

**Appendix 1**  
**2014 Liquor Store Tables**

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**Table 5**  
**Comparison of City Liquor Store Operations - 2014**

| Name of City     | Type of Store  | Foot-<br>notes | Population | Sales     | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|------------------|----------------|----------------|------------|-----------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|                  |                |                |            |           |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
|                  |                |                |            |           |                  |              |                     |           |               |              |          |                   |                     |                   |
| Ada              | On- & Off-Sale | ----           | 1,673      | \$517,394 | \$317,046        | \$200,348    | 38.7%               | \$187,039 | \$13,309      | \$----       | \$----   | \$13,309          | 2.6%                | (\$11,053)        |
| Aitkin           | Off-Sale Only  | ----           | 2,151      | 1,007,495 | 759,700          | 247,795      | 24.6%               | 172,096   | 75,699        | 23,247       | ----     | 98,946            | 9.8%                | 59,500            |
| Akeley           | On- & Off-Sale | ----           | 439        | 374,086   | 216,592          | 157,494      | 42.1%               | 143,600   | 13,894        | 23           | ----     | 13,917            | 3.7%                | 1,750             |
| Alexandria       | Off-Sale Only  | ----           | 13,182     | 4,714,369 | 3,604,032        | 1,110,337    | 23.6%               | 807,839   | 302,498       | 403          | 9,496    | 293,405           | 6.2%                | 200,000           |
| Anoka            | Off-Sale Only  | ----           | 17,586     | 4,179,462 | 3,253,385        | 926,077      | 22.2%               | 763,387   | 162,690       | 37,816       | ----     | 200,506           | 4.8%                | 300,000           |
| Apple Valley     | Off-Sale Only  | ----           | 50,330     | 9,292,224 | 6,600,147        | 2,692,077    | 29.0%               | 1,612,171 | 1,079,906     | 94,885       | 112,141  | 1,062,650         | 11.4%               | 600,000           |
| Appleton         | Off-Sale Only  | ----           | 1,374      | 493,350   | 355,407          | 137,943      | 28.0%               | 112,111   | 25,832        | 4,529        | ----     | 30,361            | 6.2%                | ----              |
| Audubon          | On- & Off-Sale | ----           | 532        | 520,286   | 327,554          | 192,732      | 37.0%               | 202,945   | (10,213)      | 2,360        | 6,447    | (14,300)          | -2.7%               | 500               |
| Avoca            | On- & Off-Sale | ----           | 141        | 231,197   | 114,695          | 116,502      | 50.4%               | 112,856   | 3,646         | 3,057        | 3,884    | 2,819             | 1.2%                | 18,600            |
| Bagley           | Off-Sale Only  | ----           | 1,413      | 1,166,331 | 878,553          | 287,778      | 24.7%               | 245,339   | 42,439        | 43,590       | 38,033   | 47,996            | 4.1%                | 20,000            |
| Balaton          | On- & Off-Sale | ----           | 631        | 399,391   | 248,771          | 150,620      | 37.7%               | 154,258   | (3,638)       | 1,357        | ----     | (2,281)           | -0.6%               | 1                 |
| Barnesville      | Off-Sale Only  | ----           | 2,621      | 366,935   | 284,507          | 82,428       | 22.5%               | 88,581    | (6,153)       | 2,269        | ----     | (3,884)           | -1.1%               | 6,000             |
| Barnum           | On- & Off-Sale | ----           | 611        | 479,066   | 241,586          | 237,480      | 49.6%               | 230,642   | 6,838         | 26,770       | ----     | 33,608            | 7.0%                | ----              |
| Battle Lake      | Off-Sale Only  | ----           | 888        | 1,194,408 | 853,164          | 341,244      | 28.6%               | 256,982   | 84,262        | 3,188        | ----     | 87,450            | 7.3%                | 81,000            |
| Baudette         | On- & Off-Sale | ----           | 1,079      | 1,501,019 | 983,718          | 517,301      | 34.5%               | 403,632   | 113,669       | 879          | ----     | 114,548           | 7.6%                | 70,000            |
| Beaver Bay       | On- & Off-Sale | ----           | 182        | 440,554   | 252,725          | 187,829      | 42.6%               | 208,559   | (20,730)      | 3,538        | ----     | (17,192)          | -3.9%               | ----              |
| Bemidji          | Off-Sale Only  | ----           | 14,376     | 5,556,520 | 3,905,273        | 1,651,247    | 29.7%               | 837,815   | 813,432       | 13,950       | 21,976   | 805,406           | 14.5%               | 395,810           |
| Benson           | On- & Off-Sale | ----           | 3,163      | 1,111,551 | 718,889          | 392,662      | 35.3%               | 306,871   | 85,791        | 18,085       | ----     | 103,876           | 9.3%                | 80,000            |
| Big Falls        | On- & Off-Sale | ----           | 232        | 351,344   | 179,128          | 172,216      | 49.0%               | 167,654   | 4,562         | 534          | ----     | 5,096             | 1.5%                | 7,852             |
| Big Lake         | Off-Sale Only  | ----           | 10,587     | 3,725,408 | 2,649,008        | 1,076,400    | 28.9%               | 546,389   | 530,011       | 4,415        | 86,644   | 447,782           | 12.0%               | 312,245           |
| Blackduck        | On- & Off-Sale | ----           | 797        | 955,873   | 587,334          | 368,539      | 38.6%               | 302,943   | 65,596        | 27,039       | ----     | 92,635            | 9.7%                | 60,000            |
| Blue Earth       | Off-Sale Only  | ----           | 3,309      | 1,506,518 | 1,118,914        | 387,604      | 25.7%               | 292,549   | 95,055        | 520          | ----     | 95,575            | 6.3%                | 10,132            |
| Boyd             | On- & Off-Sale | ----           | 163        | 461,755   | 237,565          | 224,190      | 48.6%               | 200,609   | 23,581        | 28,650       | ----     | 52,231            | 11.3%               | (17,000)          |
| Braham           | Off-Sale Only  | ----           | 1,812      | 1,278,801 | 979,681          | 299,120      | 23.4%               | 279,150   | 19,970        | 94,259       | 91,023   | 23,206            | 1.8%                | 20,000            |
| Brandon          | On- & Off-Sale | [0]            | 497        | 487,795   | 283,020          | 204,775      | 42.0%               | 169,632   | 35,143        | 468          | ----     | 35,611            | 7.3%                | 105,000           |
| Brooklyn Center  | Off-Sale Only  | ----           | 29,889     | 5,852,465 | 4,293,383        | 1,559,082    | 26.6%               | 1,354,123 | 204,959       | 21,810       | 37,560   | 189,209           | 3.2%                | 362,190           |
| Browns Valley    | On- & Off-Sale | [21]           | 583        | 67,045    | 28,623           | 38,422       | 57.3%               | 35,381    | 3,041         | 6,701        | ----     | 9,742             | 14.5%               | 123,322           |
| Buffalo          | Off-Sale Only  | ----           | 15,911     | 4,632,524 | 3,319,129        | 1,313,395    | 28.4%               | 787,108   | 526,287       | 188,937      | 31,302   | 683,922           | 14.8%               | 550,000           |
| Buffalo Lake     | On- & Off-Sale | ----           | 695        | 433,466   | 232,847          | 200,619      | 46.3%               | 215,955   | (15,336)      | 8,802        | ----     | (6,534)           | -1.5%               | ----              |
| Butterfield      | Off-Sale Only  | ----           | 584        | 230,420   | 167,508          | 62,912       | 27.3%               | 55,345    | 7,567         | 28,037       | 24,703   | 10,901            | 4.7%                | ----              |
| Caledonia        | Off-Sale Only  | ----           | 2,824      | 631,724   | 478,859          | 152,865      | 24.2%               | 139,954   | 12,911        | 765          | ----     | 13,676            | 2.2%                | ----              |
| Callaway         | On- & Off-Sale | ----           | 233        | 485,337   | 243,441          | 241,896      | 49.8%               | 217,239   | 24,657        | 1,512        | ----     | 26,169            | 5.4%                | 19,980            |
| Cambridge        | Off-Sale Only  | ----           | 8,338      | 4,975,797 | 3,753,437        | 1,222,360    | 24.6%               | 783,569   | 438,791       | 7,287        | ----     | 446,078           | 9.0%                | 429,315           |
| Clarissa         | On- & Off-Sale | ----           | 668        | 355,868   | 226,422          | 129,446      | 36.4%               | 143,810   | (14,364)      | 4,266        | ----     | (10,098)          | -2.8%               | ----              |
| Clearbrook       | On- & Off-Sale | ----           | 522        | 496,332   | 274,692          | 221,640      | 44.7%               | 183,127   | 38,513        | ----         | ----     | 38,513            | 7.8%                | 10,000            |
| Cleveland        | On- & Off-Sale | ----           | 721        | 200,670   | 112,016          | 88,654       | 44.2%               | 105,666   | (17,012)      | 21,835       | 255      | 4,568             | 2.3%                | ----              |
| Clontarf         | On- & Off-Sale | ----           | 153        | 374,383   | 211,909          | 162,474      | 43.4%               | 193,195   | (30,721)      | 32,500       | ----     | 1,779             | 0.5%                | 3,089             |
| Columbia Heights | Off-Sale Only  | ----           | 19,709     | 8,415,371 | 6,343,663        | 2,071,708    | 24.6%               | 1,536,982 | 534,726       | 3,230        | 223,926  | 314,030           | 3.7%                | 199,386           |
| Conger           | On- & Off-Sale | ----           | 139        | 245,245   | 151,789          | 93,456       | 38.1%               | 116,119   | (22,663)      | 7,053        | ----     | (15,610)          | -6.4%               | 3,600             |
| Cook             | Off-Sale Only  | ----           | 570        | 1,487,066 | 1,112,880        | 374,186      | 25.2%               | 237,453   | 136,733       | 6,728        | ----     | 143,461           | 9.6%                | 165,789           |
| Cromwell         | On- & Off-Sale | ----           | 241        | 380,526   | 202,749          | 177,777      | 46.7%               | 189,763   | (11,986)      | 2,145        | ----     | (9,841)           | -2.6%               | 50,000            |
| Dalton           | Off-Sale Only  | ----           | 249        | 321,199   | 246,507          | 74,692       | 23.3%               | 80,426    | (5,734)       | 1,037        | ----     | (4,697)           | -1.5%               | ----              |
| Danvers          | On- & Off-Sale | ----           | 94         | 345,676   | 186,391          | 159,285      | 46.1%               | 159,917   | (632)         | 804          | ----     | 172               | 0.0%                | ----              |
| Darwin           | Off-Sale Only  | ----           | 353        | 499,757   | 394,718          | 105,039      | 21.0%               | 94,404    | 10,635        | 2,221        | ----     | 12,856            | 2.6%                | ----              |
| Dassel           | Off-Sale Only  | ----           | 1,460      | 1,026,472 | 793,118          | 233,354      | 22.7%               | 204,813   | 28,541        | 13,956       | 31,793   | 10,704            | 1.0%                | ----              |
| Dawson           | Off-Sale Only  | ----           | 1,492      | 438,827   | 304,750          | 134,077      | 30.6%               | 136,409   | (2,332)       | 529          | ----     | (1,803)           | -0.4%               | ----              |
| De Graff         | On- & Off-Sale | ----           | 124        | 429,959   | 241,666          | 188,293      | 43.8%               | 201,596   | (13,303)      | 32,265       | 8,450    | 10,512            | 2.4%                | 600               |
| Delano           | Off-Sale Only  | ----           | 5,757      | 2,457,665 | 1,757,007        | 700,658      | 28.5%               | 453,625   | 247,033       | 2,070        | ----     | 249,103           | 10.1%               | 150,000           |
| Detroit Lakes    | Off-Sale Only  | ----           | 9,053      | 5,798,826 | 4,215,032        | 1,583,794    | 27.3%               | 657,966   | 925,828       | 16,132       | 151,801  | 790,159           | 13.6%               | 544,960           |

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Comparison of City Liquor Store Operations - 2014**

| Name of City  | Type of Store  | Foot-<br>notes | Population | Sales      | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------------|----------------|----------------|------------|------------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|               |                |                |            |            |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
|               |                |                |            |            |                  |              |                     |           |               |              |          |                   |                     |                   |
| Eagle Bend    | On- & Off-Sale | ----           | 517        | 271,571    | 150,520          | 121,051      | 44.6%               | 113,310   | 7,741         | 16,106       | ----     | 23,847            | 8.8%                | 8,000             |
| Eden Prairie  | Off-Sale Only  | ----           | 62,593     | 12,198,670 | 8,805,885        | 3,392,785    | 27.8%               | 2,209,455 | 1,183,330     | 22,164       | ----     | 1,205,494         | 9.9%                | 1,000,000         |
| Edina         | Off-Sale Only  | ----           | 50,261     | 13,515,168 | 9,936,468        | 3,578,700    | 26.5%               | 2,450,384 | 1,128,316     | 23,656       | 6,366    | 1,145,606         | 8.5%                | 1,035,000         |
| Elizabeth     | Off-Sale Only  | ----           | 170        | 373,295    | 283,872          | 89,423       | 24.0%               | 67,449    | 21,974        | ----         | ----     | 21,974            | 5.9%                | ----              |
| Elk River     | Off-Sale Only  | ----           | 23,730     | 6,825,342  | 4,750,195        | 2,075,147    | 30.4%               | 1,026,678 | 1,048,469     | 105,639      | ----     | 1,154,108         | 16.9%               | 685,060           |
| Elmore        | Off-Sale Only  | ----           | 586        | 122,145    | 92,610           | 29,535       | 24.2%               | 32,270    | (2,735)       | 52           | ----     | (2,683)           | -2.2%               | ----              |
| Erhard        | Off-Sale Only  | ----           | 142        | 263,251    | 193,572          | 69,679       | 26.5%               | 69,511    | 168           | 2,125        | ----     | 2,293             | 0.9%                | ----              |
| Fairfax       | On- & Off-Sale | ----           | 1,197      | 542,546    | 281,354          | 261,192      | 48.1%               | 265,946   | (4,754)       | 7,266        | ----     | 2,512             | 0.5%                | ----              |
| Fairmont      | Off-Sale Only  | ----           | 10,464     | 3,446,047  | 2,469,101        | 976,946      | 28.3%               | 482,580   | 494,366       | 10,420       | ----     | 504,786           | 14.6%               | 187,500           |
| Farmington    | Off-Sale Only  | ----           | 22,386     | 4,639,194  | 3,467,797        | 1,171,397    | 25.3%               | 848,037   | 323,360       | ----         | ----     | 323,360           | 7.0%                | 70,016            |
| Fergus Falls  | Off-Sale Only  | ----           | 13,280     | 5,567,249  | 3,976,930        | 1,590,319    | 28.6%               | 943,274   | 647,045       | 31,924       | 26,607   | 652,362           | 11.7%               | 571,539           |
| Fifty Lakes   | On- & Off-Sale | ----           | 400        | 425,201    | 201,440          | 223,761      | 52.6%               | 219,584   | 4,177         | ----         | ----     | 4,177             | 1.0%                | ----              |
| Finlayson     | On- & Off-Sale | ----           | 310        | 556,315    | 315,157          | 241,158      | 43.3%               | 185,523   | 55,635        | 5,016        | ----     | 60,651            | 10.9%               | 13,433            |
| Flensburg     | On- & Off-Sale | [0]            | 224        | 335,950    | 179,285          | 156,665      | 46.6%               | 183,075   | (26,410)      | 4,103        | 3,674    | (25,981)          | -7.7%               | ----              |
| Foreston      | On- & Off-Sale | ----           | 527        | 343,757    | 157,749          | 186,008      | 54.1%               | 174,292   | 11,716        | 7,860        | 630      | 18,946            | 5.5%                | 10,000            |
| Frazee        | On- & Off-Sale | ----           | 1,396      | 595,603    | 399,081          | 196,522      | 33.0%               | 221,510   | (24,988)      | 111          | ----     | (24,877)          | -4.2%               | ----              |
| Fridley       | Off-Sale Only  | ----           | 27,952     | 4,786,987  | 3,525,672        | 1,261,315    | 26.3%               | 1,070,644 | 190,671       | 11,855       | ----     | 202,526           | 4.2%                | 250,000           |
| Gilman        | On- & Off-Sale | [0]            | 239        | 341,551    | 155,423          | 186,128      | 54.5%               | 185,602   | 526           | 11,894       | ----     | 12,420            | 3.6%                | ----              |
| Glencoe       | Off-Sale Only  | ----           | 5,552      | 1,470,175  | 1,090,383        | 379,792      | 25.8%               | 236,881   | 142,911       | 118          | 12,001   | 131,028           | 8.9%                | (124,876)         |
| Glenwood      | Off-Sale Only  | ----           | 2,560      | 1,328,449  | 1,002,327        | 326,122      | 24.5%               | 196,696   | 129,426       | 1,472        | ----     | 130,898           | 9.9%                | 441,668           |
| Goodridge     | On- & Off-Sale | ----           | 136        | 350,213    | 179,175          | 171,038      | 48.8%               | 164,240   | 6,798         | ----         | ----     | 6,798             | 1.9%                | 37,238            |
| Grand Marais  | Off-Sale Only  | ----           | 1,367      | 1,913,648  | 1,279,192        | 634,456      | 33.2%               | 317,278   | 317,178       | 3,567        | ----     | 320,745           | 16.8%               | 200,000           |
| Granite Falls | Off-Sale Only  | ----           | 2,824      | 1,164,256  | 862,425          | 301,831      | 25.9%               | 205,576   | 96,255        | 17,511       | 13,261   | 100,505           | 8.6%                | 69,475            |
| Hackensack    | On- & Off-Sale | ----           | 315        | 1,049,481  | 716,444          | 333,037      | 31.7%               | 257,041   | 75,996        | 71           | 15,110   | 60,957            | 5.8%                | ----              |
| Hadley        | On- & Off-Sale | ----           | 54         | 243,054    | 110,178          | 132,876      | 54.7%               | 154,495   | (21,619)      | 7,034        | ----     | (14,585)          | -6.0%               | (12,242)          |
| Hanley Falls  | On- & Off-Sale | ----           | 289        | 215,682    | 121,354          | 94,328       | 43.7%               | 110,222   | (15,894)      | 4,040        | ----     | (11,854)          | -5.5%               | ----              |
| Hanska        | On- & Off-Sale | ----           | 380        | 280,726    | 155,057          | 125,669      | 44.8%               | 110,548   | 15,121        | 5,742        | 126      | 20,737            | 7.4%                | 10,000            |
| Hawley        | Off-Sale Only  | ----           | 2,137      | 1,039,967  | 777,092          | 262,875      | 25.3%               | 215,500   | 47,375        | 53           | 26,189   | 21,239            | 2.0%                | 5,000             |
| Heron Lake    | On- & Off-Sale | ----           | 690        | 366,214    | 201,059          | 165,155      | 45.1%               | 143,208   | 21,947        | 139          | 2,515    | 19,571            | 5.3%                | ----              |
| Hinckley      | On- & Off-Sale | ----           | 1,794      | 2,555,119  | 1,745,829        | 809,290      | 31.7%               | 562,917   | 246,373       | 1,137        | 48,833   | 198,677           | 7.8%                | 107,704           |
| Hitterdal     | On- & Off-Sale | ----           | 205        | 377,455    | 177,703          | 199,752      | 52.9%               | 195,272   | 4,480         | 56           | ----     | 4,536             | 1.2%                | ----              |
| Holdingford   | On- & Off-Sale | ----           | 713        | 369,304    | 209,270          | 160,034      | 43.3%               | 187,202   | (27,168)      | 11,453       | 1,363    | (17,078)          | -4.6%               | ----              |
| Howard Lake   | On- & Off-Sale | ----           | 2,046      | 799,648    | 591,140          | 208,508      | 26.1%               | 240,640   | (32,132)      | 12,992       | 11,374   | (30,514)          | -3.8%               | ----              |
| Hutchinson    | Off-Sale Only  | ----           | 14,124     | 5,612,423  | 4,311,031        | 1,301,392    | 23.2%               | 754,706   | 546,686       | 3,118        | 32,045   | 517,759           | 9.2%                | 450,000           |
| Isanti        | Off-Sale Only  | ----           | 5,409      | 2,414,876  | 1,751,938        | 662,938      | 27.5%               | 358,507   | 304,431       | 14,587       | ----     | 319,018           | 13.2%               | 200,000           |
| Isle          | On- & Off-Sale | ----           | 773        | 983,037    | 576,079          | 406,958      | 41.4%               | 348,578   | 58,380        | 15,059       | ----     | 73,439            | 7.5%                | 75,000            |
| Ivanhoe       | On- & Off-Sale | ----           | 553        | 458,549    | 285,119          | 173,430      | 37.8%               | 183,403   | (9,973)       | 15           | 228      | (10,186)          | -2.2%               | ----              |
| Jackson       | Off-Sale Only  | ----           | 3,369      | 1,192,484  | 864,987          | 327,497      | 27.5%               | 198,061   | 129,436       | 2,329        | ----     | 131,765           | 11.0%               | 41,000            |
| Kasson        | Off-Sale Only  | ----           | 6,124      | 1,324,533  | 1,017,775        | 306,758      | 23.2%               | 228,180   | 78,578        | 3,943        | ----     | 82,521            | 6.2%                | 14,000            |
| Kelliher      | On- & Off-Sale | ----           | 266        | 436,734    | 243,422          | 193,312      | 44.3%               | 178,472   | 14,840        | 1,329        | ----     | 16,169            | 3.7%                | 20,000            |
| Kellogg       | On- & Off-Sale | [21]           | 441        | ----       | ----             | ----         | ----                | 1,312     | (1,312)       | 2,047        | ----     | 735               | ----                | ----              |
| Kenyon        | On- & Off-Sale | ----           | 1,828      | 674,823    | 444,431          | 230,392      | 34.1%               | 219,104   | 11,288        | 11,844       | 2,603    | 20,529            | 3.0%                | ----              |
| Kiester       | Off-Sale Only  | ----           | 487        | 202,656    | 146,705          | 55,951       | 27.6%               | 52,781    | 3,170         | 44,920       | 39,230   | 8,860             | 4.4%                | 20,000            |
| Lake Benton   | On- & Off-Sale | [32]           | 674        | ----       | ----             | ----         | ----                | ----      | ----          | ----         | ----     | ----              | ----                | 10,207            |
| Lake Park     | On- & Off-Sale | ----           | 800        | 689,239    | 395,401          | 293,838      | 42.6%               | 275,479   | 18,359        | ----         | ----     | 18,359            | 2.7%                | ----              |
| Lakefield     | Off-Sale Only  | ----           | 1,712      | 447,763    | 323,346          | 124,417      | 27.8%               | 88,299    | 36,118        | 2,918        | ----     | 39,036            | 8.7%                | 3,000             |
| Lakeville     | Off-Sale Only  | ----           | 59,361     | 14,883,858 | 11,078,916       | 3,804,942    | 25.6%               | 2,347,079 | 1,457,863     | 52,851       | 152,980  | 1,357,734         | 9.1%                | 1,369,063         |
| Lancaster     | On- & Off-Sale | ----           | 342        | 289,946    | 153,556          | 136,390      | 47.0%               | 123,785   | 12,605        | 3,794        | ----     | 16,399            | 5.7%                | 29,000            |
| Le Center     | On- & Off-Sale | ----           | 2,506      | 827,787    | 515,642          | 312,145      | 37.7%               | 239,958   | 72,187        | 57           | 5,606    | 66,638            | 8.1%                | 25,000            |

