

## **Appendix 2**

### **2015 Liquor Store Tables and Maps by Economic Development Region**

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**Table 10**  
**Comparison of Off-Sale City Liquor Store Operations - 2015**  
**Average Per Store by Economic Development Region**

Region	Population	Number of Stores	Sales	Cost of Sales	Gross Profit		Operating		Nonoperating		Net Income/ (Loss)	Net Transfers*
					Amount	Percent of Sales	Expenses	Income	Revenues	Expenses		
1 - Northwest	13,295	3	\$2,776,798	\$2,091,316	\$685,482	24.7%	\$363,108	\$322,374	\$2,106	\$----	\$324,481	\$268,026
2 - Headwaters	20,314	4	2,543,916	1,845,282	698,634	27.5%	409,236	289,399	5,695	10,900	284,194	213,526
3 - Arrowhead	10,836	5	1,517,186	1,118,291	398,895	26.3%	270,665	128,230	6,318	1,200	133,348	56,076
4 - West Central	56,698	17	1,748,698	1,288,032	460,666	26.3%	284,319	176,347	3,369	13,783	165,933	138,788
5 - North Central	8,524	3	1,479,335	1,116,154	363,180	24.6%	208,936	154,245	4,187	----	158,431	131,687
6E - Southwest Central	30,726	6	2,054,590	1,578,621	475,970	23.2%	310,442	165,528	5,182	12,867	157,843	114,000
6W - Upper Southwest	9,657	4	915,796	671,891	243,906	26.6%	215,356	28,550	1,106	----	29,656	25,000
7E - East Central	43,586	9	2,532,673	1,872,818	659,855	26.1%	424,383	235,472	17,898	14,928	238,443	175,046
7W - Central	87,838	10	2,928,728	2,131,535	797,193	27.2%	476,285	320,909	18,208	5,037	334,079	214,972
8 - Southwest	51,193	9	1,827,057	1,359,880	467,176	25.6%	298,741	168,435	4,407	13,839	159,003	109,328
9 - South Central	28,022	9	953,246	695,020	258,226	27.1%	164,437	93,789	13,194	9,580	97,403	103,629
10 - Southeast	33,196	4	1,613,465	1,228,787	384,678	23.8%	321,728	62,951	5,780	----	68,731	36,000
11 - 7-County Metro Area	459,331	36	3,016,782	2,253,470	763,312	25.3%	585,269	178,043	7,318	15,245	170,116	165,575
<b>Average for Off-Sale</b>	<b>853,216</b>	<b>119</b>	<b>\$2,255,552</b>	<b>\$1,675,258</b>	<b>\$580,294</b>	<b>25.7%</b>	<b>\$398,079</b>	<b>\$182,215</b>	<b>\$8,018</b>	<b>\$10,970</b>	<b>\$179,263</b>	<b>\$144,735</b>

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

**Table 11**  
**Comparison of On-Sale City Liquor Store Operations - 2015**  
**Average Per Store by Economic Development Region**

Region	Population	Number of Stores	Sales	Cost of Sales	Gross Profit		Operating		Nonoperating		Net Income/ (Loss)	Net Transfers*
					Amount	Percent of Sales	Expenses	Income	Revenues	Expenses		
1 - Northwest	3,440	6	\$439,736	\$238,231	\$201,505	45.8%	\$184,393	\$17,112	\$1,092	\$----	\$18,204	\$13,333
2 - Headwaters	4,912	10	595,085	360,539	234,546	39.4%	206,105	28,441	2,787	3,220	28,008	25,395
3 - Arrowhead	7,766	11	539,269	309,211	230,058	42.7%	205,876	24,183	6,716	577	30,322	11,496
4 - West Central	7,991	13	515,437	292,610	222,827	43.2%	210,674	12,153	3,393	1,522	14,024	9,687
5 - North Central	7,955	15	686,714	432,849	253,865	37.0%	213,166	40,699	4,384	2,245	42,837	24,600
6E - Southwest Central	3,191	4	524,469	281,026	243,444	46.4%	230,102	13,341	6,080	----	19,421	----
6W - Upper Southwest	3,952	7	430,872	249,540	181,332	42.1%	190,254	(8,922)	14,859	1,606	4,331	8,998
7E - East Central	9,728	9	1,168,642	757,113	411,529	35.2%	314,367	97,162	11,885	12,624	96,422	46,065
7W - Central	4,591	5	485,222	310,237	174,985	36.1%	189,510	(14,524)	12,738	1,524	(3,310)	----
8 - Southwest	5,841	10	410,653	228,219	182,434	44.4%	176,147	6,287	3,712	1,107	8,891	6,420
9 - South Central	6,654	6	494,739	300,059	194,680	39.4%	183,593	11,088	11,824	881	22,031	6,717
10 - Southeast	9,925	8	398,272	237,479	160,792	40.4%	152,879	7,913	12,864	203	20,574	(4,063)
11 - 7-County Metro Area	16,945	3	2,976,716	1,737,555	1,239,160	41.6%	966,859	272,302	6,642	48,920	230,024	121,511
<b>Average for On-Sale</b>	<b>92,891</b>	<b>107</b>	<b>\$642,727</b>	<b>\$384,709</b>	<b>\$258,018</b>	<b>40.1%</b>	<b>\$227,888</b>	<b>\$30,130</b>	<b>\$6,991</b>	<b>\$3,638</b>	<b>\$33,483</b>	<b>\$17,471</b>

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2015**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses	Operating Expenses as a Percent of Sales	Operating Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Net Transfers*
										Revenues	Expenses	Amount	Percent of Sales	
<b>1 - Northwest</b>														
Ada	On- & Off-Sale	----	1,696	\$498,802	\$311,459	\$187,343	\$187,135	37.5%	\$208	\$----	\$----	\$208	0.0%	\$10,000
Goodridge	On- & Off-Sale	----	138	391,682	201,264	190,418	175,072	44.7%	15,346	----	----	15,346	3.9%	25,000
Lancaster	On- & Off-Sale	----	346	311,439	151,905	159,534	139,464	44.8%	20,070	2,849	----	22,919	7.4%	----
Mentor	On- & Off-Sale	----	151	492,842	253,168	239,674	203,024	41.2%	36,650	2,011	----	38,661	7.8%	45,000
Roseau	Off-sale Only	----	2,732	1,973,810	1,408,561	565,249	224,841	11.4%	340,408	260	----	340,668	17.3%	300,000
Saint Hilaire	On- & Off-Sale	----	280	429,610	235,674	193,936	204,083	47.5%	(10,147)	329	----	(9,818)	-2.3%	----
Thief River Falls	Off-sale Only	----	8,765	4,745,301	3,692,771	1,052,530	641,524	13.5%	411,006	6,059	----	417,065	8.8%	419,079
Twin Valley	On- & Off-Sale	----	829	514,041	275,914	238,127	197,582	38.4%	40,545	1,363	----	41,908	8.2%	----
Warroad	Off-sale Only	----	1,798	1,611,283	1,172,615	438,668	222,959	13.8%	215,709	----	----	215,709	13.4%	85,000
<b>Total for Region</b>			<b>16,735</b>	<b>\$10,968,810</b>	<b>\$7,703,331</b>	<b>\$3,265,479</b>	<b>\$2,195,684</b>	<b>20.0%</b>	<b>\$1,069,795</b>	<b>\$12,871</b>		<b>\$1,082,666</b>	<b>9.9%</b>	<b>\$884,079</b>
<b>Percent of Total MLS Operations</b>			<b>1.8%</b>	<b>3.3%</b>	<b>3.2%</b>	<b>3.4%</b>	<b>3.1%</b>	<b>---</b>	<b>4.3%</b>	<b>0.8%</b>		<b>4.3%</b>	<b>---</b>	<b>4.6%</b>
<b>2 - Headwaters</b>														
Akeley	On- & Off-Sale	----	441	\$385,337	\$215,718	\$169,619	\$154,994	40.2%	\$14,625	\$8,266	5,089	\$17,802	4.6%	\$1,750
Bagley	Off-sale Only	----	1,417	1,274,650	955,760	318,890	232,596	18.2%	86,294	246	37,917	48,623	3.8%	20,000
Baudette	On- & Off-Sale	----	1,085	1,515,106	976,021	539,085	406,996	26.9%	132,089	860	----	132,949	8.8%	125,000
Bemidji	Off-sale Only	----	14,969	5,700,262	4,044,785	1,655,477	886,027	15.5%	769,450	20,182	5,682	783,950	13.8%	728,369
Blackduck	On- & Off-Sale	----	790	989,650	619,771	369,879	342,535	34.6%	27,344	8,700	----	36,044	3.6%	62,200
Clearbrook	On- & Off-Sale	----	523	537,365	295,806	241,559	203,706	37.9%	37,853	----	----	37,853	7.0%	10,000
Kelliher	On- & Off-Sale	----	263	482,694	257,860	224,834	191,258	39.6%	33,576	1,837	----	35,413	7.3%	20,000
Mahnomen	On- & Off-Sale	----	1,208	1,099,986	694,370	405,616	385,406	35.0%	20,210	4,669	27,005	(2,126)	-0.2%	----
Nevis	On- & Off-Sale	----	410	646,622	369,630	276,992	233,530	36.1%	43,462	3,536	----	46,998	7.3%	35,000
Park Rapids	Off-sale Only	----	3,928	3,200,752	2,380,582	820,170	518,319	16.2%	301,851	2,352	----	304,203	9.5%	105,735
Williams	On- & Off-Sale	----	192	294,088	176,209	117,879	142,628	48.5%	(24,749)	----	105	(24,854)	-8.5%	----
<b>Total for Region</b>			<b>25,226</b>	<b>\$16,126,512</b>	<b>\$10,986,512</b>	<b>\$5,140,000</b>	<b>\$3,697,995</b>	<b>22.9%</b>	<b>\$1,442,005</b>	<b>\$50,648</b>	<b>\$75,798</b>	<b>\$1,416,855</b>	<b>8.8%</b>	<b>\$1,108,054</b>
<b>Percent of Total MLS Operations</b>			<b>2.7%</b>	<b>4.8%</b>	<b>4.6%</b>	<b>5.3%</b>	<b>5.2%</b>	<b>---</b>	<b>5.8%</b>	<b>3.0%</b>	<b>4.5%</b>	<b>5.7%</b>	<b>---</b>	<b>5.8%</b>
<b>3 - Arrowhead</b>														
Aitkin	Off-sale Only	----	2,129	\$1,023,101	\$780,865	\$242,236	\$188,977	18.5%	\$53,259	\$19,768	\$----	\$73,027	7.1%	\$75,000
Barnum	On- & Off-Sale	----	611	470,712	246,879	223,833	241,984	51.4%	(18,151)	24,214	----	6,063	1.3%	----
Beaver Bay	On- & Off-Sale	----	183	510,479	282,437	228,042	197,802	38.7%	30,240	9,357	----	39,597	7.8%	----
Big Falls	On- & Off-Sale	----	227	331,161	167,226	163,935	162,295	49.0%	1,640	542	----	2,182	0.7%	10,000
Cook	Off-sale Only	----	563	1,531,930	1,142,487	389,443	243,354	15.9%	146,089	7,150	----	153,239	10.0%	----
Cromwell	On- & Off-Sale	----	243	357,378	198,486	158,892	172,155	48.2%	(13,263)	8,358	----	(4,905)	-1.4%	(11,440)
Grand Marais	Off-sale Only	----	1,370	2,002,744	1,434,853	567,891	320,069	16.0%	247,822	3,294	----	251,116	12.5%	200,000
Littlefork	On- & Off-Sale	----	615	398,606	210,204	188,402	183,905	46.1%	4,497	3,623	----	8,120	2.0%	----
Moose Lake	On- & Off-Sale	----	2,820	1,220,070	782,940	437,130	335,751	27.5%	101,379	----	----	101,379	8.3%	(68)
Northome	On- & Off-Sale	----	184	342,655	208,222	134,433	136,501	39.8%	(2,068)	6	----	(2,062)	-0.6%	20,000
Orr	On- & Off-Sale	----	296	574,540	336,526	238,014	176,122	30.7%	61,892	4,244	----	66,136	11.5%	39,500
Palisade	On- & Off-Sale	----	166	348,841	216,619	132,222	119,903	34.4%	12,319	18,053	----	30,372	8.7%	----
Proctor	Off-sale Only	----	3,089	893,584	652,775	240,809	238,942	26.7%	1,867	174	6,000	(3,959)	-0.4%	3,300
Ranier	On- & Off-Sale	----	572	446,265	181,871	264,394	204,530	45.8%	59,864	3,590	----	63,454	14.2%	68,468
Silver Bay	On- & Off-Sale	----	1,849	931,255	569,909	361,346	333,683	35.8%	27,663	1,891	6,351	23,203	2.5%	----
Two Harbors	Off-sale Only	----	3,685	2,134,571	1,580,475	554,096	361,984	17.0%	192,112	1,204	----	193,316	9.1%	2,080
<b>Total for Region</b>			<b>18,602</b>	<b>\$13,517,892</b>	<b>\$8,992,774</b>	<b>\$4,525,118</b>	<b>\$3,617,957</b>	<b>26.8%</b>	<b>\$907,161</b>	<b>\$105,468</b>	<b>\$12,351</b>	<b>\$1,000,278</b>	<b>7.4%</b>	<b>\$406,840</b>
<b>Percent of Total MLS Operations</b>			<b>2.0%</b>	<b>4.0%</b>	<b>3.7%</b>	<b>4.7%</b>	<b>5.0%</b>	<b>---</b>	<b>3.6%</b>	<b>6.2%</b>	<b>0.7%</b>	<b>4.0%</b>	<b>---</b>	<b>2.1%</b>

