 3,889,358	
Income (Loss) Before Transfers	\$	1,885,678	\$ 1,302,762	
Transfers out		(2,093,092)	 (2,097,097)	
Change in Net Assets	\$	(207,414)	\$ (794,335)	
Net Assets - January 1		33,221,840	 34,016,175	
Net Assets - December 31	\$	33,014,426	\$ 33,221,840	

EXHIBIT 3

COMPARATIVE STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

	 2007	2006		
Cash Flows from Operating Activities				
Receipts from customers and users	\$ 1,056,914	\$	3,999,344	
Payments to suppliers	 (224,700)		(242,119)	
Net cash provided by (used in) operating activities	\$ 832,214	\$	3,757,225	
Cash Flows from Noncapital Financing Activities				
Proceeds from bond and note issued	\$ 13,090,000	\$	8,400,000	
Transfers to other funds	(2,093,092)		(2,097,097)	
Principal paid on bonds and notes	(7,380,000)		(11,655,000)	
Interest paid on bonds and notes	 (3,633,768)		(3,677,938)	
Net cash provided by (used in) noncapital financing activities	\$ (16,860)	\$	(9,030,035)	
Cash Flows from Investing Activities				
Purchase of investments	\$ (3,383,525)	\$	(1,585,878)	
Sale of investments	 2,944,362		2,281,248	
Net cash provided by (used in) investing activities	\$ (439,163)	\$	695,370	
Net Increase (Decrease) in Cash and Cash Equivalents	\$ 376,191	\$	(4,577,440)	
Cash and Cash Equivalents - January 1	 10,524,237		15,101,677	
Cash and Cash Equivalents - December 31	\$ 10,900,428	\$	10,524,237	
Reconciliation of operating income to net cash provided by				
(used in) operating activities				
Change in net assets	\$ 1,885,678	\$	1,302,762	
Adjustments to reconcile income before operating transfers				
to net cash provided by (used in) operating activities				
Interest expense	3,645,688		3,663,317	
Increase in fair value of investments	(912,117)		(490,478)	
(Increase) decrease in accrued interest receivable	(8,098)		14,316	
(Increase) decrease in notes receivable	650,000		620,000	
(Increase) decrease in capital leases receivable	(6,828,127)		(3,155,596)	
(Increase) decrease in receivables from other agency funds	2,777,857		1,536,048	
Increase (decrease) in accounts payable	5,158		(16,078)	
Increase (decrease) in deposits held for others	(326,097)		363,219	
Increase (decrease) in unearned revenue	 (57,728)		(80,285)	
Net Cash Provided by (Used in) Operating Activities	\$ 832,214	\$	3,757,225	

The notes to the financial statements are an integral part of this statement.

.

NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

1. Organization and Purpose

Establishment of the Department - In 1981, the Housing and Redevelopment Authority in and for the City of Minneapolis, Minnesota, was renamed the Minneapolis Community Development Agency (the MCDA) by an ordinance of the Minneapolis City Council under authority granted by Minnesota Laws 1980, Chapter 595. In 1986, the MCDA was reorganized by Minneapolis City Ordinance 86-Or-035 under the above authority. By such ordinance, the MCDA was reorganized to encourage, among other things, commercial and industrial growth and redevelopment and to process applications for industrial revenue bond financing. In addition, the public housing activities formerly carried on were organized separately. In 2003, the Minneapolis City Council adopted resolutions transferring MCDA activities to the City. These activities are organized under the Community Planning and Economic Development Department (CPED) of the City of Minneapolis.

Creation of Common Bond Fund Program - The City has adopted a Basic Resolution, a General Agency Reserve Resolution, and a Supplemental General Agency Reserve Resolution, which enable the City to issue and sell obligations to finance the construction, reconstruction, acquisition, improvement, betterment, and extension of authorized facilities. This is generally known as the Common Bond Fund program and consists of two separate common bond funds (A and B) for governmental and nongovernmental issuers. The bonds are payable from and secured by the following: discretionary contributions from the City, lease and note payments, deficiency accounts, administrative fee account, common reserve account, Industrial Development Bond (IDB) account, general agency reserve fund, and a pledge of up to one-half percent of tax capacity of the City of Minneapolis. The City has also pledged to maintain certain reserve ratios as defined in the Basic Resolution. In addition, certain developers have issued letters of credit for the benefit of the General Agency Reserve Fund System (GARFS) to back the common reserve requirement in lieu of cash deposits.