**Table 5  
Comparison of City Liquor Store Operations - 2014**

| Name of City    | Type of Store  | Foot-<br>notes | Population | Sales     | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|-----------------|----------------|----------------|------------|-----------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|                 |                |                |            |           |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
|                 |                |                |            |           |                  |              |                     |           |               |              |          |                   |                     |                   |
| Lewisville      | On- & Off-Sale | ----           | 240        | 178,005   | 98,283           | 79,722       | 44.8%               | 87,475    | (7,753)       | 11,718       | ----     | 3,965             | 2.2%                | ----              |
| Lexington       | Off-Sale Only  | ----           | 2,068      | 2,942,500 | 2,342,046        | 600,454      | 20.4%               | 514,330   | 86,124        | 13,229       | 19,003   | 80,350            | 2.7%                | 75,000            |
| Lindstrom       | On- & Off-Sale | ----           | 4,458      | 2,322,727 | 1,600,445        | 722,282      | 31.1%               | 584,464   | 137,818       | 35,748       | ----     | 173,566           | 7.5%                | 331,030           |
| Litchfield      | Off-Sale Only  | ----           | 6,741      | 2,194,875 | 1,645,486        | 549,389      | 25.0%               | 366,621   | 182,768       | 2,829        | ----     | 185,597           | 8.5%                | 59,000            |
| Littlefork      | On- & Off-Sale | ----           | 624        | 390,815   | 227,262          | 163,553      | 41.8%               | 185,180   | (21,627)      | 3,217        | ----     | (18,410)          | -4.7%               | ----              |
| Long Prairie    | Off-Sale Only  | ----           | 3,421      | 1,381,852 | 1,022,477        | 359,375      | 26.0%               | 194,657   | 164,718       | 8,816        | ----     | 173,534           | 12.6%               | 90,000            |
| Longville       | On- & Off-Sale | ----           | 157        | 1,464,774 | 902,453          | 562,321      | 38.4%               | 390,281   | 172,040       | 263          | 4,785    | 167,518           | 11.4%               | 263,361           |
| Lonsdale        | Off-Sale Only  | ----           | 3,821      | 1,335,947 | 1,015,102        | 320,845      | 24.0%               | 288,409   | 32,436        | 9            | 808      | 31,637            | 2.4%                | ----              |
| Luverne         | Off-Sale Only  | ----           | 4,704      | 1,249,159 | 932,697          | 316,462      | 25.3%               | 252,074   | 64,388        | 5,348        | ----     | 69,736            | 5.6%                | 45,000            |
| Madelia         | Off-Sale Only  | ----           | 2,320      | 473,486   | 358,874          | 114,612      | 24.2%               | 55,110    | 59,502        | 67           | ----     | 59,569            | 12.6%               | 30,000            |
| Madison         | Off-Sale Only  | ----           | 1,500      | 424,616   | 321,181          | 103,435      | 24.4%               | 88,188    | 15,247        | 1,099        | ----     | 16,346            | 3.8%                | 20,000            |
| Mahnomen        | On- & Off-Sale | ----           | 1,208      | 1,175,425 | 721,397          | 454,028      | 38.6%               | 417,238   | 36,790        | 6,151        | 21,564   | 21,377            | 1.8%                | ----              |
| Maple Lake      | Off-Sale Only  | ----           | 2,109      | 1,353,535 | 1,009,547        | 343,988      | 25.4%               | 257,835   | 86,153        | 6,757        | 9,560    | 83,350            | 6.2%                | ----              |
| Mapleton        | On- & Off-Sale | ----           | 1,760      | 602,252   | 337,257          | 264,995      | 44.0%               | 220,260   | 44,735        | 28,085       | ----     | 72,820            | 12.1%               | ----              |
| Marshall        | Off-Sale Only  | ----           | 13,719     | 3,934,677 | 2,919,504        | 1,015,173    | 25.8%               | 448,948   | 566,225       | 1,805        | ----     | 568,030           | 14.4%               | 375,000           |
| Mazeppa         | On- & Off-Sale | ----           | 846        | 336,904   | 200,632          | 136,272      | 40.4%               | 151,995   | (15,723)      | 7,750        | ----     | (7,973)           | -2.4%               | ----              |
| Medford         | On- & Off-Sale | ----           | 1,242      | 381,318   | 205,820          | 175,498      | 46.0%               | 182,209   | (6,711)       | 8,914        | ----     | 2,203             | 0.6%                | ----              |
| Menahga         | On- & Off-Sale | ----           | 1,342      | 774,890   | 472,674          | 302,216      | 39.0%               | 255,872   | 46,344        | 5,023        | ----     | 51,367            | 6.6%                | 60,000            |
| Mentor          | On- & Off-Sale | ----           | 153        | 477,429   | 252,284          | 225,145      | 47.2%               | 180,738   | 44,407        | 4,860        | ----     | 49,267            | 10.3%               | 34,233            |
| Milaca          | Off-Sale Only  | ----           | 2,911      | 2,113,101 | 1,582,732        | 530,369      | 25.1%               | 335,672   | 194,697       | 4,084        | 19,961   | 178,820           | 8.5%                | 95,316            |
| Millerville     | On- & Off-Sale | ----           | 107        | 353,629   | 196,679          | 156,950      | 44.4%               | 142,026   | 14,924        | 3,370        | 1,262    | 17,032            | 4.8%                | ----              |
| Miltona         | On- & Off-Sale | ----           | 432        | 632,760   | 358,153          | 274,607      | 43.4%               | 252,758   | 21,849        | 913          | ----     | 22,762            | 3.6%                | ----              |
| Montevideo      | Off-Sale Only  | ----           | 5,327      | 2,206,458 | 1,623,133        | 583,325      | 26.4%               | 472,412   | 110,913       | 2,110        | ----     | 113,023           | 5.1%                | 100,000           |
| Monticello      | Off-Sale Only  | ----           | 13,125     | 5,166,066 | 3,876,697        | 1,289,369    | 25.0%               | 694,567   | 594,802       | 13,381       | ----     | 608,183           | 11.8%               | 600,000           |
| Moose Lake      | On- & Off-Sale | ----           | 2,796      | 1,143,152 | 745,729          | 397,423      | 34.8%               | 334,915   | 62,508        | ----         | 41,735   | 20,773            | 1.8%                | ----              |
| Mora            | Off-Sale Only  | ----           | 3,523      | 2,883,872 | 2,098,114        | 785,758      | 27.2%               | 505,178   | 280,580       | 3,301        | ----     | 283,881           | 9.8%                | 270,000           |
| Morris          | Off-Sale Only  | ----           | 5,436      | 1,999,957 | 1,526,059        | 473,898      | 23.7%               | 302,664   | 171,234       | 4,463        | ----     | 175,697           | 8.8%                | 110,000           |
| Mound           | Off-Sale Only  | ----           | 9,318      | 2,919,731 | 2,158,289        | 761,442      | 26.1%               | 540,991   | 220,451       | 27           | ----     | 220,478           | 7.6%                | 61,529            |
| Nevis           | On- & Off-Sale | ----           | 404        | 623,861   | 349,777          | 274,084      | 43.9%               | 226,146   | 47,938        | 3,469        | ----     | 51,407            | 8.2%                | 35,000            |
| New York Mills  | On- & Off-Sale | ----           | 1,227      | 682,751   | 432,635          | 250,116      | 36.6%               | 201,458   | 48,658        | 4,695        | ----     | 53,353            | 7.8%                | 54,000            |
| Nisswa          | On- & Off-Sale | ----           | 2,015      | 3,167,950 | 2,194,710        | 973,240      | 30.7%               | 729,202   | 244,038       | ----         | 10,420   | 233,618           | 7.4%                | 280,000           |
| North Branch    | Off-Sale Only  | ----           | 10,286     | 2,264,471 | 1,644,771        | 619,700      | 27.4%               | 398,520   | 221,180       | 139          | 20,545   | 200,774           | 8.9%                | 140,000           |
| Northfield      | Off-Sale Only  | ----           | 20,313     | 3,158,135 | 2,328,235        | 829,900      | 26.3%               | 601,926   | 227,974       | 26,084       | ----     | 254,058           | 8.0%                | 136,607           |
| Northome        | On- & Off-Sale | ----           | 186        | 357,852   | 206,896          | 150,956      | 42.2%               | 128,079   | 22,877        | 6            | ----     | 22,883            | 6.4%                | 20,000            |
| Ogema           | On- & Off-Sale | [0]            | 187        | 369,738   | 188,651          | 181,087      | 49.0%               | 125,449   | 55,638        | 267          | 503      | 55,402            | 15.0%               | ----              |
| Ogilvie         | On- & Off-Sale | ----           | 356        | 408,884   | 226,993          | 181,891      | 44.5%               | 172,908   | 8,983         | 204          | ----     | 9,187             | 2.2%                | 2,500             |
| Okabena         | On- & Off-Sale | ----           | 187        | 270,816   | 163,654          | 107,162      | 39.6%               | 137,290   | (30,128)      | ----         | ----     | (30,128)          | -11.1%              | ----              |
| Olivia          | Off-Sale Only  | ----           | 2,445      | 924,066   | 691,720          | 232,346      | 25.1%               | 196,138   | 36,208        | 3,485        | ----     | 39,693            | 4.3%                | ----              |
| Orr             | On- & Off-Sale | ----           | 301        | 543,350   | 318,429          | 224,921      | 41.4%               | 163,761   | 61,160        | 6,216        | ----     | 67,376            | 12.4%               | 35,500            |
| Osakis          | On- & Off-Sale | ----           | 1,753      | 760,328   | 435,159          | 325,169      | 42.8%               | 288,112   | 37,057        | 18,398       | ----     | 55,455            | 7.3%                | ----              |
| Palisade        | On- & Off-Sale | ----           | 166        | 343,781   | 196,901          | 146,880      | 42.7%               | 123,898   | 22,982        | 15,552       | ----     | 38,534            | 11.2%               | 19,500            |
| Park Rapids     | Off-Sale Only  | ----           | 3,901      | 3,356,957 | 2,536,797        | 820,160      | 24.4%               | 497,954   | 322,206       | 1,670        | ----     | 323,876           | 9.6%                | 161,380           |
| Parkers Prairie | On- & Off-Sale | ----           | 1,016      | 636,554   | 423,725          | 212,829      | 33.4%               | 221,113   | (8,284)       | 22,297       | 23,902   | (9,889)           | -1.6%               | ----              |
| Paynesville     | Off-Sale Only  | ----           | 2,443      | 1,281,957 | 1,001,791        | 280,166      | 21.9%               | 231,995   | 48,171        | 8,266        | ----     | 56,437            | 4.4%                | 43,000            |
| Pelican Rapids  | Off-Sale Only  | ----           | 2,498      | 1,204,722 | 886,187          | 318,535      | 26.4%               | 185,104   | 133,431       | 420          | 18,621   | 115,230           | 9.6%                | 33,300            |
| Perham          | Off-Sale Only  | ----           | 3,204      | 3,068,699 | 2,268,417        | 800,282      | 26.1%               | 376,024   | 424,258       | 7,928        | 28,772   | 403,414           | 13.1%               | 139,250           |
| Pine City       | Off-Sale Only  | ----           | 3,203      | 1,687,303 | 1,207,603        | 479,700      | 28.4%               | 325,037   | 154,663       | 3,714        | ----     | 158,377           | 9.4%                | 125,000           |
| Pipestone       | Off-Sale Only  | ----           | 4,239      | 1,502,213 | 1,086,098        | 416,115      | 27.7%               | 213,543   | 202,572       | 3,108        | ----     | 205,680           | 13.7%               | 88,000            |
| Plainview       | On- & Off-Sale | ----           | 3,331      | 658,972   | 430,904          | 228,068      | 34.6%               | 226,575   | 1,493         | 13,088       | ----     | 14,581            | 2.2%                | ----              |

**Table 5**  
**Comparison of City Liquor Store Operations - 2014**

| Name of City      | Type of Store  | Foot-<br>notes | Population | Sales      | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|-------------------|----------------|----------------|------------|------------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|                   |                |                |            |            |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
|                   |                |                |            |            |                  |              |                     |           |               |              |          |                   |                     |                   |
| Princeton         | Off-Sale Only  | ----           | 4,732      | 3,279,223  | 2,439,790        | 839,433      | 25.6%               | 540,804   | 298,629       | 27,064       | ----     | 325,693           | 9.9%                | 55,239            |
| Proctor           | Off-Sale Only  | ----           | 3,100      | 891,882    | 643,160          | 248,722      | 27.9%               | 200,196   | 48,526        | 120          | ----     | 48,646            | 5.5%                | 3,300             |
| Randall           | On- & Off-Sale | ----           | 638        | 505,691    | 329,688          | 176,003      | 34.8%               | 188,267   | (12,264)      | 7,788        | ----     | (4,476)           | -0.9%               | ----              |
| Ranier            | On- & Off-Sale | ----           | 583        | 451,019    | 187,702          | 263,317      | 58.4%               | 199,374   | 63,943        | 3,605        | ----     | 67,548            | 15.0%               | 40,000            |
| Redwood Falls     | Off-Sale Only  | ----           | 5,207      | 2,206,194  | 1,616,133        | 590,061      | 26.7%               | 389,890   | 200,171       | 8,312        | 12,739   | 195,744           | 8.9%                | 100,000           |
| Remer             | On- & Off-Sale | [0]            | 375        | 590,942    | 389,453          | 201,489      | 34.1%               | 212,113   | (10,624)      | ----         | ----     | (10,624)          | -1.8%               | 32,000            |
| Richfield         | Off-Sale Only  | ----           | 36,157     | 11,500,417 | 8,601,930        | 2,898,487    | 25.2%               | 2,017,819 | 880,668       | 15,679       | ----     | 896,347           | 7.8%                | 716,460           |
| Robbinsdale       | Off-Sale Only  | ----           | 14,512     | 3,171,109  | 2,343,440        | 827,669      | 26.1%               | 659,839   | 167,830       | 16,237       | ----     | 184,067           | 5.8%                | 150,000           |
| Rogers            | On- & Off-Sale | ----           | 12,230     | 3,354,995  | 2,294,289        | 1,060,706    | 31.6%               | 724,581   | 336,125       | (1,231)      | 16,418   | 318,476           | 9.5%                | 212,987           |
| Roseau            | Off-Sale Only  | ----           | 2,663      | 1,901,367  | 1,351,832        | 549,535      | 28.9%               | 228,500   | 321,035       | 879          | ----     | 321,914           | 16.9%               | 200,000           |
| Round Lake        | Off-Sale Only  | ----           | 377        | 121,410    | 86,867           | 34,543       | 28.5%               | 38,753    | (4,210)       | 2,333        | ----     | (1,877)           | -1.5%               | ----              |
| Rush City         | Off-Sale Only  | ----           | 3,076      | 1,112,755  | 849,340          | 263,415      | 23.7%               | 221,941   | 41,474        | 2,590        | ----     | 44,064            | 4.0%                | 20,000            |
| Russell           | On- & Off-Sale | ----           | 325        | 293,024    | 154,097          | 138,927      | 47.4%               | 120,581   | 18,346        | 1,115        | ----     | 19,461            | 6.6%                | ----              |
| Sacred Heart      | On- & Off-Sale | ----           | 524        | 607,355    | 368,717          | 238,638      | 39.3%               | 217,207   | 21,431        | 18,764       | 1,069    | 39,126            | 6.4%                | ----              |
| Saint Anthony     | Off-Sale Only  | ----           | 8,965      | 6,078,039  | 4,704,566        | 1,373,473    | 22.6%               | 1,174,674 | 198,799       | 64,143       | ----     | 262,942           | 4.3%                | 395,444           |
| Saint Francis     | Off-Sale Only  | ----           | 7,296      | 2,109,482  | 1,551,662        | 557,820      | 26.4%               | 396,770   | 161,050       | 10,693       | ----     | 171,743           | 8.1%                | 66,685            |
| Saint Hilaire     | On- & Off-Sale | ----           | 279        | 385,703    | 225,890          | 159,813      | 41.4%               | 164,206   | (4,393)       | 551          | ----     | (3,842)           | -1.0%               | ----              |
| Saint James       | Off-Sale Only  | ----           | 4,604      | 1,050,931  | 696,313          | 354,618      | 33.7%               | 184,315   | 170,303       | 3,668        | ----     | 173,971           | 16.6%               | 223,690           |
| Sauk Rapids       | Off-Sale Only  | ----           | 13,307     | 2,493,531  | 1,920,291        | 573,240      | 23.0%               | 434,385   | 138,855       | 7,910        | ----     | 146,765           | 5.9%                | 75,000            |
| Savage            | Off-Sale Only  | ----           | 29,047     | 4,245,608  | 3,079,994        | 1,165,614    | 27.5%               | 921,026   | 244,588       | ----         | 45,362   | 199,226           | 4.7%                | ----              |
| Sebeka            | On- & Off-Sale | ----           | 707        | 548,802    | 313,295          | 235,507      | 42.9%               | 208,086   | 27,421        | 33           | ----     | 27,454            | 5.0%                | (200,000)         |
| Sherburn          | On- & Off-Sale | ----           | 1,101      | 788,522    | 507,276          | 281,246      | 35.7%               | 283,490   | (2,244)       | 7            | 295      | (2,532)           | -0.3%               | 10,000            |
| Silver Bay        | On- & Off-Sale | ----           | 1,860      | 904,189    | 547,567          | 356,622      | 39.4%               | 322,936   | 33,686        | 1,504        | 8,435    | 26,755            | 3.0%                | ----              |
| Silver Lake       | On- & Off-Sale | ----           | 813        | 553,511    | 290,682          | 262,829      | 47.5%               | 219,215   | 43,614        | 445          | ----     | 44,059            | 8.0%                | ----              |
| Sleepy Eye        | Off-Sale Only  | ----           | 3,541      | 626,996    | 479,380          | 147,616      | 23.5%               | 143,235   | 4,381         | 5,571        | ----     | 9,952             | 1.6%                | 5,000             |
| South Haven       | On- & Off-Sale | ----           | 190        | 280,081    | 134,351          | 145,730      | 52.0%               | 139,989   | 5,741         | 2,272        | ----     | 8,013             | 2.9%                | ----              |
| Spring Grove      | On- & Off-Sale | ----           | 1,305      | 373,415    | 251,774          | 121,641      | 32.6%               | 134,514   | (12,873)      | 3,235        | ----     | (9,638)           | -2.6%               | ----              |
| Spring Lake Park  | Off-Sale Only  | ----           | 6,513      | 2,100,732  | 1,547,692        | 553,040      | 26.3%               | 513,846   | 39,194        | 64,602       | ----     | 103,796           | 4.9%                | 75,000            |
| Stacy             | On- & Off-Sale | ----           | 1,501      | 2,796,166  | 1,804,081        | 992,085      | 35.5%               | 741,779   | 250,306       | 32,121       | 72,931   | 209,496           | 7.5%                | 10,000            |
| Thief River Falls | Off-Sale Only  | ----           | 8,722      | 4,567,026  | 3,492,530        | 1,074,496    | 23.5%               | 620,554   | 453,942       | 8,428        | ----     | 462,370           | 10.1%               | 373,677           |
| Tracy             | On- & Off-Sale | ----           | 2,135      | 867,299    | 516,735          | 350,564      | 40.4%               | 335,770   | 14,794        | 9,838        | 53       | 24,579            | 2.8%                | 10,000            |
| Twin Valley       | On- & Off-Sale | ----           | 809        | 532,467    | 299,723          | 232,744      | 43.7%               | 216,065   | 16,679        | 287          | ----     | 16,966            | 3.2%                | 15,000            |
| Two Harbors       | Off-Sale Only  | ----           | 3,711      | 2,021,432  | 1,528,925        | 492,507      | 24.4%               | 368,012   | 124,495       | 1,366        | ----     | 125,861           | 6.2%                | 614               |
| Ulen              | On- & Off-Sale | ----           | 558        | 396,756    | 186,216          | 210,540      | 53.1%               | 189,889   | 20,651        | 350          | ----     | 21,001            | 5.3%                | ----              |
| Underwood         | Off-Sale Only  | ----           | 341        | 492,419    | 366,031          | 126,388      | 25.7%               | 78,170    | 48,218        | 162          | ----     | 48,380            | 9.8%                | 20,000            |
| Vergas            | Off-Sale Only  | ----           | 347        | 485,749    | 389,980          | 95,769       | 19.7%               | 123,791   | (28,022)      | 5,960        | 3,000    | (25,062)          | -5.2%               | 25,000            |
| Verndale          | On- & Off-Sale | ----           | 594        | 256,297    | 137,806          | 118,491      | 46.2%               | 109,537   | 8,954         | 25           | ----     | 8,979             | 3.5%                | ----              |
| Vesta             | On- & Off-Sale | ----           | 304        | 287,235    | 157,431          | 129,804      | 45.2%               | 109,278   | 20,526        | ----         | ----     | 20,526            | 7.1%                | (10,000)          |
| Wadena            | Off-Sale Only  | ----           | 4,092      | 1,925,724  | 1,447,963        | 477,761      | 24.8%               | 276,973   | 200,788       | 7,205        | ----     | 207,993           | 10.8%               | 169,151           |
| Waldorf           | On- & Off-Sale | [0][21]        | 224        | 132,003    | 99,184           | 32,819       | 24.9%               | 69,044    | (36,225)      | 84,305       | ----     | 48,080            | 36.4%               | 53,082            |
| Walker            | Off-Sale Only  | ----           | 937        | 932,263    | 689,165          | 243,098      | 26.1%               | 126,200   | 116,898       | 461          | ----     | 117,359           | 12.6%               | 95,600            |
| Walnut Grove      | On- & Off-Sale | ----           | 846        | 497,365    | 249,923          | 247,442      | 49.8%               | 246,389   | 1,053         | 1,090        | 1,432    | 711               | 0.1%                | 3,000             |
| Warroad           | Off-Sale Only  | ----           | 1,781      | 1,483,385  | 1,086,536        | 396,849      | 26.8%               | 207,960   | 188,889       | ----         | ----     | 188,889           | 12.7%               | 85,000            |
| Waverly           | On- & Off-Sale | ----           | 1,390      | 840,889    | 573,010          | 267,879      | 31.9%               | 262,296   | 5,583         | 215          | 1,907    | 3,891             | 0.5%                | ----              |
| Wayzata           | On- & Off-Sale | ----           | 4,476      | 5,581,912  | 2,784,167        | 2,797,745    | 50.1%               | 2,222,430 | 575,315       | 25,027       | 142,400  | 457,942           | 8.2%                | 159,000           |
| Wells             | On- & Off-Sale | ----           | 2,297      | 760,770    | 544,462          | 216,308      | 28.4%               | 275,206   | (58,898)      | 6,336        | ----     | (52,562)          | -6.9%               | (100,000)         |
| West Concord      | On- & Off-Sale | ----           | 787        | 345,596    | 192,107          | 153,489      | 44.4%               | 165,854   | (12,365)      | 4,252        | ----     | (8,113)           | -2.3%               | ----              |
| Williams          | On- & Off-Sale | ----           | 185        | 311,935    | 177,901          | 134,034      | 43.0%               | 147,329   | (13,295)      | ----         | ----     | (13,295)          | -4.3%               | ----              |
| Wilmont           | On- & Off-Sale | [32]           | 340        | ----       | ----             | ----         | ----                | 1,212     | (1,212)       | 73           | ----     | (1,139)           | ----                | 72,531            |