**Table 12**  
**Comparison of City Liquor Store Operations - 2015**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses	Operating Expenses as a Percent of Sales	Operating Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Net Transfers*
										Revenues	Expenses	Amount	Percent of Sales	
<b>4 - West Central</b>														
Alexandria	Off-sale Only	----	13,340	\$5,184,029	\$3,963,842	\$1,220,187	\$878,150	16.9%	\$342,037	\$201	\$8,434	\$333,804	6.4%	\$200,000
Audubon	On- & Off-Sale	----	531	510,223	319,330	190,893	198,573	38.9%	(7,680)	3,040	5,538	(10,178)	-2.0%	(12,000)
Barnesville	Off-sale Only	----	2,637	401,129	315,631	85,498	88,464	22.1%	(2,966)	2,653	----	(313)	-0.1%	6,000
Battle Lake	Off-sale Only	----	891	1,328,354	940,305	388,049	296,118	22.3%	91,931	4,198	----	96,129	7.2%	129,000
Brandon	On- & Off-Sale	[0]	496	478,448	281,977	196,471	169,728	35.5%	26,743	1,699	----	28,442	5.9%	----
Callaway	On- & Off-Sale	----	232	475,838	237,586	238,252	211,168	44.4%	27,084	2,518	----	29,602	6.2%	21,645
Dalton	Off-sale Only	----	247	322,478	247,942	74,536	74,264	23.0%	272	822	----	1,094	0.3%	----
Detroit Lakes	Off-sale Only	----	9,290	6,003,631	4,393,011	1,610,620	722,663	12.0%	887,957	9,044	149,184	747,817	12.5%	626,842
Elizabeth	Off-sale Only	----	170	382,365	293,458	88,907	76,173	19.9%	12,734	----	9	12,725	3.3%	----
Erhard	Off-sale Only	----	142	286,307	211,684	74,623	70,674	24.7%	3,949	4,808	367	8,390	2.9%	----
Fergus Falls	Off-sale Only	----	13,288	5,684,343	4,040,200	1,644,143	1,009,272	17.8%	634,871	13,467	20,390	627,948	11.0%	870,034
Frazee	On- & Off-Sale	----	1,395	631,691	422,725	208,966	217,974	34.5%	(9,008)	120	----	(8,888)	-1.4%	----
Glenwood	Off-sale Only	----	2,582	1,406,538	1,050,299	356,239	195,547	13.9%	160,692	673	----	161,365	11.5%	40,000
Hawley	Off-sale Only	----	2,212	1,137,634	847,374	290,260	245,995	21.6%	44,265	53	25,183	19,135	1.7%	5,000
Hitterdal	On- & Off-Sale	----	203	386,595	179,294	207,301	192,356	49.8%	14,945	30	----	14,975	3.9%	----
Lake Park	On- & Off-Sale	----	798	723,859	416,814	307,045	272,385	37.6%	34,660	----	----	34,660	4.8%	----
Millerville	On- & Off-Sale	----	107	376,053	209,218	166,835	162,008	43.1%	4,827	390	----	5,217	1.4%	----
Miltona	On- & Off-Sale	----	435	638,102	369,297	268,805	248,327	38.9%	20,478	1,400	----	21,878	3.4%	----
Morris	Off-sale Only	----	5,418	2,068,194	1,575,389	492,805	306,236	14.8%	186,569	4,945	----	191,514	9.3%	121,800
New York Mills	On- & Off-Sale	----	1,230	654,388	421,517	232,871	230,780	35.3%	2,091	5,202	----	7,293	1.1%	44,885
Ogema	On- & Off-Sale	[0]	187	372,053	146,367	225,686	222,655	59.8%	3,031	10,912	12,557	1,386	0.4%	----
Osakis	On- & Off-Sale	----	1,757	737,855	445,072	292,783	298,834	40.5%	(6,051)	17,459	----	11,408	1.5%	32,900
Pelican Rapids	Off-sale Only	----	2,510	1,258,610	855,858	402,752	213,719	17.0%	189,033	668	17,262	172,439	13.7%	36,475
Perham	Off-sale Only	----	3,281	3,230,944	2,379,053	851,891	455,129	14.1%	396,762	13,544	10,980	399,326	12.4%	303,250
Ulen	On- & Off-Sale	----	560	383,035	179,471	203,564	174,640	45.6%	28,924	389	----	29,313	7.7%	30,000
Underwood	Off-sale Only	----	340	511,721	389,328	122,393	86,584	16.9%	35,809	163	----	35,972	7.0%	21,000
Vergas	Off-sale Only	----	350	521,592	393,167	128,425	114,439	21.9%	13,986	2,037	2,510	13,513	2.6%	----
Wolf Lake	On- & Off-Sale	----	60	332,542	175,266	157,276	139,334	41.9%	17,942	956	1,693	17,205	5.2%	8,497
<b>Total for Region</b>			<b>64,689</b>	<b>\$36,428,551</b>	<b>\$25,700,475</b>	<b>\$10,728,076</b>	<b>\$7,572,189</b>	<b>20.8%</b>	<b>\$3,155,887</b>	<b>\$101,391</b>	<b>\$254,107</b>	<b>\$3,003,171</b>	<b>8.2%</b>	<b>\$2,485,328</b>
<b>Percent of Total MLS Operations</b>			<b>6.8%</b>	<b>10.8%</b>	<b>10.7%</b>	<b>11.1%</b>	<b>10.6%</b>	<b>---</b>	<b>12.7%</b>	<b>6.0%</b>	<b>15.0%</b>	<b>12.1%</b>	<b>---</b>	<b>13.0%</b>
<b>5 - North Central</b>														
Clarissa	On- & Off-Sale	----	661	\$382,800	\$242,982	\$139,818	\$139,126	36.3%	\$692	\$4,200	\$----	\$4,892	1.3%	\$5,000
Eagle Bend	On- & Off-Sale	----	512	260,720	141,227	119,493	126,153	48.4%	(6,660)	16,155	----	9,495	3.6%	10,000
Fifty Lakes	On- & Off-Sale	----	401	506,271	270,061	236,210	243,485	48.1%	(7,275)	14,253	----	6,978	1.4%	----
Flensburg	On- & Off-Sale	[0]	228	314,375	173,779	140,596	191,470	60.9%	(50,874)	----	4,055	(54,929)	-17.5%	----
Hackensack	On- & Off-Sale	----	317	1,145,211	800,182	345,029	303,871	26.5%	41,158	7,979	13,360	35,777	3.1%	----
Long Prairie	Off-sale Only	----	3,407	1,474,941	1,083,444	391,497	192,979	13.1%	198,518	8,519	----	207,037	14.0%	142,496
Longville	On- & Off-Sale	----	157	1,531,433	958,861	572,572	403,663	26.4%	168,909	602	3,486	166,025	10.8%	----
Menahga	On- & Off-Sale	----	1,352	844,798	529,368	315,430	247,744	29.3%	67,686	8,030	----	75,716	9.0%	60,000
Nisswa	On- & Off-Sale	----	2,019	3,351,557	2,220,869	1,130,688	783,476	23.4%	347,212	3,524	12,052	338,684	10.1%	280,000
Randall	On- & Off-Sale	----	631	539,292	340,643	198,649	192,483	35.7%	6,166	10,680	----	16,846	3.1%	----
Remer	On- & Off-Sale	----	377	587,819	359,293	228,526	228,736	38.9%	(210)	----	----	(210)	----	14,000
Sebeka	On- & Off-Sale	----	705	570,915	308,548	262,367	220,949	38.7%	41,418	----	143	41,275	7.2%	----
Verndale	On- & Off-Sale	----	595	265,519	146,928	118,591	116,334	43.8%	2,257	335	584	2,008	0.8%	----
Wadena	Off-sale Only	----	4,181	1,985,775	1,536,107	449,668	290,401	14.6%	159,267	2,514	----	161,781	8.1%	147,565
Walker	Off-sale Only	----	936	977,288	728,912	248,376	143,427	14.7%	104,949	1,527	----	106,476	10.9%	105,000
<b>Total for Region</b>			<b>16,479</b>	<b>\$14,738,714</b>	<b>\$9,841,204</b>	<b>\$4,897,510</b>	<b>\$3,824,297</b>	<b>25.9%</b>	<b>\$1,073,213</b>	<b>\$78,318</b>	<b>\$33,680</b>	<b>\$1,117,851</b>	<b>7.6%</b>	<b>\$764,061</b>
<b>Percent of Total MLS Operations</b>			<b>1.7%</b>	<b>4.4%</b>	<b>4.1%</b>	<b>5.1%</b>	<b>5.3%</b>	<b>---</b>	<b>4.3%</b>	<b>4.6%</b>	<b>2.0%</b>	<b>4.5%</b>	<b>---</b>	<b>4.0%</b>