Appropriation of GARFS Funds - The Basic and Supplemental Resolutions noted above direct GARFS to obtain lease or loan agreements to meet the debt service requirements of the financing. Substantially all receipts of GARFS are pledged and appropriated for debt services on outstanding bonds. GARFS funds are maintained in separate accounts by an independent trustee and by the CPED.

1. <u>Organization and Purpose</u> (Continued)

Initial Funding - In order to provide initial funding for GARFS, an advance of \$5,000,000 was made from the MCDA's development account in 1984. The advance of \$5,000,000, along with the accrued interest thereon of \$2,698,116, was permanently transferred from the MCDA's development account to GARFS during 1988.

2. <u>Summary of Significant Accounting Policies</u>

Financial Statements - The financial statements of GARFS are combined into a single enterprise fund and are intended to present only the financial activity of the General Agency Reserve Fund System. The statements do not include various other funds of the City of Minneapolis, Minnesota.

Basis of Accounting - The GARFS' enterprise fund is accounted for using the accrual basis of accounting. Revenues are recognized when they are earned, and expenses are recognized when they are incurred. GARFS has elected to apply Financial Accounting Standards Board pronouncements and interpretations issued on or before November 30, 1989, unless they contradict Governmental Accounting Standards Board pronouncements.

Lease Agreements - The City of Minneapolis has entered into lease agreements with, and made loans to, developers. The annual lease and loan payments approximate the principal and interest requirements on the outstanding bonds. The leases are capitalized in an amount equal to the principal of the related bonds, net of any unexpended construction fund proceeds (see Note 9). Each lease agreement includes a bargain purchase option exercisable at the end of the lease term. In addition, the leased property may be purchased at various anniversaries during the lease terms at amounts at least equal to the outstanding principal amount of the underlying bonds.

Developer Reserve Deposits - Certain developers have made reserve deposits upon commencement of the lease or note agreement as security for payments due under the agreement. Reserve deposits will be applied against the final lease or note payments due or outstanding balance in the event of default by the developer. In addition, letters of credit have been issued by corporations and financial institutions for the benefit of GARFS to back the common reserve requirement of certain developers in lieu of cash deposits (see Note 4).

2. <u>Summary of Significant Accounting Policies</u> (Continued)

Unearned Revenue - Unearned revenue represents interest payments received from developers prior to the due date. Amounts are reflected in revenue during the period earned.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Commitments and Contingencies - The CPED is involved in litigation encountered in the normal course of business. In the opinion of management, the resolution of these matters will not have a material effect on the financial position or results of operations of GARFS.

Reclassifications - For comparability, certain 2006 amounts have been reclassified to conform to the 2007 presentation. These reclassifications had no effect on change in net assets or net assets as previously reported.

3. Cash and Investments

Cash and cash equivalents include cash on hand, demand deposits, and short-term investments with original maturities of less than 90 days from the date of acquisition.

Except for pooled investments in the custody of the City of Minneapolis Treasurer, all other cash and cash equivalents and investments of GARFS are held and invested by an independent trustee bank, which is a member of the Federal Reserve System. All such cash and investments, except those in the custody of the City Treasurer, are held by the bank's trust department in the name of GARFS or the CPED. All cash deposits not invested are federally insured.

Custodial Credit Risk

Custodial credit risk is the risk that in the event of a financial institution failure, GARFS' deposits may not be returned to it. There is no policy for GARFS' custodial credit risk. Deposits of GARFS are predominantly held in money market accounts, which do not require collateral. The remaining GARFS' deposits are held by the City of Minneapolis, where deposits have adequate collateral levels. At December 31, 2007 and 2006, GARFS' deposits were not exposed to custodial credit risk.

3. <u>Cash and Investments</u> (Continued)

Interest Rate Risk

Interest rate risk is the risk that changes in the market interest rates will adversely affect the fair value of an investment. For investments of GARFS, exposure to interest rate risk is minimized by investing in both short-term and long-term investments and by timing cash flows from maturities so that a portion of the portfolio is maturing or coming close to maturity evenly over time as necessary to provide the cash flow and liquidity needed for operations.

Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. It is the policy for GARFS to invest only in securities that meet the ratings requirements set by state statute.