**Table 5**  
**Comparison of City Liquor Store Operations - 2014**

| Name of City              | Type of Store  | Foot-<br>notes | Population     | Sales                | Cost<br>of Sales     | Gross Profit        |                     | Operating           |                     | Nonoperating       |                    | Net Profit/(Loss)   |                     | Net<br>Transfers*   |
|---------------------------|----------------|----------------|----------------|----------------------|----------------------|---------------------|---------------------|---------------------|---------------------|--------------------|--------------------|---------------------|---------------------|---------------------|
|                           |                |                |                |                      |                      | Amount              | Percent<br>of Sales | Expenses            | Income/(Loss)       | Revenues           | Expenses           | Amount              | Percent<br>of Sales |                     |
| Windom                    | Off-Sale Only  | ----           | 4,636          | 1,686,879            | 1,177,103            | 509,776             | 30.2%               | 285,502             | 224,274             | 2,616              | ----               | 226,890             | 13.5%               | 70,000              |
| Winton                    | On- & Off-Sale | [32]           | 170            | 779                  | ----                 | 779                 | 100.0%              | 49,928              | (49,149)            | 2,183              | 9,396              | (56,362)            | -7235.2%            | (56,362)            |
| Wolf Lake                 | On- & Off-Sale | ----           | 60             | 339,594              | 176,366              | 163,228             | 48.1%               | 140,683             | 22,545              | 1,263              | 1,787              | 22,021              | 6.5%                | 14,000              |
| Worthington               | Off-Sale Only  | ----           | 12,986         | 3,449,343            | 2,570,234            | 879,109             | 25.5%               | 435,914             | 443,195             | 6,699              | ----               | 449,894             | 13.0%               | 225,000             |
| <b>Off-Sale Only</b>      |                |                | <b>845,633</b> | <b>\$266,944,621</b> | <b>\$197,174,395</b> | <b>\$69,770,226</b> | <b>26.1%</b>        | <b>\$45,869,378</b> | <b>\$23,900,848</b> | <b>\$1,355,869</b> | <b>\$1,347,448</b> | <b>\$23,909,269</b> | <b>9.0%</b>         | <b>\$16,841,014</b> |
| <b>On- &amp; Off-Sale</b> |                |                | <b>98,028</b>  | <b>\$68,668,552</b>  | <b>\$41,263,431</b>  | <b>\$27,405,121</b> | <b>39.9%</b>        | <b>\$24,344,376</b> | <b>\$3,060,745</b>  | <b>\$765,465</b>   | <b>\$471,392</b>   | <b>\$3,354,818</b>  | <b>4.9%</b>         | <b>\$2,259,943</b>  |
| <b>All Stores</b>         |                |                | <b>943,661</b> | <b>\$335,613,173</b> | <b>\$238,437,826</b> | <b>\$97,175,347</b> | <b>29.0%</b>        | <b>\$70,213,754</b> | <b>\$26,961,593</b> | <b>\$2,121,334</b> | <b>\$1,818,840</b> | <b>\$27,264,087</b> | <b>8.1%</b>         | <b>\$19,100,957</b> |

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- [21] Discontinued liquor operations in previous year.
- [32] The enterprise fund was not in operation.
- \* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.





**Table 6  
Comparison of City Liquor Store Operations - 2014  
Ranked by Gross Sales**

| Ranking | Name of City     | Type of Store  | Foot-<br>notes | Population | Sales     | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------|------------------|----------------|----------------|------------|-----------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|         |                  |                |                |            |           |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
|         |                  |                |                |            |           |                  |              |                     |           |               |              |          |                   |                     |                   |
| 50      | Spring Lake Park | Off-Sale Only  | ----           | 6,513      | 2,100,732 | 1,547,692        | 553,040      | 26.3%               | 513,846   | 39,194        | 64,602       | ----     | 103,796           | 4.9%                | 75,000            |
| 51      | Two Harbors      | Off-Sale Only  | ----           | 3,711      | 2,021,432 | 1,528,925        | 492,507      | 24.4%               | 368,012   | 124,495       | 1,366        | ----     | 125,861           | 6.2%                | 614               |
| 52      | Morris           | Off-Sale Only  | ----           | 5,436      | 1,999,957 | 1,526,059        | 473,898      | 23.7%               | 302,664   | 171,234       | 4,463        | ----     | 175,697           | 8.8%                | 110,000           |
| 53      | Wadena           | Off-Sale Only  | ----           | 4,092      | 1,925,724 | 1,447,963        | 477,761      | 24.8%               | 276,973   | 200,788       | 7,205        | ----     | 207,993           | 10.8%               | 169,151           |
| 54      | Grand Marais     | Off-Sale Only  | ----           | 1,367      | 1,913,648 | 1,279,192        | 634,456      | 33.2%               | 317,278   | 317,178       | 3,567        | ----     | 320,745           | 16.8%               | 200,000           |
| 55      | Roseau           | Off-Sale Only  | ----           | 2,663      | 1,901,367 | 1,351,832        | 549,535      | 28.9%               | 228,500   | 321,035       | 879          | ----     | 321,914           | 16.9%               | 200,000           |
| 56      | Pine City        | Off-Sale Only  | ----           | 3,203      | 1,687,303 | 1,207,603        | 479,700      | 28.4%               | 325,037   | 154,663       | 3,714        | ----     | 158,377           | 9.4%                | 125,000           |
| 57      | Windom           | Off-Sale Only  | ----           | 4,636      | 1,686,879 | 1,177,103        | 509,776      | 30.2%               | 285,502   | 224,274       | 2,616        | ----     | 226,890           | 13.5%               | 70,000            |
| 58      | Blue Earth       | Off-Sale Only  | ----           | 3,309      | 1,506,518 | 1,118,914        | 387,604      | 25.7%               | 292,549   | 95,055        | 520          | ----     | 95,575            | 6.3%                | 10,132            |
| 59      | Pipestone        | Off-Sale Only  | ----           | 4,239      | 1,502,213 | 1,086,098        | 416,115      | 27.7%               | 213,543   | 202,572       | 3,108        | ----     | 205,680           | 13.7%               | 88,000            |
| 60      | Baudette         | On- & Off-Sale | ----           | 1,079      | 1,501,019 | 983,718          | 517,301      | 34.5%               | 403,632   | 113,669       | 879          | ----     | 114,548           | 7.6%                | 70,000            |
| 61      | Cook             | Off-Sale Only  | ----           | 570        | 1,487,066 | 1,112,880        | 374,186      | 25.2%               | 237,453   | 136,733       | 6,728        | ----     | 143,461           | 9.6%                | 165,789           |
| 62      | Warroad          | Off-Sale Only  | ----           | 1,781      | 1,483,385 | 1,086,536        | 396,849      | 26.8%               | 207,960   | 188,889       | ----         | ----     | 188,889           | 12.7%               | 85,000            |
| 63      | Glencoe          | Off-Sale Only  | ----           | 5,552      | 1,470,175 | 1,090,383        | 379,792      | 25.8%               | 236,881   | 142,911       | 118          | 12,001   | 131,028           | 8.9%                | (124,876)         |
| 64      | Longville        | On- & Off-Sale | ----           | 157        | 1,464,774 | 902,453          | 562,321      | 38.4%               | 390,281   | 172,040       | 263          | 4,785    | 167,518           | 11.4%               | 263,361           |
| 65      | Long Prairie     | Off-Sale Only  | ----           | 3,421      | 1,381,852 | 1,022,477        | 359,375      | 26.0%               | 194,657   | 164,718       | 8,816        | ----     | 173,534           | 12.6%               | 90,000            |
| 66      | Maple Lake       | Off-Sale Only  | ----           | 2,109      | 1,353,535 | 1,009,547        | 343,988      | 25.4%               | 257,835   | 86,153        | 6,757        | 9,560    | 83,350            | 6.2%                | ----              |
| 67      | Lonsdale         | Off-Sale Only  | ----           | 3,821      | 1,335,947 | 1,015,102        | 320,845      | 24.0%               | 288,409   | 32,436        | 9            | 808      | 31,637            | 2.4%                | ----              |
| 68      | Glenwood         | Off-Sale Only  | ----           | 2,560      | 1,328,449 | 1,002,327        | 326,122      | 24.5%               | 196,696   | 129,426       | 1,472        | ----     | 130,898           | 9.9%                | 441,668           |
| 69      | Kasson           | Off-Sale Only  | ----           | 6,124      | 1,324,533 | 1,017,775        | 306,758      | 23.2%               | 228,180   | 78,578        | 3,943        | ----     | 82,521            | 6.2%                | 14,000            |
| 70      | Paynesville      | Off-Sale Only  | ----           | 2,443      | 1,281,957 | 1,001,791        | 280,166      | 21.9%               | 231,995   | 48,171        | 8,266        | ----     | 56,437            | 4.4%                | 43,000            |
| 71      | Braham           | Off-Sale Only  | ----           | 1,812      | 1,278,801 | 979,681          | 299,120      | 23.4%               | 279,150   | 19,970        | 94,259       | 91,023   | 23,206            | 1.8%                | 20,000            |
| 72      | Luverne          | Off-Sale Only  | ----           | 4,704      | 1,249,159 | 932,697          | 316,462      | 25.3%               | 252,074   | 64,388        | 5,348        | ----     | 69,736            | 5.6%                | 45,000            |
| 73      | Pelican Rapids   | Off-Sale Only  | ----           | 2,498      | 1,204,722 | 886,187          | 318,535      | 26.4%               | 185,104   | 133,431       | 420          | 18,621   | 115,230           | 9.6%                | 33,300            |
| 74      | Battle Lake      | Off-Sale Only  | ----           | 888        | 1,194,408 | 853,164          | 341,244      | 28.6%               | 256,982   | 84,262        | 3,188        | ----     | 87,450            | 7.3%                | 81,000            |
| 75      | Jackson          | Off-Sale Only  | ----           | 3,369      | 1,192,484 | 864,987          | 327,497      | 27.5%               | 198,061   | 129,436       | 2,329        | ----     | 131,765           | 11.0%               | 41,000            |
| 76      | Mahnomen         | On- & Off-Sale | ----           | 1,208      | 1,175,425 | 721,397          | 454,028      | 38.6%               | 417,238   | 36,790        | 6,151        | 21,564   | 21,377            | 1.8%                | ----              |
| 77      | Bagley           | Off-Sale Only  | ----           | 1,413      | 1,166,331 | 878,553          | 287,778      | 24.7%               | 245,339   | 42,439        | 43,590       | 38,033   | 47,996            | 4.1%                | 20,000            |
| 78      | Granite Falls    | Off-Sale Only  | ----           | 2,824      | 1,164,256 | 862,425          | 301,831      | 25.9%               | 205,576   | 96,255        | 17,511       | 13,261   | 100,505           | 8.6%                | 69,475            |
| 79      | Moose Lake       | On- & Off-Sale | ----           | 2,796      | 1,143,152 | 745,729          | 397,423      | 34.8%               | 334,915   | 62,508        | ----         | 41,735   | 20,773            | 1.8%                | ----              |
| 80      | Rush City        | Off-Sale Only  | ----           | 3,076      | 1,112,755 | 849,340          | 263,415      | 23.7%               | 221,941   | 41,474        | 2,590        | ----     | 44,064            | 4.0%                | 20,000            |
| 81      | Benson           | On- & Off-Sale | ----           | 3,163      | 1,111,551 | 718,889          | 392,662      | 35.3%               | 306,871   | 85,791        | 18,085       | ----     | 103,876           | 9.3%                | 80,000            |
| 82      | Saint James      | Off-Sale Only  | ----           | 4,604      | 1,050,931 | 696,313          | 354,618      | 33.7%               | 184,315   | 170,303       | 3,668        | ----     | 173,971           | 16.6%               | 223,690           |
| 83      | Hackensack       | On- & Off-Sale | ----           | 315        | 1,049,481 | 716,444          | 333,037      | 31.7%               | 257,041   | 75,996        | 71           | 15,110   | 60,957            | 5.8%                | ----              |
| 84      | Hawley           | Off-Sale Only  | ----           | 2,137      | 1,039,967 | 777,092          | 262,875      | 25.3%               | 215,500   | 47,375        | 53           | 26,189   | 21,239            | 2.0%                | 5,000             |
| 85      | Dassel           | Off-Sale Only  | ----           | 1,460      | 1,026,472 | 793,118          | 233,354      | 22.7%               | 204,813   | 28,541        | 13,956       | 31,793   | 10,704            | 1.0%                | ----              |
| 86      | Aitkin           | Off-Sale Only  | ----           | 2,151      | 1,007,495 | 759,700          | 247,795      | 24.6%               | 172,096   | 75,699        | 23,247       | ----     | 98,946            | 9.8%                | 59,500            |
| 87      | Isle             | On- & Off-Sale | ----           | 773        | 983,037   | 576,079          | 406,958      | 41.4%               | 348,578   | 58,380        | 15,059       | ----     | 73,439            | 7.5%                | 75,000            |
| 88      | Blackduck        | On- & Off-Sale | ----           | 797        | 955,873   | 587,334          | 368,539      | 38.6%               | 302,943   | 65,596        | 27,039       | ----     | 92,635            | 9.7%                | 60,000            |
| 89      | Walker           | Off-Sale Only  | ----           | 937        | 932,263   | 689,165          | 243,098      | 26.1%               | 126,200   | 116,898       | 461          | ----     | 117,359           | 12.6%               | 95,600            |
| 90      | Olivia           | Off-Sale Only  | ----           | 2,445      | 924,066   | 691,720          | 232,346      | 25.1%               | 196,138   | 36,208        | 3,485        | ----     | 39,693            | 4.3%                | ----              |
| 91      | Silver Bay       | On- & Off-Sale | ----           | 1,860      | 904,189   | 547,567          | 356,622      | 39.4%               | 322,936   | 33,686        | 1,504        | 8,435    | 26,755            | 3.0%                | ----              |
| 92      | Proctor          | Off-Sale Only  | ----           | 3,100      | 891,882   | 643,160          | 248,722      | 27.9%               | 200,196   | 48,526        | 120          | ----     | 48,646            | 5.5%                | 3,300             |
| 93      | Tracy            | On- & Off-Sale | ----           | 2,135      | 867,299   | 516,735          | 350,564      | 40.4%               | 335,770   | 14,794        | 9,838        | 53       | 24,579            | 2.8%                | 10,000            |
| 94      | Waverly          | On- & Off-Sale | ----           | 1,390      | 840,889   | 573,010          | 267,879      | 31.9%               | 262,296   | 5,583         | 215          | 1,907    | 3,891             | 0.5%                | ----              |
| 95      | Le Center        | On- & Off-Sale | ----           | 2,506      | 827,787   | 515,642          | 312,145      | 37.7%               | 239,958   | 72,187        | 57           | 5,606    | 66,638            | 8.1%                | 25,000            |
| 96      | Howard Lake      | On- & Off-Sale | ----           | 2,046      | 799,648   | 591,140          | 208,508      | 26.1%               | 240,640   | (32,132)      | 12,992       | 11,374   | (30,514)          | -3.8%               | ----              |
| 97      | Sherburn         | On- & Off-Sale | ----           | 1,101      | 788,522   | 507,276          | 281,246      | 35.7%               | 283,490   | (2,244)       | 7            | 295      | (2,532)           | -0.3%               | 10,000            |
| 98      | Menahga          | On- & Off-Sale | ----           | 1,342      | 774,890   | 472,674          | 302,216      | 39.0%               | 255,872   | 46,344        | 5,023        | ----     | 51,367            | 6.6%                | 60,000            |