**Table 12**  
**Comparison of City Liquor Store Operations - 2015**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses	Operating Expenses as a Percent of Sales	Operating Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Net Transfers*
										Revenues	Expenses	Amount	Percent of Sales	
<b>6E - Southwest Central</b>														
Buffalo Lake	On- & Off-Sale	----	681	\$474,023	\$256,131	\$217,892	\$221,963	46.8%	(\$4,071)	\$8,364	\$----	\$4,293	0.9%	\$----
Darwin	Off-sale Only	----	356	532,045	426,256	105,789	96,179	18.1%	9,610	2,250	----	11,860	2.2%	----
Dassel	Off-sale Only	----	1,462	1,078,012	874,935	203,077	195,039	18.1%	8,038	15,674	29,913	(6,201)	-0.6%	----
Fairfax	On- & Off-Sale	----	1,185	546,474	277,783	268,691	238,798	43.7%	29,893	1,404	----	31,297	5.7%	----
Glencoe	Off-sale Only	----	5,540	1,632,685	1,211,902	420,783	237,345	14.5%	183,438	130	17,188	166,380	10.2%	160,000
Hutchinson	Off-sale Only	----	14,170	5,850,319	4,485,368	1,364,951	749,072	12.8%	615,879	3,706	27,951	591,634	10.1%	465,000
Litchfield	Off-sale Only	----	6,761	2,321,959	1,792,524	529,435	382,467	16.5%	146,968	5,350	2,147	150,171	6.5%	59,000
Olivia	Off-sale Only	----	2,437	912,521	680,738	231,783	202,550	22.2%	29,233	3,983	----	33,216	3.6%	----
Sacred Heart	On- & Off-Sale	----	515	519,186	288,530	230,656	227,091	45.7%	(6,435)	13,715	----	7,280	1.4%	----
Silver Lake	On- & Off-Sale	----	810	558,193	301,658	256,535	222,557	39.9%	33,978	836	----	34,814	6.2%	----
<b>Total for Region</b>			<b>33,917</b>	<b>\$14,425,417</b>	<b>\$10,595,825</b>	<b>\$3,829,592</b>	<b>\$2,783,061</b>	<b>19.3%</b>	<b>\$1,046,531</b>	<b>\$55,412</b>	<b>\$77,199</b>	<b>\$1,024,744</b>	<b>7.1%</b>	<b>\$684,000</b>
<b>Percent of Total MLS Operations</b>			<b>3.6%</b>	<b>4.3%</b>	<b>4.4%</b>	<b>4.0%</b>	<b>3.9%</b>	<b>---</b>	<b>4.2%</b>	<b>3.3%</b>	<b>4.6%</b>	<b>4.1%</b>	<b>---</b>	<b>3.6%</b>
<b>6W - Upper Southwest</b>														
Appleton	Off-sale Only	----	1,362	\$497,546	\$353,889	\$143,657	\$122,779	24.7%	\$20,878	\$32	\$----	\$20,910	4.2%	\$----
Benson	On- & Off-Sale	----	3,144	1,107,293	712,994	394,299	339,939	30.7%	54,360	26,929	----	81,289	7.3%	80,000
Boyd	On- & Off-Sale	----	162	562,660	293,216	269,444	296,957	52.8%	(27,513)	17,724	4,610	(14,399)	-2.6%	----
Clontarf	On- & Off-Sale	----	152	354,582	216,697	137,885	170,069	48.0%	(32,184)	10,427	----	(21,757)	-6.1%	(14,012)
Danvers	On- & Off-Sale	----	93	338,167	176,313	161,854	166,421	49.2%	(4,567)	785	----	(3,782)	-1.1%	----
Dawson	Off-sale Only	----	1,479	472,515	333,632	138,883	140,078	29.6%	(1,195)	487	----	(708)	-0.1%	----
De Graff	On- & Off-Sale	----	120	426,468	224,658	201,810	236,392	55.4%	(34,582)	41,061	6,615	(136)	----	----
Hanley Falls	On- & Off-Sale	----	281	226,934	122,905	104,029	122,000	53.8%	(17,971)	7,089	16	(10,898)	-4.8%	(3,000)
Madison	Off-sale Only	----	1,489	421,358	319,064	102,294	98,612	23.4%	3,682	1,392	----	5,074	1.2%	----
Montevideo	Off-sale Only	----	5,327	2,271,766	1,680,978	590,788	499,954	22.0%	90,834	2,512	----	93,346	4.1%	100,000
<b>Total for Region</b>			<b>13,609</b>	<b>\$6,679,289</b>	<b>\$4,434,346</b>	<b>\$2,244,943</b>	<b>\$2,193,201</b>	<b>32.8%</b>	<b>\$51,742</b>	<b>\$108,438</b>	<b>\$11,241</b>	<b>\$148,939</b>	<b>2.2%</b>	<b>\$162,988</b>
<b>Percent of Total MLS Operations</b>			<b>1.4%</b>	<b>2.0%</b>	<b>1.8%</b>	<b>2.3%</b>	<b>3.1%</b>	<b>---</b>	<b>0.2%</b>	<b>6.4%</b>	<b>0.7%</b>	<b>0.6%</b>	<b>---</b>	<b>0.9%</b>
<b>7E - East Central</b>														
Braham	Off-sale Only	----	1,796	\$1,317,124	\$1,001,402	\$315,722	\$294,097	22.3%	\$21,625	\$104,212	\$99,478	\$26,359	2.0%	\$10,000
Cambridge	Off-sale Only	----	8,496	5,124,055	3,858,777	1,265,278	798,323	15.6%	466,955	10,285	----	477,240	9.3%	478,000
Finlayson	On- & Off-Sale	----	306	530,846	308,492	222,354	184,972	34.8%	37,382	5,009	----	42,391	8.0%	33,500
Foreston	On- & Off-Sale	----	523	383,379	182,051	201,328	180,206	47.0%	21,122	14,670	720	35,072	9.1%	10,839
Hinckley	On- & Off-Sale	----	1,815	2,713,374	1,854,009	859,365	564,422	20.8%	294,943	98	43,084	251,957	9.3%	111,012
Isanti	Off-sale Only	----	5,497	2,474,708	1,806,637	668,071	357,002	14.4%	311,069	9,182	----	320,251	12.9%	300,000
Isle	On- & Off-Sale	----	768	1,000,164	571,258	428,906	374,148	37.4%	54,758	20,995	----	75,753	7.6%	75,000
Lindstrom	On- & Off-Sale	----	4,463	2,541,788	1,770,311	771,477	575,535	22.6%	195,942	33,674	----	229,616	9.0%	104,230
Milaca	Off-sale Only	----	2,914	2,134,294	1,566,470	567,824	350,891	16.4%	216,933	3,975	17,752	203,156	9.5%	52,230
Mora	Off-sale Only	----	3,518	3,072,768	2,241,227	831,541	510,268	16.6%	321,273	4,880	----	326,153	10.6%	270,000
North Branch	Off-sale Only	----	10,330	2,358,255	1,713,548	644,707	414,517	17.6%	230,190	143	17,119	213,214	9.0%	140,000
Ogilvie	On- & Off-Sale	----	353	403,517	230,099	173,418	172,398	42.7%	1,020	316	----	1,336	0.3%	----
Pine City	Off-sale Only	----	3,223	1,702,765	1,218,848	483,917	365,676	21.5%	118,241	5,109	----	123,350	7.2%	125,000
Princeton	Off-sale Only	----	4,736	3,487,073	2,588,629	898,444	503,695	14.4%	394,749	22,150	----	416,899	12.0%	180,182
Rush City	Off-sale Only	----	3,076	1,123,015	859,820	263,195	224,980	20.0%	38,215	1,148	----	39,363	3.5%	20,000
Stacy	On- & Off-Sale	----	1,500	2,944,712	1,897,799	1,046,913	777,623	26.4%	269,290	32,200	69,813	231,677	7.9%	80,000
<b>Total for Region</b>			<b>53,314</b>	<b>\$33,311,837</b>	<b>\$23,669,377</b>	<b>\$9,642,460</b>	<b>\$6,648,753</b>	<b>20.0%</b>	<b>\$2,993,707</b>	<b>\$268,046</b>	<b>\$247,966</b>	<b>\$3,013,787</b>	<b>9.0%</b>	<b>\$1,989,993</b>
<b>Percent of Total MLS Operations</b>			<b>5.6%</b>	<b>9.9%</b>	<b>9.8%</b>	<b>10.0%</b>	<b>9.3%</b>	<b>---</b>	<b>12.0%</b>	<b>15.7%</b>	<b>14.6%</b>	<b>12.1%</b>	<b>---</b>	<b>10.4%</b>

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										Revenues	Expenses	Amount	Percent of Sales	
<b>7W - Central</b>														
Big Lake	Off-sale Only	----	10,671	\$3,914,782	\$2,847,583	\$1,067,199	\$591,493	15.1%	\$475,706	\$7,888	\$18,280	\$465,314	11.9%	\$275,000
Buffalo	Off-sale Only	----	16,033	4,931,536	3,611,432	1,320,104	856,241	17.4%	463,863	113,482	25,399	551,946	11.2%	500,000
Delano	Off-sale Only	----	5,864	2,487,061	1,792,205	694,856	494,898	19.9%	199,958	1,540	----	201,498	8.1%	100,000
Elk River	Off-sale Only	----	23,987	6,974,336	4,905,302	2,069,034	1,039,824	14.9%	1,029,210	35,687	----	1,064,897	15.3%	689,718
Gilman	On- & Off-Sale	----	239	368,316	161,229	207,087	197,286	53.6%	9,801	16,495	----	26,296	7.1%	----
Holdingford	On- & Off-Sale	----	718	377,243	207,729	169,514	181,932	48.2%	(12,418)	16,283	----	3,865	1.0%	----
Howard Lake	On- & Off-Sale	----	2,046	673,463	516,959	156,504	166,937	24.8%	(10,433)	415	2,480	(12,498)	-1.9%	----
Maple Lake	Off-sale Only	----	2,112	1,433,404	1,067,261	366,143	286,430	20.0%	79,713	7,957	6,692	80,978	5.6%	----
Monticello	Off-sale Only	----	13,311	5,493,925	3,969,587	1,524,338	801,545	14.6%	722,793	3,015	----	725,808	13.2%	450,000
Paynesville	Off-sale Only	----	2,454	1,387,560	1,075,540	312,020	241,720	17.4%	70,300	7,654	----	77,954	5.6%	45,000
Sauk Rapids	Off-sale Only	----	13,406	2,664,675	2,046,435	618,240	450,694	16.9%	167,546	4,852	----	172,398	6.5%	90,000
South Haven	On- & Off-Sale	----	190	176,612	102,869	73,743	125,441	71.0%	(51,698)	29,240	4,170	(26,628)	-15.1%	----
Waverly	On- & Off-Sale	----	1,398	830,477	562,398	268,079	275,952	33.2%	(7,873)	1,258	968	(7,583)	-0.9%	----
<b>Total for Region</b>			<b>92,429</b>	<b>\$31,713,390</b>	<b>\$22,866,529</b>	<b>\$8,846,861</b>	<b>\$5,710,393</b>	<b>18.0%</b>	<b>\$3,136,468</b>	<b>\$245,766</b>	<b>\$57,989</b>	<b>\$3,324,245</b>	<b>10.5%</b>	<b>\$2,149,718</b>
<b>Percent of Total MLS Operations</b>			<b>9.8%</b>	<b>9.4%</b>	<b>9.5%</b>	<b>9.2%</b>	<b>8.0%</b>	<b>---</b>	<b>12.6%</b>	<b>14.4%</b>	<b>3.4%</b>	<b>13.3%</b>	<b>---</b>	<b>11.3%</b>
<b>8 - Southwest</b>														
Avoca	On- & Off-Sale	----	143	\$264,511	\$113,386	\$151,125	\$117,864	44.6%	\$33,261	\$9,451	\$1,534	\$41,178	15.6%	\$19,200
Balaton	On- & Off-Sale	----	626	396,219	242,268	153,951	150,412	38.0%	3,539	1,579	----	5,118	1.3%	1
Hadley	On- & Off-Sale	----	58	262,207	108,040	154,167	151,857	57.9%	2,310	10,393	1,090	11,613	4.4%	----
Heron Lake	On- & Off-Sale	----	686	363,997	205,391	158,606	160,197	44.0%	(1,591)	138	2,024	(3,477)	-1.0%	----
Ivanhoe	On- & Off-Sale	----	553	544,741	348,569	196,172	207,227	38.0%	(11,055)	7	3,280	(14,328)	-2.6%	----
Jackson	Off-sale Only	----	3,359	1,226,399	881,591	344,808	196,212	16.0%	148,596	4,332	----	152,928	12.5%	41,000
Lakefield	Off-sale Only	----	1,697	464,912	337,273	127,639	91,498	19.7%	36,141	2,774	----	38,915	8.4%	3,000
Luverne	Off-sale Only	----	4,707	1,313,720	984,039	329,681	259,484	19.8%	70,197	4,777	----	74,974	5.7%	45,000
Marshall	Off-sale Only	----	13,793	4,027,419	3,119,194	908,225	667,074	16.6%	241,151	5,039	112,504	133,686	3.3%	324,996
Okabena	On- & Off-Sale	----	187	264,812	148,319	116,493	120,202	45.4%	(3,709)	----	----	(3,709)	-1.4%	----
Pipestone	Off-sale Only	----	4,200	1,560,322	1,133,436	426,886	230,930	14.8%	195,956	2,979	----	198,935	12.7%	174,952
Redwood Falls	Off-sale Only	----	5,214	2,283,952	1,693,233	590,719	427,090	18.7%	163,629	6,532	12,035	158,126	6.9%	100,000
Round Lake	Off-sale Only	----	378	113,381	83,942	29,439	39,094	34.5%	(9,655)	----	13	(9,668)	-8.5%	----
Russell	On- & Off-Sale	----	321	319,704	147,844	171,860	128,389	40.2%	43,471	1,181	----	44,652	14.0%	----
Tracy	On- & Off-Sale	----	2,132	863,501	516,806	346,695	345,928	40.1%	767	5,467	----	6,234	0.7%	----
Vesta	On- & Off-Sale	----	300	338,710	207,715	130,995	132,038	39.0%	(1,043)	7,900	1,102	5,755	1.7%	5,000
Walnut Grove	On- & Off-Sale	----	835	488,129	243,855	244,274	247,357	50.7%	(3,083)	999	2,039	(4,123)	-0.8%	40,000
Windom	Off-sale Only	----	4,637	1,810,485	1,290,241	520,244	325,555	18.0%	194,689	3,944	----	198,633	11.0%	70,000
Worthington	Off-sale Only	----	13,208	3,642,919	2,715,975	926,944	451,733	12.4%	475,211	9,286	----	484,497	13.3%	225,000
<b>Total for Region</b>			<b>57,034</b>	<b>\$20,550,040</b>	<b>\$14,521,117</b>	<b>\$6,028,923</b>	<b>\$4,450,141</b>	<b>21.7%</b>	<b>\$1,578,782</b>	<b>\$76,778</b>	<b>\$135,621</b>	<b>\$1,519,939</b>	<b>7.4%</b>	<b>\$1,048,149</b>
<b>Percent of Total MLS Operations</b>			<b>6.0%</b>	<b>6.1%</b>	<b>6.0%</b>	<b>6.2%</b>	<b>6.2%</b>	<b>---</b>	<b>6.3%</b>	<b>4.5%</b>	<b>8.0%</b>	<b>6.1%</b>	<b>---</b>	<b>5.5%</b>