Concentration of Credit Risk

The concentration of credit risk is the risk of loss that may be caused by investing in a single issuer. Investments in any one issuer at December 31, 2007 and 2006, that represent five percent or more of the GARFS' investments are as follows:

	Reported	d Amou	int
Issuer	2007		2006
Municipal bonds			
Chicago (IL) Board of Education	\$ 5,428,260	\$	5,190,360
U.S. Department of Treasury	3,672,886		3,337,441
Houston (TX) Independent School District	3,164,952		3,016,471
Grand Prairie (TX) Independent School District	2,609,936		2,489,004
Jacksonville (FL) Electric Authority	2,337,101		2,223,334
Florida State Board of Education	2,086,440		2,086,860
Cook County (IL) School District #170	1,632,366		1,552,320
Shelby County (TN)	2,316,952		2,322,021

3. Cash and Investments (Continued)

The following table presents the GARFS investment balances at December 31, 2007 and 2006, and information relating to interest and credit quality investment risks:

2007

		Standard & Poor's Credit Risk Rating		Interest Rate Risk	
Investment Type	Low Credit Risk (a)	Medium or Higher Credit Risk (b)	Not Rated	Weighted Average Maturity (Years)	 Carrying (Fair) Value
U.S. government agency securities					
Federal National Mortgage Association	100%	-	-	0.6	\$ 261,539
Federal Home Loan Mortgage Corporation	100%	-	-	6.4	81,658
U.S. Treasury securities	100%	-	-	4.0	3,672,886
Investment pools/mutual funds		-			
City of Minneapolis	-	-	100%	N/A	1,043,360
Municipal bonds	100%	-	-	2.7	20,717,436
Guaranteed investment contract	N/A	N/A	N/A	3.4	 841,740
Total investments					\$ 26,618,619
Cash and cash equivalents					 10,900,428
Total Cash and Investments					\$ 37,519,047

2006

	Standard & Poor's		Interest		
Credit Risk Rating			Rate Risk		
Low	Medium or		Weighted		
Credit	Higher		Average		Carrying
Risk	Credit Risk	Not	Maturity		(Fair)
(a)	(b)	Rated	(Years)		Value
100%	-	-	1.7	\$	265,748
100%	-	-	7.7		79,528
N/A	-	N/A	4.0		3,337,441
-	-	100%	N/A		776,435
100%	-	-	3.7		19,966,447
N/A	N/A	N/A	4.4		841,740
				\$	25,267,339
					10,524,237
				\$	35,791,576
	Credit Risk (a) 100% 100% N/A	Credit Risk RatingLowMedium orCreditHigherRiskCredit Risk(a)(b)100%-100%-N/A100%-	Credit Risk RatingLowMedium orCreditHigherRiskCredit RiskNot(a)(b)Rated100%100%N/A-N/A100%100%	Credit Risk RatingRate RiskLowMedium orWeightedCreditHigherAverageRiskCredit RiskNotMaturity(a)(b)Rated(Years)100%7.7N/A-N/A4.0100%N/A100%3.7	Credit Risk RatingRate RiskLowMedium orWeightedCreditHigherAverageRiskCredit RiskNotMaturity(a)(b)Rated(Years)100%7.7N/A-N/A4.0100%N/A3.7N/AN/AN/A4.4

N/A Not Applicable

(a) Low credit risk is considered a rating of A or better for long-term securities.

(b) Medium or higher credit risk is any rating below low credit risk.

3. <u>Cash and Investments</u> (Continued)

Investments as of December 31 are as follows:

		20	007			20	06	
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value
Pooled investments	\$	1,028,804	\$	1,043,360	\$	774,754	\$	776,435
Municipal bonds		15,062,219		20,717,436		15,062,219		19,966,447
Federal agency obligations		340,473		343,197		344,644		345,276
Other federal obligations		3,621,126		3,672,886		3,431,843		3,337,441
Guaranteed investment								
contracts		841,740		841,740		841,740		841,740
Total	\$	20,894,362	\$	26,618,619	\$	20,455,200	\$	25,267,339

The GARFS purchased a Put Agreement effective October 24, 2000, administered by its trustee bank. The Put Agreement provides a minimum portfolio value to manage the exposure GARFS has to changes in the fair market value of certain debt securities defined as follows: those securities that, in the aggregate, cost \$15,062,220 at December 31, 2007 and 2006, with fair values of \$20,717,436 and \$19,966,447 at December 31, 2007 and 2006, respectively, with maturities of seven years. The fair value of the securities subject to the Put Agreement exceeded the minimum portfolio value stipulated by the Put Agreement.