**Table 6**  
**Comparison of City Liquor Store Operations - 2014**  
**Ranked by Gross Sales**

| Ranking | Name of City    | Type of Store  | Foot-<br>notes | Population | Sales   | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------|-----------------|----------------|----------------|------------|---------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|         |                 |                |                |            |         |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
| 99      | Wells           | On- & Off-Sale | ----           | 2,297      | 760,770 | 544,462          | 216,308      | 28.4%               | 275,206   | (58,898)      | 6,336        | ----     | (52,562)          | -6.9%               | (100,000)         |
| 100     | Osakis          | On- & Off-Sale | ----           | 1,753      | 760,328 | 435,159          | 325,169      | 42.8%               | 288,112   | 37,057        | 18,398       | ----     | 55,455            | 7.3%                | ----              |
| 101     | Lake Park       | On- & Off-Sale | ----           | 800        | 689,239 | 395,401          | 293,838      | 42.6%               | 275,479   | 18,359        | ----         | ----     | 18,359            | 2.7%                | ----              |
| 102     | New York Mills  | On- & Off-Sale | ----           | 1,227      | 682,751 | 432,635          | 250,116      | 36.6%               | 201,458   | 48,658        | 4,695        | ----     | 53,353            | 7.8%                | 54,000            |
| 103     | Kenyon          | On- & Off-Sale | ----           | 1,828      | 674,823 | 444,431          | 230,392      | 34.1%               | 219,104   | 11,288        | 11,844       | 2,603    | 20,529            | 3.0%                | ----              |
| 104     | Plainview       | On- & Off-Sale | ----           | 3,331      | 658,972 | 430,904          | 228,068      | 34.6%               | 226,575   | 1,493         | 13,088       | ----     | 14,581            | 2.2%                | ----              |
| 105     | Parkers Prairie | On- & Off-Sale | ----           | 1,016      | 636,554 | 423,725          | 212,829      | 33.4%               | 221,113   | (8,284)       | 22,297       | 23,902   | (9,889)           | -1.6%               | ----              |
| 106     | Miltona         | On- & Off-Sale | ----           | 432        | 632,760 | 358,153          | 274,607      | 43.4%               | 252,758   | 21,849        | 913          | ----     | 22,762            | 3.6%                | ----              |
| 107     | Caledonia       | Off-Sale Only  | ----           | 2,824      | 631,724 | 478,859          | 152,865      | 24.2%               | 139,954   | 12,911        | 765          | ----     | 13,676            | 2.2%                | ----              |
| 108     | Sleepy Eye      | Off-Sale Only  | ----           | 3,541      | 626,996 | 479,380          | 147,616      | 23.5%               | 143,235   | 4,381         | 5,571        | ----     | 9,952             | 1.6%                | 5,000             |
| 109     | Nevis           | On- & Off-Sale | ----           | 404        | 623,861 | 349,777          | 274,084      | 43.9%               | 226,146   | 47,938        | 3,469        | ----     | 51,407            | 8.2%                | 35,000            |
| 110     | Sacred Heart    | On- & Off-Sale | ----           | 524        | 607,355 | 368,717          | 238,638      | 39.3%               | 217,207   | 21,431        | 18,764       | 1,069    | 39,126            | 6.4%                | ----              |
| 111     | Mapleton        | On- & Off-Sale | ----           | 1,760      | 602,252 | 337,257          | 264,995      | 44.0%               | 220,260   | 44,735        | 28,085       | ----     | 72,820            | 12.1%               | ----              |
| 112     | Frazee          | On- & Off-Sale | ----           | 1,396      | 595,603 | 399,081          | 196,522      | 33.0%               | 221,510   | (24,988)      | 111          | ----     | (24,877)          | -4.2%               | ----              |
| 113     | Remer           | On- & Off-Sale | [0]            | 375        | 590,942 | 389,453          | 201,489      | 34.1%               | 212,113   | (10,624)      | ----         | ----     | (10,624)          | -1.8%               | 32,000            |
| 114     | Finlayson       | On- & Off-Sale | ----           | 310        | 556,315 | 315,157          | 241,158      | 43.3%               | 185,523   | 55,635        | 5,016        | ----     | 60,651            | 10.9%               | 13,433            |
| 115     | Silver Lake     | On- & Off-Sale | ----           | 813        | 553,511 | 290,682          | 262,829      | 47.5%               | 219,215   | 43,614        | 445          | ----     | 44,059            | 8.0%                | ----              |
| 116     | Sebeka          | On- & Off-Sale | ----           | 707        | 548,802 | 313,295          | 235,507      | 42.9%               | 208,086   | 27,421        | 33           | ----     | 27,454            | 5.0%                | (200,000)         |
| 117     | Orr             | On- & Off-Sale | ----           | 301        | 543,350 | 318,429          | 224,921      | 41.4%               | 163,761   | 61,160        | 6,216        | ----     | 67,376            | 12.4%               | 35,500            |
| 118     | Fairfax         | On- & Off-Sale | ----           | 1,197      | 542,546 | 281,354          | 261,192      | 48.1%               | 265,946   | (4,754)       | 7,266        | ----     | 2,512             | 0.5%                | ----              |
| 119     | Twin Valley     | On- & Off-Sale | ----           | 809        | 532,467 | 299,723          | 232,744      | 43.7%               | 216,065   | 16,679        | 287          | ----     | 16,966            | 3.2%                | 15,000            |
| 120     | Audubon         | On- & Off-Sale | ----           | 532        | 520,286 | 327,554          | 192,732      | 37.0%               | 202,945   | (10,213)      | 2,360        | 6,447    | (14,300)          | -2.7%               | 500               |
| 121     | Ada             | On- & Off-Sale | ----           | 1,673      | 517,394 | 317,046          | 200,348      | 38.7%               | 187,039   | 13,309        | ----         | ----     | 13,309            | 2.6%                | (11,053)          |
| 122     | Randall         | On- & Off-Sale | ----           | 638        | 505,691 | 329,688          | 176,003      | 34.8%               | 188,267   | (12,264)      | 7,788        | ----     | (4,476)           | -0.9%               | ----              |
| 123     | Darwin          | Off-Sale Only  | ----           | 353        | 499,757 | 394,718          | 105,039      | 21.0%               | 94,404    | 10,635        | 2,221        | ----     | 12,856            | 2.6%                | ----              |
| 124     | Walnut Grove    | On- & Off-Sale | ----           | 846        | 497,365 | 249,923          | 247,442      | 49.8%               | 246,389   | 1,053         | 1,090        | 1,432    | 711               | 0.1%                | 3,000             |
| 125     | Clearbrook      | On- & Off-Sale | ----           | 522        | 496,332 | 274,692          | 221,640      | 44.7%               | 183,127   | 38,513        | ----         | ----     | 38,513            | 7.8%                | 10,000            |
| 126     | Appleton        | Off-Sale Only  | ----           | 1,374      | 493,350 | 355,407          | 137,943      | 28.0%               | 112,111   | 25,832        | 4,529        | ----     | 30,361            | 6.2%                | ----              |
| 127     | Underwood       | Off-Sale Only  | ----           | 341        | 492,419 | 366,031          | 126,388      | 25.7%               | 78,170    | 48,218        | 162          | ----     | 48,380            | 9.8%                | 20,000            |
| 128     | Brandon         | On- & Off-Sale | [0]            | 497        | 487,795 | 283,020          | 204,775      | 42.0%               | 169,632   | 35,143        | 468          | ----     | 35,611            | 7.3%                | 105,000           |
| 129     | Vergas          | Off-Sale Only  | ----           | 347        | 485,749 | 389,980          | 95,769       | 19.7%               | 123,791   | (28,022)      | 5,960        | 3,000    | (25,062)          | -5.2%               | 25,000            |
| 130     | Callaway        | On- & Off-Sale | ----           | 233        | 485,337 | 243,441          | 241,896      | 49.8%               | 217,239   | 24,657        | 1,512        | ----     | 26,169            | 5.4%                | 19,980            |
| 131     | Barnum          | On- & Off-Sale | ----           | 611        | 479,066 | 241,586          | 237,480      | 49.6%               | 230,642   | 6,838         | 26,770       | ----     | 33,608            | 7.0%                | ----              |
| 132     | Mentor          | On- & Off-Sale | ----           | 153        | 477,429 | 252,284          | 225,145      | 47.2%               | 180,738   | 44,407        | 4,860        | ----     | 49,267            | 10.3%               | 34,233            |
| 133     | Madelia         | Off-Sale Only  | ----           | 2,320      | 473,486 | 358,874          | 114,612      | 24.2%               | 55,110    | 59,502        | 67           | ----     | 59,569            | 12.6%               | 30,000            |
| 134     | Boyd            | On- & Off-Sale | ----           | 163        | 461,755 | 237,565          | 224,190      | 48.6%               | 200,609   | 23,581        | 28,650       | ----     | 52,231            | 11.3%               | (17,000)          |
| 135     | Ivanhoe         | On- & Off-Sale | ----           | 553        | 458,549 | 285,119          | 173,430      | 37.8%               | 183,403   | (9,973)       | 15           | 228      | (10,186)          | -2.2%               | ----              |
| 136     | Ranier          | On- & Off-Sale | ----           | 583        | 451,019 | 187,702          | 263,317      | 58.4%               | 199,374   | 63,943        | 3,605        | ----     | 67,548            | 15.0%               | 40,000            |
| 137     | Lakefield       | Off-Sale Only  | ----           | 1,712      | 447,763 | 323,346          | 124,417      | 27.8%               | 88,299    | 36,118        | 2,918        | ----     | 39,036            | 8.7%                | 3,000             |
| 138     | Beaver Bay      | On- & Off-Sale | ----           | 182        | 440,554 | 252,725          | 187,829      | 42.6%               | 208,559   | (20,730)      | 3,538        | ----     | (17,192)          | -3.9%               | ----              |
| 139     | Dawson          | Off-Sale Only  | ----           | 1,492      | 438,827 | 304,750          | 134,077      | 30.6%               | 136,409   | (2,332)       | 529          | ----     | (1,803)           | -0.4%               | ----              |
| 140     | Kelliher        | On- & Off-Sale | ----           | 266        | 436,734 | 243,422          | 193,312      | 44.3%               | 178,472   | 14,840        | 1,329        | ----     | 16,169            | 3.7%                | 20,000            |
| 141     | Buffalo Lake    | On- & Off-Sale | ----           | 695        | 433,466 | 232,847          | 200,619      | 46.3%               | 215,955   | (15,336)      | 8,802        | ----     | (6,534)           | -1.5%               | ----              |
| 142     | De Graff        | On- & Off-Sale | ----           | 124        | 429,959 | 241,666          | 188,293      | 43.8%               | 201,596   | (13,303)      | 32,265       | 8,450    | 10,512            | 2.4%                | 600               |
| 143     | Fifty Lakes     | On- & Off-Sale | ----           | 400        | 425,201 | 201,440          | 223,761      | 52.6%               | 219,584   | 4,177         | ----         | ----     | 4,177             | 1.0%                | ----              |
| 144     | Madison         | Off-Sale Only  | ----           | 1,500      | 424,616 | 321,181          | 103,435      | 24.4%               | 88,188    | 15,247        | 1,099        | ----     | 16,346            | 3.8%                | 20,000            |
| 145     | Ogilvie         | On- & Off-Sale | ----           | 356        | 408,884 | 226,993          | 181,891      | 44.5%               | 172,908   | 8,983         | 204          | ----     | 9,187             | 2.2%                | 2,500             |
| 146     | Balaton         | On- & Off-Sale | ----           | 631        | 399,391 | 248,771          | 150,620      | 37.7%               | 154,258   | (3,638)       | 1,357        | ----     | (2,281)           | -0.6%               | 1                 |
| 147     | Ulen            | On- & Off-Sale | ----           | 558        | 396,756 | 186,216          | 210,540      | 53.1%               | 189,889   | 20,651        | 350          | ----     | 21,001            | 5.3%                | ----              |

**Table 6**  
**Comparison of City Liquor Store Operations - 2014**  
**Ranked by Gross Sales**

| Ranking | Name of City  | Type of Store  | Foot-<br>notes | Population | Sales   | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------|---------------|----------------|----------------|------------|---------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|         |               |                |                |            |         |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
|         |               |                |                |            |         |                  |              |                     |           |               |              |          |                   |                     |                   |
| 148     | Littlefork    | On- & Off-Sale | ----           | 624        | 390,815 | 227,262          | 163,553      | 41.8%               | 185,180   | (21,627)      | 3,217        | ----     | (18,410)          | -4.7%               | ----              |
| 149     | Saint Hilaire | On- & Off-Sale | ----           | 279        | 385,703 | 225,890          | 159,813      | 41.4%               | 164,206   | (4,393)       | 551          | ----     | (3,842)           | -1.0%               | ----              |
| 150     | Medford       | On- & Off-Sale | ----           | 1,242      | 381,318 | 205,820          | 175,498      | 46.0%               | 182,209   | (6,711)       | 8,914        | ----     | 2,203             | 0.6%                | ----              |
| 151     | Cromwell      | On- & Off-Sale | ----           | 241        | 380,526 | 202,749          | 177,777      | 46.7%               | 189,763   | (11,986)      | 2,145        | ----     | (9,841)           | -2.6%               | 50,000            |
| 152     | Hitterdal     | On- & Off-Sale | ----           | 205        | 377,455 | 177,703          | 199,752      | 52.9%               | 195,272   | 4,480         | 56           | ----     | 4,536             | 1.2%                | ----              |
| 153     | Clontarf      | On- & Off-Sale | ----           | 153        | 374,383 | 211,909          | 162,474      | 43.4%               | 193,195   | (30,721)      | 32,500       | ----     | 1,779             | 0.5%                | 3,089             |
| 154     | Akeley        | On- & Off-Sale | ----           | 439        | 374,086 | 216,592          | 157,494      | 42.1%               | 143,600   | 13,894        | 23           | ----     | 13,917            | 3.7%                | 1,750             |
| 155     | Spring Grove  | On- & Off-Sale | ----           | 1,305      | 373,415 | 251,774          | 121,641      | 32.6%               | 134,514   | (12,873)      | 3,235        | ----     | (9,638)           | -2.6%               | ----              |
| 156     | Elizabeth     | Off-Sale Only  | ----           | 170        | 373,295 | 283,872          | 89,423       | 24.0%               | 67,449    | 21,974        | ----         | ----     | 21,974            | 5.9%                | ----              |
| 157     | Ogema         | On- & Off-Sale | [0]            | 187        | 369,738 | 188,651          | 181,087      | 49.0%               | 125,449   | 55,638        | 267          | 503      | 55,402            | 15.0%               | ----              |
| 158     | Holdingsford  | On- & Off-Sale | ----           | 713        | 369,304 | 209,270          | 160,034      | 43.3%               | 187,202   | (27,168)      | 11,453       | 1,363    | (17,078)          | -4.6%               | ----              |
| 159     | Barnesville   | Off-Sale Only  | ----           | 2,621      | 366,935 | 284,507          | 82,428       | 22.5%               | 88,581    | (6,153)       | 2,269        | ----     | (3,884)           | -1.1%               | 6,000             |
| 160     | Heron Lake    | On- & Off-Sale | ----           | 690        | 366,214 | 201,059          | 165,155      | 45.1%               | 143,208   | 21,947        | 139          | 2,515    | 19,571            | 5.3%                | ----              |
| 161     | Northome      | On- & Off-Sale | ----           | 186        | 357,852 | 206,896          | 150,956      | 42.2%               | 128,079   | 22,877        | 6            | ----     | 22,883            | 6.4%                | 20,000            |
| 162     | Clarissa      | On- & Off-Sale | ----           | 668        | 355,868 | 226,422          | 129,446      | 36.4%               | 143,810   | (14,364)      | 4,266        | ----     | (10,098)          | -2.8%               | ----              |
| 163     | Millerville   | On- & Off-Sale | ----           | 107        | 353,629 | 196,679          | 156,950      | 44.4%               | 142,026   | 14,924        | 3,370        | 1,262    | 17,032            | 4.8%                | ----              |
| 164     | Big Falls     | On- & Off-Sale | ----           | 232        | 351,344 | 179,128          | 172,216      | 49.0%               | 167,654   | 4,562         | 534          | ----     | 5,096             | 1.5%                | 7,852             |
| 165     | Goodridge     | On- & Off-Sale | ----           | 136        | 350,213 | 179,175          | 171,038      | 48.8%               | 164,240   | 6,798         | ----         | ----     | 6,798             | 1.9%                | 37,238            |
| 166     | Danvers       | On- & Off-Sale | ----           | 94         | 345,676 | 186,391          | 159,285      | 46.1%               | 159,917   | (632)         | 804          | ----     | 172               | 0.0%                | ----              |
| 167     | West Concord  | On- & Off-Sale | ----           | 787        | 345,596 | 192,107          | 153,489      | 44.4%               | 165,854   | (12,365)      | 4,252        | ----     | (8,113)           | -2.3%               | ----              |
| 168     | Palisade      | On- & Off-Sale | ----           | 166        | 343,781 | 196,901          | 146,880      | 42.7%               | 123,898   | 22,982        | 15,552       | ----     | 38,534            | 11.2%               | 19,500            |
| 169     | Foreston      | On- & Off-Sale | ----           | 527        | 343,757 | 157,749          | 186,008      | 54.1%               | 174,292   | 11,716        | 7,860        | 630      | 18,946            | 5.5%                | 10,000            |
| 170     | Gilman        | On- & Off-Sale | [0]            | 239        | 341,551 | 155,423          | 186,128      | 54.5%               | 185,601   | 526           | 11,894       | ----     | 12,420            | 3.6%                | ----              |
| 171     | Wolf Lake     | On- & Off-Sale | ----           | 60         | 339,594 | 176,366          | 163,228      | 48.1%               | 140,683   | 22,545        | 1,263        | 1,787    | 22,021            | 6.5%                | 14,000            |
| 172     | Mazeppa       | On- & Off-Sale | ----           | 846        | 336,904 | 200,632          | 136,272      | 40.4%               | 151,995   | (15,723)      | 7,750        | ----     | (7,973)           | -2.4%               | ----              |
| 173     | Flensburg     | On- & Off-Sale | [0]            | 224        | 335,950 | 179,285          | 156,665      | 46.6%               | 183,075   | (26,410)      | 4,103        | 3,674    | (25,981)          | -7.7%               | ----              |
| 174     | Dalton        | Off-Sale Only  | ----           | 249        | 321,199 | 246,507          | 74,692       | 23.3%               | 80,426    | (5,734)       | 1,037        | ----     | (4,697)           | -1.5%               | ----              |
| 175     | Williams      | On- & Off-Sale | ----           | 185        | 311,935 | 177,901          | 134,034      | 43.0%               | 147,329   | (13,295)      | ----         | ----     | (13,295)          | -4.3%               | ----              |
| 176     | Russell       | On- & Off-Sale | ----           | 325        | 293,024 | 154,097          | 138,927      | 47.4%               | 120,581   | 18,346        | 1,115        | ----     | 19,461            | 6.6%                | ----              |
| 177     | Lancaster     | On- & Off-Sale | ----           | 342        | 289,946 | 153,556          | 136,390      | 47.0%               | 123,785   | 12,605        | 3,794        | ----     | 16,399            | 5.7%                | 29,000            |
| 178     | Vesta         | On- & Off-Sale | ----           | 304        | 287,235 | 157,431          | 129,804      | 45.2%               | 109,278   | 20,526        | ----         | ----     | 20,526            | 7.1%                | (10,000)          |
| 179     | Hanska        | On- & Off-Sale | ----           | 380        | 280,726 | 155,057          | 125,669      | 44.8%               | 110,548   | 15,121        | 5,742        | 126      | 20,737            | 7.4%                | 10,000            |
| 180     | South Haven   | On- & Off-Sale | ----           | 190        | 280,081 | 134,351          | 145,730      | 52.0%               | 139,989   | 5,741         | 2,272        | ----     | 8,013             | 2.9%                | ----              |
| 181     | Eagle Bend    | On- & Off-Sale | ----           | 517        | 271,571 | 150,520          | 121,051      | 44.6%               | 113,310   | 7,741         | 16,106       | ----     | 23,847            | 8.8%                | 8,000             |
| 182     | Okabena       | On- & Off-Sale | ----           | 187        | 270,816 | 163,654          | 107,162      | 39.6%               | 137,290   | (30,128)      | ----         | ----     | (30,128)          | -11.1%              | ----              |
| 183     | Erhard        | Off-Sale Only  | ----           | 142        | 263,251 | 193,572          | 69,679       | 26.5%               | 69,511    | 168           | 2,125        | ----     | 2,293             | 0.9%                | ----              |
| 184     | Verndale      | On- & Off-Sale | ----           | 594        | 256,297 | 137,806          | 118,491      | 46.2%               | 109,537   | 8,954         | 25           | ----     | 8,979             | 3.5%                | ----              |
| 185     | Conger        | On- & Off-Sale | ----           | 139        | 245,245 | 151,789          | 93,456       | 38.1%               | 116,119   | (22,663)      | 7,053        | ----     | (15,610)          | -6.4%               | 3,600             |
| 186     | Hadley        | On- & Off-Sale | ----           | 54         | 243,054 | 110,178          | 132,876      | 54.7%               | 154,495   | (21,619)      | 7,034        | ----     | (14,585)          | -6.0%               | (12,242)          |
| 187     | Avoca         | On- & Off-Sale | ----           | 141        | 231,197 | 114,695          | 116,502      | 50.4%               | 112,856   | 3,646         | 3,057        | 3,884    | 2,819             | 1.2%                | 18,600            |
| 188     | Butterfield   | Off-Sale Only  | ----           | 584        | 230,420 | 167,508          | 62,912       | 27.3%               | 55,345    | 7,567         | 28,037       | 24,703   | 10,901            | 4.7%                | ----              |
| 189     | Hanley Falls  | On- & Off-Sale | ----           | 289        | 215,682 | 121,354          | 94,328       | 43.7%               | 110,222   | (15,894)      | 4,040        | ----     | (11,854)          | -5.5%               | ----              |
| 190     | Kiester       | Off-Sale Only  | ----           | 487        | 202,656 | 146,705          | 55,951       | 27.6%               | 52,781    | 3,170         | 44,920       | 39,230   | 8,860             | 4.4%                | 20,000            |
| 191     | Cleveland     | On- & Off-Sale | ----           | 721        | 200,670 | 112,016          | 88,654       | 44.2%               | 105,666   | (17,012)      | 21,835       | 255      | 4,568             | 2.3%                | ----              |
| 192     | Lewisville    | On- & Off-Sale | ----           | 240        | 178,005 | 98,283           | 79,722       | 44.8%               | 87,475    | (7,753)       | 11,718       | ----     | 3,965             | 2.2%                | ----              |
| 193     | Waldorf       | On- & Off-Sale | [0][21]        | 224        | 132,003 | 99,184           | 32,819       | 24.9%               | 69,004    | (36,225)      | 84,305       | ----     | 48,080            | 36.4%               | 53,082            |
| 194     | Elmore        | Off-Sale Only  | ----           | 586        | 122,145 | 92,610           | 29,535       | 24.2%               | 32,270    | (2,735)       | 52           | ----     | (2,683)           | -2.2%               | ----              |
| 195     | Round Lake    | Off-Sale Only  | ----           | 377        | 121,410 | 86,867           | 34,543       | 28.5%               | 38,753    | (4,210)       | 2,333        | ----     | (1,877)           | -1.5%               | ----              |
| 196     | Browns Valley | On- & Off-Sale | [21]           | 583        | 67,045  | 28,623           | 38,422       | 57.3%               | 35,381    | 3,041         | 6,701        | ----     | 9,742             | 14.5%               | 123,322           |

**Table 6**  
**Comparison of City Liquor Store Operations - 2014**  
**Ranked by Gross Sales**

| Ranking                   | Name of City | Type of Store  | Foot-<br>notes | Population     | Sales                | Cost<br>of Sales     | Gross Profit        |                     | Operating           |                     | Nonoperating       |                    | Net Profit/(Loss)   |                     | Net<br>Transfers*   |
|---------------------------|--------------|----------------|----------------|----------------|----------------------|----------------------|---------------------|---------------------|---------------------|---------------------|--------------------|--------------------|---------------------|---------------------|---------------------|
|                           |              |                |                |                |                      |                      | Amount              | Percent<br>of Sales | Expenses            | Income/(Loss)       | Revenues           | Expenses           | Amount              | Percent<br>of Sales |                     |
| 197                       | Winton       | On- & Off-Sale | [32]           | 170            | 779                  | ----                 | 779                 | 100.0%              | 49,928              | (49,149)            | 2,183              | 9,396              | (56,362)            | -7235.2%            | (56,362)            |
| 198                       | Kellogg      | On- & Off-Sale | [21]           | 441            | ----                 | ----                 | ----                | ----                | 1,312               | (1,312)             | 2,047              | ----               | 735                 | ----                | ----                |
| 199                       | Lake Benton  | On- & Off-Sale | [32]           | 674            | ----                 | ----                 | ----                | ----                | ----                | ----                | ----               | ----               | ----                | ----                | 10,207              |
| 200                       | Wilmont      | On- & Off-Sale | [32]           | 340            | ----                 | ----                 | ----                | ----                | 1,212               | (1,212)             | 73                 | ----               | (1,139)             | ----                | 72,531              |
| <b>Off-Sale Only</b>      |              |                |                | <b>845,633</b> | <b>\$266,944,621</b> | <b>\$197,174,395</b> | <b>\$69,770,226</b> | <b>26.1%</b>        | <b>\$45,869,378</b> | <b>\$23,900,848</b> | <b>\$1,355,869</b> | <b>\$1,347,448</b> | <b>\$23,909,269</b> | <b>9.0%</b>         | <b>\$16,841,014</b> |
| <b>On- &amp; Off-Sale</b> |              |                |                | <b>98,028</b>  | <b>\$68,668,552</b>  | <b>\$41,263,431</b>  | <b>\$27,405,121</b> | <b>39.9%</b>        | <b>\$24,344,376</b> | <b>\$3,060,745</b>  | <b>\$765,465</b>   | <b>\$471,392</b>   | <b>\$3,354,818</b>  | <b>4.9%</b>         | <b>\$2,259,943</b>  |
| <b>All Stores</b>         |              |                |                | <b>943,661</b> | <b>\$335,613,173</b> | <b>\$238,437,826</b> | <b>\$97,175,347</b> | <b>29.0%</b>        | <b>\$70,213,754</b> | <b>\$26,961,593</b> | <b>\$2,121,334</b> | <b>\$1,818,840</b> | <b>\$27,264,087</b> | <b>8.1%</b>         | <b>\$19,100,957</b> |

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[21] Discontinued liquor operations in previous year.

[32] The enterprise fund was not in operation.