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										Revenues	Expenses	Amount	Percent of Sales	
<b>9 - South Central</b>														
Blue Earth	Off-sale Only	----	3,288	\$1,535,842	\$1,131,501	\$404,341	\$270,894	17.6%	\$133,447	\$1,565	\$----	\$135,012	8.8%	\$8,240
Butterfield	Off-sale Only	----	577	230,758	176,712	54,046	57,984	25.1%	(3,938)	53,181	49,768	(525)	-0.2%	5,000
Cleveland	On- & Off-Sale	----	714	200,653	109,908	90,745	126,002	62.8%	(35,257)	20,811	----	(14,446)	-7.2%	----
Elmore	Off-sale Only	----	581	122,247	94,019	28,228	36,901	30.2%	(8,673)	392	----	(8,281)	-6.8%	----
Fairmont	Off-sale Only	----	10,421	3,596,468	2,566,008	1,030,460	479,430	13.3%	551,030	9,719	----	560,749	15.6%	788,557
Hanska	On- & Off-Sale	----	376	274,225	159,759	114,466	114,877	41.9%	(411)	7,181	----	6,770	2.5%	10,000
Kiester	Off-sale Only	[34]	483	192,831	140,915	51,916	52,676	27.3%	(760)	41,215	36,453	4,002	2.1%	30,000
Le Center	On- & Off-Sale	----	2,496	872,030	552,293	319,737	236,439	27.1%	83,298	121	5,283	78,136	9.0%	25,000
Lewisville	On- & Off-Sale	----	234	177,038	100,045	76,993	89,697	50.7%	(12,704)	10,605	----	(2,099)	-1.2%	----
Madelia	Off-sale Only	----	2,303	503,309	384,770	118,539	60,790	12.1%	57,749	831	----	58,580	11.6%	30,000
Mapleton	On- & Off-Sale	----	1,756	620,947	353,862	267,085	252,116	40.6%	14,969	32,217	----	47,186	7.6%	5,300
Saint James	Off-sale Only	----	4,571	1,047,207	705,010	342,197	177,386	16.9%	164,811	5,654	----	170,465	16.3%	77,860
Sherburn	On- & Off-Sale	----	1,078	823,543	524,489	299,054	282,424	34.3%	16,630	8	----	16,638	2.0%	----
Sleepy Eye	Off-sale Only	----	3,522	671,157	542,708	128,449	154,874	23.1%	(26,425)	2,679	----	(23,746)	-3.5%	5,000
Wells	Off-sale Only	----	2,276	679,392	513,534	165,858	188,996	27.8%	(23,138)	3,510	----	(19,628)	-2.9%	(12,000)
<b>Total for Region</b>			<b>34,676</b>	<b>\$11,547,647</b>	<b>\$8,055,533</b>	<b>\$3,492,114</b>	<b>\$2,581,486</b>	<b>22.4%</b>	<b>\$910,628</b>	<b>\$189,689</b>	<b>\$91,504</b>	<b>\$1,008,813</b>	<b>8.7%</b>	<b>\$972,957</b>
<b>Percent of Total MLS Operations</b>			<b>3.7%</b>	<b>3.4%</b>	<b>3.3%</b>	<b>3.6%</b>	<b>3.6%</b>	<b>---</b>	<b>3.7%</b>	<b>11.1%</b>	<b>5.4%</b>	<b>4.0%</b>	<b>---</b>	<b>5.1%</b>
<b>10 - Southeast</b>														
Caledonia	Off-sale Only	----	2,823	\$637,979	\$478,409	\$159,570	\$155,077	24.3%	\$4,493	\$509	\$----	\$5,002	0.8%	\$----
Conger	On- & Off-Sale	----	137	242,792	138,341	104,451	110,519	45.5%	(6,068)	5,360	----	(708)	-0.3%	3,600
Kasson	Off-sale Only	----	6,192	1,390,195	1,078,651	311,544	244,479	17.6%	67,065	12,647	----	79,712	5.7%	14,000
Kellogg	On- & Off-Sale	[16]	435	----	----	----	2,414	----	(2,414)	33,433	----	31,019	----	(31,105)
Kenyon	On- & Off-Sale	----	1,834	719,681	467,272	252,409	249,774	34.7%	2,635	31,856	1,625	32,866	4.6%	20,000
Lonsdale	Off-sale Only	----	3,861	1,353,432	1,025,583	327,849	270,921	20.0%	56,928	38	----	56,966	4.2%	5,000
Mazeppa	On- & Off-Sale	----	844	345,259	193,710	151,549	140,699	40.8%	10,850	6,947	----	17,797	5.2%	----
Medford	On- & Off-Sale	----	1,262	403,360	203,411	199,949	167,202	41.5%	32,747	8,412	----	41,159	10.2%	----
Northfield	Off-sale Only	----	20,320	3,072,255	2,332,505	739,750	616,433	20.1%	123,317	9,925	----	133,242	4.3%	125,000
Plainview	On- & Off-Sale	----	3,321	710,819	427,545	283,274	236,116	33.2%	47,158	8,625	----	55,783	7.8%	----
Spring Grove	On- & Off-Sale	----	1,309	420,394	271,161	149,233	140,699	33.5%	8,534	3,637	----	12,171	2.9%	----
West Concord	On- & Off-Sale	----	783	343,868	198,394	145,474	175,611	51.1%	(30,137)	4,644	----	(25,493)	-7.4%	(25,000)
<b>Total for Region</b>			<b>43,121</b>	<b>\$9,640,034</b>	<b>\$6,814,982</b>	<b>\$2,825,052</b>	<b>\$2,509,944</b>	<b>26.0%</b>	<b>\$315,108</b>	<b>\$126,033</b>	<b>\$1,625</b>	<b>\$439,516</b>	<b>4.6%</b>	<b>\$111,495</b>
<b>Percent of Total MLS Operations</b>			<b>4.6%</b>	<b>2.9%</b>	<b>2.8%</b>	<b>2.9%</b>	<b>3.5%</b>	<b>---</b>	<b>1.3%</b>	<b>7.4%</b>	<b>0.1%</b>	<b>1.8%</b>	<b>---</b>	<b>0.6%</b>
<b>11 - 7-County Metro Area</b>														
Anoka	Off-sale Only	----	17,665	\$4,174,041	\$3,157,252	\$1,016,789	\$828,359	19.8%	\$188,430	\$18,319	\$----	\$206,749	5.0%	\$150,000
Apple Valley	Off-sale Only	----	50,161	8,480,414	6,037,204	2,443,210	1,626,498	19.2%	816,712	43,011	111,731	747,992	8.8%	600,000
Brooklyn Center	Off-sale Only	----	30,864	6,056,668	4,431,501	1,625,167	1,367,050	22.6%	258,117	20,018	----	278,135	4.6%	216,455
Columbia Heights	Off-sale Only	----	19,995	8,399,943	6,338,891	2,061,052	1,534,703	18.3%	526,349	151	203,755	322,745	3.8%	202,789
Eden Prairie	Off-sale Only	----	63,187	11,312,822	8,102,770	3,210,052	2,266,947	20.0%	943,105	11,133	----	954,238	8.4%	800,000
Edina	Off-sale Only	----	50,766	12,462,387	9,415,449	3,046,938	2,403,153	19.3%	643,785	9,599	----	653,384	5.2%	785,000
Farmington	Off-sale Only	----	22,451	4,607,417	3,467,487	1,139,930	885,110	19.2%	254,820	9,443	----	264,263	5.7%	91,504
Fridley	Off-sale Only	----	28,547	5,256,840	3,909,856	1,346,984	997,347	19.0%	349,637	11,505	----	361,142	6.9%	338,600
Lakeville	Off-sale Only	----	59,991	13,611,294	10,322,174	3,289,120	2,358,249	17.3%	930,871	8,866	177,829	761,908	5.6%	1,397,972
Lexington	Off-sale Only	----	2,040	3,193,545	2,518,596	674,949	560,763	17.6%	114,186	4,523	16,923	101,786	3.2%	75,000
Mound	Off-sale Only	----	9,209	2,964,851	2,184,124	780,727	548,254	18.5%	232,473	481	----	232,954	7.9%	59,493
Richfield	Off-sale Only	----	36,557	10,859,642	8,210,714	2,648,928	2,024,145	18.6%	624,783	13,621	----	638,404	5.9%	724,470
Robbinsdale	Off-sale Only	----	14,757	3,293,452	2,468,776	824,676	724,292	22.0%	100,384	4,901	----	105,285	3.2%	135,358
Rogers	On- & Off-Sale	----	12,381	3,350,959	2,322,840	1,028,119	677,469	20.2%	350,650	(454)	12,503	337,693	10.1%	214,534



**Table 12**  
**Comparison of City Liquor Store Operations - 2015**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses	Operating Expenses as a Percent of Sales	Operating Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Net Transfers*
										Revenues	Expenses	Amount	Percent of Sales	
Saint Anthony	Off-sale Only	----	9,277	5,893,916	4,572,858	1,321,058	1,147,414	19.5%	173,644	76,287	----	249,931	4.2%	249,049
Saint Francis	Off-sale Only	----	7,327	2,157,141	1,590,553	566,588	396,260	18.4%	170,328	12,474	----	182,802	8.5%	60,000
Savage	Off-sale Only	----	30,024	3,705,763	2,773,987	931,776	849,687	22.9%	82,089	----	37,660	44,429	1.2%	----
Spring Lake Park	Off-sale Only	----	6,513	2,174,016	1,622,722	551,294	551,462	25.4%	(168)	19,125	938	18,019	0.8%	75,000
Wayzata	On- & Off-Sale	----	4,564	5,579,188	2,889,826	2,689,362	2,223,107	39.8%	466,255	20,381	134,257	352,379	6.3%	150,000
<b>Total for Region</b>			<b>476,276</b>	<b>\$117,534,299</b>	<b>\$86,337,580</b>	<b>\$31,196,719</b>	<b>\$23,970,269</b>	<b>20.4%</b>	<b>\$7,226,450</b>	<b>\$283,384</b>	<b>\$695,596</b>	<b>\$6,814,238</b>	<b>5.8%</b>	<b>\$6,325,224</b>
<b>Percent of Total MLS Operations</b>			<b>50.3%</b>	<b>34.9%</b>	<b>35.9%</b>	<b>32.3%</b>	<b>33.4%</b>	<b>---</b>	<b>29.0%</b>	<b>16.6%</b>	<b>41.0%</b>	<b>27.3%</b>	<b>---</b>	<b>33.1%</b>
<b>Off-Sale Only</b>			<b>853,216</b>	<b>\$268,410,656</b>	<b>\$199,355,685</b>	<b>\$69,054,971</b>	<b>\$47,371,399</b>	<b>17.6%</b>	<b>\$21,683,572</b>	<b>\$954,185</b>	<b>\$1,305,446</b>	<b>\$21,332,311</b>	<b>7.9%</b>	<b>\$17,223,450</b>
<b>On- &amp; Off-Sale</b>			<b>92,891</b>	<b>\$68,771,776</b>	<b>\$41,163,900</b>	<b>\$27,607,876</b>	<b>\$24,383,971</b>	<b>35.5%</b>	<b>\$3,223,905</b>	<b>\$748,057</b>	<b>\$389,231</b>	<b>\$3,582,731</b>	<b>5.2%</b>	<b>\$1,869,436</b>
<b>All Stores</b>			<b>946,107</b>	<b>\$337,182,432</b>	<b>\$240,519,585</b>	<b>\$96,662,847</b>	<b>\$71,755,370</b>	<b>21.3%</b>	<b>\$24,907,477</b>	<b>\$1,702,242</b>	<b>\$1,694,677</b>	<b>\$24,915,042</b>	<b>7.4%</b>	<b>\$19,092,886</b>

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[34] The accrual basis of accounting is used; however, no depreciation.