The Put Agreement contains certain restrictive covenants which require, among other things, that the investments encompassed by the Put Agreement maintain a minimum rating of BBB as determined by an independent rating agency.

4. Bonded Debt Security

In addition to funds maintained by GARFS, the bond obligations issued are secured by the following:

Letters of Credit - US Bank has issued an irrevocable letter of credit dated July 19, 1993, for \$10,000,000 to provide an additional reserve for debt service in the event funds are not available within GARFS' reserves. The letter of credit expired on January 19, 2006, and was not renewed.

4. Bonded Debt Security (Continued)

Letters of credit have been issued by corporations and financial institutions for the benefit of GARFS to back the common reserve requirements of certain developers in lieu of cash deposits as follows at December 31, 2007:

Pajor & Associates	\$ 126,562
Resources, Inc.	142,500
Discount Steel	246,162
Bridgerail Properties	249,313
Historic Theatre Trust	1,600,000
Quality Resource Group	266,000
New French Bakery	810,456
Total	\$ 3,440,993

Tax Pledge and Reserve Ordinance - The Minneapolis City Council passed an ordinance, as amended, which pledges up to one-half percent of tax capacity to secure payment of bond principal and interest on all bonds issued after May 22, 1987, the effective date of the resolution.

5. <u>Long-Term Debt Bond Issues</u> (see pages 17 through 20)

A summary of long-term debt activity for the years ended December 31, 2007 and 2006, is as follows:

	2007	2006		
Development Revenue Bonds				
Payable - January 1	\$ 57,985,000	\$ 61,240,000		
Issued	13,090,000	8,400,000		
Retired	(7,380,000)	(11,655,000)		
Payable - December 31	\$ 63,695,000	\$ 57,985,000		
Due Within One Year	\$ 2,845,000	\$ 2,665,000		

6. <u>Related-Party Transactions</u>

GARFS contributed \$2,093,092 and \$2,097,097 in 2007 and 2006, respectively, to the City of Minneapolis in support of industrial development activities. This amount is shown as a transfer out in the Comparative Statement of Revenues, Expenses, and Changes in Net Assets.

City Projects - The Stimpson Building, 2001-4, is a project of the City of Minneapolis. The City pledged to pay the debt service and administrative costs of the issues. The City contributed \$2,777,857 in 2007 and \$3,180,925 in 2006 to GARFS for the City Project.

Laurel Village - In 1995, the CPED entered into an agreement with the developer of Laurel Village in which the CPED committed to use \$2,656,318 of tax increment revenues, or other available funds, through the year 2016 to stabilize funding for the John Alden Apartments. These funds were repledged to pay debt service on the Laurel Village Series 1997 Development Revenue Bonds. The total paid by the CPED pursuant to this commitment was \$115,093 and \$116,204 in 2007 and 2006, respectively.

7. Industrial Development Bond Account

Within GARFS, there is an IDB account. Funds are remitted to this account as specified in the Common Bond Fund Resolutions. The City has pledged not to reduce the IDB account to a balance less than \$20,000,000. The balance in the IDB account was \$31,054,832 and \$29,198,880 as of December 31, 2007 and 2006, respectively. Management intends to transfer \$5,000,000 to the City of Minneapolis for industrial development activities; \$2,093,092 and \$2,097,097 of this amount was transferred in 2007 and 2006, respectively.

8. <u>Receivables From Other City Funds</u>

	 2007	 2006
Stimson Building Residual Receivable	\$ 20,000	\$ 2,797,857

Stimson Building - On October 1, 2001, the CPED issued \$6,000,000 Development Revenue Bonds, Stimson Building, Series 2001-4. The proceeds of Series 2001-4 are to be primarily used in the redevelopment of the Stimson Building. The CPED will transfer funds to GARFS for the required debt service payments.

9. <u>Capitalized Leases and Notes Receivable</u>

According to the Basic Resolution and Indenture, GARFS is to enter into a Revenue Agreement with developers receiving funds. Such agreements are in the form of capitalized leases or notes receivable (see also Note 2). The agreements outstanding are detailed on the schedules on pages 21 through 24.

10. Bonds Called and Refunded

The CPED has discharged certain bond series by irrevocably depositing in escrow a sum of cash and securities bearing interest and maturing such that all principal or redemption price of and interest due on the bonds were paid or could be paid in full.