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

**Table 7**  
**Comparison of City Liquor Store Operations - 2014**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking | Name of City      | Type of Store  | Foot-<br>notes | Population | Sales      | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------|-------------------|----------------|----------------|------------|------------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|         |                   |                |                |            |            |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
| 1       | Waldorf           | On- & Off-Sale | [0][21]        | 224        | \$132,003  | \$99,184         | \$32,819     | 24.9%               | \$69,044  | (\$36,225)    | \$84,305     | \$----   | \$48,080          | 36.4%               | \$53,082          |
| 2       | Roseau            | Off-Sale Only  | ----           | 2,663      | 1,901,367  | 1,351,832        | 549,535      | 28.9%               | 228,500   | 321,035       | 879          | ----     | 321,914           | 16.9%               | 200,000           |
| 3       | Elk River         | Off-Sale Only  | ----           | 23,730     | 6,825,342  | 4,750,195        | 2,075,147    | 30.4%               | 1,026,678 | 1,048,469     | 105,639      | ----     | 1,154,108         | 16.9%               | 685,060           |
| 4       | Grand Marais      | Off-Sale Only  | ----           | 1,367      | 1,913,648  | 1,279,192        | 634,456      | 33.2%               | 317,278   | 317,178       | 3,567        | ----     | 320,745           | 16.8%               | 200,000           |
| 5       | Saint James       | Off-Sale Only  | ----           | 4,604      | 1,050,931  | 696,313          | 354,618      | 33.7%               | 184,315   | 170,303       | 3,668        | ----     | 173,971           | 16.6%               | 223,690           |
| 6       | Ogema             | On- & Off-Sale | [0]            | 187        | 369,738    | 188,651          | 181,087      | 49.0%               | 125,449   | 55,638        | 267          | 503      | 55,402            | 15.0%               | ----              |
| 7       | Ranier            | On- & Off-Sale | ----           | 583        | 451,019    | 187,702          | 263,317      | 58.4%               | 199,374   | 63,943        | 3,605        | ----     | 67,548            | 15.0%               | 40,000            |
| 8       | Buffalo           | Off-Sale Only  | ----           | 15,911     | 4,632,524  | 3,319,129        | 1,313,395    | 28.4%               | 787,108   | 526,287       | 188,937      | 31,302   | 683,922           | 14.8%               | 550,000           |
| 9       | Fairmont          | Off-Sale Only  | ----           | 10,464     | 3,446,047  | 2,469,101        | 976,946      | 28.3%               | 482,580   | 494,366       | 10,420       | ----     | 504,786           | 14.6%               | 187,500           |
| 10      | Browns Valley     | On- & Off-Sale | [21]           | 583        | 67,045     | 28,623           | 38,422       | 57.3%               | 35,381    | 3,041         | 6,701        | ----     | 9,742             | 14.5%               | 123,322           |
| 11      | Bemidji           | Off-Sale Only  | ----           | 14,376     | 5,556,520  | 3,905,273        | 1,651,247    | 29.7%               | 837,815   | 813,432       | 13,950       | 21,976   | 805,406           | 14.5%               | 395,810           |
| 12      | Marshall          | Off-Sale Only  | ----           | 13,719     | 3,934,677  | 2,919,504        | 1,015,173    | 25.8%               | 448,948   | 566,225       | 1,805        | ----     | 568,030           | 14.4%               | 375,000           |
| 13      | Pipestone         | Off-Sale Only  | ----           | 4,239      | 1,502,213  | 1,086,098        | 416,115      | 27.7%               | 213,543   | 202,572       | 3,108        | ----     | 205,680           | 13.7%               | 88,000            |
| 14      | Detroit Lakes     | Off-Sale Only  | ----           | 9,053      | 5,798,826  | 4,215,032        | 1,583,794    | 27.3%               | 657,966   | 925,828       | 16,132       | 151,801  | 790,159           | 13.6%               | 544,960           |
| 15      | Windom            | Off-Sale Only  | ----           | 4,636      | 1,686,879  | 1,177,103        | 509,776      | 30.2%               | 285,502   | 224,274       | 2,616        | ----     | 226,890           | 13.5%               | 70,000            |
| 16      | Isanti            | Off-Sale Only  | ----           | 5,409      | 2,414,876  | 1,751,938        | 662,938      | 27.5%               | 358,507   | 304,431       | 14,587       | ----     | 319,018           | 13.2%               | 200,000           |
| 17      | Perham            | Off-Sale Only  | ----           | 3,204      | 3,068,699  | 2,268,417        | 800,282      | 26.1%               | 376,024   | 424,258       | 7,928        | 28,772   | 403,414           | 13.1%               | 139,250           |
| 18      | Worthington       | Off-Sale Only  | ----           | 12,986     | 3,449,343  | 2,570,234        | 879,109      | 25.5%               | 435,914   | 443,195       | 6,699        | ----     | 449,894           | 13.0%               | 225,000           |
| 19      | Warroad           | Off-Sale Only  | ----           | 1,781      | 1,483,385  | 1,086,536        | 396,849      | 26.8%               | 207,960   | 188,889       | ----         | ----     | 188,889           | 12.7%               | 85,000            |
| 20      | Walker            | Off-Sale Only  | ----           | 937        | 932,263    | 689,165          | 243,098      | 26.1%               | 126,200   | 116,898       | 461          | ----     | 117,359           | 12.6%               | 95,600            |
| 21      | Madelia           | Off-Sale Only  | ----           | 2,320      | 473,486    | 358,874          | 114,612      | 24.2%               | 55,110    | 59,502        | 67           | ----     | 59,569            | 12.6%               | 30,000            |
| 22      | Long Prairie      | Off-Sale Only  | ----           | 3,421      | 1,381,852  | 1,022,477        | 359,375      | 26.0%               | 194,657   | 164,718       | 8,816        | ----     | 173,534           | 12.6%               | 90,000            |
| 23      | Orr               | On- & Off-Sale | ----           | 301        | 543,350    | 318,429          | 224,921      | 41.4%               | 163,761   | 61,160        | 6,216        | ----     | 67,376            | 12.4%               | 35,500            |
| 24      | Mapleton          | On- & Off-Sale | ----           | 1,760      | 602,252    | 337,257          | 264,995      | 44.0%               | 220,260   | 44,735        | 28,085       | ----     | 72,820            | 12.1%               | ----              |
| 25      | Big Lake          | Off-Sale Only  | ----           | 10,587     | 3,725,408  | 2,649,008        | 1,076,400    | 28.9%               | 546,389   | 530,011       | 4,415        | 86,644   | 447,782           | 12.0%               | 312,245           |
| 26      | Monticello        | Off-Sale Only  | ----           | 13,125     | 5,166,066  | 3,876,697        | 1,289,369    | 25.0%               | 694,567   | 594,802       | 13,381       | ----     | 608,183           | 11.8%               | 600,000           |
| 27      | Fergus Falls      | Off-Sale Only  | ----           | 13,280     | 5,567,249  | 3,976,930        | 1,590,319    | 28.6%               | 943,274   | 647,045       | 31,924       | 26,607   | 652,362           | 11.7%               | 571,539           |
| 28      | Longville         | On- & Off-Sale | ----           | 157        | 1,464,774  | 902,453          | 562,321      | 38.4%               | 390,281   | 172,040       | 263          | 4,785    | 167,518           | 11.4%               | 263,361           |
| 29      | Apple Valley      | Off-Sale Only  | ----           | 50,330     | 9,292,224  | 6,600,147        | 2,692,077    | 29.0%               | 1,612,171 | 1,079,906     | 94,885       | 112,141  | 1,062,650         | 11.4%               | 600,000           |
| 30      | Boyd              | On- & Off-Sale | ----           | 163        | 461,755    | 237,565          | 224,190      | 48.6%               | 200,609   | 23,581        | 28,650       | ----     | 52,231            | 11.3%               | (17,000)          |
| 31      | Palisade          | On- & Off-Sale | ----           | 166        | 343,781    | 196,901          | 146,880      | 42.7%               | 123,898   | 22,982        | 15,552       | ----     | 38,534            | 11.2%               | 19,500            |
| 32      | Jackson           | Off-Sale Only  | ----           | 3,369      | 1,192,484  | 864,987          | 327,497      | 27.5%               | 198,061   | 129,436       | 2,329        | ----     | 131,765           | 11.0%               | 41,000            |
| 33      | Finlayson         | On- & Off-Sale | ----           | 310        | 556,315    | 315,157          | 241,158      | 43.3%               | 185,523   | 55,635        | 5,016        | ----     | 60,651            | 10.9%               | 13,433            |
| 34      | Wadena            | Off-Sale Only  | ----           | 4,092      | 1,925,724  | 1,447,963        | 477,761      | 24.8%               | 276,973   | 200,788       | 7,205        | ----     | 207,993           | 10.8%               | 169,151           |
| 35      | Mentor            | On- & Off-Sale | ----           | 153        | 477,429    | 252,284          | 225,145      | 47.2%               | 180,738   | 44,407        | 4,860        | ----     | 49,267            | 10.3%               | 34,233            |
| 36      | Delano            | Off-Sale Only  | ----           | 5,757      | 2,457,665  | 1,757,007        | 700,658      | 28.5%               | 453,625   | 247,033       | 2,070        | ----     | 249,103           | 10.1%               | 150,000           |
| 37      | Thief River Falls | Off-Sale Only  | ----           | 8,722      | 4,567,026  | 3,492,530        | 1,074,496    | 23.5%               | 620,554   | 453,942       | 8,428        | ----     | 462,370           | 10.1%               | 373,677           |
| 38      | Princeton         | Off-Sale Only  | ----           | 4,732      | 3,279,223  | 2,439,790        | 839,433      | 25.6%               | 540,804   | 298,629       | 27,064       | ----     | 325,693           | 9.9%                | 55,239            |
| 39      | Eden Prairie      | Off-Sale Only  | ----           | 62,593     | 12,198,670 | 8,805,885        | 3,392,785    | 27.8%               | 2,209,455 | 1,183,330     | 22,164       | ----     | 1,205,494         | 9.9%                | 1,000,000         |
| 40      | Glenwood          | Off-Sale Only  | ----           | 2,560      | 1,328,449  | 1,002,327        | 326,122      | 24.5%               | 196,696   | 129,426       | 1,472        | ----     | 130,898           | 9.9%                | 441,668           |
| 41      | Mora              | Off-Sale Only  | ----           | 3,523      | 2,883,872  | 2,098,114        | 785,758      | 27.2%               | 505,178   | 280,580       | 3,301        | ----     | 283,881           | 9.8%                | 270,000           |
| 42      | Underwood         | Off-Sale Only  | ----           | 341        | 492,419    | 366,031          | 126,388      | 25.7%               | 78,170    | 48,218        | 162          | ----     | 48,380            | 9.8%                | 20,000            |
| 43      | Aitkin            | Off-Sale Only  | ----           | 2,151      | 1,007,495  | 759,700          | 247,795      | 24.6%               | 172,096   | 75,699        | 23,247       | ----     | 98,946            | 9.8%                | 59,500            |
| 44      | Blackduck         | On- & Off-Sale | ----           | 797        | 955,873    | 587,334          | 368,539      | 38.6%               | 302,943   | 65,596        | 27,039       | ----     | 92,635            | 9.7%                | 60,000            |
| 45      | Park Rapids       | Off-Sale Only  | ----           | 3,901      | 3,356,957  | 2,536,797        | 820,160      | 24.4%               | 497,954   | 322,206       | 1,670        | ----     | 323,876           | 9.6%                | 161,380           |
| 46      | Cook              | Off-Sale Only  | ----           | 570        | 1,487,066  | 1,112,880        | 374,186      | 25.2%               | 237,453   | 136,733       | 6,728        | ----     | 143,461           | 9.6%                | 165,789           |
| 47      | Pelican Rapids    | Off-Sale Only  | ----           | 2,498      | 1,204,722  | 886,187          | 318,535      | 26.4%               | 185,104   | 133,431       | 420          | 18,621   | 115,230           | 9.6%                | 33,300            |
| 48      | Rogers            | On- & Off-Sale | ----           | 12,230     | 3,354,995  | 2,294,289        | 1,060,706    | 31.6%               | 724,581   | 336,125       | (1,231)      | 16,418   | 318,476           | 9.5%                | 212,987           |
| 49      | Pine City         | Off-Sale Only  | ----           | 3,203      | 1,687,303  | 1,207,603        | 479,700      | 28.4%               | 325,037   | 154,663       | 3,714        | ----     | 158,377           | 9.4%                | 125,000           |

**Table 7**  
**Comparison of City Liquor Store Operations - 2014**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking | Name of City   | Type of Store  | Foot-<br>notes | Population | Sales      | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------|----------------|----------------|----------------|------------|------------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|         |                |                |                |            |            |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
| 50      | Benson         | On- & Off-Sale | ----           | 3,163      | 1,111,551  | 718,889          | 392,662      | 35.3%               | 306,871   | 85,791        | 18,085       | ----     | 103,876           | 9.3%                | 80,000            |
| 51      | Hutchinson     | Off-Sale Only  | ----           | 14,124     | 5,612,423  | 4,311,031        | 1,301,392    | 23.2%               | 754,706   | 546,686       | 3,118        | 32,045   | 517,759           | 9.2%                | 450,000           |
| 52      | Lakeville      | Off-Sale Only  | ----           | 59,361     | 14,883,858 | 11,078,916       | 3,804,942    | 25.6%               | 2,347,079 | 1,457,863     | 52,851       | 152,980  | 1,357,734         | 9.1%                | 1,369,063         |
| 53      | Cambridge      | Off-Sale Only  | ----           | 8,338      | 4,975,797  | 3,753,437        | 1,222,360    | 24.6%               | 783,569   | 438,791       | 7,287        | ----     | 446,078           | 9.0%                | 429,315           |
| 54      | Glencoe        | Off-Sale Only  | ----           | 5,552      | 1,470,175  | 1,090,383        | 379,792      | 25.8%               | 236,881   | 142,911       | 118          | 12,001   | 131,028           | 8.9%                | (124,876)         |
| 55      | Redwood Falls  | Off-Sale Only  | ----           | 5,207      | 2,206,194  | 1,616,133        | 590,061      | 26.7%               | 389,890   | 200,171       | 8,312        | 12,739   | 195,744           | 8.9%                | 100,000           |
| 56      | North Branch   | Off-Sale Only  | ----           | 10,286     | 2,264,471  | 1,644,771        | 619,700      | 27.4%               | 398,520   | 221,180       | 139          | 20,545   | 200,774           | 8.9%                | 140,000           |
| 57      | Morris         | Off-Sale Only  | ----           | 5,436      | 1,999,957  | 1,526,059        | 473,898      | 23.7%               | 302,664   | 171,234       | 4,463        | ----     | 175,697           | 8.8%                | 110,000           |
| 58      | Eagle Bend     | On- & Off-Sale | ----           | 517        | 271,571    | 150,520          | 121,051      | 44.6%               | 113,310   | 7,741         | 16,106       | ----     | 23,847            | 8.8%                | 8,000             |
| 59      | Lakefield      | Off-Sale Only  | ----           | 1,712      | 447,763    | 323,346          | 124,417      | 27.8%               | 88,299    | 36,118        | 2,918        | ----     | 39,036            | 8.7%                | 3,000             |
| 60      | Granite Falls  | Off-Sale Only  | ----           | 2,824      | 1,164,256  | 862,425          | 301,831      | 25.9%               | 205,576   | 96,255        | 17,511       | 13,261   | 100,505           | 8.6%                | 69,475            |
| 61      | Edina          | Off-Sale Only  | ----           | 50,261     | 13,515,168 | 9,936,468        | 3,578,700    | 26.5%               | 2,450,384 | 1,128,316     | 23,656       | 6,366    | 1,145,606         | 8.5%                | 1,035,000         |
| 62      | Milaca         | Off-Sale Only  | ----           | 2,911      | 2,113,101  | 1,582,732        | 530,369      | 25.1%               | 335,672   | 194,697       | 4,084        | 19,961   | 178,820           | 8.5%                | 95,316            |
| 63      | Litchfield     | Off-Sale Only  | ----           | 6,741      | 2,194,875  | 1,645,486        | 549,389      | 25.0%               | 366,621   | 182,768       | 2,829        | ----     | 185,597           | 8.5%                | 59,000            |
| 64      | Nevis          | On- & Off-Sale | ----           | 404        | 623,861    | 349,777          | 274,084      | 43.9%               | 226,146   | 47,938        | 3,469        | ----     | 51,407            | 8.2%                | 35,000            |
| 65      | Wayzata        | On- & Off-Sale | ----           | 4,476      | 5,581,912  | 2,784,167        | 2,797,745    | 50.1%               | 2,222,430 | 575,315       | 25,027       | 142,400  | 457,942           | 8.2%                | 159,000           |
| 66      | Saint Francis  | Off-Sale Only  | ----           | 7,296      | 2,109,482  | 1,551,662        | 557,820      | 26.4%               | 396,770   | 161,050       | 10,693       | ----     | 171,743           | 8.1%                | 66,685            |
| 67      | Le Center      | On- & Off-Sale | ----           | 2,506      | 827,787    | 515,642          | 312,145      | 37.7%               | 239,958   | 72,187        | 57           | 5,606    | 66,638            | 8.1%                | 25,000            |
| 68      | Northfield     | Off-Sale Only  | ----           | 20,313     | 3,158,135  | 2,328,235        | 829,900      | 26.3%               | 601,926   | 227,974       | 26,084       | ----     | 254,058           | 8.0%                | 136,607           |
| 69      | Silver Lake    | On- & Off-Sale | ----           | 813        | 553,511    | 290,682          | 262,829      | 47.5%               | 219,215   | 43,614        | 445          | ----     | 44,059            | 8.0%                | ----              |
| 70      | New York Mills | On- & Off-Sale | ----           | 1,227      | 682,751    | 432,635          | 250,116      | 36.6%               | 201,458   | 48,658        | 4,695        | ----     | 53,353            | 7.8%                | 54,000            |
| 71      | Richfield      | Off-Sale Only  | ----           | 36,157     | 11,500,417 | 8,601,930        | 2,898,487    | 25.2%               | 2,017,819 | 880,668       | 15,679       | ----     | 896,347           | 7.8%                | 716,460           |
| 72      | Hinckley       | On- & Off-Sale | ----           | 1,794      | 2,555,119  | 1,745,829        | 809,290      | 31.7%               | 562,917   | 246,373       | 1,137        | 48,833   | 198,677           | 7.8%                | 107,704           |
| 73      | Clearbrook     | On- & Off-Sale | ----           | 522        | 496,332    | 274,692          | 221,640      | 44.7%               | 183,127   | 38,513        | ----         | ----     | 38,513            | 7.8%                | 10,000            |
| 74      | Baudette       | On- & Off-Sale | ----           | 1,079      | 1,501,019  | 983,718          | 517,301      | 34.5%               | 403,632   | 113,669       | 879          | ----     | 114,548           | 7.6%                | 70,000            |
| 75      | Mound          | Off-Sale Only  | ----           | 9,318      | 2,919,731  | 2,158,289        | 761,442      | 26.1%               | 540,991   | 220,451       | 27           | ----     | 220,478           | 7.6%                | 61,529            |
| 76      | Stacy          | On- & Off-Sale | ----           | 1,501      | 2,796,166  | 1,804,081        | 992,085      | 35.5%               | 741,779   | 250,306       | 32,121       | 72,931   | 209,496           | 7.5%                | 10,000            |
| 77      | Lindstrom      | On- & Off-Sale | ----           | 4,458      | 2,322,727  | 1,600,445        | 722,282      | 31.1%               | 584,464   | 137,818       | 35,748       | ----     | 173,566           | 7.5%                | 331,030           |
| 78      | Isle           | On- & Off-Sale | ----           | 773        | 983,037    | 576,079          | 406,958      | 41.4%               | 348,578   | 58,380        | 15,059       | ----     | 73,439            | 7.5%                | 75,000            |
| 79      | Hanska         | On- & Off-Sale | ----           | 380        | 280,726    | 155,057          | 125,669      | 44.8%               | 110,548   | 15,121        | 5,742        | 126      | 20,737            | 7.4%                | 10,000            |
| 80      | Nisswa         | On- & Off-Sale | ----           | 2,015      | 3,167,950  | 2,194,710        | 973,240      | 30.7%               | 729,202   | 244,038       | ----         | 10,420   | 233,618           | 7.4%                | 280,000           |
| 81      | Battle Lake    | Off-Sale Only  | ----           | 888        | 1,194,408  | 853,164          | 341,244      | 28.6%               | 256,982   | 84,262        | 3,188        | ----     | 87,450            | 7.3%                | 81,000            |
| 82      | Brandon        | On- & Off-Sale | [0]            | 497        | 487,795    | 283,020          | 204,775      | 42.0%               | 169,632   | 35,143        | 468          | ----     | 35,611            | 7.3%                | 105,000           |
| 83      | Osakis         | On- & Off-Sale | ----           | 1,753      | 760,328    | 435,159          | 325,169      | 42.8%               | 288,112   | 37,057        | 18,398       | ----     | 55,455            | 7.3%                | ----              |
| 84      | Vesta          | On- & Off-Sale | ----           | 304        | 287,235    | 157,431          | 129,804      | 45.2%               | 109,278   | 20,526        | ----         | ----     | 20,526            | 7.1%                | (10,000)          |
| 85      | Barnum         | On- & Off-Sale | ----           | 611        | 479,066    | 241,586          | 237,480      | 49.6%               | 230,642   | 6,838         | 26,770       | ----     | 33,608            | 7.0%                | ----              |
| 86      | Farmington     | Off-Sale Only  | ----           | 22,386     | 4,639,194  | 3,467,797        | 1,171,397    | 25.3%               | 848,037   | 323,360       | ----         | ----     | 323,360           | 7.0%                | 70,016            |
| 87      | Russell        | On- & Off-Sale | ----           | 325        | 293,024    | 154,097          | 138,927      | 47.4%               | 120,581   | 18,346        | 1,115        | ----     | 19,461            | 6.6%                | ----              |
| 88      | Menahga        | On- & Off-Sale | ----           | 1,342      | 774,890    | 472,674          | 302,216      | 39.0%               | 255,872   | 46,344        | 5,023        | ----     | 51,367            | 6.6%                | 60,000            |
| 89      | Wolf Lake      | On- & Off-Sale | ----           | 60         | 339,594    | 176,366          | 163,228      | 48.1%               | 140,683   | 22,545        | 1,263        | 1,787    | 22,021            | 6.5%                | 14,000            |
| 90      | Sacred Heart   | On- & Off-Sale | ----           | 524        | 607,355    | 368,717          | 238,638      | 39.3%               | 217,207   | 21,431        | 18,764       | 1,069    | 39,126            | 6.4%                | ----              |
| 91      | Northome       | On- & Off-Sale | ----           | 186        | 357,852    | 206,896          | 150,956      | 42.2%               | 128,079   | 22,877        | 6            | ----     | 22,883            | 6.4%                | 20,000            |
| 92      | Blue Earth     | Off-Sale Only  | ----           | 3,309      | 1,506,518  | 1,118,914        | 387,604      | 25.7%               | 292,549   | 95,055        | 520          | ----     | 95,575            | 6.3%                | 10,132            |
| 93      | Kasson         | Off-Sale Only  | ----           | 6,124      | 1,324,533  | 1,017,775        | 306,758      | 23.2%               | 228,180   | 78,578        | 3,943        | ----     | 82,521            | 6.2%                | 14,000            |
| 94      | Two Harbors    | Off-Sale Only  | ----           | 3,711      | 2,021,432  | 1,528,925        | 492,507      | 24.4%               | 368,012   | 124,495       | 1,366        | ----     | 125,861           | 6.2%                | 614               |
| 95      | Alexandria     | Off-Sale Only  | ----           | 13,182     | 4,714,369  | 3,604,032        | 1,110,337    | 23.6%               | 807,839   | 302,498       | 403          | 9,496    | 293,405           | 6.2%                | 200,000           |
| 96      | Maple Lake     | Off-Sale Only  | ----           | 2,109      | 1,353,535  | 1,009,547        | 343,988      | 25.4%               | 257,835   | 86,153        | 6,757        | 9,560    | 83,350            | 6.2%                | ----              |
| 97      | Appleton       | Off-Sale Only  | ----           | 1,374      | 493,350    | 355,407          | 137,943      | 28.0%               | 112,111   | 25,832        | 4,529        | ----     | 30,361            | 6.2%                | ----              |
| 98      | Elizabeth      | Off-Sale Only  | ----           | 170        | 373,295    | 283,872          | 89,423       | 24.0%               | 67,449    | 21,974        | ----         | ----     | 21,974            | 5.9%                | ----              |