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2015**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses	Expenses as a Percent of Sales	Operating Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Net Transfers*
											Revenues	Expenses	Amount	Percent of Sales	
<b>1 - Northwest</b>															
1	Roseau	Off-sale Only	---	2,732	\$1,973,810	\$1,408,561	\$565,249	\$224,841	11.4%	\$340,408	\$260	\$---	\$340,668	17.3%	\$300,000
2	Warroad	Off-sale Only	---	1,798	1,611,283	1,172,615	438,668	222,959	13.8%	215,709	---	---	215,709	13.4%	85,000
3	Thief River Falls	Off-sale Only	---	8,765	4,745,301	3,692,771	1,052,530	641,524	13.5%	411,006	6,059	---	417,065	8.8%	419,079
1	Twin Valley	On- & Off-Sale	---	829	514,041	275,914	238,127	197,582	38.4%	40,545	1,363	---	41,908	8.2%	---
2	Mentor	On- & Off-Sale	---	151	492,842	253,168	239,674	203,024	41.2%	36,650	2,011	---	38,661	7.8%	45,000
3	Lancaster	On- & Off-Sale	---	346	311,439	151,905	159,534	139,464	44.8%	20,070	2,849	---	22,919	7.4%	---
4	Goodridge	On- & Off-Sale	---	138	391,682	201,264	190,418	175,072	44.7%	15,346	---	---	15,346	3.9%	25,000
5	Ada	On- & Off-Sale	---	1,696	498,802	311,459	187,343	187,135	37.5%	208	---	---	208	0.0%	10,000
6	Saint Hilaire	On- & Off-Sale	---	280	429,610	235,674	193,936	204,083	47.5%	(10,147)	329	---	(9,818)	-2.3%	---
<b>Total for Region</b>				<b>16,735</b>	<b>\$10,968,810</b>	<b>\$7,703,331</b>	<b>\$3,265,479</b>	<b>\$2,195,684</b>	<b>20.0%</b>	<b>\$1,069,795</b>	<b>\$12,871</b>	<b>\$----</b>	<b>\$1,082,666</b>	<b>9.9%</b>	<b>\$884,079</b>
<b>Percent of Total MLS Operations</b>				<b>1.8%</b>	<b>3.3%</b>	<b>3.2%</b>	<b>3.4%</b>	<b>3.1%</b>	<b>---</b>	<b>4.3%</b>	<b>0.8%</b>	<b>---</b>	<b>4.3%</b>	<b>---</b>	<b>4.6%</b>
<b>2 - Headwaters</b>															
1	Bemidji	Off-sale Only	---	14,969	\$5,700,262	\$4,044,785	\$1,655,477	\$886,027	15.5%	\$769,450	\$20,182	\$5,682	\$783,950	13.8%	\$728,369
2	Park Rapids	Off-sale Only	---	3,928	3,200,752	2,380,582	820,170	518,319	16.2%	301,851	2,352	---	304,203	9.5%	105,735
3	Bagley	Off-sale Only	---	1,417	1,274,650	955,760	318,890	232,596	18.2%	86,294	246	37,917	48,623	3.8%	20,000
1	Baudette	On- & Off-Sale	---	1,085	1,515,106	976,021	539,085	406,996	26.9%	132,089	860	---	132,949	8.8%	125,000
2	Nevis	On- & Off-Sale	---	410	646,622	369,630	276,992	233,530	36.1%	43,462	3,536	---	46,998	7.3%	35,000
3	Kelliher	On- & Off-Sale	---	263	482,694	257,860	224,834	191,258	39.6%	33,576	1,837	---	35,413	7.3%	20,000
4	Clearbrook	On- & Off-Sale	---	523	537,365	295,806	241,559	203,706	37.9%	37,853	---	---	37,853	7.0%	10,000
5	Akeley	On- & Off-Sale	---	441	385,337	215,718	169,619	154,994	40.2%	14,625	8,266	5,089	17,802	4.6%	1,750
6	Blackduck	On- & Off-Sale	---	790	989,650	619,771	369,879	342,535	34.6%	27,344	8,700	---	36,044	3.6%	62,200
7	Mahnomen	On- & Off-Sale	---	1,208	1,099,986	694,370	405,616	385,406	35.0%	20,210	4,669	27,005	(2,126)	-0.2%	---
8	Williams	On- & Off-Sale	---	192	294,088	176,209	117,879	142,628	48.5%	(24,749)	---	105	(24,854)	-8.5%	---
<b>Total for Region</b>				<b>25,226</b>	<b>\$16,126,512</b>	<b>\$10,986,512</b>	<b>\$5,140,000</b>	<b>\$3,697,995</b>	<b>22.9%</b>	<b>\$1,442,005</b>	<b>\$50,648</b>	<b>\$75,798</b>	<b>\$1,416,855</b>	<b>8.8%</b>	<b>\$1,108,054</b>
<b>Percent of Total MLS Operations</b>				<b>2.7%</b>	<b>4.8%</b>	<b>4.6%</b>	<b>5.3%</b>	<b>5.2%</b>	<b>---</b>	<b>5.8%</b>	<b>3.0%</b>	<b>4.5%</b>	<b>5.7%</b>	<b>---</b>	<b>5.8%</b>
<b>3 - Arrowhead</b>															
1	Grand Marais	Off-sale Only	---	1,370	\$2,002,744	\$1,434,853	\$567,891	\$320,069	16.0%	\$247,822	\$3,294	\$---	\$251,116	12.5%	\$200,000
2	Cook	Off-sale Only	---	563	1,531,930	1,142,487	389,443	243,354	15.9%	146,089	7,150	---	153,239	10.0%	---
3	Two Harbors	Off-sale Only	---	3,685	2,134,571	1,580,475	554,096	361,984	17.0%	192,112	1,204	---	193,316	9.1%	2,080
4	Aitkin	Off-sale Only	---	2,129	1,023,101	780,865	242,236	188,977	18.5%	53,259	19,768	---	73,027	7.1%	75,000
5	Proctor	Off-sale Only	---	3,089	893,584	652,775	240,809	238,942	26.7%	1,867	174	6,000	(3,959)	-0.4%	3,300
1	Ranier	On- & Off-Sale	---	572	446,265	181,871	264,394	204,530	45.8%	59,864	3,590	---	63,454	14.2%	68,468
2	Orr	On- & Off-Sale	---	296	574,540	336,526	238,014	176,122	30.7%	61,892	4,244	---	66,136	11.5%	39,500
3	Palisade	On- & Off-Sale	---	166	348,841	216,619	132,222	119,903	34.4%	12,319	18,053	---	30,372	8.7%	---
4	Moose Lake	On- & Off-Sale	---	2,820	1,220,070	782,940	437,130	335,751	27.5%	101,379	---	---	101,379	8.3%	(68)
5	Beaver Bay	On- & Off-Sale	---	183	510,479	282,437	197,802	197,802	38.7%	30,240	9,357	---	39,597	7.8%	---
6	Silver Bay	On- & Off-Sale	---	1,849	931,255	569,909	361,346	333,683	35.8%	27,663	1,891	6,351	23,203	2.5%	---
7	Littlefork	On- & Off-Sale	---	615	398,606	210,204	188,402	183,905	46.1%	4,497	3,623	---	8,120	2.0%	---
8	Barnum	On- & Off-Sale	---	611	470,712	246,879	223,833	241,984	51.4%	(18,151)	24,214	---	6,063	1.3%	---
9	Big Falls	On- & Off-Sale	---	227	331,161	167,226	163,935	162,295	49.0%	1,640	542	---	2,182	0.7%	10,000
10	Northome	On- & Off-Sale	---	184	342,655	208,222	134,433	136,501	39.8%	(2,068)	6	---	(2,062)	-0.6%	20,000
11	Cromwell	On- & Off-Sale	---	243	357,378	198,486	158,892	172,155	48.2%	(13,263)	8,358	---	(4,905)	-1.4%	(11,440)
<b>Total for Region</b>				<b>18,602</b>	<b>\$13,517,892</b>	<b>\$8,992,774</b>	<b>\$4,525,118</b>	<b>\$3,617,957</b>	<b>26.8%</b>	<b>\$907,161</b>	<b>\$105,468</b>	<b>\$12,351</b>	<b>\$1,000,278</b>	<b>7.4%</b>	<b>\$406,840</b>
<b>Percent of Total MLS Operations</b>				<b>2.0%</b>	<b>4.0%</b>	<b>3.7%</b>	<b>4.7%</b>	<b>5.0%</b>	<b>---</b>	<b>3.6%</b>	<b>6.2%</b>	<b>0.7%</b>	<b>4.0%</b>	<b>---</b>	<b>2.1%</b>

**Table 13**  
**Comparison of City Liquor Store Operations - 2015**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses	Expenses as a Percent of Sales	Operating Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Net Transfers*
											Revenues	Expenses	Amount	Percent of Sales	
<b>4 - West Central</b>															
1	Pelican Rapids	Off-sale Only	---	2,510	\$1,258,610	\$855,858	\$402,752	\$213,719	17.0%	\$189,033	\$668	\$17,262	\$172,439	13.7%	\$36,475
2	Detroit Lakes	Off-sale Only	---	9,290	6,003,631	4,393,011	1,610,620	722,663	12.0%	887,957	9,044	149,184	747,817	12.5%	626,842
3	Perham	Off-sale Only	---	3,281	3,230,944	2,379,053	851,891	455,129	14.1%	396,762	13,544	10,980	399,326	12.4%	303,250
4	Glenwood	Off-sale Only	---	2,582	1,406,538	1,050,299	356,239	195,547	13.9%	160,692	673	---	161,365	11.5%	40,000
5	Fergus Falls	Off-sale Only	---	13,288	5,684,343	4,040,200	1,644,143	1,009,272	17.8%	634,871	13,467	20,390	627,948	11.0%	870,034
6	Morris	Off-sale Only	---	5,418	2,068,194	1,575,389	492,805	306,236	14.8%	186,569	4,945	---	191,514	9.3%	121,800
7	Battle Lake	Off-sale Only	---	891	1,328,354	940,305	388,049	296,118	22.3%	91,931	4,198	---	96,129	7.2%	129,000
8	Underwood	Off-sale Only	---	340	511,721	389,328	122,393	86,584	16.9%	35,809	163	---	35,972	7.0%	21,000
9	Alexandria	Off-sale Only	---	13,340	5,184,029	3,963,842	1,220,187	878,150	16.9%	342,037	201	8,434	333,804	6.4%	200,000
10	Elizabeth	Off-sale Only	---	170	382,365	293,458	88,907	76,173	19.9%	12,734	---	9	12,725	3.3%	---
11	Erhard	Off-sale Only	---	142	286,307	211,684	74,623	70,674	24.7%	3,949	4,808	367	8,390	2.9%	---
12	Vergas	Off-sale Only	---	350	521,592	393,167	128,425	114,439	21.9%	13,986	2,037	2,510	13,513	2.6%	---
13	Hawley	Off-sale Only	---	2,212	1,137,634	847,374	290,260	245,995	21.6%	44,265	53	25,183	19,135	1.7%	5,000
14	Dalton	Off-sale Only	---	247	322,478	247,942	74,536	74,264	23.0%	272	822	---	1,094	0.3%	---
15	Barnesville	Off-sale Only	---	2,637	401,129	315,631	85,498	88,464	22.1%	(2,966)	2,653	---	(313)	-0.1%	6,000
<b>Total for Region</b>				<b>64,689</b>	<b>\$36,428,551</b>	<b>\$25,700,475</b>	<b>\$10,728,076</b>	<b>\$7,572,189</b>	<b>20.8%</b>	<b>\$3,155,887</b>	<b>\$101,391</b>	<b>\$254,107</b>	<b>\$3,003,171</b>	<b>8.2%</b>	<b>\$2,485,328</b>
<b>Percent of Total MLS Operations</b>				<b>6.8%</b>	<b>10.8%</b>	<b>10.7%</b>	<b>11.1%</b>	<b>10.6%</b>	<b>---</b>	<b>12.7%</b>	<b>6.0%</b>	<b>15.0%</b>	<b>12.1%</b>	<b>---</b>	<b>13.0%</b>
<b>5 - North Central</b>															
1	Long Prairie	Off-sale Only	---	3,407	\$1,474,941	\$1,083,444	\$391,497	\$192,979	13.1%	\$198,518	\$8,519	\$---	\$207,037	14.0%	\$142,496
2	Walker	Off-sale Only	---	936	977,288	728,912	248,376	143,427	14.7%	104,949	1,527	---	106,476	10.9%	105,000
3	Wadena	Off-sale Only	---	4,181	1,985,775	1,536,107	449,668	290,401	14.6%	159,267	2,514	---	161,781	8.1%	147,565
1	Longville	On- & Off-Sale	---	157	1,531,433	958,861	572,572	403,663	26.4%	168,909	602	3,486	166,025	10.8%	---
2	Nisswa	On- & Off-Sale	---	2,019	3,351,557	2,220,869	1,130,688	783,476	23.4%	347,212	3,524	12,052	338,684	10.1%	280,000
3	Menahga	On- & Off-Sale	---	1,352	844,798	529,368	315,430	247,744	29.3%	67,686	8,030	---	75,716	9.0%	60,000
4	Sebeka	On- & Off-Sale	---	705	570,915	308,548	262,367	220,949	38.7%	41,418	---	143	41,275	7.2%	---
5	Eagle Bend	On- & Off-Sale	---	512	260,720	141,227	119,493	126,153	48.4%	(6,660)	16,155	---	9,495	3.6%	10,000
6	Hackensack	On- & Off-Sale	---	317	1,145,211	800,182	345,029	303,871	26.5%	41,158	7,979	13,360	35,777	3.1%	---
7	Randall	On- & Off-Sale	---	631	539,292	340,643	198,649	192,483	35.7%	6,166	10,680	---	16,846	3.1%	---
8	Fifty Lakes	On- & Off-Sale	---	401	506,271	270,061	236,210	243,485	48.1%	(7,275)	14,253	---	6,978	1.4%	---
9	Clarissa	On- & Off-Sale	---	661	382,800	242,982	139,818	139,126	36.3%	692	4,200	---	4,892	1.3%	5,000
10	Verndale	On- & Off-Sale	---	595	265,519	146,928	118,591	116,334	43.8%	2,257	335	584	2,008	0.8%	---
11	Remer	On- & Off-Sale	---	377	587,819	359,293	228,526	228,736	38.9%	(210)	---	---	(210)	---	14,000
12	Flensburg	On- & Off-Sale	[0]	228	314,375	173,779	140,596	191,470	60.9%	(50,874)	---	4,055	(54,929)	-17.5%	---
<b>Total for Region</b>				<b>16,479</b>	<b>\$14,738,714</b>	<b>\$9,841,204</b>	<b>\$4,897,510</b>	<b>\$3,824,297</b>	<b>25.9%</b>	<b>\$1,073,213</b>	<b>\$78,318</b>	<b>\$33,680</b>	<b>\$1,117,851</b>	<b>7.6%</b>	<b>\$764,061</b>
<b>Percent of Total MLS Operations</b>				<b>1.7%</b>	<b>4.4%</b>	<b>4.1%</b>	<b>5.1%</b>	<b>5.3%</b>	<b>---</b>	<b>4.3%</b>	<b>4.6%</b>	<b>2.0%</b>	<b>4.5%</b>	<b>---</b>	<b>4.0%</b>