Bond Issue/Series	Escrow Date	Redemption Date
Northern Cap Mfg. Co. (12/1/98)	July 30, 2004	June 1, 2008
Stevens Square Refunding	September 22, 2004	June 1, 2011
Theatres Project	December 20, 2005	December 1, 2011
Ambassador Press	June 28, 2006	June 1, 2007
Elmer Enterprises Refunding	July 1, 2007	June 1, 2011

11. Other Commitments and Contingencies

In connection with the normal conduct of its affairs, the CPED is involved in various claims, litigation, and judgments. None of these cases directly involve GARFS. It is management's intent that GARFS' resources would not be used to settle any of these claims. Consequently, it is expected that the final settlement of these matters will not materially affect the financial statements of GARFS.

OUTSTANDING DEVELOPMENT REVENUE BONDS DECEMBER 31, 2007

Interest Rate	Issue Date	Final Maturity Date
4.85% to 6.00%	03-01-96	02-01-11
5.10% to 6.15%	04-01-97	06-01-17
5.10% to 6.20%	05-01-97	12-01-17
4.30% to 5.75%	10-01-97	06-01-27
4.00% to 5.50%	10-01-97	06-01-12
4.10% to 5.50%	07-01-98	06-01-18
5.00% to 5.25%	12-01-99	06-01-19
6.75%	12-01-99	06-01-09
4.75% to 6.75%	03-01-00	12-01-25
4.65% to 6.00%	08-01-00	12-01-20
4.31% to 7.00%	09-01-02	06-01-22
2.45% to 5.12%	11-20-03	12-01-23
2.25% to 5.50%	07-14-04	12-01-24
5.23% to 6.30%	12-20-05	12-01-35
4.27% to 6.50%	06-26-06	12-01-26
5.28% to 5.84%	03-04-07	12-01-27
4.62% to 5.70%	07-26-07	06-01-28
	Rate 4.85% to 6.00% 5.10% to 6.15% 5.10% to 6.20% 4.30% to 5.75% 4.00% to 5.50% 4.10% to 5.50% 5.00% to 5.25% 6.75% 4.75% to 6.75% 4.65% to 6.00% 4.31% to 7.00% 2.45% to 5.12% 5.23% to 6.30% 4.27% to 6.50% 5.28% to 5.84%	RateDate 4.85% to 6.00% $03-01-96$ 5.10% to 6.15% $04-01-97$ 5.10% to 6.20% $05-01-97$ 4.30% to 5.75% $10-01-97$ 4.00% to 5.50% $10-01-97$ 4.10% to 5.50% $07-01-98$ 5.00% to 5.25% $12-01-99$ 6.75% $12-01-99$ 4.75% to 6.75% $03-01-00$ 4.65% to 6.00% $08-01-00$ 4.31% to 7.00% $09-01-02$ 2.45% to 5.12% $11-20-03$ 2.25% to 5.50% $07-14-04$ 5.23% to 6.30% $12-20-05$ 4.27% to 6.50% $06-26-06$ 5.28% to 5.84% $03-04-07$

Total Outstanding Development Revenue Bonds

2006 Amounts

		Bor	nds and Notes]	Principal Due		Interest Due	
	Issued		Retired	<u> </u>	Outstanding		in 2008		in 2008	
\$	8,370,000	\$	5,760,000	\$	2,610,000	\$	690,000	\$	146,400	
	2,400,000		920,000		1,480,000		115,000		87,022	
	2,900,000		1,045,000		1,855,000		140,000		109,910	
	2,515,000		420,000		2,095,000		55,000		117,820	
	2,820,000		1,655,000		1,165,000		235,000		60,912	
	1,500,000		490,000		1,010,000		70,000		52,892	
	1,900,000		-		1,900,000		-		-	
	1,000,000		740,000		260,000		125,000		110,994	
	1,505,000		230,000		1,275,000		40,000		84,323	
	1,650,000		395,000		1,255,000		70,000		72,350	
	2,750,000		440,000		2,310,000		100,000		149,400	
	3,300,000		890,000		2,410,000		240,000		108,180	
	2,475,000		325,000		2,150,000		115,000		109,856	
	21,055,000		565,000		20,490,000		305,000		1,258,792	
	8,400,000		60,000		8,340,000		455,000		433,292	
	3,100,000		-		3,100,000		90,000		174,115	
	9,990,000		-		9,990,000		-		467,918	
¢		¢	12.025.000	ф		¢	2 9 4 5 9 9 9	¢	2 544 154	
\$	77,630,000	\$	13,935,000	\$	63,695,000	\$	2,845,000	\$	3,544,176	
\$	72,530,000	\$	14,545,000	\$	57,985,000					