**Table 7**  
**Comparison of City Liquor Store Operations - 2014**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking | Name of City     | Type of Store  | Foot-<br>notes | Population | Sales     | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------|------------------|----------------|----------------|------------|-----------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|         |                  |                |                |            |           |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
| 99      | Sauk Rapids      | Off-Sale Only  | ----           | 13,307     | 2,493,531 | 1,920,291        | 573,240      | 23.0%               | 434,385   | 138,855       | 7,910        | ----     | 146,765           | 5.9%                | 75,000            |
| 100     | Hackensack       | On- & Off-Sale | ----           | 315        | 1,049,481 | 716,444          | 333,037      | 31.7%               | 257,041   | 75,996        | 71           | 15,110   | 60,957            | 5.8%                | ----              |
| 101     | Robbinsdale      | Off-Sale Only  | ----           | 14,512     | 3,171,109 | 2,343,440        | 827,669      | 26.1%               | 659,839   | 167,830       | 16,237       | ----     | 184,067           | 5.8%                | 150,000           |
| 102     | Lancaster        | On- & Off-Sale | ----           | 342        | 289,946   | 153,556          | 136,390      | 47.0%               | 123,785   | 12,605        | 3,794        | ----     | 16,399            | 5.7%                | 29,000            |
| 103     | Luverne          | Off-Sale Only  | ----           | 4,704      | 1,249,159 | 932,697          | 316,462      | 25.3%               | 252,074   | 64,388        | 5,348        | ----     | 69,736            | 5.6%                | 45,000            |
| 104     | Foreston         | On- & Off-Sale | ----           | 527        | 343,757   | 157,749          | 186,008      | 54.1%               | 174,292   | 11,716        | 7,860        | 630      | 18,946            | 5.5%                | 10,000            |
| 105     | Proctor          | Off-Sale Only  | ----           | 3,100      | 891,882   | 643,160          | 248,722      | 27.9%               | 200,196   | 48,526        | 120          | ----     | 48,646            | 5.5%                | 3,300             |
| 106     | Callaway         | On- & Off-Sale | ----           | 233        | 485,337   | 243,441          | 241,896      | 49.8%               | 217,239   | 24,657        | 1,512        | ----     | 26,169            | 5.4%                | 19,980            |
| 107     | Heron Lake       | On- & Off-Sale | ----           | 690        | 366,214   | 201,059          | 165,155      | 45.1%               | 143,208   | 21,947        | 139          | 2,515    | 19,571            | 5.3%                | ----              |
| 108     | Ulen             | On- & Off-Sale | ----           | 558        | 396,756   | 186,216          | 210,540      | 53.1%               | 189,889   | 20,651        | 350          | ----     | 21,001            | 5.3%                | ----              |
| 109     | Montevideo       | Off-Sale Only  | ----           | 5,327      | 2,206,458 | 1,623,133        | 583,325      | 26.4%               | 472,412   | 110,913       | 2,110        | ----     | 113,023           | 5.1%                | 100,000           |
| 110     | Sebeka           | On- & Off-Sale | ----           | 707        | 548,802   | 313,295          | 235,507      | 42.9%               | 208,086   | 27,421        | 33           | ----     | 27,454            | 5.0%                | (200,000)         |
| 111     | Spring Lake Park | Off-Sale Only  | ----           | 6,513      | 2,100,732 | 1,547,692        | 553,040      | 26.3%               | 513,846   | 39,194        | 64,602       | ----     | 103,796           | 4.9%                | 75,000            |
| 112     | Millerville      | On- & Off-Sale | ----           | 107        | 353,629   | 196,679          | 156,950      | 44.4%               | 142,026   | 14,924        | 3,370        | 1,262    | 17,032            | 4.8%                | ----              |
| 113     | Anoka            | Off-Sale Only  | ----           | 17,586     | 4,179,462 | 3,253,385        | 926,077      | 22.2%               | 763,387   | 162,690       | 37,816       | ----     | 200,506           | 4.8%                | 300,000           |
| 114     | Butterfield      | Off-Sale Only  | ----           | 584        | 230,420   | 167,508          | 62,912       | 27.3%               | 55,345    | 7,567         | 28,037       | 24,703   | 10,901            | 4.7%                | ----              |
| 115     | Savage           | Off-Sale Only  | ----           | 29,047     | 4,245,608 | 3,079,994        | 1,165,614    | 27.5%               | 921,026   | 244,588       | ----         | 45,362   | 199,226           | 4.7%                | ----              |
| 116     | Paynesville      | Off-Sale Only  | ----           | 2,443      | 1,281,957 | 1,001,791        | 280,166      | 21.9%               | 231,995   | 48,171        | 8,266        | ----     | 56,437            | 4.4%                | 43,000            |
| 117     | Kiester          | Off-Sale Only  | ----           | 487        | 202,656   | 146,705          | 55,951       | 27.6%               | 52,781    | 3,170         | 44,920       | 39,230   | 8,860             | 4.4%                | 20,000            |
| 118     | Saint Anthony    | Off-Sale Only  | ----           | 8,965      | 6,078,039 | 4,704,566        | 1,373,473    | 22.6%               | 1,174,674 | 198,799       | 64,143       | ----     | 262,942           | 4.3%                | 395,444           |
| 119     | Olivia           | Off-Sale Only  | ----           | 2,445      | 924,066   | 691,720          | 232,346      | 25.1%               | 196,138   | 36,208        | 3,485        | ----     | 39,693            | 4.3%                | ----              |
| 120     | Fridley          | Off-Sale Only  | ----           | 27,952     | 4,786,987 | 3,525,672        | 1,261,315    | 26.3%               | 1,070,644 | 190,671       | 11,855       | ----     | 202,526           | 4.2%                | 250,000           |
| 121     | Bagley           | Off-Sale Only  | ----           | 1,413      | 1,166,331 | 878,553          | 287,778      | 24.7%               | 245,339   | 42,439        | 43,590       | 38,033   | 47,996            | 4.1%                | 20,000            |
| 122     | Rush City        | Off-Sale Only  | ----           | 3,076      | 1,112,755 | 849,340          | 263,415      | 23.7%               | 221,941   | 41,474        | 2,590        | ----     | 44,064            | 4.0%                | 20,000            |
| 123     | Madison          | Off-Sale Only  | ----           | 1,500      | 424,616   | 321,181          | 103,435      | 24.4%               | 88,188    | 15,247        | 1,099        | ----     | 16,346            | 3.8%                | 20,000            |
| 124     | Columbia Heights | Off-Sale Only  | ----           | 19,709     | 8,415,371 | 6,343,663        | 2,071,708    | 24.6%               | 1,536,982 | 534,726       | 3,230        | 223,926  | 314,030           | 3.7%                | 199,386           |
| 125     | Akeley           | On- & Off-Sale | ----           | 439        | 374,086   | 216,592          | 157,494      | 42.1%               | 143,600   | 13,894        | 23           | ----     | 13,917            | 3.7%                | 1,750             |
| 126     | Kelliher         | On- & Off-Sale | ----           | 266        | 436,734   | 243,422          | 193,312      | 44.3%               | 178,472   | 14,840        | 1,329        | ----     | 16,169            | 3.7%                | 20,000            |
| 127     | Gilman           | On- & Off-Sale | [0]            | 239        | 341,551   | 155,423          | 186,128      | 54.5%               | 185,602   | 526           | 11,894       | ----     | 12,420            | 3.6%                | ----              |
| 128     | Miltona          | On- & Off-Sale | ----           | 432        | 632,760   | 358,153          | 274,607      | 43.4%               | 252,758   | 21,849        | 913          | ----     | 22,762            | 3.6%                | ----              |
| 129     | Verndale         | On- & Off-Sale | ----           | 594        | 256,297   | 137,806          | 118,491      | 46.2%               | 109,537   | 8,954         | 25           | ----     | 8,979             | 3.5%                | ----              |
| 130     | Brooklyn Center  | Off-Sale Only  | ----           | 29,889     | 5,852,465 | 4,293,383        | 1,559,082    | 26.6%               | 1,354,123 | 204,959       | 21,810       | 37,560   | 189,209           | 3.2%                | 362,190           |
| 131     | Twin Valley      | On- & Off-Sale | ----           | 809        | 532,467   | 299,723          | 232,744      | 43.7%               | 216,065   | 16,679        | 287          | ----     | 16,966            | 3.2%                | 15,000            |
| 132     | Kenyon           | On- & Off-Sale | ----           | 1,828      | 674,823   | 444,431          | 230,392      | 34.1%               | 219,104   | 11,288        | 11,844       | 2,603    | 20,529            | 3.0%                | ----              |
| 133     | Silver Bay       | On- & Off-Sale | ----           | 1,860      | 904,189   | 547,567          | 356,622      | 39.4%               | 322,936   | 33,686        | 1,504        | 8,435    | 26,755            | 3.0%                | ----              |
| 134     | South Haven      | On- & Off-Sale | ----           | 190        | 280,081   | 134,351          | 145,730      | 52.0%               | 139,989   | 5,741         | 2,272        | ----     | 8,013             | 2.9%                | ----              |
| 135     | Tracy            | On- & Off-Sale | ----           | 2,135      | 867,299   | 516,735          | 350,564      | 40.4%               | 335,770   | 14,794        | 9,838        | 53       | 24,579            | 2.8%                | 10,000            |
| 136     | Lexington        | Off-Sale Only  | ----           | 2,068      | 2,942,500 | 2,342,046        | 600,454      | 20.4%               | 514,330   | 86,124        | 13,229       | 19,003   | 80,350            | 2.7%                | 75,000            |
| 137     | Lake Park        | On- & Off-Sale | ----           | 800        | 689,239   | 395,401          | 293,838      | 42.6%               | 275,479   | 18,359        | ----         | ----     | 18,359            | 2.7%                | ----              |
| 138     | Darwin           | Off-Sale Only  | ----           | 353        | 499,757   | 394,718          | 105,039      | 21.0%               | 94,404    | 10,635        | 2,221        | ----     | 12,856            | 2.6%                | ----              |
| 139     | Ada              | On- & Off-Sale | ----           | 1,673      | 517,394   | 317,046          | 200,348      | 38.7%               | 187,039   | 13,309        | ----         | ----     | 13,309            | 2.6%                | (11,053)          |
| 140     | De Graff         | On- & Off-Sale | ----           | 124        | 429,959   | 241,666          | 188,293      | 43.8%               | 201,596   | (13,303)      | 32,265       | 8,450    | 10,512            | 2.4%                | 600               |
| 141     | Lonsdale         | Off-Sale Only  | ----           | 3,821      | 1,335,947 | 1,015,102        | 320,845      | 24.0%               | 288,409   | 32,436        | 9            | 808      | 31,637            | 2.4%                | ----              |
| 142     | Cleveland        | On- & Off-Sale | ----           | 721        | 200,670   | 112,016          | 88,654       | 44.2%               | 105,666   | (17,012)      | 21,835       | 255      | 4,568             | 2.3%                | ----              |
| 143     | Ogilvie          | On- & Off-Sale | ----           | 356        | 408,884   | 226,993          | 181,891      | 44.5%               | 172,908   | 8,983         | 204          | ----     | 9,187             | 2.2%                | 2,500             |
| 144     | Lewisville       | On- & Off-Sale | ----           | 240        | 178,005   | 98,283           | 79,722       | 44.8%               | 87,475    | (7,753)       | 11,718       | ----     | 3,965             | 2.2%                | ----              |
| 145     | Plainview        | On- & Off-Sale | ----           | 3,331      | 658,972   | 430,904          | 228,068      | 34.6%               | 226,575   | 1,493         | 13,088       | ----     | 14,581            | 2.2%                | ----              |
| 146     | Caledonia        | Off-Sale Only  | ----           | 2,824      | 631,724   | 478,859          | 152,865      | 24.2%               | 139,954   | 12,911        | 765          | ----     | 13,676            | 2.2%                | ----              |
| 147     | Hawley           | Off-Sale Only  | ----           | 2,137      | 1,039,967 | 777,092          | 262,875      | 25.3%               | 215,500   | 47,375        | 53           | 26,189   | 21,239            | 2.0%                | 5,000             |

**Table 7**  
**Comparison of City Liquor Store Operations - 2014**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking | Name of City    | Type of Store  | Foot-<br>notes | Population | Sales     | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------|-----------------|----------------|----------------|------------|-----------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|         |                 |                |                |            |           |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
| 148     | Goodridge       | On- & Off-Sale | ----           | 136        | 350,213   | 179,175          | 171,038      | 48.8%               | 164,240   | 6,798         | ----         | ----     | 6,798             | 1.9%                | 37,238            |
| 149     | Mahnomen        | On- & Off-Sale | ----           | 1,208      | 1,175,425 | 721,397          | 454,028      | 38.6%               | 417,238   | 36,790        | 6,151        | 21,564   | 21,377            | 1.8%                | ----              |
| 150     | Moose Lake      | On- & Off-Sale | ----           | 2,796      | 1,143,152 | 745,729          | 397,423      | 34.8%               | 334,915   | 62,508        | ----         | 41,735   | 20,773            | 1.8%                | ----              |
| 151     | Braham          | Off-Sale Only  | ----           | 1,812      | 1,278,801 | 979,681          | 299,120      | 23.4%               | 279,150   | 19,970        | 94,259       | 91,023   | 23,206            | 1.8%                | 20,000            |
| 152     | Sleepy Eye      | Off-Sale Only  | ----           | 3,541      | 626,996   | 479,380          | 147,616      | 23.5%               | 143,235   | 4,381         | 5,571        | ----     | 9,952             | 1.6%                | 5,000             |
| 153     | Big Falls       | On- & Off-Sale | ----           | 232        | 351,344   | 179,128          | 172,216      | 49.0%               | 167,654   | 4,562         | 534          | ----     | 5,096             | 1.5%                | 7,852             |
| 154     | Avoca           | On- & Off-Sale | ----           | 141        | 231,197   | 114,695          | 116,502      | 50.4%               | 112,856   | 3,646         | 3,057        | 3,884    | 2,819             | 1.2%                | 18,600            |
| 155     | Hitterdal       | On- & Off-Sale | ----           | 205        | 377,455   | 177,703          | 199,752      | 52.9%               | 195,272   | 4,480         | 56           | ----     | 4,536             | 1.2%                | ----              |
| 156     | Dassel          | Off-Sale Only  | ----           | 1,460      | 1,026,472 | 793,118          | 233,354      | 22.7%               | 204,813   | 28,541        | 13,956       | 31,793   | 10,704            | 1.0%                | ----              |
| 157     | Fifty Lakes     | On- & Off-Sale | ----           | 400        | 425,201   | 201,440          | 223,761      | 52.6%               | 219,584   | 4,177         | ----         | ----     | 4,177             | 1.0%                | ----              |
| 158     | Erhard          | Off-Sale Only  | ----           | 142        | 263,251   | 193,572          | 69,679       | 26.5%               | 69,511    | 168           | 2,125        | ----     | 2,293             | 0.9%                | ----              |
| 159     | Medford         | On- & Off-Sale | ----           | 1,242      | 381,318   | 205,820          | 175,498      | 46.0%               | 182,209   | (6,711)       | 8,914        | ----     | 2,203             | 0.6%                | ----              |
| 160     | Clontarf        | On- & Off-Sale | ----           | 153        | 374,383   | 211,909          | 162,474      | 43.4%               | 193,195   | (30,721)      | 32,500       | ----     | 1,779             | 0.5%                | 3,089             |
| 161     | Fairfax         | On- & Off-Sale | ----           | 1,197      | 542,546   | 281,354          | 261,192      | 48.1%               | 265,946   | (4,754)       | 7,266        | ----     | 2,512             | 0.5%                | ----              |
| 162     | Waverly         | On- & Off-Sale | ----           | 1,390      | 840,889   | 573,010          | 267,879      | 31.9%               | 262,296   | 5,583         | 215          | 1,907    | 3,891             | 0.5%                | ----              |
| 163     | Walnut Grove    | On- & Off-Sale | ----           | 846        | 497,365   | 249,923          | 247,442      | 49.8%               | 246,389   | 1,053         | 1,090        | 1,432    | 711               | 0.1%                | 3,000             |
| 164     | Danvers         | On- & Off-Sale | ----           | 94         | 345,676   | 186,391          | 159,285      | 46.1%               | 159,917   | (632)         | 804          | ----     | 172               | 0.0%                | ----              |
| 165     | Sherburn        | On- & Off-Sale | ----           | 1,101      | 788,522   | 507,276          | 281,246      | 35.7%               | 283,490   | (2,244)       | 7            | 295      | (2,532)           | -0.3%               | 10,000            |
| 166     | Dawson          | Off-Sale Only  | ----           | 1,492      | 438,827   | 304,750          | 134,077      | 30.6%               | 136,409   | (2,332)       | 529          | ----     | (1,803)           | -0.4%               | ----              |
| 167     | Balaton         | On- & Off-Sale | ----           | 631        | 399,391   | 248,771          | 150,620      | 37.7%               | 154,258   | (3,638)       | 1,357        | ----     | (2,281)           | -0.6%               | 1                 |
| 168     | Randall         | On- & Off-Sale | ----           | 638        | 505,691   | 329,688          | 176,003      | 34.8%               | 188,267   | (12,264)      | 7,788        | ----     | (4,476)           | -0.9%               | ----              |
| 169     | Saint Hilaire   | On- & Off-Sale | ----           | 279        | 385,703   | 225,890          | 159,813      | 41.4%               | 164,206   | (4,393)       | 551          | ----     | (3,842)           | -1.0%               | ----              |
| 170     | Barnesville     | Off-Sale Only  | ----           | 2,621      | 366,935   | 284,507          | 82,428       | 22.5%               | 88,581    | (6,153)       | 2,269        | ----     | (3,884)           | -1.1%               | 6,000             |
| 171     | Dalton          | Off-Sale Only  | ----           | 249        | 321,199   | 246,507          | 74,692       | 23.3%               | 80,426    | (5,734)       | 1,037        | ----     | (4,697)           | -1.5%               | ----              |
| 172     | Buffalo Lake    | On- & Off-Sale | ----           | 695        | 433,466   | 232,847          | 200,619      | 46.3%               | 215,955   | (15,336)      | 8,802        | ----     | (6,534)           | -1.5%               | ----              |
| 173     | Round Lake      | Off-Sale Only  | ----           | 377        | 121,410   | 86,867           | 34,543       | 28.5%               | 38,753    | (4,210)       | 2,333        | ----     | (1,877)           | -1.5%               | ----              |
| 174     | Parkers Prairie | On- & Off-Sale | ----           | 1,016      | 636,554   | 423,725          | 212,829      | 33.4%               | 221,113   | (8,284)       | 22,297       | 23,902   | (9,889)           | -1.6%               | ----              |
| 175     | Remer           | On- & Off-Sale | [0]            | 375        | 590,942   | 389,453          | 201,489      | 34.1%               | 212,113   | (10,624)      | ----         | ----     | (10,624)          | -1.8%               | 32,000            |
| 176     | Elmore          | Off-Sale Only  | ----           | 586        | 122,145   | 92,610           | 29,535       | 24.2%               | 32,270    | (2,735)       | 52           | ----     | (2,683)           | -2.2%               | ----              |
| 177     | Ivanhoe         | On- & Off-Sale | ----           | 553        | 458,549   | 285,119          | 173,430      | 37.8%               | 183,403   | (9,973)       | 15           | 228      | (10,186)          | -2.2%               | ----              |
| 178     | West Concord    | On- & Off-Sale | ----           | 787        | 345,596   | 192,107          | 153,489      | 44.4%               | 165,854   | (12,365)      | 4,252        | ----     | (8,113)           | -2.3%               | ----              |
| 179     | Mazeppa         | On- & Off-Sale | ----           | 846        | 336,904   | 200,632          | 136,272      | 40.4%               | 151,995   | (15,723)      | 7,750        | ----     | (7,973)           | -2.4%               | ----              |
| 180     | Spring Grove    | On- & Off-Sale | ----           | 1,305      | 373,415   | 251,774          | 121,641      | 32.6%               | 134,514   | (12,873)      | 3,235        | ----     | (9,638)           | -2.6%               | ----              |
| 181     | Cromwell        | On- & Off-Sale | ----           | 241        | 380,526   | 202,749          | 177,777      | 46.7%               | 189,763   | (11,986)      | 2,145        | ----     | (9,841)           | -2.6%               | 50,000            |
| 182     | Audubon         | On- & Off-Sale | ----           | 532        | 520,286   | 327,554          | 192,732      | 37.0%               | 202,945   | (10,213)      | 2,360        | 6,447    | (14,300)          | -2.7%               | 500               |
| 183     | Clarissa        | On- & Off-Sale | ----           | 668        | 355,868   | 226,422          | 129,446      | 36.4%               | 143,810   | (14,364)      | 4,266        | ----     | (10,098)          | -2.8%               | ----              |
| 184     | Howard Lake     | On- & Off-Sale | ----           | 2,046      | 799,648   | 591,140          | 208,508      | 26.1%               | 240,640   | (32,132)      | 12,992       | 11,374   | (30,514)          | -3.8%               | ----              |
| 185     | Beaver Bay      | On- & Off-Sale | ----           | 182        | 440,554   | 252,725          | 187,829      | 42.6%               | 208,559   | (20,730)      | 3,538        | ----     | (17,192)          | -3.9%               | ----              |
| 186     | Frazee          | On- & Off-Sale | ----           | 1,396      | 595,603   | 399,081          | 196,522      | 33.0%               | 221,510   | (24,988)      | 111          | ----     | (24,877)          | -4.2%               | ----              |
| 187     | Williams        | On- & Off-Sale | ----           | 185        | 311,935   | 177,901          | 134,034      | 43.0%               | 147,329   | (13,295)      | ----         | ----     | (13,295)          | -4.3%               | ----              |
| 188     | Holdingford     | On- & Off-Sale | ----           | 713        | 369,304   | 209,270          | 160,034      | 43.3%               | 187,202   | (27,168)      | 11,453       | 1,363    | (17,078)          | -4.6%               | ----              |
| 189     | Littlefork      | On- & Off-Sale | ----           | 624        | 390,815   | 227,262          | 163,553      | 41.8%               | 185,180   | (21,627)      | 3,217        | ----     | (18,410)          | -4.7%               | ----              |
| 190     | Vergas          | Off-Sale Only  | ----           | 347        | 485,749   | 389,980          | 95,769       | 19.7%               | 123,791   | (28,022)      | 5,960        | 3,000    | (25,062)          | -5.2%               | 25,000            |
| 191     | Hanley Falls    | On- & Off-Sale | ----           | 289        | 215,682   | 121,354          | 94,328       | 43.7%               | 110,222   | (15,894)      | 4,040        | ----     | (11,854)          | -5.5%               | ----              |
| 192     | Hadley          | On- & Off-Sale | ----           | 54         | 243,054   | 110,178          | 132,876      | 54.7%               | 154,495   | (21,619)      | 7,034        | ----     | (14,585)          | -6.0%               | (12,242)          |
| 193     | Conger          | On- & Off-Sale | ----           | 139        | 245,245   | 151,789          | 93,456       | 38.1%               | 116,119   | (22,663)      | 7,053        | ----     | (15,610)          | -6.4%               | 3,600             |
| 194     | Wells           | On- & Off-Sale | ----           | 2,297      | 760,770   | 544,462          | 216,308      | 28.4%               | 275,206   | (58,898)      | 6,336        | ----     | (52,562)          | -6.9%               | (100,000)         |
| 195     | Flensburg       | On- & Off-Sale | [0]            | 224        | 335,950   | 179,285          | 156,665      | 46.6%               | 183,075   | (26,410)      | 4,103        | 3,674    | (25,981)          | -7.7%               | ----              |
| 196     | Okabena         | On- & Off-Sale | ----           | 187        | 270,816   | 163,654          | 107,162      | 39.6%               | 137,290   | (30,128)      | ----         | ----     | (30,128)          | -11.1%              | ----              |