**Table 13**  
**Comparison of City Liquor Store Operations - 2015**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses	Expenses as a Percent of Sales	Operating Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Net Transfers*
											Revenues	Expenses	Amount	Percent of Sales	
<b>6E - Southwest Central</b>															
1	Glencoe	Off-sale Only	---	5,540	\$1,632,685	\$1,211,902	\$420,783	\$237,345	14.5%	\$183,438	\$130	\$17,188	\$166,380	10.2%	\$160,000
2	Hutchinson	Off-sale Only	---	14,170	5,850,319	4,485,368	1,364,951	749,072	12.8%	615,879	3,706	27,951	591,634	10.1%	465,000
3	Litchfield	Off-sale Only	---	6,761	2,321,959	1,792,524	529,435	382,467	16.5%	146,968	5,350	2,147	150,171	6.5%	59,000
4	Olivia	Off-sale Only	---	2,437	912,521	680,738	231,783	202,550	22.2%	29,233	3,983	---	33,216	3.6%	---
5	Darwin	Off-sale Only	---	356	532,045	426,256	105,789	96,179	18.1%	9,610	2,250	---	11,860	2.2%	---
6	Dassel	Off-sale Only	---	1,462	1,078,012	874,935	203,077	195,039	18.1%	8,038	15,674	29,913	(6,201)	-0.6%	---
1	Silver Lake	On- & Off-Sale	---	810	558,193	301,658	256,535	222,557	39.9%	33,978	836	---	34,814	6.2%	---
2	Fairfax	On- & Off-Sale	---	1,185	546,474	277,783	268,691	238,798	43.7%	29,893	1,404	---	31,297	5.7%	---
3	Sacred Heart	On- & Off-Sale	---	515	519,186	288,530	230,656	237,091	45.7%	(6,435)	13,715	---	7,280	1.4%	---
4	Buffalo Lake	On- & Off-Sale	---	681	474,023	256,131	217,892	221,963	46.8%	(4,071)	8,364	---	4,293	0.9%	---
<b>Total for Region</b>				<b>33,917</b>	<b>\$14,425,417</b>	<b>\$10,595,825</b>	<b>\$3,829,592</b>	<b>\$2,783,061</b>	<b>19.3%</b>	<b>\$1,046,531</b>	<b>\$55,412</b>	<b>\$77,199</b>	<b>\$1,024,744</b>	<b>7.1%</b>	<b>\$684,000</b>
<b>Percent of Total MLS Operations</b>				<b>3.6%</b>	<b>4.3%</b>	<b>4.4%</b>	<b>4.0%</b>	<b>3.9%</b>	<b>---</b>	<b>4.2%</b>	<b>3.3%</b>	<b>4.6%</b>	<b>4.1%</b>	<b>---</b>	<b>3.6%</b>
<b>6W - Upper Southwest</b>															
1	Appleton	Off-sale Only	---	1,362	\$497,546	\$353,889	\$143,657	\$122,779	24.7%	\$20,878	\$32	\$--	\$20,910	4.2%	\$--
2	Montevideo	Off-sale Only	---	5,327	2,271,766	1,680,978	590,788	499,954	22.0%	90,834	2,512	---	93,346	4.1%	100,000
3	Madison	Off-sale Only	---	1,489	421,358	319,064	102,294	98,612	23.4%	3,682	1,392	---	5,074	1.2%	---
4	Dawson	Off-sale Only	---	1,479	472,515	333,632	138,883	140,078	29.6%	(1,195)	487	---	(708)	-0.1%	---
1	Benson	On- & Off-Sale	---	3,144	1,107,293	712,994	394,299	339,939	30.7%	54,360	26,929	---	81,289	7.3%	80,000
2	De Graff	On- & Off-Sale	---	120	426,468	224,658	201,810	236,392	55.4%	(34,582)	41,061	6,615	(136)	---	---
3	Danvers	On- & Off-Sale	---	93	338,167	176,313	161,854	166,421	49.2%	(4,567)	785	---	(3,782)	-1.1%	---
4	Boyd	On- & Off-Sale	---	162	562,660	293,216	269,444	296,957	52.8%	(27,513)	17,724	4,610	(14,399)	-2.6%	---
5	Hanley Falls	On- & Off-Sale	---	281	226,934	122,905	104,029	122,000	53.8%	(17,971)	7,089	16	(10,898)	-4.8%	(3,000)
6	Clontarf	On- & Off-Sale	---	152	354,582	216,697	137,885	170,069	48.0%	(32,184)	10,427	---	(21,757)	-6.1%	(14,012)
<b>Total for Region</b>				<b>13,609</b>	<b>\$6,679,289</b>	<b>\$4,434,346</b>	<b>\$2,244,943</b>	<b>\$2,193,201</b>	<b>32.8%</b>	<b>\$51,742</b>	<b>\$108,438</b>	<b>\$11,241</b>	<b>\$148,939</b>	<b>2.2%</b>	<b>\$162,988</b>
<b>Percent of Total MLS Operations</b>				<b>1.4%</b>	<b>2.0%</b>	<b>1.8%</b>	<b>2.3%</b>	<b>3.1%</b>	<b>---</b>	<b>0.2%</b>	<b>6.4%</b>	<b>0.7%</b>	<b>0.6%</b>	<b>---</b>	<b>0.9%</b>
<b>7E - East Central</b>															
1	Isanti	Off-sale Only	---	5,497	\$2,474,708	\$1,806,637	\$668,071	\$357,002	14.4%	\$311,069	\$9,182	\$--	\$320,251	12.9%	\$300,000
2	Princeton	Off-sale Only	---	4,736	3,487,073	2,588,629	898,444	503,695	14.4%	394,749	22,150	---	416,899	12.0%	180,182
3	Mora	Off-sale Only	---	3,518	3,072,768	2,241,227	831,541	510,268	16.6%	321,273	4,880	---	326,153	10.6%	270,000
4	Milaca	Off-sale Only	---	2,914	2,134,294	1,566,470	567,824	350,891	16.4%	216,933	3,975	17,752	203,156	9.5%	52,230
5	Cambridge	Off-sale Only	---	8,496	5,124,055	3,858,777	1,265,278	798,323	15.6%	466,955	10,285	---	477,240	9.3%	478,000
6	North Branch	Off-sale Only	---	10,330	2,358,255	1,713,548	644,707	414,517	17.6%	230,190	143	17,119	213,214	9.0%	140,000
7	Pine City	Off-sale Only	---	3,223	1,702,765	1,218,848	483,917	365,676	21.5%	118,241	5,109	---	123,350	7.2%	125,000
8	Rush City	Off-sale Only	---	3,076	1,123,015	859,820	263,195	224,980	20.0%	38,215	1,148	---	39,363	3.5%	20,000
9	Braham	Off-sale Only	---	1,796	1,317,124	1,001,402	315,722	294,097	22.3%	21,625	104,212	99,478	26,359	2.0%	10,000
1	Hinckley	On- & Off-Sale	---	1,815	2,713,374	1,854,009	859,365	564,422	20.8%	294,943	98	43,084	251,957	9.3%	111,012
2	Foreston	On- & Off-Sale	---	523	383,379	182,051	201,328	180,206	47.0%	21,122	14,670	720	35,072	9.1%	10,839
3	Lindstrom	On- & Off-Sale	---	4,463	2,541,788	1,770,311	771,477	575,535	22.6%	195,942	33,674	---	229,616	9.0%	104,230
4	Finlayson	On- & Off-Sale	---	306	530,846	308,492	222,354	184,972	34.8%	37,382	5,009	---	42,391	8.0%	33,500
5	Stacy	On- & Off-Sale	---	1,500	2,944,712	1,897,799	1,046,913	777,623	26.4%	269,290	32,200	69,813	231,677	7.9%	80,000
6	Isle	On- & Off-Sale	---	768	1,000,164	571,258	428,906	374,148	37.4%	54,758	20,995	---	75,753	7.6%	75,000
7	Ogilvie	On- & Off-Sale	---	353	403,517	230,099	173,418	172,398	42.7%	1,020	316	---	1,336	0.3%	---
<b>Total for Region</b>				<b>53,314</b>	<b>\$33,311,837</b>	<b>\$23,669,377</b>	<b>\$9,642,460</b>	<b>\$6,648,753</b>	<b>20.0%</b>	<b>\$2,993,707</b>	<b>\$268,046</b>	<b>\$247,966</b>	<b>\$3,013,787</b>	<b>9.0%</b>	<b>\$1,989,993</b>
<b>Percent of Total MLS Operations</b>				<b>5.6%</b>	<b>9.9%</b>	<b>9.8%</b>	<b>10.0%</b>	<b>9.3%</b>	<b>---</b>	<b>12.0%</b>	<b>15.7%</b>	<b>14.6%</b>	<b>12.1%</b>	<b>---</b>	<b>10.4%</b>