MATURITIES ON OUTSTANDING PRINCIPAL BALANCES OF BOND ISSUES AND INTEREST PAYMENTS DECEMBER 31, 2007

	2008		 2009	 2010	2011		
Carlson Companies	\$	690,000	\$ 735,000	\$ 780,000	\$	405,000	
Halper Box		115,000	120,000	130,000		140,000	
Baker Bearing		140,000	150,000	160,000		165,000	
Laurel Village Alden Limited Partnership II		55,000	60,000	65,000		65,000	
100 East 22nd Associates - A		235,000	245,000	265,000		275,000	
Cord Sets		70,000	75,000	80,000		80,000	
Discount Steel - A		-	-	150,000		160,000	
Discount Steel - B		125,000	135,000	-		-	
Pajor & Associates		40,000	40,000	45,000		45,000	
Resource, Inc.		70,000	70,000	75,000		80,000	
Bridgerail Properties		100,000	105,000	110,000		115,000	
Kristol Properties		240,000	140,000	145,000		155,000	
Infinite Graphics		115,000	120,000	125,000		130,000	
Historic Theatre Trust		305,000	320,000	335,000		355,000	
Ambassador Press		455,000	480,000	495,000		520,000	
Quality Resource Group		90,000	95,000	100,000		105,000	
New French Bakery		-	 300,000	 310,000		330,000	
Total principal payments	\$	2,845,000	\$ 3,190,000	\$ 3,370,000	\$	3,125,000	
Total interest payments		3,544,176	 3,437,965	 3,266,014		3,084,410	
Total Maturities	\$	6,389,176	\$ 6,627,965	\$ 6,636,014	\$	6,209,410	

 2012	 2013-2017	 2018-2022	 2023-2027	2	2028-2032	 2033-2035	 Total
\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$ 2,610,000
145,000	830,000	-	-		-	-	1,480,000
175,000	1,065,000	-	-		-	-	1,855,000
70,000	425,000	575,000	780,000		-	-	2,095,000
145,000	-	-	-		-	-	1,165,000
85,000	500,000	120,000	-		-	-	1,010,000
165,000	965,000	460,000	-		-	-	1,900,000
-	-	-	-		-	-	260,000
50,000	305,000	425,000	325,000		-	-	1,275,000
85,000	500,000	375,000	-		-	-	1,255,000
125,000	730,000	1,025,000	-		-	-	2,310,000
160,000	675,000	725,000	170,000		-	-	2,410,000
135,000	585,000	635,000	305,000		-	-	2,150,000
375,000	2,215,000	2,980,000	4,010,000		5,440,000	4,155,000	20,490,000
540,000	3,150,000	1,635,000	1,065,000		-	-	8,340,000
110,000	640,000	845,000	1,115,000		-	-	3,100,000
 350,000	 2,025,000	 2,590,000	 3,320,000		765,000	 -	 9,990,000
\$ 2,715,000	\$ 14,610,000	\$ 12,390,000	\$ 11,090,000	\$	6,205,000	\$ 4,155,000	\$ 63,695,000
 2,926,555	 12,401,058	 8,500,792	 5,108,764		2,416,815	 534,240	 45,220,789
\$ 5,641,555	\$ 27,011,058	\$ 20,890,792	\$ 16,198,764	\$	8,621,815	\$ 4,689,240	\$ 108,915,789

SCHEDULE OF CAPITALIZED LEASES AND NOTES RECEIVABLE DECEMBER 31, 2007

	Total Lease/Note Payments	 Total Interest
Capitalized Leases		
Halper Box	\$ 1,967,466	\$ 487,466
Baker Bearing	2,484,305	629,305
Laurel Village Alden Limited Partnership II	3,578,160	1,483,160
100 East 22nd Associates - A	1,331,237	166,237
Cord Sets	1,342,874	332,874
Discount Steel - A	2,482,837	582,837
Discount Steel - B	424,382	164,382
Pajor & Associates	2,232,745	957,745
Resource, Inc.	1,828,905	573,905
Bridgerail Properties	3,736,300	1,426,300
Kristol Properties	3,381,326	971,326
Infinite Graphics	3,215,407	1,065,407
Historic Theatre Trust	43,768,245	23,278,245
Ambassador Press	12,371,066	4,031,066
Quality Resource Group	5,270,491	2,170,491
New French Bakery	16,567,543	 6,577,543
Total capitalized leases	\$ 105,983,289	\$ 44,898,289
Notes Receivable		
Carlson Companies	2,932,500	 322,500
Total Capitalized Leases and Notes Receivable	<u>\$ 108,915,789</u>	\$ 45,220,789