**Table 7**  
**Comparison of City Liquor Store Operations - 2014**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking                   | Name of City | Type of Store  | Foot-<br>notes | Population     | Sales                | Cost<br>of Sales     | Gross Profit        |                     | Operating           |                     | Nonoperating       |                    | Net Profit/(Loss)   |                     | Net<br>Transfers*   |
|---------------------------|--------------|----------------|----------------|----------------|----------------------|----------------------|---------------------|---------------------|---------------------|---------------------|--------------------|--------------------|---------------------|---------------------|---------------------|
|                           |              |                |                |                |                      |                      | Amount              | Percent<br>of Sales | Expenses            | Income/(Loss)       | Revenues           | Expenses           | Amount              | Percent<br>of Sales |                     |
| 197                       | Winton       | On- & Off-Sale | [32]           | 170            | 779                  | ----                 | 779                 | 100.0%              | 49,928              | (49,149)            | 2,183              | 9,396              | (56,362)            | -7235.2%            | (56,362)            |
| ----                      | Kellogg      | On- & Off-Sale | [21]           | 441            | ----                 | ----                 | ----                | ----                | 1,312               | (1,312)             | 2,047              | ----               | 735                 | ----                | ----                |
| ----                      | Lake Benton  | On- & Off-Sale | [32]           | 674            | ----                 | ----                 | ----                | ----                | ----                | ----                | ----               | ----               | ----                | ----                | 10,207              |
| ----                      | Wilmont      | On- & Off-Sale | [32]           | 340            | ----                 | ----                 | ----                | ----                | 1,212               | (1,212)             | 73                 | ----               | (1,139)             | ----                | 72,531              |
| <b>Off-Sale Only</b>      |              |                |                | <b>845,633</b> | <b>\$266,944,621</b> | <b>\$197,174,395</b> | <b>\$69,770,226</b> | <b>26.1%</b>        | <b>\$45,869,378</b> | <b>\$23,900,848</b> | <b>\$1,355,869</b> | <b>\$1,347,448</b> | <b>\$23,909,269</b> | <b>9.0%</b>         | <b>\$16,841,014</b> |
| <b>On- &amp; Off-Sale</b> |              |                |                | <b>98,028</b>  | <b>\$68,668,552</b>  | <b>\$41,263,431</b>  | <b>\$27,405,121</b> | <b>39.9%</b>        | <b>\$24,344,376</b> | <b>\$3,060,745</b>  | <b>\$765,465</b>   | <b>\$471,392</b>   | <b>\$3,354,818</b>  | <b>4.9%</b>         | <b>\$2,259,943</b>  |
| <b>All Stores</b>         |              |                |                | <b>943,661</b> | <b>\$335,613,173</b> | <b>\$238,437,826</b> | <b>\$97,175,347</b> | <b>29.0%</b>        | <b>\$70,213,754</b> | <b>\$26,961,593</b> | <b>\$2,121,334</b> | <b>\$1,818,840</b> | <b>\$27,264,087</b> | <b>8.1%</b>         | <b>\$19,100,957</b> |

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[21] Discontinued liquor operations in previous year.

[32] The enterprise fund was not in operation.

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

**Table 8  
Comparison of Metro Area City Liquor Store Operations - 2014**

| Name of City              | Type of Store  | Foot-<br>notes | Population     | Sales                | Cost<br>of Sales    | Gross Profit        |                     | Operating           |                    | Nonoperating     |                  | Net Profit/(Loss)  |                     | Net<br>Transfers*  |
|---------------------------|----------------|----------------|----------------|----------------------|---------------------|---------------------|---------------------|---------------------|--------------------|------------------|------------------|--------------------|---------------------|--------------------|
|                           |                |                |                |                      |                     | Amount              | Percent<br>of Sales | Expenses            | Income/(Loss)      | Revenues         | Expenses         | Amount             | Percent<br>of Sales |                    |
|                           |                |                |                |                      |                     |                     |                     |                     |                    |                  |                  |                    |                     |                    |
| Anoka                     | Off-Sale Only  | ----           | 17,586         | \$4,179,462          | \$3,253,385         | \$926,077           | 22.2%               | \$763,387           | \$162,690          | \$37,816         | \$----           | \$200,506          | 4.8%                | \$300,000          |
| Apple Valley              | Off-Sale Only  | ----           | 50,330         | 9,292,224            | 6,600,147           | 2,692,077           | 29.0%               | 1,612,171           | 1,079,906          | 94,885           | 112,141          | 1,062,650          | 11.4%               | 600,000            |
| Brooklyn Center           | Off-Sale Only  | ----           | 29,889         | 5,852,465            | 4,293,383           | 1,559,082           | 26.6%               | 1,354,123           | 204,959            | 21,810           | 37,560           | 189,209            | 3.2%                | 362,190            |
| Columbia Heights          | Off-Sale Only  | ----           | 19,709         | 8,415,371            | 6,343,663           | 2,071,708           | 24.6%               | 1,536,982           | 534,726            | 3,230            | 223,926          | 314,030            | 3.7%                | 199,386            |
| Eden Prairie              | Off-Sale Only  | ----           | 62,593         | 12,198,670           | 8,805,885           | 3,392,785           | 27.8%               | 2,209,455           | 1,183,330          | 22,164           | ----             | 1,205,494          | 9.9%                | 1,000,000          |
| Edina                     | Off-Sale Only  | ----           | 50,261         | 13,515,168           | 9,936,468           | 3,578,700           | 26.5%               | 2,450,384           | 1,128,316          | 23,656           | 6,366            | 1,145,606          | 8.5%                | 1,035,000          |
| Farmington                | Off-Sale Only  | ----           | 22,386         | 4,639,194            | 3,467,797           | 1,171,397           | 25.3%               | 848,037             | 323,360            | ----             | ----             | 323,360            | 7.0%                | 70,016             |
| Fridley                   | Off-Sale Only  | ----           | 27,952         | 4,786,987            | 3,525,672           | 1,261,315           | 26.3%               | 1,070,644           | 190,671            | 11,855           | ----             | 202,526            | 4.2%                | 250,000            |
| Lakeville                 | Off-Sale Only  | ----           | 59,361         | 14,883,858           | 11,078,916          | 3,804,942           | 25.6%               | 2,347,079           | 1,457,863          | 52,851           | 152,980          | 1,357,734          | 9.1%                | 1,369,063          |
| Lexington                 | Off-Sale Only  | ----           | 2,068          | 2,942,500            | 2,342,046           | 600,454             | 20.4%               | 514,330             | 86,124             | 13,229           | 19,003           | 80,350             | 2.7%                | 75,000             |
| Mound                     | Off-Sale Only  | ----           | 9,318          | 2,919,731            | 2,158,289           | 761,442             | 26.1%               | 540,991             | 220,451            | 27               | ----             | 220,478            | 7.6%                | 61,529             |
| Richfield                 | Off-Sale Only  | ----           | 36,157         | 11,500,417           | 8,601,930           | 2,898,487           | 25.2%               | 2,017,819           | 880,668            | 15,679           | ----             | 896,347            | 7.8%                | 716,460            |
| Robbinsdale               | Off-Sale Only  | ----           | 14,512         | 3,171,109            | 2,343,440           | 827,669             | 26.1%               | 659,839             | 167,830            | 16,237           | ----             | 184,067            | 5.8%                | 150,000            |
| Rogers                    | On- & Off-Sale | ----           | 12,230         | 3,354,995            | 2,294,289           | 1,060,706           | 31.6%               | 724,581             | 336,125            | (1,231)          | 16,418           | 318,476            | 9.5%                | 212,987            |
| Saint Anthony             | Off-Sale Only  | ----           | 8,965          | 6,078,039            | 4,704,566           | 1,373,473           | 22.6%               | 1,174,674           | 198,799            | 64,143           | ----             | 262,942            | 4.3%                | 395,444            |
| Saint Francis             | Off-Sale Only  | ----           | 7,296          | 2,109,482            | 1,551,662           | 557,820             | 26.4%               | 396,770             | 161,050            | 10,693           | ----             | 171,743            | 8.1%                | 66,685             |
| Savage                    | Off-Sale Only  | ----           | 29,047         | 4,245,608            | 3,079,994           | 1,165,614           | 27.5%               | 921,026             | 244,588            | ----             | 45,362           | 199,226            | 4.7%                | ----               |
| Spring Lake Park          | Off-Sale Only  | ----           | 6,513          | 2,100,732            | 1,547,692           | 553,040             | 26.3%               | 513,846             | 39,194             | 64,602           | ----             | 103,796            | 4.9%                | 75,000             |
| Wayzata                   | On- & Off-Sale | ----           | 4,476          | 5,581,912            | 2,784,167           | 2,797,745           | 50.1%               | 2,222,430           | 575,315            | 25,027           | 142,400          | 457,942            | 8.2%                | 159,000            |
| <b>Off-Sale Only</b>      |                |                | <b>453,943</b> | <b>\$112,831,017</b> | <b>\$83,634,935</b> | <b>\$29,196,082</b> | <b>25.9%</b>        | <b>\$20,931,557</b> | <b>\$8,264,525</b> | <b>\$452,877</b> | <b>\$597,338</b> | <b>\$8,120,064</b> | <b>7.2%</b>         | <b>\$6,725,773</b> |
| <b>On- &amp; Off-Sale</b> |                |                | <b>16,706</b>  | <b>\$8,936,907</b>   | <b>\$5,078,456</b>  | <b>\$3,858,451</b>  | <b>43.2%</b>        | <b>\$2,947,011</b>  | <b>\$911,440</b>   | <b>\$23,796</b>  | <b>\$158,818</b> | <b>\$776,418</b>   | <b>8.7%</b>         | <b>\$371,987</b>   |
| <b>All Stores</b>         |                |                | <b>470,649</b> | <b>\$121,767,924</b> | <b>\$88,713,391</b> | <b>\$33,054,533</b> | <b>27.1%</b>        | <b>\$23,878,568</b> | <b>\$9,175,965</b> | <b>\$476,673</b> | <b>\$756,156</b> | <b>\$8,896,482</b> | <b>7.3%</b>         | <b>\$7,097,760</b> |

Footnotes:

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

**Table 9  
Comparison of Greater Minnesota City Liquor Store Operations - 2014**

| Name of City  | Type of Store  | Foot-<br>notes | Population | Sales     | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|---------------|----------------|----------------|------------|-----------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|               |                |                |            |           |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
|               |                |                |            |           |                  |              |                     |           |               |              |          |                   |                     |                   |
| Ada           | On- & Off-Sale | ----           | 1,673      | \$517,394 | \$317,046        | \$200,348    | 38.7%               | \$187,039 | \$13,309      | \$----       | \$----   | \$13,309          | 2.6%                | (\$11,053)        |
| Aitkin        | Off-Sale Only  | ----           | 2,151      | 1,007,495 | 759,700          | 247,795      | 24.6%               | 172,096   | 75,699        | 23,247       | ----     | 98,946            | 9.8%                | 59,500            |
| Akeley        | On- & Off-Sale | ----           | 439        | 374,086   | 216,592          | 157,494      | 42.1%               | 143,600   | 13,894        | 23           | ----     | 13,917            | 3.7%                | 1,750             |
| Alexandria    | Off-Sale Only  | ----           | 13,182     | 4,714,369 | 3,604,032        | 1,110,337    | 23.6%               | 807,839   | 302,498       | 403          | 9,496    | 293,405           | 6.2%                | 200,000           |
| Appleton      | Off-Sale Only  | ----           | 1,374      | 493,350   | 355,407          | 137,943      | 28.0%               | 112,111   | 25,832        | 4,529        | ----     | 30,361            | 6.2%                | ----              |
| Audubon       | On- & Off-Sale | ----           | 532        | 520,286   | 327,554          | 192,732      | 37.0%               | 202,945   | (10,213)      | 2,360        | 6,447    | (14,300)          | -2.7%               | 500               |
| Avoca         | On- & Off-Sale | ----           | 141        | 231,197   | 114,695          | 116,502      | 50.4%               | 112,856   | 3,646         | 3,057        | 3,884    | 2,819             | 1.2%                | 18,600            |
| Bagley        | Off-Sale Only  | ----           | 1,413      | 1,166,331 | 878,553          | 287,778      | 24.7%               | 245,339   | 42,439        | 43,590       | 38,033   | 47,996            | 4.1%                | 20,000            |
| Balaton       | On- & Off-Sale | ----           | 631        | 399,391   | 248,771          | 150,620      | 37.7%               | 154,258   | (3,638)       | 1,357        | ----     | (2,281)           | -0.6%               | 1                 |
| Barnesville   | Off-Sale Only  | ----           | 2,621      | 366,935   | 284,507          | 82,428       | 22.5%               | 88,581    | (6,153)       | 2,269        | ----     | (3,884)           | -1.1%               | 6,000             |
| Barnum        | On- & Off-Sale | ----           | 611        | 479,066   | 241,586          | 237,480      | 49.6%               | 230,642   | 6,838         | 26,770       | ----     | 33,608            | 7.0%                | ----              |
| Battle Lake   | Off-Sale Only  | ----           | 888        | 1,194,408 | 853,164          | 341,244      | 28.6%               | 256,982   | 84,262        | 3,188        | ----     | 87,450            | 7.3%                | 81,000            |
| Baudette      | On- & Off-Sale | ----           | 1,079      | 1,501,019 | 983,718          | 517,301      | 34.5%               | 403,632   | 113,669       | 879          | ----     | 114,548           | 7.6%                | 70,000            |
| Beaver Bay    | On- & Off-Sale | ----           | 182        | 440,554   | 252,725          | 187,829      | 42.6%               | 208,559   | (20,730)      | 3,538        | ----     | (17,192)          | -3.9%               | ----              |
| Bemidji       | Off-Sale Only  | ----           | 14,376     | 5,556,520 | 3,905,273        | 1,651,247    | 29.7%               | 837,815   | 813,432       | 13,950       | 21,976   | 805,406           | 14.5%               | 395,810           |
| Benson        | On- & Off-Sale | ----           | 3,163      | 1,111,551 | 718,889          | 392,662      | 35.3%               | 306,871   | 85,791        | 18,085       | ----     | 103,876           | 9.3%                | 80,000            |
| Big Falls     | On- & Off-Sale | ----           | 232        | 351,344   | 179,128          | 172,216      | 49.0%               | 167,654   | 4,562         | 534          | ----     | 5,096             | 1.5%                | 7,852             |
| Big Lake      | Off-Sale Only  | ----           | 10,587     | 3,725,408 | 2,649,008        | 1,076,400    | 28.9%               | 546,389   | 530,011       | 4,415        | 86,644   | 447,782           | 12.0%               | 312,245           |
| Blackduck     | On- & Off-Sale | ----           | 797        | 955,873   | 587,334          | 368,539      | 38.6%               | 302,943   | 65,596        | 27,039       | ----     | 92,635            | 9.7%                | 60,000            |
| Blue Earth    | Off-Sale Only  | ----           | 3,309      | 1,506,518 | 1,118,914        | 387,604      | 25.7%               | 292,549   | 95,055        | 520          | ----     | 95,575            | 6.3%                | 10,132            |
| Boyd          | On- & Off-Sale | ----           | 163        | 461,755   | 237,565          | 224,190      | 48.6%               | 200,609   | 23,581        | 28,650       | ----     | 52,231            | 11.3%               | (17,000)          |
| Braham        | Off-Sale Only  | ----           | 1,812      | 1,278,801 | 979,681          | 299,120      | 23.4%               | 279,150   | 19,970        | 94,259       | 91,023   | 23,206            | 1.8%                | 20,000            |
| Brandon       | On- & Off-Sale | [0]            | 497        | 487,795   | 283,200          | 204,775      | 42.0%               | 169,632   | 35,143        | 468          | ----     | 35,611            | 7.3%                | 105,000           |
| Browns Valley | On- & Off-Sale | [21]           | 583        | 67,045    | 28,623           | 38,422       | 57.3%               | 35,381    | 3,041         | 6,701        | ----     | 9,742             | 14.5%               | 123,322           |
| Buffalo       | Off-Sale Only  | ----           | 15,911     | 4,632,524 | 3,319,129        | 1,313,395    | 28.4%               | 787,108   | 526,287       | 188,937      | 31,302   | 683,922           | 14.8%               | 550,000           |
| Buffalo Lake  | On- & Off-Sale | ----           | 695        | 433,466   | 232,847          | 200,619      | 46.3%               | 215,955   | (15,336)      | 8,802        | ----     | (6,534)           | -1.5%               | ----              |
| Butterfield   | Off-Sale Only  | ----           | 584        | 230,420   | 167,508          | 62,912       | 27.3%               | 55,345    | 7,567         | 28,037       | 24,703   | 10,901            | 4.7%                | ----              |
| Caledonia     | Off-Sale Only  | ----           | 2,824      | 631,724   | 478,859          | 152,865      | 24.2%               | 139,954   | 12,911        | 765          | ----     | 13,676            | 2.2%                | ----              |
| Callaway      | On- & Off-Sale | ----           | 233        | 485,337   | 243,441          | 241,896      | 49.8%               | 217,239   | 24,657        | 1,512        | ----     | 26,169            | 5.4%                | 19,980            |
| Cambridge     | Off-Sale Only  | ----           | 8,338      | 4,975,797 | 3,753,437        | 1,222,360    | 24.6%               | 783,569   | 438,791       | 7,287        | ----     | 446,078           | 9.0%                | 429,315           |
| Clarissa      | On- & Off-Sale | ----           | 668        | 355,868   | 226,422          | 129,446      | 36.4%               | 143,810   | (14,364)      | 4,266        | ----     | (10,098)          | -2.8%               | ----              |
| Clearbrook    | On- & Off-Sale | ----           | 522        | 496,332   | 274,692          | 221,640      | 44.7%               | 183,127   | 38,513        | ----         | ----     | 38,513            | 7.8%                | 10,000            |
| Cleveland     | On- & Off-Sale | ----           | 721        | 200,670   | 112,016          | 88,654       | 44.2%               | 105,666   | (17,012)      | 21,835       | 255      | 4,568             | 2.3%                | ----              |
| Clontarf      | On- & Off-Sale | ----           | 153        | 374,383   | 211,909          | 162,474      | 43.4%               | 193,195   | (30,721)      | 32,500       | ----     | 1,779             | 0.5%                | 3,089             |
| Conger        | On- & Off-Sale | ----           | 139        | 245,245   | 151,789          | 93,456       | 38.1%               | 116,119   | (22,663)      | 7,053        | ----     | (15,610)          | -6.4%               | 3,600             |
| Cook          | Off-Sale Only  | ----           | 570        | 1,487,066 | 1,112,880        | 374,186      | 25.2%               | 237,453   | 136,733       | 6,728        | ----     | 143,461           | 9.6%                | 165,789           |
| Cromwell      | On- & Off-Sale | ----           | 241        | 380,526   | 202,749          | 177,777      | 46.7%               | 189,763   | (11,986)      | 2,145        | ----     | (9,841)           | -2.6%               | 50,000            |
| Dalton        | Off-Sale Only  | ----           | 249        | 321,199   | 246,507          | 74,692       | 23.3%               | 80,426    | (5,734)       | 1,037        | ----     | (4,697)           | -1.5%               | ----              |
| Danvers       | On- & Off-Sale | ----           | 94         | 345,676   | 186,391          | 159,285      | 46.1%               | 159,917   | (632)         | 804          | ----     | 172               | 0.0%                | ----              |
| Darwin        | Off-Sale Only  | ----           | 353        | 499,757   | 394,718          | 105,039      | 21.0%               | 94,404    | 10,635        | 2,221        | ----     | 12,856            | 2.6%                | ----              |
| Dassel        | Off-Sale Only  | ----           | 1,460      | 1,026,472 | 793,118          | 233,354      | 22.7%               | 204,813   | 28,541        | 13,956       | 31,793   | 10,704            | 1.0%                | ----              |
| Dawson        | Off-Sale Only  | ----           | 1,492      | 438,827   | 304,750          | 134,077      | 30.6%               | 136,409   | (2,332)       | 529          | ----     | (1,803)           | -0.4%               | ----              |
| De Graff      | On- & Off-Sale | ----           | 124        | 429,959   | 241,666          | 188,293      | 43.8%               | 201,596   | (13,303)      | 32,265       | 8,450    | 10,512            | 2.4%                | 600               |
| Delano        | Off-Sale Only  | ----           | 5,757      | 2,457,665 | 1,757,007        | 700,658      | 28.5%               | 453,625   | 247,033       | 2,070        | ----     | 249,103           | 10.1%               | 150,000           |
| Detroit Lakes | Off-Sale Only  | ----           | 9,053      | 5,798,826 | 4,215,032        | 1,583,794    | 27.3%               | 657,966   | 925,828       | 16,132       | 151,801  | 790,159           | 13.6%               | 544,960           |
| Eagle Bend    | On- & Off-Sale | ----           | 517        | 271,571   | 150,520          | 121,051      | 44.6%               | 113,310   | 7,741         | 16,106       | ----     | 23,847            | 8.8%                | 8,000             |
| Elizabeth     | Off-Sale Only  | ----           | 170        | 373,295   | 283,872          | 89,423       | 24.0%               | 67,449    | 21,974        | ----         | ----     | 21,974            | 5.9%                | ----              |
| Elk River     | Off-Sale Only  | ----           | 23,730     | 6,825,342 | 4,750,195        | 2,075,147    | 30.4%               | 1,026,678 | 1,048,469     | 105,639      | ----     | 1,154,108         | 16.9%               | 685,060           |
| Elmore        | Off-Sale Only  | ----           | 586        | 122,145   | 92,610           | 29,535       | 24.2%               | 32,270    | (2,735)       | 52           | ----     | (2,683)           | -2.2%               | ----              |
| Erhard        | Off-Sale Only  | ----           | 142        | 263,251   | 193,572          | 69,679       | 26.5%               | 69,511    | 168           | 2,125        | ----     | 2,293             | 0.9%                | ----              |
| Fairfax       | On- & Off-Sale | ----           | 1,197      | 542,546   | 281,354          | 261,192      | 48.1%               | 265,946   | (4,754)       | 7,266        | ----     | 2,512             | 0.5%                | ----              |
| Fairmont      | Off-Sale Only  | ----           | 10,464     | 3,446,047 | 2,469,101        | 976,946      | 28.3%               | 482,580   | 494,366       | 10,420       | ----     | 504,786           | 14.6%               | 187,500           |
| Fergus Falls  | Off-Sale Only  | ----           | 13,280     | 5,567,249 | 3,976,930        | 1,590,319    | 28.6%               | 943,274   | 647,045       | 31,924       | 26,607   | 652,362           | 11.7%               | 571,539           |
| Fifty Lakes   | On- & Off-Sale | ----           | 400        | 425,201   | 201,440          | 223,761      | 52.6%               | 219,584   | 4,177         | ----         | ----     | 4,177             | 1.0%                | ----              |
| Finlayson     | On- & Off-Sale | ----           | 310        | 556,315   | 315,157          | 241,158      | 43.3%               | 185,523   | 55,635        | 5,016        | ----     | 60,651            | 10.9%               | 13,433            |
| Flensburg     | On- & Off-Sale | [0]            | 224        | 335,950   | 179,285          | 156,665      | 46.6%               | 183,075   | (26,410)      | 4,103        | 3,674    | (25,981)          | -7.7%               | ----              |
| Foreston      | On- & Off-Sale | ----           | 527        | 343,757   | 157,749          | 186,008      | 54.1%               | 174,292   | 11,716        | 7,860        | 630      | 18,946            | 5.5%                | 10,000            |
| Frazee        | On- & Off-Sale | ----           | 1,396      | 595,603   | 399,081          | 196,522      | 33.0%               | 221,510   | (24,988)      | 111          | ----     | (24,877)          | -4.2%               | ----              |