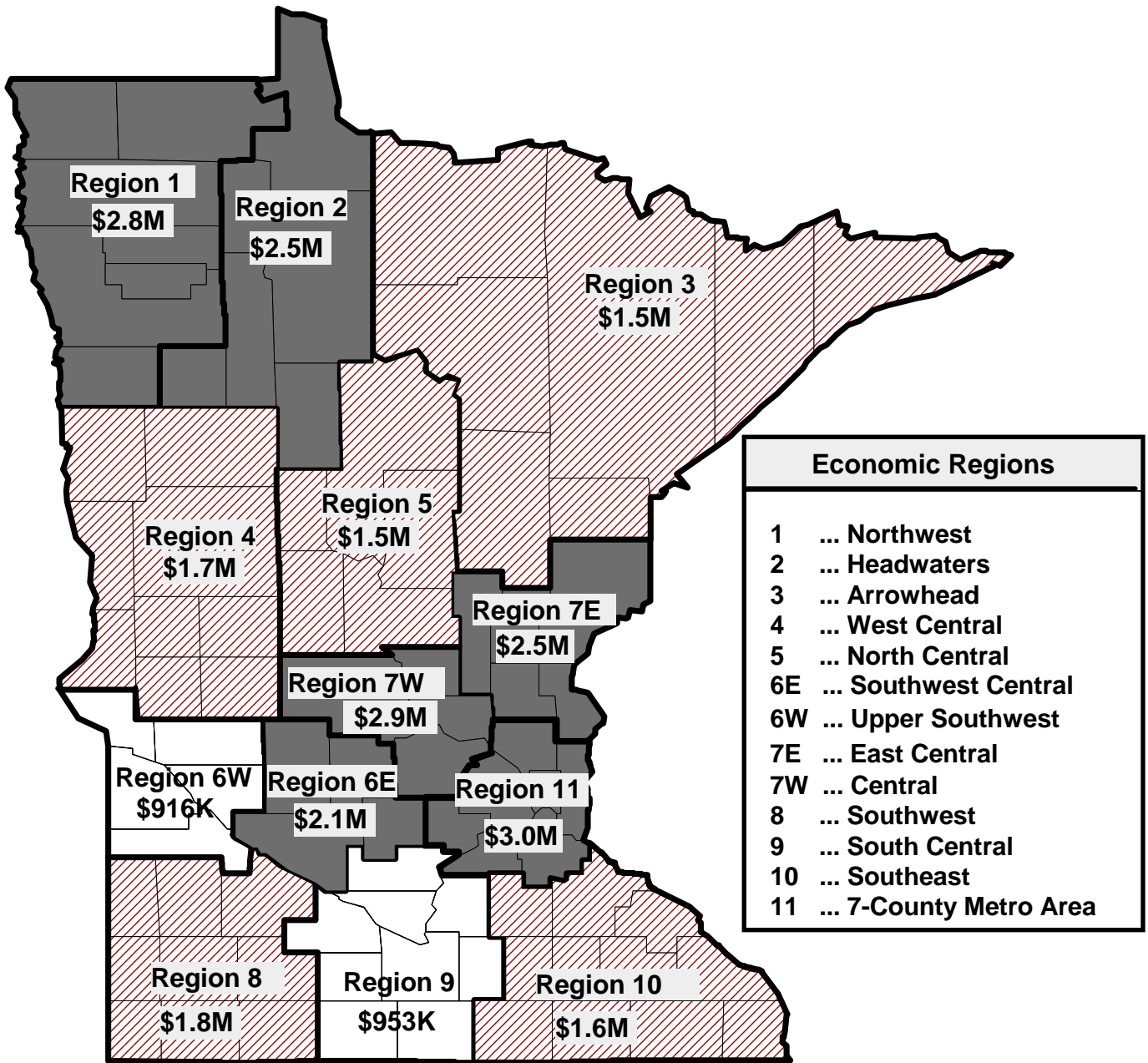
**Table 13**  
**Comparison of City Liquor Store Operations - 2015**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses	Expenses as a Percent of Sales	Operating Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Net Transfers*
											Revenues	Expenses	Amount	Percent of Sales	
<b>10 - Southeast</b>															
1	Kasson	Off-sale Only	---	6,192	\$1,390,195	\$1,078,651	\$311,544	\$244,479	17.6%	\$67,065	\$12,647	\$---	\$79,712	5.7%	\$14,000
2	Northfield	Off-sale Only	---	20,320	3,072,255	2,332,505	739,750	616,433	20.1%	123,317	9,925	---	133,242	4.3%	125,000
3	Lonsdale	Off-sale Only	---	3,861	1,353,432	1,025,583	327,849	270,921	20.0%	56,928	38	---	56,966	4.2%	5,000
4	Caledonia	Off-sale Only	---	2,823	637,979	478,409	159,570	155,077	24.3%	4,493	509	---	5,002	0.8%	---
1	Medford	On- & Off-Sale	---	1,262	403,360	203,411	199,949	167,202	41.5%	32,747	8,412	---	41,159	10.2%	---
2	Plainview	On- & Off-Sale	---	3,321	710,819	427,545	283,274	236,116	33.2%	47,158	8,625	---	55,783	7.8%	---
3	Mazeppa	On- & Off-Sale	---	844	345,259	193,710	151,549	140,699	40.8%	10,850	6,947	---	17,797	5.2%	---
4	Kenyon	On- & Off-Sale	---	1,834	719,681	467,272	252,409	249,774	34.7%	2,635	31,856	1,625	32,866	4.6%	20,000
5	Spring Grove	On- & Off-Sale	---	1,309	420,394	271,161	149,233	140,699	33.5%	8,534	3,637	---	12,171	2.9%	---
6	Kellogg	On- & Off-Sale	[16]	435	---	---	---	---	---	(2,414)	33,433	---	31,019	---	(31,105)
7	Conger	On- & Off-Sale	---	137	242,792	138,341	104,451	110,519	45.5%	(6,068)	5,360	---	(708)	-0.3%	3,600
8	West Concord	On- & Off-Sale	---	783	343,868	198,394	145,474	175,611	51.1%	(30,137)	4,644	---	(25,493)	-7.4%	(25,000)
<b>Total for Region</b>				<b>43,121</b>	<b>\$9,640,034</b>	<b>\$6,814,982</b>	<b>\$2,825,052</b>	<b>\$2,509,944</b>	<b>26.0%</b>	<b>\$315,108</b>	<b>\$126,033</b>	<b>\$1,625</b>	<b>\$439,516</b>	<b>4.6%</b>	<b>\$111,495</b>
<b>Percent of Total MLS Operations</b>				<b>4.6%</b>	<b>2.9%</b>	<b>2.8%</b>	<b>2.9%</b>	<b>3.5%</b>	<b>---</b>	<b>1.3%</b>	<b>7.4%</b>	<b>0.1%</b>	<b>1.8%</b>	<b>---</b>	<b>0.6%</b>
<b>11 - 7-County Metro Area</b>															
1	Apple Valley	Off-sale Only	---	50,161	\$8,480,414	\$6,037,204	\$2,443,210	\$1,626,498	19.2%	\$816,712	\$43,011	\$111,731	\$747,992	8.8%	\$600,000
2	Saint Francis	Off-sale Only	---	7,327	2,157,141	1,590,553	566,588	396,260	18.4%	170,328	12,474	---	182,802	8.5%	60,000
3	Eden Prairie	Off-sale Only	---	63,187	11,312,822	8,102,770	3,210,052	2,266,947	20.0%	943,105	11,133	---	954,238	8.4%	800,000
4	Mound	Off-sale Only	---	9,209	2,964,851	2,184,124	780,727	548,254	18.5%	232,473	481	---	232,954	7.9%	59,493
5	Fridley	Off-sale Only	---	28,547	5,256,840	3,909,856	1,346,984	997,347	19.0%	349,637	11,505	---	361,142	6.9%	338,600
6	Richfield	Off-sale Only	---	36,557	10,859,642	8,210,714	2,648,928	2,024,145	18.6%	624,783	13,621	---	638,404	5.9%	724,470
7	Farmington	Off-sale Only	---	22,451	4,607,417	3,467,487	1,139,930	885,110	19.2%	254,820	9,443	---	264,263	5.7%	91,504
8	Lakeville	Off-sale Only	---	59,991	13,611,294	10,322,174	3,289,120	2,358,249	17.3%	930,871	8,866	177,829	761,908	5.6%	1,397,972
9	Edina	Off-sale Only	---	50,766	12,462,387	9,415,449	3,046,938	2,403,153	19.3%	643,785	9,599	---	653,384	5.2%	785,000
10	Anoka	Off-sale Only	---	17,665	4,174,041	3,157,252	1,016,789	828,359	19.8%	188,430	18,319	---	206,749	5.0%	150,000
11	Brooklyn Center	Off-sale Only	---	30,864	6,056,668	4,431,501	1,625,167	1,367,050	22.6%	258,117	20,018	---	278,135	4.6%	216,455
12	Saint Anthony	Off-sale Only	---	9,277	5,893,916	4,572,858	1,321,058	1,147,414	19.5%	173,644	76,287	---	249,931	4.2%	249,049
13	Columbia Heights	Off-sale Only	---	19,995	8,399,943	6,338,891	2,061,052	1,534,703	18.3%	526,349	151	203,755	322,745	3.8%	202,789
14	Robbinsdale	Off-sale Only	---	14,757	3,293,452	2,468,776	824,676	724,292	22.0%	100,384	4,901	---	105,285	3.2%	135,358
15	Lexington	Off-sale Only	---	2,040	3,193,545	2,518,596	674,949	560,763	17.6%	114,186	4,523	16,923	101,786	3.2%	75,000
16	Savage	Off-sale Only	---	30,024	3,705,763	2,773,987	931,776	849,687	22.9%	82,089	---	37,660	44,429	1.2%	---
17	Spring Lake Park	Off-sale Only	---	6,513	2,174,016	1,622,722	551,294	551,462	25.4%	(168)	19,125	938	18,019	0.8%	75,000
1	Rogers	On- & Off-Sale	---	12,381	3,350,959	2,322,840	1,028,119	677,469	20.2%	350,650	(454)	12,503	337,693	10.1%	214,534
2	Wayzata	On- & Off-Sale	---	4,564	5,579,188	2,889,826	2,689,362	2,223,107	39.8%	466,255	20,381	134,257	352,379	6.3%	150,000
<b>Total for Region</b>				<b>476,276</b>	<b>\$117,534,299</b>	<b>\$86,337,580</b>	<b>\$31,196,719</b>	<b>\$23,970,269</b>	<b>20.4%</b>	<b>\$7,226,450</b>	<b>\$283,384</b>	<b>\$695,596</b>	<b>\$6,814,238</b>	<b>5.8%</b>	<b>\$6,325,224</b>
<b>Percent of Total MLS Operations</b>				<b>50.3%</b>	<b>34.9%</b>	<b>35.9%</b>	<b>32.3%</b>	<b>33.4%</b>	<b>---</b>	<b>29.0%</b>	<b>16.6%</b>	<b>41.0%</b>	<b>27.3%</b>	<b>---</b>	<b>33.1%</b>
<b>Off-Sale Only</b>				<b>853,216</b>	<b>\$268,410,656</b>	<b>\$199,355,685</b>	<b>\$69,054,971</b>	<b>\$47,371,399</b>	<b>17.6%</b>	<b>\$21,683,572</b>	<b>\$954,185</b>	<b>\$1,305,446</b>	<b>\$21,332,311</b>	<b>7.9%</b>	<b>\$17,223,450</b>
<b>On- &amp; Off-Sale</b>				<b>92,891</b>	<b>\$68,771,776</b>	<b>\$41,163,900</b>	<b>\$27,607,876</b>	<b>\$24,383,971</b>	<b>35.5%</b>	<b>\$3,223,905</b>	<b>\$748,057</b>	<b>\$389,231</b>	<b>\$3,582,731</b>	<b>5.2%</b>	<b>\$1,869,436</b>
<b>All Stores</b>				<b>946,107</b>	<b>\$337,182,432</b>	<b>\$240,519,585</b>	<b>\$96,662,847</b>	<b>\$71,755,370</b>	<b>21.3%</b>	<b>\$24,907,477</b>	<b>\$1,702,242</b>	<b>\$1,694,677</b>	<b>\$24,915,042</b>	<b>7.4%</b>	<b>\$19,092,886</b>

Footnotes: [0] Information is taken from a cash receipts and disbursements statement.  
[16] The enterprise operation was sold.  
[34] The accrual basis of accounting is used; however, no depreciation.  
\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