2006 Amounts

	Total Principal				Capitalized Lease/Note Receivable		Current Portion	Noncurrent Portion		
\$	1,480,000	\$	4,821	\$	1,475,179	\$	115,000	\$	1,360,179	
Ŷ	1,855,000	Ψ	-	Ŷ	1,855,000	Ψ	140,000	Ŷ	1,715,000	
	2,095,000		-		2,095,000		55,000		2,040,000	
	1,165,000		-		1,165,000		235,000		930,000	
	1,010,000		-		1,010,000		70,000		940,000	
	1,900,000		-		1,900,000		-		1,900,000	
	260,000		-		260,000		125,000		135,000	
	1,275,000		-		1,275,000		40,000		1,235,000	
	1,255,000		-		1,255,000		70,000		1,185,000	
	2,310,000		-		2,310,000		100,000		2,210,000	
	2,410,000		-		2,410,000		240,000		2,170,000	
	2,150,000		-		2,150,000		115,000		2,035,000	
	20,490,000		-		20,490,000		305,000		20,185,000	
	8,340,000		19,014		8,320,986		455,000		7,865,986	
	3,100,000		-		3,100,000		90,000		3,010,000	
	9,990,000		302,397		9,687,603		-		9,687,603	
\$	61,085,000	\$	326,232	\$	60,758,768	\$	2,155,000	\$	58,603,768	
	2,610,000				2,610,000		690,000		1,920,000	
\$	63,695,000	\$	326,232	\$	63,368,768	\$	2,845,000	\$	60,523,768	
				\$	57,190,641	\$	2,665,000	\$	54,525,641	

CAPITALIZED LEASES AND NOTES RECEIVABLE MATURITIES, INCLUDING INTEREST DECEMBER 31, 2007

	 2008	 2009	 2010	 2011
Capitalized Leases				
Halper Box	\$ 202,022	\$ 199,972	\$ 202,472	\$ 204,268
Baker Bearing	249,910	251,210	251,910	246,995
Laurel Village Alden Limited Partnership II	172,820	175,015	176,895	173,450
100 East 22nd Associates - A	295,912	292,850	299,100	294,388
Cord Sets	122,892	124,394	125,375	120,975
Discount Steel - A	-	48,831	243,913	246,162
Discount Steel - B	235,994	188,388	-	-
Pajor & Associates	124,323	122,022	124,663	121,962
Resource, Inc.	142,350	138,780	140,175	141,275
Bridgerail Properties	249,400	248,900	248,125	247,075
Kristol Properties	348,180	240,980	241,290	245,998
Infinite Graphics	224,856	225,688	225,888	225,700
Historic Theatre Trust	1,563,792	1,562,841	1,561,105	1,563,584
Ambassador Press	888,292	893,874	887,849	890,674
Quality Resource Group	264,115	264,364	264,348	264,068
New French Bakery	 467,918	 810,456	 803,356	 805,686
Total capitalized lease maturities	\$ 5,552,776	\$ 5,788,565	\$ 5,796,464	\$ 5,792,260
Notes Receivable				
Carlson Companies	 836,400	 839,400	 839,550	 417,150
Total Maturities	\$ 6,389,176	\$ 6,627,965	\$ 6,636,014	\$ 6,209,410