**Table 9  
Comparison of Greater Minnesota City Liquor Store Operations - 2014**

| Name of City      | Type of Store  | Foot-<br>notes | Population | Sales     | Cost<br>of Sales | Gross Profit |                     | Operating |               | Nonoperating |          | Net Profit/(Loss) |                     | Net<br>Transfers* |
|-------------------|----------------|----------------|------------|-----------|------------------|--------------|---------------------|-----------|---------------|--------------|----------|-------------------|---------------------|-------------------|
|                   |                |                |            |           |                  | Amount       | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues     | Expenses | Amount            | Percent<br>of Sales |                   |
|                   |                |                |            |           |                  |              |                     |           |               |              |          |                   |                     |                   |
| New York Mills    | On- & Off-Sale | ----           | 1,227      | 682,751   | 432,635          | 250,116      | 36.6%               | 201,458   | 48,658        | 4,695        | ----     | 53,353            | 7.8%                | 54,000            |
| Nisswa            | On- & Off-Sale | ----           | 2,015      | 3,167,950 | 2,194,710        | 973,240      | 30.7%               | 729,202   | 244,038       | ----         | 10,420   | 233,618           | 7.4%                | 280,000           |
| North Branch      | Off-Sale Only  | ----           | 10,286     | 2,264,471 | 1,644,771        | 619,700      | 27.4%               | 398,520   | 221,180       | 139          | 20,545   | 200,774           | 8.9%                | 140,000           |
| Northfield        | Off-Sale Only  | ----           | 20,313     | 3,158,135 | 2,328,235        | 829,900      | 26.3%               | 601,926   | 227,974       | 26,084       | ----     | 254,058           | 8.0%                | 136,607           |
| Northome          | On- & Off-Sale | ----           | 186        | 357,852   | 206,896          | 150,956      | 42.2%               | 128,079   | 22,877        | 6            | ----     | 22,883            | 6.4%                | 20,000            |
| Ogema             | On- & Off-Sale | [0]            | 187        | 369,738   | 188,651          | 181,087      | 49.0%               | 125,449   | 55,638        | 267          | 503      | 55,402            | 15.0%               | ----              |
| Ogilvie           | On- & Off-Sale | ----           | 356        | 408,884   | 226,993          | 181,891      | 44.5%               | 172,908   | 8,983         | 204          | ----     | 9,187             | 2.2%                | 2,500             |
| Okabena           | On- & Off-Sale | ----           | 187        | 270,816   | 163,654          | 107,162      | 39.6%               | 137,290   | (30,128)      | ----         | ----     | (30,128)          | -11.1%              | ----              |
| Olivia            | Off-Sale Only  | ----           | 2,445      | 924,066   | 691,720          | 232,346      | 25.1%               | 196,138   | 36,208        | 3,485        | ----     | 39,693            | 4.3%                | ----              |
| Orr               | On- & Off-Sale | ----           | 301        | 543,350   | 318,429          | 224,921      | 41.4%               | 163,761   | 61,160        | 6,216        | ----     | 67,376            | 12.4%               | 35,500            |
| Osakis            | On- & Off-Sale | ----           | 1,753      | 760,328   | 435,159          | 325,169      | 42.8%               | 288,112   | 37,057        | 18,398       | ----     | 55,455            | 7.3%                | ----              |
| Palisade          | On- & Off-Sale | ----           | 166        | 343,781   | 196,901          | 146,880      | 42.7%               | 123,898   | 22,982        | 15,552       | ----     | 38,534            | 11.2%               | 19,500            |
| Park Rapids       | Off-Sale Only  | ----           | 3,901      | 3,356,957 | 2,536,797        | 820,160      | 24.4%               | 497,954   | 322,206       | 1,670        | ----     | 323,876           | 9.6%                | 161,380           |
| Parkers Prairie   | On- & Off-Sale | ----           | 1,016      | 636,554   | 423,725          | 212,829      | 33.4%               | 221,113   | (8,284)       | 22,297       | 23,902   | (9,889)           | -1.6%               | ----              |
| Paynesville       | Off-Sale Only  | ----           | 2,443      | 1,281,957 | 1,001,791        | 280,166      | 21.9%               | 231,995   | 48,171        | 8,266        | ----     | 56,437            | 4.4%                | 43,000            |
| Pelican Rapids    | Off-Sale Only  | ----           | 2,498      | 1,204,722 | 886,187          | 318,535      | 26.4%               | 185,104   | 133,431       | 420          | 18,621   | 115,230           | 9.6%                | 33,300            |
| Perham            | Off-Sale Only  | ----           | 3,204      | 3,068,699 | 2,268,417        | 800,282      | 26.1%               | 376,024   | 424,258       | 7,928        | 28,772   | 403,414           | 13.1%               | 139,250           |
| Pine City         | Off-Sale Only  | ----           | 3,203      | 1,687,303 | 1,207,603        | 479,700      | 28.4%               | 325,037   | 154,663       | 3,714        | ----     | 158,377           | 9.4%                | 125,000           |
| Pipestone         | Off-Sale Only  | ----           | 4,239      | 1,502,213 | 1,086,098        | 416,115      | 27.7%               | 213,543   | 202,572       | 3,108        | ----     | 205,680           | 13.7%               | 88,000            |
| Plainview         | On- & Off-Sale | ----           | 3,331      | 658,972   | 430,904          | 228,068      | 34.6%               | 226,575   | 1,493         | 13,088       | ----     | 14,581            | 2.2%                | ----              |
| Princeton         | Off-Sale Only  | ----           | 4,732      | 3,279,223 | 2,439,790        | 839,433      | 25.6%               | 540,804   | 298,629       | 27,064       | ----     | 325,693           | 9.9%                | 55,239            |
| Proctor           | Off-Sale Only  | ----           | 3,100      | 891,882   | 643,160          | 248,722      | 27.9%               | 200,196   | 48,526        | 120          | ----     | 48,646            | 5.5%                | 3,300             |
| Randall           | On- & Off-Sale | ----           | 638        | 505,691   | 329,688          | 176,003      | 34.8%               | 188,267   | (12,264)      | 7,788        | ----     | (4,476)           | -0.9%               | ----              |
| Ranier            | On- & Off-Sale | ----           | 583        | 451,019   | 187,702          | 263,317      | 58.4%               | 199,374   | 63,943        | 3,605        | ----     | 67,548            | 15.0%               | 40,000            |
| Redwood Falls     | Off-Sale Only  | ----           | 5,207      | 2,206,194 | 1,616,133        | 590,061      | 26.7%               | 389,890   | 200,171       | 8,312        | 12,739   | 195,744           | 8.9%                | 100,000           |
| Remer             | On- & Off-Sale | [0]            | 375        | 590,942   | 389,453          | 201,489      | 34.1%               | 212,113   | (10,624)      | ----         | ----     | (10,624)          | -1.8%               | 32,000            |
| Roseau            | Off-Sale Only  | ----           | 2,663      | 1,901,367 | 1,351,832        | 549,535      | 28.9%               | 228,500   | 321,035       | 879          | ----     | 321,914           | 16.9%               | 200,000           |
| Round Lake        | Off-Sale Only  | ----           | 377        | 121,410   | 86,867           | 34,543       | 28.5%               | 38,753    | (4,210)       | 2,333        | ----     | (1,877)           | -1.5%               | ----              |
| Rush City         | Off-Sale Only  | ----           | 3,076      | 1,112,755 | 849,340          | 263,415      | 23.7%               | 221,941   | 41,474        | 2,590        | ----     | 44,064            | 4.0%                | 20,000            |
| Russell           | On- & Off-Sale | ----           | 325        | 293,024   | 154,097          | 138,927      | 47.4%               | 120,581   | 18,346        | 1,115        | ----     | 19,461            | 6.6%                | ----              |
| Sacred Heart      | On- & Off-Sale | ----           | 524        | 607,355   | 368,717          | 238,638      | 39.3%               | 217,207   | 21,431        | 18,764       | 1,069    | 39,126            | 6.4%                | ----              |
| Saint Hilaire     | On- & Off-Sale | ----           | 279        | 385,703   | 225,890          | 159,813      | 41.4%               | 164,206   | (4,393)       | 551          | ----     | (3,842)           | -1.0%               | ----              |
| Saint James       | Off-Sale Only  | ----           | 4,604      | 1,050,931 | 696,313          | 354,618      | 33.7%               | 184,315   | 170,303       | 3,668        | ----     | 173,971           | 16.6%               | 223,690           |
| Sauk Rapids       | Off-Sale Only  | ----           | 13,307     | 2,493,531 | 1,920,291        | 573,240      | 23.0%               | 434,385   | 138,855       | 7,910        | ----     | 146,765           | 5.9%                | 75,000            |
| Sebekka           | On- & Off-Sale | ----           | 707        | 548,802   | 313,295          | 235,507      | 42.9%               | 208,086   | 27,421        | 33           | ----     | 27,454            | 5.0%                | (200,000)         |
| Sherburn          | On- & Off-Sale | ----           | 1,101      | 788,522   | 507,276          | 281,246      | 35.7%               | 283,490   | (2,244)       | 7            | 295      | (2,532)           | -0.3%               | 10,000            |
| Silver Bay        | On- & Off-Sale | ----           | 1,860      | 904,189   | 547,567          | 356,622      | 39.4%               | 322,936   | 33,686        | 1,504        | 8,435    | 26,755            | 3.0%                | ----              |
| Silver Lake       | On- & Off-Sale | ----           | 813        | 553,511   | 290,682          | 262,829      | 47.5%               | 219,215   | 43,614        | 445          | ----     | 44,059            | 8.0%                | ----              |
| Sleepy Eye        | Off-Sale Only  | ----           | 3,541      | 626,996   | 479,380          | 147,616      | 23.5%               | 143,235   | 4,381         | 5,571        | ----     | 9,952             | 1.6%                | 5,000             |
| South Haven       | On- & Off-Sale | ----           | 190        | 280,081   | 134,351          | 145,730      | 52.0%               | 139,989   | 5,741         | 2,272        | ----     | 8,013             | 2.9%                | ----              |
| Spring Grove      | On- & Off-Sale | ----           | 1,305      | 373,415   | 251,774          | 121,641      | 32.6%               | 134,514   | (12,873)      | 3,235        | ----     | (9,638)           | -2.6%               | ----              |
| Stacy             | On- & Off-Sale | ----           | 1,501      | 2,796,166 | 1,804,081        | 992,085      | 35.5%               | 741,779   | 250,306       | 32,121       | 72,931   | 209,496           | 7.5%                | 10,000            |
| Thief River Falls | Off-Sale Only  | ----           | 8,722      | 4,567,026 | 3,492,530        | 1,074,496    | 23.5%               | 620,554   | 453,942       | 8,428        | ----     | 462,370           | 10.1%               | 373,677           |
| Tracy             | On- & Off-Sale | ----           | 2,135      | 867,299   | 516,735          | 350,564      | 40.4%               | 335,770   | 14,794        | 9,838        | 53       | 24,579            | 2.8%                | 10,000            |
| Twin Valley       | On- & Off-Sale | ----           | 809        | 532,467   | 299,723          | 232,744      | 43.7%               | 216,065   | 16,679        | 287          | ----     | 16,966            | 3.2%                | 15,000            |
| Two Harbors       | Off-Sale Only  | ----           | 3,711      | 2,021,432 | 1,528,925        | 492,507      | 24.4%               | 368,012   | 124,495       | 1,366        | ----     | 125,861           | 6.2%                | 614               |
| Ulen              | On- & Off-Sale | ----           | 558        | 396,756   | 186,216          | 210,540      | 53.1%               | 189,889   | 20,651        | 350          | ----     | 21,001            | 5.3%                | ----              |
| Underwood         | Off-Sale Only  | ----           | 341        | 492,419   | 366,031          | 126,388      | 25.7%               | 78,170    | 48,218        | 162          | ----     | 48,380            | 9.8%                | 20,000            |
| Vergas            | Off-Sale Only  | ----           | 347        | 485,749   | 389,980          | 95,769       | 19.7%               | 123,791   | (28,022)      | 5,960        | 3,000    | (25,062)          | -5.2%               | 25,000            |
| Vermdale          | On- & Off-Sale | ----           | 594        | 256,297   | 137,806          | 118,491      | 46.2%               | 109,537   | 8,954         | 25           | ----     | 8,979             | 3.5%                | ----              |
| Vesta             | On- & Off-Sale | ----           | 304        | 287,235   | 157,431          | 129,804      | 45.2%               | 109,278   | 20,526        | ----         | ----     | 20,526            | 7.1%                | (10,000)          |
| Wadena            | Off-Sale Only  | ----           | 4,092      | 1,925,724 | 1,447,963        | 477,761      | 24.8%               | 276,973   | 200,788       | 7,205        | ----     | 207,993           | 10.8%               | 169,151           |
| Waldorf           | On- & Off-Sale | [0][21]        | 224        | 132,003   | 99,184           | 32,819       | 24.9%               | 69,044    | (36,225)      | 84,305       | ----     | 48,080            | 36.4%               | 53,082            |
| Walker            | Off-Sale Only  | ----           | 937        | 932,263   | 689,165          | 243,098      | 26.1%               | 126,200   | 116,898       | 461          | ----     | 117,359           | 12.6%               | 95,600            |
| Walnut Grove      | On- & Off-Sale | ----           | 846        | 497,365   | 249,923          | 247,442      | 49.8%               | 246,389   | 1,053         | 1,090        | 1,432    | 711               | 0.1%                | 3,000             |
| Warroad           | Off-Sale Only  | ----           | 1,781      | 1,483,385 | 1,086,536        | 396,849      | 26.8%               | 207,960   | 188,889       | ----         | ----     | 188,889           | 12.7%               | 85,000            |
| Waverly           | On- & Off-Sale | ----           | 1,390      | 840,889   | 573,010          | 267,879      | 31.9%               | 262,296   | 5,583         | 215          | 1,907    | 3,891             | 0.5%                | ----              |
| Wells             | On- & Off-Sale | ----           | 2,297      | 760,770   | 544,462          | 216,308      | 28.4%               | 275,206   | (58,898)      | 6,336        | ----     | (52,562)          | -6.9%               | (100,000)         |

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2014**

| Name of City              | Type of Store  | Foot-<br>notes | Population     | Sales                | Cost<br>of Sales     | Gross Profit        |                     | Operating           |                     | Nonoperating       |                    | Net Profit/(Loss)   |                     | Net<br>Transfers*   |
|---------------------------|----------------|----------------|----------------|----------------------|----------------------|---------------------|---------------------|---------------------|---------------------|--------------------|--------------------|---------------------|---------------------|---------------------|
|                           |                |                |                |                      |                      | Amount              | Percent<br>of Sales | Expenses            | Income/(Loss)       | Revenues           | Expenses           | Amount              | Percent<br>of Sales |                     |
| West Concord              | On- & Off-Sale | ----           | 787            | 345,596              | 192,107              | 153,489             | 44.4%               | 165,854             | (12,365)            | 4,252              | ----               | (8,113)             | -2.3%               | ----                |
| Williams                  | On- & Off-Sale | ----           | 185            | 311,935              | 177,901              | 134,034             | 43.0%               | 147,329             | (13,295)            | ----               | ----               | (13,295)            | -4.3%               | ----                |
| Wilmont                   | On- & Off-Sale | [32]           | 340            | ----                 | ----                 | ----                | ----                | 1,212               | (1,212)             | 73                 | ----               | (1,139)             | ----                | 72,531              |
| Windom                    | Off-Sale Only  | ----           | 4,636          | 1,686,879            | 1,177,103            | 509,776             | 30.2%               | 285,502             | 224,274             | 2,616              | ----               | 226,890             | 13.5%               | 70,000              |
| Winton                    | On- & Off-Sale | [32]           | 170            | 779                  | ----                 | 779                 | 100.0%              | 49,928              | (49,149)            | 2,183              | 9,396              | (56,362)            | -7235.2%            | (56,362)            |
| Wolf Lake                 | On- & Off-Sale | ----           | 60             | 339,594              | 176,366              | 163,228             | 48.1%               | 140,683             | 22,545              | 1,263              | 1,787              | 22,021              | 6.5%                | 14,000              |
| Worthington               | Off-Sale Only  | ----           | 12,986         | 3,449,343            | 2,570,234            | 879,109             | 25.5%               | 435,914             | 443,195             | 6,699              | ----               | 449,894             | 13.0%               | 225,000             |
| <b>Off-Sale Only</b>      |                |                | <b>391,690</b> | <b>\$154,113,604</b> | <b>\$113,539,460</b> | <b>\$40,574,144</b> | <b>26.3%</b>        | <b>\$24,937,821</b> | <b>\$15,636,323</b> | <b>\$902,992</b>   | <b>\$750,110</b>   | <b>\$15,789,205</b> | <b>10.2%</b>        | <b>\$10,115,241</b> |
| <b>On- &amp; Off-Sale</b> |                |                | <b>81,322</b>  | <b>\$59,731,645</b>  | <b>\$36,184,975</b>  | <b>\$23,546,670</b> | <b>39.4%</b>        | <b>\$21,397,365</b> | <b>\$2,149,305</b>  | <b>\$741,669</b>   | <b>\$312,574</b>   | <b>\$2,578,400</b>  | <b>4.3%</b>         | <b>\$1,887,956</b>  |
| <b>All Stores</b>         |                |                | <b>473,012</b> | <b>\$213,845,249</b> | <b>\$149,724,435</b> | <b>\$64,120,814</b> | <b>30.0%</b>        | <b>\$46,335,186</b> | <b>\$17,785,628</b> | <b>\$1,644,661</b> | <b>\$1,062,684</b> | <b>\$18,367,605</b> | <b>8.6%</b>         | <b>\$12,003,197</b> |

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[21] Discontinued liquor operations in previous year.

[32] The enterprise fund was not in operation.

\* Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.