# Figure 8

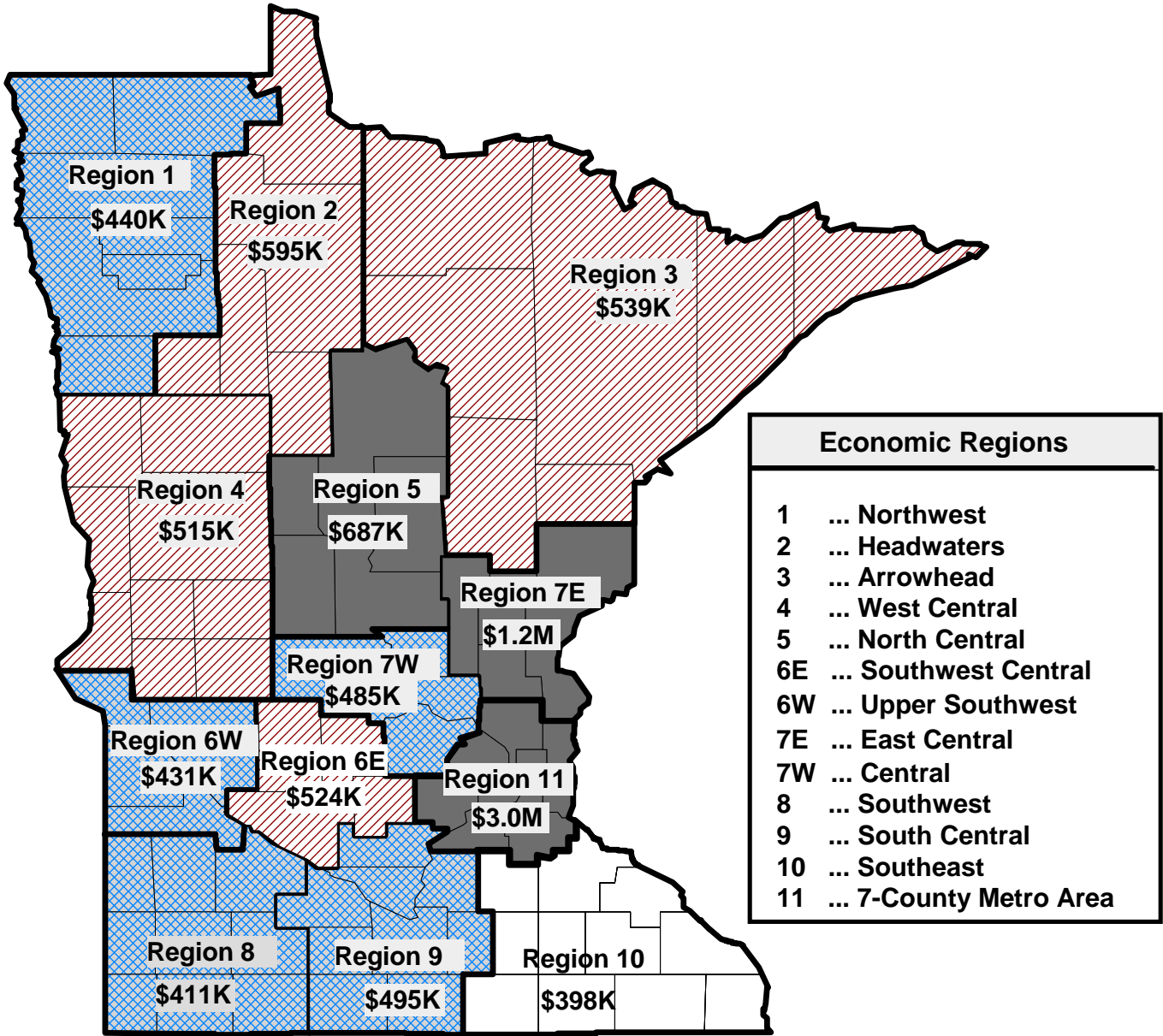
## 2015 Average Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region



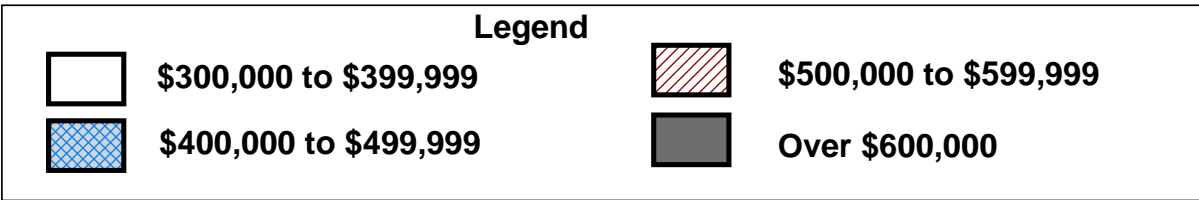
*\*All numbers are rounded.*

# Figure 9

## 2015 Average Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region



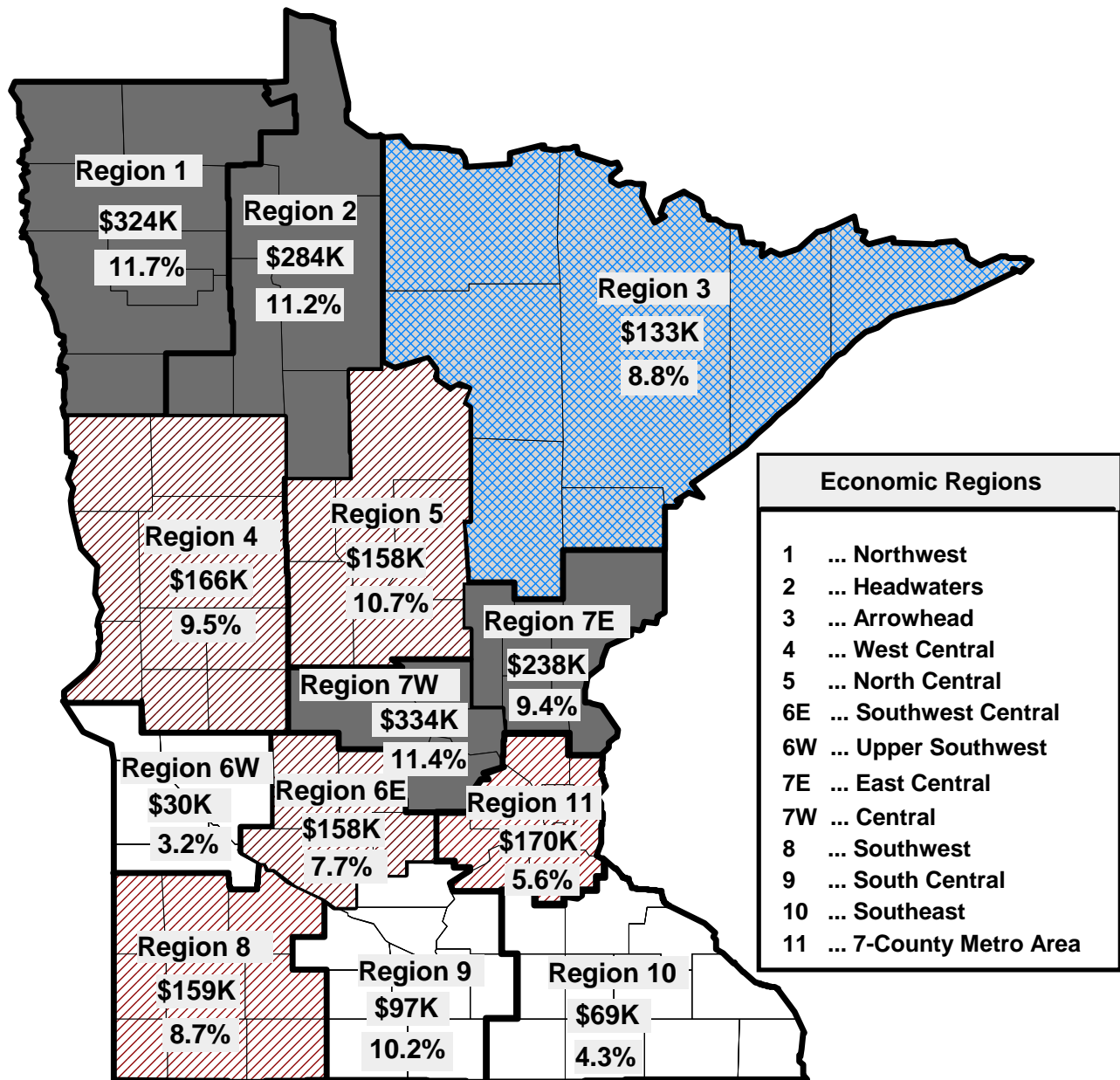
*\*All numbers are rounded.*



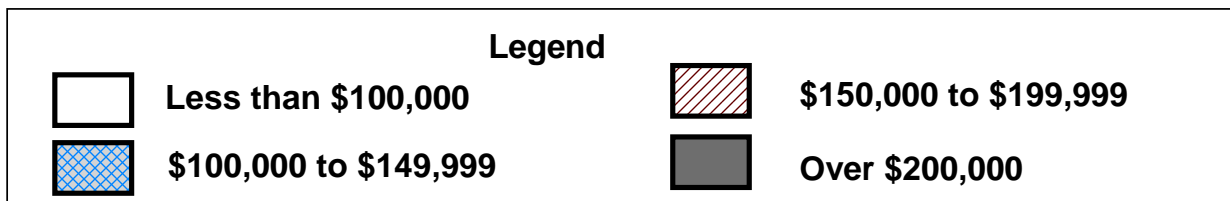


### Figure 10

## 2015 Average Net Profit and Net Profit as a Percent of Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region

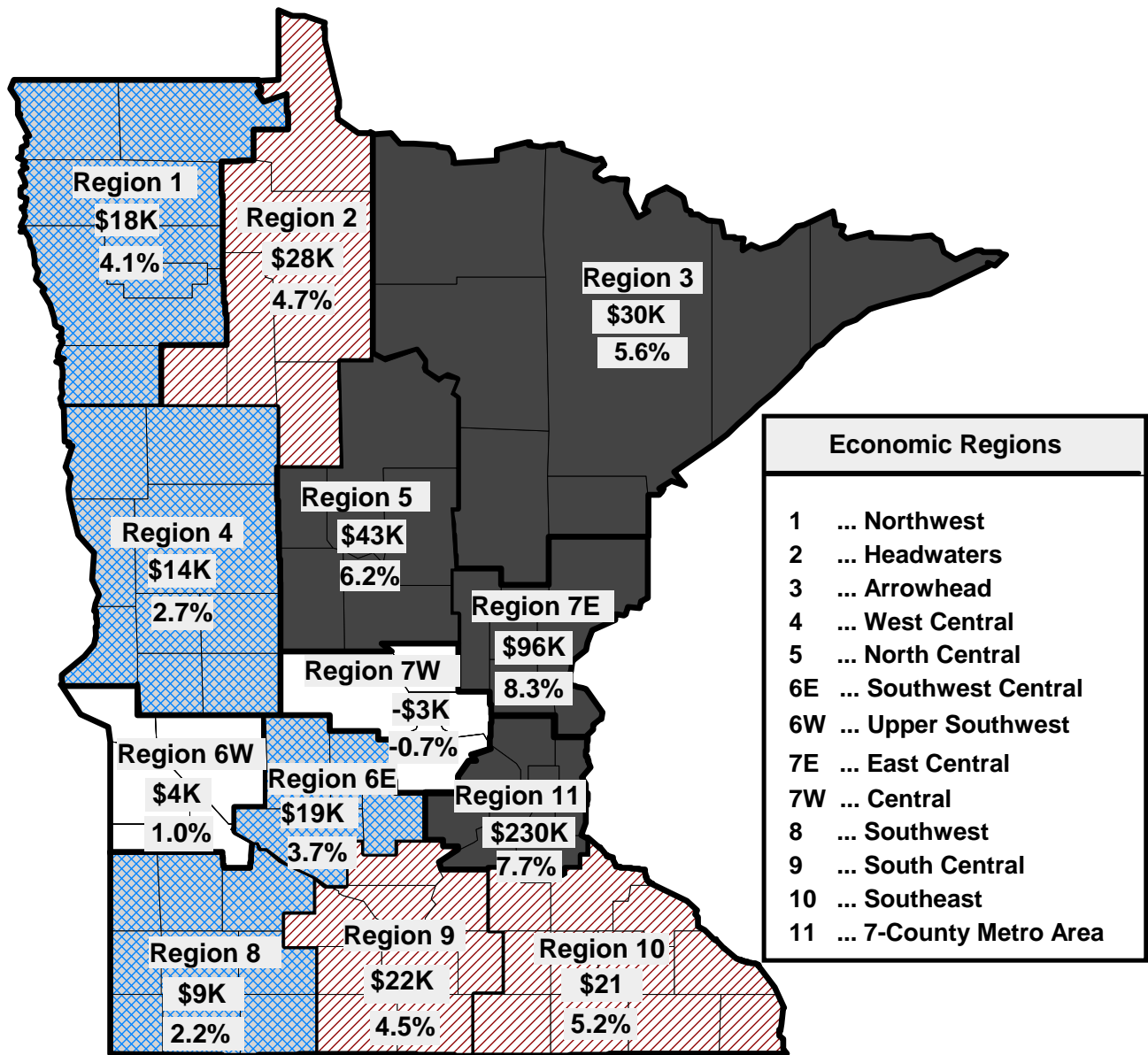


\*All numbers are rounded.



# Figure 11

## 2015 Average Net Profit and Net Profit as a Percent of Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region



*\*All numbers are rounded.*