 2012	 2013-2017	 2018-2022		2023-2027	 2028-2032		2033-2035	 Total
\$ 200,504	\$ 958,228	\$ -	\$	-	\$ -	\$	-	\$ 1,967,466
246,455	1,237,825	-	·	-	-		-	2,484,305
174,940	885,775	899,615		919,650	-		-	3,578,160
148,987	_	-		-	-		-	1,331,237
121,438	604,500	123,300		-	-		-	1,342,874
243,038	1,216,480	484,413		-	-		-	2,482,837
-	-	-		-	-		-	424,382
124,038	621,725	624,124		369,888	-		-	2,232,745
141,675	704,050	420,600		-	-		-	1,828,905
250,750	1,242,350	1,249,700		-	-		-	3,736,300
244,875	997,671	883,619		178,713	-		-	3,381,326
224,200	931,550	827,225		330,300	-		-	3,215,407
1,563,456	7,811,447	7,820,575		7,813,640	7,818,565		4,689,240	43,768,245
886,799	4,464,765	2,215,388		1,243,425	-		-	12,371,066
263,524	1,312,723	1,319,701		1,317,648	-		-	5,270,491
 806,876	 4,021,969	 4,022,532		4,025,500	 803,250	_	-	 16,567,543
\$ 5,641,555	\$ 27,011,058	\$ 20,890,792	\$	16,198,764	\$ 8,621,815	\$	4,689,240	\$ 105,983,289
_		_		_	_			2,932,500
 -	 	 			 _			 2,752,500
\$ 5,641,555	\$ 27,011,058	\$ 20,890,792	\$	16,198,764	\$ 8,621,815	\$	4,689,240	\$ 108,915,789

Management and Compliance Section



STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

SUITE 500 525 PARK STREET SAINT PAUL, MN 55103-2139

(651) 296-2551 (Voice) (651) 296-4755 (Fax) state.auditor@state.mn.us (E-mail) 1-800-627-3529 (Relay Service)

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Mayor and Members of the Minneapolis City Council Community Planning and Economic Development Department

We have audited the financial statements of the General Agency Reserve Fund System, a part of the City of Minneapolis Community Planning and Economic Development Department (CPED), as of and for the year ended December 31, 2007, and have issued our report thereon dated April 25, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the General Agency Reserve Fund System's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the General Agency Reserve Fund System's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the General Agency Reserve Fund System's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the General Agency Reserve Fund System's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the General Agency Reserve Fund System's financial statements that is more than inconsequential will not be prevented or detected by the General Agency Reserve Fund System's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the General Agency Reserve Fund System's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the General Agency Reserve Fund System's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Minnesota Legal Compliance

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the provisions of the *Minnesota Legal Compliance Audit Guide for Local Government*, promulgated by the State Auditor pursuant to Minn. Stat. § 6.65. Accordingly, the audit included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

The *Minnesota Legal Compliance Audit Guide for Local Government* contains six categories of compliance to be tested: contracting and bidding, deposits and investments, conflicts of interest, public indebtedness, claims and disbursements, and miscellaneous provisions. Our study included all of the listed categories.

The results of our tests indicate that, for the items tested, the General Agency Reserve Fund System of the City of Minneapolis CPED was in compliance with the material terms and conditions of applicable legal provisions. This report is intended solely for the information and use of the Mayor, Members of the Minneapolis City Council, and CPED's management and is not intended to be, and should not be, used by anyone other than those specified parties.

/s/Rebecca Otto

/s/Greg Hierlinger

REBECCA OTTO STATE AUDITOR GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

April 25, 2008



STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

SUITE 500 525 PARK STREET SAINT PAUL, MN 55103-2139

(651) 296-2551 (Voice) (651) 296-4755 (Fax) state.auditor@state.mn.us (E-mail) 1-800-627-3529 (Relay Service)

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH ENABLING RESOLUTIONS

Mayor and Members of the Minneapolis City Council Community Planning and Economic Development Department

We have audited the financial statements of the General Agency Reserve Fund System, a part of the City of Minneapolis Community Planning and Economic Development Department (CPED), as of and for the year ended December 31, 2007, and have issued our report thereon dated April 25, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

In connection with our audit, nothing came to our attention that caused us to believe that the CPED failed to comply with the financial terms, financial covenants, financial provisions, or financial conditions of the Basic Resolution and Indenture (82-512) or the amendments relating to financial matters establishing the General Agency Reserve for Bonds (82-513), establishing an Industrial Development Bond (IDB) account (82-514), providing funding for the IDB account (83-665), clarifying permitted investments of funds relating to the Common Bond Fund (84-765), amending and restating the Basic Resolution of the City of Minneapolis (A and B) (04-256, 04-257), and supplementing the Basic Resolution (04-258), insofar as they relate to financial and accounting matters. However, the objective of our audit of the financial statements was not directed primarily toward obtaining knowledge of such compliance.

This report is intended solely for the information and use of the Minneapolis City Council and CPED's management and is not intended to be, and should not be, used by anyone other than those specified parties.

/s/Rebecca Otto

REBECCA OTTO STATE AUDITOR

April 25, 2008

/s/Greg Hierlinger

GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

Page 28